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Introduction to Bond Concepts

Presentation to CDIAC

Agenda

Agenda

- I. What is a Bond?
- II. Federal Stimulus Package
- III. Key Concepts of Municipal Bonds
- IV. Yield Curve
- V. Fixed vs. Variable Rate Debt
- VI. Amortization Structures
- VII. Key Calculations from a Bond Sale
- VIII. Question and Answer





- A <u>bond</u> is a debt instrument that allows issuers to finance capital needs or refinance prior debt. It obligates the issuer to pay to the bondholder the <u>principal</u> plus <u>interest</u>.
 - A buyer of the bond is the lender or investor.
 - A seller of the bond is the borrower or issuer.
- When an investor purchases a bond, he is lending money to a government, municipality, corporation, federal agency or other entity.
- In return for buying the bond, the issuer promises to pay the investor interest during the life of the bond and to repay the face value of the bond (the principal) when it "matures," or comes due.
- In addition to operating covenants, the loan documents require issuer to spend the bond proceeds for the specific projects.
- Among the types of bonds an investor can choose from are: U.S. government securities, municipal bonds, corporate bonds, mortgage and asset-backed securities, federal agency securities and foreign government bonds, among others.
- ♦ A bond can also be thought of as a contract between the issuer and investor. This contract specifies, for example, the terms of the bonds, the funds from which debt service will be paid and any operating covenants.





- General Obligation ("GO") Bonds are secured by a pledge of the issuer's full faith, credit and taxing power. The "full faith and credit" backing of a General Obligation bond implies that all sources of revenue, unless specifically excluded, will be available to pay debt service on the bonds.
- Appropriation Bonds are secured by a "promise to pay" with legislatively approved appropriations. These are generally supported by the General Fund of issuer, unlike General Obligation bonds where funds are often not paid from the General Fund.
 - Examples include Certificate of Participation (COPs) and Leased Revenue Bonds (LRBs).
- Revenue Bonds are payable from a specific stream of revenues, such as a user fee or dedicated tax, and are not backed by the full faith and credit of the issuer. They are issued to finance specific enterprises or projects and are usually secured solely by revenues from those projects. Revenue bonds can generally be grouped into the following categories:
 - Utilities
 - Higher Education, Healthcare and Other Not-For-Profit
 - Housing
 - Transportation
 - Industrial Development, Pollution Control, and Other Exempt Facility Bonds
 - Securitized Revenue Bonds





- Rate Covenants Under a rate covenant, the issuer pledges that rates will be set at a level sufficient to meet operation and maintenance expenses, renewal and replacement expenses, and debt service. An alternative form of rate covenant requires that rates be set so as to provide a safety margin above debt service, after operation and maintenance expenses are met.
 - Example: "The Board will fix, charge and collect fees so that the Revenues will at all times be sufficient in each Fiscal Year to pay Operating and Maintenance Expenses and to provide funds at least equal to 115% of (1.15 times) the Principal and Interest Requirements for such Fiscal Year...."
- Additional Bonds Test (ABT) Protects existing bondholders from the risk that their security will be diluted by the issuance of additional debt. The Additional Bonds Test must be met by the issuer in order to borrow additional debt on parity with and secured by the same revenue source as the outstanding bonds.
 - Example: "The Net Revenues in each of the two Fiscal Years immediately preceding the date of issuance of such proposed Additional Bonds must be equal to at least 130% of the estimated Annual Debt Service for the year following the proposed issuance."





Bond Covenants and Other Security Features of Revenue Bonds (cont.)

- Debt Service Reserve Fund (DSRF) Provides a cushion to make timely debt service payments in the event of a revenue shortfall. Federal tax law limits the amount of tax-exempt bond proceeds that can be used to fund the DSRF to the lesser of:
 - 10% of the principal amount of the issue;
 - · Maximum annual debt service; and
 - 125% of average annual debt service on an issue.
 - May also be required for appropriation debt.
 - Many times a DSRF is not required for highly rated credits (e.g. UC Regents and CSU) on GO bonds.
- Other Covenants Additional covenants might include a provision for insuring the project, a review by an independent auditor, or a prohibition against the sale of the project's facilities prior to repayment of outstanding debt, among others.





New Money Bonds issued to provide new or additional funding for a project.

RefundingBonds issued to refinance certain existing bonds (proceeds used to repaydebt service or release the issuer from restrictive operating covenants.





Federal Stimulus Package

Federal Stimulus Legislation and Municipalities

Federal Stimulus Package

- In addition to providing direct aid to states and municipalities in the form of grants, the American Recovery and Reinvestment Act of 2009 (a.k.a. ARRA) creates two new classes of municipal bonds: Direct Subsidy Bonds and Tax Credit Bonds.
 - In the case of Direct Subsidy Bonds, the federal government will pay the issuer a subsidy equal to a predetermined percentage of each interest payment.
 - In the case of Tax Credit Bonds, investors will receive a tax credit from the federal government in lieu of, or in addition to, traditional coupon interest payments.
- Direct Payment Bonds may be issued in two forms:

Program Under ARRA	Eligible Uses of Bond Proceeds	Federal Subsidy to Issuer	Maximum Issuance	Maturity Limit
Direct Payment Build America Bonds ("BABs")	Tax-exempt eligible (non- private activity) new money projects	35% of interest paid	No limit	None
Recovery Zone Economic Development Bonds	Qualified economic development projects*	45% of interest paid	No limit	None

- * "Recovery Zone" is defined to mean, amongst others, any area designated by the issuer as having significant poverty, unemployment, rate of home foreclosures or general distress.
- Since President Obama signed ARRA on February 17th, there has been \$20.6 billion of BABs issued, including \$5 billion issued by the State of California on April 22nd.
- ◆ In addition to creating Direct Subsidy Bonds and certain Tax Credit Bonds, ARRA provides relief to issuers of AMT debt by allowing private activity projects to be issued on a tax-exempt basis and allowing certain outstanding AMT debt to be refunded with non-AMT bonds.





BAB Pricing Comparison for California

• On April 22, 2009, the State of California sold \$6.9 billion of taxable General Obligation bonds. These bonds were structured as:

- \$1.4 billion serial maturities maturing in 2014, 2015 and 2016;
- \$505 million bonds subject to mandatory tender;
- \$5.0 billion term bonds maturing in 2034 and 2039; and,
- The term bonds and a portion of the bonds subject to mandatory tender were sold as Direct Subsidy Build America Bonds.





Federal Stimulus Package

Tax Credit Bonds

◆ In addition to Direct Subsidy Bonds, ARRA also created new types of Tax Credit Bonds.

- Federal Stimulus Package
- Unlike the case of Direct Subsidy Bonds, issuers of Tax Credit Bonds will NOT receive a direct subsidy from the federal government.
 Instead, investors will receive a tax credit from the federal government which is meant to reduce or eliminate the issuer's borrowing cost.
- ◆ Tax Credit Bonds may be issued under four newly created programs:

New Programs Created Under ARRA	Eligible Uses of Bond Proceeds	Federal tax credit to investor	Maturity Limit	Maximum Issuance	Interest Subsidy (percent of Taxable Rate)
Tax Credit Build America Bonds ("BABs")	Tax-exempt eligible (non-private activity) projects, including refunding and working capital	35% of interest paid	None	No limit	26%
Qualified School Construction Bonds ("QSCBs")	Construction or repair of schools or purchase of land for schools	Qualified Tax Credit Bond Rate, set Daily by US Treasury	Generally 14 or 15 years, as set by US Treasury	\$11 billion in each of 2010 and 2011	100%
Qualified Energy Conservation Bonds	"Green" capital expenditures	70% of Qualified Tax Credit Bond Rate, set Daily by US Treasury	Generally 14 or 15 years, as set by US Treasury	\$1.6 billion in each of 2010 and 2011	41%
"New" Clean Renewable Energy Bonds	Renewable energy projects, including wind, biomass, solar, etc.	70% of Qualified Tax Credit Bond Rate, set Daily by US Treasury	Generally 14 or 15 years, as set by US Treasury	\$1.2 billion in each of 2010 and 2011	41%

Since President Obama signed ARRA on February 17th, there have been seven issues of QSCBs with a total par amount of \$248.2 million. These issues have been characterized by relatively small issue size and high ratings.









- ◆ Maturity Date on which principal payments are due
 - Typically, maturity dates are within 30 years
 - Most bond issues have principal maturing each year until the final maturity date of the series
- Principal Also known par amount, or face value, of a bond to be paid back on the maturity date
 - Typically, bonds are sold in \$5,000 principal denominations

Maturity Date	Principal
1/ 1/ 2012	\$10,245,000
1/ 1/ 2013	\$10,395,000
1/ 1/ 2014	\$10,605,000
1/ 1/ 2015	\$10,870,000
1/ 1/ 2016	\$11,415,000
1/ 1/ 2017	\$12,015,000
Total	\$65,545,000



- ♦ Bonds can either mature annually (serial bonds) or as term bonds.
- ♦ A term bond is a series of sequential amortizations. Payments of principal prior to the term bond's final maturity are referred to as sinking fund payments.

1/ 1/ 2012 \$10.245.000 1.50%	
- · · · · · · · · · · · · · · · · · · ·	
1/ 1/ 2013 \$10,395,000 2.00%	
1/1/2014 \$10,605,000 2.50% Serial Maturity	lies
1/ 1/ 2015 \$10,870,000 5.00%	
1/1/2016 \$11,415,000 * 5.25% Term Bond	
1/ 1/ 2017 \$12,015,000 ** 5.25%	
Total \$65,545,000	

*Sinking fund payment

** Final maturity of term bond



- <u>Coupon</u> Percentage rate (based on principal/par amount) of annual interest paid on outstanding bonds
 - Can be fixed or variable
- ◆ Interest Cost of borrowing money for the issuer
 - Usually paid periodically
 - Semi-annually for fixed-rate bonds
 - More frequently for variable-rate bonds
 - Interest is calculated by multiplying principal by coupon (adjusted for length of period between interest payments)
- Debt Service Sum of all principal and interest on a bond

Fiscal Year Ending	Principal	Coupon	Interest	Debt Service
6/ 30/ 2011	-	-	\$2,400,275	\$2,400,275
6/ 30/ 2012	\$10,245,000	1.50%	\$2,400,275	\$12,645,275
6/ 30/ 2013	\$10,395,000	2.00%	\$2,246,600	\$12,641,600
6/ 30/ 2014	\$10,605,000	2.50%	\$2,038,700	\$12,643,700
6/ 30/ 2015	\$10,870,000	5.00%	\$1,773,575	\$12,643,575
6/ 30/ 2016	\$11,415,000	5.25%	\$1,230,075	\$12,645,075
6/ 30/ 2017	\$12,015,000	5.25%	\$630,788	\$12,645,788
Total	\$65,545,000		\$12,720,288	\$78,265,288



- Price Discounted present value of debt service on an individual maturity. Debt service is calculated using the coupon and discounted at the yield.
 - Dated date: 1/1/2010
 - 2012 maturity yield: 1.69%

Interest Payment Date	Principal	Coupon	Interest	Present Value to 1/ 1/ 2010 at 1.69%
7/ 1/ 2010	-	-	\$0.75	\$0.744
1/ 1/ 2011	-	-	\$0.75	\$0.737
7/ 1/ 2011	-	-	\$0.75	\$0.731
1/ 1/ 2012	\$100	1.50%	\$0.75	\$97.415
Total	\$100		\$3.00	\$99.627

Price:	\$99.627
Par Amount:	\$10,245,000.00
Purchase Price:	\$10,206,786.15



Bond Pricing (cont.)

Key Concepts of Municipal Bonds

♦ As a result, price and yield move in opposite directions.













Maturity Date	Principal	Coupon	Yield	Price	
1/ 1/ 2012	\$10,245,000	1.50%	1.69%	99.627	
1/ 1/ 2013	\$10,395,000	2.00%	2.08%	99.768	S Discount Bonds
1/ 1/ 2014	\$10,605,000	2.50%	2.50%	100.000	- Par Bond
1/ 1/ 2015	\$10,870,000	5.00%	2.80%	110.198	
1/ 1/ 2017	\$23,430,000	5.25%	3.34%	111.834	> Premium Bonds
Total	\$65,545,000				





			Original Issue	Original Issue	
Maturity Date	Principal	Price	Premium	Discount	Proceeds
1/ 1/ 2012	\$10,245,000	99.627		(\$38,214)	\$10,206,786
1/ 1/ 2013	\$10,395,000	99.768		(\$24,116)	\$10,370,884
1/ 1/ 2014	\$10,605,000	100.000			\$10,605,000
1/ 1/ 2015	\$10,870,000	110.198	\$1,108,523		\$11,978,525
1/ 1/ 2017	\$23,430,000	111.834	\$2,772,706		\$26,202,706
Total	\$65,545,000		\$3,881,229	(\$62,330)	\$69,363,899





- ◆ CABs pay no periodic interest until maturity. The bonds accrete in value as interest accrues.
 - Usually sold as serial bonds, but can be structured as term bonds.
- At maturity an amount equal to the initial principal invested plus the interest earned, compounded semiannually at the stated yield, is paid.
- ◆ They are sold in denominations of less than \$5000 representing their present value and pay \$5000 at maturity.
- Though CABs are sold at a higher yield than current interest bonds, they are used to achieve particular debt service patterns.
 - Example: A CAB maturing in 2020 with an interest rate of 5.00% may have a par amount of \$6,102,700 but will have a value of \$10,000,000 when it matures. The difference between \$10,000,00 and \$6,102,700 represents the compounded interest on the bond.







- Callable bonds can be redeemed by an issuer prior to the bonds' actual maturity on and after a specified call date (an optional redemption provision).
- ♦ Many times, fixed-rate bonds will be callable 10 years after issuance at a price of par.
- Municipal bonds are sold with embedded call features to provide restructuring flexibility and/or the possibility to generate refinancing savings in the future.
- Investors often charge the issuers for this flexibility through a higher yield and lower price thereby increasing the cost of the financing at the time of issuance.
 - Issuers need to weigh this increased flexibility and the possibility of savings down the road against this increased cost.





Basis Point

- Yields on bonds are usually quoted in terms of basis points, with one basis point equal to one one-hundredth of one percent.

• .50% = 50 basis points

Day Count

- 30/360
 - · Usually for tax-exempt fixed rate bonds
- Actual/Actual
 - · Usually for tax-exempt variable rate bonds
- Pricing
 - Truncate to 3 decimals















Current Yield Curve Compared to Yield Curves from One and Two Years Ago







Fixed vs. Variable Rate Debt

Total Municipal Debt Issuance, 1990-Present **Billions** \$500 -\$450 -\$400 \$350 79% 79% 84% 72% \$300 85% 76% 76% 82% 89% \$250 73% 88% \$200 85% 86% 91% 90% 86% 77% 85% \$150 84% 90% \$100 \$50 \$0 1990 1991 1992 1993 1994 1995 1996 1997 1998 1999 2000 2001 2002 2003 2004 2005 2006 2007 2008 2009 (YTD) Fixed Rate Variable Rate





Fixed vs. Variable Rate Debt

Fixed vs. Variable Rate Debt

Fixed-Rate Bonds Advantages Disadvantages • No Interest Rate Risk - Budget Certainty • Higher Initial and Expected Interest Expense • No Ongoing Credit Support Needed • Less Flexible Call Feature than Floating Rate Bonds • Traditional Investors Include: Bond Funds, Insurance Companies, Arbitrage Accounts, Trust Departments and Retail Investors • Potentially Higher Issuance Costs

Fixed rate financings remain the most common approach in the current market.



Though SIFMA – the principal short-term index in the municipal market – remains extremely low, averaging 0.48% since January 1, 2009, many issuers are finding it difficult to procure bank credit and liquidity support.



Fixed vs. Variable Rate Debt

• Credit enhancement is a means of substituting the credit of the issuer with that of a higher rated third party guarantor.

- Similar to insurance in the case of fixed-rate bond, credit enhancement improves the marketing for bonds.
- Credit enhancement typically takes the form of bond insurance or letters of credit (LOC).



The reduction in the number of insurers and the increase in insurance costs together with contraction in the market for bank facilities has led to a decline in the portion of municipal debt issued as VRDBs (9% in 2009 versus 28% in 2008).



Amortization Structures

♦ Issuers can use amortization structures to shape their overall debt structure pattern.

Level Principal				Level Debt	Service		
Date	Principal	Interest	Debt Service	Date	Principal	Interest	Debt Service
1/ 1/ 2011	-	\$2,353,988	\$2,353,988	1/ 1/ 2011	-	\$2,400,275	\$2,400,275
1/ 1/ 2012	\$10,950,000	\$2,353,988	\$13,303,988	1/ 1/ 2012	\$10,245,000	\$2,400,275	\$12,645,275
1/ 1/ 2013	\$10,950,000	\$2,189,738	\$13,139,738	1/ 1/ 2013	\$10,395,000	\$2,246,600	\$12,641,600
1/ 1/ 2014	\$10,950,000	\$1,970,738	\$12,920,738	1/ 1/ 2014	\$10,605,000	\$2,038,700	\$12,643,700
1/ 1/ 2015	\$10,950,000	\$1,696,988	\$12,646,988	1/ 1/ 2015	\$10,870,000	\$1,773,575	\$12,643,575
1/ 1/ 2016	\$10,950,000	\$1,149,488	\$12,099,488	1/ 1/ 2016	\$11,415,000	\$1,230,075	\$12,645,075
1/ 1/ 2017	\$10,945,000	\$574,613	\$11,519,613	1/ 1/ 2017	\$12,015,000	\$630,788	\$12,645,788
Total	\$65,695,000	\$12,289,538	\$77,984,538	Total	\$65,545,000	\$12,720,288	\$78,265,288





Impact of Issuing Multiple Stand-Alone Level Debt Service Issues Over Time







Principal Amortization Options



Accelerated/Front-Loaded Debt Service Structure



Deferred/Back-Loaded Debt Service Structure



Increasing Debt Service Structure





University of California Debt Service Structure

- ◆ The Regents of the University of California issued \$1.3 billion in General Revenue Bonds (2009 Series Q & R) on August 19th, 2009.
- Due to the existing front-loaded debt service structure, Series Q & R were structured with a deferred principal amortization to minimize debt service increases prior to 2021.







♦ Sources and Uses of Funds

♦ Issuance Expenses

◆ Net Debt Service Schedule

♦ Yield Calculations





Bond Proceeds	
Par Amount	\$65,545,000
Net Premium	3,818,899
Total Sources	\$69,363,899
lses:	
Project Fund Deposit	\$60,000,000
Other Fund Deposits	
Debt Service Reserve Fund	6,554,500
Capitalized Interest Account	2,350,382
Delivery Date Expenses	
Costs of Issuance	131,090
Underwriter's Discount	327,725
Other Uses of Funds	
Additional Proceeds	202
Total Uses	\$69,363,899





Borrower's Costs of Issuance	Components of Underwriters' Discount
Rating Agency Fees	Takedown
	Management Fee
Issuer/ Authority Fee	Underwriters' Counsel
	DTC
Bond Counsel Fee	CUSIP
	SIFMA Special Assessment
Borrower's Counsel Fee	Dalcomp
	Electronic Order Entry/Order Monitoring
Trustee Fees	Dalcomp Wire Charge
	Interest on Good Faith Wire
Auditor's Fee	Cal PSA
	CDIAC
Printing and Mailing Costs	Day Loan
	Out-of-Pocket and Closing Costs
Miscellaneous and Contingency	Verification Agent (if refunding)





- Capitalizing interest for up to three years following issuance permits zero net debt service while a project is under construction.
- Release of the Debt Service Reserve Fund at final maturity may be used to reduce net debt service or for any other lawful purpose.

Figael Veer Ending	Dringing	Coupon	Interact	Gross	Capitalized	Net
	Рппсра	Coupon	Interest	Debt Service	Interest	Debt Service
6/ 30/ 2011	-	-	\$2,163,825	\$2,163,825	\$2,163,825	-
6/ 30/ 2012	\$9,235,000	1.50%	\$2,163,825	\$11,398,825		\$11,398,825
6/ 30/ 2013	\$9,375,000	2.00%	\$2,025,300	\$11,400,300		\$11,400,300
6/ 30/ 2014	\$9,560,000	2.50%	\$1,837,800	\$11,397,800		\$11,397,800
6/ 30/ 2015	\$9,800,000	5.00%	\$1,598,800	\$11,398,800		\$11,398,800
6/ 30/ 2016	\$10,290,000	5.25%	\$1,108,800	\$11,398,800		\$11,398,800
6/ 30/ 2017	\$10,830,000	5.25%	\$568,575	\$11,398,575		\$11,398,575
Total	\$59,090,000		\$11,466,925	\$70,556,925	\$2,163,825	\$68,393,100





- Yield is the discount rate at which the present value of future debt service payments are equal to the proceeds of the issue.
- The most common measures of the borrowing cost of a bond issue are the arbitrage yield, true interest cost (TIC) and all-in TIC.
- ◆ For short or non-callable issues, each is differentiated by which costs it takes account of. For example...

	TIC	All-In TIC	Arbitrage Yield
Par Value	\$65,545,000.00	\$65,545,000.00	\$65,545,000.00
+Accrued Interest	-	-	-
+ Premium (Discount)	\$3,818,898.55	\$3,818,898.55	\$3,818,898.55
- Underwriter's Discount	(\$327,725.00)	(\$327,725.00)	
- Cost of Issuance Expense		(\$131,090.00)	
Target Value	\$69,036,173.55	\$68,905,083.55	\$69,363,898.55
Target Date	1/ 1/ 2010	1/ 1/ 2010	1/ 1/ 2010
Yield	2.936600%	2.981928%	2.823768%





◆ In this example, the debt service used to calculate the Arbitrage Yield, TIC and All-In TIC are the same. The difference between them is the "target value".

Fiscal Year Ending	Arbitrage Yield	TIC	All-in TIC
Discount Rate*:	2.82%	2.94%	2.98%
1/ 1/ 2010	(\$69,363,899)	(\$69,036,174)	(\$68,905,084)
7/ 1/ 2010	\$1,200,138	\$1,200,138	\$1,200,138
1/ 1/ 2011	\$1,200,138	\$1,200,138	\$1,200,138
7/ 1/ 2011	\$1,200,138	\$1,200,138	\$1,200,138
1/ 1/ 2012	\$11,445,138	\$11,445,138	\$11,445,138
7/ 1/ 2012	\$1,123,300	\$1,123,300	\$1,123,300
1/ 1/ 2013	\$11,518,300	\$11,518,300	\$11,518,300
7/ 1/ 2013	\$1,019,350	\$1,019,350	\$1,019,350
1/ 1/ 2014	\$11,624,350	\$11,624,350	\$11,624,350
7/ 1/ 2014	\$886,788	\$886,788	\$886,788
1/ 1/ 2015	\$11,756,788	\$11,756,788	\$11,756,788
7/ 1/ 2015	\$615,038	\$615,038	\$615,038
1/ 1/ 2016	\$12,030,038	\$12,030,038	\$12,030,038
7/ 1/ 2016	\$315,394	\$315,394	\$315,394
1/ 1/ 2017	\$12,330,394	\$12,330,394	\$12,330,394

* Also known as the Internal Rate of Return





Question and Answer

Question and Answer

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