#### **SESSION ONE:**

CDIAC

CALIFORNIA
DEBT AND
INVESTMENT
ADVISORY
COMMISSION

# INTRODUCTION: HISTORY OF THE MARKET AND THE EFFECTS ON PORTFOLIO MANAGEMENT IN CALIFORNIA

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## History of the Bond Market: Gaining Perspective on our Current Market Environment.

"Those who fail to learn from history are doomed to repeat it."

--Sir Winston Churchill

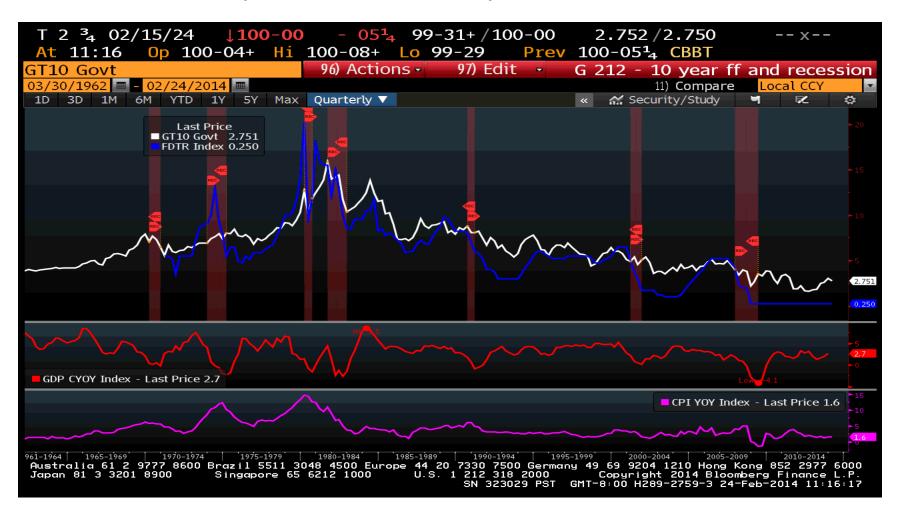
#### 10 Year Government Yield from 1962-Present



#### **Major Events**

- Volker Fed Inflation Fight 1975-1987
- Fed targeted Money Supply (M2) Growth
- Fed Funds peaked at over 20%
- YOY CPI peaked in 1980 at 14.8% and by June of 1983 it had dropped to 2.6%
- Two recessions
- Unemployment rose from 3.5% to 10.5% by 1982
- Alan Greenspan appointed and served from 1987 to 2006
- 1987 Stock Crash

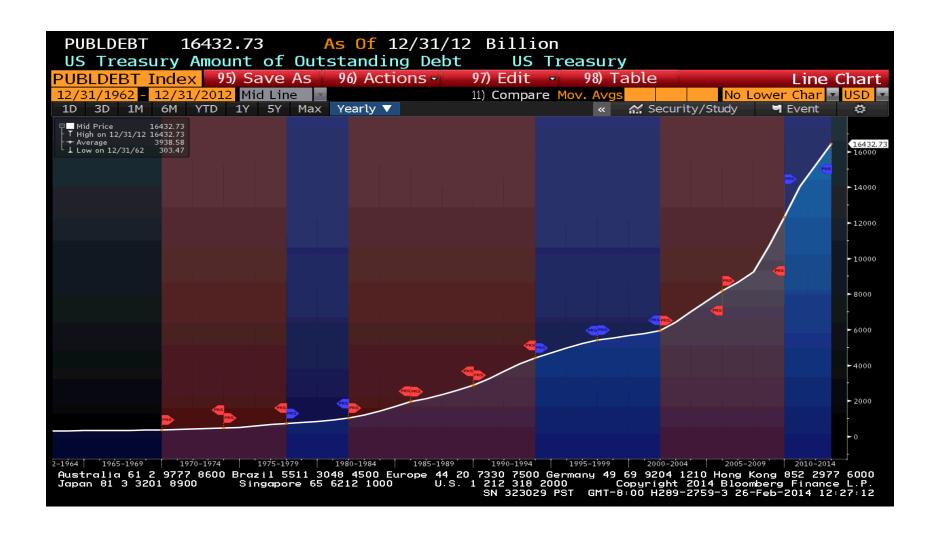
## Context: Yields, Fed Funds, GDP and CPI

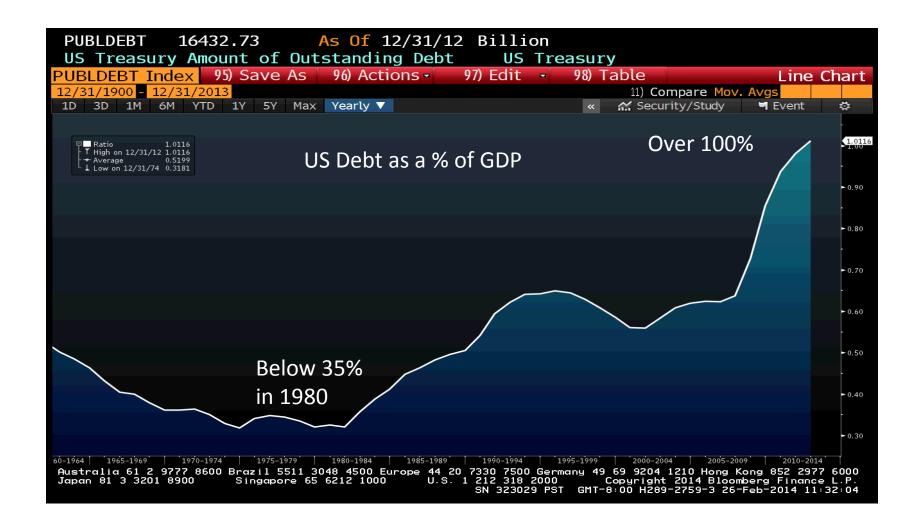


## Consequences of Tight Monetary Policy. Unemployment!



#### With the 1980s came Government Deficits.

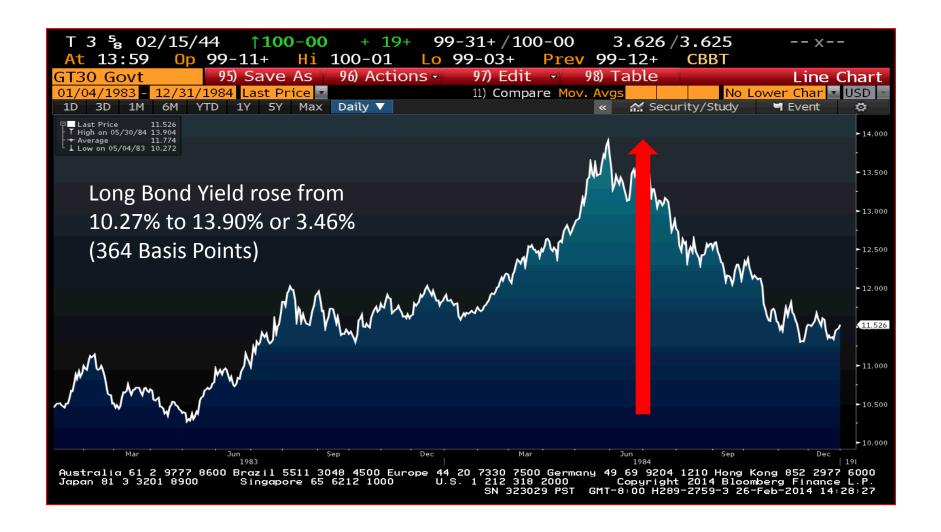




#### Historically Well Known Problems

- 1984 San Jose
  - \$60MM in Investment Losses
  - Traded Long Bonds
  - California Investment Code Amended
- 1987 Camarillo
  - \$22MM Loss
  - Purchased \$273MM in securities with <\$25MM</li>
- 1994 Orange County
  - \$1.6B loss on pool of \$7.6B

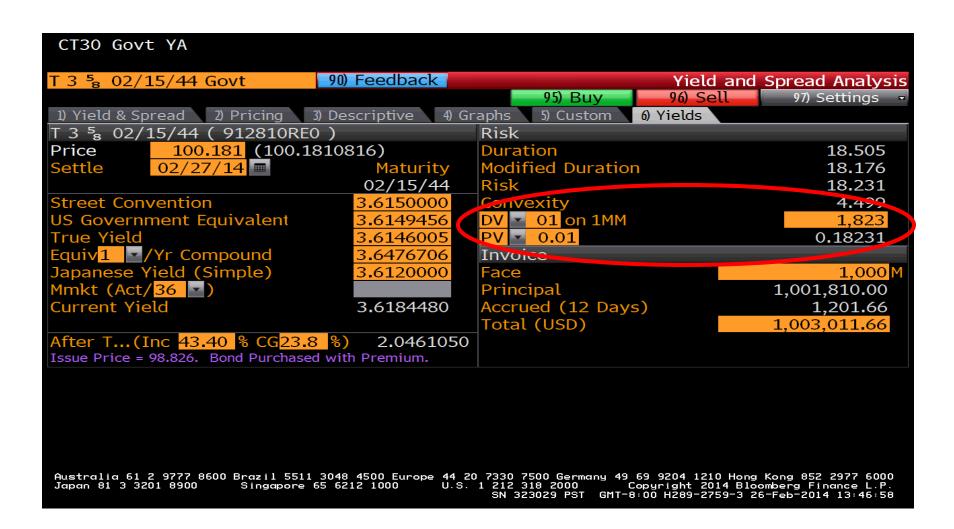
#### 1984 - San Jose



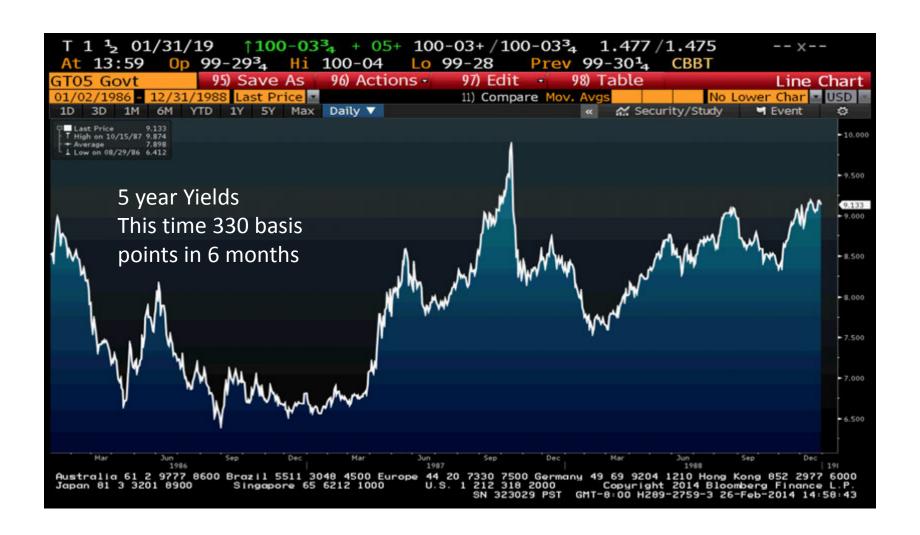
### 1984 Reagan Tax Cuts kick in. What do you think the Fed will do in response?



#### Math: 1,823 X 364 = \$663,500 Per \$1MM \$60MM loss equates to a position of \$90MM long bonds



#### Camarillo – 1987 Just because a loss isn't booked doesn't mean it isn't real.



#### Modeled Portfolio





#### What's Ahead?



#### Questions & Answers

Thank You