

Regional San Underwriter Proposal Score Sheet

	Specificity & Completeness of RFP Response		Refunding Proposal Strategy		Knowledge of, and Marketing/Underwriting Experience in Water and Wastewater Utilities		Historical and Ongoing Support of the District		Relevant Experience and Qualifications of Personnel		Fee Estimate		Total		Rank
	Raw Score (1-10)	Weighted Score (10%)	Raw Score (1-10)	Weighted Score (20%)	Raw Score (1-10)	Weighted Score (15%)	Raw Score (1-10)	Weighted Score (20%)	Raw Score (1-10)	Weighted Score (10%)	Raw Score (1-10)	Weighted Score (25%)	Raw Score	Weighted Score	
<i>Raymond James</i>	8.5	0.85	6.5	1.3	8	1.2	4	0.8	8.5	0.85	9	2.25	44.5	7.25	8
<i>Morgan Stanley</i>	9.5	0.95	8	1.6	7	1.05	7	1.4	9.5	0.95	7	1.75	48	7.7	4
<i>U.S. Bank</i>	9	0.9	7	1.4	5	0.75	5	1	8	0.8	4	1	38	5.85	10
<i>Stifel Nicolaus</i>	9.5	0.95	7.5	1.5	9	1.35	6	1.2	8	0.8	6	1.5	46	7.3	6,7
<i>Barclays</i>	10	1	9	1.8	6	0.9	5	1	8.5	0.85	6	1.5	44.5	7.05	9
<i>RBC</i>	9.5	0.95	8	1.6	6	0.9	8	1.6	8.5	0.85	7	1.75	47	7.65	5
<i>Wells</i>	10	1	8	1.6	8	1.2	9	1.8	9	0.9	9	2.25	53	8.75	1
<i>JPMorgan/Academy</i>	10	1	9	1.8	7.5	1.125	7	1.4	9	0.9	10	2.5	52.5	8.725	2
<i>Citi</i>	10	1	8.5	1.7	9	1.35	4	0.8	9.5	0.95	6	1.5	47	7.3	6,7
<i>BAML</i>	9.5	0.95	8	1.6	9	1.35	8	1.6	9.5	0.95	9	2.25	53	8.7	3