

The Public Investment Portfolio: Part 2 – Money Markets: Certificates Of Deposit, Deposit Placement Services and Collateralized Bank Deposits

Speaker Biographies

Deborah M. Higgins

President

Higgins Capital Management, Inc.

La Jolla, CA

(858) 459-2993

debbie@higginscapital.com

Deborah Higgins is a founder and the president of Higgins Capital Management, Inc. She has provided institutional pricing and services to California public agencies for 31 years. She is an active member of the California Association of County Treasurers and Tax Collectors, California Municipal Treasurers Association, and California Society of Municipal Finance Officers.

Ms. Higgins served three terms on the Technical Advisory Committee for the California Debt and Investment Advisory Commission (CDIAC), and she continues to work with CDIAC on annual updates to the *Local Agency Investment Guidelines* and on educational seminars/webinars. In addition, Ms. Higgins has served as a member of the Investment Advisory Committee for the City of San Diego since 2007.

John Johnson

Chief Deputy Treasurer

Office of the Auditor-Controller, Treasurer, Tax Collector

County of San Bernardino

San Bernardino, CA

(909) 387-6319

john.johnson@atc.sbcounty.gov

John Johnson is the chief deputy treasurer of the Treasury Division of the Office of the Auditor-Controller, Treasurer, Tax Collector for the County of San Bernardino. The division manages treasury operations for the County, K-12 schools, community colleges, special districts, and other public agencies and is responsible for the day-to-day management of the County's \$4.5 billion, AAA/V1-rated investment pool. Mr. Johnson also serves on the County's deferred compensation and debt advisory committees.

Mr. Johnson joined the County Treasury Division in 2004 as the assistant investment officer, where he managed the trading of the investment pool's fixed-income short desk. In 2008, he became the cash manager and investment officer, and recently, he was appointed to his current

position. Prior to joining the County, Mr. Johnson spent 15 years in the private sector as a registered securities representative.

Mr. Johnson earned his Bachelor of Science in business administration from The University of Southern Mississippi. He is an active participant in the California Association of County Treasurer-Tax Collectors and the Investment Managers of Public Agencies Council.