

**THE CALIFORNIA DEBT LIMIT ALLOCATION COMMITTEE**  
**July 16, 2008**  
**Staff Report**  
**REQUEST FOR A QUALIFIED PRIVATE ACTIVITY BOND ALLOCATION FOR A**  
**QUALIFIED RESIDENTIAL RENTAL PROJECT**

*Prepared by Crystal Alvarez*

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**Applicant:** Sacramento Housing & Redevelopment Agency

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**Allocation Amount Requested:** Tax-exempt \$10,000,000

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**Project Name:** Greystone Apartments  
**Project Address:** 3545 41<sup>st</sup> Avenue  
**Project City, County, Zip Code:** Sacramento, Sacramento, 95824

The proposed Project is located in a Community Revitalization area, more specifically in the Franklin Boulevard Redevelopment Area.

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**Project Sponsor Information:**

**Name:** DAVCO Communities, LLC (Greystone Fund, LLC and Riverside Charitable Corporation)  
**Principals:** Thomas L. Davis, Leo Puig and Kenneth S. Robertson

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**Project Financing Information:**

**Bond Counsel:** Jones Hall, a Professional Law Corporation, LLP  
**Underwriter:** RBC Capital Markets  
**Credit Enhancement Provider:** MMA Financial / Freddie Mac  
**Private Placement Purchaser:** Phoenix Realty Group, LLC  
**TEFRA Hearing:** May 13, 2008

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**Description of Proposed Project:**

**State Ceiling Pool:** General  
**Total Number of Units:** 119, plus 1 manager unit  
**Type:** Acquisition and Rehabilitation  
**Type of Units:** Family

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**Description of Public Benefits:**

**Percent of Restricted Rental Units in the Project: 100%**  
30% (36 units) restricted to 50% or less of area median income households; and  
70% (83 units) restricted to 60% or less of area median income households.  
**Unit Mix:** 2 bedrooms

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**Term of Restrictions:** 55 years

|   |   |
|---|---|
| <b>Estimated Total Development Cost:</b>      | \$19,926,289                                    |
| <b>Estimated Hard Costs per Unit:</b>         | \$56,527 ( \$6,726,759 / 119 units)             |
| <b>Estimated per Unit Cost:</b>               | \$167,448 ( \$19,926,289 / 119 units)           |
| <b>Allocation per Unit:</b>                   | \$84,034 ( \$10,000,000 / 119 units)            |
| <b>Allocation per Restricted Rental Unit:</b> | \$84,034 ( \$10,000,000 / 119 restricted units) |

| <b>Sources of Funds:</b>       | <u>Construction</u> | <u>Permanent</u>   |
|--------------------------------|---------------------|--------------------|
| Tax-Exempt Bond Proceeds       | \$10,000,000        | \$7,464,928        |
| Developer Equity               | \$1,472,069         | \$1,467,337        |
| LIH Tax Credit Equity          | \$4,094,414         | \$6,824,024        |
| Cash Flow During Construction  | \$606,806           | \$0                |
| Direct & Indirect Public Funds | <u>\$3,753,000</u>  | <u>\$4,170,000</u> |
| Total Sources                  | \$19,926,289        | \$19,926,289       |

| <b>Uses of Funds:</b>        |                    |
|------------------------------|--------------------|
| Acquisition Cost             | \$7,750,000        |
| On-Site & Off-Site Costs     | \$746,250          |
| Hard Construction Costs      | \$5,980,509        |
| Architect & Engineering Fees | \$50,000           |
| Contractor Overhead & Profit | \$491,749          |
| Developer Fee                | \$2,300,058        |
| Relocation                   | \$575,673          |
| Cost of Issuance             | \$150,000          |
| Capitalized Interest         | \$583,011          |
| Other Soft Costs             | <u>\$1,299,039</u> |
| Total Uses                   | \$19,926,289       |

**Legal Questionnaire:**

The Staff has reviewed the Applicant's responses to the questions contained in the Legal Status portion of the application. No information was disclosed to question the financial viability or legal integrity of the Applicant.

**Total Points:** 86.5 out of 138

[See Attachment A]

**Recommendation:**

Staff recommends that the Committee approve \$10,000,000 in tax-exempt bond allocation.

**ATTACHMENT A**

**EVALUATION SCORING:**

| Point Criteria   | Maximum Points Allowed for Non-Mixed Income Projects | Maximum Points Allowed for Mixed Income Projects | Points Scored |
|--|--|--|---------------|
| Federally Assisted At-Risk Project or HOPE VI Project  | 20   | 20   | 0             |
| Exceeding Minimum Income Restrictions:<br>Non-Mixed Income Project<br>Mixed Income Project   | 35   | 15   | 35            |
| Gross Rents  | 5  | 5  | 0             |
| Exceeding Minimum Rent Restrictions:<br>[Allowed if 10 pts not awarded above in Federally Assisted At-Risk Project or HOPE VI Project] | 10   | 10   | 0             |
| Exceeding Minimum Term of Restrictions   | 10   | 10   | 10            |
| Large Family Units   | 5  | 5  | 0             |
| Leveraging   | 10   | 10   | 8.5           |
| Community Revitalization Area  | 15   | 15   | 10            |
| Site Amenities   | 10   | 10   | 10            |
| Service Amenities  | 10   | 10   | 10            |
| Sustainable Building Methods   | 8  | 8  | 3             |
| New Construction   | 10   | 10   | 0             |
| Negative Points  | NA   | NA   | 0             |
| <b>Total Points</b>  | <b>138</b>   | <b>118</b>                                       | <b>86.5</b>   |

The criteria for which points are awarded will also be incorporated into the Resolution transferring Allocation to the Applicant as well as the appropriate bond documents and loan and finance agreements.