### CALIFORNIA TAX CREDIT ALLOCATION COMMITTEE

Project Staff Report Tax-Exempt Bond Project February 27, 2008

Project Number CA-2008-808

**Project Name** Norden Terrace Apartments

Address: Elkhorn Boulevard

North Highlands, CA 95660 County: Sacramento

**Applicant Information** 

Applicant: Norden Sacramento L.P.

Contact Steven Eggert

Address: 1801 I Street, Ste. 200

Sacramento, CA 95811

Phone: (916) 444-9897 Fax: (916) 444-9843

Sponsors Type: Nonprofit

**Bond Information** 

Issuer: Housing Authority of the County of Sacramento

Expected Date of Issuance: March 26, 2008

Credit Enhancement: None

**Eligible Basis** 

 Actual:
 \$28,568,715

 Requested:
 \$28,568,715

 Maximum Permitted:
 \$72,779,054

Extra Feature Adjustments:

55-Year Use/Rent Restriction Adjustment: 120%

Tax Credit AmountsFederal/AnnualState/TotalRequested:\$1,337,016\$0Recommended:\$1,337,016\$0

**Project Information** 

Construction Type: New Construction Federal Subsidy: Tax-Exempt

HCD MHP Funding: No Total # of Units: 204 Total # Residential Buildings: 18

**Income/Rent Targeting** 

Federal Setaside Elected: 40%/60% 
% & No. of Targeted Units: 100% - 202 units

55-Year Use/Affordability Restriction: Yes

Number of Units @ or below 50% of area median income: 41 Number of Units @ or below 60% of area median income: 161

<u>2008 Rents</u>					
<b>Unit Type &amp; Number</b>	% of Area Median Income	<b>Proposed Rent</b>			
	<del>-</del>	(including utilities)			
10 One-Bedroom	50%	\$630			
38 One-Bedroom	60%	\$756			
21 Two-Bedroom	50%	\$756			

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<b>Unit Type &amp; Number</b>	% of Area Median Income	<b>Proposed Rent</b>	
		(including utilities)	
81 Two-Bedroom	60%	\$ 907	
10 Three-Bedroom	50%	\$ 873	
42 Three-Bedroom	60%	\$1,048	
2 Two-Bedroom	Managers' Unit	\$ 843	

The general partner(s) or principal owner(s) are Pacific Housing, Inc. and Anton Norden, LLC.

The project developer is St. Anton Capital, LLC.

The management services will be provided by St. Anton Management, Inc.

The market analysis was provided by Vogt Williams & Bowen.

The Local Reviewing Agency has not yet completed a site review of this project. Any negative comments in the LRA report will cause this staff report to be revised to reflect such comments.

# **Project Financing**

Estimated Total Project Cost: \$35,240,595 Per Unit Cost: \$172,748 Construction Cost Per Sq. Foot: \$97

Construction Financing		Permanent Financing	
Source	Amount	Source	Amount
Union Bank of CA	\$20,000,000	Union Bank of CA	\$16,780,000
SHRA	2,925,000	SHRA	2,925,000
Sac. County Impact Fee Waivers	400,000	Sac. County Impact Fee Waivers	400,000
NOI During Construction/Lease up	960,256	NOI During Construction/Lease up	960,256
Investor Equity	8,455,339	Deferred Developer Fee Note	1,473,689
• •		Investor Equity	12,701,650
		TOTAL	\$35,240,595

SHRA=Sacramento Housing and Redevelopment Agency

#### **Determination of Credit Amount(s)**

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Requested Eligible Basis:	\$28,568,715
130% High Cost Adjustment:	Yes
Applicable Fraction:	100%
Qualified Basis:	\$37,139,330
Applicable Rate:	3.60%
Total Maximum Annual Federal Credit:	\$1,337,016
Approved Developer Fee:	\$2,500,000
Tax Credit Factor:	\$0.95

Applicant requests and staff recommends annual federal credits of \$1,337,016 based on a qualified basis of \$37,139,330 and a funding shortfall of \$12,701,650.

## **Cost Analysis and Line Item Review**

The requested eligible basis \$28,568,715 is below TCAC's adjusted threshold basis limit \$33,081,388. The basis limit includes the adjustment for extraordinary features for the 120% adjustment for the 55-year use/affordability restriction for projects that have more than 50% tax-credit units. Staff analysis of project costs to determine reasonableness found all fees to be within TCAC's underwriting guidelines and TCAC limitation.

Annual operating expenses exceed the minimum operating expenses established in the Regulations, and the project pro forma shows a positive cash flow from year one.

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Staff has calculated federal tax credits based on 3.60% of the qualified basis. Unless the applicant fixed the rate at bond issuance, the Federal Rate applicable to the month the project is placed-in-service will be used to determine the final allocation.

**Special Issues/Other Significant Information:** The applicant anticipates financing more than 50% of the project aggregate basis with tax-exempt bond proceeds as calculated by the project tax professional. Therefore, the federal credit reserved for this project will not count against the annual ceiling.

The IRS has advised TCAC that the amount of tax-exempt bonds issued, equivalent to at least 50% of aggregate basis, must remain in place through the first year of the credit period or until eligible basis is finally determined.

**Recommendation:** Staff recommends that the Committee make a reservation of tax credits in the following amount(s) contingent upon standard conditions and any additional conditions imposed by the Committee:

Federal/Annual **\$1,337,016** 

State/Total **\$0** 

#### **Standard Conditions**

If applicant is receiving tax-exempt bond financing from other than CalHFA, the applicant shall apply for a bond allocation from the California Debt Limit allocation Committee's next scheduled meeting, if not previously granted an allocation; shall have received an allocation from CDLAC; and, shall issue bonds within time limits specified by CDLAC.

TCAC makes the reservation only for the project specified above in the form presented, and involving the parties referred to in the application. No changes in the development team or the project will be permitted without the express approval of TCAC.

The applicant must pay TCAC an allocation fee calculated in accordance with regulation. Additionally, TCAC requires the project owner to pay a monitoring fee before issuance of tax forms.

As project costs are anticipated to be the final project costs, staff recommends that a reservation be made in the amount of federal credit shown above on condition that the final project costs be supported by itemized lender approved costs, and certified costs of the buildings as completed.

All unexpended funds in reserve accounts established for the project must remain with the project to be used for the benefit of the property and/or its residents, except for the portion of any accounts funded with deferred developer fees.

All fees charged to the project must be within TCAC limitations. Fees in excess of these limitations will not be considered when determining the amount of credits when the project is placed-in-service.

The applicant/owner shall be subject to underwriting criteria set forth in Section 10327 of the regulations through the final feasibility analysis performed by TCAC at placed-in-service.

Credit awards are contingent upon applicant's acceptance of any revised total project cost, qualified basis and tax credit amount determined by TCAC in its final feasibility analysis.

**Additional Conditions:** The applicant/owner is required to provide the tenants with an after-school program and educational classes for a minimum of ten (10) years in accordance with the bond allocation from CDLAC. These services may be changed to meet the needs of the tenants upon prior approval from CDLAC and written notification to TCAC.

Project Analyst: Gina Ferguson