

CALIFORNIA TAX CREDIT ALLOCATION COMMITTEE
Project Staff Report
2008 Second Round Cycle
October 8, 2008

Project Number CA-2008-096

Project Name Fontana IV Senior Apartments
Site Address: 16927 and 16999 Orange Way
Fontana, CA 92335 County: San Bernardino
Census Tract: 30.0

Applicant Information

Applicant: Fontana IV Housing Partners, L.P.
Contact: Frank Cardone
Address: 18201 Von Karman Avenue, Suite 900
Irvine, CA 92612
Phone: 949-660-7272 Fax: 949-660-7273
Email: fcardone@related.com
General Partners(s) Type: Joint Venture

Information

Set-Aside: N/A
Housing Type: Senior
Geographic Area: Inland Empire

Eligible Basis

Requested: \$15,370,586
Actual: \$21,699,352
Maximum Permitted: \$15,370,587

Adjustments to Threshold Basis Limit:

3 or More Energy Efficiency/Resource Conservation/Indoor Air Quality Features: 4%
Required to Pay Local Development Impact Fees
95% of Upper Floor Units are Elevator-Serviced: 10%

Tax Credit Amounts	Federal/Annual	State/Total
Requested:	\$1,205,054	\$4,518,952
Recommended:	\$1,205,054	\$4,518,952

Project Information

Construction Type: New Construction
Federal Subsidy: None
Total # of Units: 90
Total # Residential Buildings: 2

Income/Rent Targeting

Federal Set-Aside Elected: 40%/60%
% & No. of Tax Credit Units: 100% - 89 units
Breakdown by %: 10% @ 30%, 15% @ 45%, 50% @ 50%

Selection Criteria	Max. Possible Points	Requested Points	Points Awarded
<i>Cost Efficiency/Credit Reduction/Public Funds</i> Maximum of 20 points	20	20	20
<input checked="" type="checkbox"/> Credit Reduction	20	2	2
<input checked="" type="checkbox"/> Public Funds	18	18	18
<i>Owner / Management Characteristics</i> Maximum of 9 points	9	9	9
<input checked="" type="checkbox"/> General Partner Experience	6	6	6
<input checked="" type="checkbox"/> Management Experience	3	3	3
<i>Housing Needs</i> Maximum of 10 points	10	10	10
<i>Site Amenities</i> Maximum of 15 points	15	15	15
<input checked="" type="checkbox"/> Within ¼ mile of transit stop with service every 30 minutes during rush hours	6	6	6
<input checked="" type="checkbox"/> Within ¼ mile of public park or community center open to general public	3	3	3
<input checked="" type="checkbox"/> Within ¼ mile of public library	3	3	3
<input checked="" type="checkbox"/> Within ¼ mile of a full-scale grocery store with staples, fresh meat and fresh produce	4	4	4
<input checked="" type="checkbox"/> Senior project within ¼ mile of daily operated senior center or facility for seniors	3	3	3
<input checked="" type="checkbox"/> Within 1 mile of medical clinic or hospital	2	2	2
<input checked="" type="checkbox"/> Within ¼ mile of a pharmacy	2	2	2
<i>Service Amenities</i> Maximum of 10 points	10	10	10
<input checked="" type="checkbox"/> Educational classes (e.g. ESL, Computer training, etc. and aren't same as After School)	5	5	5
<input checked="" type="checkbox"/> Direct client services where a contract is in place at the time of application	5	5	5
<i>Neighborhood Revitalization</i> Maximum of 9 points	9	9	9
<i>Sustainable Building Methods</i> Maximum of 8 points	8	8	8
<input checked="" type="checkbox"/> Energy star rated ceiling fans in bedroom/living room; whole house fan; economizer	2	2	2
<input checked="" type="checkbox"/> Flow restrictors for kitchen & bath faucets or water-saving fixtures	1	1	1
<input checked="" type="checkbox"/> Formaldehyde free cabinets, countertops and shelving	1	1	1
<input checked="" type="checkbox"/> CRI Green-label, low-VOC carpet and pad	1	1	1
<input checked="" type="checkbox"/> Bathroom fans in all bathrooms w/humidistat, timer and outdoor exhaust	2	2	2
<input checked="" type="checkbox"/> Formaldehyde-free insulation	1	1	1
<i>Lowest Income</i> Maximum of 52 points	52	52	52
<input checked="" type="checkbox"/> Basic Targeting	50	50	50
<input checked="" type="checkbox"/> Deeper Targeting – at least 10% of units @ 30% AMI or less	2	2	2
<i>Readiness to Proceed</i> Maximum of 20 points	20	20	20
<i>State credit substitution</i> Maximum of 2 points	2	2	2
Total Points	155	155	155

Tie-Breaker Information

Tie-Breaker Categories Apply to this Project: **Yes**

First: Housing Type **Senior**

Second: Maximum Neighborhood Revitalization Points/Federal Designated Area **Yes**

Third: Calculated Ratio per Regulation 10325(c)(12) **69.423%**

2008 Rents for 2nd Round 2008

<u>Unit Type & Number</u>	<u>% of Area Median Income</u>	<u>Proposed Rent</u> (including utilities)
7 One-Bedroom Units	30%	\$374
33 One-Bedroom Units	45%	\$561
32 One-Bedroom Units	50%	\$624
2 Two-Bedroom Units	30%	\$448
7 Two-Bedroom Units	45%	\$673
8 Two-Bedroom Units	50%	\$748
1 Two-Bedroom Units	Manager's Unit	\$0

The general partner(s) or principal owner(s) are Related/Fontana IV Development Co., LLC and Southern California Housing Development Corporation of Orange.

The project developer is The Related Companies of California.

The management agent is Southern California Housing.

The market analyst is APT Market Research.

The Local Reviewing Agency has not yet completed a site review of this project. Any negative comments in the LRA report will cause this staff report to be revised to reflect such comments.

Project Financing

Estimated Total Project Cost: \$23,770,661 Per Unit Cost: \$264,118 Construction Cost Per Sq. Foot: \$289

Construction Financing		Permanent Financing	
Source	Amount	Source	Amount
Wells Fargo	\$14,809,074	CCRC*	\$2,805,000
Fontana Housing Authority	\$7,450,000	Fontana Housing Authority	\$7,450,000
Accrued interest	\$27,938	Accrued interest	\$27,938
Deferred costs and fees	\$1,348,772	Investor Equity	\$13,487,723
Investor Equity	\$134,877	TOTAL	\$23,770,661

*California Community Reinvestment Corporation

Determination of Credit Amount(s)

Requested Eligible Basis:	\$15,370,586
130% High Cost Adjustment:	Yes
Applicable Fraction:	100%
Qualified Basis Credit Reduction (2%)	\$307,412
Qualified Basis:	\$15,063,174
Applicable Rate:	8.00%
Total Maximum Annual Federal Credit:	\$1,205,054
Total State Credit:	\$4,518,952
Approved Developer Fee in Project Cost:	\$1,600,000
Approved Developer Fee in Eligible Basis:	\$1,400,000
Tax Credit Factor: Union Bank of California	\$0.81

Applicant requests and staff recommends annual federal credits of \$1,205,054 and total state credits of \$4,518,952, based on a qualified basis of \$15,063,174 and a funding shortfall of \$13,487,723.

Cost Analysis and Line Item Review

The requested eligible basis \$15,370,586 is below TCAC's threshold basis limit \$15,370,587. The basis limit was increased by the following extraordinary features: local development impact fees, 95% of upper floor units are elevator-serviced, and 3 or more energy efficiency/resource conservation/indoor air quality items (using a Minimum Efficiency Report Value (MERV) 8 or higher air filter for HVAC systems that introduce outside air; installing CRI Green Label Plus Carpet or no carpet in all bedrooms; and using at least four recycled products listed in the Construction, Flooring, or Recreation section of the California Integrated Waste Management Board's Recycled Content Products Database).

Staff analysis of project costs to determine reasonableness found all fees to be within TCAC's underwriting guidelines and TCAC limitations.

Annual operating expenses meet/exceed the minimum operating expenses established in the Regulations, and the project pro forma shows a positive cash flow from year one.

Staff has calculated federal tax credits based on 8.00% of the qualified basis. Applicants are cautioned to consider the expected federal rate when negotiating with investors. TCAC's financial evaluation at project completion will determine the final allocation.

Special Issues/Other Significant Information: The applicant requests a waiver of the requirement of a three-month operating reserve and requests that the operating deficit guaranty required by the tax credit investor fulfill this TCAC requirement. The applicant's request has been granted.

Legal Status: Staff has reviewed the Applicant's responses to the questions contained in the Legal Status portion of the Application. No information was disclosed that raised any question regarding the financial viability or legal integrity of the applicant.

Recommendation: Staff recommends that the Committee make a preliminary reservation of tax credits, in the following amount(s) contingent upon standard conditions and any additional conditions imposed by the Committee:

Federal/Annual	State/Total
\$1,205,054	\$4,518,952

Standard Conditions

An application for a carryover allocation must be submitted by **October 31, 2008**, as required by regulation section 10328(d), together with the applicable allocation fee and all required documentation. The time for meeting the "10%" test and submitting related documentation will be no later than six (6) months after the date of the executed carryover allocation (as defined by IRC Section 42 and IRS Notices). The applicant must ensure the project meets all Additional Threshold Requirements for the housing type of the proposed project.

The applicant must submit all documentation required for a Final Reservation no later than February 1 of the year that the building(s) must be placed in service pursuant to Section 42(h)(1)(E)(i) of the Internal Revenue Code of 1986, as amended. The applicant shall provide the Committee a Final Reservation application providing the documentation for the project set forth in Section 10322(i)(1) of these regulations. Failure to provide the documentation at the time required may result in rescission of the Credit reservation and cancellation of a carryover allocation.

TCAC makes the preliminary reservation only for the project specified above in the form presented, and involving the parties referred to in the application. No changes in the development team or the project as presented will be permitted without the express approval of TCAC.

The applicant must pay TCAC a performance deposit and allocation fee calculated in accordance with regulation. The performance deposit must be paid by cashier's check within 20 calendar days of any preliminary reservation. The allocation fee must be paid within a time period specified in the preliminary reservation letter. The allocation fee will be due prior to execution of a carryover allocation or issuance of tax forms, whichever comes first. Additionally, TCAC requires the project owner to pay a monitoring fee before issuance of tax forms.

As project costs are preliminary estimates only, staff recommends that a reservation be made in the amount of federal credit shown above on condition that the final project costs be supported by itemized lender approved costs and certified costs after the buildings are placed in service.

All unexpended funds in reserve accounts established for the project must remain with the project to be used for the benefit of the property and/or its residents, except for the portion of any accounts funded with deferred developer fees.

All fees charged to the project must be within TCAC limitations. Fees in excess of these limitations will not be considered when determining the amount of credit when the project is placed-in-service.

The applicant/owner shall be subject to underwriting criteria set forth in Section 10327 of the regulations through the final feasibility analysis performed by TCAC at placed-in-service.

Credit awards are contingent upon applicant's acceptance of any revised total project cost, qualified basis and tax credit amount determined by TCAC in its final feasibility analysis.

If points were awarded for service amenities, the applicant will be required to provide such amenity or amenities identified in the application, for a minimum period of ten years and at no cost to the tenants.

Applicants that received points for sustainable building methods (energy efficiency) must submit the certification required by Section 10325(c)(8) at project completion.

Applicants that received increases (exceptions to limits) in the threshold basis limit under Section 10327(c)(5) must submit the certification required by Section 10322(i)(2)(P) at project completion.

Additional Conditions

Applicants that received 20 points for readiness to proceed must meet ALL of the following requirements. The applicant must be ready to begin construction within 150 days of the Credit Reservation which is **March 9, 2009**, as evidenced by submission, within that time of, recorded deeds of trust for all construction financing, payment of all construction lender fees, issuance of building permits and notice to proceed delivered to the contractor. Failure to meet this timeline will result in rescission of the Credit Reservation.

Project Analyst: Gina Ferguson