

CALIFORNIA TAX CREDIT ALLOCATION COMMITTEE

**Project Staff Report
Tax-Exempt Bond Project
November 13, 2013**

Project Number CA-13-890

Project Name Fairbanks Square
Site Address: Potomac Ridge Road
San Diego, CA 92127 County: San Diego
Census Tract: 170.300

Tax Credit Amounts	Federal/Annual	State/Total
Requested:	\$1,058,504	\$0
Recommended:	\$1,058,504	\$0

Applicant Information

Applicant: Fairbanks Square CIC, LP
Contact: Tim Baker
Address: 5993 Avenida Encinas, Suite 101
Carlsbad, CA 92008
Phone: 760-456-6000 **Fax:** 760-456-6001
Email: tbaker@chelseainvestco.com

General Partner(s) or Principal Owner(s): Pacific Southwest Community Development Corporation
CIC Fairbanks Square, LLC

General Partner Type: Joint Venture

Parent Company(ies): Pacific Southwest Community Development Corporation
Chelsea Investment Corporation

Developer: Chelsea Investment Corporation

Investor/Consultant: US Bancorp Community Dev. Corp

Management Agent: CIC Management, Inc.

Project Information

Construction Type: New Construction

Total # Residential Buildings: 2

Total # of Units: 100

No. & % of Tax Credit Units: 98 100.00%

Federal Set-Aside Elected: 40%/60%

Federal Subsidy: Tax-Exempt

HCD MHP Funding: No

55-Year Use/Affordability: Yes

Number of Units @ or below 50% of area median income: 10

Number of Units @ or below 60% of area median income: 88

Bond Information

Issuer: Housing Authority of the County of San Diego
 Expected Date of Issuance: December 1, 2013
 Credit Enhancement: None

Information

Housing Type: Seniors
 Geographic Area: San Diego County
 TCAC Project Analyst: Benjamin Schwartz

Unit Mix

80 1-Bedroom Units
 20 2-Bedroom Units

 100 Total Units

<u>Unit Type & Number</u>	<u>2013 Rents Targeted % of Area Median Income</u>	<u>2013 Rents Actual % of Area Median Income</u>	<u>Proposed Rent (including utilities)</u>
72 1 Bedroom	60%	60%	\$907
8 1 Bedroom	50%	50%	\$756
16 2 Bedrooms	60%	60%	\$1,089
2 2 Bedrooms	50%	50%	\$907
2 2 Bedrooms	Manager's Unit	Manager's Unit	\$0

Project Financing

Estimated Total Project Cost: \$27,160,066
 Estimated Residential Project Cost: \$27,160,066

Residential

Construction Cost Per Square Foot: \$129
 Per Unit Cost: \$271,601

Construction Financing

Permanent Financing

<u>Source</u>	<u>Amount</u>	<u>Source</u>	<u>Amount</u>
Tax Exempt Bonds - Citibank, N.A.	\$15,650,000	Tax Exempt Bonds - Citibank, N.A.	\$6,870,000
Subordinate Bonds	\$850,000	Subordinate Bonds	\$850,000
Master Developer Note	\$5,276,534	Master Developer Note	\$5,276,534
Master Developer Note - FBA Credits	\$2,011,600	Master Developer Note - FBA Credits	\$2,011,600
Deferred Costs	\$2,281,631	Deferred Developer Fee	\$1,249,341
Tax Credit Equity	\$1,090,300	Tax Credit Equity	\$10,902,591
		TOTAL	\$27,160,066

Determination of Credit Amount(s)

Requested Eligible Basis: \$25,444,806
 130% High Cost Adjustment: Yes
 Applicable Fraction: 100.00%
 Qualified Basis: \$33,078,248
 Applicable Rate: 3.20%
 Total Maximum Annual Federal Credit: \$1,058,504
 Approved Developer Fee (in Project Cost & Eligible Basis): \$2,500,000
 Investor/Consultant: US Bancorp Community Dev. Corp
 Federal Tax Credit Factor: \$1.03000

Per Regulation Section 10322(i)(4)(A), The “as if vacant” land value and the existing improvement value established at application, as well as the eligible basis amount derived from those values, will be used during all subsequent reviews including the placed in service review, for the purpose of determining the final award of Tax Credits.

Per Regulation Section 10327(c)(2)(C), Once established at the initial funded application, the developer fee cannot be increased, but may be decreased, in the event of a modification in basis.

Eligible Basis and Basis Limit

Requested Unadjusted Eligible Basis:	\$25,444,806
Actual Eligible Basis:	\$25,444,806
Unadjusted Threshold Basis Limit:	\$23,133,760
Total Adjusted Threshold Basis Limit:	\$28,079,733

Adjustments to Basis Limit:

Local Development Impact Fees
55-Year Use/Affordability Restriction – 1% for Each 1% of Low-Income Units are Income Targeted between 50% AMI & 36% AMI: 10%

Cost Analysis and Line Item Review

Staff analysis of project costs to determine reasonableness found all fees to be within TCAC’s underwriting guidelines and TCAC limitations. Annual operating expenses exceed the minimum operating expenses established in the Regulations, and the project pro forma shows a positive cash flow from year one. Staff has calculated federal tax credits based on 3.20% of the qualified basis. Applicants are cautioned to consider the expected federal rate when negotiating with investors. TCAC's financial evaluation at project completion will determine the final allocation.

Special Issues/Other Significant Information: None

Local Reviewing Agency:

The Local Reviewing Agency, San Diego Housing Commission, has completed a site review of this project and strongly supports this project.

Recommendation: Staff recommends that the Committee make a preliminary reservation of tax credits in the following amount(s) contingent upon standard conditions and any additional conditions imposed by the Committee:

Federal Tax Credits/Annual	State Tax Credits/Total
\$1,058,504	\$0

Standard Conditions

If applicant is receiving tax-exempt bond financing from other than CalHFA, the applicant shall apply for a bond allocation from the California Debt Limit Allocation Committee’s next scheduled meeting, if not previously granted an allocation; shall have received an allocation from CDLAC; and, shall issue bonds within time limits specified by CDLAC.

The applicant anticipates financing more than 50% of the project aggregate basis with tax-exempt bond proceeds as calculated by the project tax professional. Therefore, the federal credit reserved for this project will not count against the annual ceiling.

The IRS has advised TCAC that the amount of tax-exempt bonds issued, equivalent to at least 50% of aggregate basis, must remain in place through the first year of the credit period or until eligible basis is finally determined.

TCAC makes the preliminary reservation only for the project specified above in the form presented, and involving the parties referred to in the application. No changes in the development team or the project as presented will be permitted without the express approval of TCAC.

The applicant must pay TCAC a reservation fee calculated in accordance with regulation. Additionally, TCAC requires the project owner to pay a monitoring fee before issuance of tax forms.

As project costs are preliminary estimates only, staff recommends that a reservation be made in the amount of federal credit and state credit shown above on condition that the final project costs be supported by itemized lender approved costs and certified costs after the buildings are placed in service.

All unexpended funds in reserve accounts established for the project must remain with the project to be used for the benefit of the property and/or its residents, except for the portion of any accounts funded with deferred developer fees.

All fees charged to the project must be within TCAC limitations. Fees in excess of these limitations will not be considered when determining the amount of credit when the project is placed-in-service.

The applicant/owner shall be subject to underwriting criteria set forth in Section 10327 of the regulations through the final feasibility analysis performed by TCAC at placed-in-service.

Credit awards are contingent upon applicant's acceptance of any revised total project cost, qualified basis and tax credit amount determined by TCAC in its final feasibility analysis.

Additional Conditions: The applicant/owner is required to provide the tenants with the following service amenities free of charge for a minimum of ten (10) years in accordance with the bond allocation from CDLAC. These services may be changed to meet the needs of the tenants upon prior approval from CDLAC and written notification to TCAC:

- Instructor-led educational classes, health and wellness or skill-building classes on-site
- Wellness services and programs providing individualized support for tenants on-site