

**CALIFORNIA TAX CREDIT ALLOCATION COMMITTEE**  
**Project Staff Report**  
**Tax-Exempt Bond Project**  
**August 20, 2014**

**Project Number** CA-14-876

**Project Name** Winnetka Senior Apartments  
 Site Address: 20750 Sherman Way  
 Winnetka, CA 91306 County: Los Angeles  
 Census Tract: 1340.020

| <b>Tax Credit Amounts</b> | <b>Federal/Annual</b> | <b>State/Total</b> |
|---------------------------|-----------------------|--------------------|
| Requested:                | \$947,682             | \$0                |
| Recommended:              | \$947,682             | \$0                |

**Applicant Information**

Applicant: Winnetka Senior Apartments, LP  
 Contact: Aaron Mandel  
 Address: 1640 S. Sepulveda Blvd., Suite #425  
 Los Angeles, CA 90025  
 Phone: 310-575-3543 Fax: 310-575-3563  
 Email: amandel@metahousing.com

General Partner(s) or Principal Owner(s): Winnetka Senior Apartments, LLC  
 PATH Ventures  
 General Partner Type: Joint Venture  
 Parent Company(ies): Meta Housing Corporation  
 PATH Ventures  
 Developer: Meta Housing Corporation  
 Investor/Consultant: Hamilton Investors, LLC  
 Management Agent: The John Stewart Company

**Project Information**

Construction Type: New Construction  
 Total # Residential Buildings: 1  
 Total # of Units: 95  
 No. & % of Tax Credit Units: 94 100.00%  
 Federal Set-Aside Elected: 40%/60%  
 Federal Subsidy: Tax-Exempt / HUD Section 8 Project-based Vouchers (42% / 40 Units)  
 HCD MHP Funding: Yes  
 55-Year Use/Affordability: Yes  
 Number of Units @ or below 35% of area median income: 62  
 Number of Units @ or below 60% of area median income: 32

**Bond Information**

Issuer: City of Los Angeles  
 Expected Date of Issuance: October 15, 2014  
 Credit Enhancement: N/A

**Information**

Housing Type: Special Needs  
 Geographic Area: City of Los Angeles  
 TCAC Project Analyst: Jack Waegell

**Unit Mix**

94 1-Bedroom Units  
 1 2-Bedroom Units  


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 95 Total Units

| <u>Unit Type &amp; Number</u> | <u>2014 Rents Targeted<br/>% of Area Median<br/>Income</u> | <u>2014 Rents Actual<br/>% of Area Median<br/>Income</u> | <u>Proposed<br/>Rent<br/>(including<br/>utilities)</u> |
|-------------------------------|--|--|--|
| 40 1 Bedroom                  | 15%  | 15%  | \$229  |
| 22 1 Bedroom                  | 20%  | 20%  | \$306  |
| 32 1 Bedroom                  | 60%  | 60%  | \$915  |
| 1 2 Bedrooms                  | Manager's Unit   | Manager's Unit   | \$1,834  |

**Project Financing**

Estimated Total Project Cost: \$26,791,517  
 Estimated Residential Project Cost: \$26,791,517

**Residential**

Construction Cost Per Square Foot: \$206  
 Per Unit Cost: \$282,016

**Construction Financing**

| <u>Source</u>     | <u>Amount</u> |
|-------------------|---------------|
| Citibank          | \$14,000,000  |
| HCID-LA           | \$4,400,000   |
| County of LA      | \$1,500,000   |
| HCD - IIG         | \$1,750,000   |
| Deferred Fees     | \$3,119,164   |
| Tax Credit Equity | \$2,022,353   |

**Permanent Financing**

| <u>Source</u>             | <u>Amount</u>       |
|---------------------------|---------------------|
| Citibank - Permanent Loan | \$2,430,505         |
| Citibank - Tranche B Loan | \$1,692,578         |
| County of LA              | \$1,500,000         |
| HCID-LA                   | \$4,400,000         |
| HCD - IIG                 | \$1,750,000         |
| HCD - MHP                 | \$3,785,026         |
| AHP                       | \$940,000           |
| Deferred Developer Fee    | \$1,100,893         |
| Tax Credit Equity         | \$9,192,515         |
| <b>TOTAL</b>              | <b>\$26,791,517</b> |

**Determination of Credit Amount(s)**

|  |                         |
|--|-------------------------|
| Requested Eligible Basis:                                  | \$21,696,010            |
| 130% High Cost Adjustment:                                 | Yes                     |
| Applicable Fraction:                                       | 100.00%                 |
| Qualified Basis (Rehabilitation):                          | \$28,204,813            |
| Applicable Rate:   | 3.36%                   |
| Total Maximum Annual Federal Credit:                       | \$947,682               |
| Approved Developer Fee (in Project Cost & Eligible Basis): | \$2,500,000             |
| Investor/Consultant:                                       | Hamilton Investors, LLC |
| Federal Tax Credit Factor:                                 | \$0.97000               |

Per Regulation Section 10322(i)(4)(A), The “as if vacant” land value and the existing improvement value established at application, as well as the eligible basis amount derived from those values, will be used during all subsequent reviews including the placed in service review, for the purpose of determining the final award of Tax Credits.

Per Regulation Section 10327(c)(2)(C), Once established at the initial funded application, the developer fee cannot be increased, but may be decreased, in the event of a modification in basis.

**Eligible Basis and Basis Limit**

|                                       |              |
|---------------------------------------|--------------|
| Requested Unadjusted Eligible Basis:  | \$21,696,010 |
| Actual Eligible Basis:                | \$21,696,010 |
| Unadjusted Threshold Basis Limit:     | \$20,773,342 |
| Total Adjusted Threshold Basis Limit: | \$52,088,655 |

**Adjustments to Basis Limit:**

Required to Pay Prevailing Wages

Local Development Impact Fees

55-Year Use/Affordability Restriction – 2% for Each 1% of Low-Income Units are Income Targeted at 35% AMI or Below: 132%

**Cost Analysis and Line Item Review**

Staff analysis of project costs to determine reasonableness found all fees to be within TCAC’s underwriting guidelines and TCAC limitations. Annual operating expenses exceed the minimum operating expenses established in the Regulations, and the project pro forma shows a positive cash flow from year one. Staff has calculated federal tax credits based on 3.36% of the qualified basis. Applicants are cautioned to consider the expected federal rate when negotiating with investors. TCAC's financial evaluation at project completion will determine the final allocation.

**Special Issues/Other Significant Information:** The project has a commitment from the City of Los Angeles for HUD Section 8 project-based vouchers for 40 units (42%) and a rental subsidy from the Los Angeles County Department of Health Services for 22 units (23%).

The 62 units with rental subsidies will serve homeless persons aged 62 and older, with 30 of these units serving chronically homeless persons with special needs.

**Local Reviewing Agency:**

The Local Reviewing Agency has not yet completed a site review of this project. Any negative comments in the LRA report will cause this staff report to be revised to reflect such comments.

**Recommendation:** Staff recommends that the Committee make a preliminary reservation of tax credits in the following amount(s) contingent upon standard conditions and any additional conditions imposed by the Committee:

|                                   |                                |
|-----------------------------------|--------------------------------|
| <b>Federal Tax Credits/Annual</b> | <b>State Tax Credits/Total</b> |
| <b>\$947,682</b>                  | <b>\$0</b>                     |

**Standard Conditions**

If applicant is receiving tax-exempt bond financing from other than CalHFA, the applicant shall apply for a bond allocation from the California Debt Limit Allocation Committee’s next scheduled meeting, if not previously granted an allocation; shall have received an allocation from CDLAC; and, shall issue bonds within time limits specified by CDLAC.

The applicant anticipates financing more than 50% of the project aggregate basis with tax-exempt bond proceeds as calculated by the project tax professional. Therefore, the federal credit reserved for this project will not count against the annual ceiling.

The IRS has advised TCAC that the amount of tax-exempt bonds issued, equivalent to at least 50% of aggregate basis, must remain in place through the first year of the credit period or until eligible basis is finally determined.

TCAC makes the preliminary reservation only for the project specified above in the form presented, and involving the parties referred to in the application. No changes in the development team or the project as presented will be permitted without the express approval of TCAC.

The applicant must pay TCAC a reservation fee calculated in accordance with regulation. Additionally, TCAC requires the project owner to pay a monitoring fee before issuance of tax forms.

As project costs are preliminary estimates only, staff recommends that a reservation be made in the amount of federal credit and state credit shown above on condition that the final project costs be supported by itemized lender approved costs and certified costs after the buildings are placed in service.

All unexpended funds in reserve accounts established for the project must remain with the project to be used for the benefit of the property and/or its residents, except for the portion of any accounts funded with deferred developer fees.

All fees charged to the project must be within TCAC limitations. Fees in excess of these limitations will not be considered when determining the amount of credit when the project is placed-in-service.

The applicant/owner shall be subject to underwriting criteria set forth in Section 10327 of the regulations through the final feasibility analysis performed by TCAC at placed-in-service.

Credit awards are contingent upon applicant's acceptance of any revised total project cost, qualified basis and tax credit amount determined by TCAC in its final feasibility analysis.

**Additional Conditions:** The applicant/owner is required to complete the following sustainable building methods in accordance with the bond allocation from CDLAC and provide the applicable certifications and documentation when the TCAC placed-in-service application is submitted:

- The project commits to becoming certified under any one of the following programs:  
Leadership in Energy & Environmental Design (LEED); Green Communities; or the GreenPoint Rated Multifamily Guidelines