

**CALIFORNIA TAX CREDIT ALLOCATION COMMITTEE**

**Project Staff Report**

**2014 Second Round**

**September 24, 2014**

**REVISED**

**Project Number** CA-14-165

**Project Name** Mercy Arc Housing - 1500 Page Street  
Site Address: 1500 Page Street  
San Francisco, CA 94117 County: San Francisco  
Census Tract: 16600.000

<b>Tax Credit Amounts</b>	<b>Federal/Annual</b>	<b>State/Total</b>
Requested:	\$688,504	\$0
Recommended:	\$688,504	\$0

**Applicant Information**

Applicant: Mercy Housing California 57, a California limited partnership  
Contact: Jennifer Dolin  
Address: 1360 Mission St., Ste. 300  
San Francisco, CA 94103  
Phone: (415) 355-7114 Fax: (415) 355-7101  
Email: jdolin@mercyhousing.org

General Partner(s) / Principal Owner(s): Mercy Housing California Special Needs  
General Partner Type: Nonprofit  
Parent Company(ies): Mercy Housing California  
Developer: Mercy Housing California  
Investor/Consultant: Community Economics  
Management Agent(s): Mercy Housing Management Group

**Project Information**

Construction Type: New Construction / Adaptive Reuse  
Total # Residential Buildings: 1  
Total # of Units: 17  
No. & % of Tax Credit Units: 16 100%  
Federal Set-Aside Elected: 40%/60%  
Federal Subsidy: HUD Section 811 / HUD Project-based Contract (15 units - 93%)  
Average Targeted Affordability of Special Needs/SRO Project Units: 40.00%  
Affordability Breakdown by Units and % (Lowest Income Points):  
30% AMI: 6 35 %  
45% AMI: 8 50 %  
50% AMI: 2 10 %

**Information**

Set-Aside: N/A  
 Housing Type: Special Needs  
 Type of Special Needs: Persons with physical, mental or development disabilities  
 % of Special Need Units: 16 units 100%  
 Geographic Area: San Francisco County  
 TCAC Project Analyst: Connie Harina

**Unit Mix**

16 SRO/Studio Units  
 1 1-Bedroom Units  


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 17 Total Units

<u>Unit Type &amp; Number</u>	<u>2014 Rents Targeted % of Area Median Income</u>	<u>2014 Rents Actual % of Area Median Income</u>	<u>Proposed Rent (including utilities)</u>
6 SRO/Studio	30%	15%	\$291
7 SRO/Studio	45%	15%	\$291
2 SRO/Studio	50%	15%	\$291
1 SRO/Studio	45%	44%	\$850
1 1 Bedroom	Manager's Unit	Manager's Unit	\$0

**Project Financing**

Estimated Total Project Cost: \$11,636,315  
 Estimated Residential Project Cost: \$11,636,315

**Residential**

Construction Cost Per Square Foot: \$362  
 Per Unit Cost: \$684,489

**Construction Financing**

<u>Source</u>	<u>Amount</u>
Silicon Valley Bank	\$5,957,018
City and County of S.F.	\$1,628,242
City and County of S.F. - Lease Value	\$1,500,000
Tax Credit Equity	\$1,010,465

**Permanent Financing**

<u>Source</u>	<u>Amount</u>
HUD 811 Capital Advance	\$2,347,800
City and County of S.F.	\$829,736
City and County of S.F. - Lease Value	\$1,500,000
AHP	\$320,000
General Partner Equity	\$680
Tax Credit Equity	\$6,638,099
<b>TOTAL</b>	<b>\$11,636,315</b>

**Determination of Credit Amount(s)**

Requested Eligible Basis: \$6,878,165  
 130% High Cost Adjustment: Yes  
 Applicable Fraction: 100.00%  
 Qualified Basis: \$8,941,615  
 Applicable Rate: 7.70%  
 Maximum Annual Federal Credit: \$688,504  
 Approved Developer Fee (in Project Cost & Eligible Basis): \$1,158,342  
 Investor/Consultant: Community Economics  
 Federal Tax Credit Factor: \$0.96413

Per Regulation Section 10322(i)(4)(A), The “as if vacant” land value and the existing improvement value established at application, as well as the eligible basis amount derived from those values, will be used during all subsequent reviews including the placed in service review, for the purpose of determining the final award of Tax Credits.

Per Regulation Section 10327(c)(2)(C), Once established at the initial funded application, the developer fee cannot be increased, but may be decreased, in the event of a modification in basis.

**Eligible Basis and Basis Limit**

Requested Unadjusted Eligible Basis:	\$6,878,165
Actual Eligible Basis:	\$8,880,624
Unadjusted Threshold Basis Limit:	\$4,617,482
Total Adjusted Threshold Basis Limit:	\$6,878,165

**Adjustments to Basis Limit:**

- Required to Pay Prevailing Wages
- 100% of Units for Special Needs Population
- Seismic Upgrading
- Local Development Impact Fees
- 95% of Upper Floor Units are Elevator-Serviced

**Tie-Breaker Information**

First:	<b>Special Needs</b>
Second:	<b>63.138%</b>

**Cost Analysis and Line Item Review**

Staff analysis of project costs to determine reasonableness found all fees to be within TCAC’s underwriting guidelines and TCAC limitations. Annual operating expenses exceed the minimum operating expenses established in the Regulations, and the project pro forma shows a positive cash flow from year one. Staff has calculated federal tax credits based on 7.70% of the qualified basis, or, in the case of acquisition credit or credit combined with federal subsidies, 3.36%. Applicants are cautioned to consider the expected federal rate when negotiating with investors. TCAC's financial evaluation at project completion will determine the final allocation.

**Special Issues/Other Significant Information:**

Staff noted a per unit development cost of \$684,489. The factors contributing to the cost include the historical status of the building, environmental and engineering services for lead and asbestos, structural and seismic building code requirements. In addition, this project must comply with HUD Section 811 project size limitations and capitalized reserve requirements.

**Legal Status:** Staff has reviewed the Applicant's responses to the questions contained in the Legal Status portion of the Application. No information was disclosed that raised any question regarding the financial viability or legal integrity of the applicant.

**Local Reviewing Agency:**

The Local Reviewing Agency, the San Francisco Mayor's Office of Housing and Community Development, has completed a site review of this project and strongly supports this project.

**Recommendation:** Staff recommends that the Committee make a preliminary reservation of tax credits in the following amount(s) contingent upon standard conditions and any additional conditions imposed by the Committee:

<b>Federal Tax Credits/Annual</b>	<b>State Tax Credits/Total</b>
<b>\$688,504</b>	<b>\$0</b>

**Standard Conditions**

The applicant must submit all documentation required for a Carryover Allocation and any Readiness to Proceed Requirements elected. Failure to provide the documentation at the time required may result in rescission of the Credit reservation and cancellation of a carryover allocation.

TCAC makes the preliminary reservation only for the project specified above in the form presented, and involving the parties referred to in the application. No changes in the development team or the project as presented will be permitted without the express approval of TCAC.

The applicant must pay TCAC a performance deposit and allocation fee calculated in accordance with regulation. Additionally, TCAC requires the project owner to pay a monitoring fee before issuance of tax forms.

As project costs are preliminary estimates only, staff recommends that a reservation be made in the amount of federal credit and state credit shown above on condition that the final project costs be supported by itemized lender approved costs and certified costs after the buildings are placed in service.

All unexpended funds in reserve accounts established for the project must remain with the project to be used for the benefit of the property and/or its residents, except for the portion of any accounts funded with deferred developer fees.

All fees charged to the project must be within TCAC limitations. Fees in excess of these limitations will not be considered when determining the amount of credit when the project is placed-in-service.

The applicant/owner shall be subject to underwriting criteria set forth in Section 10327 of the regulations through the final feasibility analysis performed by TCAC at placed-in-service.

Credit awards are contingent upon applicant's acceptance of any revised total project cost, qualified basis and tax credit amount determined by TCAC in its final feasibility analysis.

The applicant must ensure the project meets all Additional Threshold Requirements of the proposed project. If points were awarded for service amenities, the applicant will be required to provide such amenity or amenities identified in the application, for a minimum period of ten years and at no cost to the tenants. Applicants that received points for sustainable building methods (energy efficiency) must submit the certification required by Section 10325(c)(6) at project completion. Applicants that received increases (exceptions to limits) in the threshold basis limit under Section 10327(c)(5) must submit the certification required by Section 10322(i)(2) at project completion.

**Additional Conditions:** None.

<b>Points System</b>	<b>Max. Possible Points</b>	<b>Requested Points</b>	<b>Points Awarded</b>
<b>Cost Efficiency / Credit Reduction / Public Funds</b>	<b>20</b>	<b>20</b>	<b>20</b>
Public Funds	20	20	20
<b>Owner / Management Characteristics</b>	<b>9</b>	<b>9</b>	<b>9</b>
General Partner Experience	6	6	6
Management Experience	3	3	3
<b>Housing Needs</b>	<b>10</b>	<b>10</b>	<b>10</b>
<b>Site Amenities</b>	<b>15</b>	<b>15</b>	<b>15</b>
Within ¼ mile of transit stop, service every 30 min, 25 units/acre density	7	7	7
Within ¼ mile of public park or community center open to general public	3	3	3
Within ½ mile of public library	2	2	2
Within ½ mile of a full-scale grocery/supermarket of at least 25,000 sf	4	4	4
Within ¼ mile of a public elementary school	3	3	0
Within ½ mile of medical clinic or hospital	3	3	3
Within ½ mile of a pharmacy	1	1	1
<b>Service Amenities</b>	<b>10</b>	<b>10</b>	<b>10</b>
<b>SPECIAL NEEDS AND SRO HOUSING TYPES</b>			
Service Coordinator/Other Services Specialist, min. ratio 1 FTE to 360 bdrms	5	5	5
Adult ed/health & wellness/skill bldg classes, min. 84 hrs/yr instruction	5	5	5
<b>Sustainable Building Methods</b>	<b>10</b>	<b>0</b>	<b>0</b>
<b>Lowest Income</b>	<b>52</b>	<b>52</b>	<b>52</b>
Basic Targeting	50	50	50
Deeper Targeting – at least 10% of units @ 30% AMI or less	2	2	2
<b>Readiness to Proceed</b>	<b>20</b>	<b>15</b>	<b>15</b>
<b>Miscellaneous Federal and State Policies</b>	<b>2</b>	<b>0</b>	<b>0</b>
<b>Total Points</b>	<b>148</b>	<b>131</b>	<b>131</b>

**Please Note:** If more than the maximum Site Amenity points were requested, not all amenities may have been scored and/or verified.

**DO NOT RELY ON SCORING IN THIS COMPETITIVE CYCLE FOR FUTURE APPLICATIONS. ALL RE-APPLICATIONS ARE REVIEWED WITHOUT RELIANCE ON PAST SCORING.**