CALIFORNIA TAX CREDIT ALLOCATION COMMITTEE

Project Staff Report Tax-Exempt Bond Project March 15, 2017

Courson Arts Colony, West ("CAC West"), located at the northeast corner of East Avenue Q11 and 9th Street East in Palmdale, requested and is being recommended for a reservation of \$1,462,903 in annual federal tax credits to finance the new construction of 79 units of housing serving large families with rents affordable to households earning 35-50% of area median income (AMI). The project will be developed by Meta Housing Corporation and will be located in Senate District 21 and Assembly District 36.

The project will be receiving rental assistance in the form of HUD Section 8 Project-based Vouchers and HUD VASH Project-based Vouchers. The project financing includes state funding from the MHP & VHHP programs of HCD.

Project Number CA-17-715

Project Name Courson Arts Colony, West ("CAC West")

Site Address: Northeast Corner of East Avenue Q11 and 9th Street East

Palmdale, CA 93550 County: Los Angeles

Census Tract: 9105.010

Tax Credit AmountsFederal/AnnualState/TotalRequested:\$1,462,903\$0Recommended:\$1,462,903\$0

Applicant Information

Applicant: CAC West, L.P.

Contact: Tim Soule

Address: 1640 S. Sepulveda Blvd., Suite 425

Los Angeles, CA 90025

Phone: (310)-575-3543 Fax: (310)-575-3563

Email: tsoule@metahousing.com

General Partner(s) or Principal Owner(s): CAC West, LLC

WCH Affordable XXII, LLC

General Partner Type: Joint Venture

Parent Company(ies): Meta Housing Corporation

Western Community Housing

Developer: Meta Housing Corporation
Investor/Consultant: Bank of America Merrill Lynch

Management Agent: Solari Enterprises, Inc.

Project Information

Construction Type: New Construction

Total # Residential Buildings: 1 Total # of Units: 80

No. & % of Tax Credit Units: 79 100.00%

Federal Set-Aside Elected: 40%/60%

Federal Subsidy: Tax-Exempt / CDBG / HUD Section 8 Project-based Vouchers

(4 Units / 5%) & HUD VASH Project-based Vouchers (36 Units / 45%)

HCD MHP Funding: Yes 55-Year Use/Affordability: Yes

Number of Units @ or below 35% of area median income: 46 Number of Units @ or below 50% of area median income: 33

Bond Information

Issuer: California Housing Finance Agency

Expected Date of Issuance: April 5, 2017

Credit Enhancement: N/A

Information

Housing Type: Large Family

Geographic Area: Balance of Los Angeles County

TCAC Project Analyst: Jack Waegell

Unit Mix

40 1-Bedroom Units

15 2-Bedroom Units

25 3-Bedroom Units

80 Total Units

| Unit Type & Number | 2016 Rents Targeted % of Area Median Income | 2016 Rents Actual % of Area Median Income | Proposed Rent (including utilities) |
|--------------------|---|---|--|
| 40 1 Bedroom | 25% | 24% | \$389 |
| 3 2 Bedrooms | 25% | 22% | \$437 |
| | | | • |
| 11 2 Bedrooms | 50% | 45% | \$875 |
| 3 3 Bedrooms | 30% | 30% | \$677 |
| 22 3 Bedrooms | 50% | 43% | \$972 |
| 1 2 Bedrooms | Manager's Unit | Manager's Unit | \$1,834 |

Projected Lifetime Rent Benefit: \$28,543,680

| Project Cost Summary a | at Apı | olication |
|-------------------------------|--------|-----------|
|-------------------------------|--------|-----------|

| Commercial Costs | \$0 |
|----------------------------------|--------------|
| Developer Fee | \$2,200,000 |
| Other Costs | \$3,590,087 |
| Reserves | \$701,826 |
| Legal Fees, Appraisals | \$143,000 |
| Const. Interest, Perm. Financing | \$2,300,854 |
| Architectural/Engineering | \$1,284,111 |
| Relocation | \$0 |
| Construction Contingency | \$1,280,000 |
| Rehabilitation Costs | \$0 |
| Construction Costs | \$24,984,543 |
| Land and Acquisition | \$1,603,457 |

Project Financing

| Estimated Total Project Cost: | \$38,087,878 |
|-------------------------------------|--------------|
| Estimated Residential Project Cost: | \$38,087,878 |
| Estimated Commercial Project Cost: | \$0 |

Construction Financing

| Source | Amount |
|-----------------------------|--------------|
| Bank of America | \$30,000,000 |
| City of Palmdale - Land/HAT | \$1,488,000 |
| Deferred Developer Fee | \$1,487,032 |
| Tax Credit Equity | \$5,112,846 |
| | |

Residential

| Construction Cost Per Square Foot: | \$326 |
|------------------------------------|-----------|
| Per Unit Cost: | \$476,098 |
| True Cash Per Unit Cost*: | \$451,929 |

Permanent Financing

| Termanent Financing | | |
|------------------------------|--------------|--|
| Source | Amount | |
| CalHFA - Conventional Loan | \$2,818,490 | |
| CA HCD - MHP | \$6,530,000 | |
| CA HCD - VHHP | \$5,000,000 | |
| County of Los Angeles | \$2,578,000 | |
| City of Palmdale - Land/HAT | \$1,488,000 | |
| City of Palmdale - CDBG 2016 | \$500,000 | |
| FHLB - AHP | \$1,185,000 | |
| Deferred Developer Fee | \$945,568 | |
| Tax Credit Equity | \$17,042,820 | |
| TOTAL | \$38,087,878 | |
| | | |

^{*}Less Donated Land, Fee Waivers, Seller Carryback Loans, and Deferred Developer Fee

Determination of Credit Amount(s)

Requested Eligible Basis: \$34,951,004 130% High Cost Adjustment: Yes 100.00% Applicable Fraction: \$45,436,305 Qualified Basis (Rehabilitation): Applicable Rate: 3.22% Total Maximum Annual Federal Credit: \$1,462,903 \$2,200,000 Approved Developer Fee (in Project Cost & Eligible Basis): Investor/Consultant: Bank of America Merrill Lynch Federal Tax Credit Factor: \$1.16500

Per Regulation Section 10322(h)(9)(A), The "as if vacant" land value and the existing improvement value established at application, as well as the eligible basis amount derived from those values, will be used during all subsequent reviews including the placed in service review, for the purpose of determining the final award of Tax Credits.

Per Regulation Section 10327(c)(2)(C), Once established at the initial funded application, the developer fee cannot be increased, but may be decreased, in the event of a modification in basis.

Eligible Basis and Basis Limit

| Requested Unadjusted Eligible Basis: | \$34,951,004 |
|---------------------------------------|--------------|
| Actual Eligible Basis: | \$34,951,004 |
| Unadjusted Threshold Basis Limit: | \$22,637,200 |
| Total Adjusted Threshold Basis Limit: | \$66,776,523 |

Adjustments to Basis Limit

Required to Pay State or Federal Prevailing Wages/Financed by labor-affiliated organization employing construction workers paid at least state or federal prevailing wages

Local Development Impact Fees

95% of Upper Floor Units are Elevator-Serviced

55-Year Use/Affordability Restriction – 1% for Each 1% of Low-Income Units are Income Targeted between 50% AMI & 36% AMI: 41%

55-Year Use/Affordability Restriction – 2% for Each 1% of Low-Income Units are Income Targeted at 35% AMI or Below: 116%

Cost Analysis and Line Item Review

Staff analysis of project costs to determine reasonableness found all fees to be within TCAC's underwriting guidelines and TCAC limitations. Annual operating expenses exceed the minimum operating expenses established in the Regulations, and the project pro forma shows a positive cash flow from year one. Staff has calculated federal tax credits based on 3.22% of the qualified basis. Applicants are cautioned to consider the expected federal rate when negotiating with investors. TCAC's financial evaluation at project completion will determine the final allocation.

Special Issues/Other Significant Information: None.

Local Reviewing Agency

The Local Reviewing Agency has not yet completed a site review of this project. Any negative comments in the LRA report will cause this staff report to be revised to reflect such comments.

Recommendation

Staff recommends that the Committee make a preliminary reservation of tax credits in the following amount(s) contingent upon standard conditions and any additional conditions imposed by the Committee:

Federal Tax Credits/Annual \$1,462,903

State Tax Credits/Total \$0

Standard Conditions

If applicant is receiving tax-exempt bond financing from other than CalHFA, the applicant shall apply for a bond allocation from the California Debt Limit Allocation Committee's next scheduled meeting, if not previously granted an allocation; shall have received an allocation from CDLAC; and, shall issue bonds within time limits specified by CDLAC.

The applicant anticipates financing more than 50% of the project aggregate basis with tax-exempt bond proceeds as calculated by the project tax professional. Therefore, the federal credit reserved for this project will not count against the annual ceiling.

The IRS has advised TCAC that the amount of tax-exempt bonds issued, equivalent to at least 50% of aggregate basis, must remain in place through the first year of the credit period or until eligible basis is finally determined.

TCAC makes the preliminary reservation only for the project specified above in the form presented, and involving the parties referred to in the application. No changes in the development team or the project as presented will be permitted without the express approval of TCAC.

The applicant must pay TCAC a reservation fee calculated in accordance with regulation. Additionally, TCAC requires the project owner to pay a monitoring fee before issuance of tax forms.

As project costs are preliminary estimates only, staff recommends that a reservation be made in the amount of federal credit and state credit shown above on condition that the final project costs be supported by itemized lender approved costs and certified costs after the buildings are placed in service.

All unexpended funds in reserve accounts established for the project must remain with the project to be used for the benefit of the property and/or its residents, except for the portion of any accounts funded with deferred developer fees.

All fees charged to the project must be within TCAC limitations. Fees in excess of these limitations will not be considered when determining the amount of credit when the project is placed-in-service.

The applicant/owner shall be subject to underwriting criteria set forth in Section 10327 of the regulations through the final feasibility analysis performed by TCAC at placed-in-service.

Credit awards are contingent upon applicant's acceptance of any revised total project cost, qualified basis and tax credit amount determined by TCAC in its final feasibility analysis.

Additional Conditions

The applicant/owner is required to complete the following sustainable building methods in accordance with the bond allocation from CDLAC and provide the applicable certifications and documentation when the TCAC placed-in-service application is submitted:

- The project commits to becoming certified under any one of the following programs: Leadership in Energy & Environmental Design (LEED); Green Communities; or the GreenPoint Rated Multifamily Guidelines
- The project will exceed 2013 Title 24 Standards for New Construction by 15% of the California Building Code.