

**CALIFORNIA TAX CREDIT ALLOCATION COMMITTEE**

**Project Staff Report  
Tax-Exempt Bond Project  
November 14, 2012  
REVISED**

**Project Number** CA-12-893

**Project Name** Washington Place (formerly Wycliffe Plaza)  
Site Address: 1401 N Flower Street  
Santa Ana, CA 92706 County: Orange  
Census Tract: 751.000

<b>Tax Credit Amounts</b>	<b>Federal/Annual</b>	<b>State/Total</b>
Requested:	\$1,338,384	\$0
Recommended:	\$1,338,384	\$0

**Applicant Information**

Applicant: Washington Place Partners, LP  
Contact: David Beacham  
Address: 169 Saxony Road, Suite 103  
Encinitas CA 92024  
Phone: (760) 557-1480 Fax: (760) 557-1480  
Email: david.beacham@vitusgroup.com

General partner(s) or principal owner(s): Washington Place Management, LLC  
Hearthstone Housing Foundation, Inc.  
General Partner Type: Joint Venture  
Developer: Vitus Development, LLC  
Investor/Consultant: City Real Estate Advisors  
Management Agent: US Residential Group

**Project Information**

Construction Type: Acquisition & Rehabilitation  
Total # Residential Buildings: 1  
Total # of Units: 200  
No. & % of Tax Credit Units: 198 100%  
Federal Set-Aside Elected: 40%/60%  
Federal Subsidy: Tax-Exempt/HUD Section 8 project based contract (140 units - 70%)  
HCD MHP Funding: N/A  
55-Year Use/Affordability: Yes  
Number of Units @ or below 50% of area median income: 60  
Number of Units @ or below 60% of area median income: 138

**Bond Information**

Issuer: Housing Authority of the City of Santa Ana  
 Expected Date of Issuance: December 1, 2012  
 Credit Enhancement: N/A

**Information**

Housing Type: Seniors  
 Geographic Area: Orange County  
 TCAC Project Analyst: Marisol Parks

**Unit Mix**

200 1-Bedroom Units  
 200 Total Units

<u>Unit Type &amp; Number</u>	<u>2012 Rents Targeted % of Area Median Income</u>	<u>2012 Rents Actual % of Area Median Income</u>	<u>Proposed Rent (including utilities)</u>
138 1 Bedroom	60%	57%	\$1,025
60 1 Bedroom	50%	50%	\$900
2 1 Bedroom	Manager's Unit	Manager's Unit	\$900

**Project Financing**

Estimated Total Project Cost: \$42,440,000  
 Estimated Residential Project Cost: \$42,440,000

**Residential**

Construction Cost Per Square Foot: \$46  
 Per Unit Cost: \$212,200

**Construction Financing**

<u>Source</u>	<u>Amount</u>
Citibank	\$30,000,000
Citibank	\$1,060,000
Wycliffe Plaza, Inc.	\$1,250,000
Deferred Developer Fee	\$2,200,000
Tax Credit Equity	\$8,300,000

**Permanent Financing**

<u>Source</u>	<u>Amount</u>
Citibank	\$24,750,000
Citibank	\$1,060,000
Wycliffe Plaza, Inc	\$1,250,000
Deferred Developer Fee	\$2,129,998
Tax Credit Equity	\$13,250,002
<b>TOTAL</b>	<b>\$42,440,000</b>

**Determination of Credit Amount(s)**

Requested Eligible Basis (Rehabilitation):	\$7,517,320
130% High Cost Adjustment:	Yes
Requested Eligible Basis (Acquisition):	\$32,051,980
Applicable Fraction:	100.00%
Qualified Basis (Rehabilitation):	\$9,772,516
Applicable Rate:	3.20%
Qualified Basis (Acquisition):	\$32,051,980
Applicable Rate:	3.20%
Maximum Annual Federal Credit, Rehabilitation:	\$312,721
Maximum Annual Federal Credit, Acquisition:	\$1,025,663
Total Maximum Annual Federal Credit:	\$1,338,384
Approved Developer Fee (in Project Cost & Eligible Basis):	\$2,500,000
Investor/Consultant:	City Real Estate Advisors
Federal Tax Credit Factor:	\$0.99000

Per Regulation Section 10322(i)(4)(A), The “as if vacant” land value and the existing improvement value established at application, as well as the eligible basis amount derived from those values, will be used during all subsequent reviews including the placed in service review, for the purpose of determining the final award of Tax Credits.

Per Regulation Section 10327(c)(2)(C), Once established at the initial funded application, the developer fee cannot be increased, but may be decreased, in the event of a modification in basis.

**Eligible Basis and Basis Limit**

Requested Unadjusted Eligible Basis:	\$39,569,300
Actual Eligible Basis:	\$39,569,300
Unadjusted Threshold Basis Limit:	\$36,874,000
Total Adjusted Threshold Basis Limit	\$47,936,200

**Adjustments to Basis Limit:**

55-Year Use/Affordability Restriction – 1% for Each 1% of Low-Income Units are Income Targeted between 50% AMI & 36% AMI: 30%

**Cost Analysis and Line Item Review**

Staff analysis of project costs to determine reasonableness found all fees to be within TCAC’s underwriting guidelines and TCAC limitations. Annual operating expenses meet the minimum operating expenses established in the Regulations, and the project pro forma shows a positive cash flow from year one. Staff has calculated federal tax credits based on 3.20% of the qualified basis. Applicants are cautioned to consider the expected federal rate when negotiating with investors. TCAC’s financial evaluation at project completion will determine the final allocation.

**Special Issues/Other Significant Information:** Property is master metered and owner pays all utilities and tenant pays none. The water/sewer meter is located on the west side of the building to the outside of building. The gas meter and the electric meter are located in the maintenance/electrical room.

**Local Reviewing Agency:**

The Local Reviewing Agency, City of Santa Ana , has completed a site review of this project and strongly supports this project.

**Recommendation:** Staff recommends that the Committee make a preliminary reservation of tax credits in the following amount(s) contingent upon standard conditions and any additional conditions imposed by the Committee:

<b>Federal Tax Credits/Annual</b>	<b>State Tax Credits/Total</b>
<b>\$1,338,384</b>	<b>\$0</b>

**Standard Conditions**

If applicant is receiving tax-exempt bond financing from other than CalHFA, the applicant shall apply for a bond allocation from the California Debt Limit Allocation Committee’s next scheduled meeting, if not previously granted an allocation; shall have received an allocation from CDLAC; and, shall issue bonds within time limits specified by CDLAC.

The applicant anticipates financing more than 50% of the project aggregate basis with tax-exempt bond proceeds as calculated by the project tax professional. Therefore, the federal credit reserved for this project will not count against the annual ceiling.

The IRS has advised TCAC that the amount of tax-exempt bonds issued, equivalent to at least 50% of aggregate basis, must remain in place through the first year of the credit period or until eligible basis is finally determined.

TCAC makes the preliminary reservation only for the project specified above in the form presented, and involving the parties referred to in the application. No changes in the development team or the project as presented will be permitted without the express approval of TCAC.

The applicant must pay TCAC a reservation fee calculated in accordance with regulation. Additionally, TCAC requires the project owner to pay a monitoring fee before issuance of tax forms.

As project costs are preliminary estimates only, staff recommends that a reservation be made in the amount of federal credit and state credit shown above on condition that the final project costs be supported by itemized lender approved costs and certified costs after the buildings are placed in service.

All unexpended funds in reserve accounts established for the project must remain with the project to be used for the benefit of the property and/or its residents, except for the portion of any accounts funded with deferred developer fees.

All fees charged to the project must be within TCAC limitations. Fees in excess of these limitations will not be considered when determining the amount of credit when the project is placed-in-service.

The applicant/owner shall be subject to underwriting criteria set forth in Section 10327 of the regulations through the final feasibility analysis performed by TCAC at placed-in-service.

Credit awards are contingent upon applicant's acceptance of any revised total project cost, qualified basis and tax credit amount determined by TCAC in its final feasibility analysis.

**Additional Conditions:** The applicant/owner is required to provide the tenants with the following service amenities free of charge for a minimum of ten (10) years in accordance with the bond allocation from CDLAC. These services may be changed to meet the needs of the tenants upon prior approval from CDLAC and written notification to TCAC:

- Contracts for services
- Educational Classes