

CALIFORNIA TAX CREDIT ALLOCATION COMMITTEE

Project Staff Report

2015 Second Round

September 23, 2015

Shockley Terrace, located at 2132 Locust Street in Selma, CA, requested and is being recommended for a reservation of \$899,600 in annual federal tax credits and \$3,509,494 in total state tax credits to finance the new construction of 47 units of housing serving large families with rents affordable to households earning 30-60% of area median income (AMI). The project will be developed by the Housing Authority of Fresno County and will be located in Senate District 14 and Assembly District 31.

Project Number CA-15-118

Project Name Shockley Terrace
Site Address: 2132 Locust Street
Selma, CA 93662 County: Fresno
Census Tract: 70.020

Tax Credit Amounts	Federal/Annual	State/Total
Requested:	\$899,600	\$3,509,494
Recommended:	\$899,600	\$3,509,494

Applicant Information

Applicant: Housing Authority of Fresno County
Contact: Preston Prince
Address: 1331 Fulton Mall
Fresno, CA 93721
Phone: 559-443-8475
Email: pprince@fresnohousing.org

General Partner(s) / Principal Owner(s): Silvercrest, Inc.
Housing Authority of Fresno County
General Partner Type: Nonprofit
Parent Company(ies): Silvercrest, Inc.
Housing Authority of Fresno County
Developer: Housing Authority of Fresno County
Investor/Consultant: California Housing Partnership Corporation
Management Agent(s): GSF Properties Inc.

Project Information

Construction Type: New Construction
 Total # Residential Buildings: 5
 Total # of Units: 48
 No. & % of Tax Credit Units: 47 100%
 Federal Set-Aside Elected: 40%/60%
 Federal Subsidy: N/A
 Affordability Breakdown by Units and % (Lowest Income Points):
 30% AMI: 5 10 %
 45% AMI: 12 25 %
 50% AMI (Rural): 10 20 %
 55% AMI (Rural): 12 25 %

Information

Set-Aside: Rural
 Housing Type: Large Family
 Geographic Area: N/A
 TCAC Project Analyst: Marlene McDonough

Unit Mix

8 1-Bedroom Units
 22 2-Bedroom Units
 16 3-Bedroom Units
 2 4-Bedroom Units

 48 Total Units

<u>Unit Type & Number</u>	<u>2015 Rents Targeted % of Area Median Income</u>	<u>2015 Rents Actual % of Area Median Income</u>	<u>Proposed Rent (including utilities)</u>
2 2 Bedrooms	30%	30%	\$385
2 3 Bedrooms	30%	30%	\$444
1 4 Bedrooms	30%	30%	\$496
3 1 Bedroom	45%	45%	\$481
6 2 Bedrooms	45%	45%	\$577
3 3 Bedrooms	45%	45%	\$666
1 1 Bedroom	50%	50%	\$534
4 2 Bedrooms	50%	49%	\$632
5 3 Bedrooms	50%	50%	\$740
4 1 Bedroom	55%	53%	\$569
5 2 Bedrooms	55%	55%	\$705
2 3 Bedrooms	55%	55%	\$814
1 4 Bedrooms	55%	55%	\$909
4 2 Bedrooms	60%	60%	\$769
4 3 Bedrooms	60%	60%	\$888
1 2 Bedrooms	Manager's Unit	Manager's Unit	\$0

Project Cost Summary at Application

Land and Acquisition	\$1,350,000
Construction Costs	\$7,996,000
Rehabilitation Costs	\$0
Construction Contingency	\$397,500
Relocation	\$225,000
Architectural/Engineering	\$600,000
Construction Interest, Perm Financing	\$783,181
Legal Fees, Appraisals	\$112,000
Reserves	\$137,313
Other Costs	\$1,096,450
Developer Fee	\$1,561,954
Commercial Costs	\$0
Total	\$14,259,398

Project Financing

Estimated Total Project Cost:	\$14,259,398
Estimated Residential Project Cost:	\$14,259,398

Residential

Construction Cost Per Square Foot:	\$155
Per Unit Cost:	\$297,071

Construction Financing

Source	Amount
US Bank	\$9,243,257
HA Fresno - Seller Carryback	\$1,150,000
Housing Relinquished Fund Corp.	\$1,800,000
Deferred Costs	\$905,185
Deferred Developer Fee	\$173,351
Tax Credit Equity	\$987,605

Permanent Financing

Source	Amount
HA Fresno - Seller Carryback	\$1,150,000
Housing Relinquished Fund Corp.	\$1,800,000
Deferred Developer Fee	\$173,351
Tax Credit Equity	\$11,136,047
TOTAL	\$14,259,398

Determination of Credit Amount(s)

Requested Eligible Basis:	\$11,698,314
130% High Cost Adjustment:	No
Applicable Fraction:	100.00%
Qualified Basis:	\$11,698,314
Applicable Rate:	7.69%
Total Maximum Annual Federal Credit:	\$899,600
Total State Credit:	\$3,509,494
Approved Developer Fee in Project Cost:	\$1,561,954
Approved Developer Fee in Eligible Basis:	\$1,400,000
Investor/Consultant:	California Housing Partnership Corporation
Federal Tax Credit Factor:	\$0.98758
State Tax Credit Factor:	\$0.64161

Per Regulation Section 10322(i)(4)(A), The “as if vacant” land value and the existing improvement value established at application, as well as the eligible basis amount derived from those values, will be used during all subsequent reviews including the placed in service review, for the purpose of determining the final award of Tax Credits.

Per Regulation Section 10327(c)(2)(C), Once established at the initial funded application, the developer fee cannot be increased, but may be decreased, in the event of a modification in basis.

Eligible Basis and Basis Limit

Requested Unadjusted Eligible Basis:	\$11,698,314
Actual Eligible Basis:	\$11,813,024
Unadjusted Threshold Basis Limit:	\$10,060,228
Total Adjusted Threshold Basis Limit:	\$12,621,060

Adjustments to Basis Limit:

- Required to Pay Prevailing Wages
- Local Development Impact Fees

Tie-Breaker Information

First:	Large Family
Second:	22.487%

Cost Analysis and Line Item Review

Staff analysis of project costs to determine reasonableness found all fees to be within TCAC’s underwriting guidelines and TCAC limitations. Annual operating expenses exceed the minimum operating expenses established in the Regulations, and the project pro forma shows a positive cash flow from year one. Staff has calculated federal tax credits based on 7.69% of the qualified basis, or, in the case of acquisition credit or credit combined with federal subsidies, 3.30%. Applicants are cautioned to consider the expected federal rate when negotiating with investors. TCAC's financial evaluation at project completion will determine the final allocation.

Special Issues/Other Significant Information: None

Legal Status: Staff has reviewed the Applicant's responses to the questions contained in the Legal Status portion of the Application. No information was disclosed that raised any question regarding the financial viability or legal integrity of the applicant.

Local Reviewing Agency:

The Local Reviewing Agency, the City of Selma, has completed a site review of this project and strongly supports this project.

Recommendation: Staff recommends that the Committee make a preliminary reservation of tax credits in the following amount(s) contingent upon standard conditions and any additional conditions imposed by the Committee:

Federal Tax Credits/Annual
\$899,600

State Tax Credits/Total
\$3,509,494

Standard Conditions

The applicant must submit all documentation required for a Carryover Allocation and any Readiness to Proceed Requirements elected. Failure to provide the documentation at the time required may result in rescission of the Credit reservation and cancellation of a carryover allocation.

TCAC makes the preliminary reservation only for the project specified above in the form presented, and involving the parties referred to in the application. No changes in the development team or the project as presented will be permitted without the express approval of TCAC.

The applicant must pay TCAC a performance deposit and allocation fee calculated in accordance with regulation. Additionally, TCAC requires the project owner to pay a monitoring fee before issuance of tax forms.

As project costs are preliminary estimates only, staff recommends that a reservation be made in the amount of federal credit and state credit shown above on condition that the final project costs be supported by itemized lender approved costs and certified costs after the buildings are placed in service.

All unexpended funds in reserve accounts established for the project must remain with the project to be used for the benefit of the property and/or its residents, except for the portion of any accounts funded with deferred developer fees.

All fees charged to the project must be within TCAC limitations. Fees in excess of these limitations will not be considered when determining the amount of credit when the project is placed-in-service.

The applicant/owner shall be subject to underwriting criteria set forth in Section 10327 of the regulations through the final feasibility analysis performed by TCAC at placed-in-service.

Credit awards are contingent upon applicant's acceptance of any revised total project cost, qualified basis and tax credit amount determined by TCAC in its final feasibility analysis.

The applicant must ensure the project meets all Additional Threshold Requirements of the proposed project. If points were awarded for service amenities, the applicant will be required to provide such amenity or amenities identified in the application, for a minimum period of ten years and at no cost to the tenants. Applicants that received points for sustainable building methods (energy efficiency) must submit the certification required by Section 10325(c)(6) at project completion. Applicants that received increases (exceptions to limits) in the threshold basis limit under Section 10327(c)(5) must submit the certification required by Section 10322(i)(2) at project completion.

Additional Conditions: None

Points System	Max. Possible Points	Requested Points	Points Awarded
Cost Efficiency / Credit Reduction / Public Funds	20	20	20
Cost Efficiency	20	0	4
Public Funds	20	20	16
Owner / Management Characteristics	9	9	9
General Partner Experience	6	6	6
Management Experience	3	3	3
Housing Needs	10	10	10
Site Amenities	15	15	15
Within 1/3 mile of a regular bus stop or rapid transit system stop	3	3	3
Within 1/2 mile of public park or community center open to general public	3	3	3
Within 1/2 mile of public library	3	3	3
Within 3 miles of a full-scale grocery/supermarket of at least 25,000 sf	3	3	3
Within 3/4 mile of a public elementary school within attendance boundary	3	3	3
Within 1 mile of medical clinic or hospital	3	3	3
Within 1/2 mile of a pharmacy	2	2	2
Service Amenities	10	10	10
LARGE FAMILY, SENIOR, AT-RISK HOUSING TYPES			
Service Coordinator, minimum ratio of 1 FTE to 600 bedrooms	5	5	5
Adult ed/health & wellness/skill bldg classes, min. 36 hrs/yr instruction	3	3	3
After school program for school age children, minimum of 4 hours/week	2	2	2
Sustainable Building Methods	10	10	10
NEW CONSTRUCTION/ADAPTIVE REUSE			
Develop project in accordance w/ requirements of: GreenPoint Rated Program	5	5	5
Energy efficiency beyond CA Building Code Title 24 requirements: 40.0%	5	5	5
Lowest Income	52	52	52
Basic Targeting	50	50	50
Deeper Targeting – at least 10% of units @ 30% AMI or less	2	2	2
Readiness to Proceed	20	20	20
Miscellaneous Federal and State Policies	2	2	2
State Credit Substitution	2	2	2
Total Points	148	148	148

Please Note: If more than the maximum Site Amenity points were requested, not all amenities may have been scored and/or verified.

DO NOT RELY ON SCORING IN THIS COMPETITIVE CYCLE FOR FUTURE APPLICATIONS. ALL RE-APPLICATIONS ARE REVIEWED WITHOUT RELIANCE ON PAST SCORING.