

# California Americans with Disabilities Act Small Business Capital Access Loan Program Proposed Regulations

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#### **Speakers**

- Janae Davis, Program Manager, California Pollution Control Financing Authority
- ➤ **Bianca Smith**, Program Manager, California Pollution Control Financing Authority
- > Rachelle Taylor Golden, Attorney, Overstreet & Associates
- Angela Jemmott, Executive Director, California Commission on Disability Access
- ➤ Ida A. Clair, Senior Architect, California Division of the State Architect





#### **Today's Agenda**

- Welcome
- History of CPCFA & CalCAP
- ❖ What AB 1230 (Gomez) authorizes
- Enrolling a CalCAP/ADA loan
- CalCAP/ADA contribution rates
- How CalCAP/ADA works
- CalCAP/ADA borrower and lender certifications
- Compliance is smart business
- Access violations in California
- \* Role of Certified Access Specialist (CASp) Report
- Next steps





#### **History of CPCFA & CalCAP**

- > CPCFA stimulates environmental cleanup, economic development and job growth throughout the state.
- ➤ Founded in 1973 as a conduit bond issuer for private pollution control facilities serving a public benefit.
- Tax-exempt bond financing provides qualified borrowers with lower interest costs than conventional financing.
- ➤ Fees assessed on bond issuances to large businesses established the Small Business Assistance Fund (SBAF) enabling CPCFA to create innovative financing programs.
  - Grants and loans for assessment and remediation of brownfield and infill development sites.
  - The California Capital Access Program (CalCAP) was established in 1994 to establish loan loss reserve accounts for participating lenders.

#### What AB 1230 Authorizes

- > \$10 million one-time appropriation to CPCFA to fund the California Americans with Disabilities Act Small Business Capital Access Loan Program (CalCAP/ADA).
- ➤ CalCAP/ADA will facilitate private loans to Small Businesses to support physical alterations or retrofits to comply with the ADA.





#### **Eligible Project**

- Eligible project defined as **physical alterations or retrofits** to an **existing** small business facility of **less than 10,000 square feet** necessary to ensure that the facility is in compliance with the ADA and the financing necessary to pay eligible costs of the project.
- ➤ AB 1230 adds the following statutory limits:
  - ✓ Small business of 15 or fewer FTE.
  - ✓ Loan proceeds limited to eligible project costs of existing facility less than 10,000 square feet. *No business expansion*.
  - ✓ Less than \$1,000,000 in total gross annual income.
  - ✓ No overnight accommodations.
  - ✓ Qualified loan is limited to \$50,000.





#### **Eligible Costs**

#### **Eligible Cost definition includes:**

- Price of construction
- Purchase price of real or personal property
- Price of demolishing or removing any buildings or structures
- Price of all machinery and equipment
- Price of insurance during construction
- Amount of funding or financing noncapital expenses
- Amount of reserves for principal and interest
- Price of engineering, financial, and legal services and other service contracts
- Price of plans, specifications, studies, surveys, estimates, administrative expenses, and any other expenses of funding or financing, that are necessary and allocable to the Eligible Project

#### **Verifying Eligible Costs**

- Small businesses must obtain a CASp Report in order for CalCAP/ADA loan to be enrolled.
- ➤ In order for CPCFA to ensure that the use of loan proceeds is allocable to physical alterations necessary for compliance with the Americans with Disabilities Act Estimated Costs will be compared to the CASp Report.
- Total loan can exceed the cost of items identified in the CASp Report; however, the amount enrolled in CalCAP/ADA is limited to costs related to the deficiencies identified in the CASp Inspection Report.
- ➤ CalCAP/ADA loan **need not cover** the entire list of CASp identified deficiencies.





#### **How does CalCAP/ADA Work?**

Lender makes a Small Business loan

CalCAP/ADA recaptures
CPCFA's
Contributions

Lender deposits fees from lender and borrower

Deposits are pooled to be used for claims

Lender sends enrollment to CalCAP/ADA

CalCAP/ADA approves enrollment & deposits into LLR

#### **CalCAP/ADA Contribution Rates**

- ➤ Borrower **matches** lender Contribution = 2%-3.5% of enrolled loan
- ➤ CalCAP/ADA Contribution rate is **4 times** Lender Contribution = 8%-14% of enrolled loan
- ➤ Severely Affected Community (SAC) Contribution matches Lender Contribution = 2%-3.5% of enrolled loan
- ➤ Maximum Total Contribution deposited into the lender's LLR account = 21% or 24.5 % if enrolled loan is located in a SAC
- ➤ CalCAP/ADA recapture at maturity or 5 years, whichever comes first = 8%-17.5% of enrolled loan if loan is located in a SAC
- ➤ Amount remaining in LLR after recapture = 4%-7% of enrolled loan amount





#### **CalCAP/ADA Borrower Certification**

#### **☐** Borrower certification includes to the following:

- ✓ Small Business employs 15 or fewer FTEs.
- ✓ Eligible Project is for facilities of less than 10,000 square feet plus common areas necessary to reduce barriers under the Americans with Disabilities Act.
- ✓ The Eligible Project is for an existing facility and not for business expansion.
- ✓ Total gross annual income is less than \$1,000,000.
- ✓ Facility does not provide overnight accommodations.
- ✓ Small Businesses has obtained a CASp Report.
- ✓ Small Business has obtained a Cost Estimate.
- ✓ The Borrower will provide all applicable licenses or permits needed for construction related retrofit(s) or alteration(s).





#### **CalCAP/ADA Lender Certification**

#### ■ Lender certification includes the following:

- ✓ Whether the loan is for alteration(s) or retrofit(s) of a facility in a Severely Affected Community.
- ✓ Number of FTEs employed by Borrower.
- ✓ The business receiving the loan is a Qualified Business.
- ✓ Proceeds of the Qualified Loan will be used for the Eligible Costs of an Eligible Project.
- ✓ Borrower has provided CASp Report and Cost Estimate.
- ✓ Borrower will provide all applicable licenses or permits for construction related to retrofit(s) or alteration(s).





#### **Compliance is Smart Business**

- Statistics
  - ✓ 56.7M (18.7%) of US population are disabled
  - √ 38.3M (12.6%) of US population are severely disabled
  - √ 2.8M (5.2%) of disabled population are school aged
  - √ \$200 billion in annual discretionary income
- Lawsuits Filed
  - √ 42% of all federal ADA suits are brought in California
- > Low-income minority businesses are hit the hardest





#### **Access Compliance Responsibilities**

#### > Federal Court

- ✓ Readily achievable barrier removal
- ✓ Businesses need to understand what their violations are.
- $\checkmark$  A violation of the ADA = a violation of the Unruh Act.

#### > State Court

- ✓ CBC violation = ADA violation
- ✓ Notice and opportunity to cure
- ✓ Certified Access Specialist (CASp) will inspect according to the "applicable standard."

#### > Cost

- ✓ Always get 3 bids!
- ✓ Ask about background to match service needed





### An Accessible, Barrier-Free California!

**WEBSITE:** 

CCDA.CA.GOV



#### **CCDA'S 2015 REPORTED VIOLATION TABULATION**

- 2013 41% PARKING
- 2014 38% PARKING
- 2015 42% PARKING

#### **Examples Specific Violations**

- Parking: the existing parking spaces are not compliant.
- Parking: signage in parking lot is non-compliant. For example, spaces need to be designated as reserved by a sign showing the symbol of accessibility.
- Parking: parking lot does not contain the minimum number of accessible parking spaces

Go to the CCDA Website (<a href="http://www.ccda.ca.gov/">http://www.ccda.ca.gov/</a>)
for the entire TOP Ten Report

&

Dept. of Rehabilitation(DOR) video

"Boost Your Business - Parking" on YouTube

#### **LOCATIONS OF THE REPORTED VIOLATIONS**

## • **42%**SALES OR RENTAL ESTABLISHMENTS

• 27%
ESTABLISHMENTS SERVING FOOD & DRINKS

• 22%
SERVICE ESTABLISHMENTS





## MY BUSINESS IS ACCESSIBLE.

IS YOURS?

Hire a CASp. Be in compliance. Get legal benefits.





#### Hiring a CASp

#### Before hiring a CASp be ready!

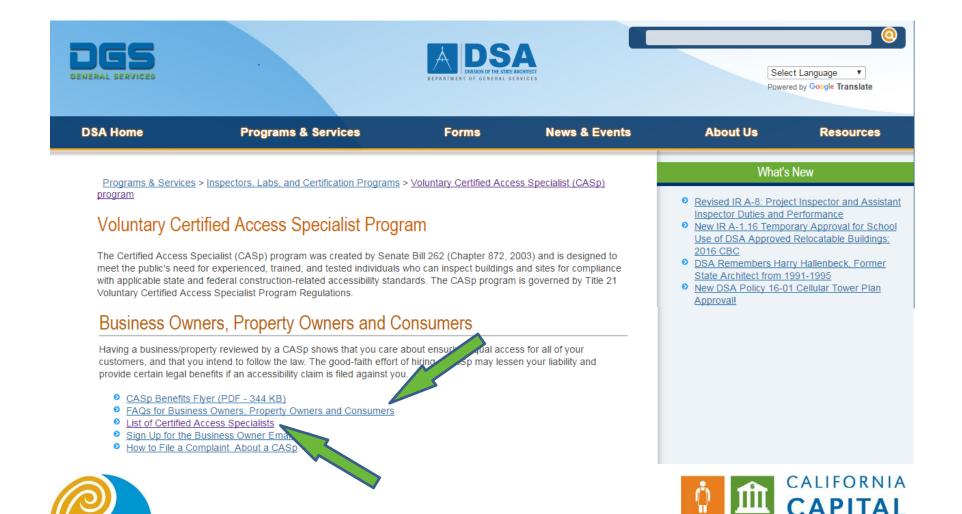
- Know the date of original construction
- Know the improvement history
- Know the public accommodation areas of your facility
- Read your lease agreements and ask your landlord if the facility has had a CASp inspection
- Review operational policies and maintenance policies to see where you are vulnerable





#### **DSA CASp Website**

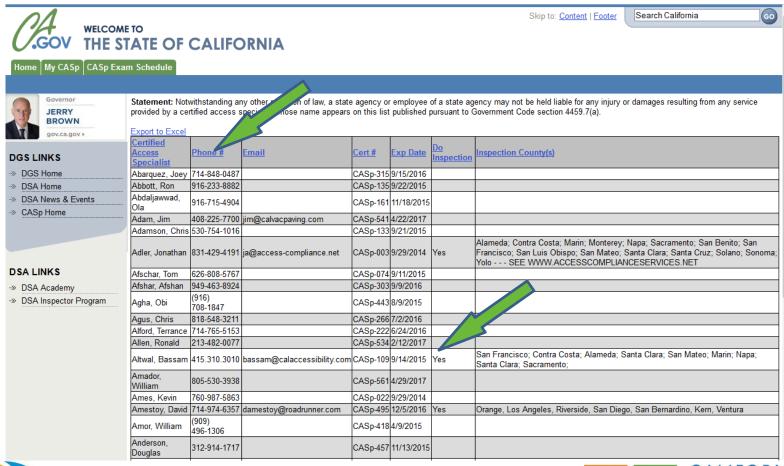
#### (http://www.dgs.ca.gov/dsa/Programs/programCert/casp.aspx)



ACCESS



## DSA CASp Website – Certified Access Specialist List (CASp) (<a href="https://www.apps2.dgs.ca.gov/DSA/casp/casp\_certified\_list.aspx">https://www.apps2.dgs.ca.gov/DSA/casp/casp\_certified\_list.aspx</a>)







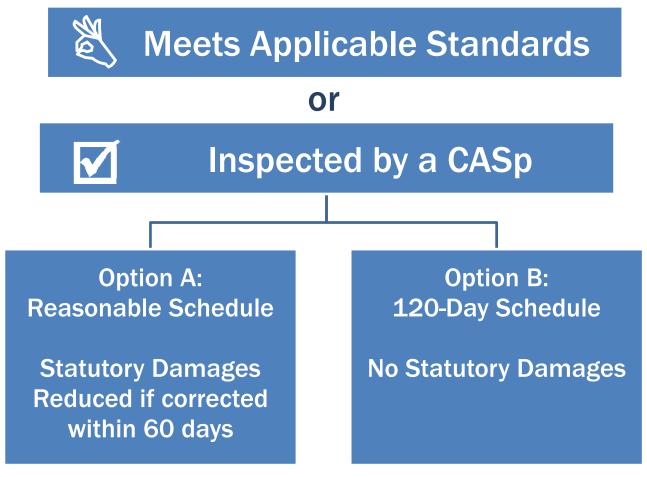
## DSA CASp Website – Consumer FAQ (http://www.dgs.ca.gov/dsa/Programs/programCert /casp/consumerfaq.aspxs)

#### Why is it Beneficial to Hire a CASp? and Other Consumer Frequently Asked Questions

Note: Information provided on this website is not intended to be legal advice. If you are a recipient of a demand letter regarding a construction-related accessibility claim, you are advised to consult an attorney prior to contracting the services of a Certified Access Specialist (CASp).

- What is the ADA and how does it apply to my business or facility?
- What are the California laws relating to disability access?
- What is my potential liability if I am not in compliance?
- How does someone demonstrate that he/she was denied access?
- Who has responsibility for ADA compliance in leased places of public accommodation, the landlord or the tenant?
- What is an applicable construction-related accessibility standard?
- What are SB1608 and SB1186?
- Why is it beneficial to hire a CASp?
- Am I required by law to hire a CASp?
- How do I find a CASp?
- What is certified when I hire a CASp?
- What is a "qualified defendant?"
- What should I look for in a written agreement for CASp services?
- What should I look for in a CASp inspection report?
- What is "readily achievable barrier removal?"
- What is a Disability Access Inspection Certificate?
- I have a CASp inspection report and certificate. What should I do now?
- Can my CASp inspection report expire?
- Will improvements require a building permit?
- Will a CASp review my plans prior to construction?
- If I receive demand letter prior to a lawsuit regarding an access violation can a CASp still help me?

#### **Inspection Reports by a CASp Under CRASCA**



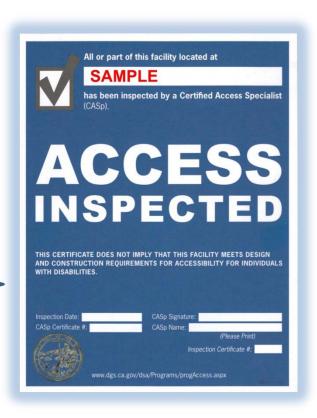




#### **Disability Access Inspection Certificates**

Certificates are a record of inspection and not a certificate of compliance

"This certificate does not imply that this facility meets design and construction requirements for accessibility for individuals with disabilities."







#### **Next Steps**

- > Stakeholder meetings:
  - Los Angeles *July 12, 2016*
  - Oakland *July 13, 2016*
  - Sacramento *July 14, 2016*
  - Fresno *July 19, 2016*
- Second webinar for lenders Late July 2016
- ➤ Regulations and Rulemaking August 2016
- > Enroll Participating Financial Institutions September 2016
- ➤ Marketing and outreach September 2016





#### **Questions and Comments?**

#### Please send all comments and questions to CalCAP

**Inbox at:** CalCAP@treasurer.ca.gov

#### For Program updates visit CalCAP/ADA webpage at:

http://www.treasurer.ca.gov/cpcfa/calcap/ada/summary.asp



