III. Enrolling a Loan

A. Overview

Lenders must submit to CalCAP the following forms and documentation with each loan enrollment request:

	CalCAP	Retain in Loan File	Provide to Borrower
Required			
CalCAP Seismic Safety Program Loan Enrollment Application			
http://www.treasurer.ca.gov/cpcfa/calcap/seismic/enrollment.pdf	√	√	
2. CalCAP Seismic Safety Program Lender Certification			
http://www.treasurer.ca.gov/cpcfa/calcap/seismic/lender_cert.pdf	√	1	
3. CalCAP Seismic Safety Program Borrower Certification			
http://www.treasurer.ca.gov/cpcfa/calcap/seismic/certification.	√	1	
Proof of Borrower and Lender Fee Deposit— deposit receipt for lendersholding their own loan loss reserve accounts	√	1	
5. NAICS Print-Out (most current year)	ا	V	
http://www.census.gov/eos/www/naics/	√	V	
6. Cost Estimate, as provided by borrower— a written proposal or estimate of the Eligible Costs of materials, services, and other expenses identified to complete the Seismic retrofit construction for each Eligible project as provided by an engineer, architect or a licensed contractor.		1	
7. Borrower Privacy Notice			
http://www.treasurer.ca.gov/cpcfa/calcap/forms/privacy.pdf			√
If Applicable			
8. Print-out of web page showing borrower is located in a Severely Affected Community (SAC), if applicable:	√	V	
http://www.labormarketinfo.edd.ca.gov/data/monthly-data-release.html			
9. CalCAP "Borrower's Agreement to Pay Lender's Fee" form – only for applications for which the borrower is paying both the lender and borrower fees	√	1	
http://www.treasurer.ca.gov/cpcfa/calcap/sb/fees.pdf			



Completed CalCAP loan enrollment applications must be **received** at CalCAP within **15 business days of the "Date of First Disbursement" (Date of Loan)** by email, fax, or regular mail:

CalCAP@treasurer.ca.gov

(916) 589-2805

CPCFA CalCAP/ Seismic Safety
P.O. Box 942809 Sacramento,
CA 94209-0001

B. CalCAP/ Seismic Safety Loan Enrollment

Before submitting a CalCAP/ Seismic Safety Loan Enrollment Application, lenders should ensure the following pertinent documentation is fully completed:

Required

- ✓ CalCAP Seismic Safety Financing Program Loan Enrollment Application
- ✓ CalCAP Seismic Safety Financing Program Lender Certification
- ✓ CalCAP Seismic Safety Financing Program Borrower Certification
- ✓ Proof of Borrower and Lender Fees Deposit
- ✓ NAICS Print-Out
- ✓ Cost Estimate (retain in loan file)

If Applicable

- ✓ Severely Affected Community Information
- ✓ CalCAP "Borrower's Agreement to Pay Lender's Fee" form



Pursuant to the California Information Practices Act of 1977 (Civil Code Section 1798.17), lenders are to provide the borrower with a copy of the Borrower Privacy Notice disclosing borrower data collected by lenders on behalf of CalCAP.

Additionally, any alteration of certifications need to be approved by CalCAP prior to use. With the exception of the Cost Estimate, copies of these documents must be submitted with the loan enrollment package, and the original set should be maintained with the borrower's loan file and made available to CalCAP for review upon request. Lenders must also collect and retain a copy in their loan files of all applicable licenses or permits needed for the construction related retrofit.

All individuals who are party to the loan and/ or have signed the loan documents on behalf of the business or residential property owner, including borrowers, co-borrowers, and guarantors, must also sign and complete a CalCAP Seismic Safety Program Borrower Certification form, which must be submitted with the loan enrollment package.

Lenders must maintain documentation in their loan files demonstrating that the small business borrower is licensed to operate in California if the borrower is a small business. Satisfaction of this requirement is at the sole discretion of CPCFA staff, and the documents should be made available to CPCFA for review upon request. The following are examples of recommended documents, any one of which may demonstrate eligibility:

- ✓ Secretary of State Business Entity Filing
- ✓ Fictitious Business Name Filing
- ✓ Articles of Incorporation
- ✓ Seller's Permit
- ✓ Business Tax Returns
- ✓ Personal Tax Returns demonstrating self-employment income
- ✓ Sales Tax Licenses
- ✓ Business Tax Certificates
- ✓ Annual Business Income Tax Statements

<u>Instructions for Completing the CalCAP Loan Enrollment Application</u>

This section provides instructions for lenders on how to complete the CalCAP Seismic Safety Financing Program Loan Enrollment Application, which is the primary form needed for lenders to enroll a loan with CalCAP.

A copy of the application can be found in Chapter VII of this manual. However, lenders should always check CalCAP's website for the most current version of the application:

http://www.treasurer.ca.gov/cpcfa/calcap/seismic/summary.asp

Form 1: CalCAP Seismic Safety Financing Program Loan Enrollment Application

ender Information Section			
CALIFORNIA CAPITAL ACCESS PROGRAM California Pollution Control Financing Authority CalCAP@treasurer.ca.qov			Mailing Address: P.O. Box 942809 Sacramento, CA 94209-0001
Office Location: 801 Capitol Mall, 2 nd Floor Sacramento, CA 95814	CalCAP Use Only	CalCAP Loan # Date Received	Fax (916) 589-2805
CALCAP SEISMIC SAFETY FII LOAN ENROLLMEN			
Lender Information			
Participating Lender Lend	er ID#		
Loan Contact Name Con	tact Phone _		
Loan Contact Email	_		

Field	Information Needed			
Participating Lender	✓ Name of the financial institution.			
Lender ID#	√ The financial institution's assigned CalCAP Lender ID. This number was issued and provided on the signed copy of the lender's "Financial Institution Application" agreement and "Welcome Letter" that accompanied it. (This number never changes.)			
■ Loan Contact Name	✓ Name of lender representative CalCAP can contact with questions about this enrollment.			
■ Contact Phone	✓ Direct phone number with area code for Loan Contact named above.			
■ Loan Contact Email	✓ Email of Loan Contact named above.			

Borrower Information Section

Borrower Information	☐ Residential I	Property Owner	mmercial Property Owner
Name			
Address	City	County	Zip
Is the building certified by the local building code e	enforcement authority as	a Qualified Building? 🗌 N	No Yes
Is building located in a Severely Affected Commun	nity? No Yes		
If Yes, select reason: City Unincorporated Address of building to be retrofitted:			
Type of Qualified Building: ☐ Commercial ☐ Resi	idential □Registered M	obilehome Multi-Unit-D	welling: (If yes, Number of Units)
Description of Eligible Costs			
Are any proceeds to be used for purposes other th	nan seismic safety? 🗌 Ye	es □ No Ifyes, amou	int \$
If Borrower is a Small Business, the following i	information is also requ	iired:	
Business DBA:	Name of Responsible F	erson:	Title:
Type of Business/Activities	What ye	ar was the business incor	porated or opened?
Annual Revenues Last Fiscal Year \$	Average Annu	al Revenue Last 3 Years	\$
Number of Full Time Equivalents/Employees			
NAICS Code C http://www.census.gov/eos/www/naics/	ensus Tract#	ffiec.gov/Geocode/default.as	рх
Is business minority owned? ☐ Yes☐ No☐ Decli Is business veteran owned? ☐ Yes☐ No☐ Decli		ness woman owned? ☐\	Yes No Decline to Answer

Field	Information Needed
■ Type of Borrower □ Small Business □ Residential Property Owner □ Commercial Property Owner	✓ Check one box only
■ Name	✓ Name of the primary borrower representing the business.
Address, City, County, Zip	✓ Physical address of the business.

 Is the building certified by the local building code enforcement authority as a Qualified Building? ☐ No ☐ Yes 	✓ Check one box only
	✓ Indicate whether the business is in a Severely Affected Community (SAC) as reported by data from:
■ Is business located in a Severely Affected Community? □No □Yes ■ If Yes, select reason:	Employment Development Department (EDD): http://www.labormarketinfo.edd.ca.gov/data/monthly-data-release.html
☐ City ☐ Unincorporated ☐ County if City Not Listed ☐ Other:	Follow the instructions below to determine whether the business is located in a SAC and which reason is applicable. If the business is located in a Severely Affected Community, submit a print-out of the most recent EDD unemployment report with the CalCAP/ Seismic Safety Loan Enrollment Application.

Severely Affected Communities

If a CalCAP loan enrollment is for a borrower located within a Severely Affected Community (SAC), it may qualify for an additional contribution. Borrowers with addresses in areas of high unemployment are located within a Severely Affected Community, as provided in the CalCAP Program Regulations. Currently, SAC contributions are offered in the CalCAP for Small Business Loan Loss Reserve program, the CalCAP Collateral Support Program, the CalCAP Americans with Disabilities Act Financing Program, and the CalCAP Seismic Safety Financing Program.

To determine whether a business is located in a Severely Affected Community, CalCAP uses data published by the Employment Development Department (EDD). A business is located in a Severely Affected Community if the Borrower's address is in a city where the unemployment rate is 110% of the state unemployment average or more. If the business is located in an unincorporated area of a county or if the city is not listed, the unemployment rate for county where the business is located will be used to determine whether or not the business is eligible to receive an additional premium. Follow these steps to report a loan enrollment located in a Severely Affected Community:

1. Check the current California unemployment rate posted by reviewing EDD's Monthly Data Release by navigating to http://www.labormarketinfo.edd.ca.gov/data/monthly-data-release.html and selecting California and Counties under Current Month Data:

Monthly Data Release

LMI Resources and Data: LMI Home | By Customer | By Subject | By Geography | Data Library | LMI Online Services

Each month the EDD Labor Market Information Division (LMID) releases revised and preliminary civilian labor force, unemployment geography for California, metropolitan areas, counties, and sub-county areas. These data and interactive tools are updated monthly Release. The last data released was for **December 2017**. Please refer to the EDD Data Release Schedule to see the next planned updated to the EDD Data Release Schedule to see the next planned updated to the EDD Data Release Schedule to see the next planned updated to the EDD Data Release Schedule to see the next planned updated to the EDD Data Release Schedule to see the next planned updated to the EDD Data Release Schedule to see the next planned updated to the EDD Data Release Schedule to see the next planned updated to the EDD Data Release Schedule to see the next planned updated to the EDD Data Release Schedule to see the next planned updated to the EDD Data Release Schedule to see the next planned updated to the EDD Data Release Schedule to see the next planned updated to the EDD Data Release Schedule to see the next planned updated to the EDD Data Release Schedule to see the next planned updated to the EDD Data Release Schedule to see the next planned updated to the EDD Data Release Schedule to see the next planned updated to the EDD Data Release Schedule to the EDD Data

- · Monthly EDD Press Release
- · Current Month Data
- · Interactive Data Tools
- · Analysis and Reports
- Additional Data

Monthly EDD Press Release

View a Statewide or a County Press Release: California - Official EDD Release ▼ Go

Data for areas on the drop down list that have an * after the name offer multi-county Metropolitan Area data only.

- · Official EDD Statewide News Release
- · Current Labor Force Comparison
- · Labor Force and Industry Employment: Seasonally Adjusted | Not Seasonally Adjusted
- · Industry Employment Official Estimates
- · California Labor Market Review
- · Online Job Advertisement Statistics: Statewide | Metropolitan Areas
- · Text Data File Comma-delimited: 1990 to Present California, Counties, and MSA

Current Month Data

Unemployment Rate and Labor Force Data for:

California and Counties

California and Metropolitan Areas

- Local Workforce Development Areas (Local Areas)
- · Cities and Places by County
- · Historical Unemployment Rates

The current California unemployment rate is located in the first row of the table.

State of California January 19, 2018 March 2016 Benchmark Employment Development Department Labor Market Information Division http://www.labormarketinfo.edd.ca.gov (916) 262-2162

REPORT 400 C Monthly Labor Force Data for Counties

December 2017 - Preliminary
Data Not Seasonally Adjusted



COUNTY	RANK BY RATE	LABOR FORCE	EMPLOYMENT	UNEMPLOYMENT	RATE
STATE TOTAL		19,286,500	18,481,900	804,600	4.2%
ALAMEDA	7	847,800	822,600	25,200	3.0%
ALPINE	26	520	500	20	4.4%
AMADOR	26	14,660	14,010	650	4.4%
BUTTE	31	102,800	97,600	5,200	5.1%
CALAVERAS	21	21,150	20,300	850	4.0%

Print this document to submit with your loan enrollment package.

City unemployment rates:

 Lookup the current unemployment rate for the borrower's city by navigating to http://www.labormarketinfo.edd.ca.gov/data/monthly-data-release.html and selecting Labor Force Data only for Cities and Census Designated Places:

Monthly EDD Press Release

View a Statewide or a County Press Release: California - Official EDD Release Data for areas on the drop down list that have an * after the name offer multi-county Metropolitan Area

- · Official EDD Statewide News Release
- · Current Labor Force Comparison
- · Labor Force and Industry Employment: Seasonally Adjusted | Not Seasonally Adjusted
- · Industry Employment Official Estimates
- · California Labor Market Review
- · Online Job Advertisement Statistics: Statewide | Metropolitan Areas
- Text Data File Comma-delimited: 1990 to Present California, Counties, and MSA.

Current Month Data

Unemployment Rate and Labor Force Data for:

- · California and Counties
- · California and Metropolitan Areas
- · Local Workforce Development Areas (Local Areas)
- · Cities and Places by County
- · Historical Unemployment Rates

Labor Force Data only for:

- Cities and Census Designated Places
- Local Workforce Development Areas (Local Areas)

Industry Employment and Labor Force Data for:

- California
- Counties
- · Metropolitan Areas

And selecting the borrower's county.

Data for All County Sub-Areas

- Current Month (Excel)
 Annual Averages: 2016 | 2015 | 2014 | 2013 | 2012 | Historical Data

Cities and Census Designated Places by Individual County

Alameda	Kings	Placer	Sierra (no city file)
Alpine (no city file)	Lake	Plumas	Siskiyou
Amador	Lassen	Riverside	Solano
Butte	Los Angeles	Sacramento	Sonoma
Calaveras	Madera	San Benito	Stanislaus
Colusa	Marin	San Bernardino	Sutter
Contra Costa	Mariposa	San Diego	Tehama
Del Norte	Mendocino	San Francisco	Trinity
El Dorado	Merced	San Joaquin	Tulare
Fresno	Modoc	San Luis Obispo	Tuolumne
Glenn	Mono	San Mateo	Ventura
Humboldt	Monterey	Santa Barbara	Yolo
Imperial	Napa	Santa Clara	Yuba
Inyo	Nevada	Santa Cruz	
Kern	Orange	Shasta	

2. The selection will download the Monthly Labor Force Data for Cities and Census Designated Places in an excel file with the data for the county. **Print this document to submit with your loan enrollment package.**

	Α	В	С	D	Е	F	G
1	State of California			Empl	oyment	Development	Department
2	January 19, 2018				Labor M	larket Informa	tion Division
3	March 2016 Benchmark			http:/	//www.la	bormarketinfo	o.edd.ca.gov
4						(91	6) 262-2162
5							
6	Monthly Labor Ford	ce Data for	r Cities and	l Census Des	ignated	Places (CDI	P)
7		Decem	ber 2017 -	Preliminary			
8		Data No	ot Seasona	Ily Adjusted			
9							
10		Labor	Employ-	Unemploy	nent	Census	Ratios
11	Area Name	Force	ment	Number	Rate	Emp	Unemp
12							
13	Alameda County	847,800	822,600	25,200	3.0%	1.000000	1.000000
14							
15	Alameda city	42,300	41,300	1,100	2.6%	0.050165	0.042905
16	Albany city	10,200	10,000	200	1.9%	0.012137	0.007677
17	Ashland CDP	11,100	10,600	500	4.9%	0.012860	0.021526
18	Berkeley city	63,500	62,000	1,500	2.4%	0.075379	0.060036
19	Castro Valley CDP	32,800	31,900	800	2.6%	0.038834	0.033310
20	Cherryland CDP	7,300	7,000	300	4.4%	0.008465	0.012639
21	Dublin city	30,000	29,500	600	1.8%	0.035828	0.021830
22	Emeryville city	8,000	7,900	200	1.9%	0.009583	0.006021
			F C00	200	2 20/	0.000040	0.007347
23	Fairview CDP	5,800	5,600	200	3.2%	0.006819	0.007347

3. If the city unemployment rate is 110% or more of current California statewide unemployment rate (not seasonally adjusted) as of the date of loan (date of first disbursement), the business is located in a Severely Affected Community.

Example: If the current California unemployment rate is 6.7%, any business located in a city with an unemployment rate of 7.37% or higher is considered located within a Severely Affected Community. (6.7 x 1.1 = 7.37)

- 4. Check the "Yes" box next to Severely Affected Community on the Loan Enrollment Application.
- 5. Check the "City" box next to "If Yes, select reason."
- 6. Include the Monthly Labor Force Data for Cities and Census Designated Places printout, with city highlighted, when you submit the Loan Enrollment Application package to CalCAP@treasurer.ca.gov

Unincorporated Areas:

If the Borrower's address is located in an unincorporated area of the county, the county unemployment rate will be used to determine Severely Affected Community eligibility. <u>Documentation or explanation must be submitted if the borrower's address is in an unincorporated area.</u> For example, documentation includes, but is not limited to the following: maps with business location and maps that show the business address is in an unincorporated area of the county, utility bills, or other documentation showing the business is outside a municipality.

1. Lookup the current unemployment rate for the borrower's County by navigating to http://www.labormarketinfo.edd.ca.gov/data/monthly-data-release.html and selecting Labor Force Data only for Cities and Census Designated Places:

Monthly EDD Press Release

View a Statewide or a County Press Release: California - Official EDD Release Data for areas on the drop down list that have an * after the name offer multi-county Metropolitan Area

- · Official EDD Statewide News Release
- · Current Labor Force Comparison
- · Labor Force and Industry Employment: Seasonally Adjusted | Not Seasonally Adjusted
- · Industry Employment Official Estimates
- · California Labor Market Review
- · Online Job Advertisement Statistics: Statewide | Metropolitan Areas
- Text Data File Comma-delimited: 1990 to Present California, Counties, and MSA.

Current Month Data

Unemployment Rate and Labor Force Data for:

- · California and Counties
- · California and Metropolitan Areas
- · Local Workforce Development Areas (Local Areas)
- · Cities and Places by County
- · Historical Unemployment Rates

Labor Force Data only for:

 Cities and Census Designated Places Local Workforce Development Areas (Local Ar

Industry Employment and Labor Force Data for:

- California
- Counties
- · Metropolitan Areas

And selecting the borrower's county.

Data for All County Sub-Areas

- Current Month (Excel)
 Annual Averages: 2016 | 2015 | 2014 | 2013 | 2012 | Historical Data

Cities and Census Designated Places by Individual County

Alameda	Kings	Placer	Sierra (no city file)
Alpine (no city file)	Lake	Plumas	Siskiyou
Amador	Lassen	Riverside	Solano
Butte	Los Angeles	Sacramento	Sonoma
Calaveras	Madera	San Benito	Stanislaus
Colusa	Marin	San Bernardino	Sutter
Contra Costa	Mariposa	San Diego	Tehama
Del Norte	Mendocino	San Francisco	Trinity
El Dorado	Merced	San Joaquin	Tulare
Fresno	Modoc	San Luis Obispo	Tuolumne
Glenn	Mono	San Mateo	Ventura
Humboldt	Monterey	Santa Barbara	Yolo
Imperial	Napa	Santa Clara	Yuba
Inyo	Nevada	Santa Cruz	
Kern	Orange	Shasta	

- The selection will download the Monthly Labor Force Data for Cities and Census Designated Places in an excel file with the data for the county. Print this document to submit with your loan enrollment package.
- 3. If the county unemployment rate is 110% or more of the current California statewide unemployment rate (not seasonally adjusted) as of the date of loan (date of first disbursement) the business is located in a Severely Affected Community.

	Α	В	С	D	Е	F	G
1	State of California			Empl	oyment	Development	Department
2	January 19, 2018				Labor M	larket Informa	tion Division
3	March 2016 Benchmark			http:	//www.la	bormarketinfo	edd.ca.gov
4						(91	6) 262-2162
5							
6	Monthly Labor For	ce Data for	r Cities and	l Census Des	ignated	Places (CDF	P)
7		Decem	ber 2017 -	Preliminary			
8		Data No	ot Seasona	Ily Adjusted			
9							
10		Labor	Employ-	Unemploy	ment	Census	Ratios
11	Area Name	Force	ment	Number	Rate	Emp	Unemp
12							
13	Alameda County	847,800	822,600	25,200	3.0%	1.000000	1.000000
14							
15	Alameda city	42,300	41,300	1,100	2.6%	0.050165	0.042905
16	Albany city	10,200	10,000	200	1.9%	0.012137	0.007677
17	Ashland CDP	11,100	10,600	500	4.9%	0.012860	0.021526
18	Berkeley city	63,500	62,000	1,500	2.4%	0.075379	0.060036
19	Castro Valley CDP	32,800	31,900	800	2.6%	0.038834	0.033310
20	Cherryland CDP	7,300	7,000	300	4.4%	0.008465	0.012639
21	Dublin city	30,000	29,500	600	1.8%	0.035828	0.021830
22	Emeryville city	8,000	7,900	200	1.9%	0.009583	0.006021
23	Fairview CDP	5,800	5,600	200	3.2%	0.006819	0.007347
24	Fremont city	120 100	117 300	2 800	2 3%	0 142611	0 110285

Example: If the current California unemployment rate is 6.7% any business located in a County with an unemployment rate of 7.37% or higher is considered located within a Severely Affected Community. (6.7 x 1.1 = 7.37)

- 4. Check the "Yes" box next to Severely Affected Community on the Loan Enrollment Application.
- 5. Check the "City" box next to "If Yes, select reason."
- 6. Include the Monthly Labor Force Data for Cities and Census Designated Places printout, with city highlighted, when you submit the Loan Enrollment Application package to CalCAP@treasurer.ca.gov

County unemployment rates:

If the city of the Borrower's address in not listed under the City and Census Designated Places link on the EDD website, the county may be used to determine Severely Affected Community eligibility.

 Lookup the current unemployment rate for the borrower's County by navigating to http://www.labormarketinfo.edd.ca.gov/data/monthly-data-release.html and selecting Labor Force Data only for Cities and Census Designated Places:

Monthly EDD Press Release

View a Statewide or a County Press Release: California - Official EDD Release Data for areas on the drop down list that have an * after the name offer multi-county Metropolitan Area

- · Official EDD Statewide News Release
- · Current Labor Force Comparison
- · Labor Force and Industry Employment: Seasonally Adjusted | Not Seasonally Adjusted
- · Industry Employment Official Estimates
- · California Labor Market Review
- · Online Job Advertisement Statistics: Statewide | Metropolitan Areas
- Text Data File Comma-delimited: 1990 to Present California, Counties, and MSA.

Current Month Data

Unemployment Rate and Labor Force Data for:

- · California and Counties
- · California and Metropolitan Areas
- · Local Workforce Development Areas (Local Areas)
- · Cities and Places by County
- · Historical Unemployment Rates

Labor Force Data only for:

 Cities and Census Designated Places Local Workforce Development Areas (Local Ar

Industry Employment and Labor Force Data for:

- · California
- · Counties
- · Metropolitan Areas

And selecting the borrower's county.

Data for All County Sub-Areas

- Current Month (Excel)
 Annual Averages: 2016 | 2015 | 2014 | 2013 | 2012 | Historical Data

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Alpine (no city file)	Lake	Plumas	Siskiyou
Amador	Lassen	Riverside	Solano
Butte	Los Angeles	Sacramento	Sonoma
Calaveras	Madera	San Benito	Stanislaus
Colusa	Marin	San Bernardino	Sutter
Contra Costa	Mariposa	San Diego	Tehama
Del Norte	Mendocino	San Francisco	Trinity
El Dorado	Merced	San Joaquin	Tulare
Fresno	Modoc	San Luis Obispo	Tuolumne
Glenn	Mono	San Mateo	Ventura
Humboldt	Monterey	Santa Barbara	Yolo
Imperial	Napa	Santa Clara	Yuba
Inyo	Nevada	Santa Cruz	
Kern	Orange	Shasta	

2. The selection will download the Monthly Labor Force Data for Cities and Census Designated Places in an excel file with the data for the county. Print this document to submit with your loan enrollment package.

4	Α	В	С	D	Е	F	G
1	State of California			Emp	loyment	Development	Department
2	January 19, 2018				Labor M	arket Informa	tion Division
3	March 2016 Benchmark			http:	//www.la	bormarketinfo	edd.ca.gov
4						(91	6) 262-2162
5							
6	Monthly Labor For	Monthly Labor Force Data for Cities and Census Designated Places (CDP)					
7		December 2017 - Preliminary					
8	Data Not Seasonally Adjusted						
9							
10		Labor	Employ-	Unemploy	ment	Census	Ratios
11	Area Name	Force	ment	Number	Rate	Emp	Unemp
12							
13	Alameda County	847,800	822,600	25,200	3.0%	1.000000	1.000000
14							
15	Alameda city	42,300	41,300	1,100	2.6%	0.050165	0.042905
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18	Berkeley city	63,500	62,000	1,500	2.4%	0.075379	0.060036
19	Castro Valley CDP	32,800	31,900	800	2.6%	0.038834	0.033310
20	Cherryland CDP	7,300	7,000	300	4.4%	0.008465	0.012639
21	Dublin city	30,000	29,500	600	1.8%	0.035828	0.021830
22	Emeryville city	8,000	7,900	200	1.9%	0.009583	0.006021
23	Fairview CDP	5,800	5,600	200	3.2%	0.006819	0.007347
24	Fremont city	120 100	117 300	2 800	2 3%	0 142611	0 110285

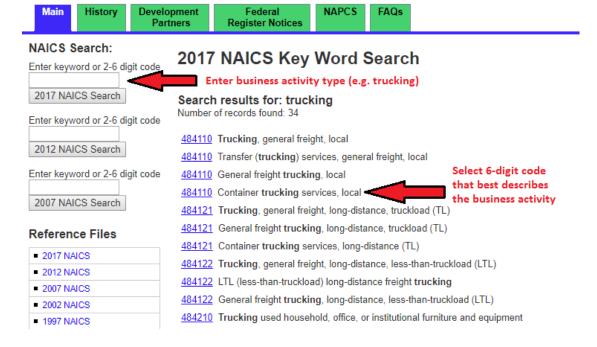
- 3. If the city of the Borrower's address is not listed, use the county.
- 4. Check the "Yes" box next to Severely Affected Community on the Loan Enrollment Application.
- 5. Check the "City" box next to "If Yes, select reason."
- 6. Include the Monthly Labor Force Data for Cities and Census Designated Places printout, with city highlighted, when you submit the Loan Enrollment Application package to CalCAP@treasurer.ca.gov

 Address of building to be retrofitted 	✓ Indicate the full address of the building location where the loan monies will be used for.
■ Type of Qualified Building □ Commercial Property □ Residential Property □ Registered Mobilehome □ Multi-Unit-Dwelling (if this box is checked, enter the number of rooms designed as a unit for occupancy)	✓ Check one box only The borrower must have legal control of this property for a term at least equal to the length of the enrolled loan. ✓ Check one box only The borrower must have legal control of this property for a term at least equal to the length of the enrolled loan. ✓ Check one box only The borrower must have legal control of this property for a term at least equal to the length of the enrolled loan. The borrower must have legal control of this property for a term at least equal to the length of the enrolled loan. The borrower must have legal control of this property for a term at least equal to the length of the enrolled loan. The borrower must have legal control of this property for a term at least equal to the length of the enrolled loan. The borrower must have legal control of this property for a term at least equal to the length of the enrolled loan. The borrower must have legal control of this property for a term at least equal to the length of the enrolled loan. The borrower must have legal to the length of the enrolled loan. The borrower must have legal to the length of the enrolled loan. The borrower must have legal to the length of the enrolled loan. The borrower must have legal to the length of the length
 Description of Eligible Costs (Purpose of Loan) 	✓ Brief description of the use of loan proceeds (e.g. "anchoring structure to foundation", "bracing cripple walls", "bracing hot water heaters", installing automatic gas shutoff valves", "repairing or reinforcing the foundation to improve the integrity of the foundation against seismic damage", "anchoring fuel storage", "installing earthquake-resistant bracing system for mobile homes that are registered with Department of Housing and Community Development", etc.

Are any proceeds to be used	✓ Check one box only
for purposes other than seismic safety? □Yes □No	If marked "yes" list the amount used for purposes other than seismic safety.
	✓ Identify the "Business DBA"
	✓ Identify the "Name of the Responsible Person" and their "title"
	✓ Identify the Type of Business/Activities
	✓ Indicate the year the business was incorporated or opened
	✓ List the Business' Annual business revenues for the last fiscal year' —rounded to the nearest whole dollar amount.
Is the Borrower a Small Business?	FIf the business is a start-up, use the current income or \$0.
FIf "Yes" to this question:	✓ List the Business' Average Annual Revenue Last 3 Years, rounded to the nearest whole dollar amount.
	FIf the business is a start-up, use the current income or \$0.
	If the business was established within the last three years, determine the average annual revenue for each year in which it did generate revenue.
	✓ Identify the "Number of Full Time Equivalents" (FTE) employees - rounded to the nearest whole number. This cannot exceed 500.
	Refer to the FAQs in Chapter VI for instructions on how to report the number of FTEs.
■ NAICS Code	✓ Six digit number used by the North American Industry Classification System (NAICS) to categorize business types. Please provide the most current print-out of the applicable NAICS code for the borrower's business. © http://www.census.gov/eos/www/naics/



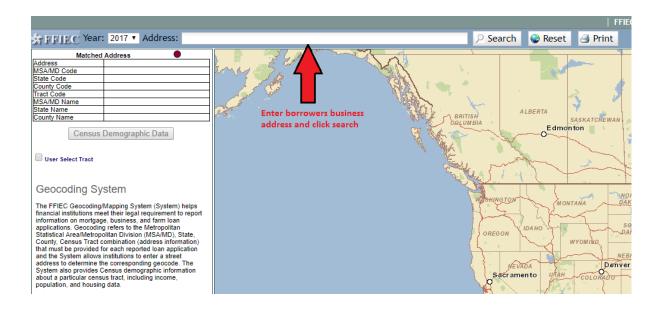
North American Industry Classification System

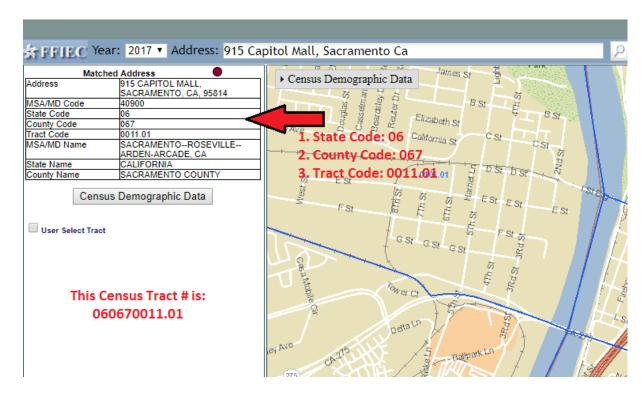


Census Tract #

√ 11-digit number used to identify the specific location of a business to provide more reporting consistency and uniformity.

https://geomap.ffiec.gov/FFIECGeocMap/GeocodeMap1.aspx





■ Is business minority owned? □Yes □No □Decline to Answer	✓ The business is minority owned if at least 51% of the business is owned by one or more minority individuals.		
■ Is business woman owned? □Yes □No □Decline to Answer	✓ The business is woman owned if at least 51% of the business is owned by one or more women.		
■ Is business veteran owned? □Yes □No □Decline to Answer	✓ The business is veteran owned if at least 51% of the business is owned by one or more veterans.		

Loan Information Section					
Loan Information Is this loan enrolled in any other government guarantee program? □ Yes □ No If Yes, name the program: □					
Is the Eligible Project receiving any grant funding by a public entity? Yes No If yes, Name of Public Entity:					
Lender Loan Number Type of Loan:					
Total Loan Amount \$ Loan Amount Enrolled in CalCAP/Seismic \$					
Purpose of Loan Loan Amount Enrolled in CalCAP for Small Business/ State Fund (if any) \$					
Date of First Disbursement (Date of Loan) Maturity Date End of Coverage 5 year 10 year					
Interest Rate%					
Borrower Fee \$ % Lender Fee \$ %					

Field	Information Needed			
■ Is this loan enrolled in any other government guarantee program? □Yes □No	✓ Qualified loans do not include any loan or portion thereof to the extent the same loan or portion thereof has been, is being, or will be enrolled in any other government program substantially similar to the Program.			
FIf "Yes", name the program:	✓ Provide the name of the other program in which the loan is, has been, or will be enrolled.			
■ Is the Eligible Project receiving any grant funding by a public entity? □Yes □No ☞ If "Yes", name the Public Entity	✓ Provide the name of the other Public Entity in which the loan is, has been, or will be financially assisting the Eligible Project			
■ Lender Loan Number	✓ List the unique loan number associated with the borrower's loan.			
■ Type of Loan: ☐ Line of Credit ☐ Term Loan	✓ Check one box only.			
■ Total Loan Amount	✓ The total amount loaned to the borrower associated with the unique loan number (regardless of amount enrolled in CalCAP).			
 Loan Amount Enrolled in CalCAP/ Seismic Safety \$ 	√The portion of the loan the lender requests to enroll with CalCAP/ Seismic Safety. This amount should be equal to or less than the amount in the "Total Loan Amount" field.			
	Tuse this amount to calculate applicable lender and borrower fees.			
 Loan Amount Enrolled in CalCAP for Small Business/ state fund (if 	✓The portion of the loan the lender requests to enroll with CalCAP for Small Business (CalCAP SB) using state funds. Lenders seeking to concurrently enroll a portion of a CalCAP/ Seismic Safety loan in CalCAP SB must be approved to participate in both programs.			
any) \$	This amount should be \$0.00 unless loan includes business costs that are not eligible for CalCAP/ Seismic Safety.			
	✓ Date of loan (if term loan) or date of first disbursement (if line of credit).			
Date of First Disbursement (Date of First Disbursement)	This date triggers the clock for the 15-day deadline to submit an enrollment application to CalCAP.			
(Date of Loan)	Filf the enrollment is a pre-qualification request, leave this field blank.			
Maturity Date	√ The date (MM/DD/YYYY) the enrolled loan matures. CalCAP will insure enrollment for a maximum of 5 years (60 months), regardless of maturity date.			
	Fif the enrollment is a pre-qualification request, leave this field blank.			
■ End of Coverage □5 year □10 year	✓ Check one box only			

■ Interest Rate □Fixed □Variable	 ✓ Annual Percentage Rate (APR) for the enrolled loan. ✓ Indicate whether interest rate remains the same (fixed) or changes (variable) over the life of the loan. ⑤ If answered "variable", provide the starting rate and the index the variable rate is tied to. 			
■ Is the loan secured? □Yes □No	✓ If collateral is used to secure the loan, answer "yes"—otherwise, answer "no".			
■ Borrower Fee	✓ Provide the dollar amount and percentage based on the enrolled amount of the loan. Percentage rate must be between 2% and 3.5%.			
■ Lender Fee	✓ Lender and borrower fees must be equal. Submit the "CalCAP Borrower's Agreement to Pay Lender's Fee" if borrower pays lender fee. http://www.treasurer.ca.gov/cpcfa/calcap/sb/fees.pdf			

Signature and Certification Section

 CalCAP@treasurer.ca.gov
 Sacramento, CA 94209-0001

 Fax (916) 589-2805

 Borrower Name
 Lender Loan Number

LENDER CERTIFICATION

Enrolling a loan in CalCAP requires the Participating Financial Institution to certify to each of the following program rules and requirements.

*All capitalized terms are defined in 4 CCR §8070 and §8078.15 of the California Code of Regulations.

- 1) The loan is a Qualified Loan as defined in 4 CCR §8078.15 (h) of the California Code of Regulations.
- 2) The borrower receiving the Qualified Loan is a Qualified Small Business, Qualified residential property owner or Qualified commercial property owner.
- The proceeds of the loan will be used for the Eligible Costs of an Eligible Project as defined in 4 CCR §8078.15 (d) and §8078.15 (e) of the California Code of Regulations.
- 4) The Eligible Costs do not include the amount of any grant provided by a public entity for the Eligible Project.
- Based upon its due diligence and underwriting standards, the Participating Financial Institution certifies as to the number of full-time equivalent employees of the borrower, whether the qualified building(s) is located in a Severely Affected Community.
- 6) Participating Financial Institution will provide information from the financial records of the Borrower upon request of the Executive Director of the CPCFA (and the Participating Financial Institution certifies it has obtained the consent of the Borrower to such disclosure.)
- 7) The Participating Financial Institution has obtained a written representation from the Borrower that the Borrower has no legal, beneficial or equitable, interest in the Fees or the CalCAP/ Seismic Safety Contribution.
- The Borrower's total principal amount of loans enrolled in the CalCAP/Seismic Safety Program with any Participating Financial Institution does not exceed \$250,000.
- 9) The Borrower has provided a Cost Estimate as defined in 4 CCR §8078.15 (b) of the California Code of Regulations, the cost estimate has been prepared by an engineer, architect or a licensed contractor, and the cost estimate for seismic retrofit construction to be financed is limited to Eligible Costs.
- 10) The Participating Financial Institution has notified the Borrower if the Participating Financial Institution's share of the Fees for the Qualified Loan has been paid by the Borrower.
- 11) The Participating Financial Institution will collect and retain copies of all applicable licenses and permits needed for the construction related retrofit(s) or alteration(s) from the Borrower, and satisfy the local building enforcement agency or the Department of Housing and Community Development compliance and inspection requirements once seismic retrofit construction is completed, and no later than 180 days after disbursement of proceeds.
- 12) The Participating Financial Institution has not, and will not, enroll the same enrolled loan or portion thereof in any other government program substantially similar to the Program.
- 13) The Borrower has received the CalCAP/ Seismic Safety Privacy Notice.
- 14) The Participating Financial Institution acknowledges that its lending activities are subject to any applicable safety and soundness standards as set forth in applicable lending regulations and that the usual methods of securing collateral have been applied, including if applicable a lien placed on the Borrower's Qualified building for the amount of the Qualified Joan.
- 15) When the Qualified building is a mobilehome or manufactured home, that the borrower has provided a record of borrower's name on a current registration from the Department of Housing and Community Development for the mobile home or manufactured home.
- 16) The Qualified loan or any portion thereof is not a restructured or refinanced loan and has not previously been enrolled in the CalCAP Seismic Safety Program

If the Borrower is a Small Business, the following certifications also apply:

- 17) The Qualified Loan is for a business activity that has its Primary Economic Effect in California as defined in 4 CCR §8070(q) of the CPCFA Regulations.
- 18) The Participating Financial Institution has obtained a written representation from the Borrower that it has secured or made application for all applicable licenses or permits needed to conduct its business.
- 19) The Participating Financial Institution has not, and will not, enroll the Qualified Loan in any other Capital Access Loan Program for Small Business offered by the Authority as long as funds are available for this Program.

By signing below and enrolling this loan the Participating Financial Institution certifles, based in part on information provided by the Borrower, that each of the above assurances is true and accurate.

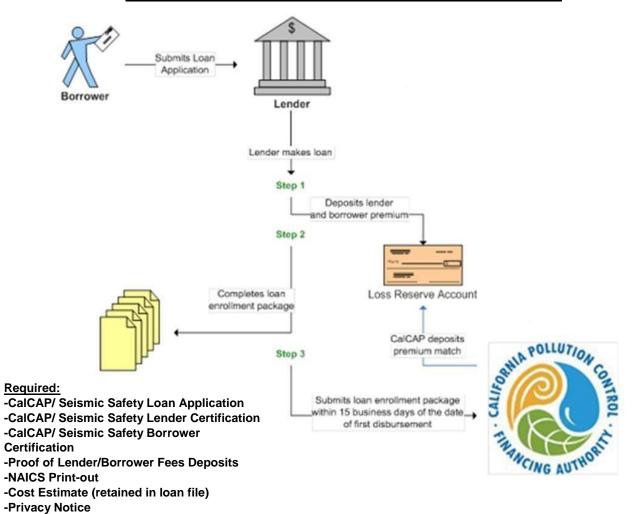
Authorized Lender Signature	Printed Name of Authorized Signer		Title	Date	
California Pollution Control Financing Authority Use Only					
CalCAP Loan Number	Analyst's Date Initials		Reviewer's Date Initials		
FUND%	FUND	%		FUND %	
Contribution Amount \$	Contribution Amount \$		Contribution Amount \$		
Authorized Signature Date:					

When complete, please send to: CalCAP@treasurer.ca.gov or by fax (916) 589-2805

Revised August 15, 2017

Field	Information Needed			
Borrower Name	✓ Name of borrower.			
■ Lender Loan Number	✓ List the unique loan number associated with the borrower's loan.			
Authorized Lender Signature	✓ To be signed by the lender-designated authorized signer.			
Title	✓ Title of the lender-designated authorized signer.			
Date	✓ Date the enrollment was signed.			
 Printed Name of Authorized Signer 	✓ Full printed name of the lender-designated authorized signer.			

Summary CalCAP/ Seismic Safety Loan Enrollment Flow Chart



If Applicable:

- -Severely Affected Community print-out
- -Borrower's Agreement to Pay Lender's Fees