REQUEST FOR PROPOSAL

COMPLIANCE INSPECTION SERVICES
NO. CTCAC01-22

NOTICE TO PROSPECTIVE PROPOSERS

September 13, 2022

You are invited to review and respond to the Request for Proposal (RFP), entitled Compliance Inspection Services (RFP CTCAC01-22). In submitting your proposal, you must comply with these instructions.

Proposals for these services must comply with the instructions included in this RFP. The RFP includes the Sample Standard Agreement the selected firm will be expected to execute. The agreement that will be entered into the State of California (“State”) will include by reference the General Terms and Conditions and Contractor Certification Clauses which may be viewed and downloaded online at https://www.dgs.ca.gov/OLS/Resources/Page-Content/Office-of-Legal-Services-Resources-List-Folder/Standard-Contract-Language The General Terms and Conditions and all Exhibits that are a part of the Sample Standard Agreement are not negotiable. By submitting a proposal, your firm agrees to the terms and conditions stated in this RFP.

The California Tax Credit Allocation Committee is soliciting proposals from firms to assist with the inspection of Low Income Housing Tax Credit Properties located in California.

The contract will be for a one and one fourth (1 1/4 year term for a dollar value not to exceed $187,500 for one and one-fourth years ($150,000 per year) with an option to extend the contract for one additional year for a dollar amount not to exceed $150,000. Please refer to the attached Cost Proposal Work Sheet (Attachment 5) to outline the cost portion of your submitted proposal.

The response due date is: October 3, 2022 at 4:00 pm PT.

Please submit one (1) unbound original and four (4) copies of your response to this RFP in hard copy form either in person or via U.S. mail or courier service to the department contact below:

California Tax Credit Allocation Committee
Attn: Phyllis Blanton
915 Capitol Mall, Room 485
Sacramento, CA 95814
(916) 654-6340
phyllis.blanton@treasurer.ca.gov.

If you have any questions related to this solicitation or should you need any clarifying information, please contact Phyllis Blanton via email at phyllis.blanton@treasurer.ca.gov.

Thank you for your interest in doing business with the California Tax Credit Allocation Committee.
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**Sample Standard Agreement (STD 213)**

1) STD 213, Standard Agreement
2) Exhibit A, Scope of Work
3) Exhibit B, Budget Detail and Payment Provisions
4) Exhibit B-1, Cost Proposal
5) Exhibit C, General Terms and Conditions
6) Exhibit D, Special Terms and Conditions
7) Exhibit D-1, Resumes
A) Purpose and Description of Services

1. Introduction

The federal Low-Income Housing Tax Credit (LIHTC) Program was authorized by Congress in 1986 to encourage the production of affordable rental housing. The program has been since 1987, the largest production and incentive program for the new construction and rehabilitation of affordable rental housing.

The LIHTC program is contained in the federal tax code and is administered at the federal level by the Internal Revenue Service (IRS). Internal Revenue Code Section 42 specifies that each state legislature designate the housing credit agency to administer the state’s program. In California, the responsibility for administration of the program was assigned to the California Tax Credit Allocation Committee (CTCAC), by gubernatorial proclamation and enactment of SB 113, Chapter 658, Statutes of 1987.

In addition to the federal LIHTC program, the state legislature authorized a state low-income housing tax credit program to augment the federal tax credit. Authorized by Chapter 1138, Statutes of 1987, the state credit is only available to a project which has previously received, or is concurrently receiving, an allocation of federal credits. The state program does not stand alone, but instead, supplements the federal tax credit.

The State Treasurer chairs the California Tax Credit Allocation Committee. Other voting Committee members are the State Controller, the State Director of Finance, The Director of the State Housing and Community Development Department and The Executive Director of the California Housing Finance Agency. Advisory members are a representative of cities appointed by the speaker of the Assembly and a representative of counties appointed by the Senate Rules Committee.

CTCAC is responsible for administering both the federal and state tax credit programs. Staff receives and reviews applications for tax credits according to the requirements and criteria set forth in the Qualified Action Plan and program regulations. Reviews include a detailed feasibility and development cost analysis. Based on staff recommendations, the Committee awards tax credits to eligible projects.

CTCAC has the responsibility to monitor all projects allocated credits for compliance with state and federal laws and regulations. Each project enters into a regulatory agreement, which embodies the compliance requirements, including additional use restrictions. CTCAC staff must determine that the rents and incomes of tax credit households do not exceed the maximum allowed by Section 42 and that the project does not violate the requirements set forth in 26 CFR 1.42-5. In addition to auditing the rent and incomes files, CTCAC staff must physically inspect all tax credit projects. The requirements mandate the physical inspection of the lesser of 20% of the tax credit units within each project or the HUD Real Estate Assessment Center (REAC) unit inspection table, plus the project’s common areas, building exteriors and grounds once every 3 years. In California, CTCAC mandates (dependent on 8609 Line b election) that projects with 150 LIHTC unit or less – a 20% sample size is reviewed, for projects with 151-300 units - a 15% sample size is reviewed, and for projects over 301 units – a 10% sample size is reviewed. In addition, for new projects, the buildings and units must be inspected by the end of the second calendar year following the year the last building in the project is placed in service.

Each year, as CTCAC allocates tax credits to projects, the compliance workload increases. The current compliance unit workload exceeds what CTCAC staff can currently monitor based on multiple vacant staff positions. CTCAC is in the process of filling multiple vacancies and training new staff to address the burgeoning workload. In the meantime, a knowledgeable contractor is needed to meet the workload demands until CTCAC staffing is complete and fully trained.

2. Purpose

The purpose of this RFP is to solicit proposers in order to retain a firm (or firms) to conduct tenant file audits, physical building and unit inspections of Tax Credit properties in the southern portion of the State of California, principally in Los Angeles, Riverside, San Bernardino, and Imperial Counties. CTCAC anticipates the firm will be responsible for monitoring approximately 50 projects (approximately 900 units) for the period of October 17, 2022 through December 31, 2022. CTCAC also anticipates the firm
will be responsible for monitoring approximately 225 projects (approximately 4000 units) for the period of January 1, 2023 through December 31, 2023 with the possibility of an extension of approximately an additional 225 projects (approximately 4000 units) in calendar year January 1, 2024 through December 31, 2024. Tenant file audits and physical inspections for the initial contract period must be completed by December 31, 2022. The firm(s) will process the results of the file audits and physical inspections and send the owner and Management Company a non-compliance letter, with corrections due back to CTCAC. CTCAC will work with project owners to resolve issues of noncompliance, provide a final report on each project inspected and will report noncompliance to the IRS or issue fines, should this be required.

The firm will determine whether a household was income eligible at move-in, that a tenant’s income is documented and verified correctly in accordance with federal compliance regulations, as well as CTCAC compliance requirements. The firm will also verify whether tenants are paying rents that are within tax credit limits; that tax credit units within a project are available for general public use; and confirm that common facilities included in the project's basis do not require a fee by the project's tenants. The firm will also confirm the project has not violated any aspect of the federal or state compliance monitoring regulations (IRC Section 42 and 26 CFR 1.42-5 & 1.42-15).

The physical inspections and reports should be completed following the Uniform Physical Condition Standards (UPCS), which focuses upon health and safety issues, as well as general building structural integrity and must determine whether the buildings and units are suitable for occupancy in accordance with federal compliance monitoring regulations.

3. **Scope of Work**

   a) **On-site File Inspections:** The contractor will audit the minimum sample size (noted above) of the tax credit tenant files and project records within each project assigned as follows:

      i. Total number of residential rental units in the building (including number of bedrooms and the size in square feet of each residential unit).
      ii. Percentage of residential rental units in the building that are low-income units as defined by Section 42(g), and the size in square feet of each low-income unit.
      iii. Rent charged on each residential rental unit in the building (including any utility allowance).
      iv. Documentation verifying household income eligibility at move-in, as well as calculating income to determine eligibility based on CTCAC calculation requirements.
      v. Annual income certification for each tax credit tenant unit inspected for 1st recertification and the most current recertification.
      vi. Each low-income vacancy in the building and information that shows when, and to whom, the next available units were rented.
      vii. Eligible basis and qualified basis of the building at the end of the first year of the credit period.
      viii. Character and use of the nonresidential portion of the building included in the building’s eligible basis under Section 42(d).
      ix. Initial compliance of each building; and
      x. Additional restrictions stated in the project's extended use agreement are met.

   b) **Physical Inspections:** Conduct physical inspections of the minimum sample size (noted above) of the Tax credit units, plus common areas, grounds, and all building exteriors in designated projects. Unit inspections may not necessarily be for the same units as the file inspections but must take into account the physical condition of the complex. Inspections must determine whether the buildings and units satisfy the Uniform Physical Condition Standards (UPCS) for Public Housing as established by HUD (24CFR 5.703).

   The Contractor will report each project's compliance to CTCAC. The Contractor will report noncompliance issues to the project owner, and work with the owner to correct noncompliance. The Contractor will report corrections or non-corrections of noncompliance findings to CTCAC. CTCAC will report any noncompliance found to the IRS on Form 8823.

   CTCAC will choose the projects to be inspected and provide that information to the Contractor. CTCAC reserves the right to require the Contractor to review more than the minimum sample size
noted above of the tax credit units or to conduct follow-up inspections, if CTCAC deems this necessary and appropriate based on the results of the physical inspections.

c) Other Items: If applicable, contractor will verify site and service amenities as stipulated in the project’s regulatory agreement.

d) Notification of Compliance/Noncompliance to CTCAC: Contractor will provide preliminary reports of the results of the tenant file and physical inspections to CTCAC within 60 days of the project visit, or an agreed upon timeframe, in a predetermined format, mutually acceptable to CTCAC and the Contractor.

i. Contractor must complete a minimum of 275 projects (approximately 4900 units) tenant file audits/physical unit inspections by December 31, 2023.
   a. For the period of October 17, 2022 through December 31, 2022, contractor will be responsible for monitoring approximately 50 projects (approximately 900 units).
   b. For the period of January 1, 2023 through December 31, 2023, contractor will be responsible for monitoring approximately 225 projects (approximately 4000 units).
   c. If the contract is extended for an additional year, for the period of January 1, 2024 through December 31, 2024, contractor will be responsible for monitoring approximately 225 projects (approximately 4000 units).

ii. Contractor shall work with the CTCAC compliance staff to insure conformity in inspections and reporting procedures.

iii. Contractor shall use CTCAC prescribed procedures and forms.

iv. Contractor shall have contact with CTCAC compliance staff, as needed, to review work progress and inspection results.

4. Term of Agreement

The term of this contract will be from October 17, 2022 (or upon approval by the Department of General Services) through December 31, 2023, with a maximum contract amount of $187,500 per year. At the option of the State, this agreement may be extended for one additional year and an additional $150,000.

B) Minimum Qualifications for Proposers

The Proposer shall address the firm’s minimum qualifications stated below by completing Attachment 13 in Section E of the RFP. Failure to meet these minimum qualifications will cause your proposal to be considered non-responsive and the proposal will be rejected.

i. At least three (3) years’ experience in conducting detailed audits of tenant files for compliance with federal housing tax credit requirements, specifically listing experience in calculating income to determine income eligibility, determining rents are within the tax credit limits, and other requirements per CTCAC and IRC Section 42.

ii. At least three (3) years’ experience conducting physical inspections of multifamily buildings.

iii. Demonstrates an understanding and knowledge of the Federal Low Income Housing Tax Credit program (IRC Section 42) and California QAP LIHTC requirements.

iv. The firm(s) must be available to immediately assume services.

The firm selected must be technically and professionally capable of providing the services. The firm must be free from actual conflicts of interest not only at the time of selection, but also throughout the term of the contract.

C) Proposal Requirements and Information

1. Key Action Dates

All Proposers are hereby advised of the following schedule and will be expected to adhere to the required dates and times (all times listed are Pacific Time (PT)).
CTCAC reserves the right to change the above dates and times, and, if so, CTCAC may modify this RFP prior to the date fixed for submission of proposals by the issuance of an addendum. CTCAC will also provide post updates online at https://www.treasurer.ca.gov/ctcac and https://caleprocure.ca.gov/. CTCAC also reserves the right not to award an agreement at all.

2. Questions and Answers

In the opinion of CTCAC, this RFP is complete and needs no further explanation. However, if you have questions, or should you need any clarifying information, contact Phyllis Blanton by email at phyllis.blanton@treasurer.ca.gov. Proposers may submit written questions, if any, no later than by 12:00 p.m. PT on September 22, 2022, by email to phyllis.blanton@treasurer.ca.gov or by fax to (916) 654-6033.

A copy of the responses to all written questions received by 12:00 p.m. PT on September 22, 2022 will be provided to Proposers via e-mail, and posted online at www.treasurer.ca.gov/ctcac and https://caleprocure.ca.gov/ by close of business on September 23, 2022.

3. General Qualifications and Experience

Proposals will be evaluated on the basis of the proposer's ability to demonstrate a high degree of experience, training and proficiency in the conduct of the various functions performed. The CTCAC will consider specifically the proposer's understanding, knowledge and experience in the following areas:

i. Demonstrated knowledge and experience in the Low-Income Housing Tax Credit Program
ii. Demonstrated experience in tax credit tenant eligibility determination
iii. Demonstrated knowledge of HUD UPCS
iv. Generally, demonstrated experience in inspecting and reporting on physical condition of multifamily projects
v. Demonstrated knowledge of local health, safety and building codes pertinent to multifamily housing
vi. Ability to report findings in a concise and accurate manner

4. Content and Format of Proposals

Proposals must be organized in the format shown below and contain all of the information listed

a. Qualifications and Experience of the Firm:

i. A brief description of the firm's qualifications and experience that demonstrates its capability as a tenant file auditing and property inspection firm.
ii. A listing of other state or local agencies for which the firm has acted, or is currently acting, as building inspectors, the length of time for each, the nature of services provided, and a contact person with address and phone number.
iii. A reference list of similar types of contracts successfully completed with a sample of the work. The list of contracts shall include:
   1. The name of the client.
2. The contact person
3. The address and telephone number
4. A detailed description of the services performed
   iv. A listing of clients with whom the firm is currently working, the nature of the work, and the length of time associated with each client. See attachment 4

b. Qualifications and Experience of Personnel:
   i. An organization chart showing functions, positions and titles of professionals in the organization, including any subcontractor firms. Describe the minimum LIHTC training criteria for staff and provide certificates for seminars attended and overall experience (expressed in years) level of the organization.
   ii. A listing of the names of the personnel that will be directly involved in providing the services under this contract, including any subcontractor employees. The listing should identify the personnel with primary contract responsibility.
   iii. Detailed resumes for personnel that will be directly involved in providing the services under this contract, including any proposed subcontractors and their employees. See attachment 3

c. Work Plan and Work Schedule Requirements
   The proposer shall develop a work plan or schedule for task completion. Identify tasks and specific milestones by which progress can be measured and payments made.

d. Fee Schedule
   The fee schedule must be stated on a per unit basis and must include all expenses, including report filing. **The per unit cost will be based upon the inspected files/units in a project (20% of the total project units).** The fee schedule will be the basis for the fees portion of the evaluation and selection process. Proposals submitted with fee schedules not in compliance with these requirements will be rejected.

**The fees must be approved by CTCAC before any work on projects and units begins.**

The lowest cost proposal, based on total cost from Attachment 5, is awarded the maximum cost points. Other proposals are awarded cost points based on the following calculation:

\[
\text{(Lowest Proposer's cost proposal / Other Proposer's cost proposal)} = \text{(factor)}
\]

Cost points for Other Proposer = \text{(factor) X maximum cost points}

**EXAMPLE:** A maximum of 30 points is available.

\[
\text{Lowest Proposer's cost proposal} = $150,000.00 \\
\text{Other Proposer's cost proposal} = $187,500.00
\]

\[
\text{(Lowest Proposer's cost proposal / Other Proposer's cost proposal)} = \frac{150,000.00}{187,500.00} = 4/5
\]

Cost points awarded to Other Proposer = 4/5 X 30 maximum points = 24 cost points

5. **Submission of Proposals**

a. Proposals must be received no later than 4:00 p.m. on October 3, 2022. Late proposals will not be accepted. A minimum of one (1) unbound original and four (4) copies of the proposal shall be submitted to the following location:
The proposal envelopes must be plainly marked with the RFP number and title, your firm name and address, and must be marked with "DO NOT OPEN", as shown in the following example:

```
California Tax Credit Allocation Committee
915 Capitol Mall, Room 485
Sacramento, CA 95814
RFP #CTCAC01-22
Compliance Inspection Services
DO NOT OPEN
```

If the proposal is made under a fictitious name or business title, the actual legal name of proposer must be provided.

Proposals not submitted under sealed cover and marked as indicated may be rejected.

b. Questions relating to this RFP should be in writing directed to the person listed below. All responses will be in writing and made available to the general public.

Phyllis Blanton
Compliance Program Manager
California Tax Credit Allocation Committee
915 Capitol Mall, Room 485
Sacramento, CA 95814
Fax: (916) 654-6033
Email: phyllis.blanton@treasurer.ca.gov

c. Proposals should provide straightforward and concise descriptions of the proposer’s ability to satisfy the requirements of this RFP. The proposal must be complete and accurate. Omissions, inaccuracies or misstatements may be cause for rejection of a proposal.

d. The proposal package should be prepared in the least expensive method.

e. All proposals must be submitted under sealed cover and sent to CTCAC by dates and times shown in Section C, Proposal Requirements and Information, Item 1) Key Action Dates (page 3). Proposals received after this date and time will not be considered.

f. The original proposal must be marked "ORIGINAL COPY". All documents contained in the original proposal package must have original signatures and must be signed by a person who is authorized to bind the proposing firm. All additional proposal sets may contain photocopies of the original package.

g. All proposals shall include the documents identified in Section E, Required Attachment Checklist (see page 10). Proposals not including the proper "required attachments" shall be deemed non-responsive. A non-responsive proposal is one that does not meet the basic proposal requirements.

h. Proposals must be submitted for the performance of all the services described herein. Any deviation from the work specifications will not be considered and will cause a proposal to be rejected.

i. A proposal may be rejected if it is conditional or incomplete, or if it contains any alterations of form or other irregularities of any kind. The State may reject any or all proposals and may waive an immaterial deviation in a proposal. The State's waiver of an immaterial deviation shall in no way modify the RFP document or excuse the proposer from full compliance with all requirements if awarded the agreement.
j. Costs incurred for developing proposals and in anticipation of award of the agreement are entirely the responsibility of the proposer and shall not be charged to the State of California.

k. An individual who is authorized to bind the proposing firm contractually shall sign the Attachment 2, Proposal/Proposer Certification Sheet. The signature must indicate the title or position that the individual holds in the firm. An unsigned proposal may be rejected.

l. A proposer may modify a proposal after its submission by withdrawing its original proposal and resubmitting a new proposal prior to the proposal submission deadline as set forth in the Key Action Dates (page 3). Proposal modifications offered in any other manner, oral or written, will not be considered.

m. A proposer may withdraw its proposal by submitting a written withdrawal request to the State, signed by the proposer or an authorized agent in accordance with l) above. A proposer may thereafter submit a new proposal prior to the proposal submission deadline. Proposals may not be withdrawn without cause subsequent to proposal submission deadline.

n. The awarding agency may modify the RFP prior to the date fixed for submission of proposals by the issuance of an addendum to all parties who received a proposal package.

o. The awarding agency reserves the right to reject all proposals. The agency is not required to award an agreement.

p. Before submitting a response to this solicitation, proposers should review, correct all errors and confirm compliance with the RFP requirements.

q. Where applicable, proposer should carefully examine work sites and specifications. No additions or increases to the agreement amount will be made due to a lack of careful examination of work sites and specifications.

r. More than one proposal from an individual, firm, partnership, corporation or association under the same or different names, will not be considered.

s. CTCAC will enter into a tenant demographic data contract with selected contractor and CTCAC reserves the right to make multiple awards with multiple firms.

t. The State does not accept alternate contract language from a prospective contractor. A proposal with such language will be considered a counter proposal and will be rejected. The State’s General Terms and Conditions (GTC) are not negotiable.

u. No oral understanding or agreement shall be binding on either party.

v. CTCAC reserves the right to reject the lowest cost proposer.

w. CTCAC will require the contractor to identify any conflicts of interest and we reserve the right to exclude such projects from the final contract.

6. Evaluation and Selection

An evaluation team will rate proposers on the basis of the following weighted factors. The CTCAC staff will review all eligible proposals (i.e., those that are received in the time and manner prescribed) to determine which ones meet the minimum qualifications specified in the RFP. Those proposals that meet the requirements shall be submitted to a CTCAC evaluation committee that will evaluate and score the proposals using the criteria specified below. As part of its final evaluation process, the evaluation committee may request oral presentations (either in person or by telephone). If this option is exercised, the CTCAC will provide firms with at least 48 hours’ notice. Presenters from the firms must include the personnel who will have primary responsibility for the contract.
### Criteria

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<th>Criteria</th>
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<tr>
<td>a. Ability and capability of the firm and its personnel to conduct tenant file audits in accordance with federal and state tax credit regulations. A maximum of 15 points for 15+ years of experience.</td>
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<td>b. Ability and capability of the firm and its personnel to conduct physical inspections of projects, including units, common areas, and grounds to determine compliance with UPCS, State and local building codes. A maximum of 15 points for 15+ years of experience.</td>
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<td>c. Ability of the firm to report in a timely manner, based upon CTCAC reporting criteria.</td>
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<td>d. Qualifications of Personnel (including experience and qualifications of specific personnel who will provide the services, their professional and educational background). A maximum of 1 point will be awarded for each year of the personnel’s experience with tenant file reviews, physical inspections of projects, and knowledge of the tax credit program. A maximum of 20 points for 20+ years of experience.</td>
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<td>e. Fee (cost including actual fees proposed)</td>
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**TOTAL MAXIMUM POSSIBLE POINTS** 100

### Tie Breaker Language

In the event two (2) or more responsive and responsible proposers earn the highest score, the contract will be awarded to the responsive and responsible firm earning the higher score in Experience as a tenant file and unit/property inspection firm. If the total scores in Experience as a tenant file and unit/property inspection firm are the same, the contract will be awarded to the responsive and responsible proposer earning the higher score for Qualification of Personnel. If the scores for Qualification of Personnel are the same, the contract will be awarded to the responsive and responsible proposer earning the higher score for Cost.

### 7. Award and Protest

Notice of the proposed award shall be posted in a public place in the office of CTCAC, 915 Capitol Mall, Room 485, Sacramento, CA 95814 and on the following Internet site: www.treasurer.ca.gov/ctcac for five (5) working days prior to awarding the contract.

a. If any proposer, prior to the award of contract, files a protest with the CTCAC and the Department of General Services, Office of Legal Services, 707 Third Street, 7th Floor, Suite 7-330, West Sacramento, CA 95605 or at the email OLSProtests@dgs.ca.gov, on the grounds that the (protesting) proposer would have been awarded the contract had the agency correctly applied the evaluation standard in the RFP, or if the agency followed the evaluation and scoring methods in the RFP, the agreement shall not be awarded until either the protest has been withdrawn or the Department of General Services has decided the matter. It is suggested that you submit any protest by certified or registered mail.
b. Within five (5) days after filing the initial protest, the protesting proposer shall file with the Department of General Services, Office of Legal Services and the CTCAC a detailed statement specifying the grounds for the protest.

8. Disposition of Proposals

Upon proposal opening, all documents submitted in response to this RFP will become the property of the State of California and will be regarded as public records under the California Public Records Act (Government Code Section 6250 et seq.) and subject to review by the public.

9. Agreement Execution and Performance

a. Performance shall start not later than 45 days, or on the express date set by the awarding agency and the Contractor, after all approvals have been obtained and the agreement is fully executed. Should the Contractor fail to commence work at the agreed upon time, the awarding agency, upon five (5) days written notice to the Contractor, reserves the right to terminate the agreement. In addition, the Contractor shall be liable to the State for the difference between Contractor's Proposal price and the actual cost of performing work by another contractor.

b. All performance under the agreement shall be completed on or before the termination date of the agreement.

D) Preference Programs


A five percent (5%) preference will be applied to certified small business firms submitting proposals. To obtain the preference, firms must be certified as a small business at the time the proposal is submitted. The firm MUST include an updated copy of their Small Business Certificate to obtain the preference. The 5% preference is issued only for computation purposes to arrive at the successful firm(s), and does not alter the amount of the actual proposals. Once each proposal has been scored, if the highest responsible firm is not a certified small business or microbusiness, 5% of the highest scoring proposal is added to the total "earned" points for each proposal submitted by a certified small business. These final numbers, with the 5% included, are then used to determine the highest scoring proposal.

Questions regarding the small business certification or preference approval should be directed to the Office of Small Business & DVBE Services (OSDS) at (916) 375-4940 or can be found at the website listed above.


A five percent (5%) proposal preference is available to a non-small business claiming twenty-five percent (25%) California certified small business subcontractor participation. If claiming the non-small business subcontractor preference, the proposal response must include a list of the small business (es) with which the firm commits to subcontract in an amount of at least 25% of the net proposal price with one or more California certified small businesses. Each listed certified small business must perform a “commercially useful function” in the performance of the contract as defined in Government Code Section 14837(d)(4).

The required list of California small business subcontractors must be attached to the proposal response and must include the following: 1) subcontractor name, 2) address, 3) phone number, 4) a description of the work to be performed and/or products supplied; and 5) the dollar amount or percentage of the net proposal price (as specified in the solicitation) per subcontractor.
Firms claiming the 5% preference must commit to subcontract at least 25% of the net proposal price with one or more California certified small businesses. Completed certification application required support documents must be submitted to the OSDS no later than 5:00 p.m. on the proposal due date, and the OSDS must be able to approve the application as submitted. Questions regarding certification should be directed to the OSDS at (916) 375-4940.

The preference to a non-small business firm that commits to small business or microbusiness subcontractor participation of 25% of its non proposal price shall be 5% of either the lowest, responsive, responsible firm’s price or the highest response, responsible firm’s total score. A non-small business, which qualifies for this preference, may not take an award away from a certified small business.

3. California Disabled Veteran Business Enterprise (DVBE) Participation –

This solicitation DOES NOT include a minimum DVBE participation requirement. DVBE participation is not required in the proposal. However, a DVBE incentive will be applied as provided in Attachment 5.

DVBE INCENTIVE: The State will apply a DVBE incentive for responsive proposals from responsible proposers that propose DVBE participation. The DVBE incentive will vary in relation to the percentage of confirmed DVBE participation (up to five percent (5%)).

4. Target Area Contract Preference Act (TACPA) –
https://www.dgs.ca.gov/PD/Services/Page-Content/Procurement-Division-Services-List-Folder/Request-a-Target-Area-Contract-Preference

The TACPA preference will be granted for this procurement. Proposers wishing to take advantage of the TACPA preference will need to review the following website and submit the appropriate response with the proposal:

Proposers wishing to take advantage of the TACPA preference are required to submit the following applications/forms:

a. TACPA Preference Request (Std. 830)
b. Proposer’s Summary of Contract Activities and Labor Hours (DGS/PD 525)
c. Manufacturer’s Summary of Contract Activities and Labor Hours (DGS/PD 526).

E) Required Attachments

1. **Required Attachments** – For this proposal to be considered responsive, all required attachments listed in Attachment 1 must be included with the RFP by dates and times shown in Section C, Proposal Requirements and Information and Key Action Dates (Refer to Attachment 1, Required Attachment Checklist)
**ATTACHMENT 1**

**REQUIRED ATTACHMENT CHECK LIST**

A complete proposal or proposal package will consist of the items identified below. Complete this checklist to confirm the items in your proposal. Place a check mark or “X” next to each item that you are submitting to the State. For your proposal to be responsive, all required attachments must be returned. This checklist should be returned with your proposal package also.

<table>
<thead>
<tr>
<th>Attachment #</th>
<th>Attachment Name/Description</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>Required Attachment Check List</td>
</tr>
<tr>
<td></td>
<td>Proposal/Proposer Certification Sheet</td>
</tr>
<tr>
<td></td>
<td>Resume of Key Personnel &amp; Experience</td>
</tr>
<tr>
<td></td>
<td>Proposer References</td>
</tr>
<tr>
<td></td>
<td>Cost Proposal Work Sheet</td>
</tr>
<tr>
<td></td>
<td>Payee Data Record (STD 204)</td>
</tr>
<tr>
<td></td>
<td>Contractor Certification Clauses (CCC 04/2017)</td>
</tr>
<tr>
<td></td>
<td>Darfur Contracting Act Certification</td>
</tr>
<tr>
<td></td>
<td>California Civil Rights Laws Certification</td>
</tr>
<tr>
<td></td>
<td>Small Business or Microbusiness Preference (if applicable)</td>
</tr>
<tr>
<td></td>
<td>Non-Small Business Preference (if applicable)</td>
</tr>
<tr>
<td></td>
<td>California Disabled Veteran Business Enterprise (DVBE) Program Participation Instructions (if applicable)</td>
</tr>
<tr>
<td></td>
<td>Minimum Qualifications Certification</td>
</tr>
<tr>
<td></td>
<td>Target Area Contract Preference Act (TACPA) (if applicable)</td>
</tr>
<tr>
<td></td>
<td>Proposer Declaration (GSPD–05–105)</td>
</tr>
</tbody>
</table>
ATTACHMENT 2

PROPOSAL/PROPOSER CERTIFICATION SHEET

This Proposal/Proposer Certification Sheet must be signed and returned along with all the "required attachments" as an entire package with original signatures. The proposal must be transmitted in a sealed envelope in accordance with RFP instructions.

Do not return the RFP nor the "Sample Agreement" at the end of this RFP.

A. Place all required attachments behind this certification sheet.

B. The signature affixed hereon and dated certifies compliance with all the requirements of this proposal document. The signature below authorizes the verification of this certification.

C. The signature below certifies to the best of your knowledge that the information provided on this document is true and complete.

An Unsigned Proposal/Proposer Certification Sheet May Be Cause For Rejection

<table>
<thead>
<tr>
<th>1. Company Name</th>
<th>2. Telephone Number</th>
<th>2a. Fax Number</th>
</tr>
</thead>
</table>

<table>
<thead>
<tr>
<th>3. Address</th>
</tr>
</thead>
</table>

Indicate your organization type:
4. ☐ Sole Proprietorship  
5. ☐ Partnership  
6. ☐ Corporation

Indicate the applicable employee and/or corporation number:
7. Federal Employee ID No. (FEIN)  
8. California Corporation No.

9. Indicate applicable license and/or certification information:

10. Proposer’s Name (Print)  
11. Title

12. Signature  
13. Date

14. Are you certified with the Department of General Services, Office of Small Business Certification and Resources (OSBCR) as:
   a. California Small Business Yes ☐ No ☐  
   b. Disabled Veteran Business Enterprise Yes ☐ No ☐  
   If yes, enter certification number:  
   If yes, enter your service code below:

**NOTE:** A copy of your Certification is required to be included if either of the above items is checked “Yes”.

Date application was submitted to OSBCR, if an application is pending:
### Completion Instructions for Proposal/Proposer Certification Sheet

Complete the numbered items on the Proposal/Proposer Certification Sheet by following the instructions below.

<table>
<thead>
<tr>
<th>Item Numbers</th>
<th>Instructions</th>
</tr>
</thead>
<tbody>
<tr>
<td>1, 2, 2a, 3</td>
<td>Must be completed. These items are self-explanatory.</td>
</tr>
<tr>
<td>4</td>
<td>Check if your firm is a sole proprietorship. A sole proprietorship is a form of business in which one person owns all the assets of the business in contrast to a partnership and corporation. The sole proprietor is solely liable for all the debts of the business.</td>
</tr>
<tr>
<td>5</td>
<td>Check if your firm is a partnership. A partnership is a voluntary agreement between two or more competent persons to place their money, effects, labor, and skill, or some or all of them in lawful commerce or business, with the understanding that there shall be a proportional sharing of the profits and losses between them. An association of two or more persons to carry on, as co-owners, a business for profit.</td>
</tr>
<tr>
<td>6</td>
<td>Check if your firm is a corporation. A corporation is an artificial person or legal entity created by or under the authority of the laws of a state or nation, composed, in some rare instances, of a single person and his successors, being the incumbents of a particular office, but ordinarily consisting of an association of numerous individuals.</td>
</tr>
<tr>
<td>7</td>
<td>Enter your federal employee tax identification number.</td>
</tr>
<tr>
<td>8</td>
<td>Enter your corporation number assigned by the California Secretary of State’s Office. This information is used for checking if a corporation is in good standing and qualified to conduct business in California.</td>
</tr>
<tr>
<td>9</td>
<td>Complete, if applicable, by indicating the type of license and/or certification that your firm possesses and that is required for the type of services being procured.</td>
</tr>
<tr>
<td>10, 11, 12, 13</td>
<td>Must be completed. These items are self-explanatory.</td>
</tr>
<tr>
<td>14</td>
<td>If certified as a California Small Business, place a check in the &quot;yes&quot; box, and enter your certification number on the line. If certified as a Disabled Veterans Business Enterprise, place a check in the &quot;Yes&quot; box and enter your service code on the line. If you are not certified to one or both, place a check in the &quot;No&quot; box. If your certification is pending, enter the date your application was submitted to OSBCR.</td>
</tr>
</tbody>
</table>
## RESUME OF KEY PERSONNEL & EXPERIENCE

<table>
<thead>
<tr>
<th>Name of Firm:</th>
<th></th>
</tr>
</thead>
</table>

Identify Key personnel (include partners, associates, etc.) who will be directly involved in providing the services.

<table>
<thead>
<tr>
<th>Name:</th>
<th>Percent of Effort %</th>
</tr>
</thead>
<tbody>
<tr>
<td>Title:</td>
<td>Office Location:</td>
</tr>
<tr>
<td>Phone Number:</td>
<td>Email:</td>
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<tr>
<td>Role:</td>
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</tbody>
</table>

Experience:

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Include additional pages as needed
**ATTACHMENT 4**

**PROPOSER REFERENCES**

Submission of this attachment is mandatory. Failure to complete and return this attachment with your proposal will cause your proposal to be rejected and deemed nonresponsive.

List below three references for services performed within the last five years, which are similar to the scope of work to be performed in this contract. If three references cannot be provided, please explain why on an attached sheet of paper.

<table>
<thead>
<tr>
<th>REFERENCE 1</th>
</tr>
</thead>
<tbody>
<tr>
<td>Name of Firm</td>
</tr>
<tr>
<td>Street Address</td>
</tr>
<tr>
<td>Contact Person</td>
</tr>
<tr>
<td>Dates of Service</td>
</tr>
<tr>
<td>Telephone Number</td>
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<tr>
<td>Value or Cost of Service</td>
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<tr>
<td>Brief Description of Service Provided</td>
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<th>REFERENCE 2</th>
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<td>Name of Firm</td>
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<td>Street Address</td>
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<tr>
<td>Contact Person</td>
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<tr>
<td>Dates of Service</td>
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<td>Telephone Number</td>
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<td>Brief Description of Service Provided</td>
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<th>REFERENCE 3</th>
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<td>Name of Firm</td>
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<td>Street Address</td>
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<td>Contact Person</td>
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<td>Dates of Service</td>
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<tr>
<td>Telephone Number</td>
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<tr>
<td>Value or Cost of Service</td>
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<tr>
<td>Brief Description of Service Provided</td>
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_________________________________________________________________________________
ATTACHMENT 5

COST PROPOSAL WORKSHEET

The total Contract amount may not exceed $187,500.00 (One Hundred Eighty-Seven Thousand Five Hundred Dollars and zero cents) for the initial Contract term with an option to extend the contract for one additional year for a dollar amount not to exceed $150,000.00.

AMOUNT FOR YEAR 2022

<table>
<thead>
<tr>
<th>Job Title or Classification</th>
<th>Name of Employee</th>
<th># File Audits / Unit Inspections</th>
<th>Rate Per File/Unit</th>
<th>Total</th>
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TOTAL FILE AUDITS/UNIT INSPECTIONS 900

YEAR 2022 TOTAL

AMOUNT FOR YEAR 2023

<table>
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<tr>
<th>Job Title or Classification</th>
<th>Name of Employee</th>
<th># File Audits / Unit Inspections</th>
<th>Rate Per File/Unit</th>
<th>Total</th>
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TOTAL FILE AUDITS/UNIT INSPECTIONS 4000

YEAR 2023 TOTAL

Total Amount for initial contract term: $ ____________

AMOUNT FOR OPTIONAL YEAR 2024

<table>
<thead>
<tr>
<th>Job Title or Classification</th>
<th>Name of Employee</th>
<th># File Audits / Unit Inspections</th>
<th>Rate Per File/Unit</th>
<th>Total</th>
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TOTAL FILE AUDITS/UNIT INSPECTIONS 4000

YEAR 2024 TOTAL

Total Amount for optional year: $ ____________

*Note: Travel Costs will not be paid separately in this contract
ATTACHMENT 6

PAYEE DATA RECORD (STD. 204)

Contractor must provide a taxpayer identification number (TIN) that has been assigned by the Federal Government. The TIN is entered on the Payee Data Record (Std. 204) and retained in our accounting department.

Click here to access the Payee Data Record (Std. 204) form:

http://www.documents.dgs.ca.gov/dgs/fmc/pdf/std204.pdf
CERTIFICATION

I, the official named below, CERTIFY UNDER PENALTY OF PERJURY that I am duly authorized to legally bind the prospective Contractor to the clause(s) listed below. This certification is made under the laws of the State of California.

<table>
<thead>
<tr>
<th>Contractor/Proposer Firm Name (Printed)</th>
<th>Federal ID Number</th>
</tr>
</thead>
</table>

<table>
<thead>
<tr>
<th>By (Authorized Signature)</th>
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</table>

<table>
<thead>
<tr>
<th>Printed Name and Title of Person Signing</th>
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</thead>
</table>

<table>
<thead>
<tr>
<th>Date Executed</th>
<th>Executed in the County of</th>
</tr>
</thead>
</table>

**CONTRACTOR CERTIFICATION CLAUSES**

**a. STATEMENT OF COMPLIANCE:** Contractor has, unless exempted, complied with the nondiscrimination program requirements. (Gov. Code §12990 (a-f) and CCR, Title 2, Section 11102) (Not applicable to public entities.)

**b. DRUG-FREE WORKPLACE REQUIREMENTS:** Contractor will comply with the requirements of the Drug-Free Workplace Act of 1990 and will provide a drug-free workplace by taking the following actions:

1. Publish a statement notifying employees that unlawful manufacture, distribution, dispensation, possession or use of a controlled substance is prohibited and specifying actions to be taken against employees for violations.

2. Establish a Drug-Free Awareness Program to inform employees about:
   1) the dangers of drug abuse in the workplace;
   2) the person's or organization's policy of maintaining a drug-free workplace;
   3) any available counseling, rehabilitation and employee assistance programs; and,
   4) penalties that may be imposed upon employees for drug abuse violations.

3. Every employee who works on the proposed Agreement will:
   1) receive a copy of the company's drug-free workplace policy statement; and,
   2) agree to abide by the terms of the company's statement as a condition of employment on the Agreement.

Failure to comply with these requirements may result in suspension of payments under the Agreement or termination of the Agreement or both and Contractor may be ineligible for award of any future State agreements if the department determines that any of the following has occurred: the Contractor has made
false certification, or violated the certification by failing to carry out the requirements as noted above. (Gov. Code §8350 et seq.)

c. NATIONAL LABOR RELATIONS BOARD CERTIFICATION: Contractor certifies that no more than one (1) final unappealable finding of contempt of court by a Federal court has been issued against Contractor within the immediately preceding two-year period because of Contractor’s failure to comply with an order of a Federal court, which orders Contractor to comply with an order of the National Labor Relations Board. (Pub. Contract Code §10296) (Not applicable to public entities.)

d. CONTRACTS FOR LEGAL SERVICES $50,000 OR MORE- PRO BONO REQUIREMENT: Contractor hereby certifies that Contractor will comply with the requirements of Section 6072 of the Business and Professions Code, effective January 1, 2003.

Contractor agrees to make a good faith effort to provide a minimum number of hours of pro bono legal services during each year of the contract equal to the lesser of 30 multiplied by the number of full time attorneys in the firm’s offices in the State, with the number of hours prorated on an actual day basis for any contract period of less than a full year or 10% of its contract with the State.

Failure to make a good faith effort may be cause for non-renewal of a state contract for legal services, and may be taken into account when determining the award of future contracts with the State for legal services.

e. EXPATRIATE CORPORATIONS: Contractor hereby declares that it is not an expatriate corporation or subsidiary of an expatriate corporation within the meaning of Public Contract Code Section 10286 and 10286.1, and is eligible to contract with the State of California.

f. SWEATFREE CODE OF CONDUCT:

a. All Contractors contracting for the procurement or laundering of apparel, garments or corresponding accessories, or the procurement of equipment, materials, or supplies, other than procurement related to a public works contract, declare under penalty of perjury that no apparel, garments or corresponding accessories, equipment, materials, or supplies furnished to the state pursuant to the contract have been laundered or produced in whole or in part by sweatshop labor, forced labor, convict labor, indentured labor under penal sanction, abusive forms of child labor or exploitation of children in sweatshop labor, or with the benefit of sweatshop labor, forced labor, convict labor, indentured labor under penal sanction, abusive forms of child labor or exploitation of children in sweatshop labor. The contractor further declares under penalty of perjury that they adhere to the Sweatfree Code of Conduct as set forth on the California Department of Industrial Relations website located at www.dir.ca.gov, and Public Contract Code Section 6108.

b. The contractor agrees to cooperate fully in providing reasonable access to the contractor’s records, documents, agents or employees, or premises if reasonably required by authorized officials of the contracting agency, the Department of Industrial Relations, or the Department of Justice to determine the contractor’s compliance with the requirements under paragraph (a).

g. DOMESTIC PARTNERS: For contracts of $100,000 or more, Contractor certifies that Contractor is in compliance with Public Contract Code section 10295.3.

h. GENDER IDENTITY: For contracts of $100,000 or more, Contractor certifies that Contractor is in compliance with Public Contract Code section 10295.35.

DOING BUSINESS WITH THE STATE OF CALIFORNIA

The following laws apply to persons or entities doing business with the State of California.

1. CONFLICT OF INTEREST: Contractor needs to be aware of the following provisions regarding current or former state employees. If Contractor has any questions on the status of any person rendering
services or involved with the Agreement, the awarding agency must be contacted immediately for clarification.


1). No officer or employee shall engage in any employment, activity or enterprise from which the officer or employee receives compensation or has a financial interest and which is sponsored or funded by any state agency, unless the employment, activity or enterprise is required as a condition of regular state employment.

2). No officer or employee shall contract on his or her own behalf as an independent contractor with any state agency to provide goods or services.

Former State Employees (Pub. Contract Code §10411):

1). For the two-year period from the date he or she left state employment, no former state officer or employee may enter into a contract in which he or she engaged in any of the negotiations, transactions, planning, arrangements or any part of the decision-making process relevant to the contract while employed in any capacity by any state agency.

2). For the twelve-month period from the date he or she left state employment, no former state officer or employee may enter into a contract with any state agency if he or she was employed by that state agency in a policy-making position in the same general subject area as the proposed contract within the 12-month period prior to his or her leaving state service.

If Contractor violates any provisions of above paragraphs, such action by Contractor shall render this Agreement void. (Pub. Contract Code §10420)

Members of boards and commissions are exempt from this section if they do not receive payment other than payment of each meeting of the board or commission, payment for preparatory time and payment for per diem. (Pub. Contract Code §10430 (e))

2. LABOR CODE/WORKERS' COMPENSATION: Contractor needs to be aware of the provisions which require every employer to be insured against liability for Worker's Compensation or to undertake self-insurance in accordance with the provisions, and Contractor affirms to comply with such provisions before commencing the performance of the work of this Agreement. (Labor Code Section 3700)

3. AMERICANS WITH DISABILITIES ACT: Contractor assures the State that it complies with the Americans with Disabilities Act (ADA) of 1990, which prohibits discrimination on the basis of disability, as well as all applicable regulations and guidelines issued pursuant to the ADA. (42 U.S.C. 12101 et seq.)

4. CONTRACTOR NAME CHANGE: An amendment is required to change the Contractor's name as listed on this Agreement. Upon receipt of legal documentation of the name change the State will process the amendment. Payment of invoices presented with a new name cannot be paid prior to approval of said amendment.

5. CORPORATE QUALIFICATIONS TO DO BUSINESS IN CALIFORNIA:

a. When agreements are to be performed in the state by corporations, the contracting agencies will be verifying that the contractor is currently qualified to do business in California in order to ensure that all obligations due to the state are fulfilled.

b. "Doing business" is defined in R&TC Section 23101 as actively engaging in any transaction for the purpose of financial or pecuniary gain or profit. Although there are some statutory exceptions to taxation, rarely will a corporate contractor performing within the state not be subject to the franchise tax.
c. Both domestic and foreign corporations (those incorporated outside of California) must be in good standing in order to be qualified to do business in California. Agencies will determine whether a corporation is in good standing by calling the Office of the Secretary of State.

6. **RESOLUTION:** A county, city, district, or other local public body must provide the State with a copy of a resolution, order, motion, or ordinance of the local governing body which by law has authority to enter into an agreement, authorizing execution of the agreement.

7. **AIR OR WATER POLLUTION VIOLATION:** Under the State laws, the Contractor shall not be: (1) in violation of any order or resolution not subject to review promulgated by the State Air Resources Board or an air pollution control district; (2) subject to cease and desist order not subject to review issued pursuant to Section 13301 of the Water Code for violation of waste discharge requirements or discharge prohibitions; or (3) finally determined to be in violation of provisions of federal law relating to air or water pollution.

8. **PAYEE DATA RECORD FORM STD. 204:** This form must be completed by all contractors that are not another state agency or other governmental entity.
Pursuant to Public Contract Code section 10478, if a proposer currently or within the previous three years has had business activities or other operations outside of the United States, it must certify that it is not a “scrutinized” company as defined in Public Contract Code section 10476.

Therefore, to be eligible to submit a proposal, please insert your company name and Federal ID Number and complete only one of the following three paragraphs (via initials for Paragraph # 1 or Paragraph # 2, or via initials and certification for Paragraph # 3):

<table>
<thead>
<tr>
<th>Company/Vendor Name (Printed)</th>
<th>Federal ID Number</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td></td>
</tr>
</tbody>
</table>

*Printed Name and Title of Person Initialing (for Options 1 or 2)*

1. **Initials**
   - We do not currently have, and have not had within the previous three years, business activities or other operations outside of the United States.
   - **OR**

2. **Initials**
   - We are a scrutinized company as defined in Public Contract Code section 10476, but we have received written permission from the Department of General Services (DGS) to submit a proposal pursuant to Public Contract Code section 10477(b). A copy of the written permission from DGS is included with our proposal.
   - **OR**

3. **Initials**
   - We currently have, or we have had within the previous three years, business activities or other operations outside of the United States, but we certify below that we are not a scrutinized company as defined in Public Contract Code section 10476.

**CERTIFICATION for Paragraph # 3.**

I, the official named below, CERTIFY UNDER PENALTY OF PERJURY that I am duly authorized to legally bind the prospective proposer to the clause listed above in Paragraph # 3. This certification is made under the laws of the State of California.

<table>
<thead>
<tr>
<th>By (Authorized Signature)</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
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</tbody>
</table>

*Printed Name and Title of Person Signing*

*Date Executed* | *Executed in the County and State of*
ATTACHMENT 9

CALIFORNIA CIVIL RIGHTS LAWS CERTIFICATION

Pursuant to Public Contract Code section 2010, if a proposer executes or renews a contract over $100,000 on or after January 1, 2017, the proposer hereby certifies compliance with the following:

1. **CALIFORNIA CIVIL RIGHTS LAWS**: For contracts over $100,000 executed or renewed after January 1, 2017, the contractor certifies compliance with the Unruh Civil Rights Act (Section 51 of the Civil Code) and the Fair Employment and Housing Act (Section 12960 of the Government Code); and

2. **EMPLOYER DISCRIMINATORY POLICIES**: For contracts over $100,000 executed or renewed after January 1, 2017, if a Contractor has an internal policy against a sovereign nation or peoples recognized by the United States government, the Contractor certifies that such policies are not used in violation of the Unruh Civil Rights Act (Section 51 of the Civil Code) or the Fair Employment and Housing Act (Section 12960 of the Government Code).

**CERTIFICATION**

I, the official named below, certify under penalty of perjury under the laws of the State of California that the foregoing is true and correct.

<table>
<thead>
<tr>
<th>Proposer Firm Name (Printed)</th>
<th>Federal ID Number</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td></td>
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</tbody>
</table>

By (Authorized Signature)

<table>
<thead>
<tr>
<th>Printed Name and Title of Person Signing</th>
</tr>
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<tbody>
<tr>
<td></td>
</tr>
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</table>

Date Executed

<table>
<thead>
<tr>
<th>Executed in the County and State of</th>
</tr>
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<tbody>
<tr>
<td></td>
</tr>
</tbody>
</table>
ATTACHMENT 10

SMALL BUSINESS OR MICROBUSINESS PREFERENCE

(If Applicable)


A five percent (5%) preference will be applied to certified small business firms submitting proposals. To obtain the preference, firms must be certified as a small business at the time the proposal is submitted. The firm MUST include an updated copy of their Small Business Certificate to obtain the preference. The 5% preference is issued only for computation purposes to arrive at the successful firms and does not alter the amounts of the actual proposals. Once each proposal has been scored, if the highest responsible firm is not a certified small business or microbusiness, 5% of the highest scoring proposal is added to the total “earned” points for each proposal submitted by a certified small business. These final numbers, with the 5% included, are then used to determine the highest scoring proposal.

Questions regarding the small business certification or preference approval should be directed to the Office of Small Business & DVBE Services (OSDS) at (916) 375-4940 or can be found at the website listed above.
ATTACHMENT 11

NON-SMALL BUSINESS PREFERENCE

(If Applicable)


A five percent (5%) proposal preference is available to a non-small business claiming twenty-five percent (25%) California certified small business subcontractor participation. If claiming the non-small business subcontractor preference, the proposal response must include a list of the small business(es) with which the firm commits to subcontract in an amount of at least 25% of the net proposal price with one or more California certified small businesses. Each listed certified small business must perform a "commercially useful function" in the performance of the contract as defined in Government Code Section 14837(d)(4).

The required list of California certified small business subcontractors must be attached to the proposal response and must include the following: 1) subcontractor name, 2) address, 3) phone number, 4) a description of the work to be performed and/or products supplied; and 5) the dollar amount or percentage of the net proposal price (as specified in the solicitation) per subcontractor.

Firms claiming the 5% preference must commit to subcontract at least 25% of the net proposal price with one or more California certified small businesses. Completed certification applications and required support documents must be submitted to the OSDS no later than 5:00 p.m. on the proposal due date, and the OSDS must be able to approve the application as submitted. Questions regarding certification should be directed to the OSDS at (916) 375-4940.

The preference to a non-small business firm that commits to small business or microbusiness subcontractor participation of 25% of its net proposal price shall be 5% of either the lowest, responsive, responsible firm’s price or the highest responsive, responsible firm’s total score. A non-small business, which qualifies for this preference, may not take an award away from a certified small business.
ATTACHMENT 12

DISABLED VETERAN BUSINESS ENTERPRISE (DVBE) PROGRAM
PARTICIPATION INSTRUCTIONS

DVBE PARTICIPATION REQUIREMENT. The Disabled Veteran Business Enterprise (DVBE) Participation Goal Program for State contracts is established in Public Contract Code (PCC) section 10115 et seq., Military and Veterans Code (MVC) section 999 et seq., and California Code of Regulations (CCR), title 2, section 1896.60 et seq. This solicitation DOES NOT include a minimum DVBE participation requirement. DVBE participation is NOT required in the proposal. However, a DVBE incentive will be applied as provided below.

DVBE INCENTIVE. The State will apply a DVBE incentive for responsive proposals (herein “proposal” or “proposals”) from responsible proposers that propose DVBE participation. The DVBE incentive will vary in relation to the percentage of confirmed DVBE participation. The following percentages shall apply.

<table>
<thead>
<tr>
<th>Confirmed DVBE Participation of</th>
<th>DVBE Incentive</th>
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<tbody>
<tr>
<td>5% and above</td>
<td>5%</td>
</tr>
<tr>
<td>4% to 4.99% inclusive</td>
<td>4%</td>
</tr>
<tr>
<td>3% to 3.99% inclusive</td>
<td>3%</td>
</tr>
<tr>
<td>2% to 2.99% inclusive</td>
<td>2%</td>
</tr>
<tr>
<td>1% to 1.99% inclusive</td>
<td>1%</td>
</tr>
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</table>

As applicable: (1) Awards based on low price – The DVBE incentive is applied by reducing the proposal price by the amount of DVBE incentive as computed from the lowest responsive proposal price submitted by a responsible proposer. The DVBE incentive is for evaluation purposes only. Application of the DVBE incentive shall not displace an award to a small business with a non-small business.

(2) Awards based on high score – The DVBE incentive is a percentage of the total possible available points, not including points for socioeconomic incentives or preferences. The DVBE incentive points are included in the sum of non-cost points. The DVBE incentive points cannot be used to achieve any applicable minimum point requirements.

DVBE PARTICIPATION COMMITMENT. Proposers seeking the DVBE incentive must submit a completed Disabled Veteran Business Enterprise Declaration, STD. 843, which demonstrates DVBE participation and qualification for a DVBE incentive. All disabled veteran owners and disabled veteran managers of the DVBE(s) must sign the form(s) which may be obtained through the following link: [https://www.documents.dgs.ca.gov/dgs/fmc/gs/pd/pd_843.pdf](https://www.documents.dgs.ca.gov/dgs/fmc/gs/pd/pd_843.pdf). The completed form should be included with the submitted proposal.

DVBE participation information submitted by the intended awardee will be verified by the State. If evidence of an alleged violation is found during the verification process, the State or the Department of General Services, Office of Small Business and DVBE Services (OSDS) shall initiate an investigation in accordance with PCC section 10115 et seq., MVC section 999 et seq., and CCR, title 2, section 1896.60 et seq. Contractors found to be in violation of certain provisions may be subject to loss of certification, contract termination, and/or other penalties.

Only State of California OSDS certified DVBEs that perform a commercially useful function relevant to this solicitation may be used for the DVBE incentive and to comply with the DVBE Participation Goal Program. Please see MVC section 999(b) and CCR, title 2, section 1896.62(l) regarding the performance of a commercially useful function. Proposers are to verify each DVBE subcontractor’s certification with OSDS to ensure DVBE eligibility. Proposers cannot demonstrate DVBE incentive eligibility and DVBE Participation Goal Program compliance by performing a good faith effort.

At the State’s option prior to contract award, proposers may be required to submit additional written clarifying information. Failure to submit the requested written information as specified may be grounds for proposal rejection.
# RESOURCES AND INFORMATION*

<table>
<thead>
<tr>
<th>U.S. Department of Labor:</th>
<th>FOR:</th>
</tr>
</thead>
<tbody>
<tr>
<td>System for Award Management Formerly Central Contractor</td>
<td>Service-Disabled Veteran-Owned Businesses in California</td>
</tr>
<tr>
<td>Registration on-line database</td>
<td></td>
</tr>
<tr>
<td><a href="https://www.dol.gov/general/businccr">https://www.dol.gov/general/businccr</a></td>
<td></td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Local Organizations:</th>
<th>FOR:</th>
</tr>
</thead>
<tbody>
<tr>
<td>DVBE local contacts</td>
<td>List of Potential DVBE Subcontractors</td>
</tr>
<tr>
<td><a href="https://www.pd.dgs.ca.gov/smbus">www.pd.dgs.ca.gov/smbus</a></td>
<td></td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Department of General Services, Procurement Division (DGS-PD) eProcurement:</th>
<th>FOR:</th>
</tr>
</thead>
<tbody>
<tr>
<td>Website: <a href="https://caleprocure.ca.gov/pages/index.aspx">https://caleprocure.ca.gov/pages/index.aspx</a></td>
<td>• SB/DVBE Search</td>
</tr>
<tr>
<td>Phone: (916) 375-2000</td>
<td>• CSCR Advertisements</td>
</tr>
<tr>
<td>Email: <a href="mailto:eprocure@dgs.ca.gov">eprocure@dgs.ca.gov</a></td>
<td>• Training Modules</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>DGS-PD Office of Small Business and DVBE Services (OSDS):</th>
<th>FOR:</th>
</tr>
</thead>
<tbody>
<tr>
<td>707 Third Street, Room 1-400, West Sacramento, CA95605</td>
<td>• Directory of OSDS Certified DVBEs</td>
</tr>
<tr>
<td>Website: <a href="https://www.pd.dgs.ca.gov/smbus">www.pd.dgs.ca.gov/smbus</a></td>
<td>• Certification Applications</td>
</tr>
<tr>
<td>OSDS Receptionist: (916) 375-4940</td>
<td>• Certification Information</td>
</tr>
<tr>
<td>PD Receptionist: (800) 559-5529</td>
<td>• Certification Status, Concerns</td>
</tr>
<tr>
<td>Fax: (916) 375-4950</td>
<td>• General DVBE Program Information</td>
</tr>
<tr>
<td>Email: <a href="mailto:osdchelp@dgs.ca.gov">osdchelp@dgs.ca.gov</a></td>
<td>• DVBE Business Utilization Plan</td>
</tr>
<tr>
<td></td>
<td>• SB/DVBE Advocates</td>
</tr>
<tr>
<td></td>
<td>• Lists of Trade and Focus Publications</td>
</tr>
</tbody>
</table>

## Commercially Useful Function Definition

Military and Veterans Code section 999(b)
California Code of Regulations, title 2, section 1896.62(l)

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*Contact information and available resources may be subject to change by the respective administration, department, division, or office. DVBEs must be certified by OSDS.*
ATTACHMENT 13

MINIMUM QUALIFICATIONS CERTIFICATION

The firm certifies that it fulfills all of the minimum qualifications outlined in Section B of Request for Proposals No. CTCAC01-22 (the “RFP”). By signing this attachment, the firm also agrees to notify the California Tax Credit Allocation Committee (CTCAC) immediately upon its failure to continue to meet the minimum qualifications, if selected as the California certified general appraiser for CTCAC.

On behalf of __________________________________________________, I certify that said firm (Firm Name) complies with the Minimum Qualifications set forth in Section B of the RFP.

__________________________________________________________________________

(Authorized Signature of Firm) (Firm Name)

__________________________________________________________________________

(Print Name) (Date)

__________________________________________________________________________

(Title)
TARGET AREA CONTRACT PREFERENCE ACT (TACPA)

(If Applicable)

The Target Area Contract Preference Act (TACPA) economic stimulus preference program was established to stimulate business investment in distressed areas of the state and create job opportunities for Californians for improving the economic vitality of their communities. TACPA is regulated by Government Code Sections 4530-4535.3 and California Code of Regulations 1896.30-1896.40. Any vendor whose proposal is over $100,000 may apply for Target Area Contract Preference Act (TACPA) preference. TACPA provides 5 to 9 percent preferences for a California business that is located in the qualified zone.

Proposers wishing to take advantage of the TACPA preference will need to review the following website and submit the appropriate response with the proposal: (https://www.dgs.ca.gov/PD/Services/Content/Procurement-Division-Services-List-Folder/Request-a-Target-Area-Contract-Preference)
ATTACHMENT 15

BIDDER DECLARATION

Submission of the completed Bidder Declaration (GSPD 05-105) is mandatory for all submissions. In the Bidder Declaration (GSPD 05-105) suppliers are required to identify they are a DVBE and to identify any DVBE subcontractors, their proposed contract function, and the corresponding percentage of participation.

Click here to access the Bidder Declaration (GSPD 05-105) form:

https://www.docum.dgs.ca.gov/dgs/mc/gs/pd/gspd05-105.pdf
1. This Agreement is entered into between the Contracting Agency and the Contractor named below:

CONTRACTING AGENCY NAME
California Tax Credit Allocation Committee

CONTRACTOR NAME
TBD

2. The term of this Agreement is:

START DATE
October 17, 2022 (or upon approval by the Department of General Services, whichever is later)

THROUGH END DATE
December 31, 2023 (plus optional one-year extension)

3. The maximum amount of this Agreement is:

$187,500.00 (One hundred eighty-seven thousand five hundred dollars and zero cents)

4. The parties agree to comply with the terms and conditions of the following exhibits, which are by this reference made a part of the Agreement.

<table>
<thead>
<tr>
<th>Exhibits</th>
<th>Title</th>
<th>Pages</th>
</tr>
</thead>
<tbody>
<tr>
<td>Exhibit A</td>
<td>Scope of Work</td>
<td>2</td>
</tr>
<tr>
<td>Exhibit B</td>
<td>Budget Detail and Payment Provisions</td>
<td>1</td>
</tr>
<tr>
<td>Exhibit B-1</td>
<td>Cost Proposal</td>
<td>1</td>
</tr>
<tr>
<td>Exhibit C*</td>
<td>General Terms and Conditions-GTC 04/2017</td>
<td>1</td>
</tr>
<tr>
<td>Exhibit D</td>
<td>Special Terms and Conditions</td>
<td>7</td>
</tr>
<tr>
<td>Exhibit D-1</td>
<td>Resumes</td>
<td>1</td>
</tr>
</tbody>
</table>

RFP and Contractor's Response thereto are incorporated by reference and made a part of this agreement.

IN WITNESS WHEREOF, THIS AGREEMENT HAS BEEN EXECUTED BY THE PARTIES HERETO.

CONTRACTOR

CONTRACTOR NAME (if other than an individual, state whether a corporation, partnership, etc.)
TBD

CONTRACTOR BUSINESS ADDRESS
TBD

CITY TBD
STATE TBD
ZIP TBD

PRINTED NAME OF PERSON SIGNING
TBD

TITLE TBD

CONTRACTOR AUTHORIZED SIGNATURE
DATE SIGNED

STATE OF CALIFORNIA

CONTRACTING AGENCY NAME
California Tax Credit Allocation Committee

CONTRACTING AGENCY ADDRESS
915 Capitol Mall, Room 485

CITY Sacramento
STATE CA
ZIP 95814

PRINTED NAME OF PERSON SIGNING
Nancee Robles

TITLE Executive Director

CONTRACTING AGENCY AUTHORIZED SIGNATURE
DATE SIGNED

CALIFORNIA DEPARTMENT OF GENERAL SERVICES APPROVAL
EXEMPTION (If Applicable)
EXHIBIT A
(Standard Agreement)

Scope of Work

a) On-site File Inspections: The contractor will audit the minimum sample size (noted above) of the tax credit tenant files and project records within each project assigned as follows:

i. Total number of residential rental units in the building (including number of bedrooms and the size in square feet of each residential unit).

ii. Percentage of residential rental units in the building that are low-income units as defined by Section 42(g), and the size in square feet of each low-income unit.

iii. Rent charged on each residential rental unit in the building (including any utility allowance).

iv. Documentation verifying household income eligibility at move-in.

v. Annual income certification for each tax credit tenant unit inspected for 1st recertification and the most current recertification.

vi. Each low-income vacancy in the building and information that shows when, and to whom, the next available units were rented.

vii. Eligible basis and qualified basis of the building at the end of the first year of the credit period.

viii. Character and use of the nonresidential portion of the building included in the building's eligible basis under Section 42(d).

ix. Initial compliance of each building; and

x. Additional restrictions stated in the project's extended use agreement are met.

b) Physical Inspections: Conduct physical inspections of the minimum sample size (noted above) of the Tax credit units, plus common areas, grounds, and all building exteriors in designated projects. Unit inspections may not necessarily be for the same units as the file inspections but must take into account the physical condition of the complex. Inspections must determine whether the buildings and units satisfy the Uniform Physical Condition Standards (UPCS) for Public Housing as established by HUD (24CFR 5.703).

The Contractor will report each project's compliance to CTCAC. The Contractor will report noncompliance issues to the project owner, and work with the owner to correct noncompliance. The Contractor will report corrections or non-corrections of noncompliance findings to CTCAC. CTCAC will report any noncompliance found to the IRS on Form 8823.

CTCAC will choose the projects to be inspected and provide that information to the Contractor. CTCAC reserves the right to require the Contractor to review more than the minimum sample size noted above of the tax credit units or to conduct follow-up inspections, if CTCAC deems this necessary and appropriate based on the results of the physical inspections.

c) Other Items: If applicable, contractor will verify site and service amenities as stipulated in the project's regulatory agreement.

d) Notification of Compliance/Noncompliance to CTCAC: Contractor will provide preliminary reports of the results of the tenant file and physical inspections to CTCAC within 60 days of the project visit, or an agreed upon timeframe, in a predetermined format, mutually acceptable to CTCAC and the Contractor.

i. Contractor must complete a minimum of 275 projects (approximately 4900 units) tenant file/physical unit inspections by December 31, 2023.
   a. For the period of October 17, 2022 through December 31, 2022, contractor will be responsible for monitoring approximately 50 projects (approximately 900 units).
   b. For the period of January 1, 2023 through December 31, 2023, contractor will be responsible for monitoring approximately 225 projects (approximately 4000 units).
   c. If the contract is extended for an additional year, for the period of January 1, 2024 through December 31, 2024, contractor will be responsible for monitoring approximately 225 projects (approximately 4000 units).
ii. Contractor shall work with the CTCAC compliance staff to insure conformity in inspections and reporting procedures.

iii. Contractor shall use CTCAC prescribed procedures and forms.

iv. Contractor shall have contact with CTCAC compliance staff, as needed, to review work progress and inspection results.

**Term of Agreement**

The term of this contract will be from October 17, 2022 (or upon approval by the Department of General Services) through December 31, 2023, with a maximum contract amount of $150,000 per year. At the option of the State, this agreement may be extended for one additional year and an additional $150,000.

The project representatives during the term of this agreement will be:

<table>
<thead>
<tr>
<th>State Agency: CA Tax Credit Allocation Committee</th>
<th>Contractor: TBD</th>
</tr>
</thead>
<tbody>
<tr>
<td>Name: Phyllis Blanton, Program Manager</td>
<td>Name:</td>
</tr>
<tr>
<td>Phone: (916) 654-6340</td>
<td>Phone:</td>
</tr>
<tr>
<td>Fax: (916) 654-6033</td>
<td>Fax:</td>
</tr>
</tbody>
</table>

Direct all inquiries to:

<table>
<thead>
<tr>
<th>State Agency: CA Tax Credit Allocation Committee</th>
<th>Contractor: TBD</th>
</tr>
</thead>
<tbody>
<tr>
<td>Section/Unit: Compliance</td>
<td>Section/Unit:</td>
</tr>
<tr>
<td>Attention: Phyllis Blanton, Program Manager</td>
<td>Attention:</td>
</tr>
<tr>
<td>Address: 915 Capitol Mall, Room 485 Sacramento, CA 95814</td>
<td>Address:</td>
</tr>
<tr>
<td>Phone: (916) 654-6340</td>
<td>Phone:</td>
</tr>
<tr>
<td>Fax: (916) 654-6033</td>
<td>Fax:</td>
</tr>
</tbody>
</table>
Exhibit B
(Standard Agreement)

BUDGET DETAIL AND PAYMENT PROVISIONS

1. Invoicing and Payment
   
   A. For services satisfactorily rendered, and upon receipt and approval of the invoices, the State agrees to compensate the Contractor for actual expenditures incurred in accordance with the rates specified herein, which is attached hereto and made a part of this Agreement.
   
   B. Invoices shall include the Agreement Number CTCAC01-22 and shall be submitted not more frequently than monthly in arrears to:

   Name: Phyllis Blanton, Program Manager
   Office: California Tax Credit Allocation Committee
   Address: 915 Capitol Mall, Room 485
   Sacramento, CA 95814

2. Budget Contingency Clause
   
   A. It is mutually agreed that if the Budget Act of the current year and/or any subsequent years covered under this Agreement does not appropriate sufficient funds for the program, this Agreement shall be of no further force and effect. In this event, the State shall have no liability to pay any funds whatsoever to Contractor or to furnish any other considerations under this Agreement and Contractor shall not be obligated to perform any provisions of this Agreement.
   
   B. If funding for any fiscal year is reduced or deleted by the Budget Act for purposes of this program, the State shall have the option to either cancel this Agreement with no liability occurring to the State, or offer an agreement amendment to Contractor to reflect the reduced amount.

3. Prompt Payment Clause
   
   Payment will be made in accordance with, and within the time specified in, Government Code Chapter 4.5, commencing with Section 927.
Exhibit B-1
(Standard Agreement)

COST PROPOSAL/Worksheet
EXHIBIT C
(Standard Agreement)

GENERAL TERMS AND CONDITIONS

Exhibit C to this Agreement, the General Terms and Conditions (GTC 04/2017), is hereby incorporated by reference and made part of this Agreement as if attached hereto. The General Terms and Conditions may be viewed and downloaded at

EXHIBIT D
(Standard Agreement)

SPECIAL TERMS AND CONDITIONS

1. **Excise Tax**

The State of California is exempt from federal excise taxes, and no payment will be made for any taxes levied on employees’ wages. The State will pay for any applicable State of California or local sales or use taxes on the services rendered or equipment or parts supplied pursuant to this Agreement. California may pay any applicable sales and use tax imposed by another state.

2. **Settlement of Disputes**

In the event of a dispute, Contractor shall file a "Notice of Dispute" with a Deputy Treasurer of the State Treasurer's Office within ten (10) days of discovery of the problem. Within ten (10) days, the Deputy Treasurer shall meet with the representatives of Contractor and the State identified in Exhibit A for purposes of resolving the dispute. The decision of the Deputy Treasurer shall be final.

3. **Evaluation of Contractor**

Pursuant to Public Contract Code sections 10367 and 10369 within sixty (60) days after the completion of this Agreement, the State shall complete a written evaluation of Contractor's performance under this Agreement. If this Agreement is a contract for consultant services and if Contractor did not satisfactorily perform the work, a copy of the evaluation will be sent to the Department of General Services (DGS), Office of Legal Services, and to the Contractor within fifteen (15) working days of the completion of the evaluation in accordance with Public Contract Code section 10371.

4. **No Agency Liability**

The Contractor warrants by execution of this Agreement that no person or selling agency has been employed or retained to solicit or secure this Agreement upon agreement or understanding for a commission, percentage, brokerage, or contingent fee, excepting bona fide employees or bona fide established commercial or selling agencies maintained by the Contractor for the purpose of securing business. For breach or violation of this warranty, the State shall, in addition to other remedies provided by law, have the right to annul this Agreement without liability, paying only for the value of the work actually performed, or otherwise recover the full amount of such commission, percentage, brokerage, or contingent fee.

5. **Potential Subcontractors**

Nothing contained in this Agreement or otherwise, shall create any contractual relationship between the State and any subcontractors, and no subcontract shall relieve the Contractor of his responsibilities and obligations hereunder. The Contractor agrees to be as fully responsible to the State for the acts and omissions of its subcontractors and of persons either directly or indirectly employed by any of them as it is for the acts and omissions of persons directly employed by the Contractor. The Contractor's obligation to pay its subcontractors is an independent obligation from the obligation of the State to make payments to the Contractor. As a result, the State shall have no obligation to pay or to enforce the payment of any moneys to any subcontractor.
6. **Force Majeure**

Neither party to this Agreement shall be liable for damages resulting from delayed or defective performance when such delays arise out of causes beyond the control and without the fault or negligence of the offending party. Such causes may include, but are not restricted to, acts of God or of the public enemy, acts of the State in its sovereign capacity, fires, floods, power failure, disabling strikes, epidemics, quarantine restrictions, and freight embargoes.

7. **Waivers**

No delay on the part of any party in exercising any right, power or privilege hereunder shall operate as a waiver thereof, nor shall any waiver on the part of any party of any right, power or privilege hereunder, nor any single or partial exercise of any right, power or privilege hereunder, preclude any other or further exercise thereof or the exercise of any other right, power or privilege hereunder.

8. **Incorporation of Amendments to Applicable Laws**

Any references to sections of federal or state statutes or regulations shall be deemed to include a reference to any amendments thereof and any successor provisions thereto.

9. **Confidentiality**

All financial, statistical, personal, technical and other data and information relating to the operations of the State which are designated confidential by the State and become available to Contractor shall be protected by Contractor from unauthorized use and disclosure.

10. **Titles/Section Headings**

Titles and headings are for convenience of reference only, and shall have no effect on the construction or legal effect of this Agreement.

11. **Choice of Law**

Notwithstanding Paragraph 14 of Exhibit C (General Terms and Conditions), this Agreement shall be administered, construed, and enforced according to the laws of the State of California (without regard to any conflict of laws provisions) to the extent such laws have not been preempted by applicable federal law. Any suit brought hereunder, including any action to compel arbitration or to enforce any award or judgment rendered thereby, shall be brought in state court sitting in Sacramento, California, the parties hereby waiving any claim or defense that such forum is not convenient or proper. Each party agrees that any such court shall have in personam jurisdiction over it and consents to service of process in any manner authorized by California law.

12. **Notices**

The parties agree that to avoid unreasonable delay in the progress of the services performed hereunder, Contractor and the State have designated in Exhibit A specific staff representatives for the purpose of communication between the parties. Any notice or other written communication required or which may be given hereunder shall be deemed given when delivered personally, or by mail three (3) days after the date of mailing, unless by express mail then upon the date of
confirmed receipt, to the representatives named in Exhibit A.

Either party hereto may, from time to time by notice in writing served upon the other as aforesaid, designate a different mailing address or a different or additional person to which all such notices or demands thereafter are to be addressed.

13. Permits and Licenses

Contractor shall carry out its duties and responsibilities herein in accordance with, be limited in the exercise of its rights by, and observe and comply with, all federal, state, city and county laws, rules or regulations affecting services under this Agreement. Contractor shall procure and keep in full force and effect during the term of this Agreement all permits and licenses necessary to accomplish the work contemplated in this Agreement.

14. Books and Records

Contractor shall keep accurate books and records connected with the performance of this Agreement for a period of at least three (3) years. Contractor shall ensure that books and records of subcontractors, suppliers, and other providers shall also be accurately maintained. Such books and records shall be kept in a secure location and shall be available for inspection and copying by the State and its representatives at any time.

15. Key Personnel

a. A resume for each member of Contractor’s staff who will exercise a significant administrative, policy, or consulting role under this Agreement is attached to this Agreement as Exhibit D-1. These members of Contractor’s staff shall be hereafter referred to (both individually and collectively) as “Key Personnel."

b. Contractor shall not substitute, replace or reassign Key Personnel without the prior approval of the State.

c. This Agreement may be terminated immediately, in the sole discretion of the State and upon written notice from the State to Contractor, because of any change in or departure of any of the Key Personnel.

16. Changes in Control, Organization or Key Personnel

Contractor shall promptly, and in any case within five (5) days, notify the State in writing: (i) if any of Contractor’s representations and warranties, as set forth in this Agreement, cease to be true at any time during the term of this Agreement; (ii) of any change in Contractor’s staff who exercises a significant administrative, policy, or consulting role under this Agreement, including without limitation any Key Personnel; (iii) of any change in the majority ownership, control, or business structure of Contractor; or (iv) of any other material change in Contractor’s business, partnership or corporate organization. All written notices from Contractor under this provision shall contain sufficient information to permit the State to evaluate the changes within Contractor’s staff or organization under the same criteria as was used by the State in its award of this Agreement to Contractor.
17. **Insurance Requirements**

Contractor warrants that it carries adequate liability, worker’s compensation and other necessary insurance and shall maintain such insurance at levels acceptable to the State in full force and effect during the term of this Agreement. Contractor agrees to furnish satisfactory evidence of this insurance coverage to the State upon request.

18. **Subcontractors**

a. Contractor shall perform the work contemplated by this Agreement with resources available within its own organization except for subcontracted work identified in this Agreement or other attachment incorporated hereto. No other portion of the work pertinent to this Agreement shall be subcontracted without written authorization by the State. The subcontractor must be mutually agreed upon in advance by both parties.

b. Contractor shall require that any subcontractor agree to be bound by all provisions of this Agreement, as applicable.

19. **Notice of Proceedings**

Contractor shall promptly notify the State in writing of any investigation, examination or other proceeding involving Contractor, including any Key Personnel, commenced by any regulatory agency, which proceeding is not conducted in the ordinary course of Contractor’s business.

20. **Cumulative Remedies**

The rights and remedies provided herein are cumulative and are not exclusive of any rights or remedies that any party may otherwise have at law or in equity.

21. **Binding Effect**

This Agreement, any instrument or agreement executed pursuant to this Agreement, and the rights, covenants, conditions and obligations of Contractor and the State contained therein, shall be binding upon the parties and their successors, assigns and legal representatives.

22. **Publicity**

No publicity release or announcement concerning this Agreement or the transactions contemplated herein shall be issued by Contractor without advance written approval by the State.

23. **Services or Procurement Resulting from Agreement**

Neither Contractor, nor any of its subsidiaries, officers or directors, may submit a bid or be awarded a contract for the provision of services, procurement of goods or supplies, or any other related action which is required, suggested, or otherwise deemed to be an outgrowth of the advice or recommendations that Contractor provides under this Agreement.

24. **Agreement Does Not Violate Law**

Contractor represents and warrants that neither the execution of this Agreement nor the acts contemplated hereby nor compliance by Contractor with any provisions hereof will:
EXHIBIT D  
(Standard Agreement)

a. Violate any provision of the charter documents of Contractor;

b. Violate any statute or law or ordinance or any judgment, decree, order, regulation or rule of any court or governmental authority applicable to Contractor; or

c. Violate, or be in conflict with, or constitute a default under, or require the consent of any person under, any agreement to which Contractor may be bound, the violation of which in the aggregate would have a material adverse effect on the properties, business, prospects, earnings, assets, liabilities or condition (financial or otherwise) of Contractor.

25. **Power and Authority**

Contractor represents and warrants that it has the power and authority to enter into this Agreement and to carry out its obligations hereunder. The execution of this Agreement has been duly authorized by Contractor and no other proceeding on the part of Contractor is necessary to authorize this Agreement. Contractor has completed, obtained and performed all registrations, filings, approvals, authorizations, consents or examinations required by any government or governmental authority for its acts contemplated by this Agreement.

26. **Signature Authorization**

The person signing this Agreement warrants that he/she is an agent of Contractor and is duly authorized to enter into this Agreement on behalf of Contractor.

27. **Entire Agreement; Order of Precedence**

a. This Agreement, including documents that have been incorporated in this Agreement by reference, contains all representations and the entire understanding between the parties hereto with respect to the subject matter hereof. Any prior correspondence, memoranda or agreements are replaced in total by this Agreement.

b. In the event there are any inconsistencies or ambiguities among the terms of this Agreement and incorporated documents, the following order of precedence shall be used: (i) applicable laws; (ii) the terms and conditions of this Agreement, including exhibits and attachments; (iii) the Request for Proposal (RFP) if any; (iv) Contractor’s response to the RFP if any; and (v) any other provisions, terms, or materials incorporated herein.

28. **Termination at Option of the State**

In addition to the provisions of Paragraph 7 of Exhibit C (General Terms and Conditions), this Agreement may be terminated in whole or in part at any time 30 days’ written notice by the State, for any reason. Upon receipt of a termination notice, Contractor shall promptly discontinue all services affected unless the notice specifies otherwise. In the event the State terminates all or a portion of this Agreement for any reason, it is understood that the State will provide payment to Contractor for satisfactory services rendered prior to the termination, but not in excess of the maximum amount of this Agreement.
29. **Termination for Insolvency**

Contractor shall notify the State immediately in writing in the event that Contractor files any federal bankruptcy action or state receivership action, any federal bankruptcy or state receivership action is commenced against Contractor, Contractor is adjudged bankrupt, or a receiver is appointed and qualifies. In the event of any of the foregoing events, or if the State determines, based on reliable information, that there is a substantial probability that Contractor will be financially unable to continue performance under this Agreement, the State may terminate this Agreement and all further rights and obligations immediately.

30. **Completion**

In the event of termination for default, the State reserves the right to take over and complete the work by contract or other means. In such case, Contractor will be liable to the State for any additional cost incurred by the State to complete the work whether reimbursed or not.

31. **Effect of Termination**

All duties and obligations of the State and Contractor shall cease upon termination of this Agreement, except that:

a. Each party shall remain liable for any rights, obligations, or liabilities arising from activities carried on by it under this Agreement prior to the effective date of termination; and

b. Contractor shall provide for the return of all records of the State to the State or its designee and shall cooperate fully to effect an orderly transfer of services.

32. **Termination for Expatriation**

Contractor shall notify the State immediately in writing in the event that Contractor or its parent files any notice with the Securities and Exchange Commission that Contractor intends to reincorporate offshore. In the event of such notice, the State may terminate this Agreement and all further rights and obligations immediately by giving five (5) days’ notice in writing in the manner specified herein.

33. **Compliance With Political Reform Act**

Contractor acknowledges that the State is subject to the provisions of the Political Reform Act (Government Code section 81000 et seq. and all regulations adopted thereunder, including, but not limited to, California Code of Regulations, title 2, section 18700 et. seq.) and Contractor shall comply promptly with any requirement thereunder. If required by law, Contractor shall require its personnel, including without limitation, its Key Personnel all later substitutions therefore, to file Statements of Economic Interests in compliance with the Conflict of Interest Code for the Office of the State Treasurer and the various boards, authorities, commissions, and committees chaired by the State Treasurer (California Code of Regulations, title 2, section 1897). All such reports shall be filed simultaneously with the State.
34. Darfur Contracting Act

Effective January 1, 2009, all Invitations for Bids (IFB) or Requests for Proposals (RFP) for goods or services must address the requirements of the Darfur Contracting Act of 2008 (Act). (Public Contract Code section 10475 et seq.) The Act was passed by the California Legislature and signed into law by the Governor to preclude State agencies generally from contracting with “scrutinized” companies that do business in the African nation of Sudan of which the Darfur region is a part, for the reasons described in Public Contract Code section 10475.

A scrutinized company is a company doing business in Sudan as defined in Public Contract Code section 10476. Scrutinized companies are ineligible to, and cannot, bid on or submit a proposal for a contract with a State agency for goods or services. (Public Contract Code section 10477(a).)

Therefore, Public Contract Code section 10478(a) requires a company that currently has (or within the previous three years has had) business activities or other operations outside of the United States to certify that it is not a “scrutinized” company when it submits a bid or proposal to a State agency. A scrutinized company may still, however, submit a bid or proposal for a contract with a State agency for goods or services if the company first obtains permission from DGS according to the criteria set forth in Public Contract Code section 10477(b).

35. Labor Neutrality Policy

CTCAC recognizes the value of labor organizing and encourages the entities with which it contracts to demonstrate that they also value this principle by encouraging management neutrality in labor organizing activities.

To remain “neutral” means not to take any action or make any statement that will directly or indirectly state or imply any support for or opposition to the selection by the Contractor's employees of a collective bargaining agent, or preference or opposition to any particular union as a bargaining agent. Nothing in this section obligates or prohibits the Contractor from entering into private neutrality, labor peace or other lawful agreements with a labor organization seeking to represent or who currently represents the Contractor's employees.
EXHIBIT D-1
(Standard Agreement)

RESUMES