

CalABLE and Financial Literacy

May 18, 2022



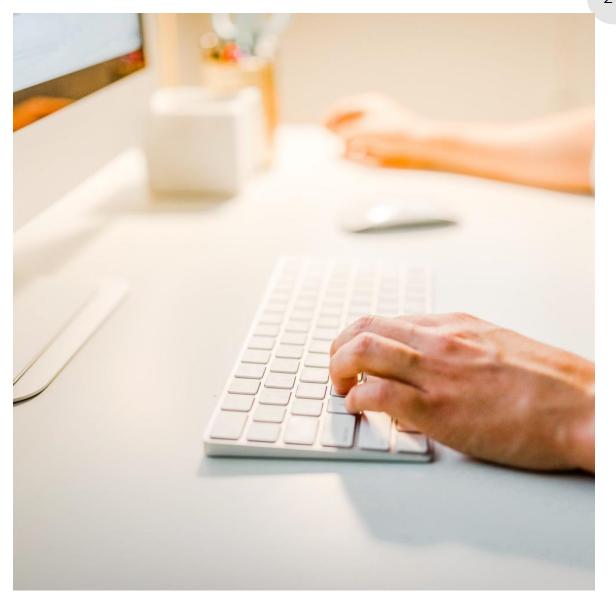
Webinar Setup

ASL Interpreters

 View the speaker gallery to find a video feed of our ASL interpreters.

Captioning

- Turn on Closed Captioning in the webinar controls.
- Adjust the captioning settings if needed
- A transcript view is also available.

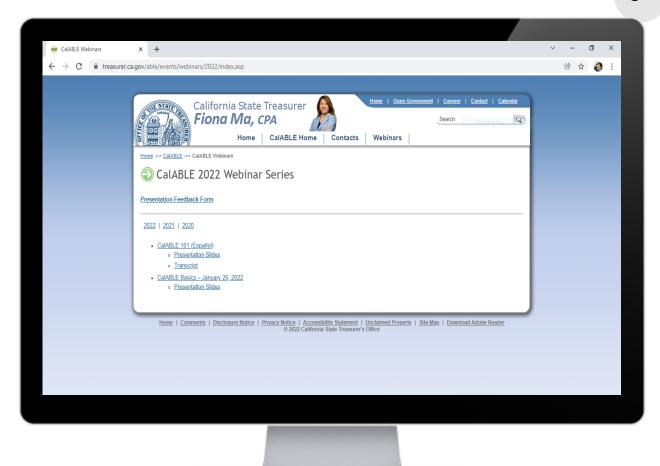




Webinar Setup

Presentation Slides

Please visit the **CalABLE** website for a copy of today's slides. https://www.treasurer.ca.gov/able/events/webinars/2022/index.asp





Audio Options for the Webinar

Via your computer speakers

 Please make sure your speakers are turned on or your headphones are plugged in.

Don't forget

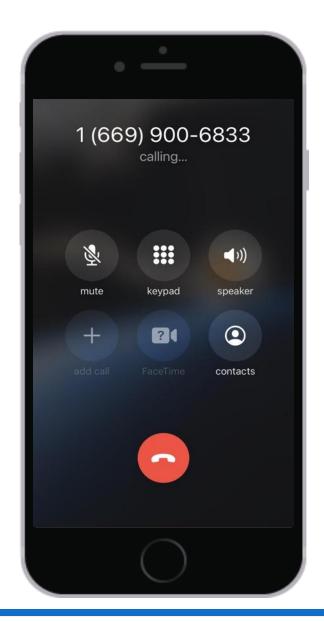
You can adjust the volume if needed.



Audio Options for the Webinar

Via telephone:

- 1. Call: **1-669-900-6833**
- 2. Enter Webinar ID: 860 7011 2516





Submitting Questions

We will address your questions at the end of the presentation.

Q&A box

Submit your questions using the **Q&A box** at any time.

Audio-only participants

Audio-only participants may email us at <u>CalABLE@treasurer.ca.gov</u>.





Welcome

Fiona Ma
California State Treasurer



CalABLE 2022 Ambassador Introduction





Achieving a Better Life Experience (ABLE) Act

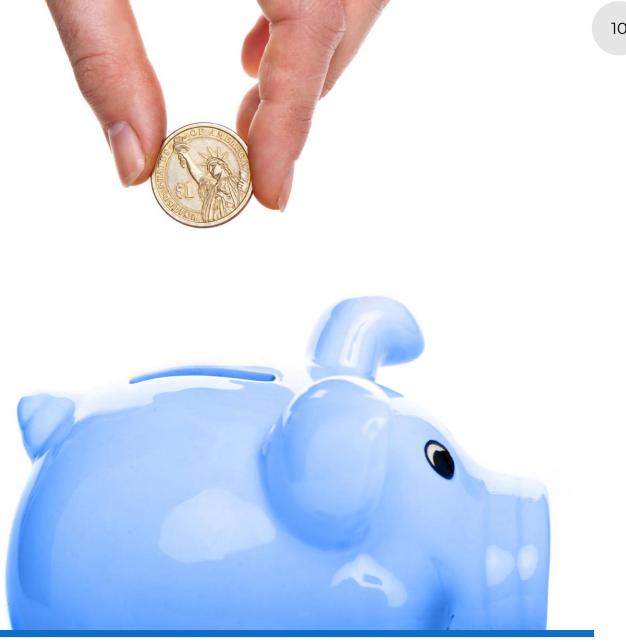
- ABLE offers a tax benefit specifically for people living with disabilities, helping them reach their financial dreams. The act allows states to offer savings and investment plans.
- Since Launch people have entrusted CalABLE with over \$78 million in assets under management and opened over 7,600 accounts.



Achieving a Better Life Experience (ABLE) Act

Why save in an ABLE account?

- You can save up to \$100,000 without the risk of losing your other benefits.
- Offers a variety of professionally managed investment portfolios to fit your life situation, risk tolerance and savings goals
- Use money for qualified expenses without taxes and penalties.





- You can open an ABLE account if your disability began before age 26.
- If you meet the eligibility criteria for disability benefits like Supplemental Security Income (SSI) or Social Security Disability Insurance (SSDI).
- Your disability is on the SSA List of Compassionate Allowances or Blue Book listing.







What if I'm not on benefits?

- You can self certify.
- You must confirm under penalty of perjury you were disabled before age 26.
- You simply need a signed letter from a qualified physician that the applicant has a physical or developmental disability resulting in marked and severe functional limitations that is expected to last at least one year.



How do ABLE accounts work?

- Accounts protect assets, but cannot shelter income
- Select an insured savings option or potentially grow your money through investing in one of the CalABLE investment options
- Any earnings are tax free as long as they are spent on "Qualified Disability Expenses"

- Accounts holders can split their funds between savings and investments
- Anyone can contribute



What do you need to open and operate an CalABLE account?

- Web access
- Funds to pay the account maintenance fee
- Ability to transfer funds to and from your CalABLE account



Calable Misconceptions

- 1. The fees for CalABLE are expensive!
- 2. Transferring money to and from a CalABLE account is complicated.
- 3. If you were diagnosed as having a disability after age 26, you are not eligible to own a CalABLE account.
- 4. Medi-Cal will seek reimbursement from beneficiaries who were receiving benefits after they pass away ⊗



Financial Challenges of living with a Disability

- Unable to save for fear of losing benefits
- Earning too much can jeopardize their cash, food, and health care benefits



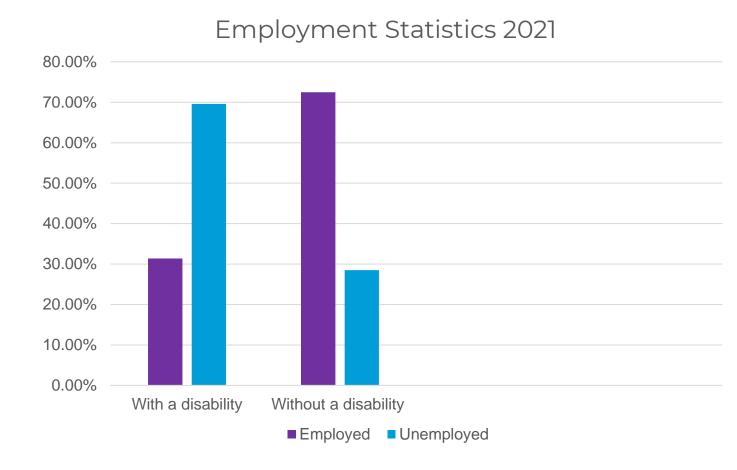


Standard of Living Statistics

- More likely to be unemployed or underemployed.
- More likely to be unbanked.
- More likely to live below the poverty line.

Source: https://phys.org/news/2021-11-employment-people-disabilities- historic.html

Date: 11/2021



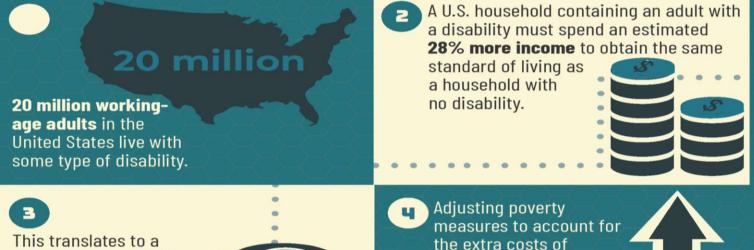


Disability tax?

Source:

https://www.nationaldisability institute.org/reports/extracosts-living-with-disability/

Date: 2020



This translates to a person with a disability needing an additional \$17,690 a year at the median household income.

Adjusting poverty measures to account for the extra costs of disability could result in the expansion of access to critical programs and services for 2.2 million more people with disabilities.

Policy Recommendations

Subtract disability-related costs from the income calculations used to determine eligibility for programs like Medicaid and SNAP.

Increase opportunities for people with disabilities to deduct extra cost items from their taxes.

Expand upon existing policies to help people with disabilities meet the additional financial burden of living with a disability.



What is Financial Literacy?

- The ability to understand personal financial management, budgeting, and investing
- Learning how money works so that you can set and achieve your financial goals
- Includes topics such as personal finance, bank accounts, credit and debit, budgeting, investing, and saving for retirement



Why Learn about Financial Literacy?

- Teaches you how to plan for your future
- Allows you to prepare for unexpected financial challenges
- Helps you make thoughtful and informed decisions



Resources to Develop Financial Literacy

- https://www.mymoney.gov/
- https://www.nationaldisabilityinstitute.org/
- https://www.annuity.org/financial-literacy/
- https://www.financialliteracy101.org/financial -literacy/index.cfm?
- https://www.360financialliteracy.org/





Poll #1

What is your current experience level with investing money?

Share your answer in the Zoom poll!





Some experience. I work with an investor who handles investments on my behalf.



No experience. I have never made any investments.









Chris McLeod

About Chris:

Tuition Financing Consultant TIAA representing the Minnesota 529 College Savings Plan

Chris has been helping individuals with their finances since 2009, and has specialized in helping families save for college since 2014. He knows that everyone has different goals when it comes to their loved one's future aspirations, and for many families that path will include some form of higher education. Whatever your family's goals may be, Chris can help navigate a path forward for college savings. He is an attentive listener who shows great empathy to those he works with, but most importantly, he understands everyone comes to their decision to save for college very differently. He has a degree in history from North Dakota State University, and holds his series 7 and 63 securities licenses. In his spare time, he enjoys being active outside and coaching youth activities.





Saving and Investing

- Investments managed by TIAA-CREF
- Money can be deposited into an FDICinsured portfolio or invested in any of three Target Risk Investment Options
- Fees vary based on the savings / investment options selected
- Funds may be transferred between portfolios two times annually



Core Beliefs That Guide the Investment Menu

- Diversification. Investment options that contain multiple components should be highly diversified and capture all relevant asset classes.
- Simplicity. Investment options should not be overwhelming to plan investors and should be easily identifiable and distinct from one another.
- Choice. Investment options should span the risk spectrum and offer plan participants the ability to achieve different investing goals.
- o Cost. Investment options should be inexpensive.



CalABLE's Four Investment Choices

<u>FDIC-Insured Portfolio</u>: Seeks a stable, conservative return by investing in a low risk, interest-bearing deposit account.

<u>Conservative Portfolio</u>: Seeks a conservative to moderate long-term total return by investing primarily in bond funds, with smaller allocations to stock funds and a funding agreement.

Moderate Portfolio: Seeks a moderate long-term total return by investing in stock funds, bond funds and a funding agreement.

<u>Aggressive Growth Portfolio</u>: Seeks aggressive growth and long-term total returns by investing primarily in stock funds.



Risk

In general, investing always comes with some risk. When choosing investments, understanding your tolerance for risk is important.

At CalABLE, we've designed our investment portfolios to be easy to understand with clear information on the risk level for each.

We also offer educational resources about our portfolios to help you assess the risk you may face depending on the investments you choose.

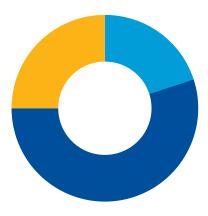


Saving and Investing



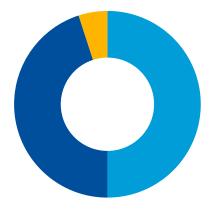
FDIC- Insured Portfolio

100% Interest-Bearing



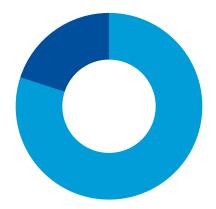
Conservative Portfolio

- 20% Stocks
- 55% Bonds
- 25% Funding Agreement



Moderate Portfolio

- 50% Stocks
- 45% Bonds
- 5% Funding Agreement

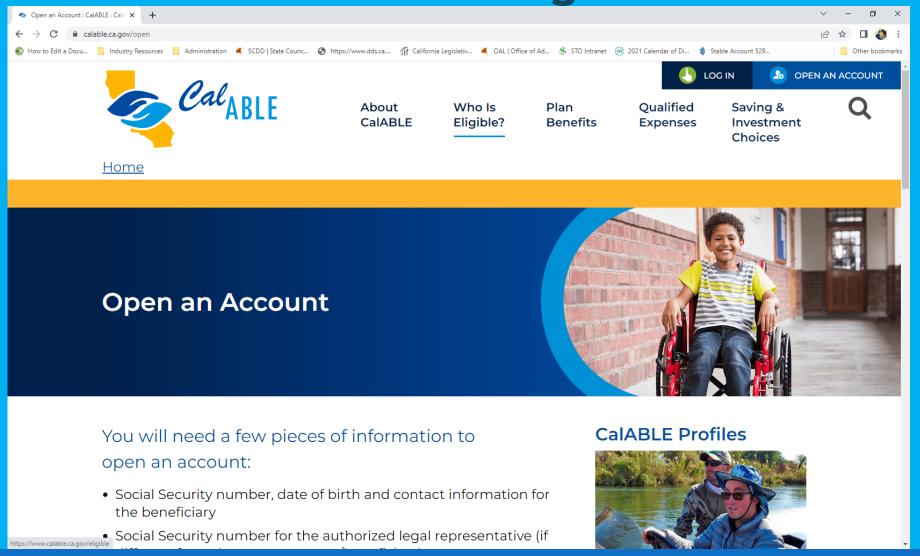


Aggressive Portfolio

- 80% Stocks
- 20% Bonds



Ready to Open Your Account? CalABLE.ca.gov

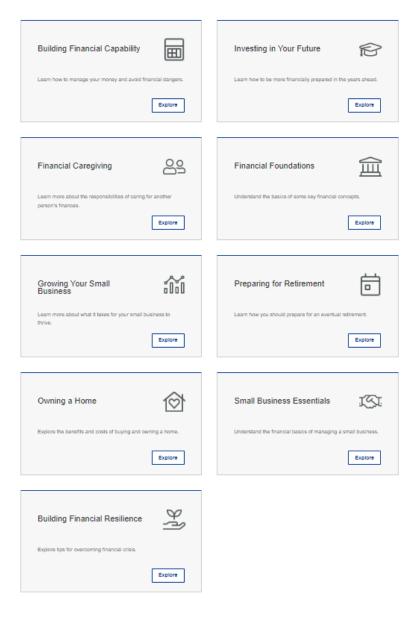




Select a Playlist

Financial Fitness Center

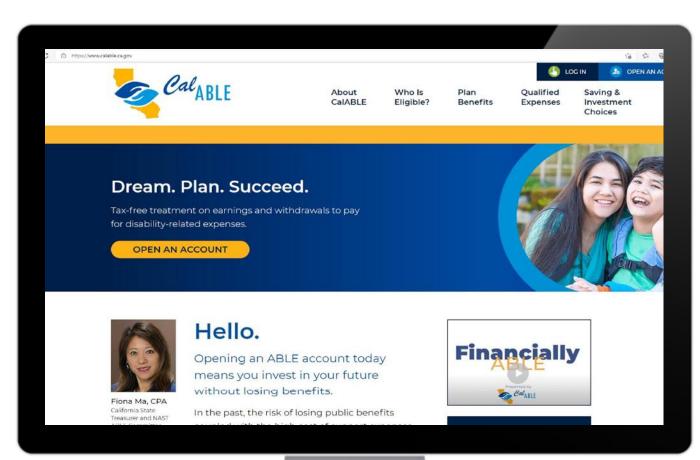
 CalABLE has partnered with an educational firm to provide free digital curriculum on a variety of topics related to financial literacy





Resources

- A collaboration between NDI and CalABLE: nationaldisabilityinstitute.org/achievablecorner
- CalABLE Resources: treasurer.ca.gov/able/resources.asp
- ABLE National Resource Center: ABLENRC.org
- Disability Benefits 101: DB101.org
- POMS: https://secure.ssa.gov/poms.nsf/lnx/05011307
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Calable Popular Resources

Tips for Opening a CalABLE Account: https://www.youtube.com/watch?v=rWKMsYaiE0A

Cal ABLE Qualified Disability Expenses
https://www.youtube.com/watch?v=dNkp0j0mYpl

Cal ABLE and Special Needs Trusts: https://www.youtube.com/watch?v=BOlkQHhZGb8



CalABLE Staff

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GET IN TOUCH

Need Help?

CalABLE

% 1-833-Cal-ABLE (1-833-225-2253)

Open

9:00 am to 5:00 pm (Pacific Time) Monday - Friday



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- https://www.linkedin.com/company/california-able-act-board/
- https://www.instagram.com/calable _act_board/

Sign up for our emails here.



Share your story with us!

- CalABLE account holders have incredible stories about how saving is impacting their financial future
- As we continue to promote this important program, we need your help!
- Stay tuned for an invite soon on how to share your story with us in a testimonial video, interview or on social media



Poll #2

Has your level of financial literacy improved by watching this webinar?

Share your answer in the Zoom poll!

I still feel as confused as before

My knowledge has improved a bit and I know where to find resources

Yes, this webinar
has helped me a lot
and I feel more
confident about
financial literacy









June Webinar

CalABLE in 30 Minutes

Date: Wednesday, June 15,

2022

Time: 2:00pm -4:00pm

Register today:

https://us06web.zoom.us/ webinar/register/WN_fet YYwhQQRiJhkuwjgVfaQ



CalABLE in 30 Minutes

June 15, 2022 2:00 P.M. - 4:00 P.M.

This program is free and open to the general public. For more information about CalABLE events and to register now, visit:

https://us06web.zoom.us/web inar/register/WN_fetYYwhQQ RiJhkuwjgVfaQ



CalABLE Monthly Webinar Series



TIAA-CREF Tuition Financing Inc. (TFI), program manager. TIAA-CREF Individual & Institutional Services, LLC, Member FINRA, distributor and underwriter.

CalABLE is a savings and investment program offered by the state of California to people with disabilities that began before reaching age 26.

In this webinar, we will explore:

- · What CalABLE is in 30 minutes
- Advantages of saving in a CalABLE account
- · How CalABLE accounts work





Submitting Questions

Please use the Q&A box to submit any questions you have. We will try to answer them all.

Additional Resources

- Frequently Asked Questions:<u>treasurer.ca.gov/able/final.pdf</u>
- CalABLE YouTube channel: youtube.com/channel/UCk02cbbE8PC
 kHATIvrsTflA has additional information
 on topics such as CalABLE 101, Special
 Needs Trusts, Qualified Disability
 Expenses, and Rollovers.



Disclaimer

Consider the investment objectives, risks, charges and expenses before investing in the California 529A Qualified ABLE Program (CalABLE Program). Please call toll-free 833-CAL-ABLE for a Disclosure Statement containing this and other information. Read it carefully.

Before investing in any ABLE program, you should consider whether your home state provides its taxpayers with favorable state tax or other benefits that are only available through investment in the home state's ABLE program. You also should consult your financial, tax, or other adviser to learn more about how state- based benefits (or any limitations) would apply to your specific circumstances. You also may wish to directly contact your home state's ABLE program, or any other ABLE program, to learn more about those plans' features, benefits and limitations. State-based benefits should be one of many appropriately weighted factors to be considered when making an investment decision.

The CalABLE Program is offered by the State of California. TIAA-CREF Tuition Financing, Inc. (TFI), program manager. TIAA-CREF Individual & Institutional Services, LLC, Member FINRA, distributor

and underwriter.

None of the State of California, its agencies, TFI or TCS nor any of their applicable affiliates insures accounts or guarantees the principal deposited therein or any investment returns on any account or investment option, and you may lose the principal amount invested. The FDIC Insured Portfolio is FDIC-insured up to \$250,000, subject to certain restrictions. Interests in the CalABLE Program are not registered with or in any way approved by the Securities and Exchange Commission or by any state securities commission.

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Thank You.