

## **GoGreen Business Energy Financing Program**

Data Summary | Q3 2019 - Q2 2023

This stand-alone report supplements the <u>CHEEF's quarterly reports</u> to provide the most recent data on the progress of the GoGreen Business Energy Financing Program (GoGreen Business).

To learn more, visit GoGreenFinancing.com.

## Private Capital Leveraged

For every <b>\$1</b> of credit enhancement allocated, <b>\$10.40</b> in private capital is leveraged. <sup>1</sup>				
\$2.91 million	\$279,763			
Total Amount Financed	Total Loan Loss Reserve Contributions			

## **Program Activity**

	Financing Agreements Pre-Approved <sup>2</sup>			Total Amount Pre-Approved for Financing			
	10			\$1.17 million			
	as of 6/30/23			as of 6/30/23			
	Financing Agreements Enrolled			Total Amount Financed			
	24			\$2.9:		1 million	
	Q3 2019 – Q2	2023 Q3 201		2019	19 – Q2 2023		
				ipating evelopers <sup>3</sup>		Participating Finance Companies	
g	94	36			8		
as of 6	5/30/23	as of 6/30/23			as of 6/30/23		
Loai	n Size	Term Length in Months			Interest Rate		
\$121,274	\$68,124	58		60		7.54%	8.4%
Average	Median	Average	۸	Aedian		Average	Median
Q3 2019 – Q2 2023 Q3 2019 -		9 – Q2 20	2 2023 Q3 2019 – Q2 2023		– Q2 2023		

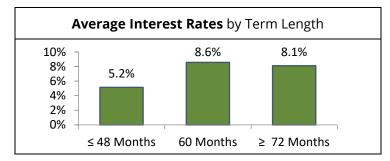
<sup>&</sup>lt;sup>1</sup> GoGreen Business uses a credit enhancement in the form of a Loan Loss Reserve to leverage private capital at reduced rates and extended term lengths for borrowers. The credit enhancement is provided by utility ratepayer funds.

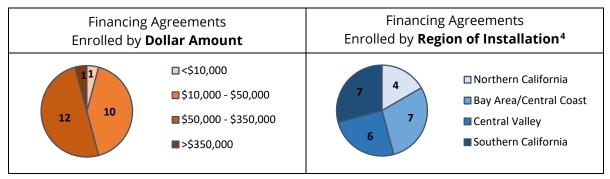
<sup>&</sup>lt;sup>2</sup> Projects that have been pre-approved for GoGreen Business have passed a preliminary evaluation and are expected to be enrolled into the program after further development, installation, and review. All projects that have been pre-approved but not yet enrolled in GoGreen Business as of June 30, 2023 are reported here.

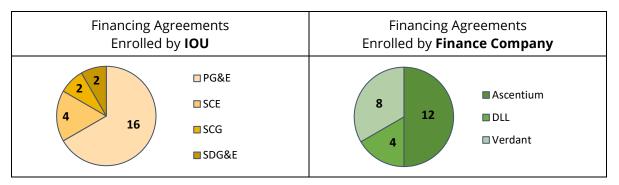
<sup>&</sup>lt;sup>3</sup> The number of contractors/project developers enrolled in GoGreen Business as of June 30, 2023. Over time, some contractors/project developers are suspended or removed from the program as part of routine quality checks for reasons such as license expirations.

## **GoGreen Business Data Summary**

Q3 2019 - Q2 2023







Top 3 Energy Efficiency Measure Categories				
Lighting	HVAC	Refrigeration		
12 Projects	6 Projects	6 Projects		

Top 3 Categories of Industries Served <sup>5</sup>					
Grocery & Food Distribution	Office Space	Agriculture			
7 Projects	5 Projects	3 Projects			
Groceries, processing, distribution	Offices	Farming, dairies			

<sup>&</sup>lt;sup>4</sup> Region mapping has been updated. Counties for Bay Area are now categorized and included in Central Coast.

<sup>&</sup>lt;sup>5</sup> Industry categories correlate with North American Industry Classification System (NAICS) codes.