



## March 2022 Summary of Program Changes for Lenders

### GoGreen Home Energy Financing

#### GoGreen Home Expansion — Financing for Heat Pumps and Other Electric Measures Now Available to More Customers

In February 2022, CAEATFA entered into a partnership with Energy Solutions, implementer of the TECH Clean California Initiative, a State of California clean energy market transformation program. Through this collaboration, TECH funds will become available April 1 to credit enhance electric only measures for properties that receive electricity from a Publicly Owned Utility (POU), provided they receive gas from an IOU. For example, electric measures in SMUD or LADWP territory will become eligible for inclusion in the 70% so long as the property also receives gas from Pacific Gas and Electric or Southern California Gas. Previously, electric only measures for these customers could only be covered under the 30%.

**Who is affected:** Customers who receive electricity from public utility companies, such as municipal utilities and irrigation districts, are now eligible to finance electric measure upgrades of up to \$50,000. Examples of publicly owned utilities whose customers are also served by gas IOUs include SMUD; LADWP; municipal utilities run by the cities of Anaheim, Roseville, Redding and Pasadena; and irrigation districts in Imperial County, Modesto and Turlock.

GoGreen Home expansion of measures eligible for credit enhancement with incorporation of TECH funding			
		Customer's Electric Provider	
		IOU	POU or Co-op
Customer's Gas Provider	IOU	<p>No change.</p> <p>Claim-Eligible Principal may fund any combination of gas or electric measures.</p>	<p>Change on April 1:</p> <p>Limit on electric measures comprising 30% of the Claim-Eligible Principal removed. Lenders may receive a credit enhancement for electric measures up to the loan maximum.</p>
	POU or Co-op	<p>No change.</p> <p>Gas measures remain limited to 30% of Claim-Eligible Principal. TECH funding cannot be spent in non-IOU gas territory.</p>	<p>No change.</p> <p>Customers remain ineligible for the Program as they are not served by an IOU.</p>

#### What Else is Changing

- New Funding Memo:** Lenders will see a new version of the funding memo. You will still see the same calculations as to the loss reserve contribution. However, funding memos with loans to customers with IOU gas and POU electric service will now show two sources of that loss reserve contribution: the familiar CHEEF Program account and the new TECH Program account. However, the Lender's Loan Loss Reserve Account and account number will remain the same.



- **New Invoice/Loan Enrollment Workbook:** Small but important updates have been made to the [Itemized Invoice](#) to accommodate this expansion. This version of the invoice also now allows Contractors to select eligible measure IDs from a drop-down list. Lenders should encourage contractors to begin using this **dark green** version of the invoice dated “2/23/22” for projects as soon as possible. The old Itemized Invoice (blue version) will sunset on March 18, 2022.
- **New Borrower Form:** CAEATFA has made several updates to the [Borrower Form](#) to accommodate the need to release data to new external funders such as TECH. Please complete the transition to the new Borrower Form dated 3/1/22 as soon as possible. The old Borrower Form will sunset on March 18, 2022.
- **Lender Loss Reserve Accounts:** Lenders will now see loss reserve contributions from two sources: the IOU Program Account and the TECH Program Account. This will not affect program operations from the Lender’s perspective.

#### *What’s Staying the Same*

- **Rebalance:** No change for Lenders; CAEATFA will simply be returning funds to two different holding accounts.
- **Monthly and annual reporting:** No change for Lenders.

## Readoption of GoGreen Home Regulations

The re-adoption of GoGreen Home’s regulations is expected to be completed on March 18, 2022. There are several noteworthy changes that will come into effect at that time.

#### *Changes to EEEMs:*

We are adding three new measures to the [EEEMs List](#) to provide more energy efficiency upgrade options to Borrowers:

- **Heat Reflective Coatings (BE-RADC) – (Not self-installable):** Heat reflective paint can reduce solar heat gain in hot seasons. This saves electricity by decreasing the need for air conditioning.
- **Window Coverings: Exterior (BE-WCEX) – (Not self-installable):** When attached to the outside of the building structure, specified window coverings (solar screens, roller shades/shutter, louvered shutters and awnings) can effectively prevent solar heat gain through a window on hot days.
- **Window Coverings: Interior (BE-WCIN) – (Self-installable):** When installed in a conditioned space to cover the entire window aperture, specified window coverings (cellular shades, window quilts and Roman shades) provide an insulating effect across all seasons and reduce solar heat gain. *Not included* under this EEEM: Louvered blinds, interior louvered shutters, drapes/curtains, sheer shades, pleated shades, interior solar screens and interior roller shades.

We are removing the **Gas Convection Oven** measure from the EEEMs list due to recent reporting on this appliance’s potential for substantial greenhouse gas emissions.

#### *Census Tract*

Lenders will not be required to look up the census tract for every loan. It will only be required if the Lender is reporting the borrower as underserved by LMI census tract for the purpose of a 20% Loss Reserve Contribution.