

# Residential Energy Efficiency Loan (REEL) program

by California Coast Credit Union



**Property type**  
Single-family

**Financing type**  
Unsecured fixed-rate loan



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## How to apply

[www.calcoastcu.org](http://www.calcoastcu.org)

On the homepage, hover over the "Borrow" tab and select "Personal." Select "Energy Loan." At the bottom of the tab, click "Apply for Loan." On the application, do not select "Line of Credit;" rather, select "REEL Energy Efficiency."

## Process

### 1 Credit approval

- Meet with customer & evaluate needs
- Introduce REEL financing to your customer
- Customer applies for financing directly from Lender
- Lender pre-approves customer for financing

### 2 Project approval

- Prepare & submit **Estimated Itemized Invoice** to lender
- Customer submits **Utility Bills** and other needed verification of income to lender
- Provide **Bill Impact Estimate** to the borrower
- Receive approval to proceed with project
- Begin construction; obtain permits as necessary

### 3 Complete project

- Conduct CAS/CAZ Safety Test (if applicable)
- Submit **Certificate of Completion** and **Final Itemized Invoice** to lender
- Close out any permits as necessary

### 4 Loan close and project funding

- Customer signs closing documents with the lender, including **REEL Borrower Form**
- After closing, the lender issues a check to contractor within 24 hours

**Note:** For contractor use only. Not for public distribution.

## Available to

Residents of California

## Financing information

Rate (APR) ..... 3.48% to 7.48%  
Term (years) ..... 1-15  
Min. amount ..... \$2,500  
Max. amount ..... \$50,000  
Membership fee ..... Waived  
Down payment required ..... No  
Pre-payment penalty ..... None



## Rate\*\*

Rate is dependent on the credit score of the borrower and other lender-specific qualifying criteria. This table is only for reference.

### 30 Month Special

Term	FICO 700+		FICO 600-699	
	Rate	Max \$	Rate	Max \$
Up to 30 Months	3.48%	\$30,000	4.48%	\$15,000
2.5-5 year (60 months)	4.48%	\$50,000	5.48%	\$50,000
6-10 year (120 months)	5.48%	\$50,000	6.48%	\$50,000
11-15 year (180 months)	6.48%	\$50,000	7.48%	\$50,000

\*\*Rate = APR, annual percentage rate. Rates verified: March 13, 2020.

## Eligible properties

- Single-family properties, 1-4 units: condos, townhomes, and manufactured homes.
- Receives gas and/or electric service from Pacific Gas & Electric Company (PG&E®), San Diego Gas & Electric Company (SDG&E®), Southern California Edison Company (SCE®) and Southern California Gas Company (SoCalGas®).

## Eligible projects

- At least 70% of the loan must be for Eligible Energy Efficiency Measures (EEEMs). Permits & other alterations necessary to complete the project may be included in the 70%.
- Up to 30% of the loan may finance additional related home improvements including general remodeling and water efficiency projects. Solar is not eligible.
- Single measures or multiple measures.

## Documents needed for lender

Prior to project approval:

- Estimated Itemized Invoice** from contractor for lender to approve project.
- Current utility bills** from borrower for lender to approve project.

After project completion:

- Certificate of Completion** from contractor.
- Final Itemized Invoice** from contractor.

Learn more about REEL at:

[GoGreenFinancing.com](http://GoGreenFinancing.com)

