CALIFORNIA ALTERNATIVE ENERGY AND ADVANCED TRANSPORTATION FINANCING AUTHORITY

Request to Approve a Time Extension for the Initial Term of the Regulatory Agreement¹

CalBioGas West Visalia LLC Application No. 18-SM028

Tuesday, September 21, 2021

Prepared By: Matthew Jumps, Program Analyst

SUMMARY

Applicant - CalBioGas West Visalia LLC

Location – Tulare, Tulare County

Industry – Dairy Biogas

Project – New Cluster of Dairy Biogas Production Facilities (Alternative Source)

Total Amount Qualified Property Approved – \$22,172,277

Estimated Sales and Use Tax Exclusion Amount at Approval² – \$1,853,602

Amount of Time Requested –

 One year and six months, until April 16, 2023, for the Initial Term of the Regulatory Agreement (four years and six months from the date of initial CAEATFA Board approval)

Staff Recommendation – Approval

¹ All capitalized terms not defined in this document are defined in the Sales and Use Tax Exclusion Program's statutes and regulations.

² This amount is calculated based on the average statewide sales tax rate at the time of initial approval, which was 8.36%.

REQUEST

On October 16, 2018, the CAEATFA Board approved a sales and use tax exclusion ("STE") for CalBioGas West Visalia LLC (the "Applicant") for the purchase of up to \$22,172,277 in Qualified Property to build covered lagoon digester systems that will produce dairy biogas at a cluster of six or more dairies in Tulare County and a central upgrading plant that will process the dairy biogas into renewable natural gas ("RNG") (the "Project"). The Regulatory Agreement ("Agreement") initial term provided the Applicant with three years from the date of CAEATFA Board approval to utilize its STE award.³

As of June 30, 2021, the Applicant has used the STE to purchase \$11,271,964.94 of Qualified Property (51% of the total Qualified Property approved). The Applicant is requesting to extend the Agreement initial term by one year and six months to accommodate delays caused by the COVID-19 pandemic.

The CAEATFA Board can extend the initial term of the Agreement upon a finding that an extension is in the public interest and advances the purposes of the STE Program.⁴

The Applicant states that the COVID-19 pandemic affected all of its projects, including this Project in Tulare. According to the Applicant, the COVID-19 pandemic resulted in unexpected schedule delays that slowed the purchasing of equipment. The Applicant has already purchased over half of the total Qualified Property amount approved. The Applicant states that an initial term extension will allow it to deploy additional capital within its existing projects that have been approved for STE.

THE APPLICANT

The Applicant, a wholly owned subsidiary of CalBioGas LLC, is a California limited liability company established in June of 2018 for the purpose of producing renewable conditioned natural gas ("R-CNG") from dairy biogas.

The major shareholders (10.0% or greater) of CalBioGas LLC are:
California Bioenergy LLC (9%)
CalBio Investors I LLC (35%)
Chevron (56%)

The corporate officers of the Applicant are:

N. Ross Buckenham, Chief Executive Officer Neil Black, President

THE PROJECT

The Applicant explains the Project will produce RNG to sell directly or indirectly through distributors as R-CNG for vehicle use. According to the Applicant, its R-CNG generates credits

³ California Code of Regulations Title 4, Division 13, Section 10035(b)(1)

⁴ California Code of Regulations Title 4, Division 13, Section 10035(b)(1)(B)

under the Low-Carbon Fuel Standard regulations (Subarticle 7 (commencing with Section 95480) of Title 17 of the California Code of Regulations) and is categorized as D3-RIN under the Federal Renewable Fuel Standard Program (40 CFR Part 80).

The Project has received grants for digester-related expenses from the California Department of Food and Agriculture in the amount of up to \$9.2 million under the Diary Digester Research & Development Program.

AGREEMENT INITIAL TERM EXTENSION REQUEST

The Applicant has requested that the initial term of the Agreement be extended from October 16, 2021, to April 16, 2023, in order to accommodate delays caused by the COVID-19 pandemic.

Staff Evaluation

According to the Applicant, delays in the purchases of Qualified Property were outside the Applicant's control due to the COVID-19 pandemic. The Applicant explains the pandemic caused an unanticipated delay in the facility's construction and purchasing timeline. The Applicant has demonstrated a commitment to using the STE by having purchased 51% of the total Qualified Property approved.

Based on this information, Staff believes extending the initial term of the Agreement will allow for the Project to be completed, and is, therefore, in the public interest and advances the purposes of the STE Program.

LEGAL QUESTIONNAIRE

Staff reviewed the Applicant's responses to the questions contained in the Legal Status portion of the Application. The responses did not disclose any information that raises questions concerning the financial viability or legal integrity of this Applicant.

CAEATFA FEES

In accordance with STE Program Regulations,⁵ the Applicant has paid an additional fee of \$2,000 because extending the initial term qualifies as a modification to the Applicant's Agreement.

⁵ California Code of Regulations Title 4, Division 13, Section 10036(c)(1)(B)

RECOMMENDATION

Staff recommends that the Board approve the Applicant's request to extend the initial term of the Agreement by one year and six months to April 16, 2023, as it is in the public interest and advances the purposes of the STE Program.

Attachments

Attachment A: CalBioGas West Visalia LLC's letter requesting waiver (August 3, 2021) Attachment B: CalBioGas West Visalia LLC's staff summary at the time of approval

RESOLUTION APPROVING A TIME EXTENSION FOR CALBIOGAS WEST VISALIA LLC'S INITIAL TERM FOR THE REGULATORY AGREEMENT

September 21, 2021

WHEREAS, on October 16, 2018 the California Alternative Energy and Advanced Transportation Financing Authority (the "Authority"), a public instrumentality of the State of California, approved a Sales Tax Exclusion ("STE") in the amount of \$22,172,277 of Qualified Property for CalBioGas West Visalia LLC (the "Applicant"); and

WHEREAS, within three (3) years of approval by the Authority, the Applicant must make all Qualified Property purchases (STE Program regulations Section 10035(b)(1)); and

WHEREAS, upon a finding that it is in the public interest and advances the purposes of the Program, the Authority may waive the requirement that all purchases of Qualified Property be made within three (3) years of Application approval (STE Program regulations Section 10035(b)(1)(B)); and

WHEREAS, the Applicant has requested a waiver of the requirement to purchase all of the Qualified Property within three (3) years by October 16, 2021, due to unexpected delays in the Project timeline, extending the term by one (1) year and six (6) months to April 16, 2023; and

WHEREAS, granting the waiver will allow the Project to proceed and the state to receive the anticipated environmental and economic benefits that justified the initial approval of the Project in accordance with the law, thereby advancing both the public interest and the purposes of the Program.

NOW, THEREFORE, BE IT RESOLVED by the California Alternative Energy and Advanced Transportation Financing Authority, as follows:

<u>Section 1</u>. The Authority finds that it is in the public interest and advances the purposes of the Program to extend the Applicant's initial term of the Regulatory Agreement to April 16, 2023.

Section 2. This resolution shall take effect immediately upon its passage.

Attachment A: CalBioGas West Visalia LLC's Letter Requesting Waiver (August 3, 2021)



Plugging dairies into a renewable future.

August 3, 2021

Dear CAEATFA Board.

California Bioenergy and the CalBioGas affiliates have greatly appreciated support from the CAEATFA STE program. The program is essential to the financial viability of our capital-intensive projects.

We are pleased that our programs continue to gain momentum including expansion opportunities.

Schedule impacts have been variable across the projects. Covid-19 impacted all projects. Kern and West Visalia projects were most severely impacted. CalBioGas and its affiliates are a network of over 20 partners comprised of the dairies we serve. Critical path management, as a result of Covid-19, presented unexpected schedule delays relative to the initial plan developed in 2018.

CalBioGas Kern, CalBioGas Hanford, and CalBioGas West Visalia would like to request an 18 month extension of the 10/16/2021 deadline for spend of all QP. This would greatly support our ability to adapt to the complexities of the Covid-19 era.

Additionally, CalBioGas can effectively deploy additional capital within the existing organizational structures aligned to the CAEATFA program participation. Understanding that the program is oversubscribed for 2021, CalBioGas would not request the additional STE limit at this time. However, we do appreciate your consideration for our ongoing expansion as the funds become available in the future.

Below, please see a summary of approval and claims through the most recent reporting period.

Cluster	ST Exclustion Approved ▼ ST Exclustion Claimed as of 6/30/2021 ▼		
CalBioGas Kern	\$31,909,025	\$18,396,161	
CalBioGas West Visalia	\$22,172,277	\$11,271,965	
CalBioGas Hanford	\$20,422,826	\$18,696,211	

Thank you for the consideration and continued support.

Sincerely,

California Bioenergy

Attachment B: CalBioGas West Visalia LLC's Staff Summary at the Time of Approval

CALIFORNIA ALTERNATIVE ENERGY AND ADVANCED TRANSPORTATION FINANCING AUTHORITY

Request to Approve Project for Sales and Use Tax Exclusion (STE)⁶

CalBioGas West Visalia LLC **Application No. 18-SM028**

Tuesday, October 16, 2018

Prepared By: Xee Moua, Program Analyst

SUMMARY

Applicant – CalBioGas West Visalia LLC

Location – Tulare, Tulare County

Industry – Dairy Biogas

Project – New Cluster of Dairy Biogas Production Facilities (Alternative Source)

Value of Qualified Property – \$22,172,277

Estimated Sales and Use Tax Exclusion Amount⁷ – \$1,853,602

Estimated Quantifiable Net Benefits – \$2,004,386

Application Score –

Fiscal Benefits Points: 1,972

Environmental Benefits Points: 109

> **Net Benefits Score:** 2,081

Additional Benefits Points:

Total Score:

Staff Recommendation – Approval

⁶ All capitalized terms not defined in this document are defined in the Program's statute and regulations.

⁷ This amount is calculated based on the average statewide sales tax rate of 8.36%.

THE APPLICANT

CalBioGas West Visalia LLC ("CalBio West Visalia" or the "Applicant"), a wholly owned subsidiary of CaliBioGas LLC, is a California limited liability company established in June of 2018 for the purpose of producing renewable conditioned natural gas ("R-CNG") from dairy biogas.

The major shareholders (10.0% or greater) of CalBioGas LLC are:
California Bioenergy LLC (56%)

Bidart Dairy II, LLC (33%)

The corporate officers of CalBio West Visalia are:

N. Ross Buckenham, Chief Executive Officer Neil Black, President

THE PROJECT

CalBio West Visalia is requesting a sales and use tax exclusion to build covered lagoon digester systems that will produce dairy biogas at a cluster of six or more dairies in Tulare County and a central upgrading plant that will process the dairy biogas into renewable natural gas ("RNG") to sell directly or indirectly through distributors as R-CNG for vehicle use (the "Project"). According to the Applicant, it is in final negotiation with multiple parties for the purchase of the gas, and one key provision of the agreements will be that all product gas will be used as vehicle fuel in the state of California. Additionally, CalBio West Visalia represents its R-CNG generates Low Carbon Fuel Standard credits and is categorized as D3-RIN under the Federal Renewable Fuel Standard Program.

The Project has received grants for digester-related expenses from the California Department of Food and Agriculture in the amount of up to \$9.2 million under the Diary Digester Research and Development grant program.

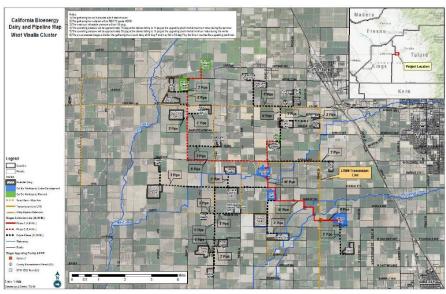


Figure 1: Dairy and Pipeline Map of West Visalia Cluster

ANTICIPATED COSTS OF QUALIFIED PROPERTY

The anticipated Qualified Property purchases are listed below:

Pond Liners and Cover Systems		\$ 4,928,514
Pipes, Pumps and Drains		1,818,399
Electrical/Mechanical Tools and Equipment		2,891,252
Construction Materials		484,773
Separation Systems		337,972
Compressors and Generators		3,076,785
Carbon Vessels		282,972
Membrane Skid		1,287,972
Ventilation		1,175,972
Collection Line		2,016,556
Transporting Equipment		140,087
Blowers and Exchangers		3,433,051
Gas Analyzer		297,972
	Total	\$22,172,277

Note: The Qualified Property purchases reported in the Application and shown here in staff's report are estimated costs. At the termination of the master regulatory agreement a finalized project equipment list will be prepared detailing the value of the Project equipment acquired and detailing the actual tax benefit realized pursuant to Revenue and Tax Code Section 6010.8. Variance from the costs shown in the Application and in this report may occur prior to the closing due to increased costs of certain components (of the Project) over original estimates, and other reasons. In addition, such costs may vary after closing due also to increased costs, as well as common design and equipment modifications during construction, differences in equipment due to future changes in law or regulation, or for other reasons.

TIMELINE

According to CalBio West Visalia, the preliminary engineering and discretionary permitting are 30% complete and detailed engineering is expected to be complete in Q1 2019. The Applicant represents that the site preparation and construction of the dairy digesters will begin Q4 2018, and construction of the on-dairy gas conditioning equipment, the gas gathering lines, the centralized biogas to biomethane upgrader plant and utility interconnect will commence and proceed throughout 2019, with system start-ups taking place in the first half of 2020.

PROJECT EVALUATION

NET BENEFITS

The total cost of the Qualified Property purchases is anticipated to be \$22,172,277 and the total quantifiable net benefits are valued at \$2,004,386 for the Project. The Project received a Total Score of 2,171 points, which exceeds the required 1,000 point threshold, and a total Environmental Benefits Score of 109 points, which exceeds the 20 point threshold.

- **A.** Fiscal Benefits (1,972 points). The net present value of the total fiscal benefits over the lifetime of the Qualified Property is derived from the Applicant's sales taxes, personal income taxes paid by the firm's employees, firm taxes on profits, property taxes and other indirect fiscal benefits of the Applicant which amounts to \$3,655,350 resulting in a Fiscal Benefits score of 1,972 points for the Project.
- **B.** Environmental Benefits (109 points). The Project will result in \$202,638 of total pollution benefits over the life of the Project resulting in an Environmental Benefits Score of 109 points for the Project. These benefits derive from the production of dairy biogas, which offsets the need for use of fossil methane and the avoidance of methane emissions that would otherwise be released by the manure.
- **C.** <u>Additional Benefits (90 points)</u>. Applicants may earn additional points for their Total Score. The Applicant submitted information and received 90 additional points.
 - 1. <u>Production Jobs (0 of 75 points)</u>. The Applicant represents that the Project will support a total of four production-related jobs at its Facility. CAEATFA estimates that none of these jobs will be attributable to a marginal increase in jobs created due to the approved STE. Zero points were awarded because the marginal increase in jobs does not meet the required threshold.
 - **2.** Construction Jobs (40 of 75 points). The Applicant represents that the Project will support a total of 67 construction jobs at its Facility. CAEATFA estimates that approximately six of these jobs will be attributable to a marginal increase in jobs created due to the approved STE resulting in a Construction Jobs Score of 40 points for the Project.
 - 3. <u>Unemployment (50 of 50 points)</u>. The Applicant's Project is located in Tulare County which has an average annual unemployment rate of 10.8 %. This is above 110% of the statewide average annual unemployment rate which was 5.1% in 2017, the dataset used in the application. This results in an Unemployment Score of 50 points for this Project.

STATUS OF PERMITS/OTHER REQUIRED APPROVALS

The Applicant states it is currently working with Tulare County, Kings County, Central Valley Regional Water Quality Board, San Joaquin Valley Air Pollution Control District, SoCal Gas, and Caltrans to receive all necessary permits and/or approval for installing its dairy digesters, collection lines, facility upgrades, and utility interconnection. CalBio West Visalia represents that most permits, such as air/water, planning, and buildings permits, have already been received or are in progress, and that all permits will be secured by Q3 2019.

LEGAL QUESTIONNAIRE

Staff reviewed the Applicant's responses to the questions contained in the Legal Status portion of the Application. The responses did not disclose any information that raises questions concerning the financial viability or legal integrity of this Applicant.

CAEATFA FEES

In accordance with CAEATFA Regulations, ⁸ the Applicant has paid CAEATFA an Application Fee of \$10,000 and will pay CAEATFA an Administrative Fee of up to \$88,689.11.

RECOMMENDATION

Staff recommends approval of Resolution No. 18-SM028 for CalBioGas West Visalia LLC's purchase of Qualified Property in an amount not to exceed \$22,172,277 anticipated to result in an approximate sales and use tax exclusion value of \$1,853,602.

⁸ California Code of Regulations Title 4, Division 13, Section 10036

RESOLUTION APPROVING AND AUTHORIZING EXECUTION OF A MASTER REGULATORY AGREEMENT WITH CALBIOGAS WEST VISALIA LLC

Tuesday, October 16, 2018

WHEREAS, the California Alternative Energy and Advanced Transportation Financing Authority (the "Authority" or "CAEATFA") has received the Application of **CalBioGas West Visalia LLC** (the "Applicant"), for financial assistance in the form of a master regulatory agreement (the "Agreement") regarding tangible personal property utilized in an Advanced Manufacturing process or for the design, manufacture, production or assembly of Advanced Transportation Technologies or Alternative Source products, components, or systems ("Qualified Property") as more particularly described in the staff summary and in the Applicant's Application to the Authority (collectively, the "Project"); and

WHEREAS, the Applicant has requested the Authority to enter into the Agreement to acquire Project equipment with an estimated cost not to exceed \$22,172,277 over a period of three years; and

WHEREAS, the Applicant believes that this form of financial assistance will enable it to avail itself of the benefits of an exclusion from sales and use taxes relative to the Qualified Property pursuant to California Revenue and Taxation Code Section 6010.8; and

WHEREAS, approval of the terms of the Agreement and authority for the Executive Director, Deputy Executive Director, or Chair of the Authority to execute the necessary documents to effectuate the Agreement is now sought;

NOW, THEREFORE, BE IT RESOLVED by the California Alternative Energy and Advanced Transportation Financing Authority, as follows:

- <u>Section 1</u>. The Project constitutes a "project" within the meaning of Public Resources Code Section 26003(a)(8)(B).
- <u>Section 2</u>. The requested master regulatory agreement constitutes "financial assistance" within the meaning of Public Resources Code Section 26003(a)(6).
- <u>Section 3</u>. The Applicant is a "participating party" within the meaning of Public Resources Code Section 26003(a)(7).

Section 4. The Executive Director, Deputy Executive Director, or Chair of the Authority (the "Authorized Signatories") are hereby authorized for and on behalf of the Authority to approve any changes to the Project as the Executive Director shall deem appropriate, provided that the amount of the Qualified Property to be purchased may not be increased above the amount approved by the Authority.

Section 5. The proposed form of the Agreement between the Applicant and the Authority, as filed with the Authority prior to this meeting, is hereby approved. The Authorized Signatories are hereby authorized and directed, for and on behalf and in the name of the Authority, to execute, acknowledge and deliver to the Applicant the Agreement in substantially the form filed with or approved by the Authority, with such insertions, deletions or changes therein as the Authorized Signatory executing the same may require or approve, and with particular information inserted therein in substantial conformance with the staff summary and in the Applicant's Application to the Authority, such approval to be conclusively evidenced by the execution and delivery thereof. The Authority understands and agrees that pursuant to the terms of the Agreement, the obligations of the Applicant may, under some circumstances, be carried out or assumed by a successor or assignee entity, or by an affiliate of the Applicant.

<u>Section 6</u>. Each of the Authorized Signatories, acting alone, is hereby authorized and directed to do any and all ministerial acts, including (without limitation) the execution and delivery of any and all documents and certificates they may deem necessary or advisable in order to consummate the Agreement and otherwise effectuate the purposes of this Resolution.

Section 7. The Applicant shall assure CAEATFA that all Qualified Property listed in the semi-annual reports pursuant to the Agreement shall be installed, maintained and operated in compliance with all applicable local, state and federal laws.

<u>Section 8</u>. The Agreement shall only apply to Qualified Property that the Applicant certifies will be installed, maintained and operated at facilities within the State of California.

Section 9. The adoption by the Authority of this Resolution for the Applicant shall not be referred to in any application before any governmental agency as evidence of the feasibility, practicality or suitability of the Project or in any application for any required permission or authority to acquire, construct or operate the Project.

Section 10. This Resolution is effective immediately and will remain in full force and effect unless the Regulatory Agreement, as defined in CAEATFA Regulations Section 10035(a), is not executed within thirty (30) days of the date of this Resolution. The Executive Director may extend the thirty days if necessary.