

CalSavers Employer Overview

CalSavers Retirement Savings Board







Why is CalSavers Needed?



50%

Nearly **50%** of Californians are projected to retire into economic hardship -- at or below two times the poverty level.¹

7.5 million

7.5 million
Californians lack a
workplace retirement
plan.²

15X

Workers are **15 times** more likely to save for retirement if they have access to a payroll deduction savings plan at work.³

Who is CalSavers for?



Employees



Employed in the state of California



18 or older



Social Security
Number or an
Individual Taxpayer
Identification Number

Employers



Do not offer an employer-sponsored retirement plan



1+ California employees



at least one of whom is eligible (age 18 or older)



Who is CalSavers for?



Employees



Employed in the state of California



18 or older



Social Security
Number or an
Individual Taxpayer
Identification Number

<u>Includes</u>

All employees regardless of hours worked including:

- Full-time
- Part-time
- Seasonal and temporary employees when on staff
- Owners/Officers who are also reported as employees to EDD
- Workers on a visa (i.e. H2A, H2B, etc.)

CalSavers is <u>not</u> intended to replace or compete with employer-sponsored plans

Meeting the Registration Requirement





Employers with 5 or More Employees*

Spring	Spring > December	December 31
		<u></u>
CalSavers receives prior year employment data from EDD and notifies mandated employers	Employer registration window	Employer registration deadline

Employers with 1-4 Employees*



In 2022 CA passed SB1126 expanding the mandate to employers with at least 1 employee



Employers without a qualified plan who averaged 1-4 CA employees can join CalSavers starting January 2023



Registration Deadline: December 31, 2025

^{*}Employer eligibility is based on an employer's average number of employees throughout the previous year. This number is calculated by averaging the number of employees employers report to EDD in quarterly wage filings from the prior calendar year. Fractions are rounded to the nearest whole number.

Employer Features



In survey research, employers that don't offer a plan report three hurdles:

Administrative burden

Fees

Fiduciary liability

CalSavers addresses all three:

Very easy to facilitate

No fees for Employers **Employers are** not fiduciaries



Facilitating CalSavers Employer's Responsibilities





Register by state-required deadline



Employers will not:

- Incur any program fees.
- Have any fiduciary responsibility.
- Be allowed to make an employer contribution.



Set up account



Employers must not:

- Encourage or discourage participation in CalSavers.
- Provide advice about investment options, taxes, or participation in the program.
- Manage investment options.
- Process distributions.
- Manage changes that an employee must make.
 (Example: change address, add beneficiary)



Submit and maintain employee roster



Submit employee contributions each pay period

Employer Timeline





Welcome	Register	Account setup	Employee decision period	Send	payroll contrib	utions
		<u>O</u> C			First paycheck	(D)
Employer receives Access Code from CalSavers	Register today or before your deadline	30 days Set up account a Upload employe roster		Employees enrolled in Progran	the	Payroll deductions start
Number (Ell	Гах ID (EDD)	or Tax Identification	Employee options Do nothing Customize account Opt out		initiates deduction	



Saver Features



Automatic Payroll Deduction IRA

Contributions are deducted from paycheck and deposited into IRA account.

Completely Voluntary

Savers may opt out or opt back in at any time.

Simple Options

- Automatic enrollment at work.
- Use standard contribution and investment settings or customize.

Portable

Saver keeps their account even if they change jobs.

Low Cost for Savers

Savers will pay a small fee to cover program administration costs.



How do Savers Join CalSavers?



Employers upload a roster of eligible employees into the Employer Portal.

CalSavers sends a notification to employees.



30 days after being added, employee is **auto-enrolled** in the program.

Employer begins initiating payroll deductions.

Standard and Customized Options







Account type Contribution rate



Investment options

Standard

Roth IRA

5% with automatic escalation of 1% annually until 8%.

Target Retirement Fund after 30 days in Money Market Fund*

Customize

Re-characterize to a Traditional IRA**

- Savers can contribute from 1%-100% of salary, subject to IRS limits.
- Savers can turn off/on auto-escalation feature.



Money Market Fund



Target Retirement Date Funds



Environmental, Social, Governance Fund



Core Bond Fund



Global Equity Fund

^{*}Contributions will be invested into the CalSavers Money Market Fund for the first 30 days. After 30 days, those funds will be transferred to a Target Retirement Fund based on age. Subsequent contributions will be invested in the Target Retirement Fund.

^{**} All contributions will be made on after tax basis. Participants who choose the Traditional option will be provided tax forms to file a deduction. Eligibility for deduction is determined by IRS rules. 14

Investment Option Details





Investme	ent Options	Description	Total Annualized Asset-Based Fee	Investment Manager
(O)	CalSavers Money Market Fund	Seeks to maximize current income, to the extent consistent with the preservation of capital and liquidity.	0.42%	STATE STREET GLOBAL ADVISORS
<i>E</i> \$	CalSavers Target Retirement Fund (Age-based Funds for 2020, 2025,	Investment Options that correspond with the year closest to when you will be the target retirement age, defined as age 65.		
	2030, 2035, 2040, 2045, 2050, 2055,	This option seeks to provide for retirement outcomes based on quantitatively measured risk. The portfolios will be broadly diversified across global asset allocations becoming more conservative over time.	0.39%	STATE STREET ADVISORS
dil	CalSavers Core Bond Fund	The total return of an index composed of the total U.S. investment grade bond market.	0.325%	STATE STREET GLOBAL ADVISORS
(\b	CalSavers Global Equity Funds	Invest substantially all of its investable assets in two SSGA FM-advised stock equity index funds.	0.338%	STATE STREET GLOBAL ADVISORS
	CalSavers Environmental, Social,	Seeks to track the performance of the Calvert US Large-Cap Core Responsible Index, which is composed of common stocks of large companies selected from the 1,000 largest	0.49%	■ Calvert
(S) \(\sum_{\text{\tiny{\text{\tiny{\text{\texi{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\tin}\text{\tinit}\\ \text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\tin}\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\texi}\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\ti}\tint{\text{\text{\text{\text{\texi}\text{\texi}\text{\text{\ti}\text{\text{\text{\text{\text{\texi}\text{\text{\texi}\text{\text{\text{\text{\text{\text{\texi}\text{\text{\texi}\text{\	Governance Fund	publicly traded U.S. companies based on market capitalization. It offers broad exposure to companies that meet The Calvert Principles for Responsible Investment.	<i>plus</i> fixed fee of \$4.25 per quarter	

CalSavers charges savers an administrative fee to cover the Program's administration and investment costs. This includes a quarterly Fixed Account Fee (\$4.50) and an Annualized Asset-Based Fee (0.325% to 0.49%). These fees are deducted from the account balance throughout the year. CalSavers also charges a Paper Delivery Fee of \$1.50 per quarter and a \$5 Paper Check Fee – both can be waved using electronic delivery. The initial Fixed Account Fee and Paper Delivery Fee are deferred for at least 90 days after the initial contribution and exempt for the quarter in which the first contribution is made.

Employer \$500 Early Incentive Campaign





Campaign runs through November 30th, 2025 for all newly mandated employers.

Submit all eligible employees and maintain roster.

Must have at least <u>one</u> participating employee.

Submit contributions each pay period for participating employees.

Eligible employers will be automatically entered into two drawings. 2,000 total winners will be awarded \$500.1

Employers must maintain compliance to be eligible for the drawing.²

Resources/Client Services Assistance





Website

www.calsavers.com

Saver Resources

- Program Details
- Forms
- Frequently Asked Questions
- Webinars

Employer Resources

- Tools, Tips, Templates
- Program Details
- Registration Timelines/ Deadlines
- Frequently Asked Questions
- Webinars



Phone/Email

1-855-650-6918 (Savers)

1-855-650-6916 (Employers)

clientservices@calsavers.com

Hours:

8:00 am to 8:00 pm PT M-F



- In-state representatives available to visit employers and savers across the state
- Assist employers with registration and account setup
- Answer program questions
- Employee education presentations
- Available onsite or online

fieldsupport@calsavers.com

Website, phone/email and onsite support all offer multilingual service

Website Navigation

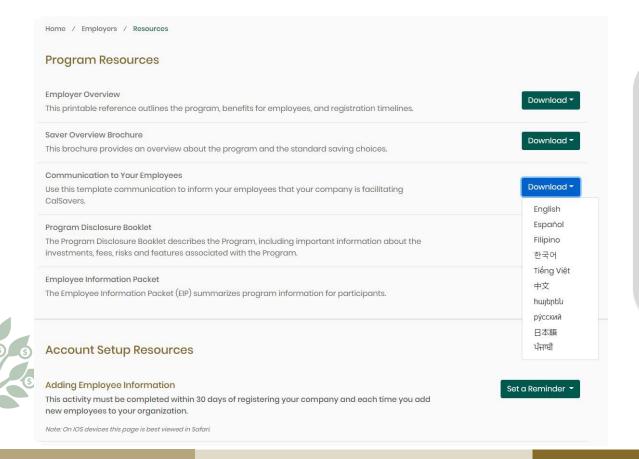






Online Resources for Employers



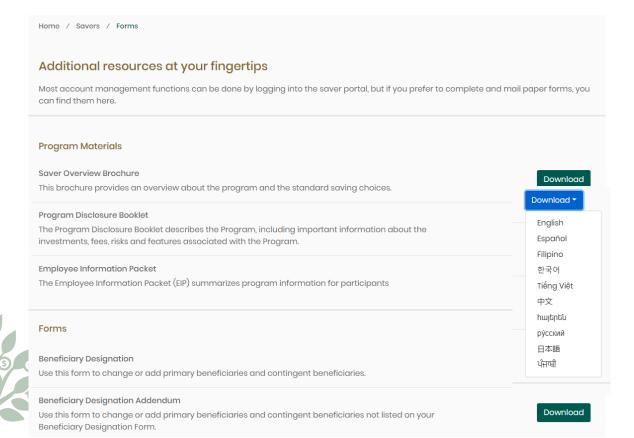


- Tools, Tips, Templates
- Program Details
- Registration Deadlines
- Frequently Asked Questions

Online Resources for Savers







- Program details
- Investments
- Retirement Calculators
- Forms
- Employee webinars



Registration or Exemption







Registration or Exemption







- Federal EIN/TIN
- Program access code
 (The unique six-digit alphanumeric code included in your notice)
- 2. Attest
- Click Next



Get started with CalSavers

CalSavers helps California workers save for retirement with support from their employers. By law, eligible California employers must register and facilitate the program by specific deadlines.

Enter your federal EIN/TIN and CalSavers access code so that we can locate your company record. We will guide you to register for CalSavers or request an exemption.				
ederal EIN / TIN (i)	CA payroll tax number (j)	Access code (j)		
XX-XXXXXX	XXX-XXXX-X			

I electronically attest under penalty of perjury that I am the employer or have been duly authorized by the employer to act on the abovenamed employer's behalf regarding the CalSavers program.

Get started



Your Federal EIN number becomes your Program Account number when you do your payroll setup.

Registration





amyhenderson@mycompany.com
Payroll connection
Paychex

Back



- Review for accuracy
- Click 'Edit' to make changes
- If all information is correct, click
 Submit
- An email confirmation will be sent to the facilitator





Registration is Complete.

What Comes Next?



Timeline







Employer Registration

Employers must add employee

information

within 30 days

 \bigoplus_{\oplus}

Send Employee Information

- One-by-one
- upload templates

30 days

Employee decision period

- Opt Out
- · Customize Account
- Do Nothing



Employees are enrolled





Remit funds to Program

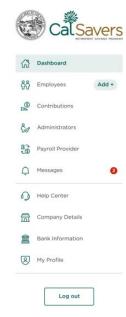


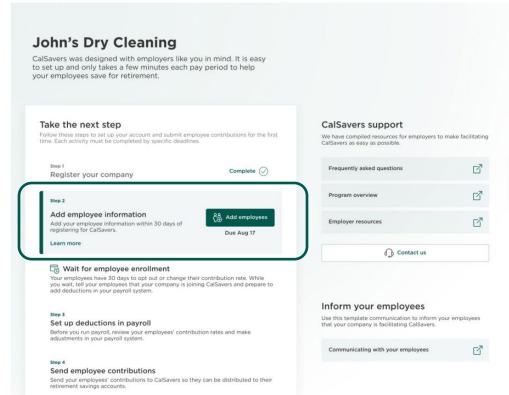


Add Employee Information





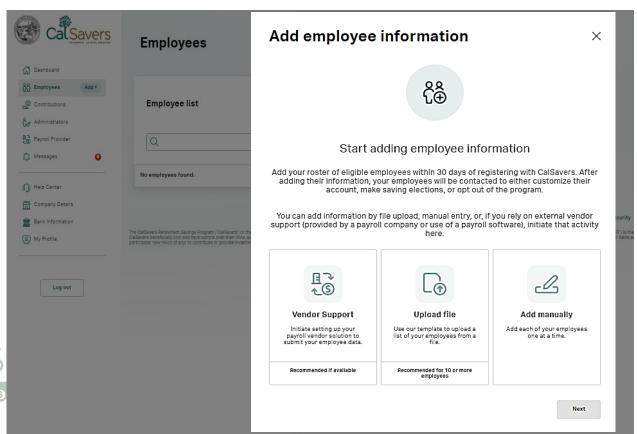




From Dashboard click 'Add Employees'



Add Employee Information







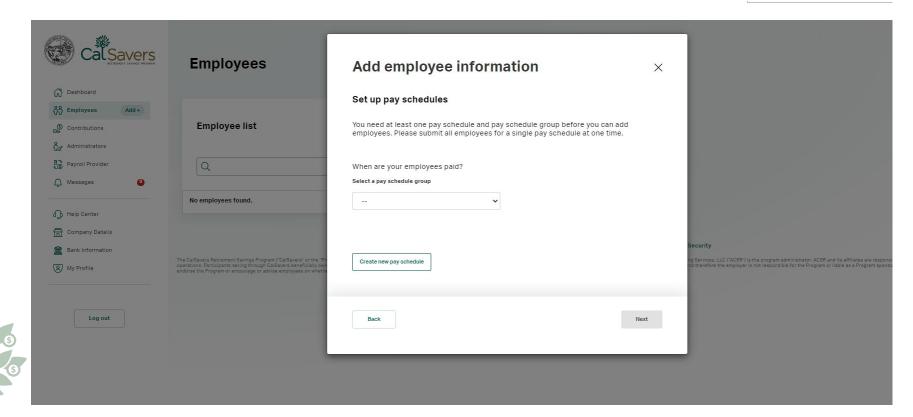
3 ways to complete

- Vendor Support
- Upload file
- Manual

Add Employee – Create Pay Schedule







Add Employee Information







Start adding employee information.

Add your roster of eligible employees within 30 days of registering with CalSavers. After adding their information, your employees will be contacted to either customize their account, make saving elections, or opt out of the program.



Upload file

Use our template to upload a list of your employees from a file.

Recommended for 10 or more employees



Add manually

Add each of your employees one at a time.

Next

2 Ways to add

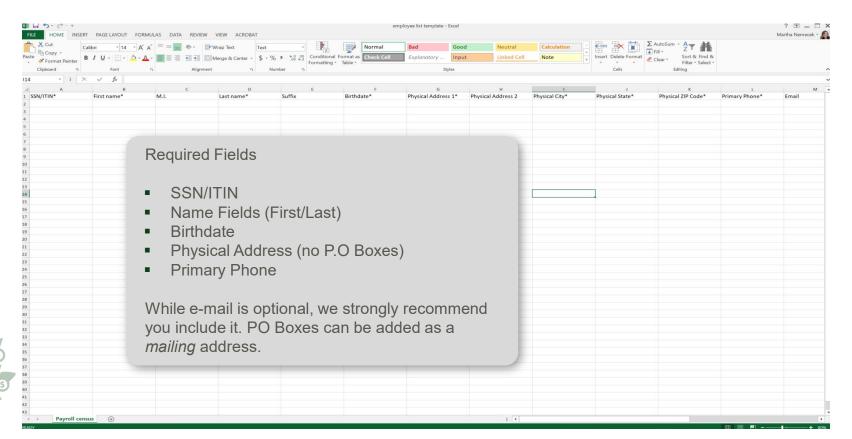
- Upload file: using the MS Excel file template
- 2. Add manually: add information one-by-one



Add Employee Information – Upload File







Add Employee Information – Manually

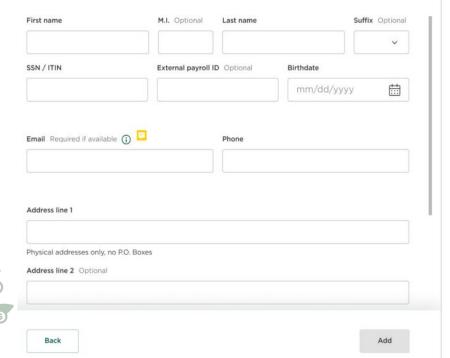


X



Add employee information

Review the accuracy of your employee records before adding information here. After your employee is added, they will manage their own contact information. All fields are required unless indicated otherwise.



New employees

Doe, Jonathan

Tai, Xue

2 Kimball, Juliet
3 Greer, Elizabeth
4 Leaf, Derrick
5 Perez, Joaquin
6 Santos, Lavinia Esperanza
7 Stone, Melanie

Add manually:

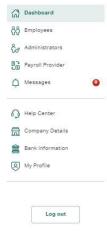
- Fill all required fields
- Click 'add' for each employee
- After all employees are added click 'Finish and submit'

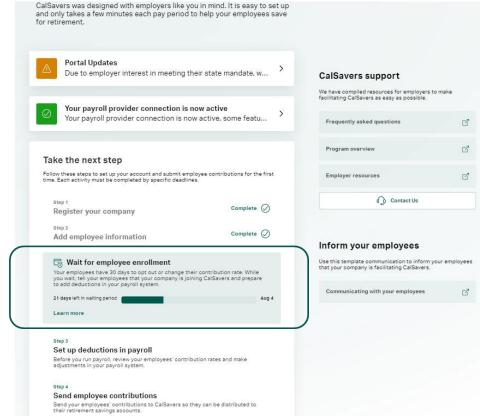
Finish and submit

30 Day Decision Period Begins











Deduction Setup



Payroll Provider: Call your payroll provider to find out their level of service regarding CalSavers

Automation: Find out if your payroll company provides automated export services to integrate with CalSavers (API, FTP)

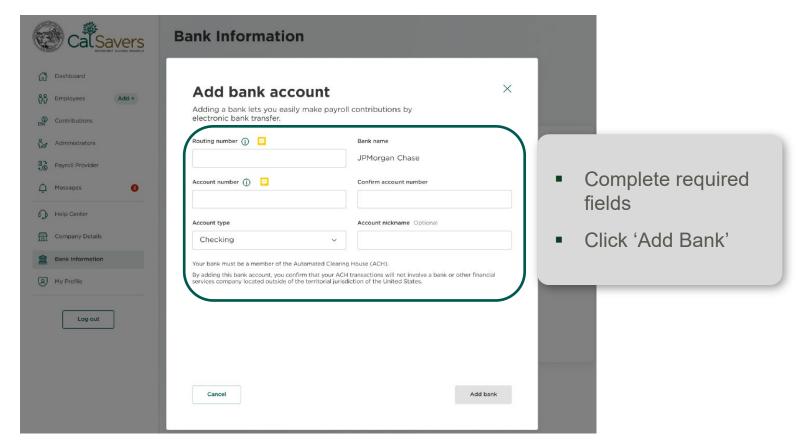
Payroll Software: Key information for setting up the deduction

- After tax deduction (sometimes called Roth, other, or misc payroll deduction)
 - It is Calculated from the gross pay, and deducted from the net pay
- Deduction is not reportable on taxes
- Maximum contribution limit for 2025 is \$7,000 (not all services will ask this)
 - Savers over 50: \$8,000
- Default contribution rate: 5% (not all services will ask this)

Adding Bank Information





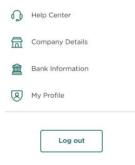


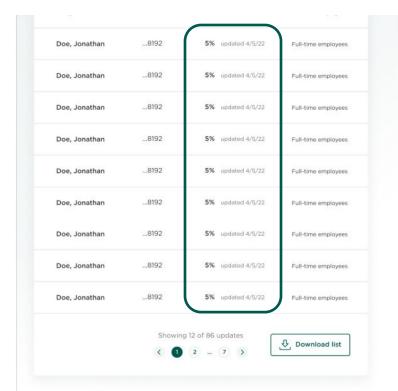


Confirm Employee Participation









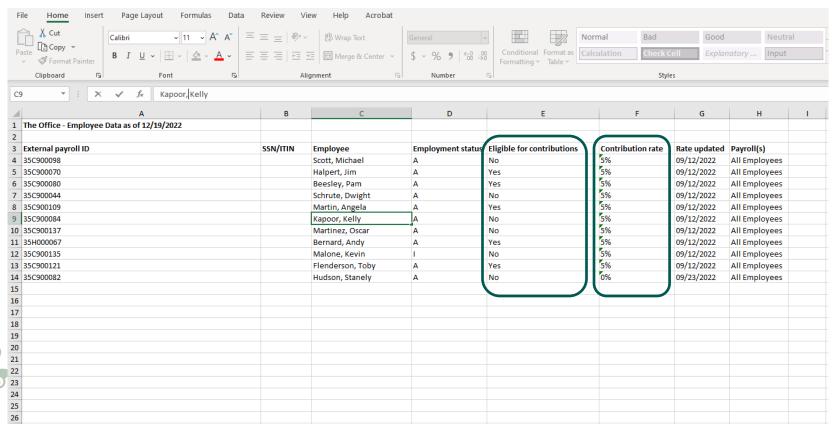




Confirm Employee Participation





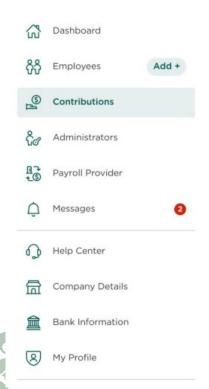


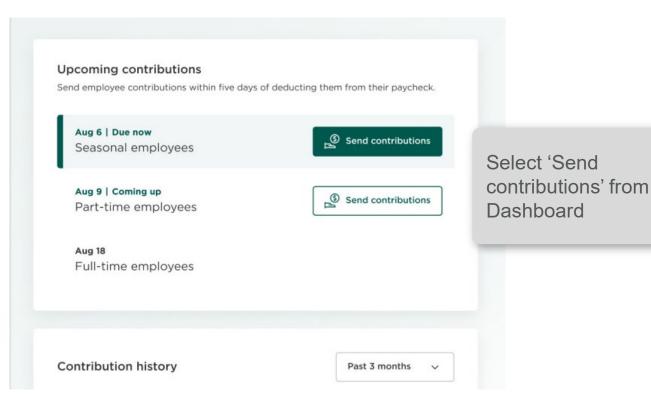


Submit Contributions







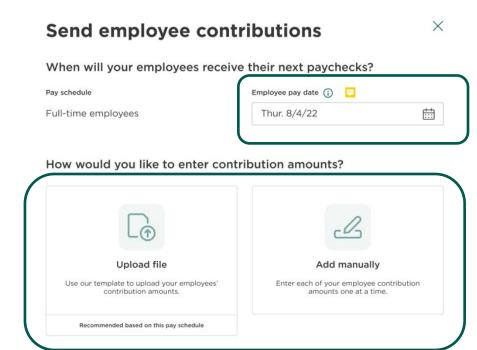


Submit Contributions





- Enter pay date
- 2. Choose method
- Add manually: enter each employee contribution manually
- Upload file: upload contribution info using template



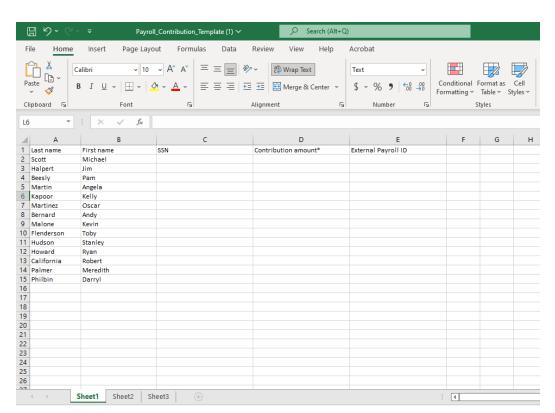


Submit Contributions – File Upload





- Enter each employee's contribution for the pay period
- 2. Save the file

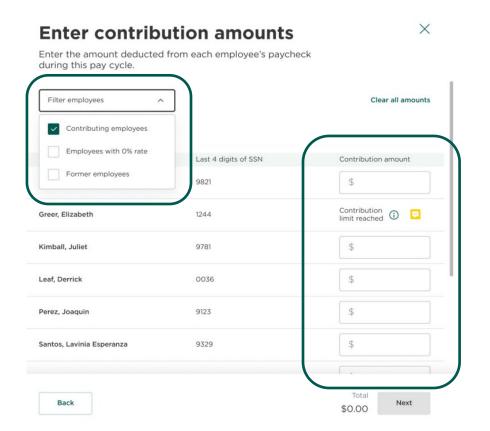


Submit Contributions – Manual Entry





- 1. Select 'Contributing employees'
- Enter contributions for each participating employee

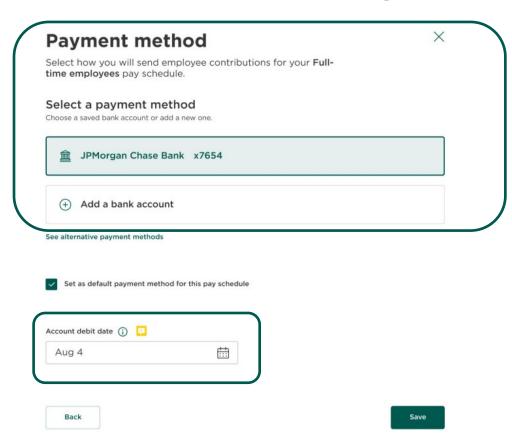


Submit Contributions – Payment Method





- 1. Select payment method (ACH, wire, check)
- Select Debit Date for ACH
- 3. Click Save





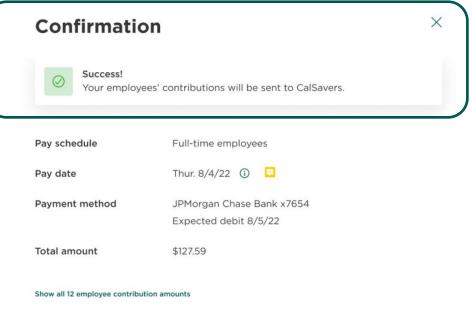
Submit Contributions – Review & Confirm





Send Contributions

- 1. Review
 - Click checkbox
 - Click 'Send Payment'
- 2. Wait for "Success!" confirmation message





Done

Resources/Client Services Assistance





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Website, phone/email and onsite support all offer multilingual service



Thank you



www.calsavers.com



www.treasurer.ca.gov/calsavers



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in CalSavers





Information and disclosures





The CalSavers Retirement Savings Program ("CalSavers" or "the Program") is an automatic enrollment payroll deduction IRA overseen by the CalSavers Retirement Savings Board ("Board"). Ascensus College Savings Recordkeeping Services, LLC ("ACSR") is the program administrator. ACSR and its affiliates are responsible for day-to-day program operations. Participants saving through CalSavers beneficially own and have control over their IRAs, as provided in the Program Disclosure Booklet available at saver.calsavers.com. CalSavers is not sponsored by the employer, and therefore the employer is not responsible for the plan or liable as a plan sponsor.

CalSavers offers investment options selected by the Board. For more information on CalSavers' investment options go to saver.calsavers.com. Account balances in CalSavers will vary with market conditions. Investments in CalSavers are not guaranteed or insured by the Board, the State of California, the Federal Deposit Insurance Corporation, or any other organization.

CalSavers is a completely voluntary retirement program. Savers may opt out at any time or reduce or increase the amount of their payroll contributions. If a Saver opts out they can later opt back into CalSavers. California law requires that CalSavers conduct an Open Enrollment Period once every two years during which eligible employees that previously opted out of the Program shall be re-invited to participate under automatic enrollment and must opt out again if they still do not wish to participate in the Program.

Saving through an IRA may not be appropriate for all individuals. Employer facilitation of CalSavers should not be considered an endorsement or recommendation by a participating employer, IRAs, or the investment options offered through CalSavers. IRAs are not exclusive to CalSavers and can be obtained outside of the program and contributed to outside of payroll deduction. Contributing to a CalSavers IRA through payroll deduction may offer some tax benefits and consequences. Participants should consult a tax or financial advisor if they have questions related to taxes or investments. Employers do not provide financial advice and employees should not contact an employer for financial advice. Employers should refer all questions about the Program to CalSavers. Employers are not liable for decisions employees make pursuant to Section 100034 of the California Government Code.

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