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OCTOBER 16, 2018

AGENDA ITEM 3  
INFORMATION ITEM

CALIFORNIA SECURE CHOICE RETIREMENT SAVINGS INVESTMENT BOARD

*Executive Director's Report*

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**Budget**

The August budget report is not available at this time due to delay in data reporting from the implementation of FI\$Cal. The July, August, and September reports will be presented at the November board meeting. As reported previously, the Program spent \$1,700,276 in loan funding in the 2017-18 fiscal year and a total of \$2,019,057 since inception.

Gilbert Associates, Inc., the independent auditors, are currently reviewing the 2017-18 fiscal year budget and expenditures. They will be able to finalize their report when the year-end budget information is available from FI\$Cal.

**Staffing**

Recruitment is ongoing for a Director of Outreach, Marketing, and Communications (SSM II) and a Manager of Outreach and Marketing (SSM I). Applications are due by October 19.

**Contracts Executed Under Delegated Authority**

None to report at this time.

**Risk Report**

The Board's Governance Policy requires the Executive Director to report quarterly on program-related risk factors. To satisfy this requirement, staff and program consultant AKF Consulting created a Risk Management Report (Attachment 1). The first two pages of the document contain a "master checklist" of the types of items the Program will screen and identify for the Board. The third page is the report that staff envision bringing to the Board on a quarterly basis, updated to reflect any new or potential risks posed to the Program as of the date of the report.

**Regulations Update**

Staff issued the notice of emergency rulemaking October 12, 2018. The public comment period will begin October 22, 2018 and conclude October 26, 2018. If the regulations are approved by the Office of Administrative Law, they would take effect by November 1, 2018 and staff would initiate regular rulemaking soon after.

**Legislation and Policy Update**

The Family Savings Act of 2018 (HR 6757) passed out of the U.S. House of Representatives September 27, 2018. If enacted, the act would allow for encourage the adoption of multiple-

employer plans; establish a new tax-advantaged savings vehicle, the Universal Savings Account (referred to as “USAs”); amend rules for Traditional IRAs by allowing contributions after age 70 ½ and eliminating required minimum distributions for accounts with less than \$50,000; and make a series of other changes impacting retirement savings vehicles.

### **Due Diligence Visits**

Executive Director Katie Selenski and Deputy Executive Director Brian Gould visited the customer service call center in Tucson, Arizona on October 11.

### **Research**

Preliminary organization is underway to form an informal network of researchers interested in analyzing CalSavers data for the purpose of providing insights to the Program to improve savers’ outcomes and advance the mission of stronger retirement security for all. Strict adherence to data privacy laws and best practices will be required. Staff will focus on collaborations with the University of California for central coordination and will welcome participation from other universities and organizations (Attachment 2). As specific opportunities arise in the coming months, staff will update the Board.

### **Media Mentions**

- 1. How Does Saving For Retirement Affect Low-Income Workers? (John Scott, Director Retirement Savings Project, Pew Charitable Trusts | Forbes | September 20, 2018)**  
<https://www.forbes.com/sites/johnscott/2018/09/20/how-does-saving-for-retirement-affect-low-income-workers/>
- 2. Fate of Open MEP legislation in doubt amid current political climate (BenefitsPro | October 02, 2018)**  
<https://www.benefitspro.com/2018/10/02/fate-of-open-mep-legislation-in-doubt-amid-current/>
- 3. \$1.1 million grant from the Arnold Foundation to support CalSavers’ Partners (Orange County Breeze | October 05, 2018)**  
[http://www.oc-breeze.com/2018/10/05/128384\\_1-1-million-grant-from-the-arnold-foundation-to-support-calsavers-partners/](http://www.oc-breeze.com/2018/10/05/128384_1-1-million-grant-from-the-arnold-foundation-to-support-calsavers-partners/)
- 4. Best New Ideas in Money Series: Don’t have a 401(k)? State governments have a retirement plan for you (MarketWatch | October 08, 2018)**  
<https://www.marketwatch.com/story/dont-have-a-401k-state-governments-have-a-retirement-plan-for-you-2018-10-05>
- 5. *Roads2Retirement* Pilot Episode Trailer (link provided upon release October 16)**

### **External Presentations since the Last Board Meeting**

External events at which CalSavers staff or board members presented since the last Board meeting:

1. October 4, 2018: Small Business Association Partners Meeting; Grass Valley, CA
2. October 4, 2018: Closing the Women's Wealth Gap Meeting; webinar
3. October 10, 2018: National Association of Women Business Owners Santa Barbara Chapter CalSavers Workshop; Santa Barbara, CA
4. October 11, 2018: California Capital Financial Development Corporation CalSavers Event; Sacramento, CA
5. October 11, 2018: ACHLIC 40th Annual Round Table; Pebble Beach, CA
6. October 12, 2018: California Association for Micro Enterprise Opportunity (CAMEO) Regional Meeting; Redding, CA

### **Upcoming External Presentations**

External events at which CalSavers staff or board members are presenting in the upcoming months:

1. October 18, 2018: Inland Valleys Regional CalSavers Workgroup Meeting (hosted by United Way of the Inland Valley); Riverside, CA
2. October 18, 2018: CalNonprofits Policy Convention; Los Angeles, CA
3. October 23, 2018: CAMEO/Small Business Development Center CalSavers Webinar (Train the Trainer); Sacramento, CA
4. October 24, 2018: California Asset Building Coalition Financial Resources Event; Sonoma, CA
5. October 29, 2018: News & Review Storyboard for the Sacramento Area; Sacramento, CA
6. October 31, 2018: Southern California Grantmakers presentation; webinar
7. November 1, 2018: CalNonProfits CalSavers Webinar; Sacramento, CA
8. November 12, 2018: CAMEO/Small Business Development Center CalSavers Webinar (for Business Owners); Sacramento, CA

9. November 14, 2018: California Community Action Partnership Association 2018 Annual Conference; Sonoma CA
10. November 15, 2018: California Economic Summit; Santa Rosa, CA
11. December 7, 2018: CalCPA webinar on CalSavers, OregonSaves, and Illinois Secure Choice for accountants nationwide; online and Burlingame, CA

***Attachments***

- Attachment 1: Risk Management Report for Q1 2018-19
- Attachment 2: Informal Researchers Network