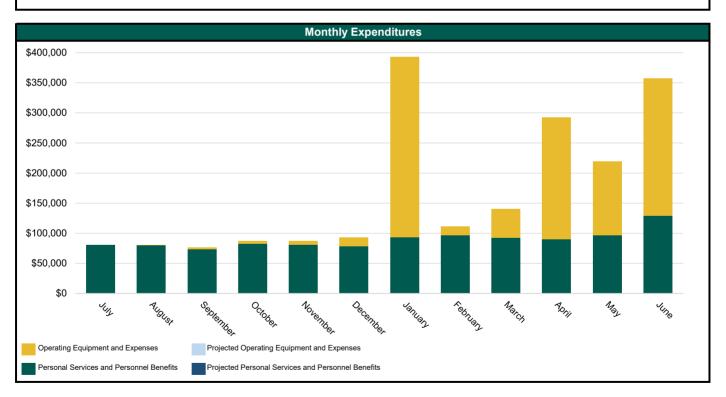


## **CalSavers Budget Overview**

Fiscal Year 2021-2022

Data through June 30, 2022

| Projected vs. Actual Expenditures |  |             |           |        |   |           |           |                    |             |             |           |        |
|-----------------------------------|--|-------------|-----------|--------|---|-----------|-----------|--------------------|-------------|-------------|-----------|--------|
|                                   | Personal Services and Personnel Benefits |             |           |        | <b>Operating Equipment &amp; Expenses</b> |           |           | Total Expenditures |             |             |           |        |
| Month                             | Projected                                | Actual      | Variance  |        | Projected                                 | Actual    | Variance  |                    | Projected   | Actual      | Variance  |        |
| July                              | \$83,568                                 | \$80,321    | \$3,247   | -3.9%  | \$54,076                                  | \$0       | \$54,076  | -100.0%            | \$137,643   | \$80,321    | \$57,322  | -41.6% |
| August                            | \$83,568                                 | \$80,431    | \$3,137   | -3.8%  | \$54,300                                  | \$535     | \$53,765  | -99.0%             | \$137,868   | \$80,966    | \$56,902  | -41.3% |
| September                         | \$107,782                                | \$74,010    | \$33,771  | -31.3% | \$135,894                                 | \$2,726   | \$133,168 | -98.0%             | \$243,676   | \$76,736    | \$166,940 | -68.5% |
| October                           | \$107,782                                | \$82,288    | \$25,493  | -23.7% | \$79,563                                  | \$4,765   | \$74,798  | -94.0%             | \$187,345   | \$87,053    | \$100,291 | -53.5% |
| November                          | \$107,782                                | \$80,881    | \$26,900  | -25.0% | \$55,025                                  | \$5,953   | \$49,071  | -89.2%             | \$162,806   | \$86,835    | \$75,972  | -46.7% |
| December                          | \$107,782                                | \$78,792    | \$28,989  | -26.9% | \$152,010                                 | \$14,286  | \$137,724 | -90.6%             | \$259,792   | \$93,078    | \$166,713 | -64.2% |
| January                           | \$107,782                                | \$93,877    | \$13,905  | -12.9% | \$54,782                                  | \$299,321 | \$244,538 | 446.4%             | \$162,564   | \$393,198   | \$230,634 | 141.9% |
| February                          | \$107,782                                | \$96,775    | \$11,006  | -10.2% | \$55,457                                  | \$14,154  | \$41,303  | -74.5%             | \$163,238   | \$110,929   | \$52,309  | -32.0% |
| March                             | \$107,782                                | \$92,799    | \$14,983  | -13.9% | \$337,467                                 | \$47,629  | \$289,837 | -85.9%             | \$445,248   | \$140,428   | \$304,820 | -68.5% |
| April                             | \$107,782                                | \$89,981    | \$17,801  | -16.5% | \$210,467                                 | \$202,282 | \$8,185   | -3.9%              | \$318,248   | \$292,263   | \$25,985  | -8.2%  |
| Мау                               | \$107,782                                | \$97,075    | \$10,707  | -9.9%  | \$51,928                                  | \$122,209 | \$70,281  | 135.3%             | \$159,710   | \$219,284   | \$59,575  | 37.3%  |
| June                              | \$107,782                                | \$129,360   | \$21,579  | 20.0%  | \$116,709                                 | \$228,280 | \$111,571 | 95.6%              | \$224,490   | \$357,640   | \$133,149 | 59.3%  |
| YTD Total                         | \$1,244,952                              | \$1,076,592 | \$168,360 | -13.5% | \$1,357,678                               | \$942,140 | \$415,538 | -30.6%             | \$2,602,629 | \$2,018,731 | \$583,898 | -22.4% |





## CalSavers Budget Detail Fiscal Year 2021-2022

Data through June 30, 2022

| Legislative Loans Status                     |                |                       |               |               |                  |  |  |  |
|--|----------------|-----------------------|---------------|---------------|------------------|--|--|--|
| Loan Information                             | Loan Authority | Amount<br>Transferred | Transfer Date | Interest Rate | Repayment<br>Due |  |  |  |
| SB 826 - Budget Act of 2016                  | \$1,900,000    | \$1,900,000           | 11/22/16      | 0.611%        | 6/30/2024        |  |  |  |
| AB 97 - Budget Act of 2017                   | \$17,500,000   | \$804,000             | 09/06/17      | 1.082%        | 6/30/2024        |  |  |  |
| AB 97 - Budget Act of 2017                   |                | \$14,196,000          | 06/04/18      | 1.810%        | 6/30/2024        |  |  |  |
| AB 97 - Budget Act of 2017 expired authority | (\$2,500,000)  |                       |               |               |                  |  |  |  |
| Total  | \$16,900,000   | \$16,900,000          |               |               |                  |  |  |  |

| Staff Expenditures       |                        |                           |         |  |  |  |  |  |
|--------------------------|------------------------|---------------------------|---------|--|--|--|--|--|
| Description              | Projected Expenditures | Y-T-D Actual Expenditures | % Spent |  |  |  |  |  |
| Personal Services        | \$894,233              | \$769,370                 | 86.0%   |  |  |  |  |  |
| Personnel Benefits       | \$350,718              | \$307,222                 | 87.6%   |  |  |  |  |  |
| Total Staff Expenditures | \$1,244,952            | \$1,076,592               | 86.5%   |  |  |  |  |  |

| Operating Equipment and Expenses |                           |                     |              |                              |         |  |  |  |  |
|----------------------------------|---------------------------|---------------------|--------------|------------------------------|---------|--|--|--|--|
| Description                      | Projected<br>Expenditures | Encumbered<br>Funds | % Encumbered | Y-T-D Actual<br>Expenditures | % Spent |  |  |  |  |
| In-State Travel                  | \$60,000                  | \$0                 | 0.0%         | \$102                        | 0.2%    |  |  |  |  |
| Out-of-State Travel              | \$13,600                  | \$0                 | 0.0%         | \$1,165                      | 8.6%    |  |  |  |  |
| Contracts                        | \$1,092,307               | \$0                 | 0.0%         | \$887,344                    | 81.2%   |  |  |  |  |
| Administrative Expenses          | \$191,665                 | \$5,667             | 3.0%         | \$53,528                     | 27.9%   |  |  |  |  |
| Total OE&E Expenditures          | \$1,357,573               | \$5,667             | 0.4%         | \$942,140                    | 69.4%   |  |  |  |  |

| Total Program Expenditures |              |              |               |                |             |  |  |  |
|----------------------------|--------------|--------------|---------------|----------------|-------------|--|--|--|
|                            | Current Year | Current Year | Total Current | Total Program  | Total Loan  |  |  |  |
| Total Loan Transfers       | Staff        | OE&E         | Year          | Expenditures   | Funds       |  |  |  |
|                            | Expenditures | Expenditures | Expenditures  | from Inception | Remaining   |  |  |  |
| \$16,900,000               | \$1,076,592  | \$942,140    | \$2,018,731   | \$9,016,984    | \$7,883,016 |  |  |  |

| External Contracts                                      |                  |                |                                |             |         |  |  |  |
|---|------------------|----------------|--------------------------------|-------------|---------|--|--|--|
| Vendor  | Term             | Contract Total | Total Contract<br>Expenditures | Remaining   | % Spent |  |  |  |
| AKF Consulting Group                                    | 8/7/20-8/6/23    | \$200,000      | \$26,492                       | \$173,508   | 13.2%   |  |  |  |
| Program Consulting Services                             |                  |                |                                |             |         |  |  |  |
| California Department of Human Resources                | 11/1/18-6/30/22  | \$5,000        | \$600                          | \$4,400     | 12.0%   |  |  |  |
| Employee Training Services                              |                  |                |                                |             |         |  |  |  |
| CliftonLarsonAllen, LLC                                 | 10/15/20-6/30/22 | \$134,524      | \$25,463                       | \$109,062   | 18.9%   |  |  |  |
| Trust Audit Services: Program Fund                      |                  |                |                                |             |         |  |  |  |
| Employment Development Department                       | 7/1/19-6/30/22   | \$17,681       | \$14,500                       | \$3,180     | 82.0%   |  |  |  |
| Employer Data Transfer Services                         |                  |                |                                |             |         |  |  |  |
| Franchise Tax Board                                     | 8/1/20-6/30/25   | \$4,058,810    | \$677,381                      | \$3,381,429 | 16.7%   |  |  |  |
| Employer Compliance Enforcement Services                |                  |                |                                |             |         |  |  |  |
| Gilbert CPAs  | 7/1/19-6/30/22   | \$39,100       | \$30,500                       | \$8,600     | 78.0%   |  |  |  |
| Trust Audit Services: Administrative Fund               |                  |                |                                |             |         |  |  |  |
| Interpreters Unlimited                                  | 4/22/20-4/21/23  | \$100,000      | \$9,318                        | \$90,682    | 9.3%    |  |  |  |
| Translation Services                                    |                  |                |                                |             |         |  |  |  |
| K&L Gates   | 4/1/20-3/31/23   | \$350,000      | \$18,434                       | \$331,566   | 5.3%    |  |  |  |
| Legal Advisory Services                                 |                  |                |                                |             |         |  |  |  |
| Meketa Investment Group, Inc                            | 1/10/21-1/9/23   | \$240,000      | \$180,000                      | \$60,000    | 75.0%   |  |  |  |
| Investment Consulting Services                          |                  |                |                                |             |         |  |  |  |
| State Treasurer's Office                                | 7/1/21-6/30/22   | \$147,502      | \$147,502                      | \$0         | 100.0%  |  |  |  |
| IT, Legal, Personnel, and Other Administrative Services |                  |                |                                |             |         |  |  |  |
| State Treasurer's Office                                | 7/1/21-6/30/22   | \$66,495       | \$66,495                       | \$0         | 100.0%  |  |  |  |
| Building Rent and Shared Security Services              |                  |                |                                |             |         |  |  |  |
| Total   |                  | \$5,359,112    | \$1,196,685                    | \$4,162,427 | 22.3%   |  |  |  |