

CalSavers Retirement Savings Program Participation & Funding Snapshot as of 7/31/2024

Employer Registration Status Changes

| Employer Status | 7/31/2024 | 4/30/2024 | Change | % Change |
|--|-----------|-----------|--------|----------|
| Registered | 134,862 | 134,255 | 607 | 0.5% |
| Uploaded Roster | 122,946 | 121,139 | 1,807 | 1.5% |
| Started Payroll Deductions | 51,988 | 50,943 | 1,045 | 2.1% |
| Facilitated Deductions in last 90 days | 38,290 | 38,917 | -627 | -1.6% |
| Exempt | 130,480 | 128,557 | 1,923 | 1.5% |

Participant Savings and Enrollment Changes

| Participant Account Status | 7/31/2024 | 4/30/2024 | Change | % Change |
|-------------------------------|-----------|-----------|--------|----------|
| Funded Accounts | 519,562 | 505,283 | 14,279 | 2.8% |
| Payroll Contributing Accounts | 580,110 | 561,233 | 18,877 | 3.4% |
| Multiple Employer Accounts* | 83,572 | 79,821 | 3,751 | 4.7% |
| Self-Enrolled Funded Accounts | 2,638 | 2,430 | 208 | 8.6% |
| Effective Opt-Out Rate | 35.91% | 36.25% | -0.34% | -0.9% |

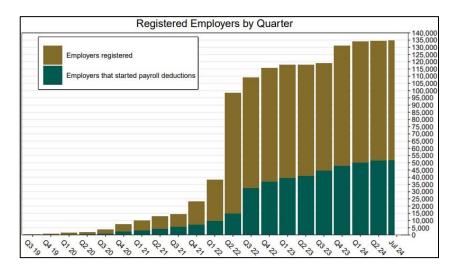
Status of Eligible Employers by Wave

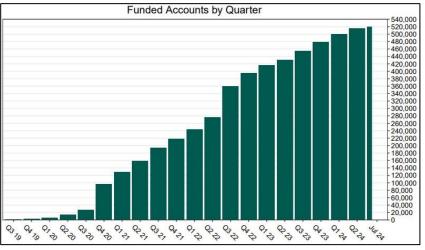
| Wave (Deadline) | Employers Registered | Employers Exempted | Total Employers Responded | Total Estimated Eligible Employers | Employer Response Rate |
|-------------------------|-------------------------|-----------------------|---------------------------------|--|------------------------------|
| Post-Deadline Employers | 131,710 | 120,639 | 252,349 | 281,800 | 89.5% |
| Wave 2024 (12/31/24) | 39 | 3 | 42 | N/A | N/A |
| Wave 4 (12/31/25) | 3,113 | 9,838 | 12,951 | N/A | N/A |
| Total | 134,862 | 130,480 | 265,342 | 281,800 | 94.2% |

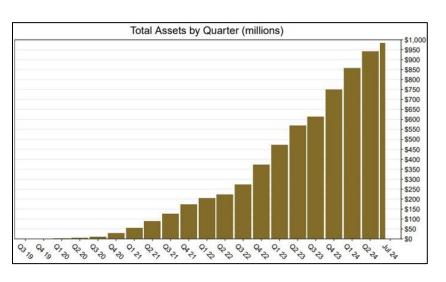
^{*} This data point reflects the number of funded account holders associated with more than one registered employer

Funding Amounts and Withdrawals

| Funding Amounts | 7/31/2024 | 4/30/2024 | Change | % Change |
|-------------------------------------|-----------------|-----------------|---------------|----------|
| Total Assets | \$984,708,724 | \$858,491,021 | \$126,217,703 | 14.7% |
| Average Funded Account Balance | \$1,895 | \$1,699 | \$196 | 11.5% |
| Total Contributions Amount | \$1,117,951,576 | \$1,005,872,133 | \$112,079,443 | 11.1% |
| Average Monthly Contribution Amount | \$198 | \$204 | -\$6 | -2.9% |
| Median Monthly Contribution Amount | \$152 | \$154 | -\$2 | -1.3% |
| Average Contribution Rate | 5.20% | 5.21% | -0.01% | -0.2% |
| Amount of Withdrawals | \$255,013,234 | \$215,550,896 | \$39,462,338 | 18.3% |
| Accounts with a Full Withdrawal | 126,223 | 116,778 | 9,445 | 8.1% |
| Accounts with a Partial Withdrawal | 20,519 | 17,998 | 2,521 | 14.0% |
| Withdrawal Rate** | 21.76% | 20.81% | 0.95% | 4.6% |







^{**} Withdrawal Rate is calculated as Accounts with a full withdrawal as a percent of Payroll Contributing Accounts

Chart 1: Funded Accounts



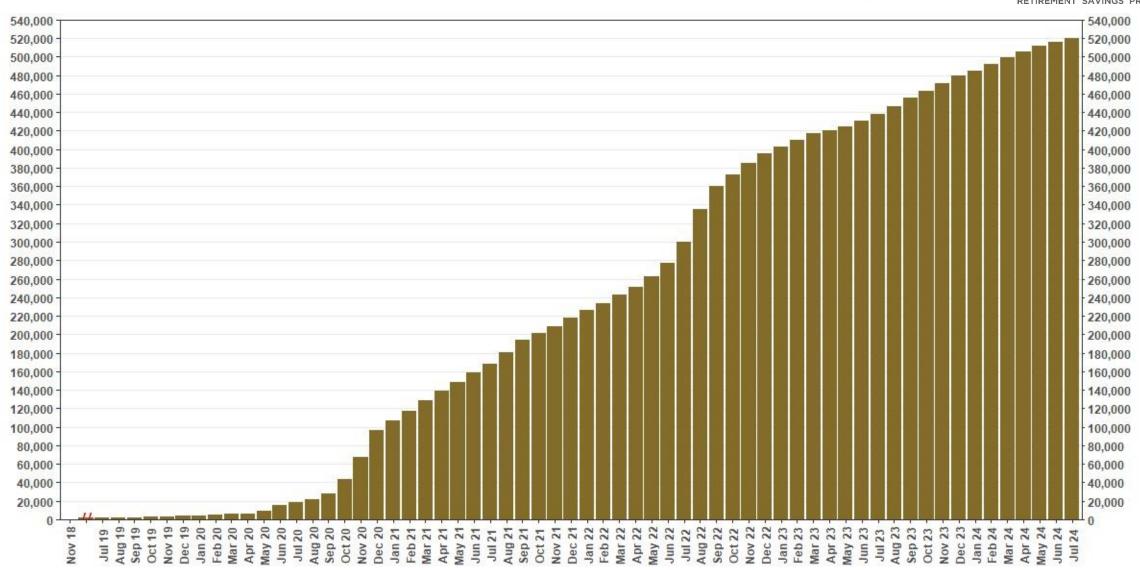


Chart 2: Total Assets (millions)



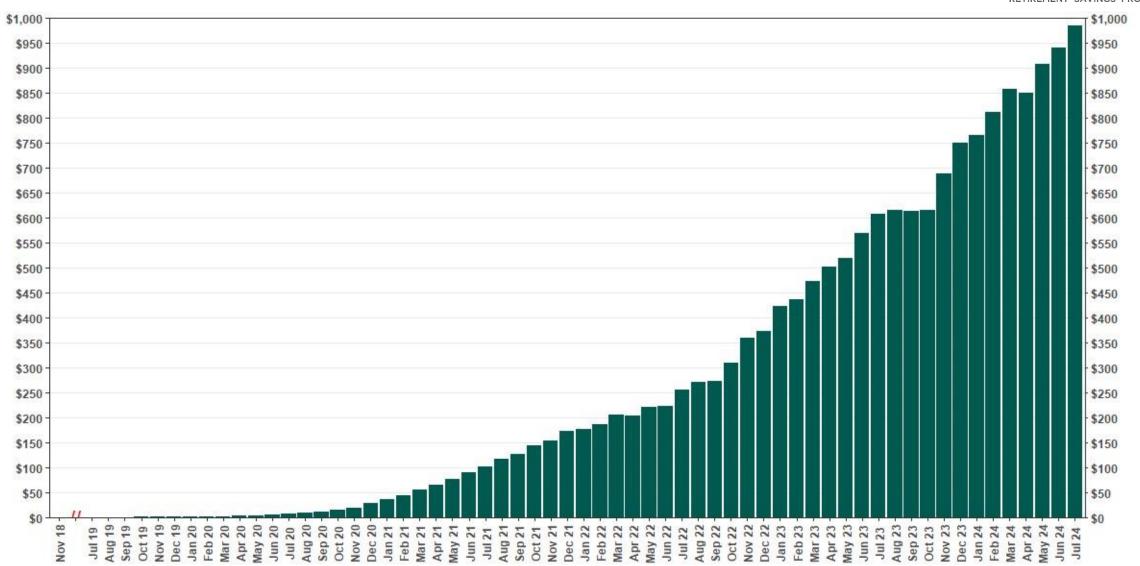


Chart 3: Average Funded Account Balance



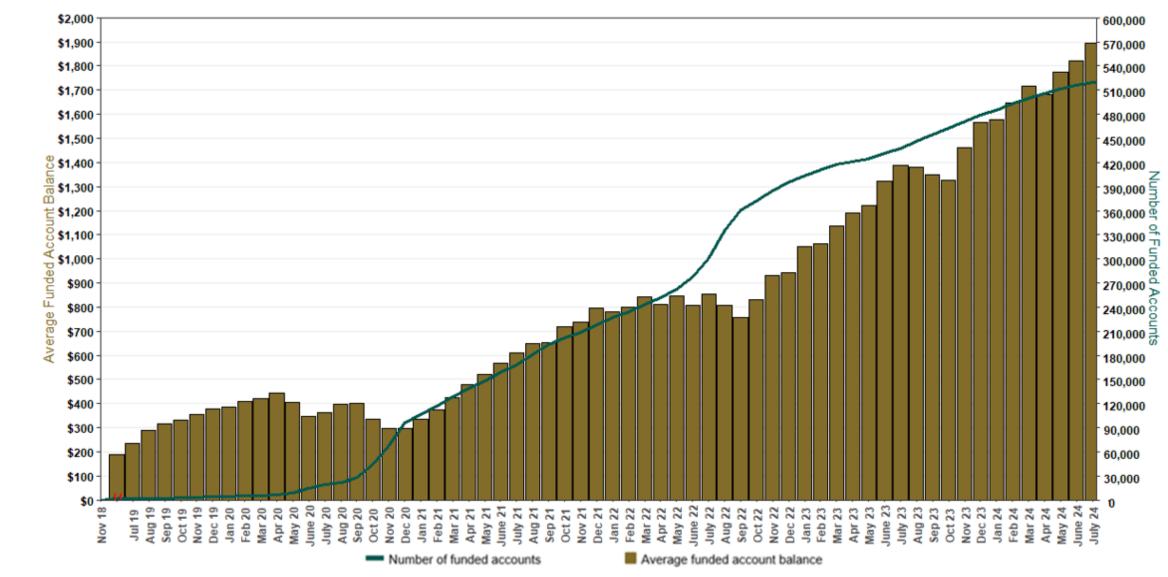


Chart 4: Distribution of Accounts by Balance

As of 7/3124



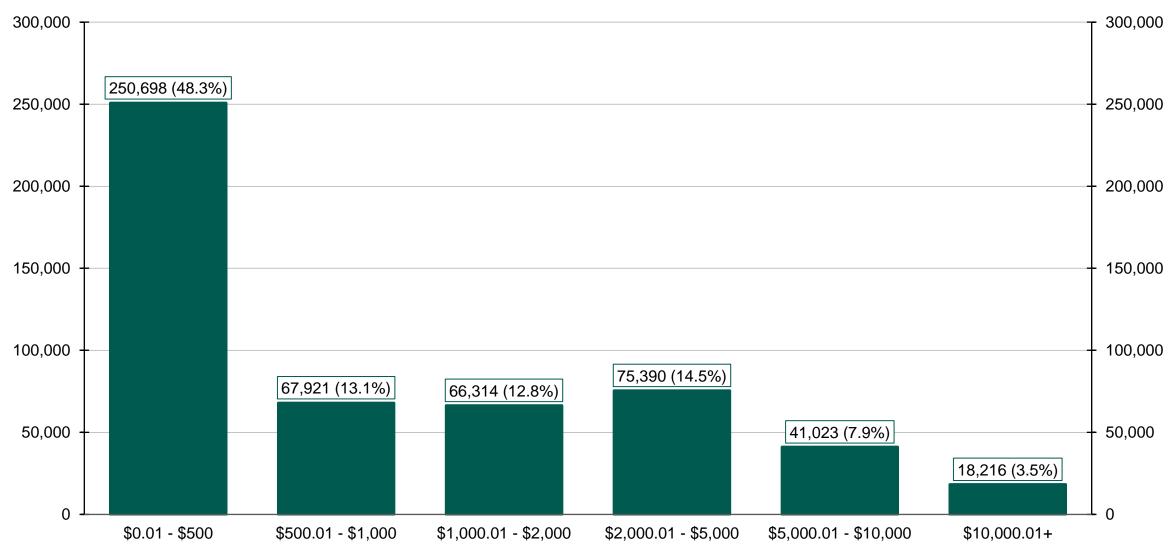


Chart 5: Monthly Contributions Per Saver



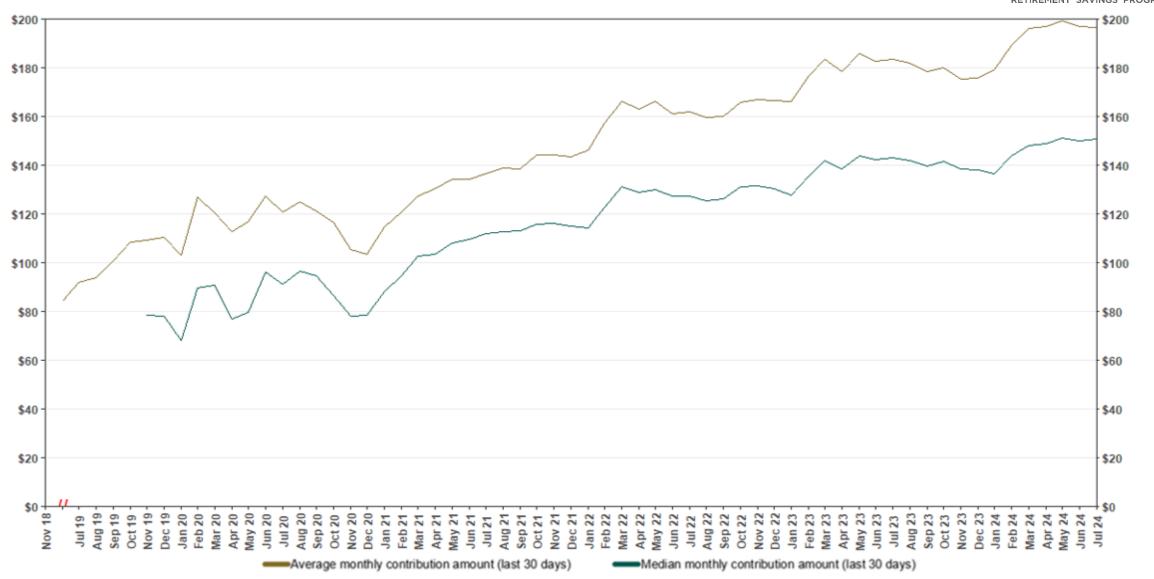
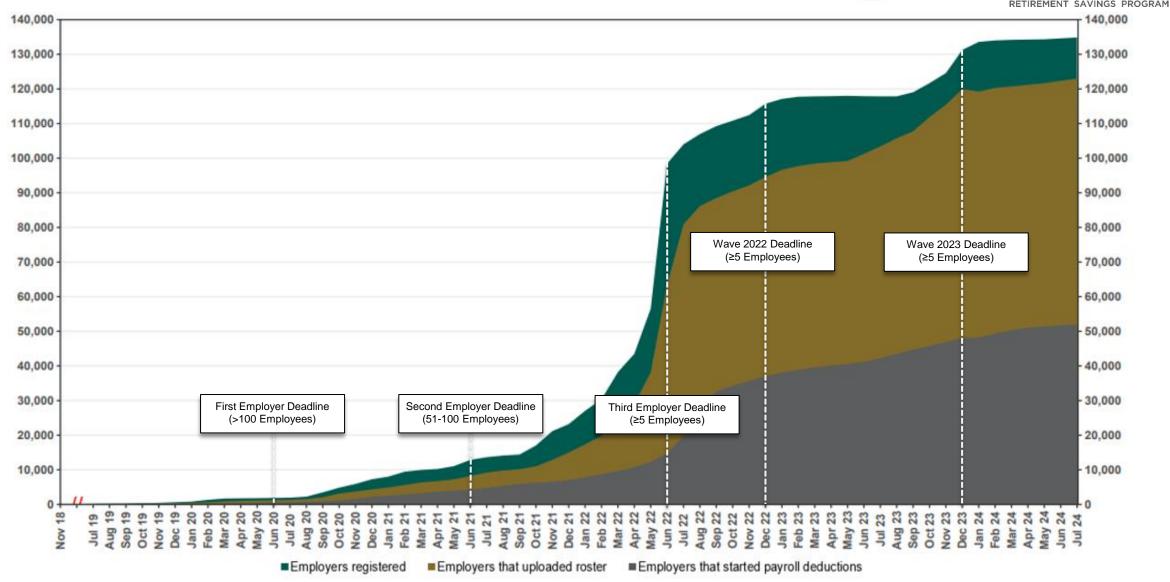


Chart 6: Status of All Registered Employers

As of 7/31/24





The Program operated a limited scope pilot from November 2018 through June 2019 prior to full statewide launch on July 1, 2019.

Chart 7: Status of Post-Deadline Employers



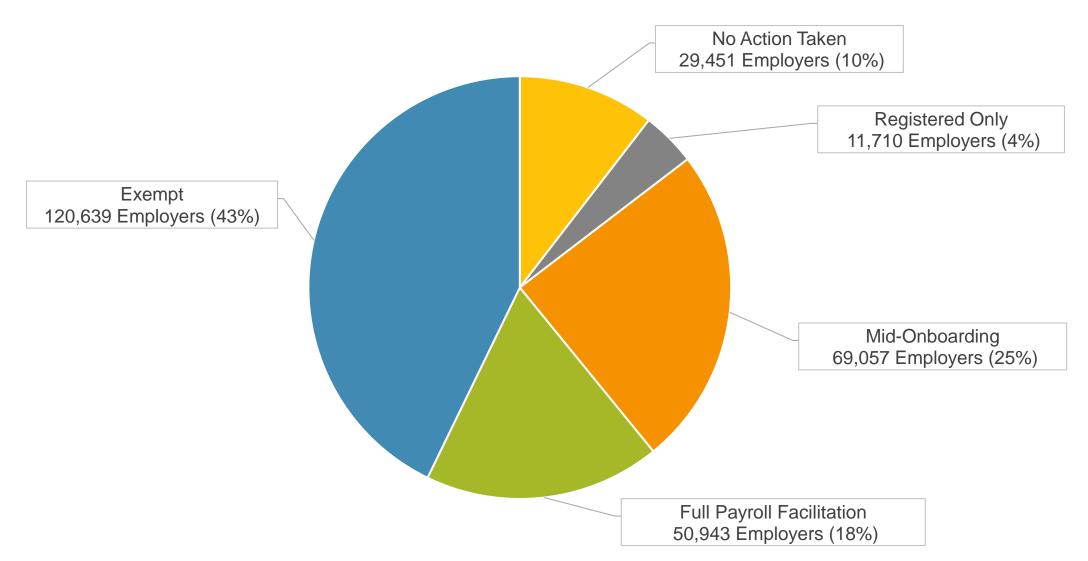


Chart 8: Accounts w/ Full Withdrawal as % of Payroll Contributing Accounts



