5.6%

-5.5%

9.0%

8.1%

6.7%

-\$47

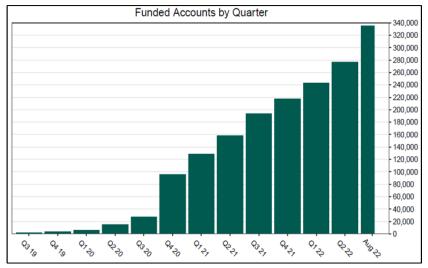
\$12

\$8



#### **CalSavers Retirement Savings Program** Participation & Funding Snapshot as of 8/31/2022

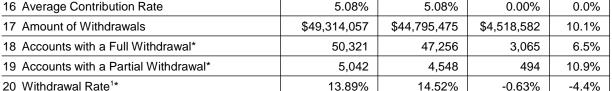
Employers	8/31/2022	7/31/2022	Change	% Change
1 Employers Registered	106,959	103,994	2,965	2.9%
2 Employers That Uploaded Roster	86,190	80,913	5,277	6.5%
3 Employers That Started Payroll Deductions	27,804	19,738	8,066	40.9%
4 Employers Facilitating Deductions (last 90 days)	26,467	18,607	7,860	42.2%
5 Exempted Employers	110,783	105,939	4,844	4.6%



#### **Participants**

6 Funded Accounts	335,102	299,892	35,210	11.7%
7 Payroll Contributing Accounts	362,331	325,422	36,909	11.3%
8 Multiple Employer Accounts	181,769	164,920	16,849	10.2%
9 Self-Enrolled Funded Accounts	1,109	1,069	40	3.7%
10 Effective Opt-Out Rate	37.54%	37.56%	-0.02%	-0.1%

#### Funding \$270,576,561 \$256,256,844 \$14,319,716 11 Total Assets 12 Average Funded Account Balance \$807 \$854 \$350,069,001 \$321,132,370 \$28,936,631 13 Total Contributions Amount 14 Average Monthly Contribution Amount \$163 \$151 15 Median Monthly Contribution Amount \$128 \$120 16 Average Contribution Rate 5.08% 5.08% 17 Amount of Withdrawals \$49,314,057 \$44,795,475



#### Status of Estimated Eligible Employers by Wave

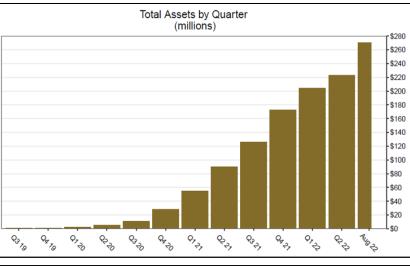
Wave (Deadline)	Employers Registered	Employers Exempted	Total Employers Responded	Total Estimated Eligible Employers <sup>2</sup>	Employer Response Rate
Wave 1 (9/30/20)	1,699	5,640	7,339	7,539	97.3%
Wave 2 (6/30/21)	3,597	5,751	9,348	10,214	91.5%
Wave 3 (6/30/22)	96,198	96,170	192,368	227,543	84.5%
Subtotal Waves 1-3	101,494	107,561	209,055	245,296	85.2%
Newly Mandated (12/31/22)	4,794	3,091	7,885	25,815	30.5%
Early Action <sup>3</sup> (12/31/23)	671	131	802	N/A	N/A
Total	106,959	110,783	217,742	271,111	80.3%

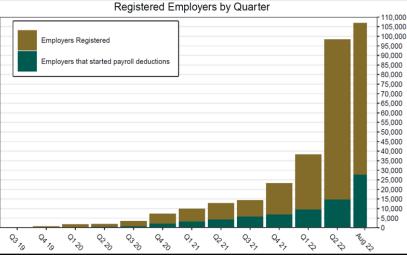
1. The withdrawal rate is calculated as Accounts with a full withdrawal as a percent of Payroll Contributing Accounts

2. Employer size is recalculated annually based on data obtained from the Employment Development Department. Data in the table above reflects the recalculation based on 2021 EDD reports

3. Early Action refers to employers who registered or reported an exemption prior to any notifications distribution and their deadline is 12/31/23.

\* Rows 18, 19, and 20 were previously misreported and are corrected in this version.

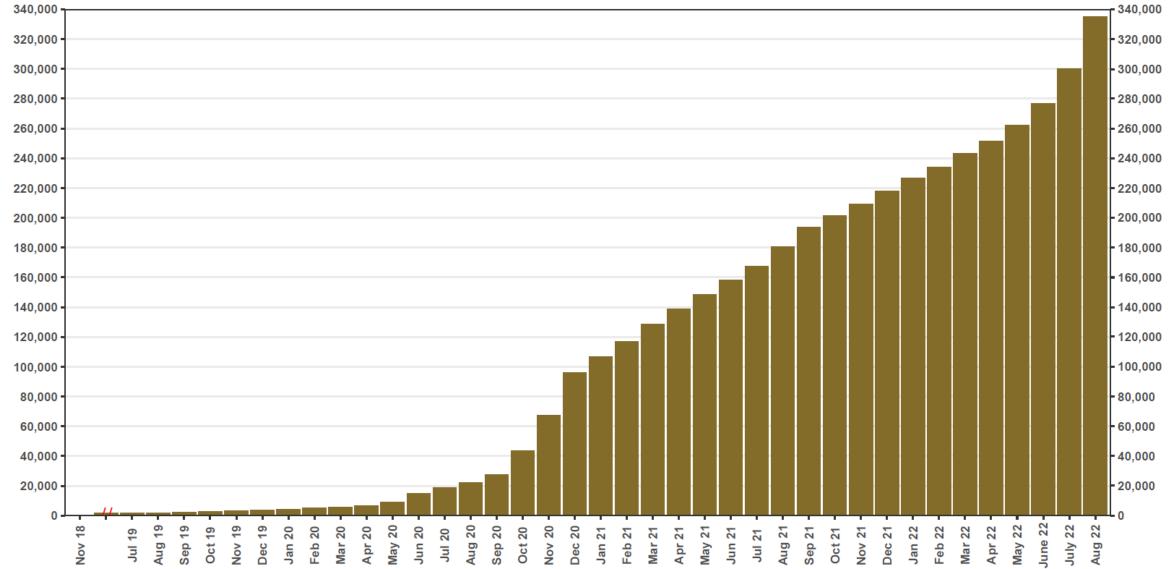




#### **Chart 1: Funded Accounts** As of 8/31/22

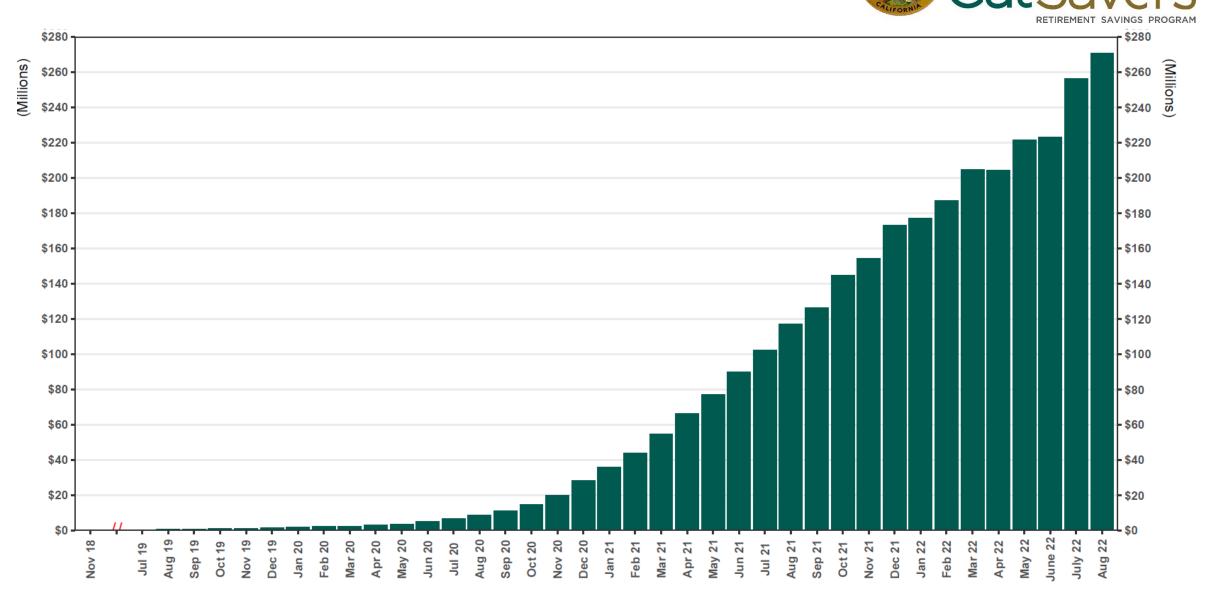


RETIREMENT SAVINGS PROGRAM

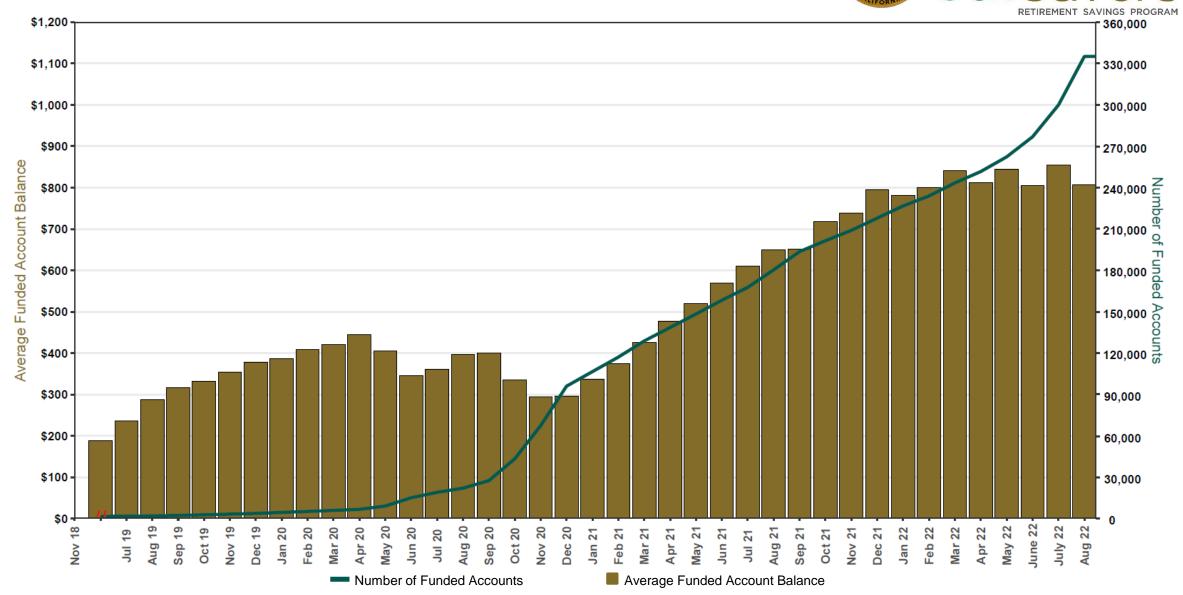


# **Chart 2: Total Assets**

As of 8/31/22

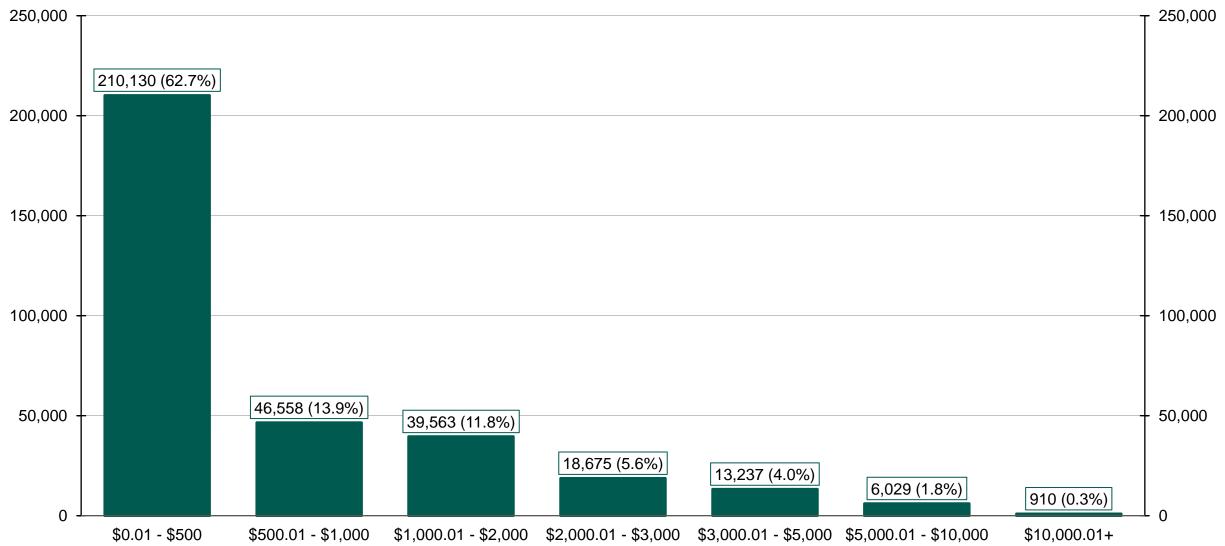


#### Chart 3: Average Funded Account Balance As of 8/31/22



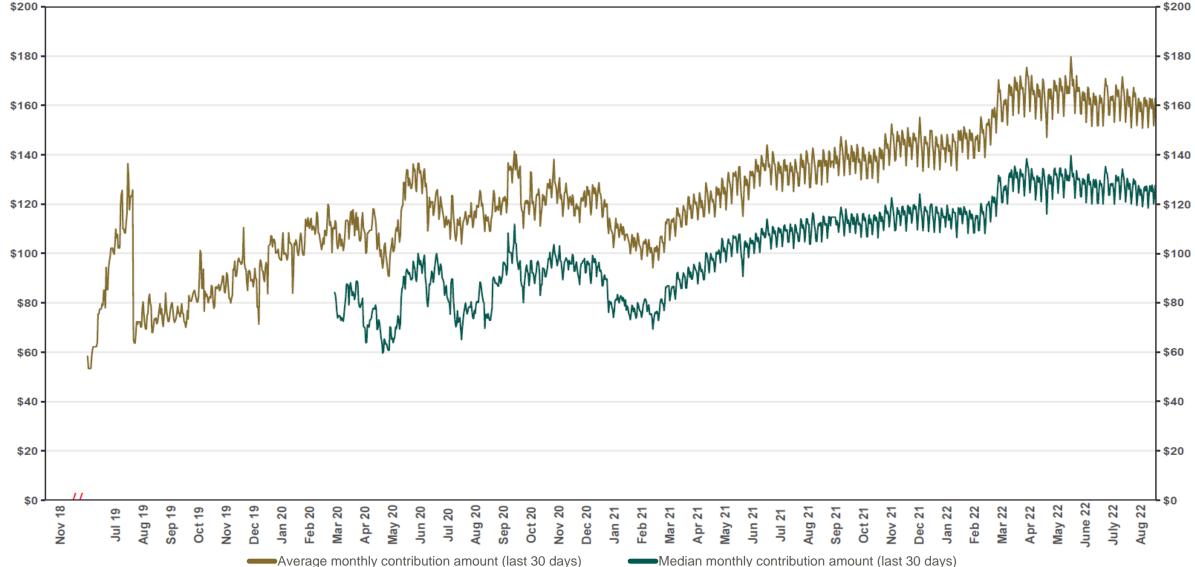
### Chart 4: Distribution of Accounts by Balance As of 8/31/22





### Chart 5: Monthly Contributions Per Saver As of 8/31/22





### **Chart 6: Status of All Registered Employers** As of 8/31/22



110,000

105,000

- 100,000

-95,000

- 90,000

85,000

-80,000

- 75,000

- 70,000

- 65,000

- 60,000

- 55,000

- 50,000

- 45,000

- 40,000

- 35,000

- 30,000

- 25,000

- 20,000

-15,000

- 10,000

- 5,000

- 0

22

Aug

110,000 105,000 100,000 95,000 90,000 85,000 80,000 75,000 70,000 65,000 60,000 55,000 50,000 45,000 40,000 35,000 30,000 Third Employer Deadline First Employer Deadline Second Employer Deadline 25,000 (≥5 Employees) (51-100 Employees) (>100 Employees) 20,000 15,000 10,000 5,000 0 June 22 July 22 Aug 20 Aug 19 May 20 Sep 20 Dec 20 Apr 22 May 22

Oct 20

Nov 20

Employers that uploaded roster

Jan 21

Feb 21

Mar 21

Apr 21

May 21

Jun 21

Jul 21

Employers that started payroll deductions

Aug 21

Sep 21

Dec 21

Nov 21

Oct 21

Jan 22

Feb 22 Mar 22

The Program operated a limited scope pilot from November 2018 through June 2019 prior to full statewide launch on July 1, 2019.

Mar 20

Apr 20

Employers Registered

Jun 20

20

Ę

Nov 18

Sep 19

19

Jul

Oct 19

19

Nov

Dec 19

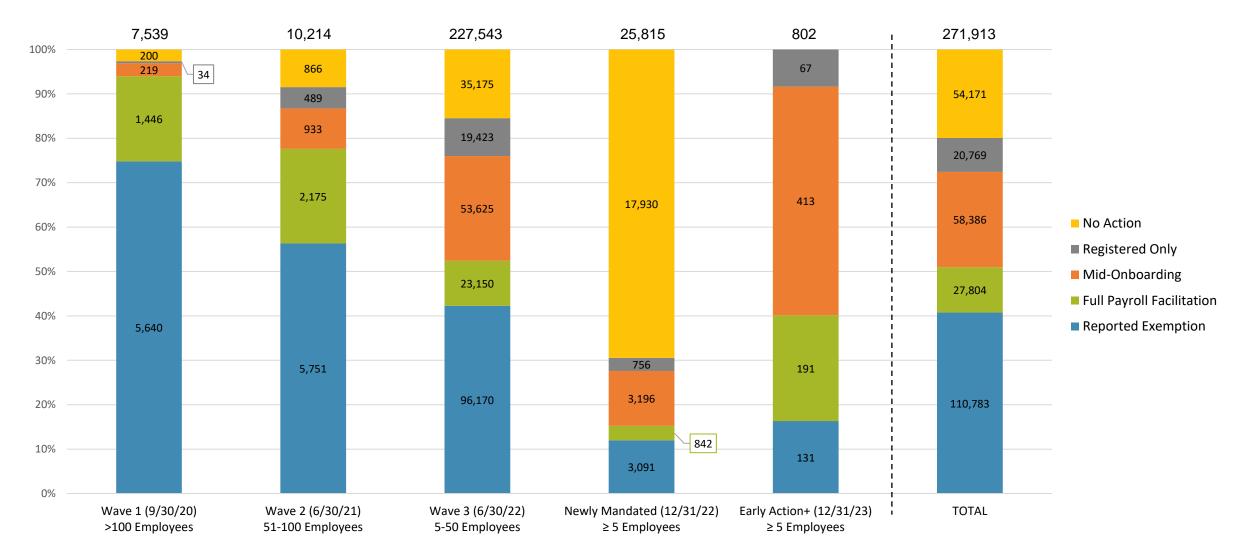
Jan 20

Feb 20

## **Chart 7: Employer Status by Wave**

As of 8/31/22 Employer registration deadlines shown in parentheses





+ Early Action refers to employers who registered or reported an exemption prior to any notifications distribution and their deadline is 12/31/23.

### Chart 8: Accounts w/a Full Withdrawal as % of Payroll Contributing Accounts As of 8/31/22



