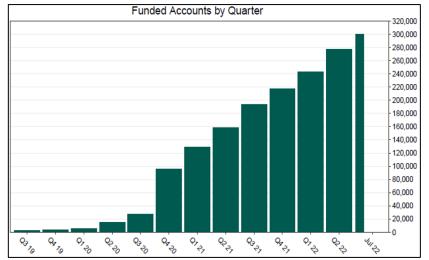


#### CalSavers Retirement Savings Program Participation & Funding Snapshot as of 7/31/2022

Employers	7/31/2022	6/30/2022	Change	% Change
1 Employers Registered	103,994	98,417	5,577	5.7%
2 Employers That Uploaded Roster	80,913	63,474	17,439	27.5%
3 Employers That Started Payroll Deductions	19,738	14,756	4,982	33.8%
4 Employers Facilitating Deductions (last 90 days)	18,607	13,755	4,852	35.3%
5 Exempted Employers	105,939	98,086	7,853	8.0%



#### **Participants**

C. Funded Assounts	200,802	276.962	22.020	0.20/
6 Funded Accounts	299,892	276,862	23,030	8.3%
7 Payroll Contributing Accounts	325,422	301,124	24,298	8.1%
8 Multiple Employer Accounts	164,920	141,658	23,262	16.4%
9 Self-Enrolled Funded Accounts	1,069	997	72	7.2%
10 Effective Opt-Out Rate	37.56%	36.64%	0.92%	2.5%

#### Funding

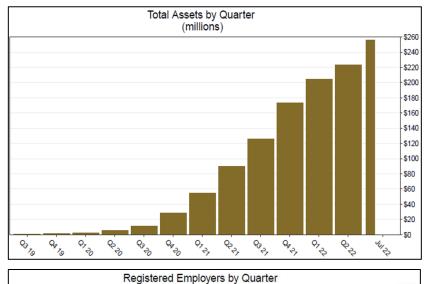
\$256,256,844	\$223,049,153	\$33,207,691	14.9%
\$854	\$806	\$49	6.1%
\$321,132,370	\$298,460,929	\$22,671,441	7.6%
\$151	\$168	-\$17	-10.2%
\$120	\$133	-\$13	-9.7%
5.08%	5.08%	-0.01%	-0.1%
\$44,795,475	\$40,893,704	\$3,901,771	9.5%
47,256	44,540	2,716	6.1%
4,548	4,153	395	9.5%
14.52%	14.79%	-0.27%	-1.8%
	\$854 \$321,132,370 \$151 \$120 5.08% \$44,795,475 47,256 4,548	\$854 \$806   \$321,132,370 \$298,460,929   \$151 \$168   \$120 \$133   5.08% 5.08%   \$44,795,475 \$40,893,704   47,256 44,540   4,548 4,153	\$854 \$806 \$49   \$321,132,370 \$298,460,929 \$22,671,441   \$151 \$168 -\$17   \$120 \$133 -\$13   5.08% 5.08% -0.01%   \$44,795,475 \$40,893,704 \$3,901,771   47,256 44,540 2,716   4,548 4,153 395

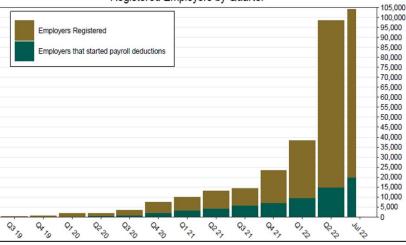
#### Status of Estimated Eligible Employers by Wave

Wave (Deadline)	Employers Registered	Employers Exempted	Total Employers Responded	Total Estimated Eligible Employers <sup>2</sup>	Employer Response Rate
Wave 1 (9/30/20)	1,697	5,640	7,337	7,538	97.3%
Wave 2 (6/30/21)	3,614	5,653	9,267	10,213	90.7%
Wave 3 (6/30/22)	93,948	92,199	186,147	227,458	81.8%
Subtotal Waves 1-3	99,259	103,492	202,751	245,209	82.7%
Newly Mandated (12/31/22)	4,113	2,323	6,436	25,778	25.0%
Early Action <sup>3</sup> (12/31/23)	622	124	746	N/A	N/A
Total	103,994	105,939	209,933	270,987	77.5%

1. The withdrawal rate is calculated as Accounts with a full withdrawal as a percent of Payroll Contributing Accounts

2. Employer size is recalculated annually based on data obtained from the Employment Development Department. Data in the table above reflects the recalculation based on 2021 EDD reports. 3. Early Action refers to employers who registered or reported an exemption prior to any notifications distribution and their deadline is 12/31/23.

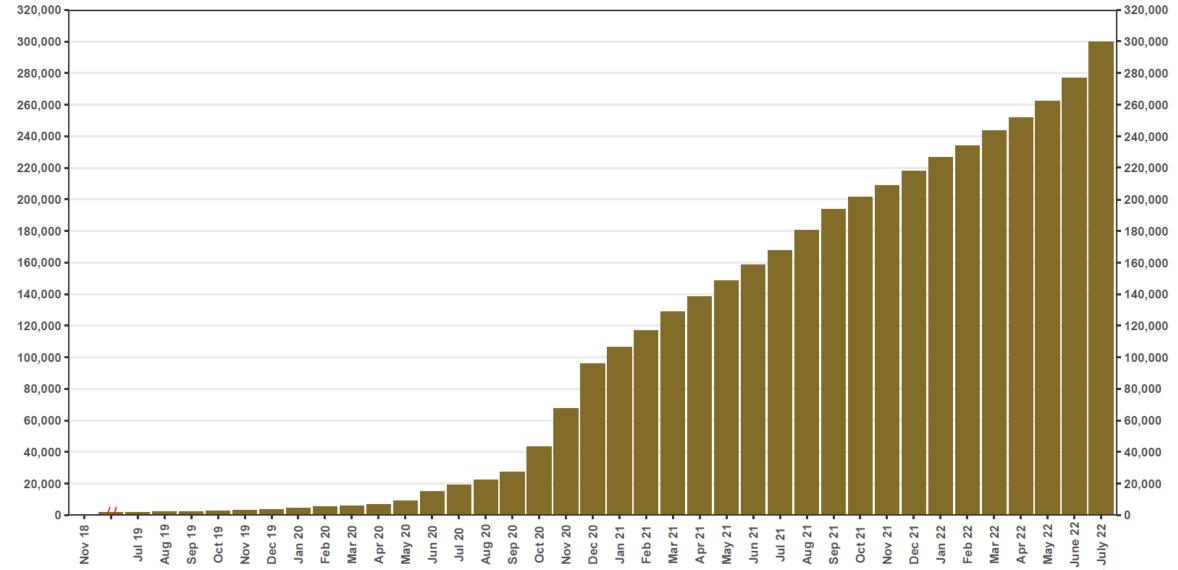




#### **Chart 1: Funded Accounts** As of 7/31/22

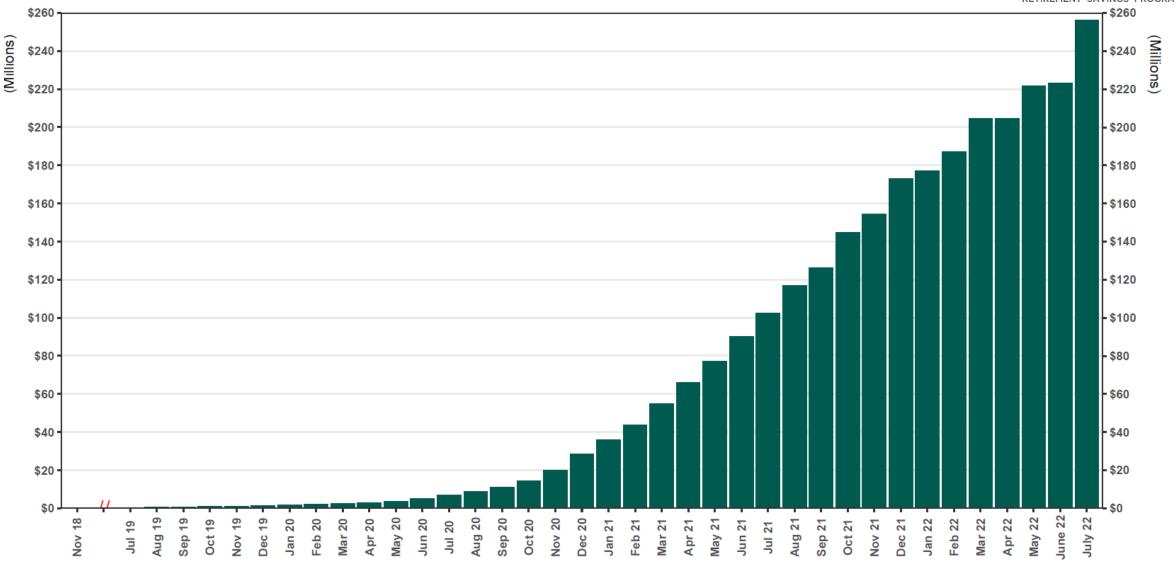


RETIREMENT SAVINGS PROGRAM



# Chart 2: Total Assets

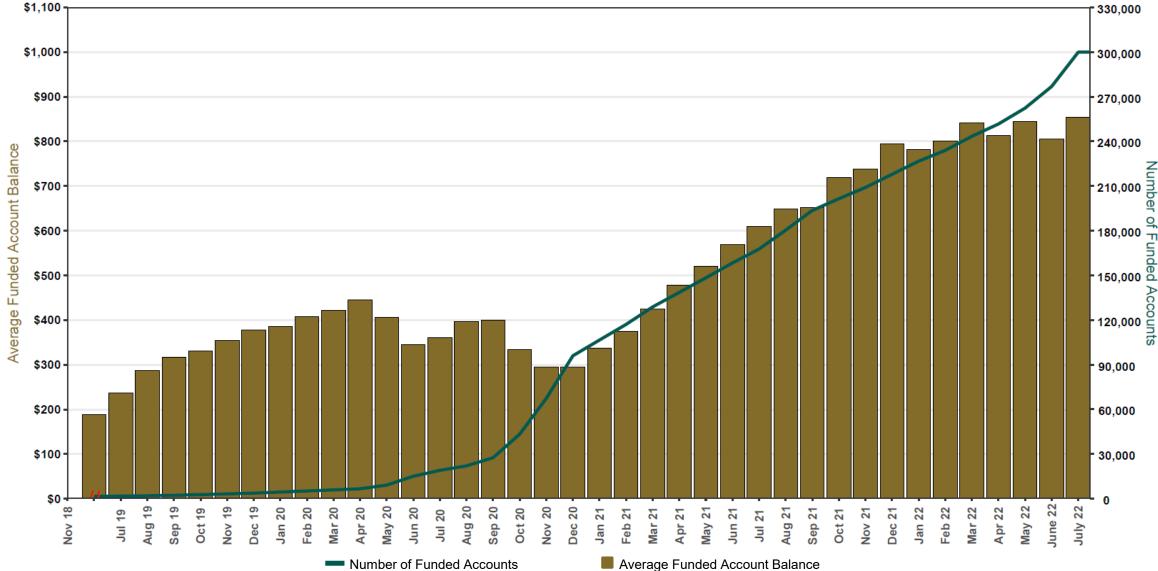
As of 7/31/22





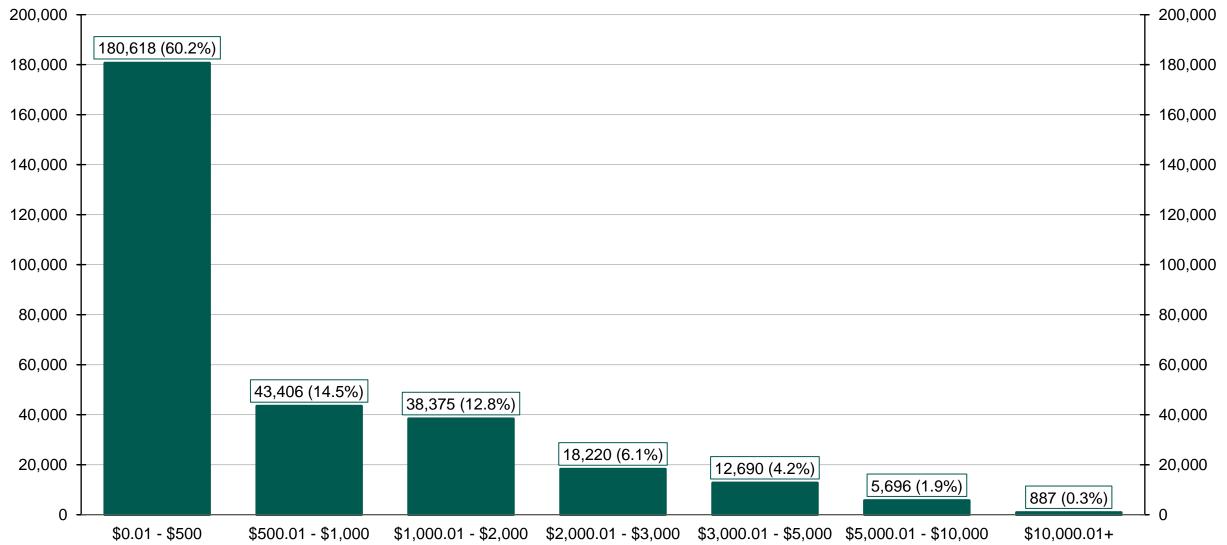
### Chart 3: Average Funded Account Balance As of 7/31/22





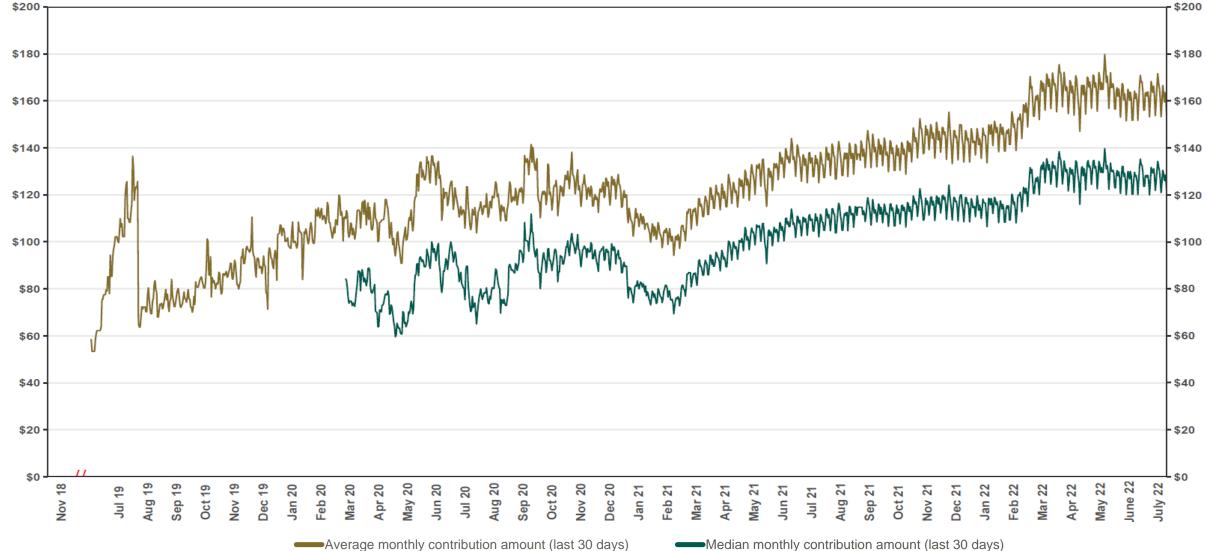
### Chart 4: Distribution of Accounts by Balance As of 7/31/22





### Chart 5: Monthly Contributions Per Saver As of 7/31/22





### Chart 6: Status of All Registered Employers As of 7/31/22



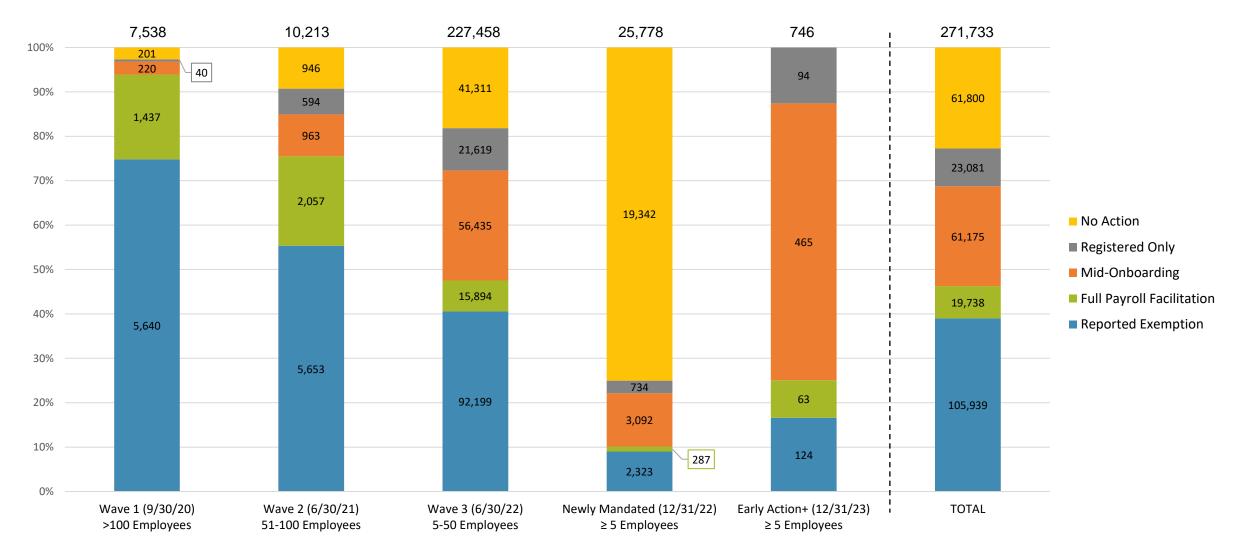
105,000 105,000 100,000 100,000 95,000 -95,000 90,000 -90,000 85,000 - 85,000 80,000 - 80,000 75,000 .75,000 70,000 -70,000 65,000 - 65,000 60,000 - 60,000 55,000 - 55,000 50,000 - 50,000 45,000 45,000 40,000 - 40,000 35,000 - 35,000 30,000 - 30,000 25,000 25,000 First Employer Deadline Second Employer Deadline Third Employer Deadline (≥5 Employees) (>100 Employees) (51-100 Employees) 20,000 20,000 15,000 - 15,000 10,000 - 10,000 5,000 - 5,000 0 -• 0 June 22-Aug 20 Nov 18 Aug 19 Sep 19 Apr 20 Jun 20 Sep 20 May 22 Oct 19 19 19 Jan 20 20 Mar 20 20 Jul 20 Oct 20 20 Dec 20 Jan 21 Mar 21 Apr 21 21 Jun 21 Aug 21 Sep 21 Oct 21 Nov 21 Dec 21 Jan 22 Feb 22 Mar 22 Apr 22 22 3 Jul 21 19 Feb May Nov Dec Feb May Nov July ۱ŋ

Employers Registered Employers that uploaded roster Employers that started payroll deductions

# **Chart 7: Employer Status by Wave**

As of 7/31/22 Employer registration deadlines shown in parentheses





+ Early Action refers to employers who registered or reported an exemption prior to any notifications distribution and their deadline is 12/31/23.

## Chart 8: Accounts w/a Full Withdrawal as % of Payroll Contributing Accounts As of 7/31/22



