

#### CalSavers Retirement Savings Program Participation & Funding Snapshot as of 7/31/2023

Effective Opt-Out Rate

-0.4%

Employer Registration Status Changes

Employer Status	7/31/2023	6/30/2023	Change	Percentage Change
Registered	117,850	117,898	-48	0.0%
Uploaded Roster	103,403	101,254	2,149	2.1%
Started Payroll Deductions	42,215	41,142	1,073	2.6%
Facilitated Deductions in last 90 days	34,482	34,070	412	1.2%
Exempt	112,112	126,272	-14,160	-11.2%

#### **Participant Account Status** 7/31/2023 6/30/2023 Change Percentage Change **Funded Accounts** 437,586 431,009 6,577 1.5% **Payroll Contributing Accounts** 482,318 473,691 8,627 1.8% Multiple Employer Accounts\*\*\* 62,287 60,235 2,052 3.4% Self-Enrolled Funded Accounts 1,470 1,447 23 1.6%

Participant Savings and Enrollment Changes

36.00%

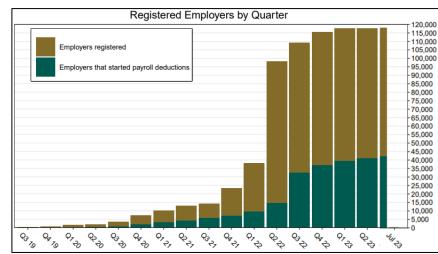
#### Status of Eligible Employers by Wave

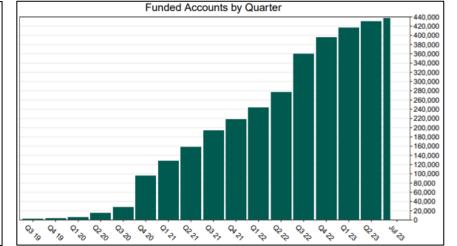
Wave (Deadline)	Employers Registered	Employers Exempted	Total Employers Responded	Total Estimated Eligible Employers	Employer Response Rate
Wave 1 (9/30/20)	1,690	5,600	7,290	7,410	98.4%
Wave 2 (6/30/21)	3,498	6,099	9,597	10,126	94.8%
Wave 3 (6/30/22)	98,785	81,236	180,021	200,596	89.7%
Wave 2022 (12/31/22)	12,012	7,796	19,808	24,312	81.5%
Subtotal Post- Deadline Waves	115,985	100,731	216,716	242,444	89.4%
Early Action*	1,865	11,381	13,246	N/A	N/A
Total	117,850	112,112	229,962	242,444	94.9%

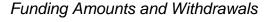
\* Early Action refers to employers who registered or reported an exemption prior to any notification. \*\* Withdrawal Rate is calculated as Accounts with a full withdrawal as a percent of Payroll Contributing

Accounts.

\*\*\* Methodology for this data point changed as of this report to reflect the number of funded account holders associated with more than one registered employer, rather than any employee as had been previously used.



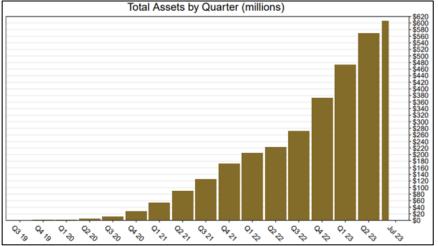




36.13%

-0.13%

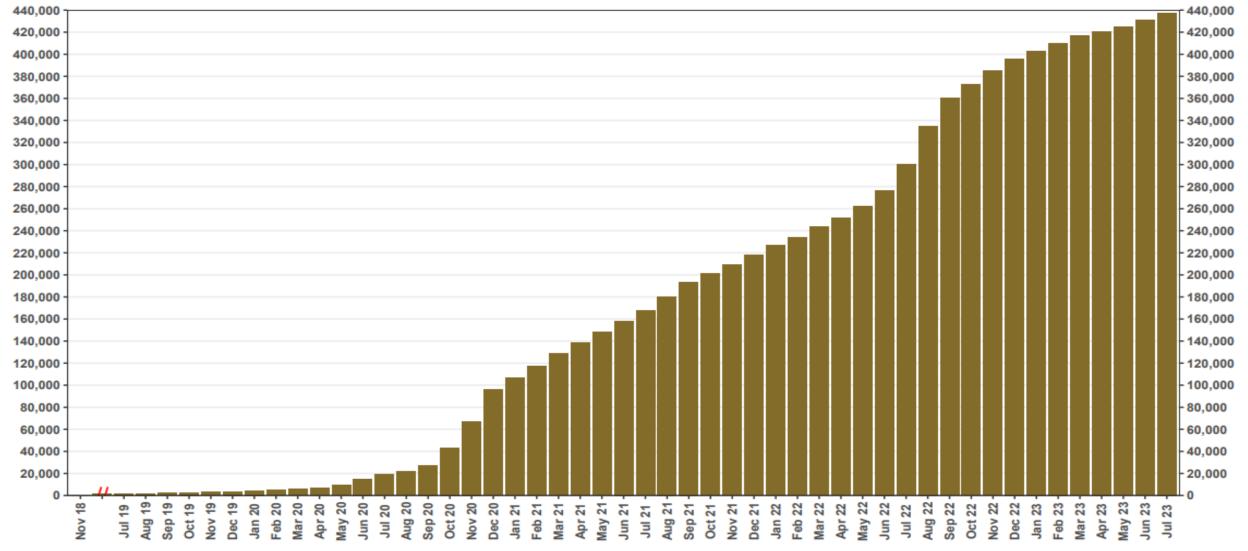
Funding Amounts	7/31/2023	6/30/2023	Change	Percentage Change
Total Assets	\$606,937,395	\$569,092,855	\$37,844,540	6.6%
Average Funded Account Balance	\$1,387	\$1,320	\$67	5.1%
Total Contributions Amount	\$702,131,203	\$670,438,243	\$31,692,960	4.7%
Average Monthly Contribution Amount	\$180	\$189	-\$9	-4.8%
Median Monthly Contribution Amount	\$140	\$148	-\$8	-5.4%
Average Contribution Rate	5.14%	5.15%	-0.01%	-0.2%
Amount of Withdrawals	\$122,152,892	\$113,657,027	\$8,495,865	7.5%
Accounts with a Full Withdrawal	87,283	84,235	3,048	3.6%
Accounts with a Partial Withdrawal	11,425	10,719	706	6.6%
Withdrawal Rate**	18.10%	17.78%	0.32%	1.8%



#### **Chart 1: Funded Accounts** As of 7/31/23



RETIREMENT SAVINGS PROGRAM



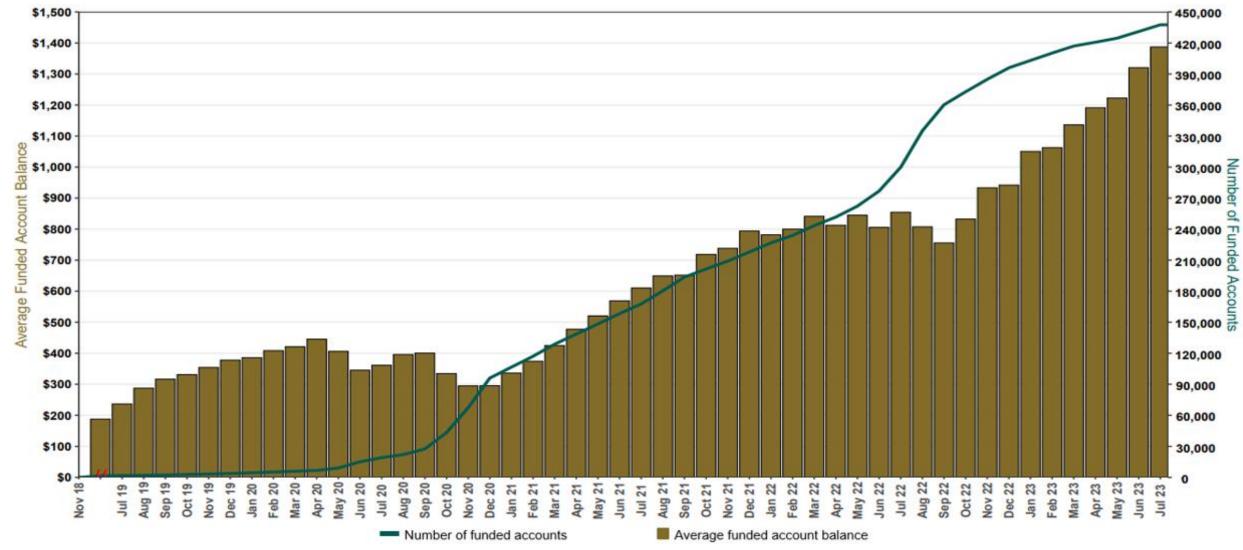
#### Chart 2: Total Assets (millions) As of 7/31/23



\$620 \$620 \$600 \$600 \$580 \$580 \$560 \$560 \$540 \$540 \$520 \$520 \$500 \$500 \$480 \$480 \$460 \$460 \$440 \$440 \$420 \$420 \$400 \$400 \$380 \$380 \$360 \$360 \$340 \$340 \$320 \$320 \$300 \$300 \$280 \$280 \$260 \$260 \$240 \$240 \$220 \$220 \$200 \$200 \$180 \$180 \$160 \$160 \$140 - \$140 \$120 - \$120 \$100 · \$100 \$80 \$80 \$60 · \$60 \$40 \$40 - \$20 \$20 \$0 \$0 May 20-Aug 20-May 22 -Aug 22-May 23-May 21 Feb 22 Mar 22 Jun 22 Sep 22 Nov 22. Feb 23 Mar 23 -Jun 23 Nov 18 Aug 19 Sep 19 Oct 19 Nov 19 Dec 19 Jan 20 Feb 20 Mar 20 Apr 20 Jun 20 Jul 20 Sep 20 Oct 20 Nov 20 Dec 20 Feb 21 Mar 21 Apr 21 Jun 21 Jul 21 Aug 21 Sep 21 Oct 21 Nov 21 Dec 21 Jan 22 Apr 22 Jul 22 Oct 22 Dec 22 Jan 23 Apr 23 Jul 23 Jul 19 Jan 21

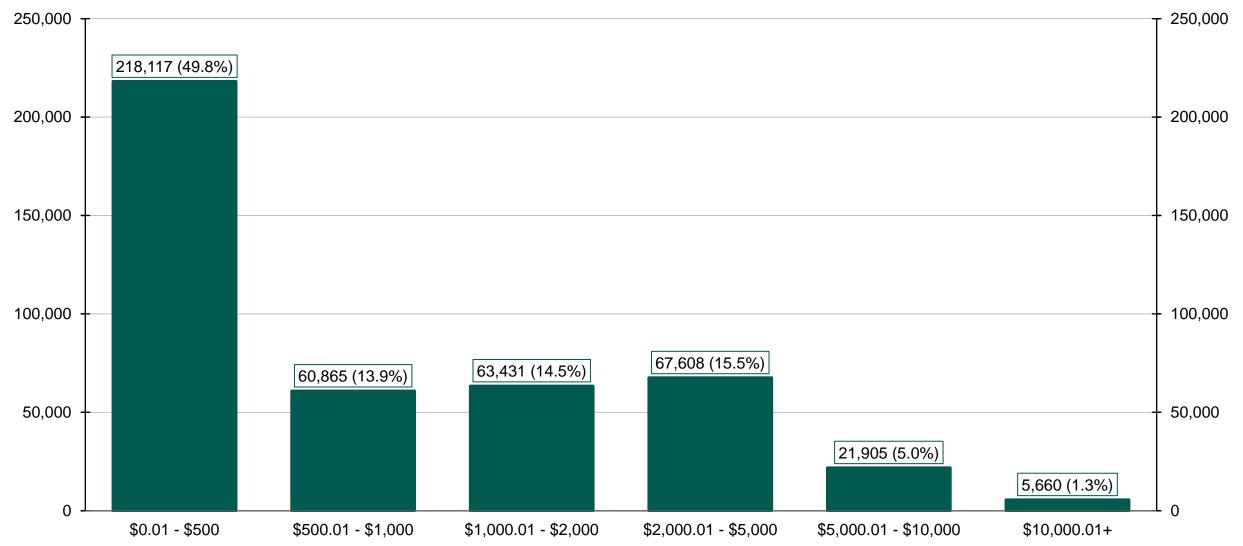
#### Chart 3: Average Funded Account Balance As of 7/31/23





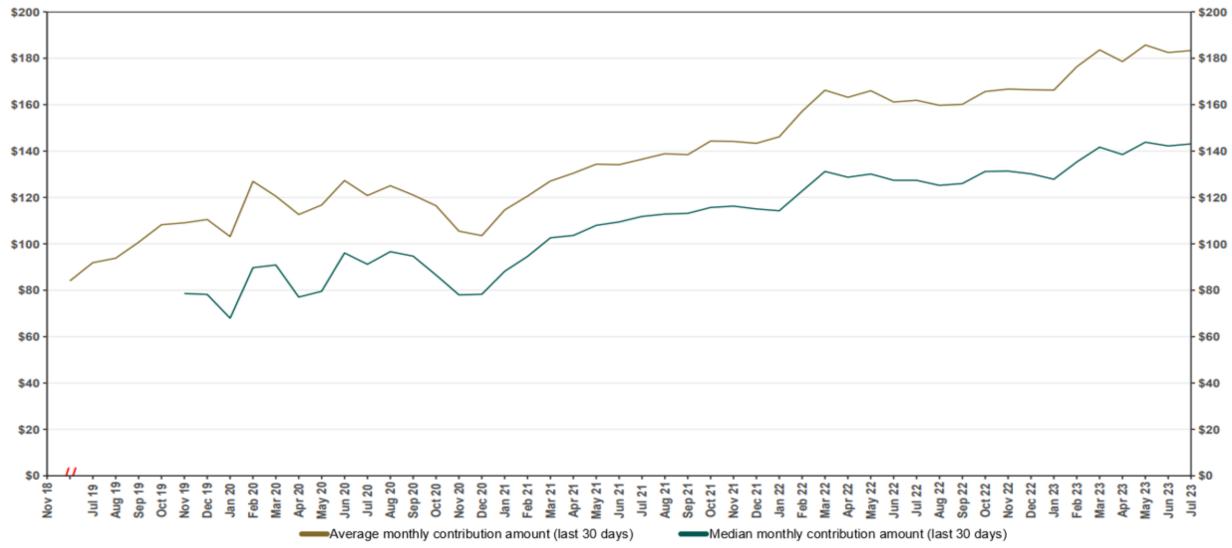
## Chart 4: Distribution of Accounts by Balance As of 7/31/23





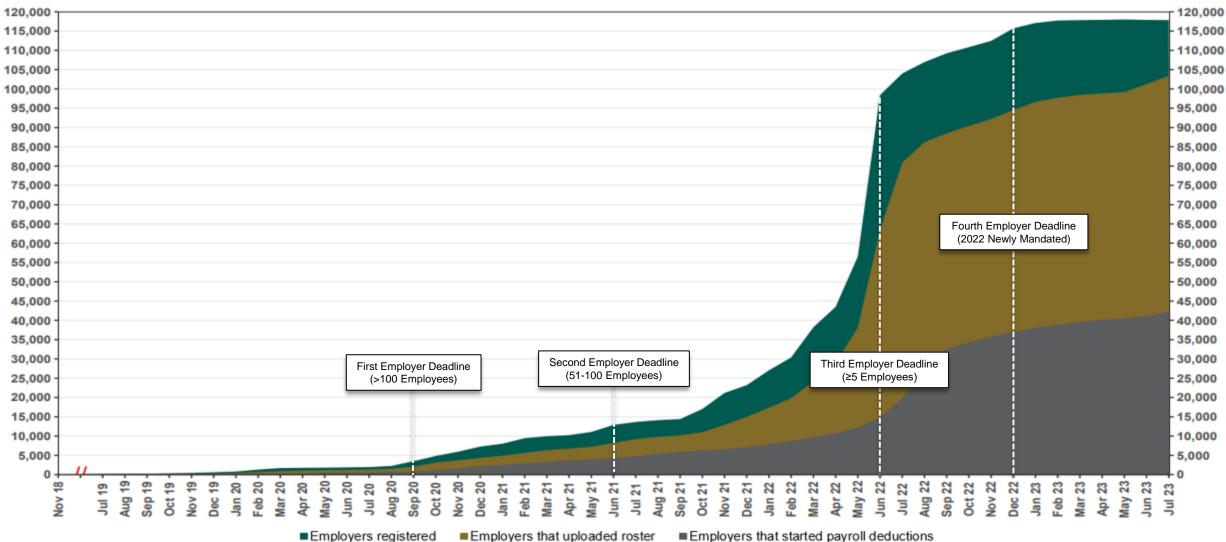
## Chart 5: Monthly Contributions Per Saver As of 7/31/23





## Chart 6: Status of All Registered Employers As of 7/31/23

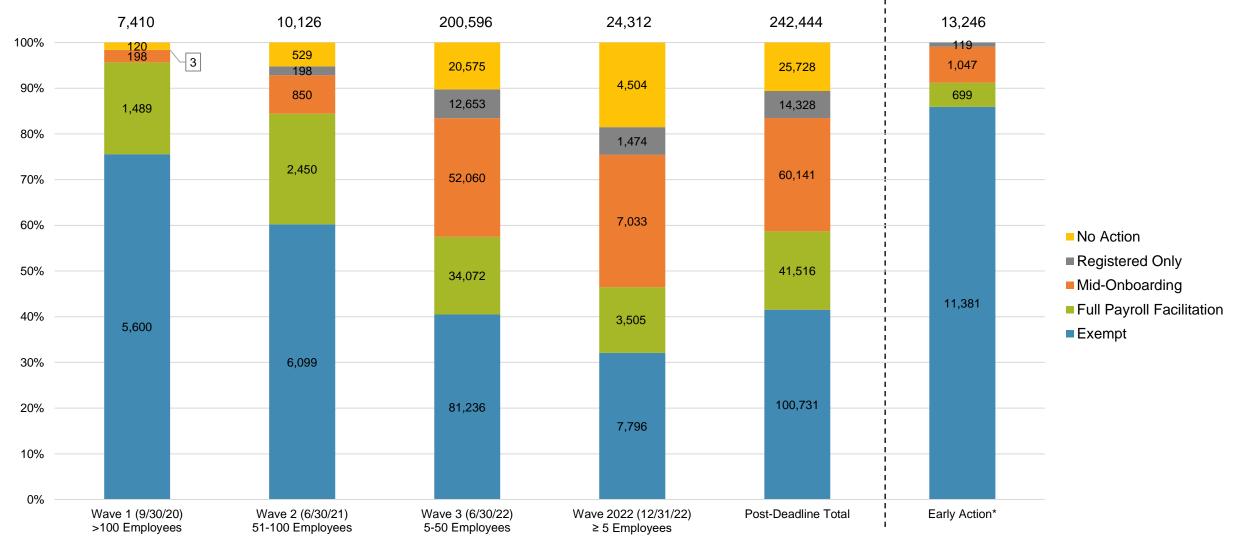




# **Chart 7: Employer Status by Wave**

As of 7/31/2023 Employer registration deadlines shown in parentheses





\* Early Action refers to employers who registered or reported an exemption prior to any notifications distribution.

# Chart 8: Accounts w/ Full Withdrawal as % of Payroll Contributing Accounts



As of 7/31/23

