

# Refunding Your Agency's Obligations

CDIAC Municipal Debt Essentials

Debt 3: Debt Administration, Session Six

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# Refunding Terminology

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- A **refunding** is the issuance of new debt obligations made to pay all or a portion of the principal, interest or redemption price on a prior bond issue
  - Similar in nature to refinancing a home mortgage loan
- The proceeds of the refunding bonds are held in escrow, either in cash or in the form of fixed income investments (Treasuries, Agencies, etc.)
- **Defeasance requirements** include the principal, interest and redemption premium (if any) of the refunded bonds
  - This could be payments due on a single date or payments due over a series of time/years

# Refunding Terminology

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## Types of Refunding

- A **refunding to maturity** occurs when these requirements are calculated to the maturity date of the prior bonds
  - This establishes an **escrow to maturity**
  - From an investor's standpoint, prior bond issue remains in place and investor continues to receive principal and interest payments as scheduled to maturity
  - From an issuer's standpoint, the escrow now pays the prior bonds' scheduled principal and interest payments until final maturity
- A **refunding to call** occurs when these requirements are calculated to an earlier date, usually the first call date
  - This establishes an **escrow to call**
  - From an investor's standpoint, prior bond issue remains in place only until call date and investor only receives principal and interest payments until then
  - From an issuer's perspective, the escrow pays the prior bonds' scheduled principal and interest payments until the call date

# Economic and Legal Defeasance

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- If the defeasance requirements of the refunded bonds are fully met by the refunding bonds, they are considered **economically defeased**
- If the lien on the assets/revenues pledged to pay debt service on the refunded bonds is released, they are considered **legally defeased** and no longer outstanding
  - Legal defeasance is generally defined by governing bond documents
  - If legally defeased, investors no longer have a claim on issuer's resources to make payments; sole security is the defeasance escrow
- Although most refundings constitute legal defeasances, it is possible to effect an economic defeasance without a legal defeasance
- Eligible defeasance securities are typically defined in the governing bond documents
  - Usually are limited to U.S. Government Securities but may also include U.S. Agency Securities, certain U.S. Municipal Securities, and occasionally even Corporate Securities
  - Investors focus on definition of defeasance securities and charge extra yield if definition is too permissive

# Current and Advance Refundings

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- If only a portion of the outstanding bonds are refunded, it is a **partial refunding**, as opposed to a **full refunding**
- **Current refunding**
  - Occurs when the proceeds of the refunding bonds are fully expended within 90 days
  - Escrow < 90 days; refunding delivery date is within 90 days of prior bonds call date
  - Escrow is not yield restricted and is exempt from rebate under 6-month spending exception
  - Allows for easy refundings of fixed rate debt with variable rate debt
- A **forward refunding** is a form of current refunding
  - Refunding bonds sold today and interest rate locked in, but refunding bonds do not close until 90 days prior to call date
  - Meets definition of current refunding, but still locks in rates for bonds whose call date is greater than 90 days away
  - Yield on forward refunding bonds is higher than normal delivery bonds because of the uncertainty of interest rates during the delay period



# Current and Advance Refundings

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## ■ Advance refunding

- Escrow > 90 days; refunding delivery date is more than 90 days from prior bonds call date
- Escrow yield is restricted to .001% above refunding bond yield
  - Any arbitrage must be rebated
  - Exception if escrow is 100% invested in non-AMT tax-exempt securities
  - Yield restriction makes it difficult (but not impossible) to refund fixed rate debt with variable rate debt
- State and Local Government Series securities (SLGs) used to determine yield restrictions
  - Rates set to a maximum of .05% below Treasury security
  - SLGs are highly flexible non-marketable Treasury securities purchasable only by U.S. municipalities for use in defeasance escrows
  - Payment/maturity dates of SLGs are more customizable for issues than normal U.S. Treasuries found in the secondary market

# Current and Advance Refundings

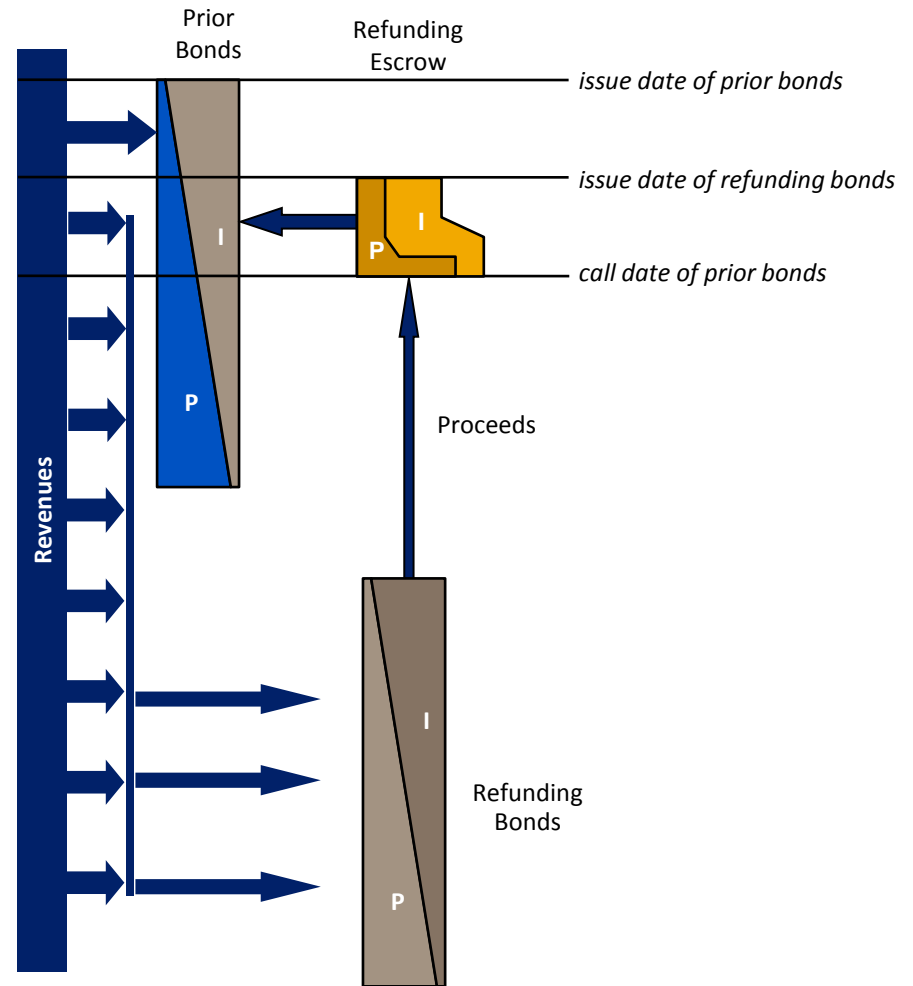
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- Federal tax law considerations related to tax-exempt bonds
  - No limit to number of current refundings funded by tax-exempt bonds
  - New Money bonds issued after 1/1/86 may be advance refunded once
  - New Money bonds issued prior to 1/1/86 may be advance refunded twice
  - Bonds refunded prior to 3/14/86 may be advance refunded once more
  - Private activity bonds cannot be advance refunded
  - Taxable refundings of tax-exempt or taxable debt are not limited
- These laws prevent issuers from having more than two bond issues in the market for the same project, and therefore holding twice as much tax-exempt debt
  - Reduces supply of tax-exempt debt and therefore the amount of tax-exempt income claimed by investors

# Types of Refundings

## Net Cash Defeasance

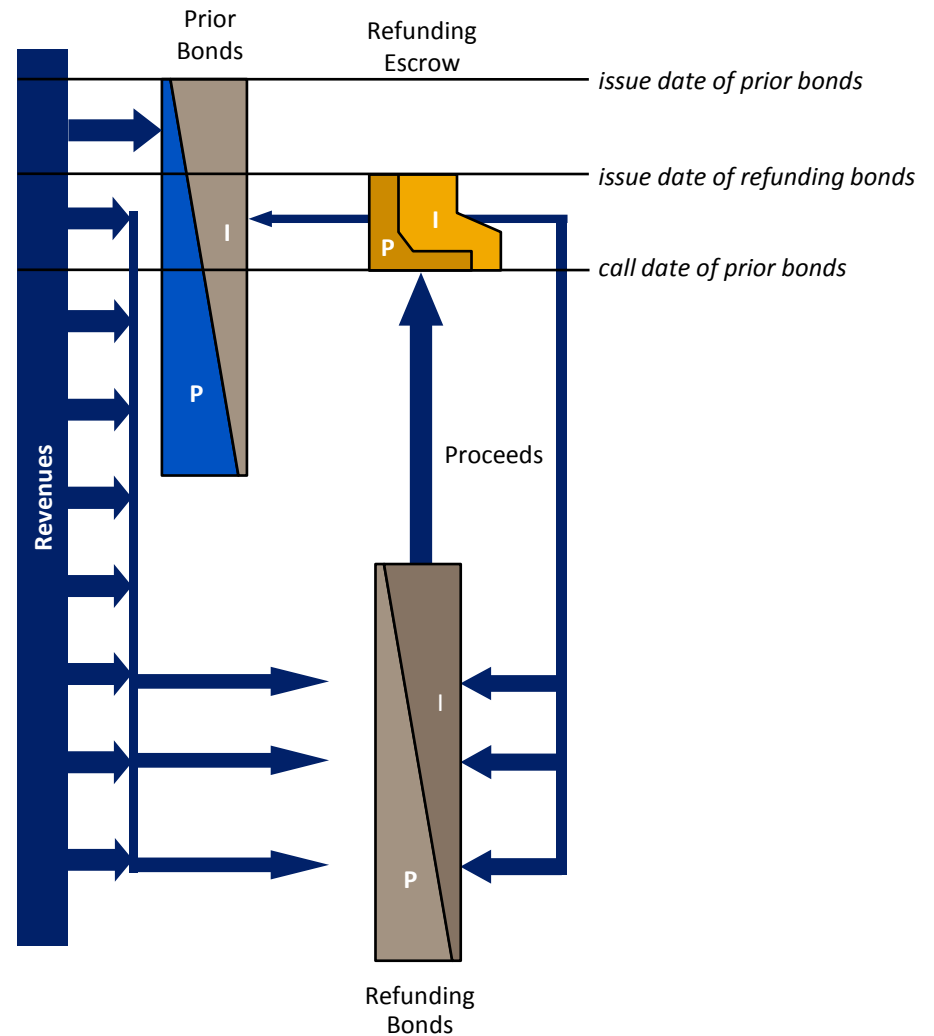
- Defeasance requirements of the prior bonds are paid with refunding bond proceeds from the refunding bonds issuance date to the call date/maturity date of the prior bonds
- Once the refunding is completed, the revenues pledged/available to pay debt service on the refunded bonds are free to pay debt service on the refunding bonds
- The refunded bonds are now secured with the net funded escrow receipts
- This type constitutes the bulk of all refundings



# Types of Refundings

## Full Cash Defeasance

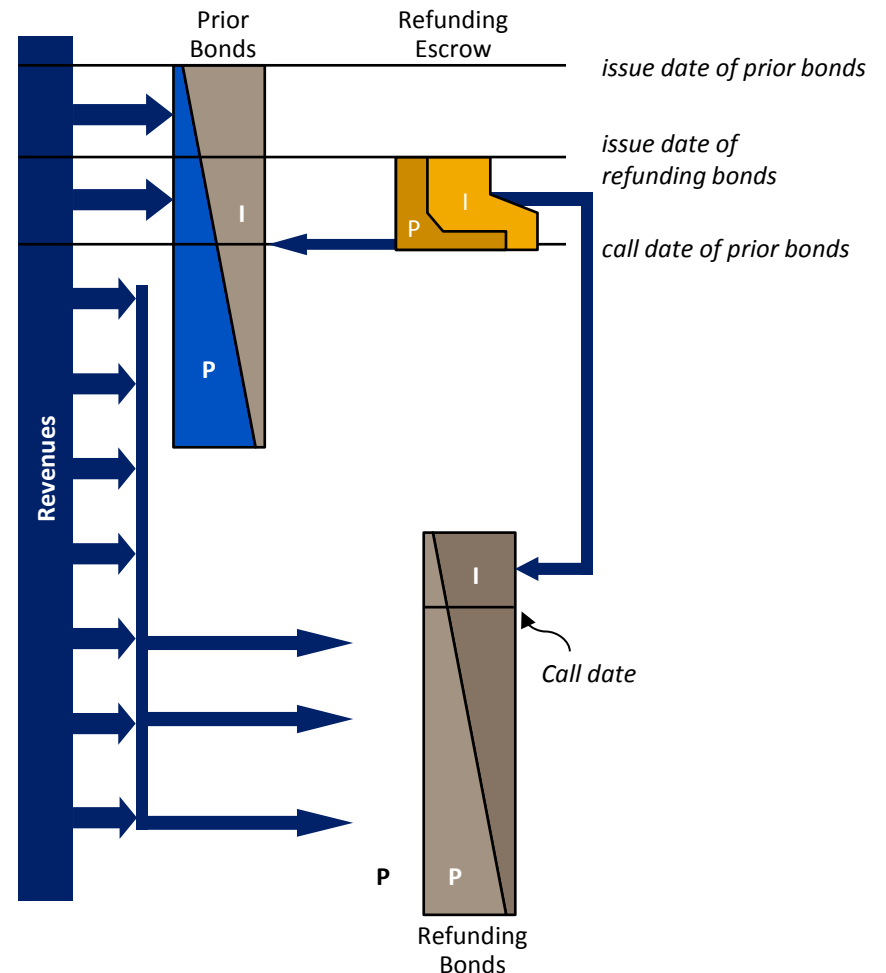
- The defeasance requirements of the prior bonds are paid with refunding bond proceeds, but earnings on the escrow investments cannot be considered in sizing the escrow deposit
- Both the revenues pledged to pay debt service on the refunded bonds and the escrow investment earnings are used to pay debt service on the refunding bonds
- Allows the issuer to capture the benefit of the refunding, despite the requirement that the defeasance be completed on a full cash basis
- This type was typically required by older bond resolutions, and are now relatively archaic



# Types of Refundings

## Cross-Over Refunding

- Refunding bond proceeds pay interest on new refunding bonds through the call date of prior bonds, then "cross over" to pay bond principal and premium
- Once the prior bonds are redeemed, the pledged revenues are redirected to secure the debt service on the refunding bonds
- An escrow is not created to offset the interest requirements on the prior bonds, and therefore DOES NOT constitute a legal or economic defeasance
- This type is primarily used to mitigate negative arbitrage in the refunding escrow by extending the average life (and therefore increasing the interest rate) of the defeasance escrow



# Benefits of Refunding

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## Interest Rate Savings (High to Low Refunding)

- If the prior bonds are callable, and if interest rates decrease between the issuance of the prior bonds and the refunding bonds, then the issuer may be able to capture debt service savings
  - Similar in mechanism to refinancing a huge mortgage from a high interest rate to a lower interest rate

### Considerations

- Old coupons vs. new yields
- Length of time between call and maturity dates of prior bonds
- Term of escrow
- Arbitrage yield vs. escrow yield
- Issuance costs

### Measuring Savings

- $\text{Gross Debt Service Savings} = \text{Refunded Debt Service} - \text{Refunding Debt Service}$
- $\text{NPV Debt Service Savings} = \text{NPV Refunded Debt Service} - \text{NPV Refunding Debt Service}$ 
  - Cash flows discounted at the same rate to the same date
  - Cash flows typically discounted at the arbitrage yield of refunding bonds

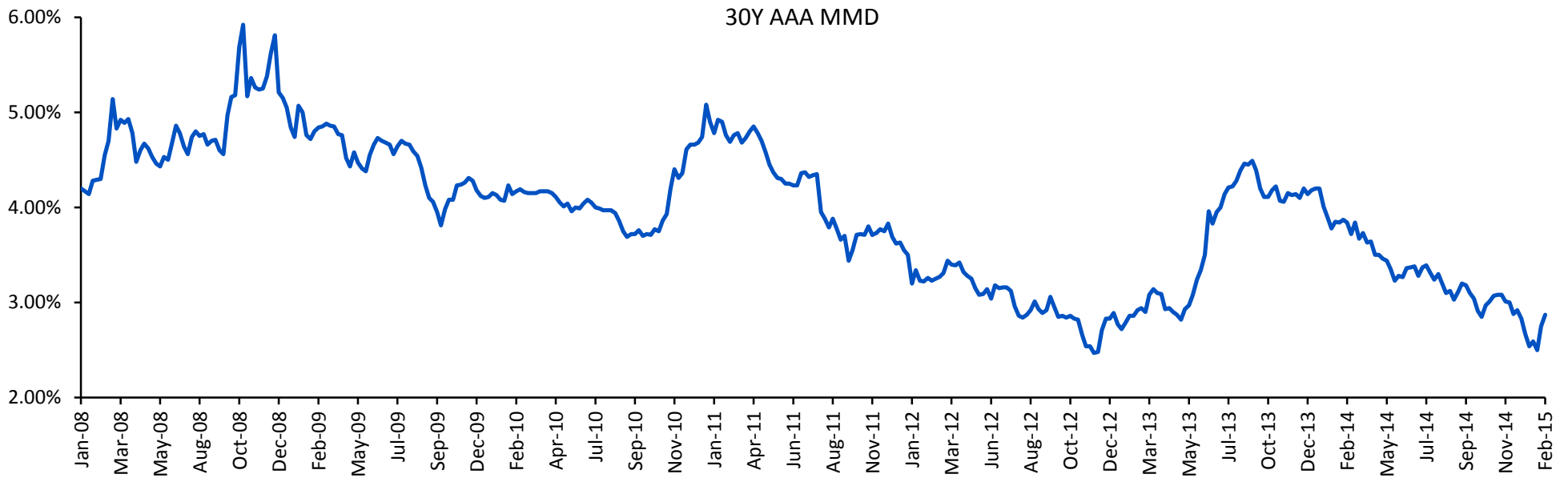
# Benefits of Refunding

## Refunding Screen

Description		Dates	Issue Amount	Issue Price	Call Provisions		Yields			Refunding Escrow			
Series	Component	Maturity	Par Amount	Coupon	Date	Price	Bond	Arbitrage	Escrow	Escrow Cost	Arbitrage	PV	% of Par
Series 1992 Improvement	Term 2015	7/2/2013	\$2,130,000	6.00%	1/2/2014	100.00%	0.745%	n.a.	0.25%	2,168,520.00	-124.42	222,345.15	8.61%
Series 1992 Improvement	Term 2015	7/2/2015	\$1,730,000	6.00%	1/2/2014	100.00%	0.73%	n.a.	0.25%	1,781,529.04	-117.35	126,299.94	7.30%
Series 1992 Improvement	Term 2015	7/2/2012	\$1,600,000	6.00%	1/2/2014	100.00%	0.76%	n.a.	0.25%	1,674,306.66	-127.11	145,150.00	5.61%
Series 1992 Improvement	Term 2015	7/2/2014	\$1,635,000	6.00%	1/2/2014	100.00%	0.38%	n.a.	0.25%	1,683,699.41	-110.91	37,307.33	2.28%
Series 2008A	Serial	9/1/2022	\$3,015,000	5.25%	9/1/2016	102.00%	3.44%	3.44%	0.64%	3,492,134.97	-240,539.62	-44,255.29	-1.47%
Series 2008A	Serial	9/1/2023	\$4,920,000	5.25%	9/1/2016	102.00%	3.64%	3.64%	0.64%	5,698,608.32	-419,257.49	-95,111.19	-1.93%
Series 2008A	Serial	9/1/2019	\$2,905,000	4.20%	9/1/2016	102.00%	2.44%	2.44%	0.64%	3,274,089.49	-149,003.76	-80,563.96	-2.77%
Series 2008A	Serial	9/1/2020	\$3,060,000	4.35%	9/1/2016	102.00%	2.82%	2.82%	0.64%	3,462,421.82	-189,366.34	-98,851.49	-3.23%
Series 2008A	Serial	9/1/2024	\$5,210,000	5.25%	9/1/2016	102.00%	3.82%	3.82%	0.64%	6,034,501.90	-469,280.78	-176,468.45	-3.39%
Series 2008A	Serial	9/1/2021	\$3,230,000	4.50%	9/1/2016	102.00%	3.19%	3.19%	0.64%	3,669,175.41	-232,958.28	-131,033.62	-4.06%
Series 2008A	Serial	9/1/2025	\$5,500,000	5.25%	9/1/2016	102.00%	4.00%	4.00%	0.64%	6,370,395.48	-521,985.08	-265,636.47	-4.83%
Series 2008A	Serial	9/1/2026	\$5,800,000	5.25%	9/1/2016	102.00%	4.17%	4.17%	0.64%	6,717,871.59	-576,784.64	-357,646.84	-6.17%
Series 2008A	Serial	9/1/2027	\$6,120,000	5.25%	9/1/2016	102.00%	4.32%	4.32%	0.64%	7,088,512.78	-632,992.84	-447,491.54	-7.31%
Series 2008A	Serial	9/1/2028	\$6,450,000	5.00%	9/1/2016	102.00%	4.44%	4.44%	0.64%	7,422,821.39	-685,013.18	-656,626.08	-10.18%

# Benefits of Refunding

- Refunding debt for interest rate savings is similar to refinancing a mortgage at a lower interest rate



— 30Y AAA MMD

### 30Y AAA MMD

Current	2.87
Maximum	5.92
Minimum	2.47
Average	3.93

Source: Thomson Reuters (TM3) and Bloomberg.



# Benefits of Refunding

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## Defeasance (Low to High Refunding)

- Refunding bonds may be issued to defease prior debt and release the issuer from onerous, outdated or burdensome covenants
- May be completed as a high-to-low refunding to the call date of prior series (if savings are produced) or as a low-to-high refunding to maturity (if savings cannot be produced)
  - Low to high will not create any debt service savings, but refunding proceeds can be invested at a higher rate
    - Assuming escrow earns at arbitrage yield, only loss is therefore costs of issuance and underwriter's discount

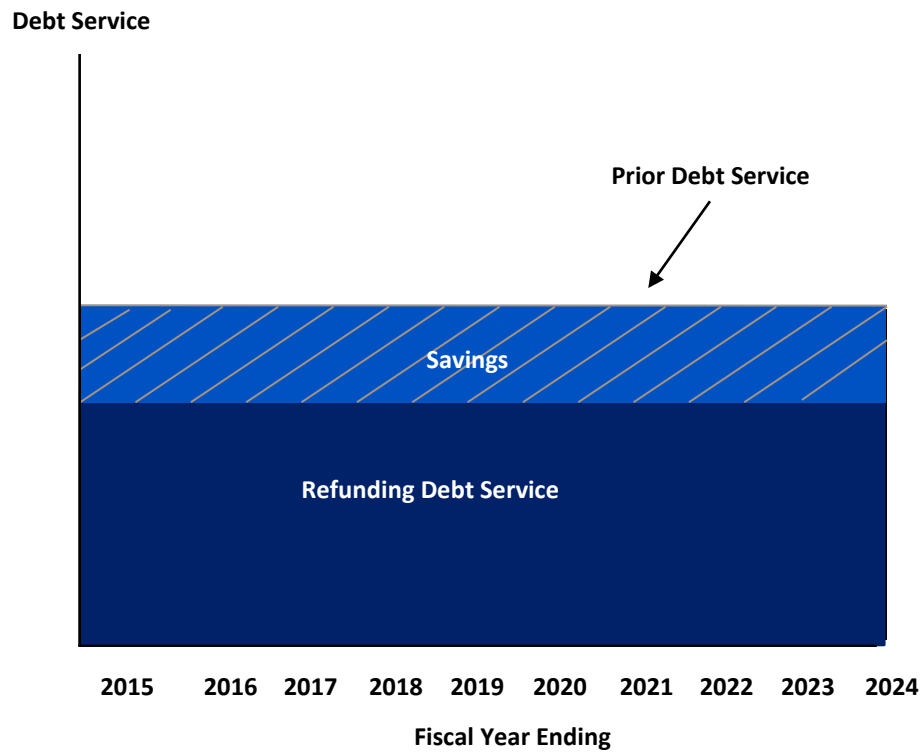
## Restructuring

- Often involves the deferral or extension of the prior debt, producing (at least) short-term debt service relief
- May or may not generate present value savings, and therefore may be a refunding to call or to maturity

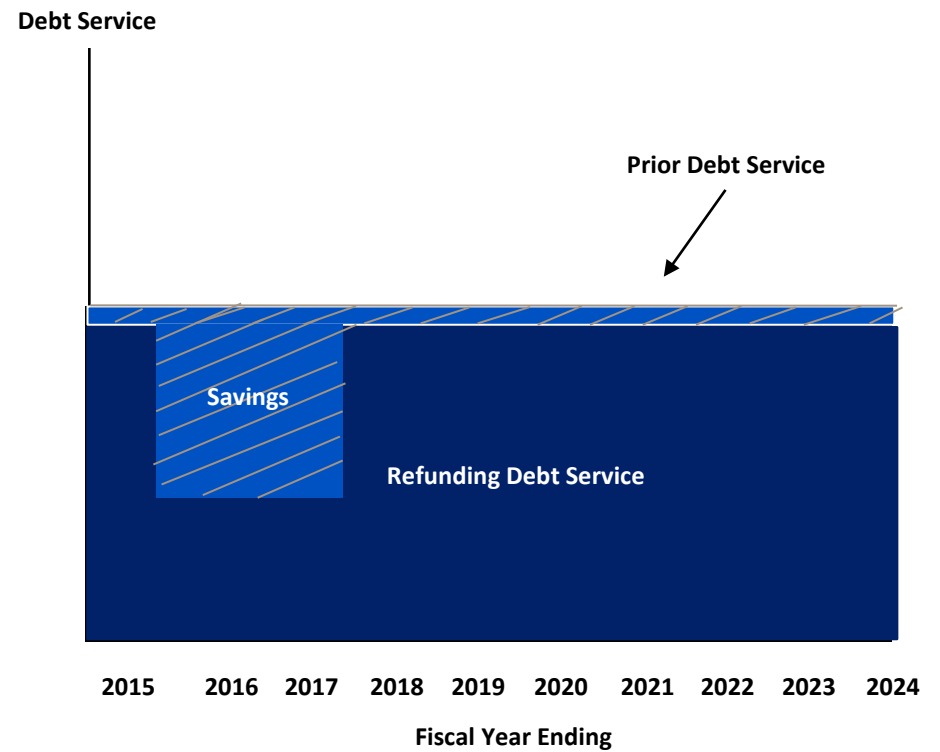
# Refunding Saving Structures

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## Level Savings



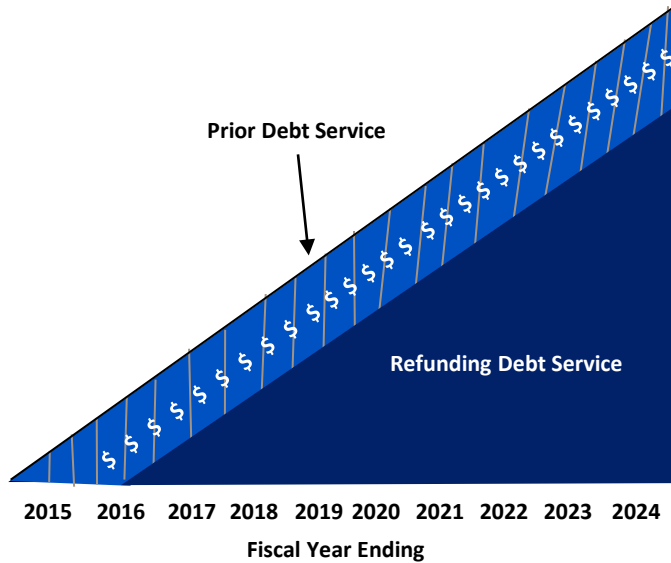
## Mixed Solution



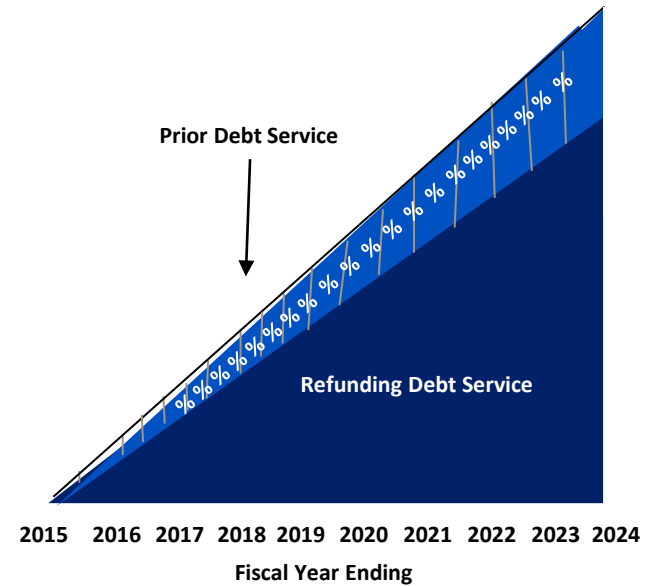
# Refunding Saving Structures

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## Uniform Savings



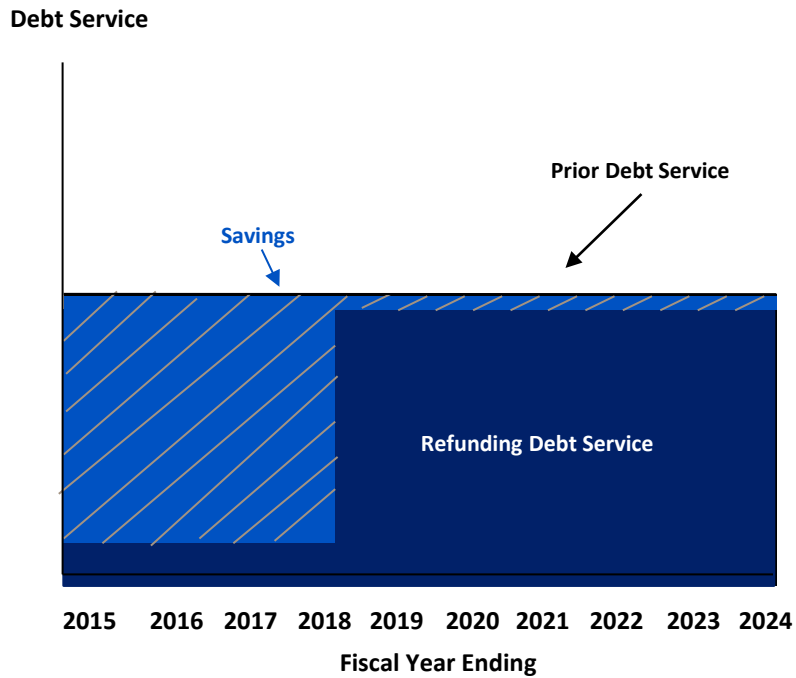
## Proportional Savings



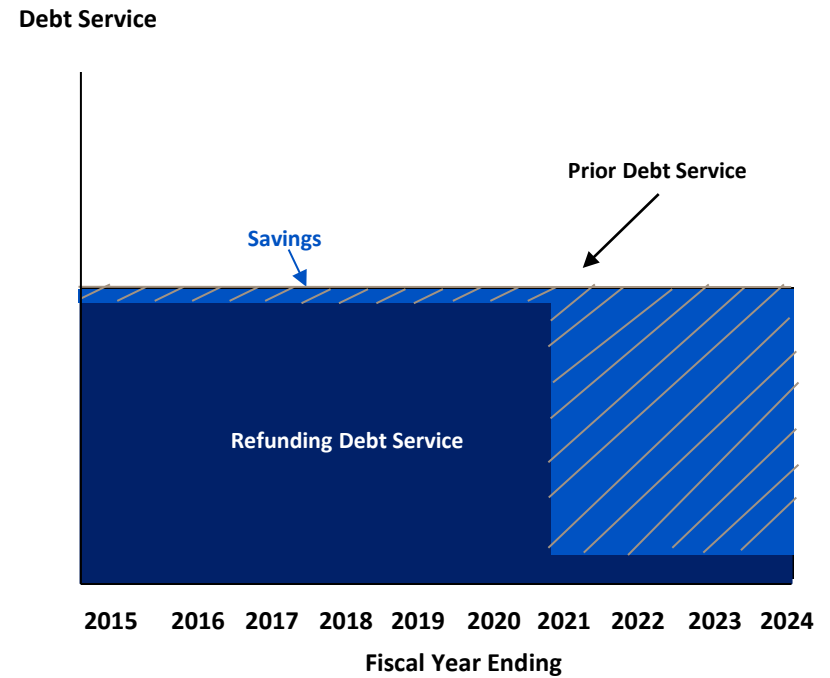
# Refunding Saving Structures

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## Accelerated Savings



## Deferred Savings



# Sample Refunding Result – Fixed to Fixed

(Dollar Amounts in 000s)

Fiscal Year Ending	Refunded 2005B Fixed Rate Bonds				2015 Refunding Bonds		Cash Flow Savings	Present Value Savings
	Principal	Fixed Rate	Interest	Debt Service	Fixed Rate	Allocated Debt Service		
6/30/2015	\$1,185	4.30%	\$1,225	\$2,410	–	\$521	\$1,890	\$1,882
6/30/2016	1,300	4.90%	1,168	2,468	1.89%	2,895	(427)	(410)
6/30/2017	1,435	4.90%	1,101	2,536	2.14%	2,647	(111)	(104)
6/30/2018	1,570	4.90%	1,027	2,597	2.69%	2,643	(46)	(42)
6/30/2019	1,715	4.90%	947	2,662	3.30%	2,647	14	10
6/30/2020	1,865	4.90%	859	2,724	3.70%	2,645	79	61
6/30/2021	2,025	5.40%	759	2,784	4.13%	2,638	146	110
6/30/2022	2,205	5.40%	644	2,849	4.43%	2,639	210	153
6/30/2023	2,395	5.40%	520	2,915	4.80%	2,639	276	192
6/30/2024	2,595	5.40%	385	2,980	4.95%	2,644	337	225
6/30/2025	2,810	5.40%	239	3,049	5.10%	2,644	406	259
6/30/2026	3,030	5.40%	82	3,112	5.30%	2,643	469	287
<b>Aggregate</b>	<b>\$24,130</b>	<b>5.18%</b>	<b>\$8,956</b>	<b>\$33,086</b>	<b>3.97%</b>	<b>\$29,845</b>	<b>\$3,241</b>	<b>\$2,625</b>
<b>Less City's Debt Service Contribution</b>								<b>(\$1,810)</b>
<b>Net Present Value Savings</b>								<b>\$814</b>

# Sample Refunding Result – Variable to Fixed

(Dollar Amounts in 000s)

Fiscal Year Ending	Refunded 2005A Variable Rate Bonds						2015 Refunding Bonds		Cash Flow Savings on 2003A Refunding	Present Value Savings
	Principal	Assumed Variable Rate	Support Costs	Effective Interest Rate <sup>(1)</sup>	Interest	Debt Service	Fixed Rate	Allocated Debt Service		
6/30/2015	\$670	0.17%	0.95%	1.12%	\$19	\$689	–	\$216	\$473	\$476
6/30/2016	760	2.00%	0.95%	2.95%	239	999	1.89%	1,204	(204)	(194)
6/30/2017	880	3.50%	0.95%	4.45%	409	1,289	2.14%	1,093	196	178
6/30/2018	975	3.50%	0.95%	4.45%	390	1,365	2.69%	1,095	270	234
6/30/2019	1,155	3.50%	0.95%	4.45%	351	1,506	3.30%	1,092	415	345
6/30/2020	1,205	3.50%	0.95%	4.45%	310	1,515	3.70%	1,094	421	335
6/30/2021	1,265	3.50%	0.95%	4.45%	266	1,531	4.13%	1,102	430	328
6/30/2022	1,325	3.50%	0.95%	4.45%	220	1,545	4.43%	1,100	445	325
6/30/2023	1,385	3.50%	0.95%	4.45%	172	1,557	4.80%	1,098	459	321
6/30/2024	1,455	3.50%	0.95%	4.45%	122	1,577	4.95%	1,097	480	321
6/30/2025	1,520	3.50%	0.95%	4.45%	69	1,589	5.10%	1,098	492	314
6/30/2026	1,595	3.50%	0.95%	4.45%	14	1,609	5.30%	1,098	511	312
<b>Aggregate</b>	<b>\$14,190</b>	<b>3.26%</b>	<b>0.95%</b>	<b>4.21%</b>	<b>\$2,582</b>	<b>\$16,772</b>	<b>3.97%</b>	<b>\$12,387</b>	<b>\$4,385</b>	<b>\$3,295</b>

# Factors to Consider in Undertaking a Refunding

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## Why is a Refunding Being Contemplated?

- Interest rate savings
- Short term debt service relief/restructuring
- Bond indenture constraints

## If Interest Rate Savings

- What is the level of NPV savings generated?
- What are factors driving these savings?
  - Old coupon vs. new coupon
  - Arbitrage yield vs. escrow yield (negative arbitrage)
  - Time to call date of refunded bonds
  - Interest rate outlook/volatility

## Appropriate Level of NPV Savings

- Rule of Thumb Approach
- Statistical Option Valuation Model (eg. Black Scholes)
- Time to Call Date vs. Maturity Date Approach

# Other Refunding Issues

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## RDA Successor Agency Refundings

- AB 1484 provides a mechanism to refund outstanding RDA bonds under certain circumstances
- CA Health and Safety Code Section 34177.5 authorizes successor agencies to refund outstanding bonds provided that:
  - "(i) the total interest cost to maturity on the refunding bonds... plus the principal amount of the refunding bonds... shall not exceed the total remaining interest cost to maturity on the bonds... to be refunded plus the remaining principal of the bonds... to be refunded"
  - "(ii) the principal amount of the refunding bonds or other indebtedness shall not exceed the amount required to defease the refunded bonds or other indebtedness, to establish customary debt service reserves, and to pay related costs of issuance."
- Requires Successor Agencies to use an independent Financial Advisor on refundings
- RDA refundings are subject to State Department of Finance review, which may take up to 60 days



# Other Refunding Issues

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## Make Whole Call Provisions

- Redemption price varies according to prevailing interest rates
- Designed to "make investor whole" for losing a high coupon investment
- Typically seen in Corporate/taxable securities, as well as many BABs issues
- Difficult to extract savings from a refunding but still allows issuer to defease bonds if necessary for restructuring, bond covenants, etc.

## Taxable Refundings

- Issuing taxable bonds to refund tax-exempt obligations
- Utilized to advance refund non-advance refundable debt
- Generally not restricted by tax law

# Other Refunding Issues

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## BABs Refundings

- Many Build America Bonds (BABs) issued in 2009 and 2010 were issued with 10-year par call options (callable in 2019 and 2020)
- These issues have potential to be refunded for savings in the current rate environment
  - Those issues with make whole call provisions generally do not generate savings due to investor “make-whole”
- Recent memorandum from the IRS indicates a traditional advance refunding will result in a loss of the 35% interest subsidy from the US Treasury
  - Eliminates most savings as the funding of the 35% interest subsidy by the issuer increases the amount of refunding bonds to be sold
- Current refundings would not result in a loss of subsidy
  - Some BABs have “Extraordinary Optional Redemption” provisions allowing issuers to currently call bonds at par if 35% subsidy reduced
- Federal budget sequestration reduced 35% subsidy to 32.445% in the current federal fiscal year, potentially triggering such “Extraordinary Optional Redemption” provisions

# Other Refunding Issues

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## Variable Rate Refundings

- Difficult to refund fixed rate debt with variable rate debt due to arbitrage restrictions
- Must ensure variable rate cost of funds always exceeds earnings rate of escrow

## Negative Arbitrage Can Reduce NPV Savings

- U.S. Treasuries vs. SLGs
- Alternative Defeasance Securities
- Crossover Refundings
- Float Contracts

# Impact of Municipal Advisor Rule on Refundings

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- Under the new Municipal Advisor Rule, Issuers can continue to receive a flow of information and ideas (including "advice" under the Rule) from a potential underwriter if one of three MA exemptions are in place
- Absent an exemption, an issuer is limited to receiving "general or factual information" from potential underwriters
- If "advice" as defined under the MA Rule is given without an appropriate exemption, the potential Underwriter may be deemed a municipal advisor and thereby precluded from underwriting the transaction
- Prior to MA Rule, underwriters routinely provided issuers with refunding updates as interest rates declined
  - Since MA rule effectiveness, detailed and specific refunding analyses can only be provided under an exemption
- Underwriters can provide limited hypothetical scenarios without an MA Rule Exemption
  - An indication of new issue pricing range or information regarding a range of hypothetical interest rates or debt service requirements
  - Mathematical calculations of hypothetical interest cost savings of refunding bonds at a range of estimated current market rates, based on the assumption that the refunding bonds have the same debt payment schedule and final maturity dates as the refunded bonds

# Questions?

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# Refunding Your Agency's Obligations

CDIAC

Municipal Debt Essentials

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