

Assured Guaranty

Bond Insurance October 27, 2016





AN ASSURED GUARANTY COMPANY



What is Bond Insurance?



- Bond Insurance (a.k.a. "financial guaranty insurance") is a type of insurance whereby an insurance company guarantees "scheduled" payments of Principal and Interest (P&I) on a municipal bond in the event of a payment default by the issuer
 - It is simply a guaranty that the holder of a municipal bond will receive scheduled P&I payments when due, even if the municipal issuer fails to make these payments. It is literally an insurance policy against an issuer's payment default.
 - Unconditional promise to pay
- For this protection, the insurance company collects a premium
 - Premium is a measure of the perceived risk of failure of the issuer
 - Premium is a function of the interest savings realized (benefit share between Issuer & Insurer)
- The insured bond takes on the rating of the bond insurance company
- Offered Products:
 - Principal & Interest (P&I) Coverage
 - Surety Bonds in lieu of funded debt service reserve fund
 - Primary & Secondary Market Execution

Benefits of Bond Insurance



Bond Insurance benefits <u>Investors</u> by providing:

- Unconditional protection against issuer payment default
- Mitigation of downgrade risk (bond rating does not fall below insurer's rating)
- Relative price stability versus comparable uninsured issues in distress situations¹
- Enhanced market liquidity for secondary market trading¹
- Simplified risk assessment
- Surveillance and, if necessary, remediation

Bond Insurance benefits <u>Issuers</u> by providing:

- A lower cost of capital
- Broadened distribution (institutional & retail)
- A simplified credit story for complex bond issues
- Better capital market access for small, lesser known names
- Greater certainty of execution

¹ Based on observation of past market performance. Past performance is not necessarily an indicator of future results.

Who Uses Bond Insurance?



Primary Market

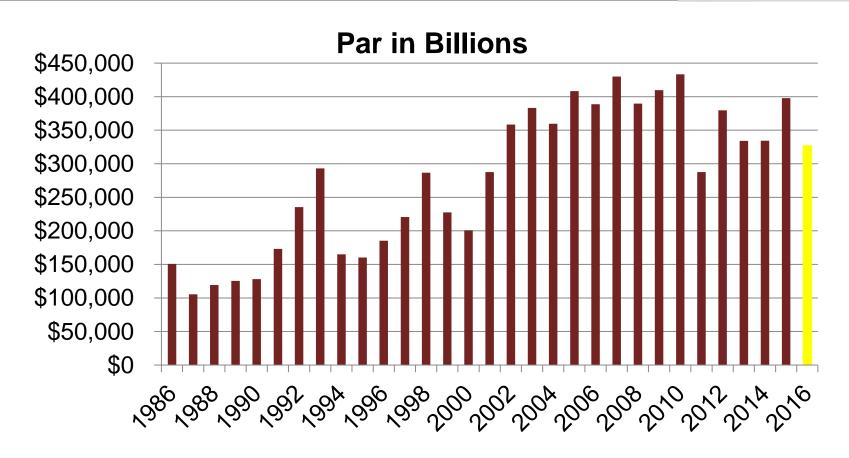
- Issuers (56,000+ municipal issuers)
- Bankers/Underwriters (money center banks & regional dealers)
- **Financial Advisors**
- Bond insurance reduces the borrowing costs for the Issuer since investors are prepared to accept a lower interest rate in exchange for the credit enhancement/ protection provided by the bond insurance
- In 2015 AGM/MAC insured approx 1000 new issue deals

Secondary Market

- Traders/Salespeople
- Institutional Investors
- Retail Investors
- A partial or full CUSIP may be insured in the "secondary market" to add insurance after the initial sale
- In 2015 AGM/MAC insured approx 535 secondary market policies

Total Municipal Issuance





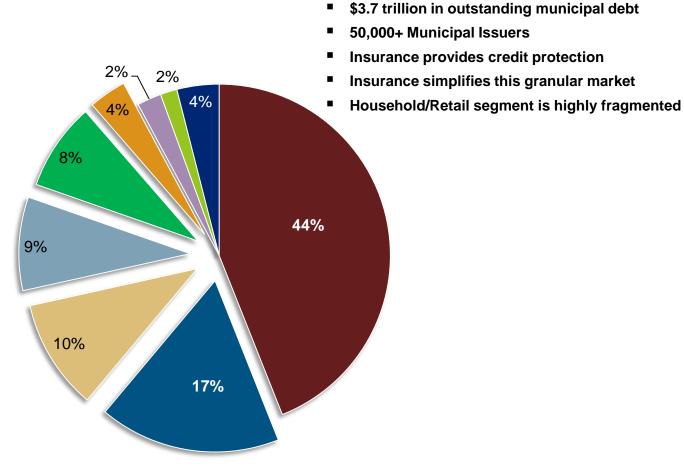
Industry experts predict 2016 issuance will be lower than 2015

Holders of Municipal Bonds





- Mutual funds
- U.S.-chartered depository institutions
- Property & casualty ins co
- Money market funds
- Life insurance companies
- Closed-end funds
- Rest of the world
- Other



Source: Federal Reserve Board via The Bond Buyer.

History of Bond Insurance



Bond insurance started in 1971

- First policy issued by AMBAC
- Others to follow:
 - MBIA (1973)
 - FGIC (1983)
 - FSA (1985)

In the late 1990's, the early 2000's and more recently a number of bond insurers emerged:

- ACA
- Assured Guaranty (AGM & MAC)
- **Build America Mutual**
- Berkshire Hathaway
- CIFG
- Radian
- XLCA/ Syncora

History of Bond Insurance



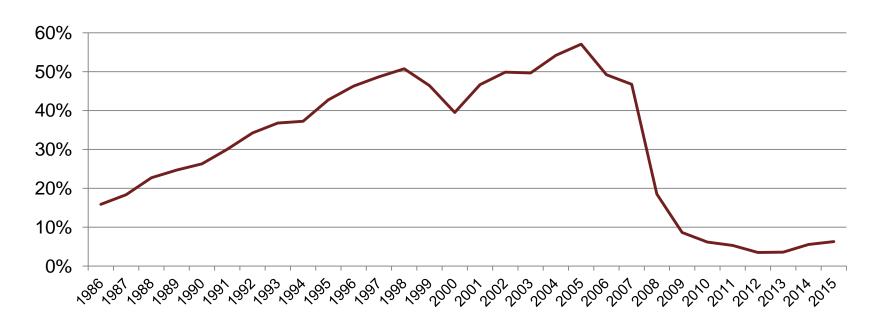
- Most insurers began to insure residential mortgage backed securities (RMBS) and other structured finance products
 - Growth in diversified writings occurred in the 2000-2006 timeframe
 - 2008 financial crisis
 - Certain insurers did not anticipate real estate collapse
 - Certain insurers began to take large losses in structured finance portfolios (RMBS, CDO, CMBS)
 - Resulted in downgrades
- There were 8 or 9 insurers during the peak of insurance usage; Today there are only a few bond insurers actively issuing policies:
 - Assured Guaranty (acquired FSA, Radian, and portions of CIFG)
 - AG has 2 operating platforms for Public Finance:
 - Assured Guaranty Municipal (AGM)
 - Municipal Assurance Corp. (MAC)
 - Build America Mutual (new entrant--entered the market in Fall 2012)
 - National PFG (successor company to MBIA)

History of Bond Insurance



Insured Penetration

- Insured penetration in the municipal market approached 60% across 8 or 9 triple 'A' providers
- Insurable universe basically included all long term investment grade muni issuance
- Post 2008 financial crisis, insurable universe reduced but the number of active providers also reduced



Bond Insurance Today



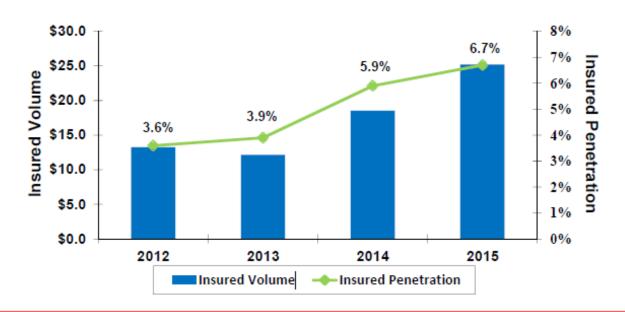
- The low interest rate and spread environment continue to put pressure on insured penetration
 - Low (i) challenges economics
 - Tight spreads restrict benefit of insurance
 - Assured Guaranty's stable earnings allow us to be selective & patient
 - Insured penetration for smaller deals remains solid

Assured Guaranty Business targets:

- Investment Grade Public & Project Finance
- Approved sectors span a wide range of municipal bond types
- Partials
- Surety Bonds (attached & stand-alone)

Bond Insurance Penetration Continues to See Growth





- With \$25.2 bn of insured municipal volume in 2015, insured market activity was up 36% from full year 2014 – far outpacing total market growth of 20%.
- 6.7% of all market volume and 15.6% of the total number of transactions, regardless
 of underlying rating, utilized insurance in 2015. This represents the highest
 penetration rate across both measures since 2009.
- With 1,880 insured transactions, 15.6% of all transactions utilized insurance. This
 also represents the highest such rate since 2009.

Source: SDC database

Insurance League Tables



Insurance 2016 YTD through 3/18/16

	Par (mm)	% of Ins Par	# Deals	% of Ins Deals	
AGM	\$2,439.3	52.5%	146	40.1%	
MAC	\$111.4	2.4%	20	5.5%	
Assured	\$2,550.7	54.9%	166	45.6%	
BAM	\$1,979.1	42.6%	186	51.1%	
National	\$115.9	2.5% 12		3.3%	
Total	\$4,645.7	100.0%	364	100.0%	

- Assured Guaranty *increased* its market share from 2014 insuring more than 60% of all insured volume in 2015.
- Assured Guaranty wrapped more bonds and transactions than any other insurer in 2015. In fact, Assured Guaranty's volume is \$5.1 bn of par and 138 transactions more than the other two active insurers combined.

Source: SDC Platinum

Ratings of Insurers

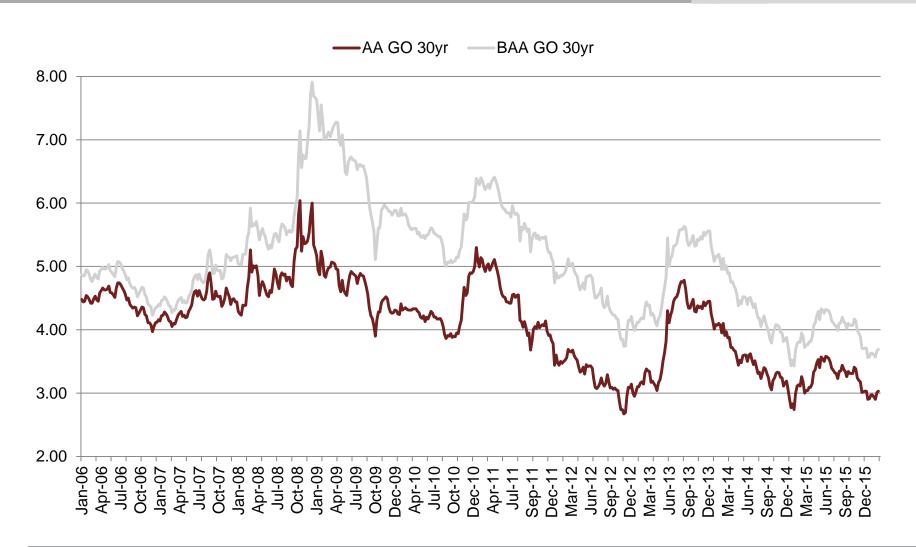


	Insurer	Moody's			S&P		Fitch
		Rating	Outlook	Rating	Outlook	Rating	Outlook
	ACA	Not Rated		NR		WD	
) 🛕	Ambac			NR			
	Assured Gty (AGC)	A3	NEG	AA	STABLE	WD	
) 🛕	BAM	Not Rated		AA	STABLE	Not Rated	
	BHAC	Aa1	STABLE	AA+ *-		Not Rated	
	CIFG						
	FGIC	WR		NR		WD	
) 🌲	AGM		STABLE	AA	STABLE		
	NATL	A3	NEG	AA -	STABLE	WD	
) 🌲	MAC	Not Rated		AA	STABLE	Not Rated	
	Radian	WR		NR		WD	
) 🌲	XLCA (Syncora)	WR		NR		WD	
Rati	ings Definitions (RATD)			Legend: Upg	rade / Downgra	de / Neutral / I	nitial / Not Rat

IMRS screen on Bloomberg, as of 10/16/2015

MMD Yields/Spreads





Examples of Insured Added Value



Wayne County Airport Authority, MI

Detroit Metropolitan Airport

Airport Revenue Bonds, Series 2015D

Series D Par: \$213,330,000 (AGM Par Insured: \$40,015,000)

Underlying Ratings: A/A2 (S&P/Moody's)

Lead Underwriter: Citigroup

Sale Date: 9/22/2015, Select Maturities:

14 bps+ spread savings through insurance

Maturity Date	CUSIP	Par Amount	Coupon (%)	Yield (%)*	Spread vs. MMD (bps)	Credit Enhancement
12/1/2032	944514SS8	\$10,015,000	5.000	3.650	92	AGM
12/1/2040	944514SY5	\$20,000,000	5.000	3.860	82	AGM
12/1/2040	944514SW9	\$38,390,000	5.000	4.000	96	Uninsured
12/1/2045	944514SZ2	\$10,000,000	5.000	3.930	82	AGM
12/1/2045	944514SX7	\$73,400,000	5.000	4.070	96	Uninsured

Metropolitan Pier and Exposition Authority, IL

McCormick Place Expansion Project Bonds, Series 2015A

Deal Par: \$219,654,550 (AGM Par Insured: \$9,288,300)

Underlying Rating: BBB+ (S&P) Lead Underwriter: Citigroup

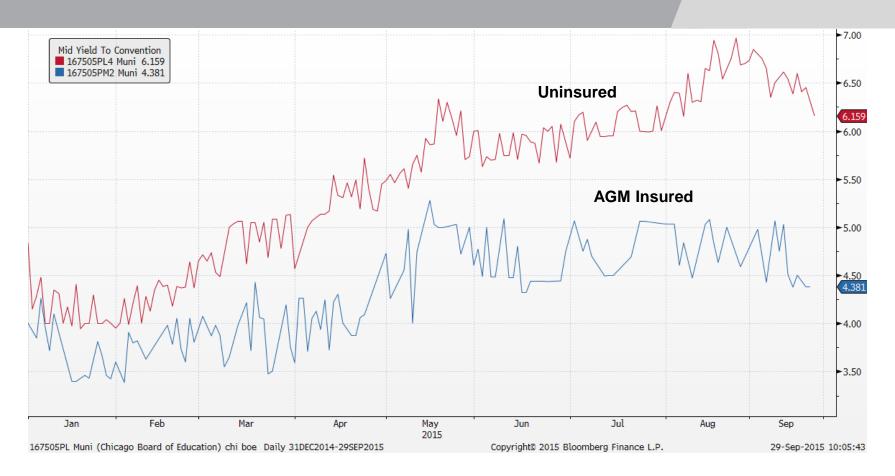
Sale Date: 9/16/2015, Select Maturities:

50 bps of spread savings on this BBB+ credit

	Maturity Date	CUSIP	Par Amount	Coupon (%)	Yield (%)*	Spread vs.	Credit Enhancement
i	12/15/2052	592250BN3	\$9,288,300	0.000	5.500	225	AGM
ĺ	12/15/2052	592250BN7	\$13,841,250	0.000	6.000	275	Uninsured

Insurance Preserves the Value Case Study – Chicago Board of Education





- Trade history for Chicago BOE 5's of 42
- 167505PM2 (AGM insured) vs. 167505PL4 (Uninsured)
- Spread between the uninsured and insured issues has widened from about 35bps to 178bps YTD

Source: Bloomberg. As of 9/29/2015

Assured Guaranty



\$15.1 bn

FY 2015 NEW ISSUE INSURED PAR

1,009

FY 2015 NEW ISSUE INSURED TRANSACTIONS

\$12.3 bn

CLAIMS PAYING ABILITY (12/31/15)

\$699 mm

FULL YEAR 2015 OPERATING INCOME

\$11.2 bn

INVESTMENT PORTFOLIO (12/31/15)

≈ \$500 mm

AVG. DAILY TRADING VALUE OF OUR INSURED BONDS

Questions & Answers



Questions & Answers

Assured Guaranty

Contacts



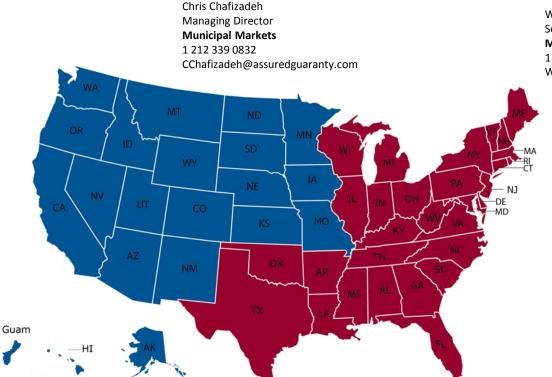
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- Unless otherwise noted, the following conventions are used in this presentation:
 - "AGM Consolidated" means Assured Guaranty Municipal Corp. and its consolidated entities (consisting primarily of Assured Guaranty (Europe) Ltd., Municipal Assurance Holdings Inc. (MAC Holdings), Municipal Assurance Corp. (MAC), and variable interest entities Assured Guaranty Municipal Corp. is required to consolidate under accounting principles generally accepted in the United States).
 - "AGM" means AGM Consolidated excluding MAC Holdings and MAC.
 - "Assured Guaranty Municipal" means AGM Consolidated excluding MAC Holdings, MAC and Assured Guaranty (Europe) Ltd.
 - Ratings on Assured Guaranty's insured portfolio and on bonds purchased pursuant to our loss mitigation or risk management strategies are our internal credit ratings. Internal credit ratings are expressed on a ratings scale similar to that used by the rating agencies and are generally reflective of an approach similar to that employed by the rating agencies, except that the Company's credit ratings focus on future performance, rather than lifetime performance. Exposures rated below investment grade are designated "BIG".
 - The Company reclassifies those portions of risks benefitting from collateralized reimbursement arrangements as the higher of AA or their current internal rating.
 - The Company excludes Company-insured securities that it has purchased for loss mitigation purposes from its disclosure of par and debt service outstanding (unless otherwise indicated) because it manages such securities as investments and not insurance exposure.
 - Ratings on the investment portfolios are the lower of the ratings from Moody's Investors Service, Inc. (Moody's) or Standard & Poor's Ratings Services (S&P).
 - Percentages and totals in tables or graphs may not add due to rounding.
- The information in this presentation, which is generally as of June 30, 2015, includes the impact of the April 1, 2015 acquisition by Assured Guaranty Corp. (AGC) of Radian Asset Assurance Inc. (Radian Asset) and merger of Radian Asset with and into AGC.
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