

### Economic Forecasts, Interest Rates and Current Hot Topics

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### SF Fed's Monetary Policy Game

- Let's play: Chair the Fed
  - Our job is to set monetary policy to achieve full employment and low price inflation
  - Adjust Fed funds rate to keep economy on track
  - Watch:
    - Unemployment-Keep at 5%
    - Inflation-Keep near Fed's 2% inflation target

### **Economic Forecasting**

 Economic forecasting is the process of attempting to predict the economy's future using widely followed indicators along with economists' personal judgement based on recent economic events

#### Importance of Economic Forecasting

- Governments, banks/central banks, business managers, consultants and investment managers all use economic forecasts.
  - Determine fiscal and monetary policies
  - Determine both short and long-term strategies
  - Determine budgets and future operating activities
  - Determine investment strategy by evaluating companies and their sectors

## Top 10 Economic Indicators (Macroeconomics)

- Real GDP
- M2 (money supply)
- Consumer Price Index (CPI)
- Producer Price Index (PPI)
- Consumer Confidence Survey

- Current Employment Statistics (CES)
- Retail Sales & Food Services Sales
- Housing Starts
- Manufacturing & Trade
   Inventories & Sales
- S&P 500 Stock Index

### **Top 5 Economic Indicators**

- GDP
- Employment Indicators
- Consumer Price Index (CPI)
- Central Bank Minutes
- PMI Manufacturing & Services

### **Top 3 Economic Indicators**

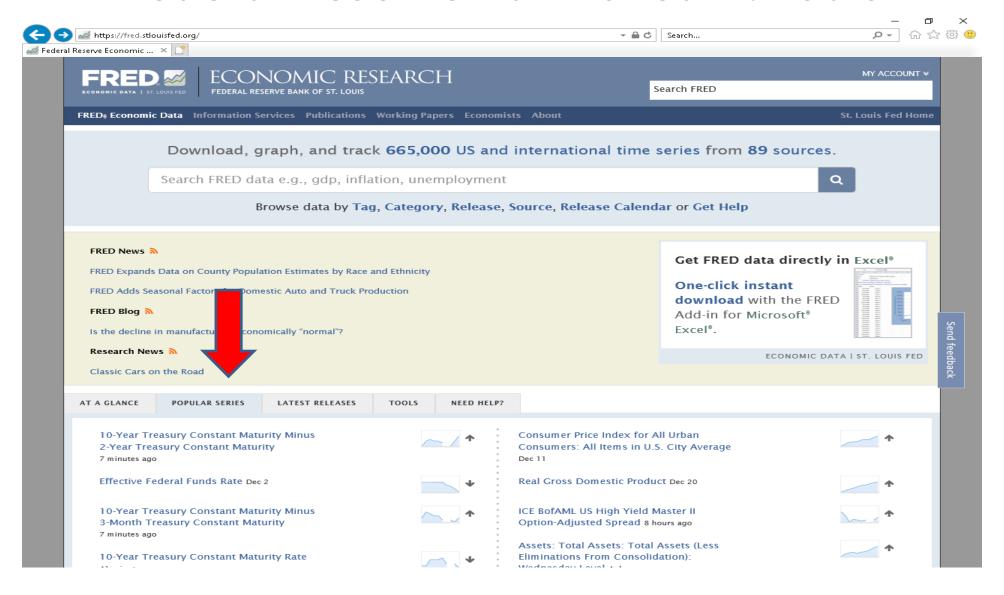
- Inflation
- GDP
- Labor Market Data

#### Sources for Economic Data

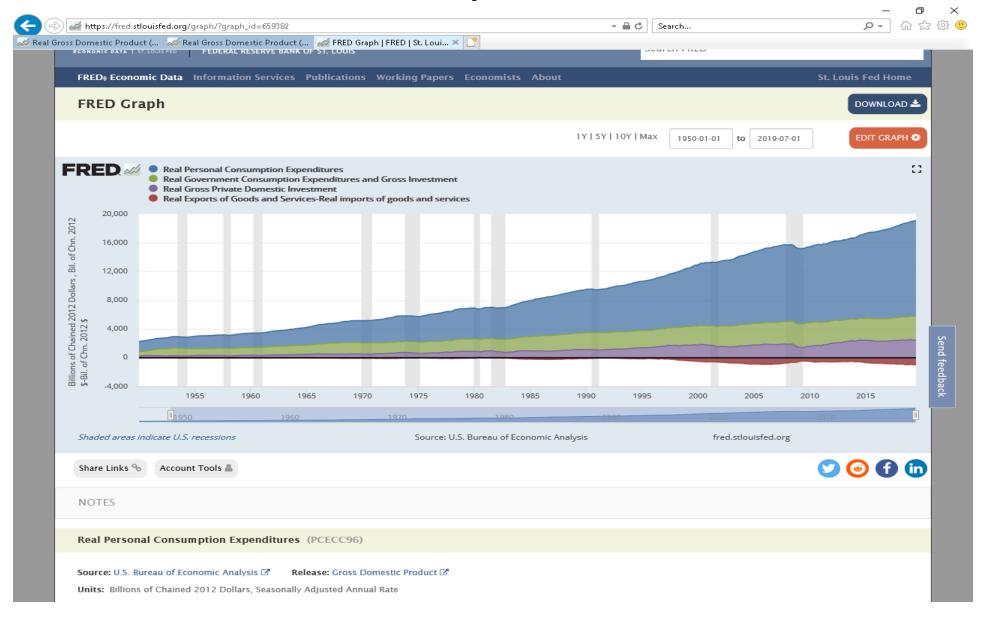
- Federal Reserve Bank of Saint Louis-FRED
- Federal Reserve Bank of Philadelphia-Survey of Professional Forecasters
- Federal Reserve Bank of New York-Economic Indicators Calendar
- Wall Street Journal (WSJ)-Paid Digital Subscription
- Bloomberg (ECN)-Paid Service

#### FRED:

#### Federal Reserve Bank of Saint Louis



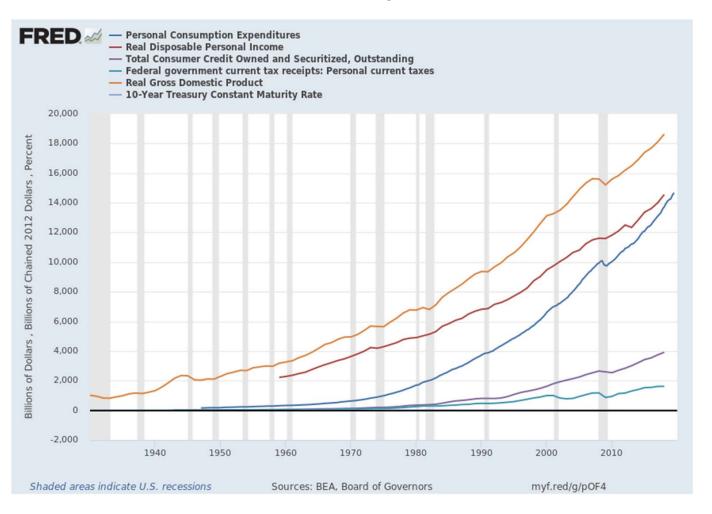
### Real GDP Components Stacked



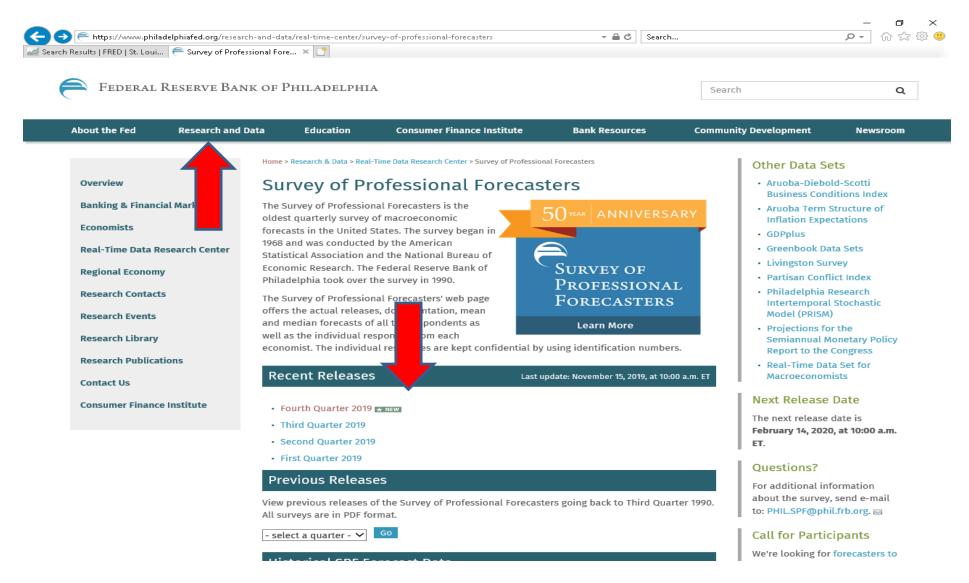
## Factors Affecting Personal Consumption

- Income and distribution
- Changes in Consumer Expectations
- Interest rates
- Price Expectations
- Tastes and Preferences
- Credit Card Terms
- Windfalls (capital gains/dividends)
- Durable Goods Lifespan
- Taxes
- Fiscal Policy

# Factors Affecting Personal Consumption



#### Federal Reserve Bank of Philadelphia:

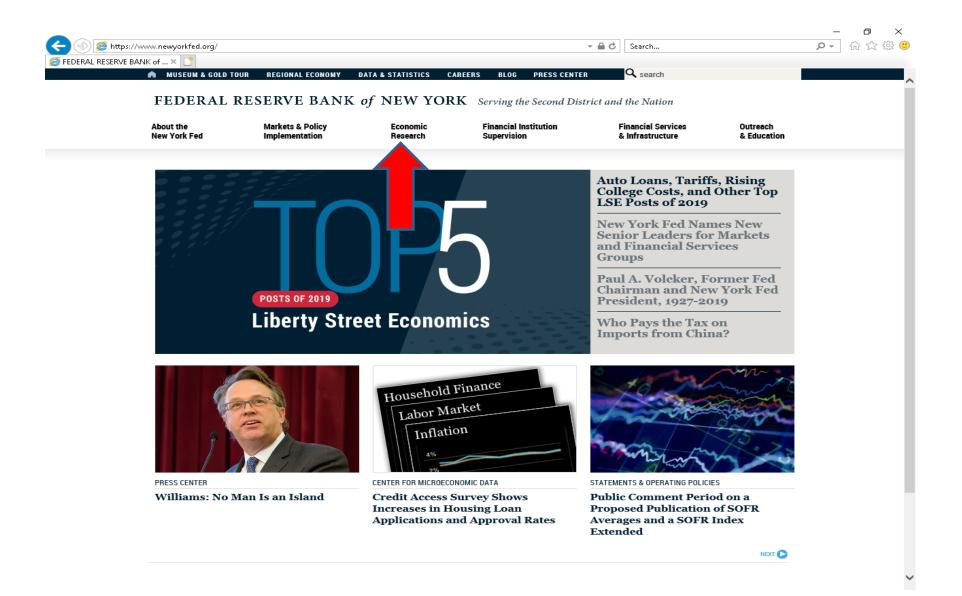


# Fourth Quarter 2019 Survey of Professional Forecasters (11/15/19)

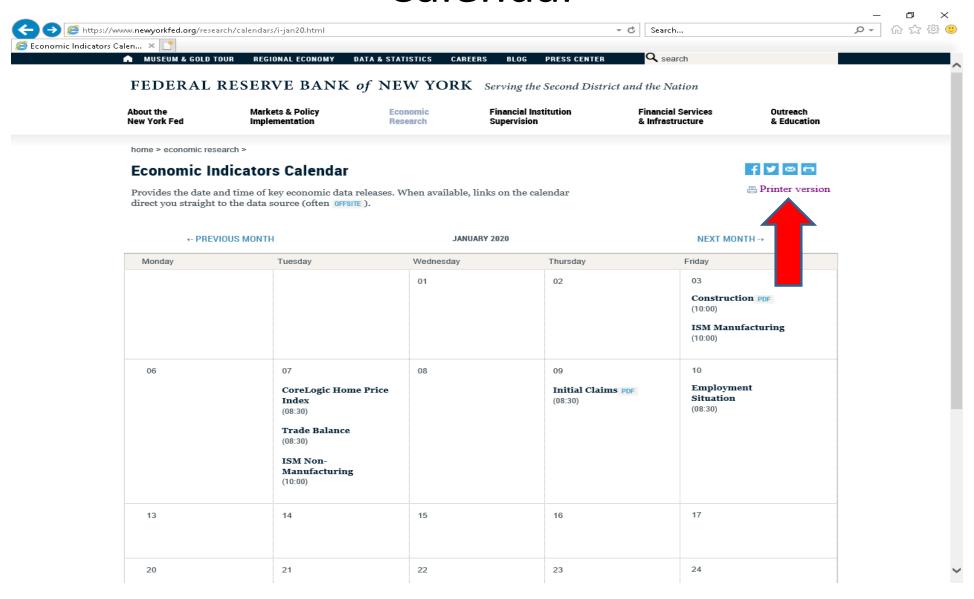
Median Forecasts for Selected Variables in the Current and Previous Surveys										
	Real G	OP (%)	Unemployme	ent Rate (%)	Payrolls (000s/month)					
	Previous	New	Previous	New	Previous	New				
Quarterly data:										
2019:Q4	2.0	1.7	3.6	3.6	148.1	162.9				
2020:Q1	1.9	1.9	3.6	3.6	137.6	133.1				
2020:Q2	2.0	1.7	3.6	3.6	145.8	159.4				
2020:Q3	2.0	1.7	3.7	3.7	108.3	122.5				
2020:Q4	N.A.	1.9	N.A.	3.7	N.A.	127.3				
Annual data	Annual data (projections are based on annual-average levels):									
2019	2.3	2.3	3.7	3.7	190.6	191.7				
2020	1.9	1.8	3.6	3.7	141.2	143.8				
2021	2.0	2.0	3.9	3.7	N.A.	N.A.				
2022	2.1	2.0	4.0	3.9	N.A.	N.A.				



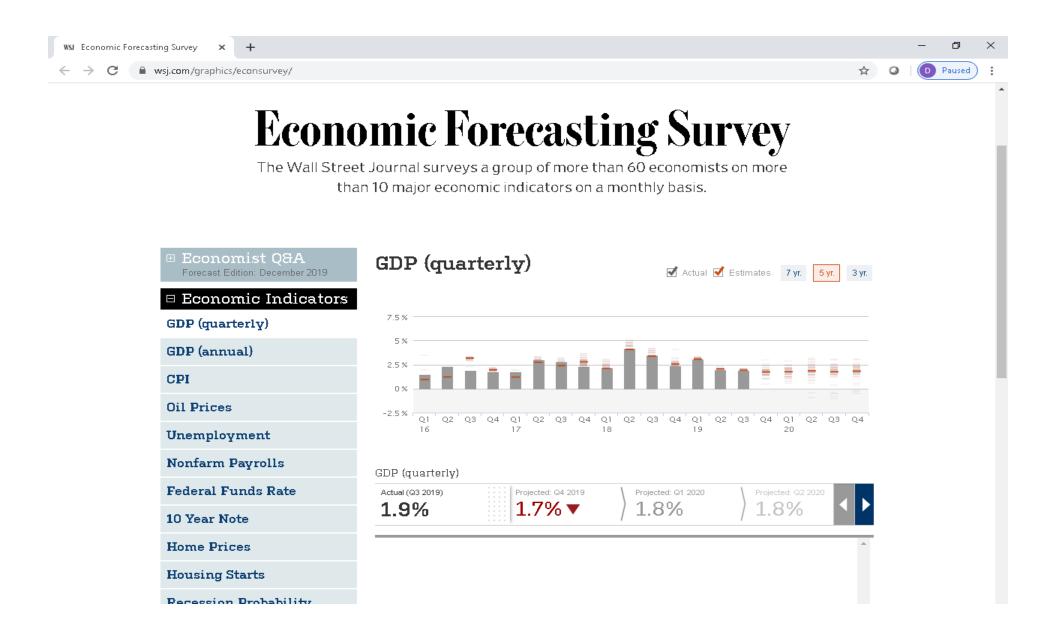
### Federal Reserve Bank of New York



### January 2020 Economic Indicators Calendar



### **WSJ** Economic Survey December 2019



### Bloomberg (ECO)

1) Calendars 2) Alerts			s	3) Export - 4) Settings - Economic Cal						
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211	Date Tir		R	Event	Period	Surv(M)	Actual	Prior	Revised	
21)	12/30 08:		****	Advance Goods Trade Balance	Nov	-\$68.7b	-\$63.2b	-\$66.5b	-\$66.8b	
22)	12/30 08:		****	Retail Inventories MoM	Nov	0.1%	-0.7%	0.3%	0.18	
23)	12/30 08:		•••	Wholesale Inventories MoM	Nov P	0.28	0.0웅	0.1%	0.08	
24)	12/30 09:	_	•••	MNI Chicago PMI	Dec	47.9	48.9	46.3		
25)	12/30 10:		•	Pending Home Sales MoM	Nov	1.4%	1.2%	-1.7%	-1.3%	
26)	12/30 10:	00	•	Pending Home Sales NSA YoY	Nov	7.4%	5.6%	3.9%	4.48	
27)	12/30 10:	30 🕫 🔔		Dallas Fed Manf. Activity	Dec	0.0	-3.2	-1.3		
28)	12/31 09:	00 🖾 🔔		FHFA House Price Index MoM	0ct	0.4%		0.6용		
29)	12/31 09:		•===	S&P CoreLogic CS 20-City MoM	0ct	0.30%		0.36%		
30)	12/31 09:	00		S&P CoreLogic CS 20-City YoY	0ct	2.10%		2.10%		
31)	12/31 09:			S&P CoreLogic CS 20-City NSA	0ct	218.29		218.27		
32)	12/31 09:		•	S&P CoreLogic CS US HPI YoY	0ct			3.22%		
33)	12/31 09:		•===	S&P CoreLogic CS US HPI NSA I				212.20		
34)	12/31 10:	00 👓 🔔		Conf. Board Consumer Confiden	Dec	128.4		125.5		
35)	12/31 10:	00		Conf. Board Present Situation	Dec			166.9		
36)	12/31 10:	00		Conf. Board Expectations	Dec			97.9		
37)	01/02 08:	30 💀 🔔		Initial Jobless Claims	Dec 28	22 <b>0</b> k		222k		
38)	01/02 08:	30		Continuing Claims	Dec 21	1680k		1719k		

#### 2020 Economic Outlook

- Forbes: Economic Forecast 2020-2021: Moderate And Then Improving Growth
- Goldman Sachs: WATCH: \$GS Research shares its
   U.S. economic outlook for the upcoming year
- <u>Stifel</u>: 2020 Economic Outlook-Evidence of Weakness
- SIFMA: 2019 End-Year US Economic Survey
- CNBC TV: US Fed keeps rates on hold, expects 'favourable' economic outlook for 2020

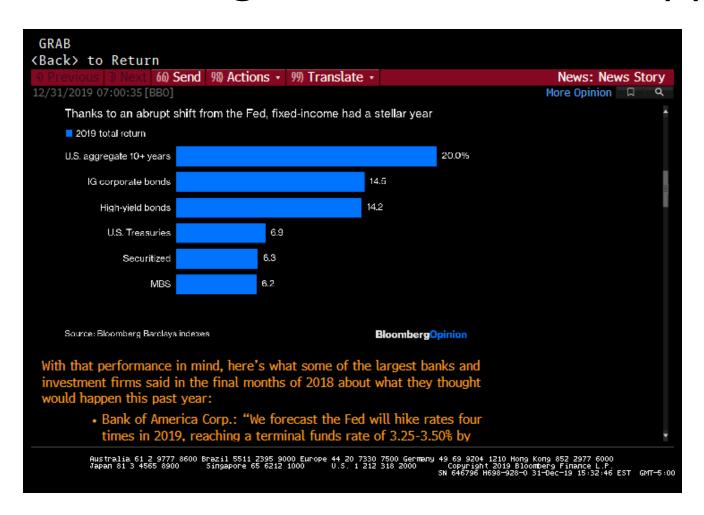
### <u>TalkMarkets</u>: Michael J. Kramer's Blog Predictions for 2020

- Prediction 1: President Trump Will Win A Landslide Victory In 2020
- Prediction 2: The S&P 500 will rise to 3,605 in 2020
- Prediction 3: The Fed will Raise Interest Rates
   One Time in 2020
- Prediction 4: The Reflation Trade Will Lead Stocks
- Prediction 5: Oil, Copper, And Gold Will Soar in 2020

### TalkMarkets: Michael J. Kramer's Predictions for 2020

- Prediction 6: Inflation Will Return To 3% In 2020
- Prediction 7: The U.S. Dollar Will Sink In 2020
- Prediction 8: The 10-Year Yield Will Rise To 2.3% In 2020
- Prediction 9: US GDP Grows at 3% In 2020
- Prediction 10: Global Growth Returns In 2020

# Behind the Bond Boom No One Saw Coming in 2019: Brian Chappatta



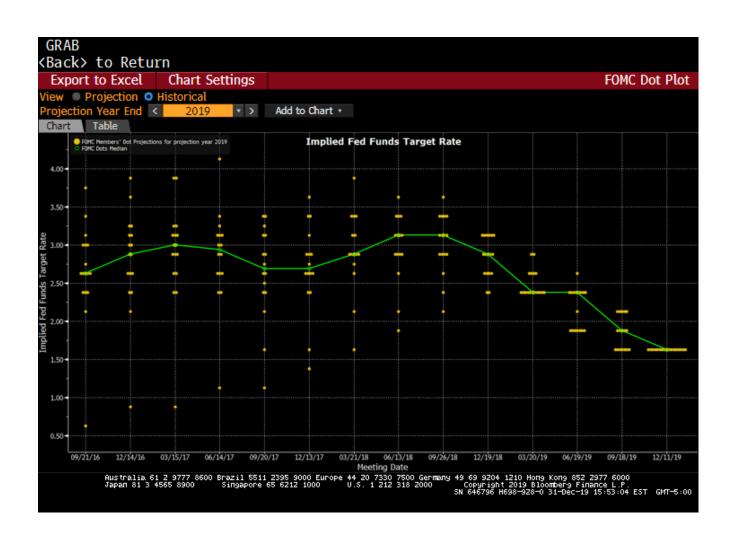
### Here's what some of the largest banks and investment firms said end of 2018

- Bank of America Corp.: "We forecast the Fed will hike rates four times in 2019, reaching a terminal funds rate of 3.25-3.50% by year-end."
- Morgan Stanley: "We believe the credit bear market, which likely began when IG spreads hit cycle tights in Feb. 2018, will continue in 2019, with HY and then eventually loans underperforming."
- Deutsche Bank AG: "Increasingly tight policy will push bond yields higher and lead to wider credit spreads after a near-term relief rally."
- Nomura: "We expect 2019 to conclude the hiking cycle with up to two more hikes. ... IG is still in focus (especially the BBB story) but it's HY that could come under pressure as growth slows."
- Citigroup Inc.: "Both equities and bonds have the potential to see positive returns in 2019. However overall return levels are likely to remain subdued."
- BlackRock Inc.: "We see equities and bonds eking out positive returns in 2019. ... We take an up-in-quality stance in credit, and overall see limited upside and asymmetric downside as the economy enters into a late-cycle phase."
- Brian Chappatta is a Bloomberg Opinion columnist covering debt markets.

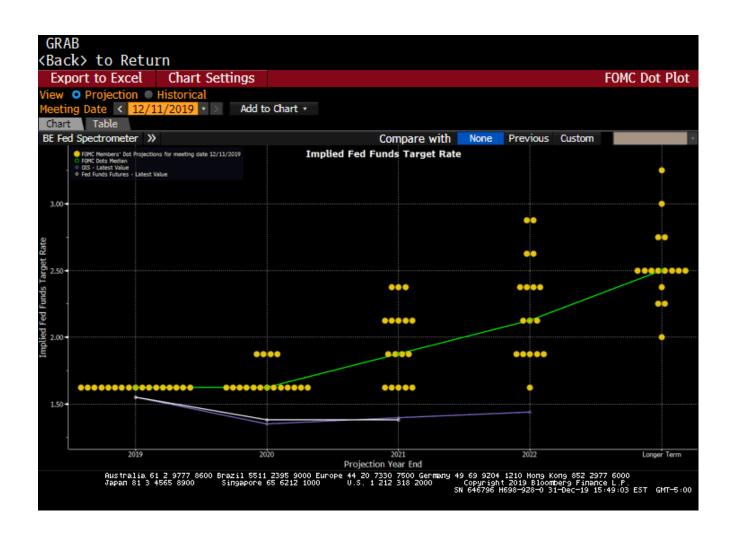
### Fed Dot Plots: Projections for 2019



#### Fed Dot Plots: Historical 2019



### Fed Dot Plots: Projections for 2020



### Economists' Forecasts for the U.S. Treasury 2y yield (Bloomberg, Dec. 6-12)

	4Q	1Q	2Q	3Q	4Q	1Q	2Q	3Q	4Q	1Q
	2019	2020	2020	2020	2020	2021	2021	2021	2021	2022
# of replies	51	55	55	55	55	45	42	41	42	28
Median	1.62%	1.60%	1.60%	1.63%	1.65%	1.65%	1.65%	1.70%	1.75%	1.77%
Average	1.60%	1.59%	1.60%	1.62%	1.64%	1.66%	1.67%	1.71%	1.77%	1.85%
High Forecast	1.90%	1.96%	2.50%	2.75%	2.25%	2.38%	2.55%	2.80%	2.95%	3.05%
Low Forecast	1.25%	1.00%	0.75%	0.91%	1.00%	1.00%	1.00%	1.08%	0.99%	0.88%
Previous median	1.58%	1.60%	1.64%	1.65%	1.69%	1.72%	1.72%	1.73%	1.75%	1.74%
Change in median	0.04%	0.00%	-0.04%	-0.02%	-0.04%	-0.07%	-0.07%	-0.03%	-0.01%	0.03%

### Economists' Forecasts for the U.S. Treasury 5y yield (Bloomberg, Dec. 6-12)

	4Q	1Q	2Q	3Q	4Q	1Q	2Q	3Q	4Q	1Q
	2019	2020	2020	2020	2020	2021	2021	2021	2021	2022
# of replies	44	47	47	46	46	39	36	36	37	25
Median	1.60%	1.63%	1.67%	1.70%	1.75%	1.77%	1.77%	1.80%	1.90%	1.90%
Average	1.61%	1.62%	1.67%	1.70%	1.73%	1.78%	1.81%	1.87%	1.92%	2.02%
High Forecast	2.00%	2.01%	2.63%	2.89%	2.37%	2.55%	2.75%	2.95%	3.10%	3.29%
Low Forecast	1.25%	1.00%	0.75%	1.00%	1.00%	1.00%	1.00%	1.15%	0.98%	0.87%
Previous median	1.55%	1.60%	1.70%	1.70%	1.80%	1.85%	1.85%	1.86%	1.90%	1.92%
Change in median	0.05%	0.03%	-0.03%	0.00%	-0.05%	-0.08%	-0.08%	-0.06%	0.00%	-0.02%

### Economists' Forecasts for the U.S. Treasury 10y yield (Bloomberg, Dec. 6-12)

	4Q	1Q	2Q	3Q	4Q	1Q	2Q	3Q	4Q	1Q
	2019	2020	2020	2020	2020	2021	2021	2021	2021	2022
# of replies	56	59	59	59	60	49	46	45	47	32
Median	1.79%	1.80%	1.88%	1.90%	1.93%	1.98%	1.97%	2.04%	2.10%	2.22%
Average	1.79%	1.81%	1.85%	1.90%	1.92%	1.97%	2.01%	2.09%	2.14%	2.25%
High Forecast	2.20%	2.35%	2.75%	3.03%	2.75%	2.95%	3.05%	3.25%	3.48%	3.67%
Low Forecast	1.40%	1.25%	1.00%	1.05%	1.00%	1.00%	1.00%	1.20%	1.25%	1.30%
Previous median	1.72%	1.80%	1.90%	1.93%	2.00%	2.00%	2.05%	2.05%	2.10%	2.00%
Change in median	0.07%	0.00%	-0.02%	-0.03%	-0.07%	-0.02%	-0.08%	-0.01%	0.01%	0.22%

#### WSF Economic Survey December 2019



### **SIFMA**: Monetary Policy

- Fed's Rate Decision
  - 50% of respondents believe the Fed's next move will be up
  - 44% of respondents believe the Fed's next move will be down
  - 6% see the Fed on hold for the foreseeable future
- Differs from 65% down and 35% up in SIFMA's mid-year survey
- Reflects increased optimism among economists

### **SIFMA**: Monetary Policy

- When the Fed Will Move (If the Next Move is UP)
- >4Q20......88%
- 3Q20.....13%
- 4Q20 0%
- 2Q20 0%
- 1Q20 0%
- 4Q19 0%

### **SIFMA**: Monetary Policy

- When the Fed Will Move (If the Next Move is DOWN)
- 2Q20......43%
- 1Q20.....29%
- 4Q19.....29%
- >4Q20 0%
- 4Q20 0%
- 3Q19 0%

### Avg. Rank: Most Important to Decision to Raise Rates

- Inflation Pressure and Expectations
- Labor Market Conditions
- Other Economic Activity Measures
- Financial Developments
- Global Economic Developments
- Other

### Avg. Rank: Most Important to Decision to CUT Rates

- Labor Market Conditions
- Global Economic Developments
- Inflation Pressure and Expectations
- Other Economic Activity Measures
- Financial Developments
- Other

### **Hot Topics**

- Negative rates
  - Pro: February 4, 2019 <u>FRBSF Economic Letter</u>
  - Con: February 2, 2019 Bloomberg's: Fed Going <u>Negative</u> would 'Blow Up" Money Markets, Boockvar Warns
- Election Effects on the economy
  - Wells Fargo's Estimating Elections' Effect on the Economy
- Federal Reserve Independence
- ESG, Socially Responsible Investing
- Diversity-seeing this on RFPs

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