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## **SESSION TWO:**

#### ACCESSING AND ADJUSTING PORTFOLIO LIQUIDITY

CDIAC

CALIFORNIA DEBT AND INVESTMENT A D V I S O R Y COMMISSION CDIAC/CMTA JANUARY 15, 2020

Hubert R White, III CFA, CTP- Investment Officer Office of Treasurer and Tax Collector City and County of San Francisco





## CA Government Code 53600.5

## **Objectives**

When investing, reinvesting, purchasing, acquiring, exchanging, selling, or managing public funds, the primary objective of a trustee shall be to safeguard the principal of the funds under its control. The secondary objective shall be to meet the liquidity needs of the depositor. The third objective shall be to achieve a return on the funds under its control.



## The Importance of a Cash Forecast

## Primary Objectives:

- Liquidity Management having sufficient cash available to meet cash outflows. Matching an investment maturity to a known future cash disbursement immunizes the cash flow and reduces the liquidity risk in the portfolio. Theoretically, if all cash disbursements are matched to a portfolio security maturity, liquidity risk is mitigated.
- Managing Costs cash forecasting can help minimize excess bank balances and increase portfolio returns. Idle cash creates cash drag on an investment portfolio. The impact of cash drag is not readily visible and can be difficult to quantify.

Higher degree of portfolio cashflow certainty can translate into longer portfolio average maturity and portfolio durations.



## Cash Flow Due Diligence Goes a Long Way

- When it comes to evaluating liquidity requirements, there are varying schools of thought on how to accomplish it. However in reality, we only have two choices: look back or look forward!
- Historical Cash Flow / Portfolio Value (proxy) Analysis
  - Gather several years of historical cash flows and look at multiple scenarios that give transparency into what has happened previously. The goal is to solve what liquidity profile would have sustained you during the timeframe in question and evaluate its usefulness for the future (History doesn't repeat itself but it sure does rhyme).
- Projected Cash Flow / Immunization Analysis
  - Gather information from internal and external participants as to projected cash flow needs and match portfolio assets to major liabilities. This optimizes the amount of liquidity necessary to meet obligations during the normal cyclical fluctuations of cash flow an entity experiences.



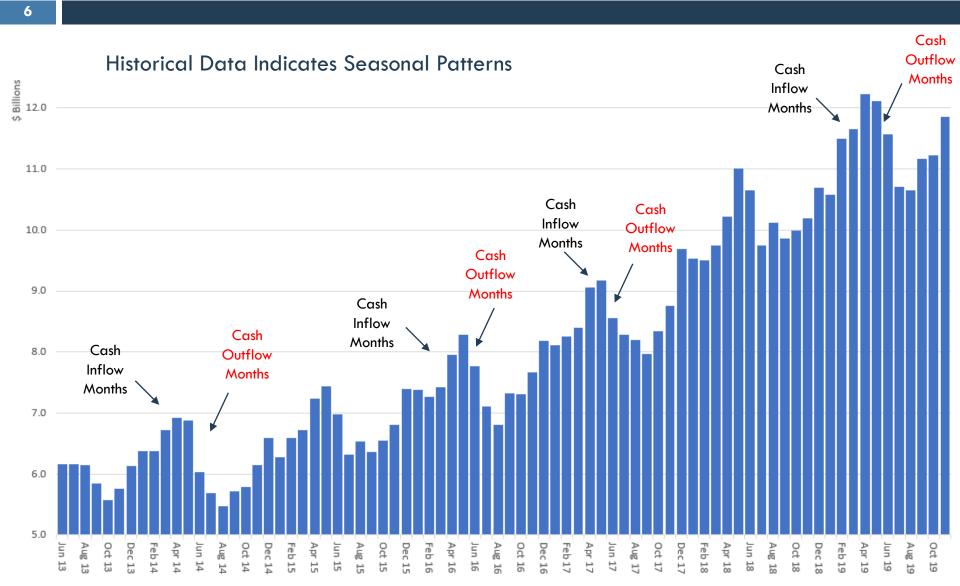
ACCESSING AND ADJUSTING PORTFOLIO LIQUIDITY CCSF Developing a Cash Forecast – A Dynamic Process

- Gather information on future cash disbursements and cash receipts from the pool participants
- Examine historical data to identify seasonality/trends
- Use statistical extrapolation to predict a pattern of future cash flows (i.e. Moving Average, Exponential Smoothing)
- Create a model incorporating all cash disbursement, cash receipt, and portfolio information
- Update model as new information becomes available



#### ACCESSING AND ADJUSTING PORTFOLIO LIQUIDITY

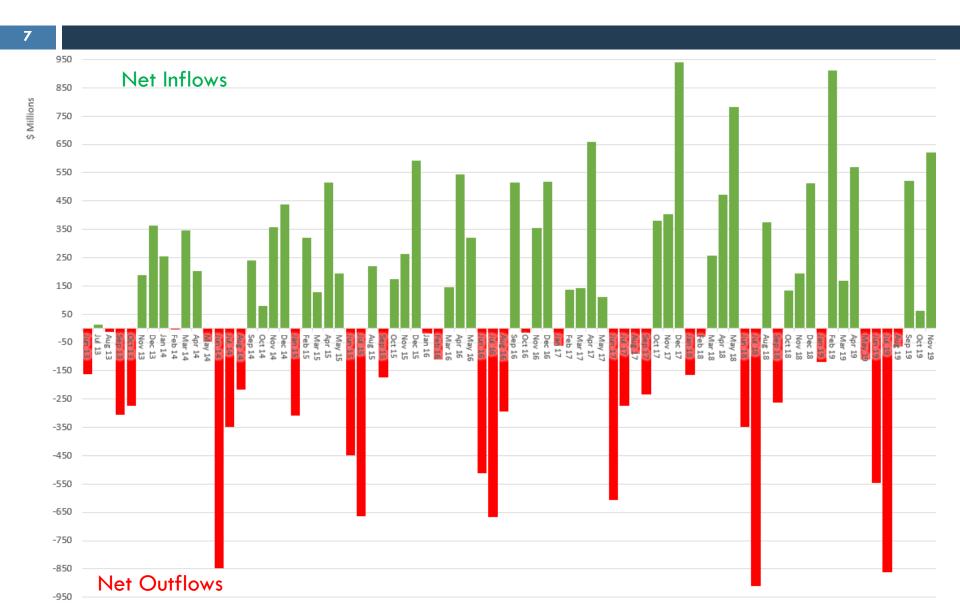
## City & County of San Francisco End of Month Balances



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CCSF Pooled Fund – Month to Month Portfolio Change





#### ACCESSING AND ADJUSTING PORTFOLIO LIQUIDITY

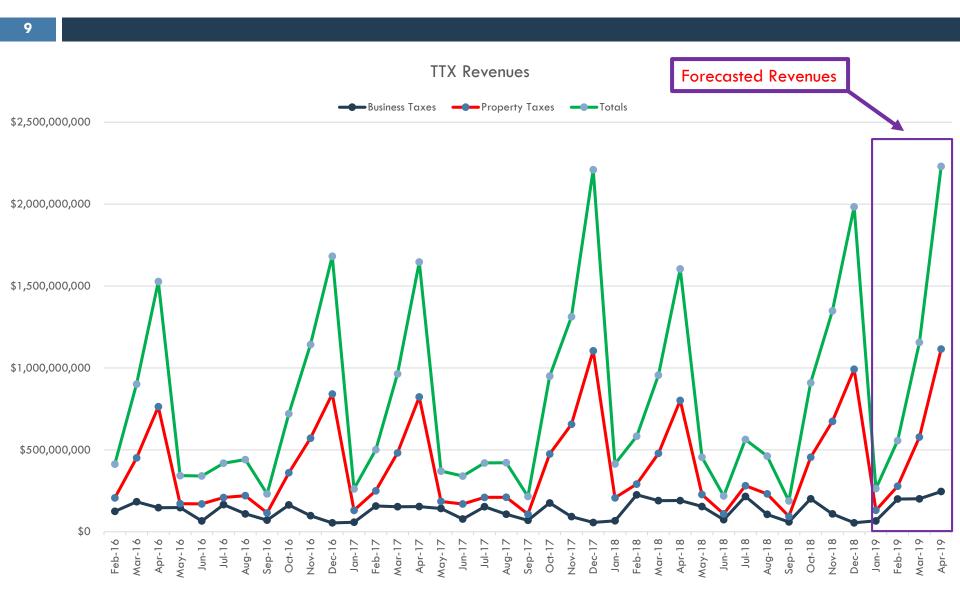
## CCSF TTX Historic Revenues – 6 Month Moving Average

|   | 8  |                |                 |               |               |                |                        |               |                  |                      |                      |
|---|--|----------------|-----------------|---------------|---------------|----------------|------------------------|---------------|------------------|----------------------|----------------------|
|   | А  | В              | С               | D             | E             | F              | G                      | Н             | I                | J                    | К                    |
| 1                                       |  | Property Taxes |                 |               |               |                | <b>De-seasonalized</b> |               |                  | 2019 de-seasonalized | 2019 re-seasonalized |
| 2                                       | <u>Month</u>   | Year 2016      | Year 2017       | Year 2018     | Month Average | Seasonal Index | Year 2016              | Year 2017     | Year 2018        | Forecast (6m MA)     | Forecast             |
| 3                                       | January  | \$72,684,698   | \$139,888,490   | \$65,241,751  | \$92,604,980  | 0.33           | \$217,338,964.10       | \$418,289,136 | \$195,083,352.73 | \$288,332,167.98     | \$96,426,964.40      |
| 4                                       | February   | \$81,977,743   | \$92,863,543    | \$65,760,714  | \$80,200,667  | 0.29           | \$283,039,417.64       | \$320,624,137 | \$227,047,897.55 | \$281,920,764.79     | \$81,653,743.48      |
| 5                                       | March  | \$267,360,052  | \$329,046,467   | \$288,168,178 | \$294,858,232 | 1.06           | \$251,080,047.74       | \$309,010,273 | \$270,621,131.87 | \$278,030,423.02     | \$296,057,886.83     |
| 6                                       | April  | \$616,335,031  | \$668,966,963   | \$611,342,351 | \$632,214,782 | 2.28           | \$269,948,643.88       | \$293,000,909 | \$267,761,899.45 | \$283,860,044.29     | \$648,096,936.82     |
| 7                                       | May  | \$23,785,049   | \$43,021,205    | \$72,753,363  | \$46,519,872  | 0.17           | \$141,577,578.30       | \$256,078,431 | \$433,055,443.65 | \$284,344,747.79     | \$47,769,949.45      |
| 8                                       | June   | \$104,112,396  | \$92,182,589    | \$35,551,934  | \$77,282,306  | 0.28           | \$373,036,484.95       | \$330,291,784 | \$127.383.183.96 | \$282,874,609.96     | \$78,948,721.10      |
| 9                                       | July   | \$43,886,114   | \$56,998,552    | \$65,426,587  | \$55,437,084  | 0.20           | \$219,207,641.39       | \$284,703,224 | \$326,800,587.10 | \$283,227,126.31     | \$56,703,032.22      |
| 10                                      | August   | \$110,823,880  | \$103,742,309   | \$124,653,628 | \$113,073,272 | 0.41           | \$271,395,306.87       | \$254,053,330 | \$305,262,815.41 | \$282,376,286.03     | \$115,307,946.91     |
| 11                                      | eptember   | \$44,495,383   | \$37,857,479    | \$34,060,728  | \$38,804,530  | 0.14           | \$317,512,966.00       | \$270,145,791 | \$243,052,695.41 | \$282,452,206.23     | \$39,582,065.75      |
| 12                                      | October  | \$196,593,074  | \$299,028,192   | \$253,284,692 | \$249,635,319 | 0.90           | \$218,067,590.89       | \$331,692,038 | \$280,951,823.32 | \$283,189,170.10     | \$255,301,712.86     |
| 13                                      | November   | \$473,153,696  | \$563,487,381   | \$565,361,004 | \$534,000,694 | 1.93           | \$245,351,862.36       | \$292,194,015 | \$293,165,574.76 | \$283,077,357.74     | \$545,906,180.52     |
| 14                                      | December   | \$786,574,456  | \$1,048,391,130 | \$936,780,115 | \$923,915,234 | 3.34           | \$235,741,831.81       | \$314,210,109 | \$280,759,511.87 | \$282,866,126.06     | \$943,809,028.35     |
| 15                                      |  |                |                 |               | \$276,903,818 |                |                        |               | \$288,332,167.98 |                      |                      |
| 16                                      |  |                |                 |               |               |                |                        |               | \$281,920,764.79 | <b></b>              |                      |
| 17                                      | Colun  | ın E = M       | onthly A        | verage        | of Years      |                |                        |               | \$278,030,423.02 |                      |                      |
| 18                                      | 2016   | ,2017,2        | 018             |               |               |                |                        |               | \$283,860,044.29 |                      |                      |
| 19                                      |  | •              |                 |               |               |                |                        |               | \$284,344,747.79 |                      |                      |
| 20 Column F = Seasonal Index = Monthly  |  |                |                 |               |               |                |                        |               | \$282,874,609.96 |                      |                      |
| <sup>21</sup> AVG/E15                   |  |                |                 |               |               |                |                        |               | \$283,227,126.31 |                      |                      |
| Column I = 6 Month Moving Average       |  |                |                 |               |               |                |                        |               | \$282,376,286.03 |                      |                      |
|   |  |                |                 |               |               |                |                        |               | \$282,452,206.23 |                      |                      |
| 24 Column K= Re-seasonalized Forecast = |  |                |                 |               |               |                |                        |               | \$283,189,170.10 |                      |                      |
| 25                                      | <ul> <li>Column F = Seasonal Index = Monthly</li> <li>AVG/E15</li> <li>Column I = 6 Month Moving Average</li> <li>Column K= Re-seasonalized Forecast =</li> <li>Seasonal Index * De-seasonalized Forecast</li> </ul> |                |                 |               |               |                |                        |               | \$283,077,357.74 |                      |                      |
| 26                                      |  |                |                 |               |               |                |                        |               | \$282,866,126.06 |                      |                      |





## CCSF TTX Historic Revenues – Developing a Forecast







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## **Daily Cash Projection**

Information from Custody Bank

| 10                 |                   |                    |                      |                               |                 |                      |
|--------------------|-------------------|--------------------|----------------------|-------------------------------|-----------------|----------------------|
| Opening Balance    | \$140,426,680.63  |                    |                      | CitiBank Wire Transfer Amount |                 |                      |
|                    |                   |                    |                      | \$0.00                        |                 |                      |
| Sources:           | \$121,326,140.48  | \$121,326,140.48   |                      | (\$100,725,601.95)            |                 | One Day Float        |
| Maturity           | \$0.00            |                    | Investment Interest  | <u>\$0.00</u>                 |                 | \$2,610,884.00       |
| Maturity           | \$0.00            |                    |                      | (\$100,725,601.95)            |                 |                      |
| Maturity           | \$0.00            |                    |                      |                               |                 |                      |
| Maturity           | \$0.00            |                    |                      |                               |                 |                      |
| Maturity           | \$0.00            |                    | Paul Info            | rum arti a r                  |                 |                      |
| Maturity           | \$0.00            |                    | Bank Info            | rmation                       |                 |                      |
| Maturity           | \$0.00            |                    |                      |                               |                 |                      |
| Maturity           | \$0.00            |                    |                      |                               |                 |                      |
|                    |                   |                    |                      |                               |                 |                      |
|                    |                   |                    |                      | Sources (credits)             |                 | <u>Uses (debits)</u> |
| Uses:              | (\$30,023,388.94) | (\$130,748,990.89) | CP Issuance          | \$0.00                        | Payroll         | \$0.00               |
| Purchase 3134GUB33 | (\$50,000,000.00) |                    | Lockbox              | \$0.00                        | Payroll Taxes   | \$0.00               |
| Purchase 9128284T4 | (\$50,725,601.95) |                    | Incoming Wires       |                               | Paymode         | (\$19,346,702.73)    |
| Purchase           | \$0.00            |                    | ACH                  |                               | Retirement      | \$0.00               |
| Purchase           | \$0.00            |                    | Retirement           |                               | Expenditures    | \$0.00               |
| Purchase           | \$0.00            |                    | Sold MMKT            |                               | Purchase MMKT   | \$0.00               |
| Purchase           | \$0.00            |                    | Bond Issue Proceeds  |                               | Deferred Comp   | \$0.00               |
| Purchase           | \$0.00            |                    | Revenues             |                               | Outgoing Wires  | \$0.00               |
| Purchase           | \$0.00            |                    | Cash Pro Credits     |                               | Cash Pro Debits | (\$10,676,686.21)    |
| Purchase           | \$0.00            |                    | Other Incoming Funds |                               | Debt Service    | \$0.00               |
| Purchase           | \$0.00            |                    | Total                | \$121,326,140.48              | Total           | (\$30,023,388.94)    |
| Purchase           | \$0.00            |                    |                      |                               |                 |                      |
| Purchase           | \$0.00            |                    |                      |                               |                 |                      |
|                    |                   | \$130,000,000.00   | Bank Target Balance  |                               |                 |                      |
|                    |                   |                    |                      | Cash Bal + 1 Day Float        |                 |                      |
| Cash Balance       |                   | \$131,003,830.22   | \$1,003,830.22       | \$133,614,714.22              |                 |                      |





**Cash Forecast** 

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| Cash Balance                                    | 10/4/2017          | \$115,223,977.09   |                     |                  | Money Market Balance      | Overnight Target  |
|---|--------------------|--------------------|---------------------|------------------|---------------------------|-------------------|
| ECA Target Balance                              |                    | (\$120,000,000.00) |                     |                  | \$107,169,931.51          | \$300,000,000.00  |
|   |                    | (\$4,776,022.91)   |                     |                  |                           |                   |
|   |                    |                    |                     |                  |                           |                   |
|   | USES               | SOURCES            | Daily Net Cash Flow | Cash Balance     | Cash Balance + MMKT Funds | Spendable Cash    |
|   |                    |                    |                     |                  |                           |                   |
| 10/5/2017 UC Regents                            | (\$13,000,000.00)  | \$0.00             | \$148,500,736.83    | \$143,724,713.92 | \$250,894,645.43          | (\$49,105,354.57) |
| Kaiser Health Premium (ACH 10032017)            | (\$38,499,263.17)  | \$0.00             |                     |                  |                           |                   |
| Maturity 313385MP8                              | \$0.00             | \$50,000,000.00    |                     |                  |                           |                   |
| Maturity 313385MP8                              | \$0.00             | \$50,000,000.00    |                     |                  |                           |                   |
| Maturity 313385MP8                              | \$0.00             | \$100,000,000.00   |                     |                  |                           |                   |
| 10/6/2017 Payroll Taxes                         | (\$7,000,000.00)   | \$0.00             | \$43,000,000.00     | \$186,724,713.92 | \$293,894,645.43          | (\$6,105,354.57)  |
| Bond Call 3136G4ND1                             | \$0.00             | \$50,000,000.00    |                     |                  |                           |                   |
| 10/7/2017                                       | \$0.00             | \$0.00             | \$0.00              | \$186,724,713.92 | \$293,894,645.43          | (\$6,105,354.57)  |
| 10/8/2017                                       | \$0.00             | \$0.00             | \$0.00              | \$186,724,713.92 | \$293,894,645.43          | (\$6,105,354.57)  |
| 10/9/2017                                       | \$0.00             | \$0.00             | \$0.00              | \$186,724,713.92 | \$293,894,645.43          | (\$6,105,354.57)  |
| 10/10/2017                                      | \$0.00             | \$0.00             | \$0.00              | \$186,724,713.92 | \$293,894,645.43          | (\$6,105,354.57)  |
| 10/11/2017                                      | \$0.00             | \$0.00             | \$0.00              | \$186,724,713.92 | \$293,894,645.43          | (\$6,105,354.57)  |
| 10/12/2017 Maturity 06538BXC2                   | \$0.00             | \$33,000,000.00    | \$33,000,000.00     | \$219,724,713.92 | \$326,894,645.43          | \$26,894,645.43   |
| 10/13/2017                                      | \$0.00             | \$0.00             | \$0.00              | \$219,724,713.92 | \$326,894,645.43          | \$26,894,645.43   |
| 10/14/2017                                      | \$0.00             | \$0.00             | \$0.00              | \$219,724,713.92 | \$326,894,645.43          | \$26,894,645.43   |
| 10/15/2017                                      | \$0.00             | \$0.00             | \$0.00              | \$219,724,713.92 | \$326,894,645.43          | \$26,894,645.43   |
| 10/16/2017 Payroll Transfer to US Bank          | (\$77,000,000.00)  | \$0.00             | \$23,000,000.00     | \$242,724,713.92 | \$349,894,645.43          | \$49,894,645.43   |
| Maturity 06427KW29                              | \$0.00             | \$50,000,000.00    |                     |                  |                           |                   |
| Maturity 89113WH25                              | \$0.00             | \$50,000,000.00    |                     |                  |                           |                   |
| 10/17/2017                                      | \$0.00             | \$0.00             | \$0.00              | \$242,724,713.92 | \$349,894,645.43          | \$49,894,645.43   |
| 10/18/2017 Payroll Taxes                        | (\$36,000,000.00)  | \$0.00             | \$4,000,000.00      | \$246,724,713.92 | \$353,894,645.43          | \$53,894,645.43   |
| Maturity 06538BXJ7                              | \$0.00             | \$40,000,000.00    |                     |                  |                           |                   |
| 10/19/2017                                      | \$0.00             | \$0.00             | \$0.00              | \$246,724,713.92 | \$353,894,645.43          | \$53,894,645.43   |
| 10/20/2017 Payroll Taxes                        | (\$7,000,000.00)   | \$0.00             | (\$7,000,000.00)    | \$239,724,713.92 | \$346,894,645.43          | \$46,894,645.43   |
| 10/21/2017                                      | \$0.00             | \$0.00             | \$0.00              | \$239,724,713.92 | \$346,894,645.43          | \$46,894,645.43   |
| 10/22/2017                                      | \$0.00             | \$0.00             | \$0.00              | \$239,724,713.92 | \$346,894,645.43          | \$46,894,645.43   |
| 10/23/2017                                      | \$0.00             | \$0.00             | \$0.00              | \$239,724,713.92 | \$346,894,645.43          | \$46,894,645.43   |
| 10/24/2017 Maturity 47816FXQ9                   | \$0.00             | \$60,000,000.00    | \$60,000,000.00     | \$299,724,713.92 | \$406,894,645.43          | \$106,894,645.43  |
| 10/25/2017 SF PUC Water Enterprise Debt Service | (\$155,215,481.00) | \$0.00             | (\$9,860,956.00)    | \$289,863,757.92 | \$397,033,689.43          | \$97,033,689.43   |



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ACCESSING AND ADJUSTING PORTFOLIO LIQUIDITY



## Cash Forecasting Model Enhancements

- Ability to gain added visibility into user specified time frames
- Ability to better reflect immunization of cash outflows
- Automates the incorporation of portfolio data with cash flow data
- Ability to filter cash flow data to see net negative outflows greater than specified amount
- □ Allows option to incorporate income cash flows
- Allows graphic depiction of various time frames/and specific cash inflow/outflow data

## ACCESSING AND ADJUSTING PORTFOLIO LIQUIDITY



## CCSF Profile Analysis – Rolling Liquidity Evaluation

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|                                    | L |
|------------------------------------|---|
| Liquidity Profile Analysis         |   |
| CCSF                               |   |
| First Cash Flow Date: Dec 31, 2016 |   |
| Last Cash Flow Date: Nov 30, 2019  |   |
| Analysis Date: Nov 30, 2019        |   |
|                                    | - |

|      | Institution Name      | CCSF                |  |  |
|------|-----------------------|---------------------|--|--|
|      | Portfolio Balance     | \$11,849,183,424.81 |  |  |
|      | Primary Liquidity     | \$300,000,000.00    |  |  |
| 2016 | Book Liquidity        | \$7,865,129,000.00  |  |  |
| 2019 | Liquidity Buffer      | 1.00                |  |  |
|      | Book Liquidity Buffer | 1.00                |  |  |
|      | Analysis Date         | 11/30/2019          |  |  |

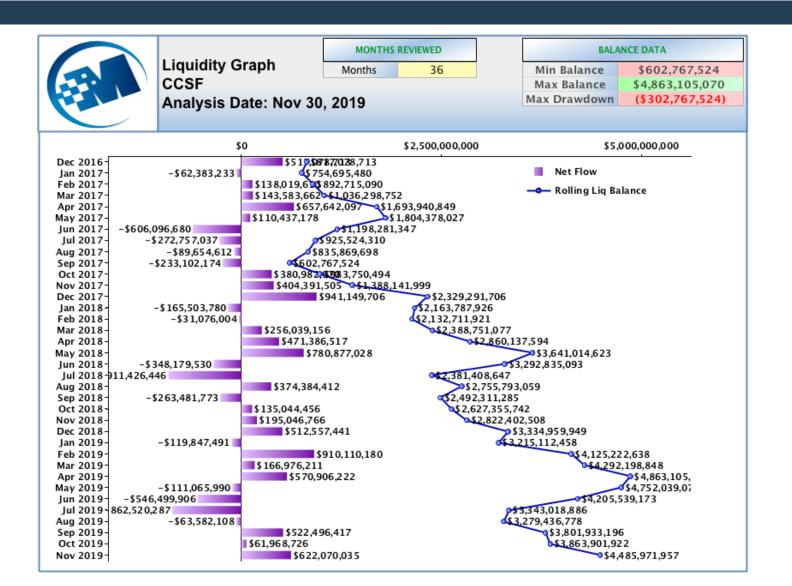
| Delling Liquidity Evolution  | 36                 |                |  |  |
|------------------------------|--------------------|----------------|--|--|
| Rolling Liquidity Evaluation | Value              | Date           |  |  |
| Minimum Balance              | \$602,767,524.05   |                |  |  |
| Maximum Balance              | \$4,863,105,069.84 |                |  |  |
| Maximum Drawdown             | \$302,767,524.05   | 9/30/17        |  |  |
| Required Liquidity           |                    | Multiplier     |  |  |
| Strategic Primary Liquidity  | \$302,767,524.05   | 1.00x / 2.6%   |  |  |
| Strategic Book Liquidity     | \$302,767,524.05   | 1.00x / 2.6%   |  |  |
| Strategic Total Liquidity    | \$605,535,048.10   | 2.00x / 5.1%   |  |  |
| Actual Liquidity             |                    | Multiplier     |  |  |
| Actual Primary Liquidity     | \$300,000,000.00   | 0.99x / 2.5%   |  |  |
| Actual Book Liquidity        | \$7,865,129,000.00 | 25.98x / 66.4% |  |  |
| Actual Total Liquidity       | \$8,165,129,000.00 | 26.97x / 68.9% |  |  |
| Investable Liquidity         |                    | % Change       |  |  |
| Investable Primary Liquidity | (\$2,767,524.05)   | N/A            |  |  |
| Investable Book Liquidity    | \$7,562,361,475.95 | 96.15%         |  |  |
| Total Investable Liquidity   | \$7,559,593,951.90 | 92.58%         |  |  |



## ACCESSING AND ADJUSTING PORTFOLIO LIQUIDITY

## CCSF Liquidity Graph – Rolling Liquidity Proflie

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## **CCSF** Cash Flow Immunization Schedule

| 1 |  |
|---|--|
|   |  |
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|                               |                          | Bond ha       | s an immunizatio     | on amount actively     | being applied        | [                      | Bond Purpos          | ely Not Immunized      |           |
|-------------------------------|--------------------------|---------------|----------------------|------------------------|----------------------|------------------------|----------------------|------------------------|-----------|
|                               |                          | 📃 Immuni      | zation date has e    | xcess inflows over     | desired excess li    | quidity amount         |                      |                        |           |
| Bond Immu                     | nization Schedule        | 🥅 Immuni      | zation amount ap     | plied is under tota    | l available bond     | proceeds               |                      |                        |           |
|                               |                          | Immuni        | zation amount ap     | plied is equal to to   | tal available bon    | d proceeds             |                      |                        |           |
|                               |                          | Immuni        | zation amount an     | plied exceeds total    | available bond i     | proceeds               |                      |                        |           |
|                               |                          |               |                      | nd Immunization Lis    |                      | Jocean                 |                      |                        |           |
|                               |                          | Date of       | First                | First                  | Second               | Second                 | Third                | Third                  | Not       |
| Bond Description              | Amount                   | Maturity/Call | Immunization<br>Date | Immunization<br>Amount | Immunization<br>Date | Immunization<br>Amount | Immunization<br>Date | Immunization<br>Amount | Immunized |
| 89233GD11 : TOYCC 04/01/2020  | -46318 \$50,000,000.00   | 04/01/2020    | 04/01/2020           | \$36,000,000.00        | 04/13/2020           | \$14,000,000.00        |                      |                        |           |
| 912796TM1 : B 04/02/2020-4    |                          | 04/02/2020    | 04/03/2020           | \$13,000,000.00        | 04/06/2020           | \$37,000,000.00        |                      |                        |           |
| 3134GBET5 : FHLMC 04/13/2020  |                          | 04/13/2020    | 04/13/2020           | \$10,000,000.00        |                      |                        |                      |                        |           |
| 06370RYS2 : BMOCHG 04/13/202  | 9-45979 \$65,000,000.00  | 04/13/2020    | 04/13/2020           | \$65,000,000.00        |                      |                        |                      |                        |           |
| 3133EJG37 : FFCB 04/15/2020-  |                          | 04/15/2020    | 04/15/2020           | \$25,000,000.00        |                      |                        |                      |                        |           |
| 159052VQ6 : IBRDDN 04/15/2020 | -46379 \$75,000,000.00   | 04/15/2020    | 04/15/2020           | \$11,000,000.00        | 04/30/2020           | \$64,000,000.00        |                      |                        |           |
| 3136G4BL6 : FNMA 04/17/2020   | 43827 \$15,000,000.00    | 04/17/2020    | 04/17/2020           | \$7,000,000.00         | 04/24/2020           | \$8,000,000.00         |                      |                        |           |
| 459058FZ1 : IBRD 04/21/2020-  | 44040 \$50,000,000.00    | 04/21/2020    | 04/24/2020           | \$50,000,000.00        |                      |                        |                      |                        |           |
| 3137EAEM7 : FHLMC 04/23/2020  | -45182 \$35,000,000.00   | 04/23/2020    | 04/24/2020           | \$35,000,000.00        |                      |                        |                      |                        |           |
| 89114N4G7 : TDNY 04/24/2020   | 46212 \$40,000,000.00    | 04/24/2020    | 04/24/2020           | \$40,000,000.00        |                      |                        |                      |                        |           |
| 65602VSV9 : NORNY 04/24/2020  | -46278 \$70,500,000.00   | 04/24/2020    | 04/24/2020           | \$20,500,000.00        | 04/29/2020           | \$50,000,000.00        |                      |                        |           |
| 6417MCD5 : BNSHOU 04/27/202   | 0-46213 \$100,000,000.00 | 04/27/2020    | 04/27/2020           | \$100,000,000.00       |                      |                        |                      |                        |           |
| 65602VTE6 : NORNY 04/28/2020  | -46267 \$50,000,000.00   | 04/28/2020    | 04/30/2020           | \$50,000,000.00        |                      |                        |                      |                        |           |
| 65602VTL0 : NORNY 04/30/2020  | -46277 \$75,000,000.00   | 04/30/2020    | 05/06/2020           | \$75,000,000.00        |                      |                        |                      |                        |           |
| 977100CW4 : WISGEN 05/01/2020 | -43804 \$18,000,000.00   | 05/01/2020    | 05/01/2020           | \$7,000,000.00         | 05/11/2020           | \$11,000,000.00        |                      |                        |           |
| 78012UQY4 : RY 05/11/2020-4   | \$100,000,000.00         | 05/11/2020    | 05/11/2020           | \$89,000,000.00        | 05/13/2020           | \$1,000,000.00         | 05/15/2020           | \$10,000,000.00        |           |
| 4581X0CX4 : IADB 05/12/2020-  | 44083 \$25,000,000.00    | 05/12/2020    | 05/13/2020           | \$25,000,000.00        |                      |                        |                      |                        |           |
| 4581X0CX4 : IADB 05/12/2020-  | 45255 \$10,000,000.00    | 05/12/2020    | 05/13/2020           | \$10,000,000.00        |                      |                        |                      |                        |           |
| 89114NCH6 : TDNY 05/13/2020   | 46347 \$50,000,000.00    | 05/13/2020    | 05/29/2020           | \$50,000,000.00        |                      |                        |                      |                        |           |
| 3134GBPB2 : FHLMC 05/22/2020  | -44203 \$15,750,000.00   | 05/22/2020    | 05/22/2020           | \$15,750,000.00        |                      |                        |                      |                        |           |
| 89233GEN2 : TOYCC 05/22/2020  | -46319 \$50,000,000.00   | 05/22/2020    | 05/22/2020           | \$50,000,000.00        |                      |                        |                      |                        |           |
| 89233GEN2 : TOYCC 05/22/2020  | -46331 \$65,000,000.00   | 05/22/2020    | 05/22/2020           | \$65,000,000.00        |                      |                        |                      |                        |           |
| 89233GET9 : TOYCC 05/27/2020  | -46332 \$40,000,000.00   | 05/27/2020    | 05/27/2020           | \$40,000,000.00        |                      |                        |                      |                        |           |
| PP9N4D668 : SFFCRU 06/04/2020 | -46337 \$10,000,000.00   | 06/04/2020    |                      |                        |                      |                        |                      |                        | Yes       |
| 52479LF59 : MUFGBK 06/05/2020 |                          | 06/05/2020    | 06/05/2020           | \$25,000,000.00        |                      |                        |                      |                        |           |
| PP9J7XBG2 : BKSANF 06/08/2020 | -46363 \$5,000,000.00    | 06/08/2020    |                      |                        |                      |                        |                      |                        | Yes       |
| 59052XW1 : IBRDDN 06/08/2020  | \$100,000,000.00         | 06/08/2020    | 06/08/2020           | \$100,000,000.00       |                      |                        |                      |                        |           |
| 52479LFA8 : MUFGBK 06/10/2020 | \$40,000,000.00          | 06/10/2020    | 06/10/2020           | \$40,000,000.00        |                      |                        |                      |                        |           |
| 3133EHNK5 : FFCB 06/15/2020-  | 44260 \$25,000,000.00    | 06/15/2020    | 06/15/2020           | \$25,000,000.00        |                      |                        |                      |                        |           |

## ACCESSING AND ADJUSTING PORTFOLIO LIQUIDITY CCSF Cash Flow Schedule by Day

\$60,000,000,00

CALIFORNIA DEBT AND INVESTMENT ADVISORY COMMISSION

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|            | Cash Flow Schedules By Day   |                                       | CF Star                              | rt Date           | 7           | 1/6/2020         |  |                                     |                 | M                 | in Liquidity          | (\$17,952,157,053.78) |
|------------|--|---------------------------------------|--------------------------------------|-------------------|-------------|------------------|--|-------------------------------------|-----------------|-------------------|-----------------------|-----------------------|
|            |  |                                       | CF En/                               | CF End Date 1     |             |                  | /31/2024   |                                     |                 | Ma                | ax Liquidity          | \$1,838,671,311.27    |
|            | Projected EOD Bank Balance \$135,022,791.37<br>EC Bank Balance Target \$135,000,000.00 |                                       |                                      |                   |             |                  | 4  |                                     | 4               |                   | vg Liquidity          | (\$6,419,712,609.56)  |
|            | EC Bank Balance Target   | 🗹 Incluc                              | de MMKT Holdin                       | ngs               | Portfolio M | MMKT Holdings    | \$817,596,323.73                                   |                                     |                 |                   |                       |                       |
|            | Net Bank Balance Available   |                                       |                                      | -                 | MMKT Hold   | dings Immunized  | \$0.00   |                                     |                 | n Min Liquidity   | (\$17,952,157,053.78) |                       |
|            | Portfolio MMKT Holdings  | Includ                                | 🗹 Include Target Liquidity           |                   | Portfolic   | o MMKT Actual    | \$817,596,323.73                                   |                                     | Immu            | n Max Liquidity   | \$1,738,671,311.27    |                       |
|            | Intra-Day MMKT Transactions  | (\$124,000,000.00)                    |                                      |                   |             | Intra-Day M      | IMKT Transactions                                  | (\$124,000,000.00)                  |                 | Immu              | n Avg Liquidity       | (\$6,437,143,308.11)  |
|            | Target Liquidity   | \$300,000,000.00                      |                                      |                   |             |                  | et Liquidity                                       | \$300,000,000.00                    |                 | Negative Net Ou   |                       | (\$10,000,000,00)     |
|            | Spendable Cash Non-Immunized   | \$393,619,115.10                      | -                                    |                   |             | -                | Cash Immunized                                     | \$393,619,115.10                    |                 | Fil               | lter Amount           | (\$10,000,000.00)     |
|            | Spendable cash non-initianized   | \$333,013,113.10                      |                                      |                   |             | Spendaste        | asii iiiiiuunzeu                                   | \$555,015,115.10                    |                 |                   | 🗸 Activa              | ate Filter            |
|            | (2   | ash Flow By Day                       |                                      |                   |             |                  |  | Immunized Ca                        | ach Flow By     | Dav               |                       |                       |
|            |  |                                       |                                      |                   | <u> </u>    | <b></b>          |  |                                     | 311 110 10 10 1 | Day               |                       |                       |
|            |  |                                       |                                      | Adjusted Liquidit | cy '        |                  | · · · · · · · · · · · · · · · · · · ·              |                                     |                 |                   |                       | Adjusted Liquidity    |
| -          | Payroll Transfer to Bank   |                                       | (\$86,000,000.00)<br>\$50,000,000.00 |                   |             | , <b>   </b>     |  | Payroll Transfer to Bank            |                 |                   | (\$86,000,000.00)     |                       |
| 01/06/2020 | 63873NE49 : NATXNY 01/06/202   |                                       | \$25,000,000.00                      |                   |             | 01/06/2020       |  | 63873NE49 : NATXNY 01/06/2020-45754 |                 |                   | \$50,000,000.00       |                       |
| -          | 78012UNB7 : RY 01/06/2020-45969<br>Total Cash Flow                                     |                                       | (\$11,000,000.00)                    | \$382,619,115.10  |             |                  | 78012UNB7 : RY 01/06/2020-45969<br>Total Cash Flor |                                     |                 | . ΓιΣ             | \$24,000,000.00       |                       |
|            | 3134GUGC8 : FHLMC 10/07/202  | 01-46041                              | \$33,680,000.00                      | \$302,013,113.10  |             |                  | ·  |                                     | Total Cas       | sh Flow           | (\$12,000,000.00)     |                       |
| 01/07/2020 | Total Cash Flow  | Σ                                     | \$33,680,000.00                      | \$416,299,115.10  |             | . <b>[</b> ]     |  | OCII Debt Service                   |                 |                   | (\$98,260,904.00)     |                       |
|            | CCSF Payroll Tax 1   |                                       | (\$36,000,000.00)                    |                   |             | 01/15/2020       | 31340  | IGUGC8 : FHLMC 10/07/2021-462       |                 |                   | \$33,680,000.00       |                       |
| 01/08/2020 | 78012UNC5 : RY 01/08/2020-4  | -45970                                | \$25,000,000.00                      |                   |             |                  | +  |                                     | Total Cas       | sh Flow           | (\$64,580,904.00)     |                       |
|            | Total Cash Flow  | Σ                                     | (\$11,000,000.00)                    | \$405,299,115.10  |             | , <b>[</b> ] 👘 🕕 | CCSF Payroll Tax 2                                 |                                     |                 |                   | (\$7,000,000.00)      |                       |
|            | CCSF Payroll Tax 2   |                                       | (\$7,000,000.00)                     | 00,000.00)        |             | , <b>[</b> ]     | Retiree Pension Payr                               |                                     |                 |                   | (\$95,000,000.00)     |                       |
| 01/10/2020 | 89236TEJ0 : TOYOTA 01/10/2020  | 20-44945                              | \$20,000,000.00                      |                   |             | 05/29/2020       |  | FO Projected Capital Expenditures   |                 |                   | (\$115,521,666.17)    |                       |
|            | Total Cash Flow  | Σ                                     | \$13,000,000.00 \$418,299,115.10     |                   | <u> </u>    |                  |  | ension Payment Northern Trust Pmt   |                 |                   | \$95,000,000.00       |                       |
| 01/15/2020 | OCII Debt Service  |                                       | (\$98,260,904.00)                    |                   |             | , <b>[</b> ]     | 8911/  | 14NCH6 : TDNY 05/13/2020-4634       |                 | Σ                 | \$50,000,000.00       |                       |
| 01/15/2020 | Total Cash Flow  | Σ                                     | (\$98,260,904.00)                    | \$320,038,211.10  |             |                  |  |                                     | Total Cas       | sh Flow           | (\$72,521,666.17)     |                       |
|            | Payroll Transfer to Bank   |                                       | (\$86,000,000.00)                    |                   |             | , <b>[ ]</b> 👘 👘 | I  | Kaiser Health Premium               |                 |                   | (\$37,000,000.00)     |                       |
| 1 1        | OCII Debt Service  |                                       | (\$19,749,925.85)                    |                   |             | 06/05/2020       | 62479  | 9LF59 : MUFGBK 06/05/2020-46        |                 |                   | \$25,000,000.00       |                       |
|            | 3136G4KQ5 : FNMA 01/17/2020  |                                       | \$1,000,000.00                       |                   |             |                  |  |                                     | Total Cas       | ash Flow $\Sigma$ | (\$12,000,000.00)     |                       |
| 01/17/2020 | 3136G4KQ5 : FNMA 01/17/2020  |                                       | \$31,295,000.00                      |                   |             | . [ ]            |  | Payroll Transfer to Bank            |                 |                   | (\$86,000,000.00)     |                       |
|            | 89114MB30 : TDNY 01/17/2020  |                                       | \$50,000,000.00                      |                   |             | 06/22/2020       |  | 4GBST0 : FHLMC 06/22/2020-442       |                 |                   | \$14,675,000.00       | 1                     |
|            | 459052RX6 : IBRDDN 01/17/202   |                                       | \$20,000,000.00                      |                   |             | 00/22/2020       | 8911   | 14NB20 : TDNY 06/22/2020-4629       |                 |                   | \$60,000,000.00       |                       |
| -          | 89114NDX0 : TDNY 01/17/2020  | J-46371<br>Σ                          | \$40,000,000.00                      | 1250 592 295 25   |             |                  |  |                                     | Total Cas       | sh Flow           | (\$11,325,000.00)     |                       |
|            | Total Cash Flow  |                                       | \$36,545,074.15<br>(\$36,000,000.00) | \$356,583,285.25  |             | . [ ]            |  | CCSF Payroll Tax 1                  |                 |                   | (\$36,000,000.00)     |                       |
| 01/22/2020 | CCSF Payroll Tax 1<br>459052SC1 : IBRDDN 01/22/2020                                    |                                       | \$40,000,000.00                      |                   |             | 06/24/2020       | F  | SFO Debt Service ACH                |                 | Σ.                | (\$44,000,000.00)     |                       |
| 01/22/2020 | 459052SC1 : IBRDDN 01/22/2020<br>Total Cash Flow                                       | 20-46005<br>Σ                         | \$40,000,000.00                      | \$360,583,285.25  |             |                  | I  |                                     | Total Cas       | sh Flow 1         | (\$80,000,000.00)     |                       |
|            | CCSF Payroll Tax 2   |                                       | (\$7,000,000.00)                     | \$300,303,203,20  |             | 06/25/2020       |  | OCII Debt Service                   |                 |                   | (\$89,359,445.09)     |                       |
| 1 -        | SFO Debt Service ACH   | · · · · · · · · · · · · · · · · · · · | (\$44,000,000.00)                    |                   |             | 00/25/2020       | ·  |                                     | Total Cas       | sh Flow           | (\$89,359,445.09)     | \$1,132,090,338.94    |
| .          | 3133EJLU1 : FFCB 01/24/2020-   |                                       | \$25,000,000.00                      |                   |             |                  |  | SFERS Prepayment                    |                 |                   | (\$706,102,000.00)    |                       |
| 01/24/2020 | 3133EJLU1 : FFCB 01/24/2020-   |                                       | \$25,000,000.00                      |                   |             | [] . Г           | 3134/  | 4GBTX0 : FHLMC 06/29/2020-442       | 266             |                   | \$50,000,000.00       |                       |
| .          | 65602VRW8 : NORNY 01/24/202  |                                       | \$50,000,000.00                      |                   |             | 07/01/2020       | 91   | 12828XY1 : T 06/30/2020-45948       | 1               |                   | \$50,000,000.00       |                       |
| l t        | Total Cash Flow  | Σ                                     | \$49,000,000.00                      | \$409,583,285.25  |             |                  |  | 9LG17 : MUFGBK 07/01/2020-46        |                 |                   | \$75,000,000.00       |                       |
|            |  |                                       |                                      |                   | <u> </u>    |                  |  | 01 C17 - MUECRIC 07 /01 /0000 47    | 10//            |                   | £00,000,000,000       | 4                     |

62479LG17 · MUEGBK 07/01/2020-46266



DEBT AND INVESTMENT ADVISORY

Short-Term Fixed Income Market Liquidity Options

- Repurchase Agreements
   Money Market Funds
- **US** Treasury Bills
- Federal Agency Discount Notes
- Commercial Paper
- Certificates of Deposit/Yankee CDs





**Repurchase Agreements** 

- Secured loan with collateral for a specified term and an agreed upon rate
- Counterparty is usually a bank or a broker-dealer
- Rate is based on the counterparty, the term of the repo, and the collateral backing it
- Deliverable versus Tri-Party
- Customizable to fit investor needs
- Illiquid, no secondary market



ACCESSING AND ADJUSTING PORTFOLIO LIQUIDITY

Repurchase Agreement Outstanding Balances



—overnight and continuing ——term





**Repurchase Agreements** 

# SIFMA (Securities Industry and Financial Markets Association) – www.sifma.org

## Master Repurchase Agreement (MRA)

Last updated September 1, 1996

An agreement for use when parties may enter into transactions in which one party (a "Seller") agrees to transfer to the other (a "Buyer") securities or other assets against the transfer of funds by the Buyer, with a simultaneous agreement by the Buyer to transfer to the Seller such securities at a date certain or on demand, against the transfer of funds by the Seller.





DEBT AND INVESTMENT ADVISORY

Master Repurchase Agreement

## Master Repurchase Agreement

September 1996 Version

Dated as of Between:

and

#### 1. Applicability

From time to time the parties hereto may enter into transactions in which one party ("Seller") agrees to transfer to the other ("Buyer") securities or other assets ("Securities") against the transfer of funds by Buyer, with a simultaneous agreement by Buyer to transfer to Seller such Securities at a date certain or on demand, against the transfer of funds by Seller. Each such transaction shall be referred to herein as a "Transaction" and, unless otherwise agreed in writing, shall be governed by this Agreement, including any supplemental terms or conditions contained in Annex I hereto and in any other annexes identified herein or therein as applicable hereunder.





## ACCESSING AND ADJUSTING PORTFOLIO LIQUIDITY Custodial Undertaking – Tri-Party Repo

#### WITH MASTER REPURCHASE AGREEMENT

\*\*\*\*\*

BY AND AMONG

CITY AND COUNTY OF SAN FRANCISCO

(Buyer)

AND

RBC CAPITAL MARKETS, LLC

(Seller)

AND

#### THE BANK OF NEW YORK MELLON

(Custodian)

(TBMA) CUICWMRA.DOC (1/16)



DEBT AND

## **BONY Custodial Undertaking Schedule I**

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| U.S. TREASURIES         BILLS       Yes         BONDS       Yes         NOTES       Yes         STRIPS       Yes         SYNTHETIC TREASURIES       No         AGENCY DEBENTURES       Yes         FAMC (Fed Agriculture Mtge Corp.)       Yes         FCFAC (Farm Credit Finan. Asst.)       Yes         FFCB (Farm Credit System Banks)       Yes         FFLB (Federal Home Loan Banks)       Yes         FHLM (Federal Home Loan Banks)       Yes         FHLMC (Federal Home Loan Banks)       Yes         FLO (Financing Corporation)       Yes         FLOB (Federal Land Bank Bonds)       Yes         FNMA (Federal Nat'l Mtge Corp.)       Yes         FLBB (Federal Land Bank Bonds)       Yes         FNMA (Student Loan Mtge Corp.)       No         SLMA (Student Loan Mtge Corp.)       No         SLMA (Student Loan Mtge Corp.)       No         SLMA (Student Loan Mtge Corp.)       No         AGENCY STRUCTURED NOTES       No         MOES (U.S. States Postal Service)       No         AGENCY STRUCTURED NOTES       No         ADBB (Asian Development Bank)       No         IADB (Inter-American Dev. Bank)       Yes         IF   |                        |  | 1g         |               |  |               |       |
|--|------------------------|--|------------|---------------|--|---------------|-------|
| REC Capital Markets, LLC ("Seller") and The Bank of Yes/No         Ves/No         U.S. TREASURIES         BILLS       Yes         BONDS       Yes         NOTES       Yes         STRIPS       Yes         SYNTHETIC TREASURIES       No         AGENCY DEBENTURES       Yes         FAMC (Fed Agriculture Mtge Corp)       Yes         FFCB (Farm Credit Finan, Asst.)       Yes         FFCB (Farm Credit Finan, Asst.)       Yes         FFLB (Federal Home Loan Banks)       Yes         FHLM (Federal Home Loan Banks)       Yes         FICO (Financing Corporation)       Yes         FLBB (Federal Land Bank Bonds)       Yes         FNMA (Federal Nat'l Mtge Corp)       Ne         SLMA (Student Loan Mtge Corp)       No         IVA (Tennessee Valley Authority)       Yes         SUSPS (U.S. States Postal Service)       No         AGENCY STRUCTURED NOTES       No         INTERNATIONAL AGENCIES       No         ADBB (A   | Margin<br>102%<br>102% |  | ng         |               |  |               |       |
| REC Capital Markets, LLC ("Seller") and The Bank of Yes/No         Yes/No         U.S. TREASURIES         BILLS       Yes         BONDS       Yes         NOTES       Yes         STRIPS       Yes         SYNTHETIC TREASURIES       No         AGENCY DEBENTURES       Yes         FAMC (Fed Agriculture Mige Corp)       Yes         FFCB (Farm Credit Finan, Ast.)       Yes         FFCB (Farm Credit System Banks)       Yes         FFLB (Federal Home Loan Banks)       Yes         FFLDB (Federal Home Loan Banks)       Yes         FFLCO (Financing Corporation)       Yes         FLOB (Federal Nat'l Mige Corp)       Yes         FECO (Resolution Funding Corp)       No         SLMA (Student Loan Mige Corp)       No         IVA (Tennessee Valley Authority)       Yes         SLMA (Student Loan Mige Corp)       No         IVA (Tennessee Valley Authority)       Yes         MagBB (Asian Development Bank)       No         IADB (Inter-American Dev. Bank)       Yes  | Margin<br>102%<br>102% |  | ng         |               |  |               |       |
| Yes/No         U.S. TREASURIES         BILLS       Yes         BONDS       Yes         BONDS       Yes         BONDS       Yes         BONDS       Yes         STRIPS       Yes         SYNTHETIC TREASURIES       No         AGENCY DEBENTURES       No         FAMC (Fed Agriculture Mtge Corp.)       Yes         FFCB (Farm Credit Finan. Asst.)       Yes         FRCB (Farm Credit System Banks)       Yes         FHLB (Federal Home Loan Banks)       Yes         FHLB (Federal Home Loan Mtge)       Yes         FILB (Federal Home Loan Mtge)       Yes         FILB (Federal Land Bank Bonds)       Yes         FNMA (Federal Nat'l Mtge Corp.)       No         SLMA (Student Loan Mtge Corp.)       No         SLMA (Student Loan Mtge Corp.)       No         TVA (Tennesse Valley Authority.)       Yes         USPS (U.S. States Postal Service)       No         AGENCY STRUCTURED NOTES       No         INTERNATIONAL ACENCIES       No         ADBB (Asian Development Bank)       No         IATDB (Inter-American Dev. Bank)       Yes         IFCO (International Finance Corp.)       Yes         IFDIC  | Margin<br>102%<br>102% | Mellon.  |            |               |  | ("Buye        | "),   |
| U.S. TREASURIES         BILLS       Yes         BONDS       Yes         BONDS       Yes         NOTES       Yes         STRIPS       Yes         SYNTHETIC TREASURIES       No         AGENCY DEBENTURES       Yes         FAMC (Fed Agriculture Mtge Corp)       Yes         FFCE (Farm Credit Finan. Asst.)       Yes         FFCB (Farm Credit System Banks)       Yes         FFLB (Federal Home Loan Banks)       Yes         FHL (Federal Home Loan Banks)       Yes         FFLCO (Financing Corporation)       Yes         FLOB (Federal Land Bank Bonds)       Yes         FLOB (Federal Nat'l Mtge Corp)       Yes         FREPCO (Resolution Funding Corp)       No         SLMA (Student Loan Mtge Corp)       No         SLMA (Student Loan Mtge Corp)       No         MSPS (U.S. States Postal Service)       No         AGENCY STRUCTURED NOTES       No         INTERNATIONAL AGENCIES       No         ADBB (Asian Development Bank)       No         IADB (Inter-American Dev. Bank)       Yes         FDIC Guaranteed Debt under TLGP       Yes         FDIC Guaranteed Debt under TLGP       Yes         GTC (Government Trust Certif   | 102%<br>102%           |  |            |               |  |               |       |
| U.S. TREASURIES         BILLS       Yes         BONDS       Yes         BONDS       Yes         NOTES       Yes         STRIPS       Yes         SYNTHETIC TREASURIES       No         AGENCY DEBENTURES       Yes         FAMC (Fed Agriculture Mtge Corp)       Yes         FFCE (Farm Credit Finan. Asst.)       Yes         FFCB (Farm Credit System Banks)       Yes         FFLB (Federal Home Loan Banks)       Yes         FHL (Federal Home Loan Banks)       Yes         FFLCO (Financing Corporation)       Yes         FLOB (Federal Land Bank Bonds)       Yes         FLOB (Federal Nat'l Mtge Corp)       Yes         FREPCO (Resolution Funding Corp)       No         SLMA (Student Loan Mtge Corp)       No         SLMA (Student Loan Mtge Corp)       No         MSPS (U.S. States Postal Service)       No         AGENCY STRUCTURED NOTES       No         INTERNATIONAL AGENCIES       No         ADBB (Asian Development Bank)       No         IADB (Inter-American Dev. Bank)       Yes         FDIC Guaranteed Debt under TLGP       Yes         FDIC Guaranteed Debt under TLGP       Yes         GTC (Government Trust Certif   | 102%<br>102%           |  | Yes/No     | Margin        | PRIVATE LABELS CMOS  | Yes/No        | Margi |
| BILLS     Yes       BONDS     Yes       NOTES     Yes       STRIPS     Yes       SYNTHETIC TREASURIES     No       AGENCY DEBENTURES     Yes       FAMC (Fed Agriculture Mtge Corp.)     Yes       FCFAC (Farm Credit Finan. Asst.)     Yes       FFCB (Farm Credit System Banks)     Yes       FRLB (Federal Home Loan Banks.)     Yes       FHLB (Federal Home Loan Mtge)     Yes       FILB (Federal Home Loan Mtge)     Yes       FILB (Federal Home Loan Mtge)     Yes       FNLA (Federal Home Loan Mtge)     Yes       FRECO (Financing Corporation)     Yes       FILB (Federal Land Bank Bonds)     Yes       FNMA (Federal Nat'1 Mtge Corp)     Yes       REFCO (Resolution Funding Corp)     No       SUPS (U.S. States Potal Service)     No       MGENCY STRUCTURED NOTES     No       INTERNATIONAL AGENCIES     No       ADBB (Asian Development Bank)     No       IADB (Inter-American Dev. Bank)     Yes       FDIC Guaranteed Debt under TLGP     Yes       FDIC Guaranteed Debt under TLGP     Yes       GTC (Government Trust Certificate)     No       SURA (Small Business Administration)     No       SURA (Sanall Business Administration)     No       SCRSH     Yes<   | 102%                   | GNMA   | Y es/INO   | Margin        | >BBB-,Baa3,BBB-  | Y es/No<br>No | Margi |
| BONDS Yes<br>NOTES Yes<br>NOTES Yes<br>STRIPS Yes<br>STRIPS Yes<br>SYNTHETIC TREASURIES No<br>AGENCY DEBENTURES<br>FAMC (Fed Agriculture Mtge Corp) Yes<br>FCFAC (Farm Credit Finan. Asst.) Yes<br>FCFAC (Farm Credit System Banks) Yes<br>FRLA (Farmers Home Admin.) Yes<br>FHLB (Federal Home Loan Banks) Yes<br>FHLD (Federal Home Loan Banks) Yes<br>FHLB (Federal Home Loan Mtge) Yes<br>FILB (Federal Home Loan Mtge) Yes<br>FILB (Federal Home Loan Mtge) Yes<br>FILB (Federal I and Bank Bonds) Yes<br>FILB (Federal Nat'l Mtge Corp) Yes<br>REFCO (Resolution Funding Corp) No<br>SLMA (Student Loan Mtge Corp) No<br>SLMA (Student Loan Mtge Corp) No<br>TVA (Tennessee Valley Authority) Yes<br>USPS (U.S. States Postal Service) No<br>AGENCY STRUCTURED NOTES No<br>INTERNATIONAL AGENCIES<br>ADBB (Asian Development Bank) No<br>IADB (Inter-American Dev. Bank) Yes<br>IFCO (International Finance Corp) Yes<br>WLDB (World Bank) Yes<br>IFICO (International Finance Corp) Yes<br>SUDB (World Bank) Yes<br>IFDIC Guaranteed Debt under TLGP<br>Yes<br>GIC (Government Trust Certificate) No<br>SARA (Small Business Administration) No<br>CASH Yes   | 102%                   | TRUST RECEIPTS   | No         |               | SBB-,Baa3,BBB- < CCC-,Caa3,CCC-                                      | No            |       |
| NOTES     Yes       STRIPS     Yes       STRIPS     Yes       SYNTHETIC TREASURIES     No       AGENCY DEBENTURES     FAMC (Fed Agriculture Mtge Corp)     Yes       FAC (Fad Agriculture Mtge Corp)     Yes       FFCB (Farm Credit Finan. Asst.)     Yes       FFCB (Farm Credit System Banks)     Yes       FRHA (Farmers Home Admin.)     Yes       FHLB (Federal Home Loan Banks)     Yes       FILD (Federal Home Loan Mtge)     Yes       FILD (Federal Home Loan Mtge)     Yes       FILD (Federal Land Bank Bonds)     Yes       FINMA (Federal Nat'l Mtge Corp)     Yes       REFCO (Resolution Funding Corp)     No       SLMA (Student Loan Mtge Corp)     No       SLMA (Student Loan Mtge Corp)     No       SUBS (U.S. States Postal Service)     No       AGENCY STRUCTURED NOTES     No       MDB (Asian Development Bank)     No       AFDB (Mert-American Dev. Bank)     Yes       IFCO (International Finance Corp)     Yes       FDIC Guaranteed Debt under TLGP     Yes       GTC (Government Trust Certificate)     No       SUND (Sovereign Debt)     No  |                        | GNMA I/II-SINGLE FAMILY                                | No         |               | CMO TYPES:   | 140           |       |
| STRIPS       Yes         SYNTHETIC TREASURIES       No         AGENCY DEBENTURES       No         FAMC (Fed Agriculture Mtge Corp)       Yes         FFCB (Farm Credit Finan. Asst.)       Yes         FFCB (Farm Credit System Banks)       Yes         FFLB (Federal Home Loan Banks)       Yes         FHLM (Farmers Home Admin.)       Yes         FFLCO (Financing Corporation)       Yes         FLOB (Federal Land Bank Bonds)       Yes         FLOB (Federal Nat'l Mtge Corp)       No         SLMA (Student Loan Mtge Corp)       No         SLMA (Student Loan Mtge Corp)       No         MAGENCY STRUCTURED NOTES       No         MAGENCY STRUCTURED NOTES       No         INTERNATIONAL AGENCIES       No         ADBB (Asian Development Bank)       No         IADB (Inter-American Dev. Bank)       Yes         FDIC Guaranteed Debt under TLGP       Yes         FDIC Guaranteed Debt under TLGP       Yes         GTC (Government Trust Certificate)       No         SVRN (Sovereign Debt)       No         ACRS (Agency Credit Risk Security)       No         SCASH       Yes  |                        | GNMA I/II-OTHERS-FIXED RATE                            | No         |               | RESIDUALS  | No            |       |
| SYNTHETIC TREASURIES       No         AGENCY DEBENTURES       FAMC (Fed Agriculture Mtge Corp)       Yes         FCFAC (Farm Credit Finan. Asst.)       Yes         FFCB (Farm Credit System Banks)       Yes         FmHA (Farmers Home Admin.)       Yes         FHLB (Federal Home Loan Banks)       Yes         FHLK (Federal Home Loan Mtge)       Yes         FHLMC (Federal Home Loan Mtge)       Yes         FLBU (Federal Land Bank Bonds)       Yes         FNMA (Federal Nat'l Mtge Corp)       Yes         FNMA (Federal Nat'l Mtge Corp)       No         SLMA (Student Loan Mtge Corp)       No         SLMA (Student Loan Mtge Corp)       No         TVA (Tennessee Valley Authority)       Yes         SUPS (U.S. States Postal Service)       No         AGENCY STRUCTURED NOTES       No         INTERNATIONAL AGENCIES       No         ADBB (Asian Development Bank)       No         IADB (Inter-American Dev. Bank)       Yes         FDIC Guaranteed Debt under TLGP       Yes         FDIC Guaranteed Debt under TLGP       Yes         GTC (Government Trust Certificate)       No         SUR (Sowereign Debt)       No         ACRS (Agency Credit Risk Security)       No <td>102%</td> <td>GNMA I/II OTHERS-ADJUST, RATE</td> <td>No</td> <td></td> <td>INVERSE IO FLOATERS</td> <td>No</td> <td></td> | 102%                   | GNMA I/II OTHERS-ADJUST, RATE                          | No         |               | INVERSE IO FLOATERS  | No            |       |
| AGENCY DEBENTURES         FAMC (Fed Agriculture Mtge Corp.)       Yes         FCFAC (Farm Credit Finan. Asst.)       Yes         FCFAC (Farm Credit System Banks)       Yes         FmHA (Farmers Home Admin.)       Yes         FMLB (Federal Home Loan Banks)       Yes         FHLB (Federal Home Loan Mtge)       Yes         FHLD (Federal Home Loan Mtge)       Yes         FILO (Federal Home Loan Mtge)       Yes         FILO (Federal Home Loan Mtge)       Yes         FILO (Federal Home Loan Mtge)       Yes         FUB (Federal Land Bank Bonds)       Yes         FNMA (Federal Nat'1 Mtge Corp.)       No         SLMA (Student Loan Mtge Corp.)       No         SLMA (Student Loan Mtge Corp.)       No         TVA (Tennessee Valley Authority)       Yes         USPS (U.S. States Postal Service)       No         AGENCY STRUCTURED NOTES       No         ATDB (Asian Development Bank)       No         ATDB (African Development Bank)       No         IADB (Inter-American Dev. Bank)       Yes         FDIC Guaranteed Debt under TLGP       Yes         FDIC Guaranteed Debt under TLGP       Yes         GTC (Government Trust Certificate)       No         SYM (Sovereign Debt)   | 10276                  | GIANA DI OTTERS-ADJOST. RATE                           | 140        |               | IOETTES  | No            |       |
| FAMC (Fed Agriculture Mtge Corp)     Yes       FCFAC (Farm Credit Finan. Ast.)     Yes       FFCB (Farm Credit System Banks)     Yes       FmHA (Farmers Home Admin.)     Yes       FHLB (Federal Home Loan Banks)     Yes       FHLD (Federal Home Loan Mtge)     Yes       FLCO (Financing Corporation)     Yes       FLNG (Federal Land Bank Bonds)     Yes       FNMA (Federal Nat'l Mtge Corp)     Yes       REFCO (Resolution Funding Corp)     No       SLMA (Student Loan Mtge Corp)     No       SLMA (Student Loan Mtge Corp)     No       MC (Tennessee Valley Authority)     Yes       USPS (U.S. States Postal Service)     No       AGENCY STRUCTURED NOTES     No       ADBB (Asian Development Bank)     No       AFDB (African Development Bank)     No       AFDB (African Development Bank)     No       AFDB (Morted Bank)     Yes       FDIC Guaranteed Debt under TLGP     Yes       FDIC Guaranteed Debt under TLGP     Yes       GTC (Government Trust Certificate)     No       SURA (Sugency Credit Risk Security)     No       ACRS (Agency Credit Risk Security)     No  |                        | AGENCY MORTGAGE BACKS                                  |            |               | INTEREST ONLY (IO)   | No            |       |
| FAMC (Fed Agriculture Mtge Corp)     Yes       FCFAC (Farm Credit Finan. Ast.)     Yes       FFCB (Farm Credit System Banks)     Yes       FmHA (Farmers Home Admin.)     Yes       FHLB (Federal Home Loan Banks)     Yes       FHLD (Federal Home Loan Mtge)     Yes       FLCO (Financing Corporation)     Yes       FLNG (Federal Land Bank Bonds)     Yes       FNMA (Federal Nat'l Mtge Corp)     Yes       REFCO (Resolution Funding Corp)     No       SLMA (Student Loan Mtge Corp)     No       SLMA (Student Loan Mtge Corp)     No       MC (Tennessee Valley Authority)     Yes       USPS (U.S. States Postal Service)     No       AGENCY STRUCTURED NOTES     No       ADBB (Asian Development Bank)     No       AFDB (African Development Bank)     No       AFDB (African Development Bank)     No       AFDB (Morted Bank)     Yes       FDIC Guaranteed Debt under TLGP     Yes       FDIC Guaranteed Debt under TLGP     Yes       GTC (Government Trust Certificate)     No       SURA (Sugency Credit Risk Security)     No       ACRS (Agency Credit Risk Security)     No  |                        | TRUST RECEIPTS   | No         |               | PRINCIPAL ONLY (PO)  | No            |       |
| FCFAC (Farm Credit Finan. Asst.)       Yes         FFCB (Farm Credit System Banks)       Yes         FFCB (Farm Credit System Banks)       Yes         FmHA (Farmers Home Admin.)       Yes         FHLB (Federal Home Loan Banks)       Yes         FHLMC (Federal Home Loan Mtge)       Yes         FICO (Financing Corporation)       Yes         FLBB (Federal Land Bank Bonds)       Yes         FNMA (Federal Nat'l Mtge Corp)       No         SLMA (Student Loan Mtge)       Yes         REFCO (Resolution Funding Corp)       No         SLMA (Student Loan Mtge Corp)       No         SLMA (Student Loan Mtge Corp)       No         AGENCY STRUCTURED NOTES       No         INTERNATIONAL AGENCIES       No         ADBB (Asian Development Bank)       No         IADB (Inter-American Dev. Bank)       Yes         FDCO (International Finance Corp)       Yes         FDIC Guaranteed Debt under TLGP       Yes         GTC (Government Trust Certificate)       No         SUM (Sovereign Debt)       No         ACRS (Agency Credit Risk Security)       No         SCRN (Sovereign Debt)       No   | 102%                   | PASS THROUGHS-FIXED RATE                               | No         | I             | INVERSE FLOATERS   | No            |       |
| FFCB (Farm Credit System Banks)       Yes         FmHA (Farmers Home Admin.)       Yes         FHLB (Federal Home Loan Banks)       Yes         FHLK (Federal Home Loan Banks)       Yes         FHLMC (Federal Home Loan Mtge)       Yes         FLOG (Financing Corporation)       Yes         FLBB (Federal Land Bank Bonds)       Yes         FLDB (Federal Land Bank Bonds)       Yes         FNMA (Federal Nat'l Mtge Corp)       Yes         REFCO (Resolution Funding Corp)       No         SLMA (Student Loan Mtge Corp)       No         SLMA (Student Loan Mtge Corp)       No         VA (Tennessee Valley Authority)       Yes         SUSPS (U.S. States Postal Service)       No         AGENCY STRUCTURED NOTES       No         INTERNATIONAL AGENCIES       No         ADBB (Asian Development Bank)       No         IADB (Inter-American Dev. Bank)       Yes         IFCO (International Finance Corp)       Yes         FDIC Guaranteed Debt under TLGP       Yes <b>FDIC Guaranteed Debt under TLGP</b> Yes <b>GTC (Government Trust Certificate)</b> No         SVRN (Sovereign Debt)       No         ACRS (Agency Credit Risk Security)       No         CASH       <   | 102%                   | PASS THROUGHS-FIXED RATE<br>PASS THROUGHS-ADJUST, RATE | No         |               | SUPER FLOATERS   | No            |       |
| FmHA (Farmers Home Admin.)       Yes         FHLB (Federal Home Loan Banks)       Yes         FHLMC (Federal Home Loan Mtge)       Yes         FICO (Financing Corporation)       Yes         FICO (Financing Corporation)       Yes         FILB (Federal Land Bank Bonds)       Yes         FNMA (Federal Land Bank Bonds)       Yes         FNMA (Federal Nat'1 Mtge Corp)       Yes         REFCO (Resolution Funding Corp)       No         SLMA (Student Loan Mtge Corp)       No         TVA (Tennesse Valley Authority)       Yes         USPS (U.S. States Postal Service)       No         AGENCY STRUCTURED NOTES       No         INTERNATIONAL AGENCIES       No         ADBB (Asian Development Bank)       No         IADB (African Development Bank)       No         IADB (Inter-American Dev. Bank)       Yes         FDIC Guaranteed Debt under TLGP       Yes         FDIC Guaranteed Debt under TLGP       Yes         GTC (Government Trust Certificate)       No         SVRN (Sovereign Debt)       No         ACRS (Agency Credit Risk Security)       No         CASH       Yes  | 102%                   |  | No         |               |  | No            |       |
| FHLB (Federal Home Loan Banks)       Yes         FHLMC (Federal Home Loan Mtge)       Yes         FHCO (Financing Corporation)       Yes         FLBB (Federal Land Bank Bonds)       Yes         FNMA (Federal Nat'l Mtge Corp)       Yes         REFCO (Resolution Funding Corp)       No         SLMA (Student Loan Mtge Corp)       No         TVA (Tennessee Valley Authority)       Yes         USPS (U.S. States Postal Service)       No         AGENCY STRUCTURED NOTES       No         NTTERNATIONAL AGENCIES       No         ADBB (Asian Development Bank)       No         AFDB (African Development Bank)       No         IAFDB (Inter-American Dev. Bank)       Yes         IFCO (International Finance Corp)       Yes         FDIC Guaranteed Debt under TLGP       Yes         FDIC Guaranteed Debt under TLGP       No         SSA (Small Business Administration)       No         ACRS (Agency Credit Risk Security)       No         ACRS (Agency Credit Risk Security)       No   |                        | MBS STRIPS (IO,PO,RECOMB)                              | No         |               | COMPANION FLOATERS   | No            |       |
| FHLMC (Federal Home Loan Mtge)       Yes         FICO (Financing Corporation)       Yes         FICB (Federal Land Bank Bonds)       Yes         FNMA (Federal Nat'l Mtge Corp)       Yes         FNMA (Federal Nat'l Mtge Corp)       No         SLMA (Student Loan Mtge Corp)       No         SLMA (Student Loan Mtge Corp)       No         TVA (Tennessee Valley Authority)       Yes         USPS (U.S. States Postal Service)       No         AGENCY STRUCTURED NOTES       No         INTERNATIONAL AGENCIES       No         ADBB (Asian Development Bank)       No         AFDB (African Development Bank)       No         AFDB (African Development Bank)       Yes         IFCO (Inter-American Dev. Bank)       Yes         FDIC Guaranteed Debt under TLGP       Yes         FDIC Guaranteed Debt under TLGP       Yes         GTC (Government Trust Certificate)       No         SEA (Small Business Administration)       No         ACRS (Agency Credit Risk Security)       No         CASH       Yes   | 102%                   |  |            |               | SEQUENTIAL AND OTHER FLOATERS  |               |       |
| FICO (Financing Corporation)       Yes         FLBB (Federal Land Bank Bonds)       Yes         FLBB (Federal Land Bank Bonds)       Yes         FNMA (Federal Nat'I Mtge Corp)       Yes         REFCO (Resolution Funding Corp)       No         SLMA (Student Loan Mtge Corp)       No         SLMA (Student Loan Mtge Corp)       No         SLMA (Student Loan Mtge Corp)       No         MAGENCY STRUCTURED NOTES       No         AGENCY STRUCTURED NOTES       No         INTERNATIONAL AGENCIES       ADBB (Asian Development Bank)       No         IADB (African Development Bank)       No       IADB (Inter-American Dev. Bank)       Yes         FICO (International Finance Corp)       Yes       Yes         FDIC Guaranteed Debt under TLGP       Yes         GTC (Government Trust Certificate)       No         SURA (Small Business Administration)       No         ACRS (Agency Credit Risk Security)       No         CASH       Yes   | 102%<br>102%           | AGENCY REMICS/CMOS REMIC TYPES:                        |            |               | PAC & OTHER SCHEDULED FLOATERS<br>Z BONDS                            | No<br>No      |       |
| FLBB (Federal Land Bank Bonds)       Yes         FNMA (Federal Nat'l Mtge Corp)       Yes         FNMA (Federal Nat'l Mtge Corp)       No         REFCO (Resolution Funding Corp)       No         SLMA (Student Loan Mtge Corp)       No         SLMA (Student Loan Mtge Corp)       No         SLMA (Student Loan Mtge Corp)       No         TVA (Tennessee Valley Authority)       Yes         USPS (U.S. States Postal Service)       No         AGENCY STRUCTURED NOTES       No         INTERNATIONAL AGENCIES       No         ADBB (Asian Development Bank)       No         IADB (African Development Bank)       No         IADB (Inter-American Dev. Bank)       Yes         FICO (International Finance Corp)       Yes         FDIC Guaranteed Debt under TLGP       Yes         GTC (Government Trust Certificate)       No         SUM (Sovereign Debt)       No         ACRS (Agency Credit Risk Security)       No         CASH       Yes  |                        |  |            |               |  |               |       |
| FNMA (Federal Nat'l Mtge Corp)       Yes         REFCO (Resolution Funding Corp)       No         SLMA (Student Loan Mtge Corp)       No         TVA (Tennessee Valley Authority)       Yes         USPS (U.S. States Postal Service)       No         AGENCY STRUCTURED NOTES       No         INTERNATIONAL AGENCIES       No         ADBB (Asian Development Bank)       No         ATDB (African Development Bank)       No         IADB (Inter-American Dev. Bank)       Yes         IFCO (International Finance Corp)       Yes         FDIC Guaranteed Debt under TLGP       Yes         FDIC Guaranteed Debt under TLGP       Yes         GTC (Government Trust Certificate)       No         SVRN (Sovereign Debt)       No         ACRS (Agency Credit Risk Security)       No         CASH       Yes  | 102%                   | RESIDUALS  | No         |               | COMPANION BONDS  | No            |       |
| REFCO (Resolution Funding Corp)       No         SLMA (Student Loan Mtge Corp)       No         SLMA (Student Loan Mtge Corp)       No         TVA (Tennessee Valley Authority)       Yes         USPS (U.S. States Postal Service)       No         AGENCY STRUCTURED NOTES       No         INTERNATIONAL AGENCIES       No         ADBB (Asian Development Bank)       No         AFDB (African Development Bank)       No         IADB (Inter-American Dev. Bank)       Yes         IFCO (International Finance Corp)       Yes         FDIC Guaranteed Debt under TLGP       Yes         GTC (Government Trust Certificate)       No         SSA (Small Business Administration)       No         ACRS (Agency Credit Risk Security)       No         CASH       Yes  | 102%                   | INVERSE IO FLOATERS                                    | No         |               | SEQUENTIAL BONDS   | No            |       |
| SLMA (Student Loan Mtge Corp)       No         IVA (Tennessee Valley Authority)       Yes         USPS (U.S. States Postal Service)       No         AGENCY STRUCTURED NOTES       No         INTERNATIONAL AGENCIES       No         ADBB (Asian Development Bank)       No         AAFDB (African Development Bank)       No         IADB (Inter-American Dev. Bank)       Yes         FCO (International Finance Corp)       Yes         FDIC Guaranteed Debt under TLGP       Yes         GTC (Government Trust Certificate)       No         SVRN (Sovereign Debt)       No         ACRS (Agency Credit Risk Security)       No         CASH       Yes  | 102%                   | IOETTES  | No         |               | TAC BONDS  | No            |       |
| TVA (Tennessee Valley Authority)       Yes         USPS (U.S. States Postal Service)       No         AGENCY STRUCTURED NOTES       No         INTERNATIONAL AGENCIES       No         ADBB (Asian Development Bank)       No         AFDB (African Development Bank)       No         IADB (Inter-American Dev. Bank)       Yes         IFCO (International Finance Corp)       Yes         FDIC Guaranteed Debt under TLGP       Yes         GTC (Government Trust Certificate)       No         SVRN (Sovereign Debt)       No         ACRS (Agency Credit Risk Security)       No         CASH       Yes   |                        | INTEREST ONLY (IO)                                     | No         |               | PAC & OTHER SCHEDULED BONDS  | No            |       |
| USPS (U.S. States Postal Service) No<br>AGENCY STRUCTURED NOTES No<br>INTERNATIONAL AGENCIES<br>ADBB (Asian Development Bank) No<br>AFDB (African Development Bank) No<br>IADB (Inter-American Dev. Bank) Yes<br>IFCO (International Finance Corp) Yes<br>WLDB (World Bank) Yes<br>FDIC Guaranteed Debt under TLGP Yes<br>GTC (Government Trust Certificate) No<br>SBA (Small Business Administration) No<br>SVRN (Sovereign Debt) No<br>ACRS (Agency Credit Risk Security) No<br>CASH Yes   |                        | PRINCIPAL ONLY (PO)                                    | No         |               |  |               |       |
| AGENCY STRUCTURED NOTES     No       INTERNATIONAL AGENCIES     ADBB (Asian Development Bank)     No       ADDB (African Development Bank)     No       IADB (African Development Bank)     No       IADB (Inter-American Dev. Bank)     Yes       IFCO (International Finance Corp)     Yes       WLDB (World Bank)     Yes       FDIC Guaranteed Debt under TLGP     Yes       GTC (Government Trust Certificate)     No       SVRN (Sovereign Debt)     No       ACRS (Agency Credit Risk Security)     No       CASH     Yes   | 102%                   | INVERSE FLOATERS                                       | No         |               | ASSET BACKED SECURITIES  |               |       |
| INTERNATIONAL AGENCIES<br>ADBB (Asian Development Bank) No<br>AFDB (African Development Bank) No<br>IADB (Inter-American Dev. Bank) Yes<br>IFCO (International Finance Corp) Yes<br>WLDB (World Bank) Yes<br>FDIC Guaranteed Debt under TLGP Yes<br>FDIC Guaranteed Debt under TLGP Yes<br>GTC (Government Trust Certificate) No<br>SBA (Small Business Administration) No<br>SVRN (Sovereign Debt) No<br>ACRS (Agency Credit Risk Security) No<br>CASH Yes  |                        | SUPER FLOATERS   | No         |               | ASSET BACKED SECURITIES (>BBB-,Baa3,BBB-)                            | No            |       |
| ADBB (Asian Development Bank)       No         AFDB (African Development Bank)       No         IADB (Inter-American Dev. Bank)       Yes         IFCO (International Finance Corp)       Yes         WLDB (World Bank)       Yes <b>FDIC Guaranteed Debt under TLGP</b> Yes <b>GTC (Government Trust Certificate)</b> No <b>SVRN (Sovereign Debt)</b> No <b>ACRS (Agency Credit Risk Security)</b> No         CASH       Yes  |                        | COMPANION FLOATERS                                     | No         |               | ASSET BACKED SECURITIES ( ≤ CCC-,Caa3,CCC-)                          | No            |       |
| ADBB (Asian Development Bank)     No       AFDB (African Development Bank)     No       IADB (Inter-American Dev. Bank)     Yes       IFCO (International Finance Corp)     Yes       WLDB (World Bank)     Yes       FDIC Guaranteed Debt under TLGP     Yes       GTC (Government Trust Certificate)     No       SVRN (Sovereign Debt)     No       ACRS (Agency Credit Risk Security)     No       CASH     Yes  |                        | SEQUENTIAL AND OTHER FLOATERS                          | No         |               |  |               |       |
| AFDB (African Development Bank)     No       IADB (Inter-American Dev. Bank)     Yes       IFCO (International Finance Corp)     Yes       WLDB (World Bank)     Yes       FDIC Guaranteed Debt under TLGP     Yes       GTC (Government Trust Certificate)     No       SBA (Small Business Administration)     No       SVRN (Sovereign Debt)     No       ACRS (Agency Credit Risk Security)     No       CASH     Yes  |                        | PAC & OTHER SCHEDULED FLOATERS                         | No         |               | CORPORATES   |               |       |
| IADB (Inter-American Dev. Bank)     Yes       IFCO (International Finance Corp)     Yes       WLDB (World Bank)     Yes       FDIC Guaranteed Debt under TLGP     Yes       GTC (Government Trust Certificate)     No       SBA (Small Business Administration)     No       SVRN (Sovereign Debt)     No       ACRS (Agency Credit Risk Security)     No       CASH     Yes   |                        | Z BONDS  | No         |               | CORPORATE BOND (>BBB-,Baa3,BBB-)                                     | No            |       |
| IFCO (International Finance Corp.) Yes<br>WLDB (World Bank) Yes<br>FDIC Guaranteed Debt under TLGP Yes<br>GTC (Government Trust Certificate) No<br>SBA (Small Business Administration) No<br>SVRN (Sovereign Debt) No<br>ACRS (Agency Credit Risk Security) No<br>CASH Yes   |                        | COMPANION BONDS  | No         |               | CORPORATE BOND (≤ CCC-,Caa3, CCC-)                                   | No            |       |
| WLDB (World Bank)     Yes       FDIC Guaranteed Debt under TLGP     Yes       GTC (Government Trust Certificate)     No       SBA (Small Business Administration)     No       SVRN (Sovereign Debt)     No       ACRS (Agency Credit Risk Security)     No       CASH     Yes   | 102%                   | SEQUENTIAL BONDS                                       | No         |               | MEDIUM-TERM NOTE (>AA-,Aa3,AA-)                                      | Yes           | 105%  |
| FDIC Guaranteed Debt under TLGP       Yes         GTC (Government Trust Certificate)       No         SBA (Small Business Administration)       No         SVRN (Sovereign Debt)       No         ACRS (Agency Credit Risk Security)       No         CASH       Yes   | 102%                   | TAC BONDS  | No         |               | MEDIUM-TERM NOTE ( < CCC-, Caa3, CCC-)                               | No            |       |
| GTC (Government Trust Certificate)     No       SBA (Small Business Administration)     No       SVRN (Sovereign Debt)     No       ACRS (Agency Credit Risk Security)     No       CASH     Yes   | 102%                   | PAC & OTHER SCHEDULED BONDS                            | No         |               |  |               |       |
| GTC (Government Trust Certificate)     No       SBA (Small Business Administration)     No       SVRN (Sovereign Debt)     No       ACRS (Agency Credit Risk Security)     No       CASH     Yes   |                        |  |            |               | MONEY MARKETS  |               |       |
| SBA (Small Business Administration)         No           SVRN (Sovereign Debt)         No           ACRS (Agency Credit Risk Security)         No           CASH         Yes   | 102%                   | MUNICIPAL BOND   |            |               | COMMERCIAL PAPER (DOMESTIC) (≥A1/P1/F1)                              | Yes           | 105%  |
| SVRN (Sovereign Debt)         No           ACRS (Agency Credit Risk Security)         No           CASH         Yes  |                        | MUNICIPAL BONDS (>AA-,Aa3,AA-) **                      | Yes        | 105%          | COMMERCIAL PAPER ( <a2 f2)<="" p2="" td=""><td>No</td><td></td></a2> | No            |       |
| ACRS (Agency Credit Risk Security) No<br>CASH Yes  |                        | ** (EXCEPT STATE OF CALIFORNIA)                        |            |               | BANERS ACCEPTANCE (DOMESTIC) ( $\geq$ A1/P1/F1)                      | Yes           | 105%  |
| CASH Yes   |                        | MUNICIPAL BONDS (CA STATE ONLY)                        | Yes        | 105%          | CD (DOMESTIC OR YCD) ( $\geq$ A1/P1/F1)                              | Yes           | 105%  |
|  |                        | MUNICIPAL BONDS ( < CCC-, Caa3, CCC-)                  | No         |               | BANK NOTES (DOMESTIC) (≥A1/P1/F1)                                    | Yes           | 105%  |
|  | 100%                   |  |            |               |  |               |       |
|  |                        |  |            |               |  |               |       |
| BUYER ACKNOWLEDGES AND AGREES THAT IF A CLF  | ASS OF SECU            | RITY CONTAINS NEW ISSUES OF SECURITIES, SU             | CH NEW ISS | UES OF SECURI | ITIES SHALL BE DEEMED TO BE ELIGIBLE SECURITIES.                     |               |       |
|  |                        |  |            |               |  |               |       |
| [BUYER]  |                        | [SELLER]   |            |               | ACCEPTED:  |               |       |
|  |                        |  |            |               | THE BANK OF NEW YORK MELLON  |               |       |
|  |                        |  |            |               |  |               |       |
|  |                        |  |            |               |  |               |       |
| By:  |                        | By:  |            |               | By:  |               |       |
| Title:<br>Date:  |                        | Title:<br>Date:  |            |               | Title:<br>Date:  |               |       |







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- Per CA Government code, a money market fund must either attain the highest ranking by not less than two NRSROs or retain an investment advisor registered or exempt from registration with the SEC with not less than 5 years experience managing money market mutual funds with AUM in excess of \$500 million.
- US Treasury and Government Money Market Funds can use amortized investment accounting and trade at a stable NAV of \$1.00





ACCESSING AND ADJUSTING PORTFOLIO LIQUIDITY Money Market Funds – Overview (cont.)

- Institutional Prime Money Market Funds have floating NAVs, can be subject to liquidity fees and redemption gates
- Provide same day liquidity
- Transactions can be executed over the telephone, online, or on a portal
- Increased transparency into holdings/risk exposures
- Prospectus/Statement of Additional Information
- Different Share Classes/Expense Ratios
- Pays monthly interest





Money Market Funds – Prime Funds and Floating NAVs

- Offers same day liquidity with some funds offering intra-day liquidity
- Most funds have multiple NAV strike times (4 decimals) with as many three times a day
- Subject to gates and fees
- Due diligence monitoring daily and weekly liquidity, % of fund held, and fund composition (i.e. country exposure, asset allocation)



## Money Market Funds – Last Changes to Rule 2(a)-7 by SEC

27

| Fund Ty                      | ре   | Net Asset Value (NAV)                              | Liquidity Fee    | Redemption Gate  |  |  |  |
|------------------------------|--|--|------------------|------------------|--|--|--|
| U.S. Treasury                | I.S. Treasury Stable No  |  |                  |                  |  |  |  |
| Government                   |  | Stable   | No               | No               |  |  |  |
| Retail Municipal/Tax-Exem    | pt   | Stable   | Yes              | Yes              |  |  |  |
| Retail Prime/General Purpo   | ose  | Stable   | Yes              | Yes              |  |  |  |
| Institutional Municipal/Tax- | al Municipal/Tax-Exempt Floating Yes   |  |                  |                  |  |  |  |
| Institutional Prime/General  | Yes  | Yes  |                  |                  |  |  |  |
| MMF Reform                   |  | Final Rule   |                  | Compliance Date* |  |  |  |
| Floating NAV                 |  | et value per share that<br>ng fund holdings out to | October 14, 2016 |                  |  |  |  |
| Liquidity Fee                | If a fund's weekly liquid assets were to fall below 30%, fund's board may<br>impose a 2% fee on redemptions<br>October 14, 2016<br>If a fund's weekly liquid assets were to fall below 10%, redemptions will be<br>subject to a 1% fee, unless the fund's board determines otherwise |  |                  |                  |  |  |  |
| Redemption Gate              | If a fund's weekly liquid assets were to fall below 30%, fund's board may  |  |                  |                  |  |  |  |
| Retail Fund Definition       | Retail funds lin<br>persons" (indivi   | nit shareholders to beneficial owners<br>duals)    | hip by "natural  | October 14, 2016 |  |  |  |

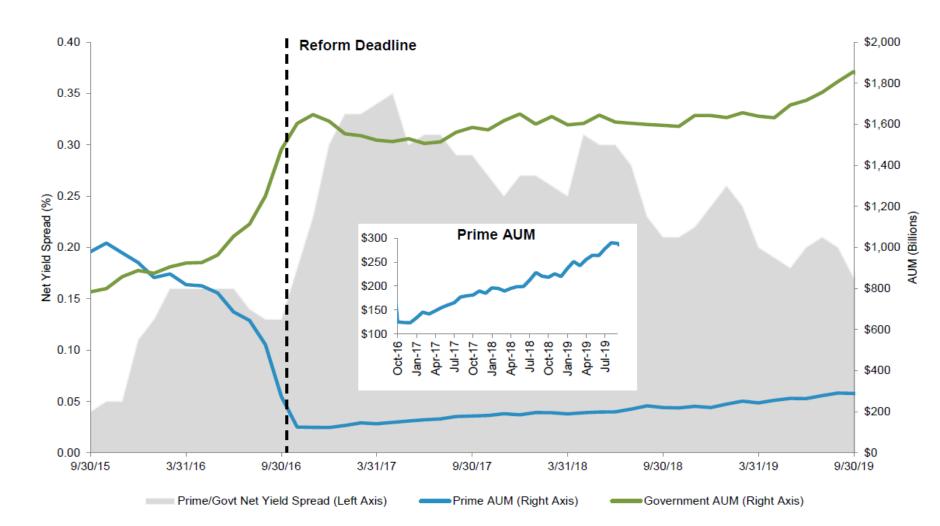
Institutional funds are open to any shareholders, including individuals, small businesses, and large corporations



ACCESSING AND ADJUSTING PORTFOLIO LIQUIDITY

Money Market Funds – Institutional Prime vs. Government

28



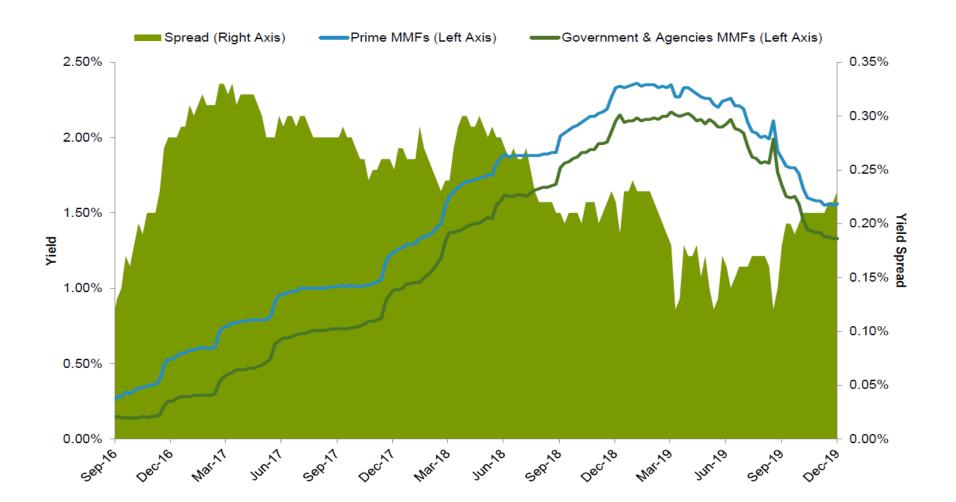


Money Market Funds – Institutional Prime vs. Government

Yield Spread Difference



## Yield Spread as of December 31, 2019









## **US Treasury Bills - Overview**

- Issued for terms of 4, 8, 13, 26 and 52 weeks. Cash management bills are periodically issued for short periods
- Bills, except cash management bills, are auctioned on a regular schedule – 4, 8, 13, & 26 week bills auctioned every week, 52 week bill every 4 weeks
- Bids are submitted as either competitive or noncompetitive
- □ Sold at a discount rate, Act/360 basis





US Treasury Bills – Credit and Liquidity

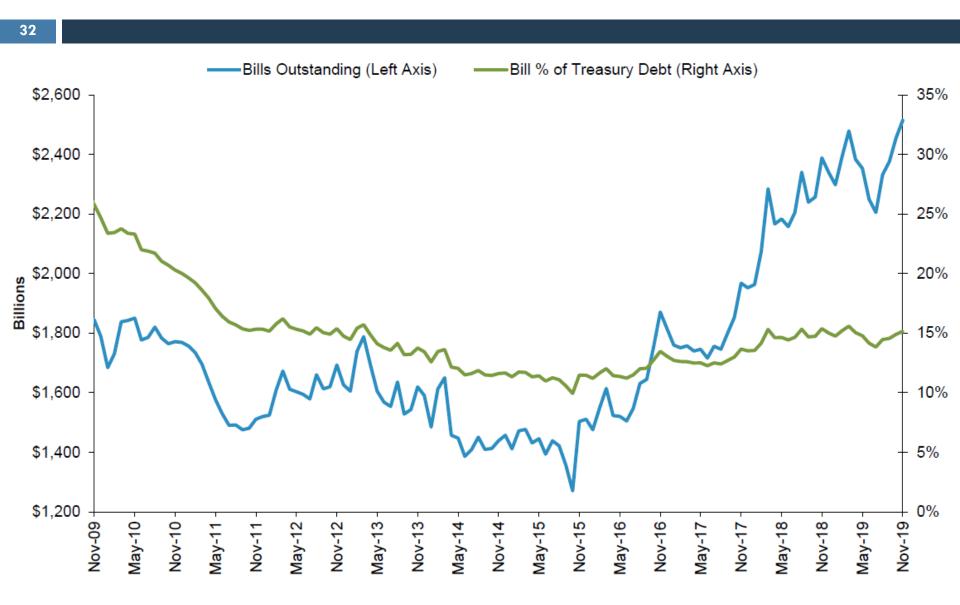
- Guaranteed by the full faith and credit of the United States
- Highly liquid
- Bid/ask spread very tight at or less than 1 basis point
- www.treasurydirect.gov



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## ACCESSING AND ADJUSTING PORTFOLIO LIQUIDITY

## US Treasury Bills – Amount Outstanding







ACCESSING AND ADJUSTING PORTFOLIO LIQUIDITY Federal Agency Discount Notes - Overview

- US Dollar-denominated unsecured general obligation with a maturity less than 365 days
- Federal Farm Credit Bank (FFCB), Federal Home Loan Banks (FHLB), Federal Home Loan Mortgage Corp (FHLMC), Federal National Mortgage Association (FNMA), Federal Agricultural Mortgage Corp (FAMCA), Tennessee Valley Authority (TVA), International Bank for Reconstruction and Development (IBRD), International Finance Corporation (IFC), Inter-American Development Bank (IADB)
- □ Not a mortgage-backed security no collateral backing issuance
- □ Quoted on a discount basis/Act/360 (same as T-Bills)
- In the market daily with date flexibility
- Open for reverse inquiry



ACCESSING AND ADJUSTING PORTFOLIO LIQUIDITY Federal Agency Discount Notes – Credit and Liquidity



34

- High degree of safety Very low degree of default risk
- High degree of liquidity
- □ Bid/ask spread usually very tight 0.5 to 2 bps



## Federal Agency Discount Notes – Information Matrix

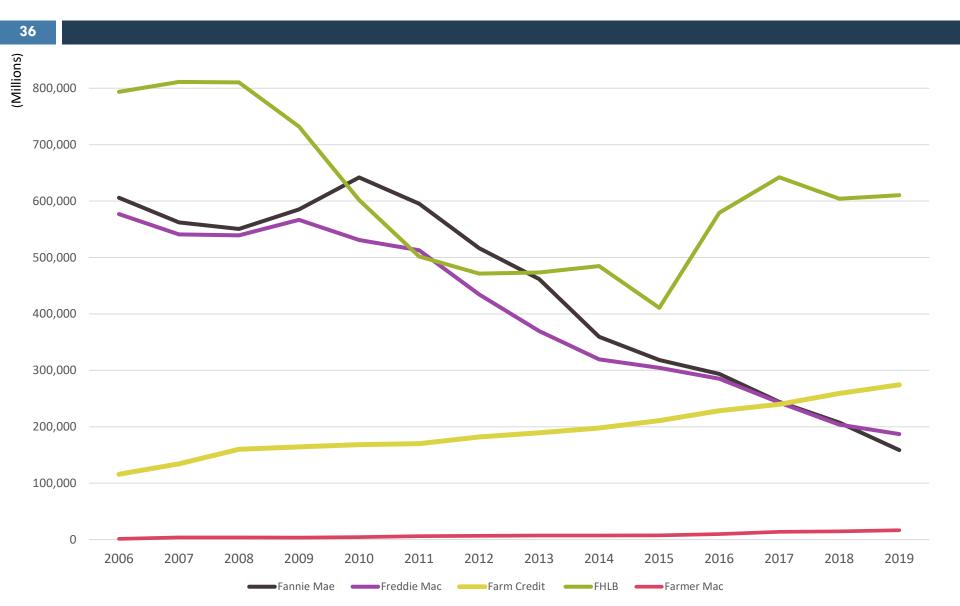
| Farm Credit   | Federal Home Loan Banks   | Freddie Mac   | World Bank  |
|---|---|---|---|
| Fund U.S. agriculture and rural<br>communities  | Provide liquidity to financial institutions<br>to support housing and community<br>development  | Support liquidity and stability of U.S. mortgage markets  | Provide global development project<br>financing and expertise that improve<br>living standards in member countries  |
| Aaa / AAA / AA+<br>Moody's / Fitch / S&P  | Aaa / AA+<br>Moody's / S&P  | Aaa / AAA / AA+<br>Moody's / Fitch / S&P  | Aaa / AAA<br>Moody's / S&P  |
| GSE – Government charter  | GSE - Government charter and \$4<br>Billion US Treasury credit facility   | GSE - Government Sponsored<br>Enterprise  | Government ownership (188 member<br>governments. US largest member with<br>17% ownership)   |
| Farm Credit Administration (FCA)  | Federal Housing Finance Agency<br>(FHFA)  | Federal Housing Finance Agency<br>(FHFA)  | Collective Governance System<br>framework established by the Bretton<br>Woods Agreements Act (22 U.S.C. §286<br>designating the IBRD under United<br>States law)  |
| \$303 Billion   | \$969 Billion   | \$2 Trillion  | \$343 Billion   |
| 7% Perm. Capital Ratio<br>7% Total Surplus Ratio<br>3.5% Core Surplus Ratio                                       | 4% Capital-to-Assets  | Subject to Senior Preferred Stock<br>Purchase Agreement (\$141 Billion<br>available from Treasury)  | N/A   |
| 16% Capital-to-Assets   | 5.1% Capital-to-Assets  | N/A   | 25.1% Equity-to-Loans   |
| \$243 Billion   | \$905 Billion   | \$418 Billion   | \$ 168 Billion  |
| DNs = \$190 Billion<br>Bullets = \$24 Billion<br>Callables= \$37 Billion<br>Floaters = \$49 Billion               | DNs = \$2 Trillion<br>Bullets = \$140 Billion<br>Callables = \$55 Billion<br>Floaters = \$89 Billion<br>Structured Notes = \$20 Billion   | DNs = \$428 Billion<br>Callables = \$127 Billion<br>FRNs = \$24 Billion<br>Bullets = \$6 Billion<br>Reference Notes = \$12 Billion<br>STACRs = \$7 Billion  | DNs = \$15 Billion<br>Bullets = \$17 Billion<br>Callables= \$3 Billion<br>Floaters = \$355 Million  |
| DNs - daily (window)<br>Bullets/Callables/Floaters - daily<br>auctions/negotiated<br>Designated Bonds - Syndicate | DNs – daily (window) and twice weekly<br>auctions<br>Benchmark Bullets – syndicate/auctions<br>TAPS and Callables daily auctions<br>Bullets/Callables/Floaters/Structured<br>Notes – daily negotiated   | DNs - daily (window) and weekly<br>auctions<br>Callables, Floaters, Bullets - daily<br>negotiated<br>Reference Notes - Syndicate/<br>Auctions (dates pre-determined)<br>STACRs - Syndicate  | DNs - daily (window)<br>Benchmark Bullets - syndicate<br>Bullets/Callables/Floaters/Structured<br>Notes – daily negotiated  |
| Regina Gill<br>rgill@farmcreditfunding.com  | Denise de Bombelles<br>debombelles@fhib-of.com  | debt_securities@freddiemac.com  | Investor Relations<br>debtsecurities@worldbank.org  |
| www.farmcreditfunding.com   | www.fhlb-of.com   | www.freddiemac.com  | www.worldbank.org/debtsecurities  |
|   | Fund U.S. agriculture and rural<br>communities<br>Aaa / AAA / AA+<br>Moody's / Fitch / S&P<br>GSE – Government charter<br>Farm Credit Administration (FCA)<br>\$303 Billion<br>7% Perm. Capital Ratio<br>7% Total Surplus Ratio<br>3.5% Core Surplus Ratio<br>16% Capital-to-Assets<br>\$243 Billion<br>DNs = \$190 Billion<br>Bullets = \$24 Billion<br>Callables= \$37 Billion<br>Floaters = \$49 Billion<br>Floaters = \$49 Billion<br>Bullets/Callables/Floaters - daily<br>auctions/negotiated<br>Designated Bonds - Syndicate<br>Regina Gill<br>rgill@farmcreditfunding.com | Fund U.S. agriculture and rural communities       Provide liquidity to financial institutions to support housing and community development         Aaa / AA / AA + Moody's / Fitch / S&P       Aaa / AA + Moody's / S&P         GSE - Government charter       GSE - Government charter and \$4 Billion US Treasury credit facility         Farm Credit Administration (FCA)       Federal Housing Finance Agency (FHFA)         \$303 Billion       \$969 Billion         7% Perm Capital Ratio 7% Total Surplus Ratio 3.5% Core Surplus Ratio 3.5% Core Surplus Ratio       5.1% Capital-to-Assets         \$243 Billion       \$905 Billion         DNs = \$190 Billion Bullets = \$140 Billion Callables = \$24 Billion Floaters = \$49 Billion Structured Notes = \$20 Billion       DNs = \$20 Billion Structured Notes = \$20 Billion         DNs - daily (window)       DNs - daily (window) and twice weekly auctions Benchmark Bullets - syndicate/auctions Bullets/Callables/Floaters - daily auctions Bullets/Callables/Floaters - daily negotiated         Regina Gill rgill@farmcreditfunding.com       Denise de Bombelles debombelles debombelles gefnib-of.com | Fund U.S. agriculture and rural<br>communities         Provide liquidity to financial institutions<br>to support housing and community<br>development         Support liquidity and stability of U.S.<br>mortgage markets           Asa / AAA / AA+<br>Moody's / Fitch / S&P         Aaa / AA+<br>Moody's / Fitch / S&P         Aaa / AA+<br>Moody's / Fitch / S&P           GSE - Government charter         GSE - Government charter and \$4<br>Billion US Treasury credit facility         GSE - Government Sponsored<br>Enterprise           Farm Credit Administration (FCA)         Faderal Housing Finance Agency<br>(FHFA)         Faderal Housing Finance Agency<br>(FHFA)           *303 Billion         \$969 Billion         \$2 Trillion           *5% Core Surplus Ratio<br>3.5% Core Surplus Ratio         4% Capital-to-Assets         Subject to Senior Preferred Stock<br>Purchase Agreement (\$141 Billion<br>available from Treasury)           16% Capital-to-Assets         5.1% Capital-to-Assets         N/A           \$243 Billion         \$905 Billion         \$418 Billion<br>Bullets = \$24 Billion<br>Evaluables = \$127 Billion<br>Bullets = \$24 Billion<br>Floaters = \$49 Billion<br>Floaters = \$49 Billion<br>Structured Notes = \$20 Billion<br>Structured Notes = \$20 Billion<br>Bullets/Callables/Floaters/Structured<br>Notes - daily (window) and twice weekly<br>auctions<br>Benchmark Bullets - syndicate/<br>Data - daily (window) and twice weekly<br>auctions<br>Benchmark Bullets - syndicate/<br>Structured Notes = \$20 Billion<br>Structured Notes = \$20 Billion<br>Structured Notes = \$12 Billion<br>Structured Notes = \$20 Billion<br>Structured Notes = \$12 Billion<br>Structured Notes - syndicate/<br>Auctors (datas pre-determined)           DNs - daily (window)<br>Benchmark Bullets - syndicate/<br>Bu |

ACCESSING AND ADJUSTING PORTFOLIO LIQUIDITY



CALIFORNIA DEBT AND INVESTMENT ADVISORY

## Federal Agency Debt Outstanding







ACCESSING AND ADJUSTING PORTFOLIO LIQUIDITY **Commercial Paper - Overview** 

#### 37

- Short-term unsecured promissory note
- Issuing corporation must be organized and operating in the US, have assets in excess of \$500 million, and debt other than CP rated "A"
- Asset backed commercial paper must be organized as a special purpose corporation, trust, or LLC within the US, have program wide credit enhancements, and has CP rated "A-1" or higher by a NRSRO
- Maturities range from 1 day to a max of 270 days
- Minimum ratings must be the highest letter and number by an NRSRO
- Sold both at a discount or as interest bearing
- Offered direct or through a broker/dealer
- 3(a)3 versus 4(2) 144a
- Issued direct or by Authorized Program Dealers

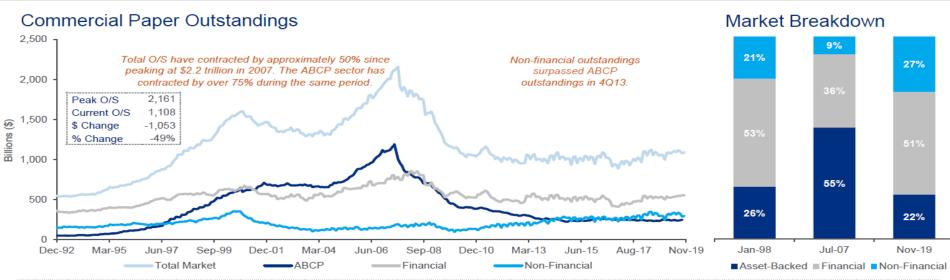
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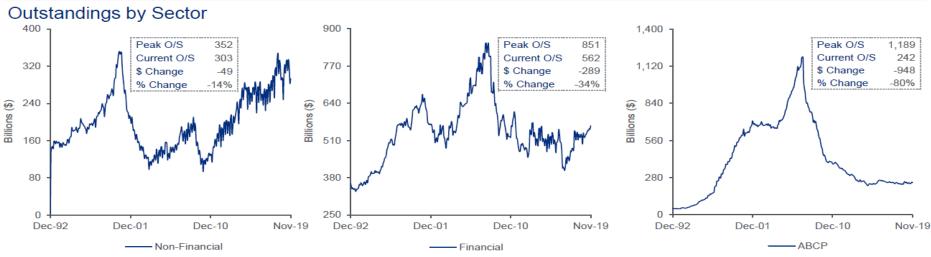


ACCESSING AND ADJUSTING PORTFOLIO LIQUIDITY

Commercial Paper – Historical US Market Outstandings

#### 38





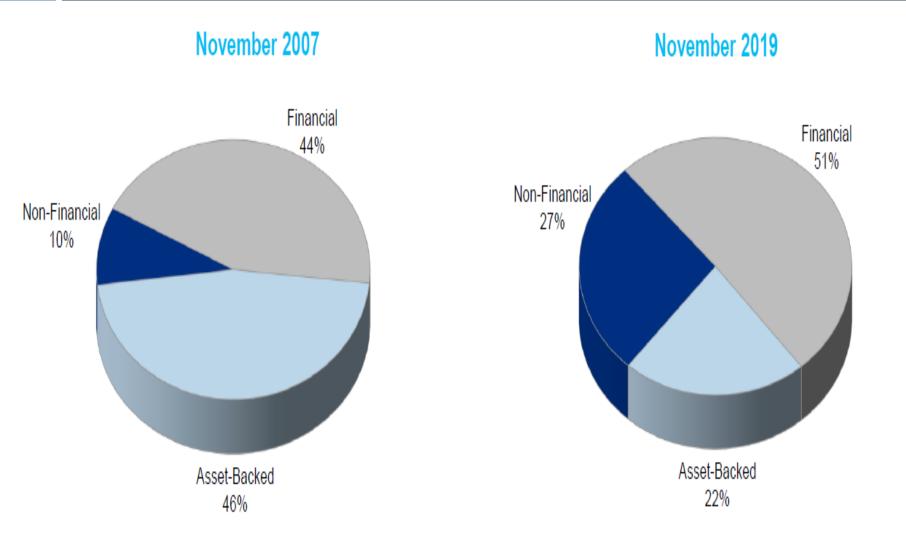






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## Commercial Paper – US Market Breakdown







Asset-Backed Commercial Paper - Overview

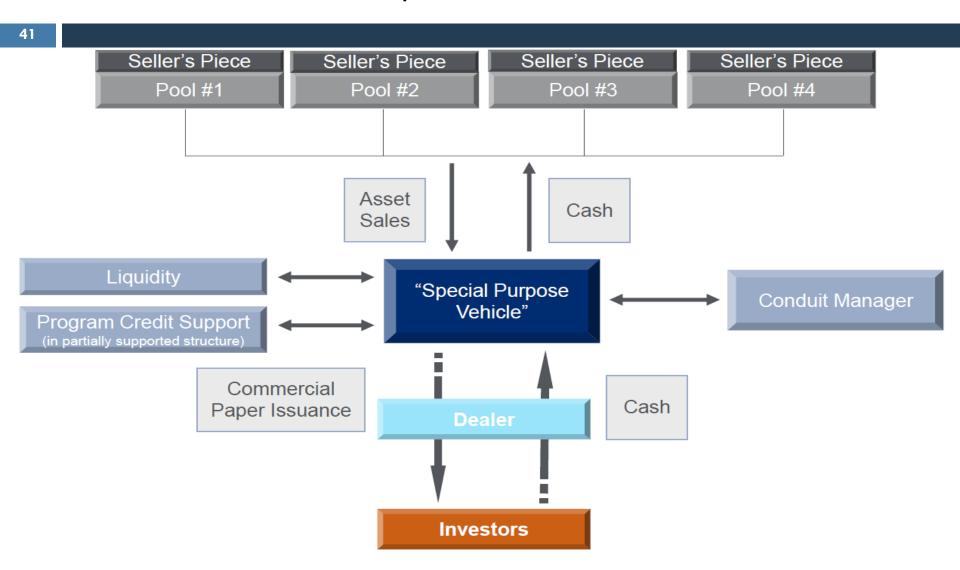
- Collateralized by a variety of asset classes, such as credit card receivables, student loan payments, auto loans, and other financial assets
- Special Purpose vehicle (SPV) is created by a sponsor, usually a bank or other financial institution
- Have different levels of credit enhancement and liquidity facilities designed to protect investors
- □ Can provide a diversification benefit
- Yields can be higher that regular commercial paper, bid/ask spreads 1 to 5 bps
- Evaluation should consider (1) quality and experience of sponsor, (2) performance of the underlying assets and underlying credit enhancements, (3) soundness of the legal structure
- Pool Reports are key





CALIFORNIA DEBT AND INVESTMENT A D V I S O R Y COMMISSION

Asset-Backed Commercial Paper - Overview

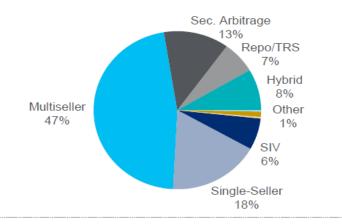


Multi-seller programs comprised 82% of ABCP market as of 3Q2019

ACCESSING AND ADJUSTING PORTFOLIO LIQUIDITY US ABCP MARKET BREAKDOWN



### 2007 U.S. ABCP Outstandings by Program Type



### 2007 U.S. ABCP Outstandings by Support Type





### 2019 U.S. ABCP Outstandings by Program Type







# ACCESSING AND ADJUSTING PORTFOLIO LIQUIDITY US ABCP – ASSET BREAKDOWN

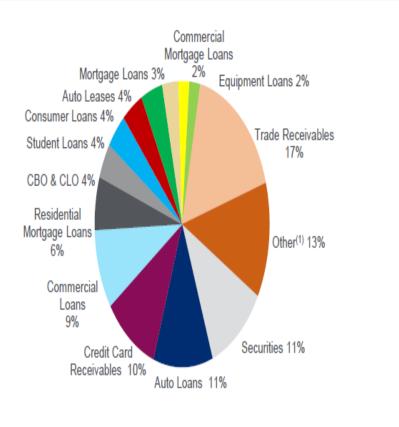


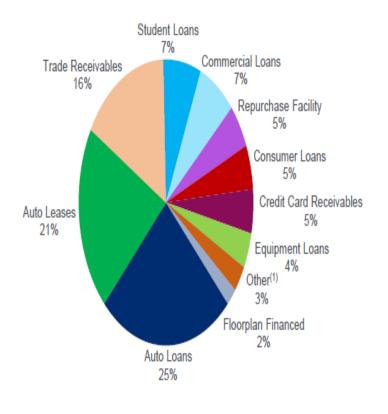
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# 2007 U.S. ABCP Outstandings by Asset Type

# 2019 U.S. ABCP Outstandings by Asset Type









Negotiable Certificates of Deposit/Yankee CDs

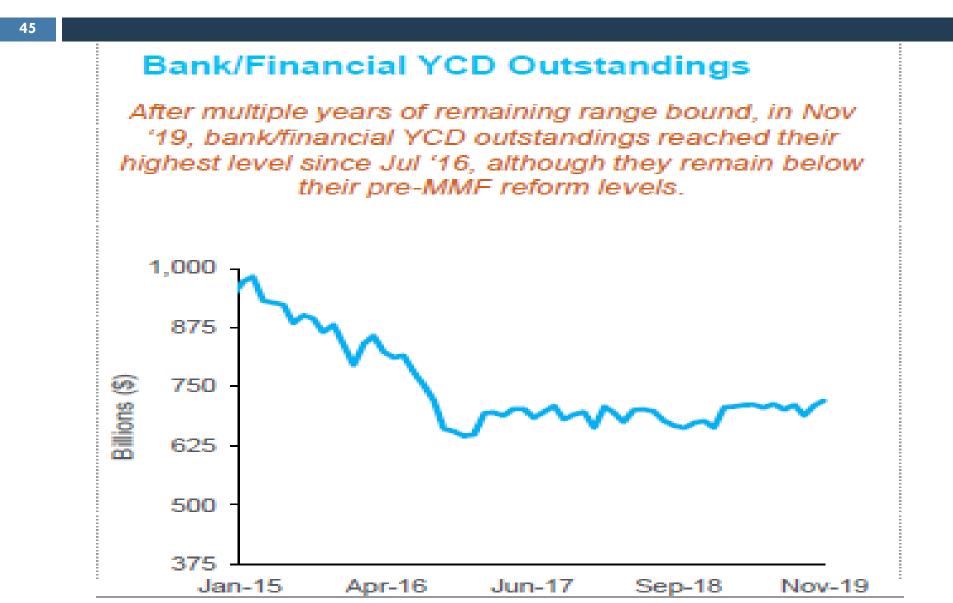
- Certificate of Deposit with a minimum face value of \$100,000 by Banks
- Cannot be cashed in before maturity but are traded in the highly liquid secondary market
- □ Issued with maturities ranging from 2 weeks to 5 years
- Flexible maturity dates/reverse inquiry
- Issued at par in both fixed and floating rate structures
- A Yankee CD is a negotiable CD issued by a domestic branch of a foreign bank





DEBT AND NVESTMENT ADVISORY

Negotiable Certificates of Deposit/Yankee CDs





- Extremely efficient for transacting liquid fixed income instruments such as US Treasuries, Federal Agency paper, commercial paper, municipal commercial paper, and corporate notes
- Examples of available platforms: Bloomberg FIT and BOOM, TradeWeb, and Market Access
- Increased market transparency
- Ease of best execution

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## ACCESSING AND ADJUSTING PORTFOLIO LIQUIDITY



Electronic Trading – Agency Discount Notes on BOOM

| 43   | 7          |                     |                 |            |             |        |     |        |          |      |        |
|------|------------|---------------------|-----------------|------------|-------------|--------|-----|--------|----------|------|--------|
| Dis  | scount No  | tes 🔽 Trading Acces | s 97) Searches- | 98) Expo   | ort 🦳 99) S | etting | JS≁ | Money  | Market   | Offe | erings |
| 93)  | Refine Sea | rch DEFAULT         | Prim & Se       | c 🔻 🖲      | roup by No  | ne     |     | · 88)  | Sellback | 89)  | Char   |
| Tage | able 🔍 🔍   | RateRun             |                 |            |             |        |     |        |          |      |        |
|      | AskSz (M)  | Issuer              | Maturity S      | SD Dsc/Cpr | ı AskYld    | Dlr    | Pgm | Ticker |          | DTM  | Time   |
|      |            |                     |                 |            |             |        |     | •      |          | •    |        |
|      | 100,000    | FREDDIE DISCOUNT    | 12/20/19        | 1 1.460    | 1.460       | DIWA   | AGD | FMCDN  |          | 2    | 07:56  |
|      | 200,000    | FREDDIE DISCOUNT    | 12/20/19        | 1 1.460    | 1.460       | TDS    | AGD | FMCDN  |          | 2    | 07:23  |
|      | /          | FREDDIE DISCOUNT    | 12/20/19        | 1 1.460    |             | APSC   | AGD | FMCDN  |          | 2    | 07:28  |
|      | /          | FREDDIE DISCOUNT    | 12/20/19        | 1 1.460    |             |        | AGD | FMCDN  |          | 2    | 10:16  |
|      | · · · ·    | FHLB DISC CORP      | 12/20/19        | 1.430      |             |        | AGD | FHDN   |          | 2    | 19:27  |
|      | /          | FNMA DISCOUNT       | 12/20/19        | 1 1.430    |             |        | AGD | FNDN   |          | 2    | 10:35  |
|      | · · ·      | FNMA DISCOUNT       | 12/20/19        | 1 1.430    |             | TRIB   | AGD | FNDN   |          | 2    | 10:35  |
|      | · · · ·    | FNMA DISCOUNT       | 12/20/19        | 1 1.430    |             | WLMS   | AGD | FNDN   |          | 2    | 10:35  |
|      | /          | FNMA DISCOUNT       | 12/20/19        | 1 1.430    |             |        | AGD | FNDN   |          | 2    | 10:35  |
|      | · · · ·    | FNMA DISCOUNT       | 12/20/19        | 1 1.430    |             | DIWA   | AGD | FNDN   |          | 2    | 10:35  |
| *    | · · ·      | FNMA DISCOUNT       | 12/20/19        | 1 1.430    |             |        | AGD | FNDN   |          | 2    | 10:35  |
|      |            | FNMA DISCOUNT       | 12/20/19        | 1 1.430    |             |        | AGD | FNDN   |          | 2    | 10:35  |
|      | /          | FNMA DISCOUNT       | 12/20/19        | 1 1.430    |             |        | AGD | FNDN   |          | 2    | 10:35  |
|      |            | FNMA DISCOUNT       | 12/20/19        | 1 1.430    |             | LOOP   | AGD | FNDN   |          | 2    | 10:35  |
|      | /          | FNMA DISCOUNT       | 12/20/19        | 1 1.430    |             |        | AGD | FNDN   |          | 2    | 10:35  |
|      |            | FNMA DISCOUNT       | 12/20/19        | 1 1.430    |             |        | AGD | FNDN   |          | 2    | 10:35  |
|      | /          | FHLB DISC CORP      | 12/26/19        | 1.500      |             |        | AGD | FHDN   |          | 8    | 19:27  |
|      | · · · ·    | FHLB DISC CORP      | 12/27/19        | 1.500      |             |        | AGD | FHDN   |          | 9    | 11:04  |
|      | /          | FHLB DISC CORP      | 01/13/20        | 1.540      |             |        | AGD | FHDN   |          | 26   | 09:11  |
|      |            | FNMA DISCOUNT       | 01/23/20        | 1 1.520    |             |        | AGD | FNDN   |          | 36   | 11:00  |
|      | /          | FNMA DISCOUNT       | 01/23/20        | 1 1.520    |             | TRIB   | AGD | FNDN   |          | 36   | 11:00  |
|      | /          | FNMA DISCOUNT       | 01/23/20        | 1 1.520    |             |        | AGD | FNDN   |          | 36   | 11:00  |
|      | 500 000    | FNMA DISCOUNT       | 01/23/20        | 1 1.520    | 1.522       | DTWA   | AGD | FNDN   |          | 36   | 11:00  |





Electronic Trading – Negotiable CDs on BOOM

| 48  | B             |                                  |      |        |        |       |        |         |                 |         |               |       |         |       |          |
|-----|---------------|----------------------------------|------|--------|--------|-------|--------|---------|-----------------|---------|---------------|-------|---------|-------|----------|
| CD  |               | Trading Acces                    | S    | 97) Se | earche | es- 9 | 8) Exp | ort     | 99) Se          | ettings | s <b>-</b> Mo | ney № | larket  | Offer | rings    |
| 93) | Refine Search | CD APPROVED ISSU                 | IERS |        | Prim   | & Sec | •      | Group t | oy Non          | e       | •             | 85) D | eposits | 89)   | Chart    |
|     | able 💿 Rat    | eRun                             |      |        |        |       |        |         |                 |         |               |       |         |       |          |
|     | AskSz (M) Iss | uer                              | SD   | ON     | TN     | 1W    | 1M     | 2M      | 3M              | 4M      | 5M            | 6M    | 9M      | 1Y    | Dlr      |
|     |               |                                  |      |        |        |       |        |         |                 |         |               |       |         |       |          |
|     | 500,000 NA    |                                  |      |        |        | 1.560 |        | 1.870   |                 | 1.890   | 1.930         | 1.940 | 1.950   | 1.960 | RBC      |
|     |               | RINCHUKIN NY                     |      |        |        |       | 1.850  |         | 1.950           |         |               |       |         |       | RBC      |
|     |               | RINCHUKIN NY                     |      |        |        |       | 1.850  |         | 1.950           |         |               |       |         |       | UBS      |
|     |               | RINCHUKIN NY                     |      |        |        |       | 1.850  | 1.950   |                 |         |               |       |         |       | CG       |
|     | · · · ·       | NK OF MONT CHI                   |      |        |        |       | 1.850  |         |                 | 1.800   | 1.800         |       | 1.800   | 1.800 | UBS      |
|     | 500,000 NA    |                                  |      |        |        |       |        |         | 1.940*          |         |               | 1.940 | 1.950   | 1.960 | CG       |
|     |               | FG BANK LTD/NY                   |      |        |        |       |        | 1.890   |                 |         |               |       |         |       | WFS      |
|     | · · · ·       | RONTO DOMIN NY                   |      |        |        |       |        | 1.940   | 1 000           | 1 000   |               |       |         |       | RBC      |
|     | · · · ·       | NK NOVA SC HOU                   |      |        |        |       |        |         |                 | 1.900   |               |       |         |       | RBC      |
|     |               | NK NOVA SC HOU                   | 1    |        |        |       |        |         | 1.880*          |         |               |       |         |       | CG<br>CG |
|     | ,             | NK OF MONT CHI<br>RONTO DOMIN NY | 1    |        |        |       |        |         | 1.890*<br>1.940 |         |               |       |         |       | RBC      |
|     | 1             | YAL BK CAN NY                    |      |        |        |       |        |         | 1.940           |         |               | 1.870 | 1.870   | 1 970 | RBC      |
|     | · · · ·       | NK NOVA SC HOU                   |      |        |        |       |        |         |                 |         |               | 1.870 | 1.0/0   | 1.070 | CG       |
|     |               | STPAC BANK NY                    | 1    |        |        |       |        |         |                 |         |               | 1.070 | 1.910   | 1.910 | UBS      |
|     |               | TIXIS NY                         |      |        |        |       |        |         |                 |         |               |       | 2.020   | 1.710 | RBC      |
|     |               |                                  | 1    |        |        |       |        |         |                 |         |               |       |         | 1,910 |          |
|     | 1000,000 ML   |                                  |      |        |        |       |        |         |                 |         |               |       | 11710   | 11/10 |          |
|     | 500,000 WE    | STPAC BANK NY                    | 1    |        |        |       |        |         |                 |         |               |       | 1.910   | 1.910 | RBC      |







| 50   |  |                    |       |       |              |             |
|--|--|--------------------|-------|-------|--------------|-------------|
| Order r  | received.  | 000194 11:39:5     | 4     |       |              |             |
| 31) Set  | tings  |                    |       |       | Page 1/1 Act | ivity Panel |
| Х  |  | NORNY YCD 03/11/20 |       |       | 6:50 Detail  | Pass        |
|  | Buy  | Dealer             | Price | Yield | Status       |             |
| Quantity<br>BBID<br>Settle<br>Type<br>Currency | 25,000,000<br>PP9FC0L6<br>12/19/19<br>Primary<br>USD | CG                 | 0.000 | 1.950 | Sent Ack     | (           |



| 51       |            |       |              |          |        |       |                         |
|----------|------------|-------|--------------|----------|--------|-------|-------------------------|
| Order    | accepted   | 00019 | 4 11:44:59   | Run BLOT | to vie | 2W.   |                         |
| 31) Set  | tings      |       |              |          |        |       | Page 1/1 Activity Panel |
| Х        |            | NORN  | YCD 03/11/20 |          |        |       | Detail Pass             |
|          | Buy        |       | Dealer       | Pr       | ice    | Yield | Status                  |
| Quantity | 25,000,000 |       | CG           | 0.       | 000    | 1.950 | Accepted                |
| BBID     | PP9FC0L6   |       |              |          |        |       |                         |
| Settle   | 12/19/19   |       |              |          |        |       |                         |
| Туре     | Primary    |       |              |          |        |       |                         |
| Currency | USD        |       |              |          |        |       |                         |



| 52                |                   |                    |                  |           |            |          |       |       |      |
|-------------------|-------------------|--------------------|------------------|-----------|------------|----------|-------|-------|------|
| BLOOMBERG         |                   |                    |                  |           |            |          | _     |       | ×    |
| NORNY YCD 1       | .95 03/11/2       | )ata Unavailab     | ole              |           |            |          |       |       |      |
| 1) Transactions   |                   | 3) Allocate        | 5) Actions       | 5 🔻       |            |          | Trade | e Det | ail  |
| 🔁 Refresh         |                   |                    |                  |           |            |          |       |       |      |
|                   |                   |                    |                  |           | C          | ITI      |       |       |      |
| Currency          | USD               | Broker             | SMBA             |           | Status     | Accepted |       |       |      |
| Buy/Sell          | Buy               | Issuer             | NORINCHUKIN B    |           | DTC Cusip  | PP9FC0L6 |       |       |      |
| Issue             | NORNY             | Broker Name        | Citigroup Global | 1         | Туре       | US CD    |       |       |      |
| Audit Trail       |                   |                    |                  |           |            |          |       |       |      |
| Quantity          | 25,000,00         | 0 Coupon           | 1.95             |           | Proceed    |          |       | \$    | 0.00 |
| Yield             |                   | 0 Price            |                  |           | Interest   |          |       |       | .00  |
| Settlement        | 12/19/201         | 9 I/D              | I                |           | Dated Date |          |       | 12/19 | 9/19 |
| Maturity          | 03/11/202         | 0 Reg Type         |                  |           | Ratings    |          |       | A-1   | P-1  |
| Entry/Exec Time   | 08:39:54 / 08:4   | 4:59 Seq No        | 194              |           |            |          |       |       |      |
| Trade Date        | 12/19/2019        |                    |                  |           |            |          |       |       |      |
|                   |                   |                    |                  |           |            |          |       |       |      |
| User Name HUBIE W | VHITE             |                    |                  | Login     | HRWHITE    |          |       |       |      |
| Customer CITY AN  | ID COUNTY OF SAN  | FRANCISCO          |                  | Account   |            |          |       |       |      |
| Term Cust CITY AN | D COUNTY OF SAN   |                    |                  | Serial No | 843741 - 3 |          |       |       |      |
| 30) Dealer Notes  | 31) Customer Note | es 35) Miscellaneo | ous              |           |            |          |       |       |      |
|                   |                   |                    |                  |           |            |          |       |       |      |
|                   |                   |                    |                  |           |            |          |       |       |      |
|                   |                   |                    |                  |           |            |          |       |       |      |
|                   |                   |                    |                  |           |            |          |       |       |      |
|                   |                   |                    |                  |           |            |          |       |       |      |

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## ACCESSING AND ADJUSTING PORTFOLIO LIQUIDITY



## Electronic Trading – FIT on Bloomberg – T-Bills

| 53                  | Bid        |           | Offer   | Yield     | Chan                | ige from   |                      |             |                   |
|---------------------|------------|-----------|---------|-----------|---------------------|------------|----------------------|-------------|-------------------|
|                     |            |           |         |           |                     |            | bge                  | Tives Lat   | The second second |
| United State        | es         |           | • BGM   | • I) Ac   | ction previ         | ous close  | ngs 👻                | Fixed Incor | ne Trading        |
| 08:31               |            |           |         |           |                     |            |                      |             |                   |
|                     | 5) Bills   | 6) Notes  | 7) TIPS | 8) Strips | 9) Sprds            | 10) Curves |                      |             |                   |
| 31) 12/14/17        | A here and |           |         |           | <b>54)</b> 04/19/18 | 1.3        | 368 / 1.365          | 5 1.390     | -0.003            |
| 32) 12/21/17        |            |           |         |           | 55) 04/26/18        | 1.3        | 369 / 1.347          | 7 1.372     | -0.003            |
| 33) 12/28/17        | 1.20       | 0/1.184   | 1.200   | +0.006    | <b>56)</b> 05/03/18 |            | 418 / 1.413          |             |                   |
| 34) CMB 1/2         | 1.13       | 0 / 1.125 | 1.141   | -0.005    | <b>57)</b> 05/10/18 |            | 415 / 1.410          |             | -0.015            |
| 35) 01/04/18        |            | 9 / 1.092 | 1.108   | -0.024    | 58) 05/17/18        |            | 422 / 1.410          |             | -0.005            |
| 36) 01/11/18        | 1.14.      | 2/1.119   | 1.135   | -0.025    | <b>59)</b> 05/24/18 |            | 435 / 1.414          |             |                   |
| 37) CMB 1/18        |            | 5 / 1.148 | 1.164   |           | 60) 05/31/18        |            | 438 / 1 <b>.</b> 425 |             |                   |
| 38) WI 1MTH         |            | 5 / 1.230 | 1.248   | +0.005    | <b>61)</b> 06/07/18 |            | 445 / 1 <b>.</b> 438 |             | +0.008            |
| 39) 1M ROLL         |            | 0 / 7.000 |         |           | <b>62)</b> 06/14/18 |            | 465 / 1 <b>.</b> 455 |             | -0.010            |
| <b>40)</b> 01/25/18 |            | 3 / 1.137 | 1.154   |           | 63) 06/21/18        |            | 503 / 1 <b>.</b> 495 |             |                   |
| <b>41)</b> 02/01/18 |            | 3 / 1.177 | 1.195   | -0.013    | 64) WI 6MTH         |            | 525 / 1.515          |             |                   |
| <b>42)</b> 02/08/18 |            | 6 / 1.190 | 1.208   |           | 65) 6M ROLL         |            | 000 / 1.500          |             |                   |
| <b>43)</b> 02/15/18 |            | 5 / 1.231 | 1.251   |           | <b>66)</b> 07/19/18 |            | 530 / 1.506          |             | +0.004            |
| <b>44)</b> 02/22/18 |            | 6/1.227   | 1.247   | -0.006    | <b>67)</b> 08/16/18 |            | 591 / 1.571          |             | +0.010            |
| <b>45)</b> 03/01/18 |            | 6 / 1.253 | 1.273   | -0.006    | <b>68)</b> 09/13/18 |            | 625 / 1.615          |             | +0.002            |
| <b>46)</b> 03/08/18 |            | 7 / 1.291 | 1.313   | -0.009    | <b>69)</b> 10/11/18 |            | 640 / 1 <b>.</b> 637 |             | +0.010            |
| <b>47)</b> 03/15/18 |            | 5 / 1.302 | 1.324   | -0.015    | 70) 11/08/18        |            | 670 / 1.660          |             | +0.012            |
| <b>48)</b> 03/22/18 | 1.32       | 0 / 1.315 | 1.337   | -0.002    | 71) 12/06/18        |            | 680 / 1.672          | 2 1.716     | +0.010            |
| 49) WI 3MTH         | 1.39       | 0 / 1.380 | 1.404   | -0.005    | 72) WI 12MTH        |            | /                    |             |                   |
| 50) 3M ROLL         | -7.500     | 0 / 6.500 |         |           | 73) 12M ROLL        |            | /                    |             |                   |
| 51) 03/29/18        | 1.34       | 2 / 1.328 | 1.351   |           |                     |            |                      |             |                   |
| 52) 04/05/18        | 1.33.      | 3 / 1.330 | 1.353   | -0.003    |                     |            |                      |             |                   |
| 53) 04/12/18        |            | 2/1.340   | 1.364   |           |                     |            |                      |             |                   |

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ACCESSING AND ADJUSTING PORTFOLIO LIQUIDITY



## Electronic Trading – Buying a US Treasury on FIT

| 54                              |        |   |         |                                |   |                                     |                                   |        |                                |
|---------------------------------|--------|---|---------|--------------------------------|---|-------------------------------------|-----------------------------------|--------|--------------------------------|
| United                          | States |   | BGM •   | 1) A                           | ctions 🚽                                | 3) Settings                         | <ul> <li>Fixed</li> </ul>         | Income | e Trading                      |
| 12:32                           |        |   |         |                                |   |                                     |                                   |        |                                |
|                                 |        | 5) Bills 6) Notes   | 7) TIPS | 8) Str                         | ips 🤌 Spi                               | rds 10) Curves                      | : 11) FRN                         | 12) B  | flv 🕨 🔻                        |
| 21) T/                          |        | T/1-2 23) T/2-4   |         | 25) T/7                        |   | 10-30                               |                                   |        |                                |
| 31) 2 <sup>3</sup> 8            |        | 99-19 <sup>3</sup> 4 / 99-20+                                       | 2.558   | - 02+                          | • 54) 2 <sup>1</sup> / <sub>8</sub> 921 |                                     | / 98-30+                          | 2.547  | - 03+                          |
| 32) 2 <sup>1</sup> <sub>4</sub> |        | 99-11 <sup>1</sup> <sub>4</sub> / 99-12 <sup>1</sup> <sub>4</sub>   | 2.557   | - 02+                          | 50 1 <sup>1</sup> <sub>8</sub> 921      |                                     |                                   |        | $-02_{4}^{3}$                  |
| $33) 1 \frac{1}{4}$             |        | 97-12+ / 97-13 <sup>1</sup> <sub>4</sub>                            | 2.537   | - 02+                          | 56) 2 <sup>7</sup> / <sub>8</sub> 021   |                                     |                                   | 2.551  | $-03_{4}^{3}$                  |
| 34) 2 <sup>3</sup> 8            |        | 99-19 <sup>1</sup> <sub>4</sub> / 99-20                             | 2.558   | $-02_{4}^{3}$                  | 5) 2 021                                | 98-19                               |                                   |        | - 03+                          |
| 35) 2 <sup>1</sup> <sub>4</sub> |        | 99-11 / 99-11 <sup>3</sup> 4  | 2.553   | - 03                           | 58) 1 <sup>1</sup> <sub>4</sub> 021     |                                     | / 96-22 <sup>1</sup> 4            | 2.544  | - 03                           |
| 36) 1 <sup>3</sup> 8            | 421    | 97-16 <sup>3</sup> <sub>4</sub> / 97-17+                            | 2.550   | - 02+                          | 59) 8 N21                               | 114-01 <sup>3</sup> 4 /             | / 114-06+                         | 2.521  | - 04 <sup>1</sup> <sub>4</sub> |
| 37) 8 <sup>1</sup> 8            | 521    | 111-24 / 111-27 <sup>1</sup> 4                                      | 2.546   | - 04 <sup>1</sup> <sub>4</sub> | 60) 2 N21                               | 98-19                               | / 98-20 <sup>1</sup> <sub>4</sub> | 2.527  | - 03 <sup>3</sup> 4            |
| 38) 3 <sup>1</sup> 8            | 521    | 101-06 <sup>1</sup> <sub>4</sub> / 101-07 <sup>3</sup> <sub>4</sub> | 2.539   | - 02 <sup>3</sup> 4            | 61) 2 7 <sub>8</sub> N21                | 100-26 <sup>1</sup> <sub>4</sub>    | / 100-26 <sup>3</sup> 4           | 2.552  | - 04                           |
| 39) 2 <sup>5</sup> 8            | 521    | 100-04 <sup>1</sup> <sub>4</sub> / 100-05                           | 2.551   | - 02 <sup>3</sup> 4            | 62) 1 7 <sub>8</sub> N21                | . 98-07 <sup>1</sup> <sub>4</sub> / | / 98-08 <sup>1</sup> <sub>4</sub> | 2.536  | - 03+                          |
| 40) 2 52                        | 21     | 98-25 <sup>1</sup> 4 / 98-26  | 2.548   | - 03                           | 63) 1 <sup>3</sup> <sub>4</sub> N21     | . 97-28+ /                          | / 97-29 <sup>1</sup> 4            | 2.542  | - 03+                          |
| 41) 1 <sup>3</sup> 8            | 521    | 97-14 / 97-14 <sup>3</sup> 4  | 2.547   | - 02 <sup>1</sup> <sub>4</sub> | 64) 2 ⁵ <sub>8</sub> D21                | 100-07                              | / 100-07+                         | 2.536  | - 03 <sup>3</sup> 4            |
| 42) 2 <sup>5</sup> 8            | 621    | 100-04 <sup>3</sup> <sub>4</sub> / 100-05+                          | 2.546   | - 03 <sup>1</sup> <sub>4</sub> | 65) 2 <sup>1</sup> / <sub>8</sub> D21   | . 98-27 <sup>1</sup> <sub>4</sub> / | / 98-28 <sup>1</sup> 4            | 2.537  | - 03 <sup>3</sup> 4            |
| 43) 2 <sup>1</sup> 8            | 621    | 99-01 / 99-02   | 2.542   | - 02 <sup>3</sup> 4            | 66) 2 D21                               | 98-17                               | / 98-18                           | 2.530  | - 03 <sup>3</sup> 4            |
| 44) 1 <sup>1</sup> 8            | 621    | 96-26+ / 96-27 <sup>1</sup> <sub>4</sub>                            | 2.527   | - 02 <sup>3</sup> 4            | 67) 2 <sup>1</sup> <sub>2</sub> 122     | 99-27+ /                            | / 99-28                           | 2.545  | - 04                           |
| 45) 2 <sup>5</sup> 8            | 721    | 100-05 / 100-05 <sup>3</sup> <sub>4</sub>                           | 2.546   | - 03                           | 68) 1 <sup>1</sup> <sub>2</sub> 122     | 97-02 <sup>3</sup> 4 /              | / 97-03 <sup>3</sup> 4            | 2.533  | - 03 <sup>3</sup> 4            |
| 46) 2 <sup>1</sup> 4            | 721    | 99-09+ / 99-10+   | 2.539   | - 03                           | 69) 1 <sup>7</sup> 8 122                | 98-03 <sup>3</sup> 4 /              | / 98-04+                          | 2.541  | - 03+                          |
| 47) 1 <sup>1</sup> 8            | 721    | 96-21 <sup>3</sup> 4 / 96-22+                                       | 2.543   | - 02+                          | 70) 2 222                               | 98-14 <sup>3</sup> 4 /              | / 98-16 <sup>1</sup> 4            | 2.527  | - 03+                          |
| 48) 8 1 <sub>8</sub>            | 821    | 113-01 <sup>1</sup> <sub>4</sub> / 113-05                           | 2.557   | - 04 <sup>3</sup> 4            | 71) 2 <sup>1</sup> / <sub>2</sub> 222   | . 99-28 <sup>1</sup> 4 /            | / 99-28+                          | 2.538  | - 04                           |
| 49) 2 <sup>1</sup> 8            | 821    | 98-31 / 99-00   | 2.548   | - 03+                          | 72) 1 <sup>3</sup> <sub>4</sub> 222     | . 97-23 /                           | / 97-24                           | 2.536  | - 04                           |
| 50) 2 <sup>3</sup> 4            |        | 100-14+ / 100-15 <sup>1</sup> <sub>4</sub>                          | 2.548   | - 03 <sup>1</sup> <sub>4</sub> | 73) 1 <sup>7</sup> 8 222                | 98-02                               | / 98-03                           | 2.541  | - 03 <sup>3</sup> 4            |
| 51) 2 82                        |        | 98-21 / 98-22   | 2.547   | - 02 <sup>3</sup> 4            | 74) 1 <sup>3</sup> <sub>4</sub> 322     | 97-21+ /                            | / 97-22+                          | 2.531  | - 03 <sup>3</sup> 4            |
| 52) 1 <sup>1</sup> 8            |        | 96-17 <sup>3</sup> 4 / 96-18+                                       | 2.553   | - 03 <sup>1</sup> <sub>4</sub> | 75) 1 78 322                            | 98-01 <sup>3</sup> 4 /              | / 98-02+                          | 2.528  | - 04                           |
| <u>n) n 3</u>                   | 001    | 100 151 / 100 16  | 2 245   | 023                            |   | 07 101                              | 107 20                            | 2 527  |                                |



Electronic Trading – Buying a US Treasury on FIT

| 55     |                                  |                                |        |   |         |          |      |       |     |          |            |      |       |     |          |         |         |    |
|--------|----------------------------------|--------------------------------|--------|---|---------|----------|------|-------|-----|----------|------------|------|-------|-----|----------|---------|---------|----|
|        |                                  |                                |        |   |         |          |      |       |     |          |            |      |       |     | FIT      | Inquir  | y Ticke | et |
| 10)    | ) Flip                           |                                |        |   |         |          |      |       |     |          |            |      |       |     |          | 16) Non | e       | -  |
| Side   |                                  | Secui                          | rity   |   |         | Quan     | tity |       | S   | ett      | le         | D    | )ate  |     | Select I | Dealers |         |    |
| Buy    | T 2 <sup>1</sup> <sub>2</sub> 02 |                                | -      |   |         | <u>`</u> | -    | 000 M | Re  | g        | <b>•</b> 0 | 3/04 | /19   | Ĭ   | APSC     | BARC    | BMO     |    |
|        | 9128286                          |                                |        |   | Price / |          |      |       |     | <u> </u> | -28+       | . /  | 2.53  | 8   | BNS      | CITI    | DB      |    |
|        | DV01                             |                                |        | 7.065                                   | Princip |          |      |       | \$  |          |            |      | 656.2 |     | DIWA     | JEFF    | JPM     |    |
|        |                                  |                                |        | ,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,, | Accrue  |          | r    | 17 Da | •   | )        | ,          |      | 350.8 |     | LOOP     | MS      | RBC     |    |
|        |                                  |                                |        |   | Net     | u (      |      | 1, 50 | , s | /        | 25         | *    | 007.0 |     | RBSM     | SNC     | TD      |    |
|        |                                  |                                |        |   | Net     |          |      |       | Ψ   |          | 25,        | 002, | 00710 | •   | WFS      | 5110    |         |    |
|        |                                  |                                |        |   |         |          |      |       |     |          |            |      |       |     | 113      |         |         |    |
| Broker | F                                | Rid Dv                         | Ask Px | t                                       | RVld    | AYld     |      |       | RS  | z AS     | 57         |      | Time  | •   |          |         |         |    |
| DIWA   |                                  |                                | 99-28+ |   | Ditta   | 2.538    |      |       | 00  |          | 4.4        |      | 12:38 |     |          |         |         |    |
| CG     | 99                               |                                | 99-28+ |   | 2.541   | 2.538    |      |       | 35  | 0 35     |            |      | 12:37 |     |          |         |         |    |
| DB     |                                  |                                | 99-28+ |   |         | 2.538    |      |       |     | 0 25     |            |      | 12:00 |     |          |         |         |    |
| RBS    |                                  | -                              | 99-28+ |   |         | 2.538    |      |       |     | 0 20     |            |      | 12:38 |     | Options  |         |         |    |
| BART   | 99                               | )-28 <sup>1</sup> 4            | 99-28+ |   | 2.541   | 2.538    |      |       | 20  | 0 20     | 00         |      | 12:29 |     | <b>_</b> |         |         |    |
| WFSC   | 99                               | )-28 <sup>1</sup> <sub>4</sub> | 99-28+ |   | 2.541   | 2.538    |      |       | 17  | 7 17     | 7          |      | 12:3  | 7   | 2) Add M |         |         |    |
| MS     | 99                               | )-28 <sup>1</sup> <sub>4</sub> | 99-28+ |   | 2.542   | 2.539    |      |       | 17  | 5 17     | ′5         |      | 12:37 | 7 - | 5) Orde  | r Ticke | t       |    |
|        |                                  |                                |        |   |         |          |      |       |     |          |            |      |       |     | 9) Stage | e to TS | OX      |    |
|        |                                  |                                |        |   |         |          |      |       |     |          |            |      |       |     | Entity   |         | v       |    |
|        |                                  |                                |        |   |         |          |      | 1) Si | ıbm | nit_     |            | C    | lose  |     | ∧ More   | Optior  | IS      |    |
|        |                                  |                                |        |   |         |          |      |       |     |          |            |      |       |     |          |         |         |    |



Electronic Trading – Buying a US Treasury on FIT

| 56       |   |  |            |       |                      |          |                |
|----------|---|--|------------|-------|----------------------|----------|----------------|
|          |   |  |            |       |                      | Page 1/1 | Activity Panel |
| Х        |   | T 2 <sup>1</sup> <sub>2</sub> 02/15/22 |            |       | 1:17                 | Detail   | Pass           |
|          | Buy                                     | Dealer                                 | Quantity   | Yield | Price                |          | Status         |
| Cusip    | 9128286C9                               | DB                                     | 25,000,000 | 2.537 | 99-28₅               | Lift     | Firm 0:01      |
| Settle   | 03/04/19                                | CITI                                   | 25,000,000 | 2.540 | 99-28 <sup>3</sup> 8 | Lift     | Firm 0:01      |
| CBBT Px  | 99-28 <sup>1</sup> <sub>4</sub> /99-28+ | RBSM                                   | 25,000,000 | 2.538 | 99-28+               | Lift     | Firm 0:04      |
| CBBT Yld | 2.541/2.538                             | MS                                     | 25,000,000 | 2.538 | 99-28+               | Lift     | Firm 0:02      |
|          |   | DIWA                                   | 25,000,000 |       |                      |          | Sent Ack       |



FINRA – Financial Industry Regulatory Authority

# www.finra.org

- Dedicated to investor protection and market integrity through effective regulation of brokerdealers
- □ A not-for-profit authorized by Congress
- Great resource for market and broker-dealer information
- Has authority to fine, suspend, or bar brokers for rule infractions



FINRA – Financial Industry Regulatory Authority

# **FINRA** Mission

- Writing and enforcing rules governing the activities of 3,700 broker-dealers with 634,000 brokers
- Examining firms for compliance with those rules
- Fostering market transparency
- Educating investors

# FINRA – <u>www.finra.org</u>, Tools & Calculators, Market

### Data

#### 59

Last Updated: 03/05/2019

#### Market Data

Welcome to FINRA's Market Data Center. This comprehensive tool is designed to assist investors with market and investment research, both through the market data information provided as well as through the FINRA Investor Education material and tools.

Market Data Center Overview Guide

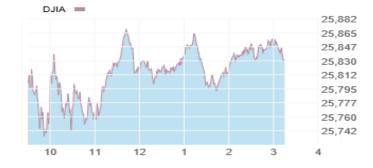
#### Market Indices

| DJIA    | 25,833.32 | 13.67 | 0.05%  |
|---------|-----------|-------|--------|
| NASDAQ  | 7,587.56  | 10.00 | 0.13%  |
| S&P 500 | 2,792.49  | -0.32 | -0.01% |

Data as of 03/05/2019 3:15:03 PM

\* End of day data for previous business day



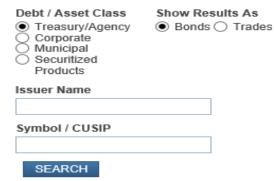


#### FINRA TRACE Bond Market Activity

| View: | Corporate | Agency | Structured Products |  |
|-------|-----------|--------|---------------------|--|
|-------|-----------|--------|---------------------|--|

|                     | All Issues | Investment Grade | High Yield | Convertible |
|---------------------|------------|------------------|------------|-------------|
| Total Issues Traded | 8559       | 6430             | 1960       | 169         |
| Advances            | 4655       | 3656             | 930        | 69          |
| Declines            | 3418       | 2521             | 806        | 91          |
| Unchanged           | 108        | 59               | 45         | 4           |
| 52 Week High        | 321        | 201              | 115        | 5           |
| 52 Week Low         | 77         | 46               | 29         | 2           |
| Dollar Volume*      | 28503      | 20911            | 6899       | 692         |

#### Quick Search



More FINRA TRACE Bond Market Information

\*Par value in millions



COMM

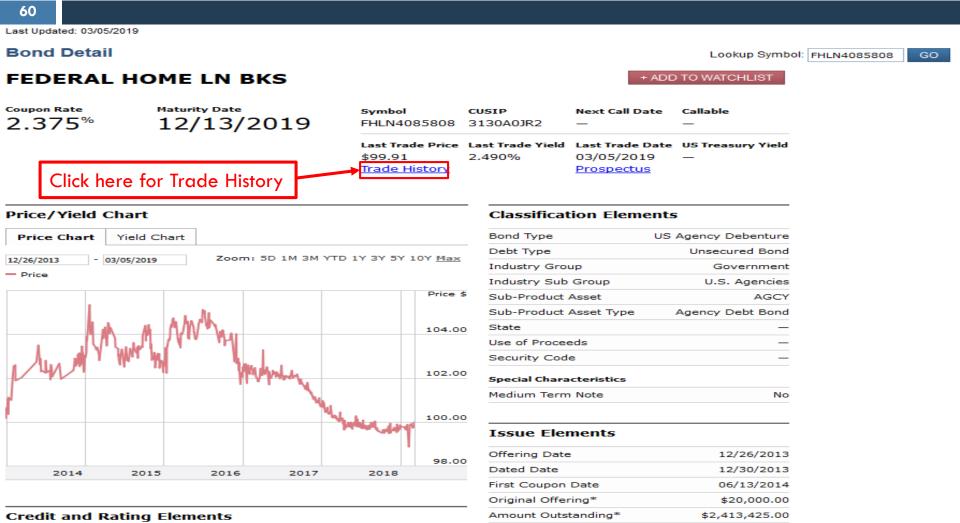
CALIFORNIA

## FINRA – <u>www.finra.org</u>, Tools & Calculators, Market



Semi-Annual

### Data



Series

Issue Description Project Name Payment Frequency

| Moody's® Rating          | Aaa (04/20/2016) |
|--------------------------|------------------|
| Standard & Poor's Rating | AA+ (12/26/2013) |
| TRACE Grade              | Investment Grade |
| Default                  |                  |



## FINRA – <u>www.finra.org</u>, Tools & Calculators, Market

### Data

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Last Updated: 03/05/2019

#### **Bond Trade Activity Search Results**

| From 03/   | 05/2018   | to 03/05/  | 2019   | GO       | G              | lossar | y of Terms   |     |           |              |         |                           |      |                      |                   |
|------------|-----------|------------|--------|----------|----------------|--------|--------------|-----|-----------|--------------|---------|---------------------------|------|----------------------|-------------------|
| Issue: FHL | N4085808  |            |        |          | ption: FEDERAL | номе   | E LN BKS     | Co  | upon Rate | e: 2.375     |         | Maturity Date: 12/13/2019 |      |                      |                   |
|            | Execution |            |        |          |                |        |              |     |           |              |         |                           |      |                      |                   |
| Date 🔻     | Time      | Settlement | Status | Quantity | Price          | Yield  | Remuneration | ATS | Modifier  | 2nd Modifier | Special | As-Of                     | Side | Reporting Party Type | Contra Party Type |
| 3/5/2019   | 15:18:15  | 3/6/2019   | т      | 500000   | 99.910         | 2.492  |              | Y   | _         | _            | -       | -                         | S    | D                    | D                 |
| 3/5/2019   | 15:18:15  | 3/6/2019   | т      | 500000   | 99.911         | 2.49   | м            |     | _         | _            | -       | -                         | s    | D                    | С                 |
| 3/5/2019   | 12:02:50  | 3/6/2019   | т      | 50000    | 99.894         | 2.513  | М            |     | _         | -            | -       | -                         | S    | D                    | C                 |
| 3/5/2019   | 12:02:50  | 3/6/2019   | т      | 50000    | 99.874         | 2.539  |              | Y   | _         | -            | -       | -                         | s    | D                    | D                 |
| 3/5/2019   | 11:56:56  | 3/6/2019   | т      | 100000   | 99.869         | 2.545  |              | Y   | _         | _            | -       | -                         | S    | D                    | т                 |
| 3/5/2019   | 11:56:46  | 3/6/2019   | т      | 100000   | 99.869         | 2.545  |              | Y   | _         | _            | -       | -                         | s    | т                    | D                 |
| 3/5/2019   | 11:56:46  | 3/6/2019   | т      | 100000   | 99.874         | 2.539  | м            |     | _         | _            | -       | -                         | s    | D                    | С                 |
| 3/5/2019   | 11:54:49  | 3/6/2019   | т      | 20000    | 99.873         | 2.54   |              | Y   | _         | _            | -       | -                         | s    | D                    | D                 |
| 3/5/2019   | 11:54:49  | 3/6/2019   | т      | 20000    | 99.963         | 2.421  | м            |     | _         | _            | -       | -                         | s    | D                    | с                 |
| 3/5/2019   | 11:10:24  | 3/6/2019   | т      | 75000    | 99.870         | 2.544  |              | Y   | _         | _            | -       | -                         | s    | D                    | т                 |
| 3/5/2019   | 11:10:14  | 3/6/2019   | т      | 75000    | 99.870         | 2.544  |              | Y   | _         | _            | -       | -                         | s    | т                    | D                 |
| 3/5/2019   | 11:10:14  | 3/6/2019   | т      | 75000    | 99.870         | 2.544  | N            |     | _         | _            | -       | -                         | s    | D                    | с                 |
| 3/5/2019   | 11:05:07  | 3/6/2019   | т      | 30000    | 99.870         | 2.544  |              | Y   | _         | _            | -       | -                         | s    | D                    | D                 |
| 3/5/2019   | 11:05:07  | 3/6/2019   | т      | 30000    | 99.970         | 2.412  | м            |     | _         | _            | -       | -                         | s    | D                    | с                 |
| 3/5/2019   | 11:05:07  | 3/6/2019   | т      | 30000    | 99.870         | 2.544  |              |     | _         | _            | -       | -                         | s    | D                    | D                 |
| 3/5/2019   | 10:08:31  | 3/6/2019   | т      | 100000   | 99.870         | 2.544  |              | Y   | _         | _            | -       | -                         | s    | D                    | т                 |
| 3/5/2019   | 10:08:31  | 3/6/2019   | т      | 100000   | 99.920         | 2.478  | м            |     | _         | _            | -       | -                         | s    | D                    | с                 |
| 3/5/2019   | 10:08:31  | 3/6/2019   | т      | 100000   | 99.870         | 2.544  |              |     | _         | _            | -       | -                         | s    | D                    | D                 |
| 3/5/2019   | 10:08:19  | 3/6/2019   | т      | 100000   | 99.870         | 2.544  |              | Y   | _         | _            | -       | -                         | s    | т                    | D                 |
| 3/4/2019   | 13:58:18  | 3/5/2019   | т      | 160000   | 100.009        | 2.361  | м            |     | _         | _            | -       | -                         | s    | D                    | с                 |
|            |           |            |        |          |                |        |              |     |           | 1 2 3        | 4 5 6   | 5 7                       | 8 9  | 10 Next 1            | of 50 GO          |

1 2 3 4 5 6 7 8 9 10 Next 1

of 50 GO



# ACCESSING AND ADJUSTING PORTFOLIO LIQUIDITY

# FINRA – Price Transparency

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#### Bond Trade Activity Search Results

| From 11/09  | 9/2016    | to 11/13/  | 2017      | GO   | G       | lossar | y of Terms   |     |          |              |         |       |      |                      |                      |
|-------------|-----------|------------|-----------|--|---------|--------|--------------|-----|----------|--------------|---------|-------|------|----------------------|----------------------|
| Issue: UBS4 | 154104    | D          | escriptio | scription: UBS AG STAMFORD BRH MEDIUM TERM SR DEP N Coupon Rate: 2.375 |         |        |              |     |          |              |         |       |      | Matur                | ity Date: 08/14/2019 |
|             | Execution |            |           |  |         |        |              |     |          |              |         |       |      |                      |                      |
| Date 🔻      | Time      | Settlement | Status    | Quantity   | Price   | Yield  | Remuneration | ATS | Modifier | 2nd Modifier | Special | As-Of | Side | Reporting Party Type | Contra Party Type    |
| 11/13/2017  | 16:36:00  | 11/15/2017 | т         | 1150000  | 100.463 | 2.103  | м            |     | _        | _            | -       | -     | В    | D                    | c                    |
| 11/13/2017  | 13:48:32  | 11/15/2017 | т         | 2000000  | 100.590 | 2.029  | м            |     | _        | _            | -       | -     | S    | D                    | c                    |
| 11/13/2017  | 13:40:37  | 11/15/2017 | т         | 2000000  | 100.504 | 2.079  |              |     | _        | _            | -       | -     | S    | D                    | C                    |
| 11/13/2017  | 13:29:17  | 11/15/2017 | т         | 351000   | 100.418 | 2.129  |              |     | _        | _            | -       | -     | S    | D                    | C                    |
| 11/13/2017  | 13:15:19  | 11/15/2017 | т         | 250000   | 100.393 | 2.144  | N            |     | _        | _            | -       | -     | S    | D                    | A                    |
| 11/10/2017  | 16:00:46  | 11/14/2017 | т         | 250000   | 100.535 | 2.061  | м            |     | _        | -            | -       | -     | S    | D                    | C                    |
| 11/10/2017  | 15:00:50  | 11/14/2017 | т         | 300000   | 100.503 | 2.08   | N            |     | _        | _            | -       | -     | S    | D                    | c                    |
| 11/10/2017  | 12:01:38  | 11/14/2017 | т         | 250000   | 100.489 | 2.088  |              |     | _        | _            | -       | -     | S    | D                    | C                    |
| 11/10/2017  | 09:21:12  | 11/14/2017 | т         | 5000000  | 100.947 | 1.822  | M            |     | _        | -            | -       | -     | S    | D                    | c                    |
| 11/10/2017  | 09:02:00  | 11/14/2017 | т         | 5000000  | 100.507 | 2.078  |              |     | _        | _            | -       | -     | S    | D                    | C                    |
| 11/10/2017  | 09:01:00  | 11/14/2017 | т         | 5000000  | 100.527 | 2.066  |              |     | _        | _            | -       | -     | S    | D                    | C                    |
| 11/9/2017   | 13:41:51  | 11/13/2017 | Т         | 700000   | 100.620 | 2.012  | М            |     | _        | _            | -       | -     | S    | D                    | C                    |
| 11/9/2017   | 13:41:00  | 11/13/2017 | т         | 700000   | 100.569 | 2.042  |              |     | _        | _            | -       | -     | S    | D                    | C                    |
| 11/9/2017   | 13:09:33  | 11/13/2017 | т         | 5000000  | 100.528 | 2.066  |              |     | _        | _            | -       | -     | S    | D                    | C                    |
| 11/9/2017   | 12:04:00  | 11/13/2017 | т         | 5MM+   | 100.554 | 2.051  | м            |     | _        | _            | -       | -     | В    | D                    | C                    |
| 11/8/2017   | 15:47:24  | 11/10/2017 | т         | 1200000  | 100.566 | 2.045  | м            |     | _        | _            | -       | -     | S    | D                    | C                    |
| 11/8/2017   | 15:01:43  | 11/13/2017 | т         | 300000   | 100.547 | 2.055  | М            |     | _        | _            | -       | -     | в    | D                    | C                    |
| 11/8/2017   | 14:41:39  | 11/10/2017 | т         | 100000   | 100.568 | 2.044  | М            |     | Z        | _            | -       | -     | S    | D                    | c                    |
| 11/7/2017   | 12:06:19  | 11/9/2017  | т         | 5MM+   | 100.592 | 2.031  | м            |     | _        | _            | -       | -     | S    | D                    | c                    |
| 11/7/2017   | 10:55:46  | 11/9/2017  | т         | 350000   | 100.579 | 2.038  | N            |     | _        | _            | -       | -     | в    | D                    | C                    |
|             |           |            |           |  |         |        |              |     |          | 1 2 3        | 4 5 4   | 5 7   | 8 9  | 10 Next 1            | of 45 GO             |



ORNIA





ALIFORNIA EBT AND NVESTMENT DVISORY

# FINRA – Price Transparency

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Last Updated: 03/06/2019

#### **Bond Trade Activity Search Results**

|  | -        |            |        |          |         |         |                |     |          |              |           |                  |      |                      |                           |  |  |
|--|----------|------------|--------|----------|---------|---------|----------------|-----|----------|--------------|-----------|------------------|------|----------------------|---------------------------|--|--|
| From 03/06/2018 to 03/06/2019 GO Glossary of Terms |          |            |        |          |         |         |                |     |          |              |           |                  |      |                      |                           |  |  |
| Issue: FHLN  | 4465601  |            |        |          |         | Descrip | ption: FEDERAL | ном | E LN BKS | Co           | upon Rate | e: <b>1.</b> 375 |      | Matur                | Maturity Date: 03/18/2019 |  |  |
| Execution  |          |            |        |          |         |         |                |     |          |              |           |                  |      |                      |                           |  |  |
| Date 🔻   | Time     | Settlement | Status | Quantity | Price   | Yield   | Remuneration   | ATS | Modifier | 2nd Modifier | Special   | As-Of            | Side | Reporting Party Type | Contra Party Type         |  |  |
| 3/6/2019   | 09:29:03 | 3/7/2019   | т      | 225000   | 99.965  | 2.505   | м              |     | _        | _            | -         | -                | в    | D                    | С                         |  |  |
| 3/6/2019   | 09:11:21 | 3/7/2019   | т      | 225000   | 99.965  | 2.505   |                |     | _        | _            | -         | -                | s    | D                    | D                         |  |  |
| 3/6/2019   | 09:09:30 | 3/7/2019   | Cancel | 225000   | 99.965  | 2.505   | м              |     | _        | _            | -         | -                | в    | D                    | С                         |  |  |
| 3/6/2019   | 09:09:30 | 3/7/2019   | Cancel | 225000   | 99.965  | 2.505   | м              |     | _        | _            | -         | -                | в    | D                    | С                         |  |  |
| 3/4/2019   | 13:33:45 | 3/6/2019   | т      | 300000   | 99.966  | 2.381   | м              |     | _        | _            | -         | -                | в    | D                    | c                         |  |  |
| 3/4/2019   | 12:24:11 | 3/4/2019   | т      | 1000000  | 99.961  | 2.364   | м              |     | _        | _            | -         | -                | в    | D                    | С                         |  |  |
| 3/1/2019   | 12:48:07 | 3/4/2019   | т      | 2540000  | 99.960  | 2.402   | м              |     | _        | _            | -         | -                | s    | D                    | С                         |  |  |
| 2/28/2019  | 10:25:03 | 2/28/2019  | т      | 750000   | 99 955  | 2 178   | м              |     |          |              | -         |                  | в    | D                    | c                         |  |  |
| 2/27/2019  | 16:28:07 | 2/28/2019  | т      | 5MM+     | 99.955  | 2.173   | м              |     | _        | _            | -         | -                | в    | D                    | С                         |  |  |
| 2/27/2019  | 16:24:29 | 2/28/2019  | т      | 400000   | 99.950  | 2.262   | N              |     | _        | _            | -         | -                | s    | D                    | С                         |  |  |
| 2/27/2019  | 16:24:29 | 2/28/2019  | т      | 95000    | 99.950  | 2.262   | N              |     | _        | _            | -         | -                | s    | D                    | С                         |  |  |
| 2/27/2019  | 16:24:29 | 2/28/2019  | т      | 30000    | 99.950  | 2.262   | N              |     | _        | _            | -         | -                | S    | D                    | С                         |  |  |
| 2/27/2019  | 16:23:23 | 2/28/2019  | т      | 525000   | 99.950  | 2.262   |                |     | _        | _            | -         | -                | S    | D                    | D                         |  |  |
| 2/27/2019  | 15:22:25 | 2/28/2019  | т      | 1740000  | 99.957  | 2.137   | м              |     | _        | _            | -         | -                | в    | D                    | С                         |  |  |
| 2/27/2019  | 12:40:00 | 2/28/2019  | т      | 250000   | 99.956  | 2.155   |                |     | _        | _            | -         | -                | s    | D                    | D                         |  |  |
| 2/27/2019  | 12:40:00 | 2/28/2019  | т      | 250000   | 100.073 | 0.061   | м              |     | _        | _            | -         | -                | S    | D                    | С                         |  |  |
| 2/27/2019  | 12:40:00 | 2/28/2019  | т      | 250000   | 99.956  | 2.155   |                | Y   | _        | _            | -         | -                | s    | D                    | D                         |  |  |
| 2/26/2019  | 15:40:08 | 2/27/2019  | т      | 300000   | 99.954  | 2.151   |                | Y   | _        | -            | -         | -                | S    | D                    | D                         |  |  |
| 2/26/2019  | 15:40:08 | 2/27/2019  | т      | 300000   | 99.954  | 2.151   | N              |     | _        | _            | -         | -                | s    | D                    | С                         |  |  |
| 2/26/2019  | 14:31:58 | 2/28/2019  | т      | 5MM+     | 99.957  | 2.137   | М              |     | _        | _            | -         | -                | В    | D                    | С                         |  |  |