INTERMEDIATE PUBLIC FUNDS INVESTING



WEBINAR 1 | ASSESSING AND ADJUSTING PORTFOLIO LIQUIDITY

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January 26, 2022



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DURATION, CONVEXITY, EARNINGS

Don Collins Wedbush Securities CDIAC January 26, 2022

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TYPES OF DURATION: Start with Macaulay Duration

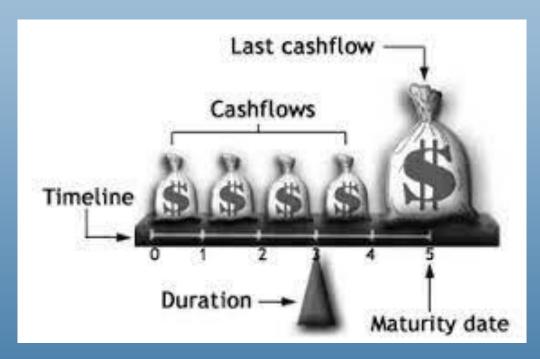
- The Macaulay duration is the weighted average term to maturity of the cash flows from a bond.
- It is a measure of the time required for an investor to be repaid the bond's price by the bond's total cash flows.
- The Macaulay duration is measured in units of time (e.g., years).
- Macaulay duration is frequently used by portfolio managers who use an immunization strategy.

$$Macaulay Duration = \sum_{i}^{n} t_{i} \times \frac{PV_{i}}{V}$$

Where:

- •t_i The time until the *i*th cash flow from the asset will be received
- •PV_i The present value of the *i*th cash flow from the asset
- •V The present value of all cash flows from the asset

 Macauley duration is the point where the weights (cash flows) are in balance



TYPES OF DURATION: Modified Duration

- Relative to the Macaulay duration, the modified duration metric is a more precise measure of price sensitivity.
- The modified duration figure indicates the percentage change in the bond's value given an X% interest rate change. Unlike the Macaulay duration, modified duration is measured in percentages.
- The modified duration is often considered as an extension of the Macaulay duration.
 It is supported by the following mathematical formula:

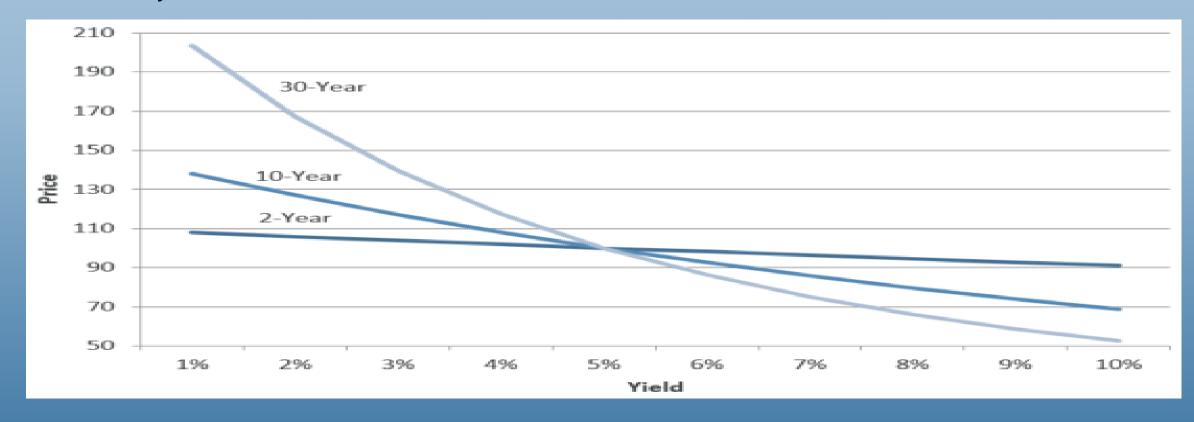
Modified Duration =
$$\frac{\text{Macaulay Duration}}{\left(1 + \frac{\text{YTM}}{\text{n}}\right)}$$

- YTM The yield to maturity of a bond
- n The frequency of compounding

Duration and concepts of convexity

Duration:

- Simplified: modified duration gives an idea of how the price of a bond will be affected should interest rates change. A higher duration implies greater price volatility should rates move. Duration is quoted as the percentage change in price for each given percent change in interest rates. For example, the price of a bond with a duration of 2 would be expected to increase (decline) by about 2.00% for each 1.00% move down (up) in rates.
- The duration of a bond is primarily affected by its coupon rate, yield, and remaining time to maturity. The duration of a bond will be higher the lower its coupon. Duration will be higher the lower its yield. Duration will also be higher the longer its maturity.

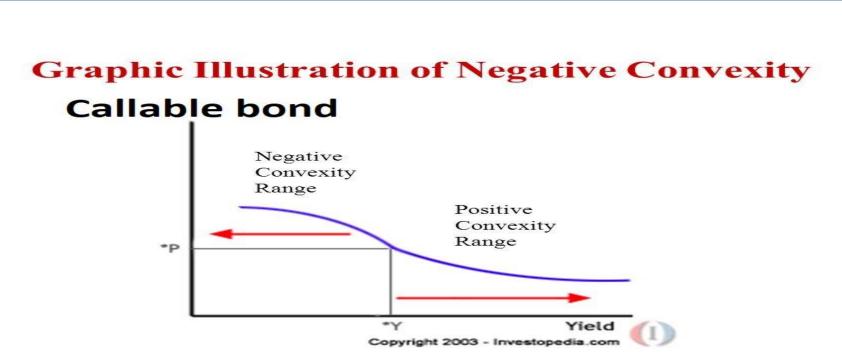


What does it look like in Basis Point Value?

	\$1,000,000	Yield +-	BPV
1 year	T 1.125% 1/31/2023	1	\$ -103.91
		-1	\$ 103.92
2 year	T .125% 1/15/24	1	\$ (193.86)
		-1	\$ 198.20
3 year	T 1.125% 1/15/25	1	\$ (292.58)
		-1	\$ 292.68
4 year	T .375% 1/31/26	1	\$ (382.18)
		-1	\$ 382.35
5 year	T 1.50% 1/31/27	1	\$ (483.41)
		-1	\$ 483.67

WHAT IS NEGATIVE CONVEXITY?

- Negative convexity exists when the shape of a bond's yield curve is concave. A bond's convexity
 is the rate of change of its duration, and it is measured as the second derivative of the bond's
 price with respect to its yield.
- For example, with a callable bond, as interest rates fall, the incentive for the issuer to call the bond at par increases; therefore, its price will not rise as quickly as the price of a non-callable bond. The price of a callable bond might actually drop as the likelihood that the bond will be called increases. This is why the shape of a callable bond's curve of price with respect to yield is concave or negatively convex.

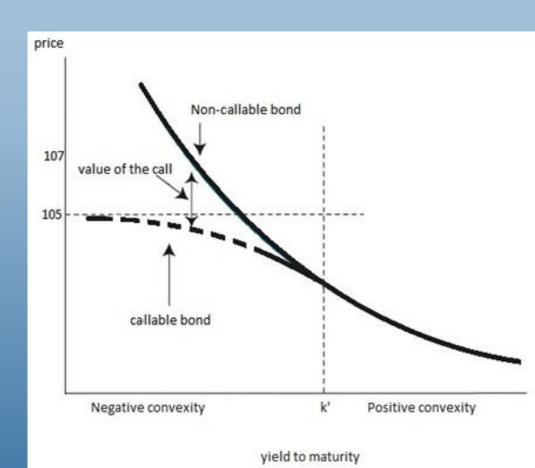


TYPES OF DURATION: Effective Duration

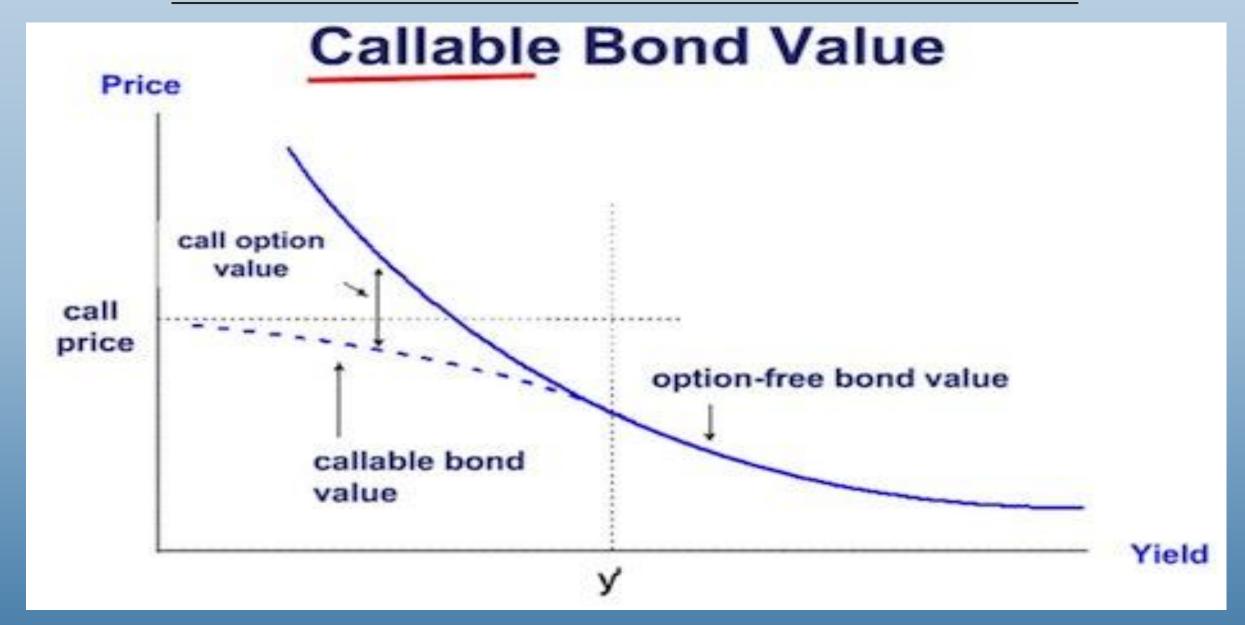
- Effective duration is a measure of the duration for bonds with embedded options (e.g., callable bonds).
- Unlike the modified duration and Macaulay duration, effective duration considers fluctuations in the bond's price movements relative to the changes in the bond's yield to maturity (YTM). In other words, the measure takes into account possible fluctuations in the expected cash flows of a bond.

Effective Duration =
$$\frac{V_{-\Delta y} - V_{+\Delta y}}{2 \times V_0 \times \Delta y}$$

- $V_{-\Delta y}$ The bond's value if yield falls by y%
- $V_{+\Delta y}$ The bond's value if yield rises by y%
- V₀ The present value of all cash flows of the bond
- Δ_y The yield change



IF RATES MOVE. BULLET VERSUS CALLABLE

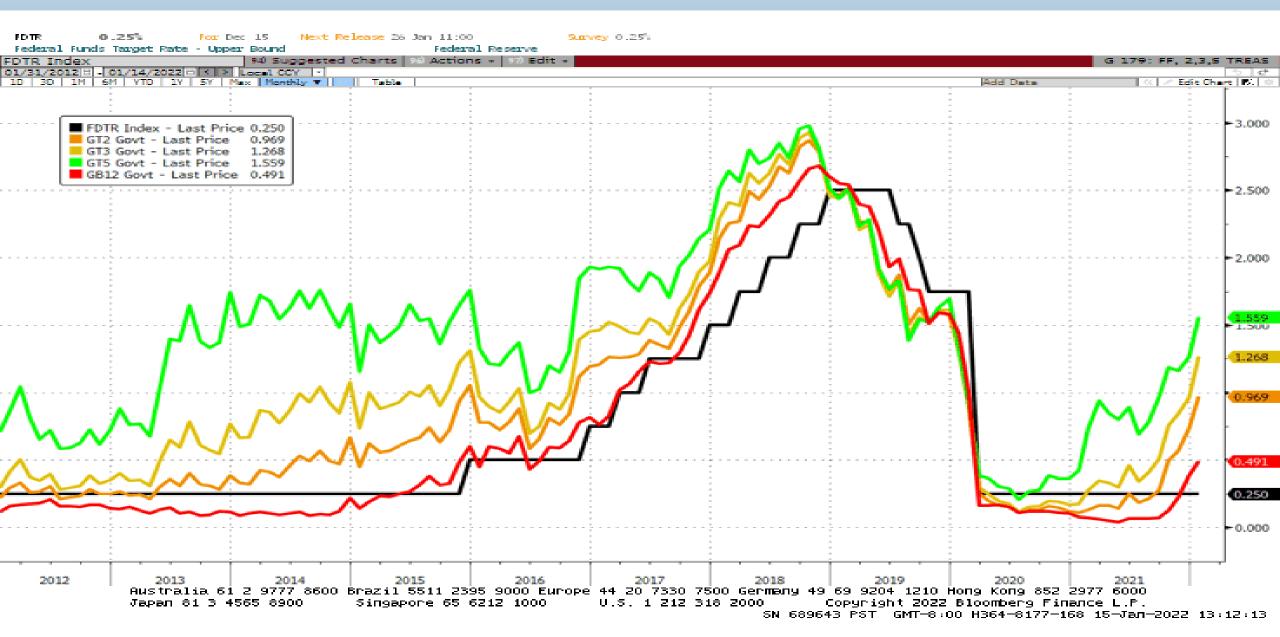


CHANGES IN MARKET VALUE AS INTEREST RATES SHIFT ON A CALLABLE (OPTION) SECURITY

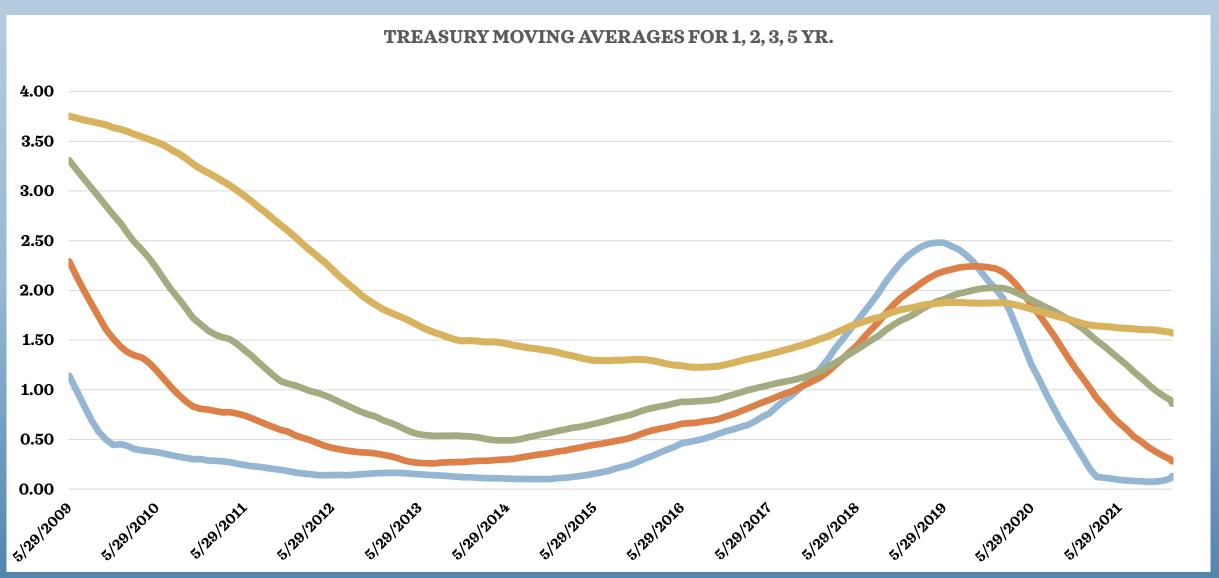
- 5 YEAR, NON CALL 1 YEAR, QUARTERLY CALLABLE (BERMUDA CALL)
- FHLB 1.70% 1/27/2027, CALLABLE 1/27/23
- Purchase \$1,000,000.00 face at par (100.00)
- Negative Convexity

5YR NONCALL 1YR QTRLY CALL	Yield +/-	GAIN/LOSS	BPV
FHLB 1.70% 1/27/27 (1/27/23)	50	\$ (23,552.00)	\$ (471.04)
	-50	\$ 4,955.36	\$ 99.10

FED FUNDS, 1 YR BILL, 2, 3, 5 YEAR TREASURY NOTES

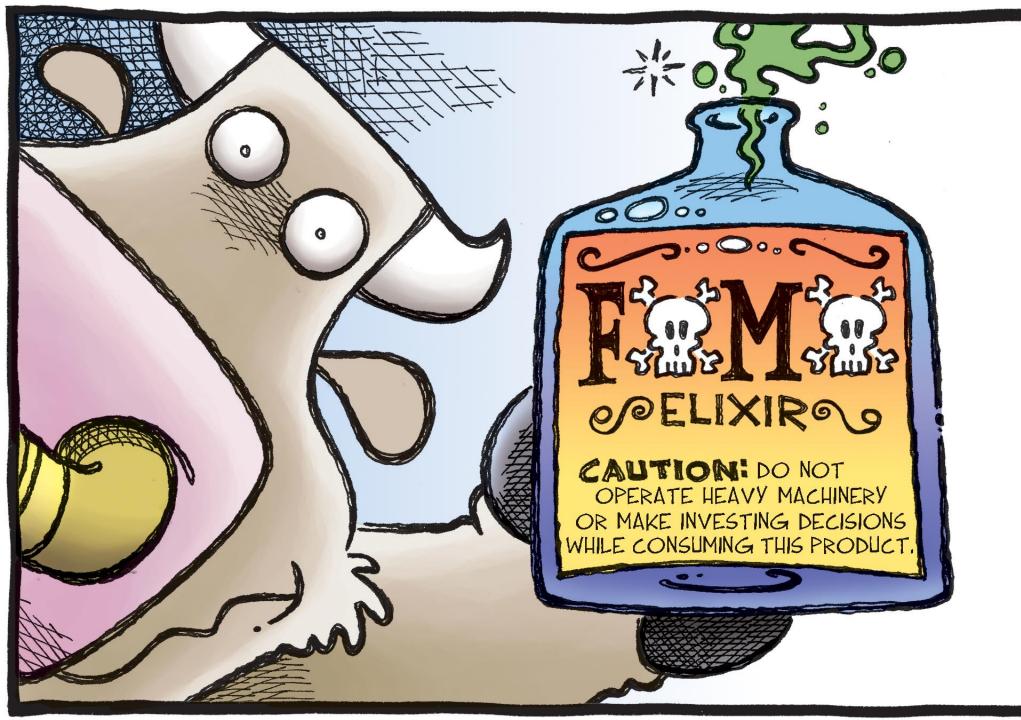


Yields over time comparing 1's, 2's, 3's, 5's



KEY TAKAWAYS:

- Stable duration over time will produce higher returns over time.
- Generally, a larger stable duration will outperform a lower duration over long time horizons.
- When explaining unrealized losses and or gains, the move up or down in portfolio market value is in direct proportion to changes in interest rates multiplied by the Duration and size of your portfolio.
- Unrealized losses should be celebrated with a laddered portfolio as you will be reinvesting in a higher rate environment thereby increasing the returns/cashflows over time.
- Opposite may be said for unrealized gains. As higher yielding bonds mature, they will be reinvested into a lower rate environment thereby reducing the returns/cashflows over time.
- Ever-changing interest rates introduce uncertainty in fixed-income investing. Duration and convexity let investors quantify this uncertainty, helping them manage their fixed-income portfolios.



Hubert White, III, CFA, CTP



Chief Investment Officer

City and County of San Francisco



CMTA President







Assessing & Adjusting
Portfolio Liquidity

CA Government

Code 53600.5

Objectives

When investing, reinvesting, purchasing, acquiring, exchanging, selling, or managing public funds, the primary objective of a trustee shall be to safeguard the principal of the funds under its control. The secondary objective shall be to meet the liquidity needs of the depositor. The third objective shall be to achieve a return on the funds under its control.







Assessing & Adjusting
Portfolio Liquidity
The Importance of a Cash Forecast

Primary Objectives:

- Liquidity Management having sufficient cash available to meet cash outflows. Matching an
 investment maturity to a known future cash disbursement immunizes the cash flow and reduces the
 liquidity risk in the portfolio. Theoretically, if all cash disbursements are matched to a portfolio
 security maturity, liquidity risk is mitigated.
- Managing Costs cash forecasting can help minimize excess bank balances and increase portfolio returns. Idle cash creates cash drag on an investment portfolio. The impact of cash drag is not readily visible and can be difficult to quantify.

Higher degree of portfolio cashflow certainty can translate into longer portfolio average maturity and portfolio durations.

Dynamic Process







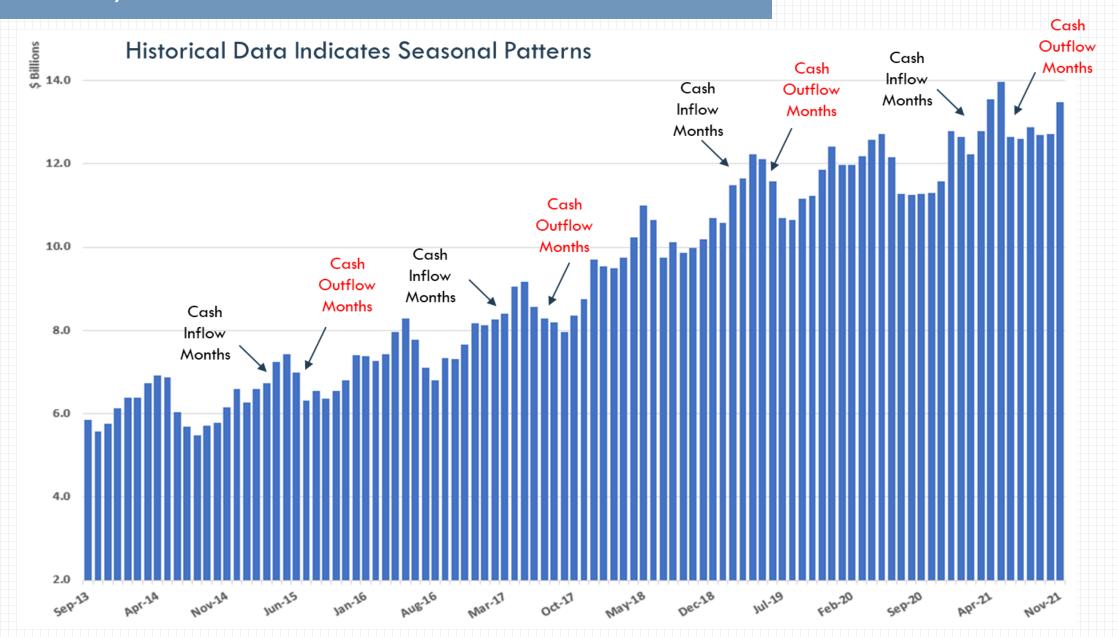
- Examine historical data to identify seasonality/trends
- Gather information on future cash disbursements and cash receipts from the pool participants
- Use statistical extrapolation to predict a pattern of future cash flows (i.e. Moving Average, Exponential Smoothing)
- Create a model incorporating all cash disbursement, cash receipt, and portfolio information
- Update model as new information becomes available

City & County of San Francisco – End of Month Balances









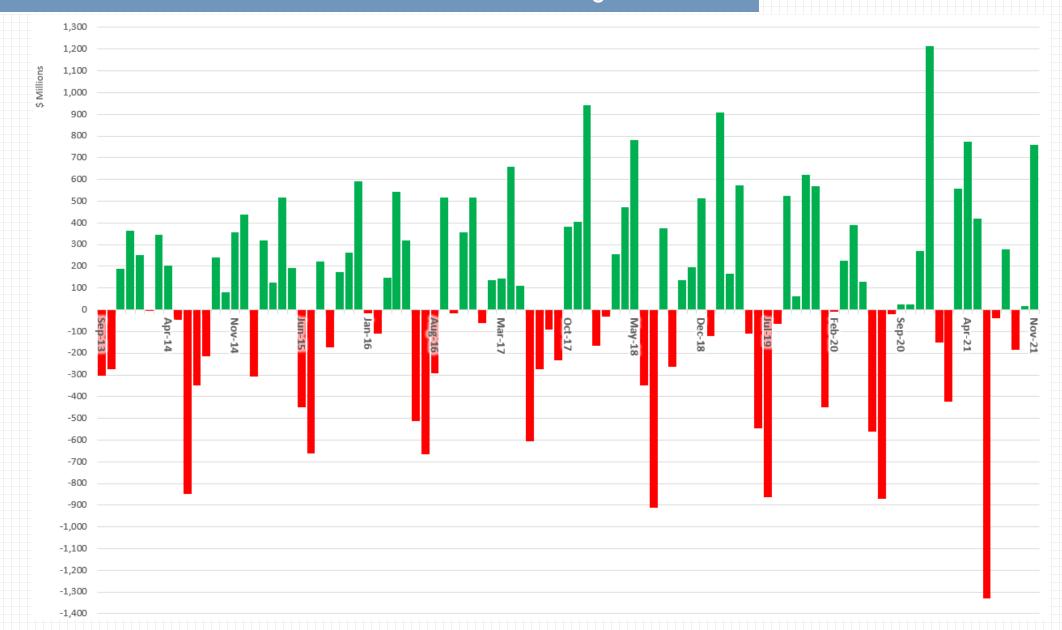
Assessing & Adjusting Portfolio Liquidity

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CCSF Pooled Fund – Month to Month Portfolio Change



FORECASTING EXAMPLE – 6 Month Moving Average







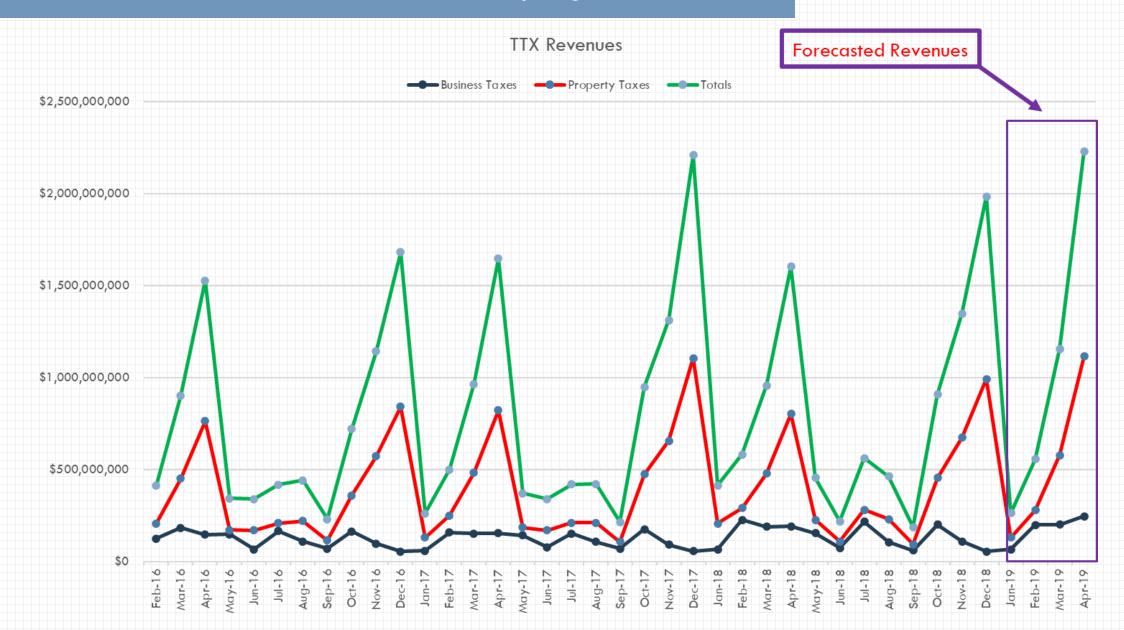
4	Α	В	С	D	Е	F	G	Н	1	J	K
1		Property Taxes					De-seasonalized			2019 de-seasonalized	2019 re-seasonalized
2	Month	Year 2016	Year 2017	Year 2018	Month Average	Seasonal Index	Year 2016	Year 2017	Year 2018	Forecast (6m MA)	Forecast
3	January	\$72,684,698	\$139,888,490	\$65,241,751	\$92,604,980	0.33	\$217,338,964.10	\$418,289,136	\$195,083,352.73	\$288,332,167.98	\$96,426,964.40
4	February	\$81,977,743	\$92,863,543	\$65,760,714	\$80,200,667	0.29	\$283,039,417.64	\$320,624,137	\$227,047,897.55	\$281,920,764.79	\$81,653,743.48
5	March	\$267,360,052	\$329,046,467	\$288,168,178	\$294,858,232	1.06	\$251,080,047.74	\$309,010,273	\$270,621,131.87	\$278,030,423.02	\$296,057,886.83
6	April	\$616,335,031	\$668,966,963	\$611,342,351	\$632,214,782	2.28	\$269,948,643.88	\$293,000,909	\$267,761,899.45	\$283,860,044.29	\$648,096,936.82
7	May	\$23,785,049	\$43,021,205	\$72,753,363	\$46,519,872	0.17	\$141,577,578.30	\$256,078,431	\$433,055,443.65	\$284,344,747.79	\$47,769,949.45
8	June	\$104,112,396	\$92,182,589	\$35,551,934	\$77,282,306	0.28	\$373,036,484.95	\$330,291,784	\$127,383,183,96	\$282,874,609.96	\$78,948,721.10
9	July	\$43,886,114	\$56,998,552	\$65,426,587	\$55,437,084	0.20	\$219,207,641.39	\$284,703,224	\$326,800,587.10	\$283,227,126.31	\$56,703,032.22
10	August	\$110,823,880	\$103,742,309	\$124,653,628	\$113,073,272	0.41	\$271,395,306.87	\$254,053,330	\$305,262,815.41	\$282,376,286.03	\$115,307,946.91
11	September	\$44,495,383	\$37,857,479	\$34,060,728	\$38,804,530	0.14	\$317,512,966.00	\$270,145,791	\$243,052,695.41	\$282,452,206.23	\$39,582,065.75
12	October	\$196,593,074	\$299,028,192	\$253,284,692	\$249,635,319	0.90	\$218,067,590.89	\$331,692,038	\$280,951,823.32	\$283,189,170.10	\$255,301,712.86
13	November	\$473,153,696	\$563,487,381	\$565,361,004	\$534,000,694	1.93	\$245,351,862.36	\$292,194,015	\$293,165,574.76	\$283,077,357.74	\$545,906,180.52
14	December	\$786,574,456	\$1,048,391,130	\$936,780,115	\$923,915,234	3.34	\$235,741,831.81	\$314,210,109	\$280,759,511.87	\$282,866,126.06	\$943,809,028.35
15					\$276,903,818				\$288,332,167.98		
16									\$281,920,764.79		
17	Colum	n E = N	Nonthly A	verage	of Years				\$278,030,423.02		
18		,2017,2							\$283,860,044.29		
19					2.51				\$284,344,747.79		
20	Colum	n F = S	easonal	Index =	Monthly				\$282,874,609.96		
21	AVG/	F15							\$283,227,126.31		
21 22 23	,								\$282,376,286.03		
23	Column I = 6 Month Moving Average								\$282,452,206.23		
24	²⁴ Column K= Re-seasonalized Forecast =								\$283,189,170.10		
25			The state of the s		lized Fore				\$283,077,357.74		
26	Seasc	mai mae	by De-S	easonal	ized Fore	casi			\$282,866,126.06		

CCSF TTX Historic Revenues – Developing a Forecast









Assessing & Adjusting Portfolio Liquidity

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Developing a Forecast – Assuming Normal Cash Inflows

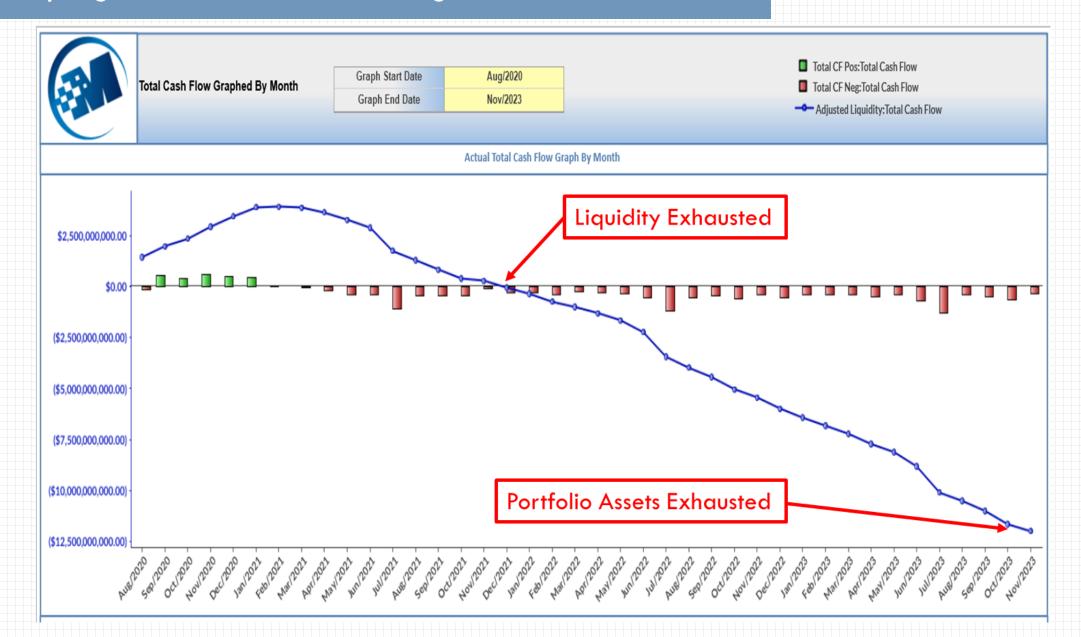


Developing a Forecast – Assuming Zero Cash Inflows









Assessing & Adjusting Portfolio Liquidity

Daily Cash Projection







8/20/2020				1		
Opening Balance	\$8,074,230.78			CitiBank Wire Transfer Amount		MMKT Fund Limit
				\$50,000,000.00		\$362,851,459.01
Sources:	\$117,123,023.43	\$167,144,989.83		(\$99,956,395.50)		One Day Float
Maturity 912796XF1	\$50,000,000.00		Investment Interest	\$21,966.40		\$1,301,753.57
Maturity	\$0.00			(\$49,934,429.10)		
Maturity	\$0.00					
Maturity	\$0.00			Total Credits	\$117,403,530.70	
Maturity	\$0.00	Bank Info	rmation	1 Day Float	the state of the s	
Maturity	\$0.00			2+ Day Float		
Maturity	\$0.00			Same Day Credits		
Maturity	\$0.00					
•						
				Sources (credits)		Uses (debits)
Uses:	(\$45,843,882.70)	(\$145,800,278.20)	CP Issuance	\$0.00	Payroll	\$0.00
Purchase 9127964D8	(\$49,969,666.50)		Lockbox	\$0.00	Payroll Taxes	\$0.00
Purchase 9127963A5	(\$49,986,729.00)		Incoming Wires	\$0.00	Paymode	(\$11,009,659.50
Purchase	\$0.00		Retirement	\$0.00	Retirement	\$0.00
Purchase	\$0.00		Sold MMKT	\$30,000,000.00	Purchase MMKT	\$0.00
Purchase	\$0.00		Sold MMKT	\$0.00	Purchase MMKT	\$0.00
Purchase	\$0.00		Bond Issue Proceeds	\$0.00	Deferred Comp	\$0.00
Purchase	\$0.00		Revenues		Outgoing Wires	(\$31,546,238.00
Purchase	\$0.00		Cash Pro Credits	\$87,123,023.43	Cash Pro Debits	(\$3,287,985.20
Purchase	\$0.00		Other Incoming Funds	\$0.00	Debt Service	\$0.00
Purchase	\$0.00		Total	\$117,123,023.43	Total	(\$45,843,882.70
Purchase	\$0.00					
Purchase	\$0.00					
		(\$30,000,000.00)				
			Bank Target Bal Diff	Cash Balance + 1 Day Float		
Cash Balance		\$29,418,942.41	(\$581,057.59)	\$30,720,695.98		

Assessing & Adjusting Portfolio Liquidity Cash Forecast

 Cash Balance
 8/20/2020
 \$29,418,942.41

 ECA Target Balance
 (\$30,000,000.00)

 (\$581,057.59)

MMKT Fund Limit \$362,851,459.01 Money Market Balance \$1,831,695,414.64 Overnight Target \$300,000,000.00

	USES	SOURCES	Daily Net Cash Flow	Cash Balance	Cash Balance + MMKT Funds	Spendable Cash
Friday August 24, 2020 Payrall Tayon	(\$7,000,000.00)	\$0.00	(\$44,000,000.00)	(\$44,581,057.59)	\$1,787,114,357.05	\$1,487,114,357.05
Friday, August 21, 2020 Payroll Taxes Kaiser Health Premium	(\$7,000,000.00)	\$0.00	(\$44,000,000.00)	(\$44,561,057.59)	\$1,767,114,337.03	\$1,407,114,337.03
Saturday, August 22, 2020	(\$37,000,000.00)	\$0.00	\$0.00	(\$44,581,057.59)	\$1,787,114,357.05	\$1,487,114,357.05
	\$0.00	\$0.00	\$0.00	(\$44,581,057.59)	\$1,787,114,357.05	\$1,487,114,357.05
Sunday, August 23, 2020	\$0.00	\$25,000,000.00	\$25,000,000.00	(\$19,581,057.59)		
Monday, August 24, 2020 Maturity 313396D34	*	\$25,000,000.00			\$1,812,114,357.05	\$1,512,114,357.05
Tuesday, August 25, 2020 SFO Debt Service ACH Maturity 9127963Q0	(\$50,000,000.00) \$0.00	\$50,000,000.00	(\$10,178,076.33)	(\$29,759,133.92)	\$1,801,936,280.72	\$1,501,936,280.72
Purchase 912796A82		- 1				
	(\$49,975,402.78)	\$0.00				
ADM - Real Estate Debt Svc COP Ser 2015R1 081120	(\$5,202,673.55)	\$0.00				
Maturity 62479LHR9	\$0.00 \$0.00	\$45,000,000.00 \$0.00	\$0.00	(MOO 7EO 400 00)	¢4 004 026 200 72	¢4 F04 006 000 70
Wednesday, August 26, 2020				(\$29,759,133.92)	\$1,801,936,280.72	\$1,501,936,280.72
Thursday, August 27, 2020 Maturity 912796XG9	\$0.00	\$100,000,000.00	\$100,000,000.00	\$70,240,866.08	\$1,901,936,280.72	\$1,601,936,280.72
Friday, August 28, 2020 Maturity 3130ABZE9	\$0.00	\$6,700,000.00	\$6,700,000.00	\$76,940,866.08	\$1,908,636,280.72	\$1,608,636,280.72
Saturday, August 29, 2020	\$0.00	\$0.00	\$0.00	\$76,940,866.08	\$1,908,636,280.72	\$1,608,636,280.72
Sunday, August 30, 2020	\$0.00	\$0.00	\$0.00	\$76,940,866.08	\$1,908,636,280.72	\$1,608,636,280.72
Monday, August 31, 2020 Payroll Transfer to US Bank	(\$86,000,000.00)	\$0.00	(\$167,238,238.00)	(\$90,297,371.92)	\$1,741,398,042.72	\$1,441,398,042.72
SFO Capital Expense	(\$81,238,238.00)	\$0.00				
Pension Payment received Northern Trust	\$0.00	\$102,000,000.00				
Pension	(\$102,000,000.00)	\$0.00	A	***********	A - 70 - 000 0 - 10 - 70	A
Tuesday, September 1, 2020 Maturity 9127963R8	\$0.00	\$50,000,000.00	\$50,000,000.00	(\$40,297,371.92)	\$1,791,398,042.72	\$1,491,398,042.72
Wednesday, September 2, 2020 Payroll Taxes	(\$36,000,000.00)	\$0.00	\$14,000,000.00	(\$26,297,371.92)	\$1,805,398,042.72	\$1,505,398,042.72
Maturity 06367BAC3	\$0.00	\$50,000,000.00				
Thursday, September 3, 2020	\$0.00	\$0.00	\$0.00	(\$26,297,371.92)	\$1,805,398,042.72	\$1,505,398,042.72
Friday, September 4, 2020 Payroll Taxes	(\$7,000,000.00)	\$0.00	\$6,000,000.00	(\$20,297,371.92)	\$1,811,398,042.72	\$1,511,398,042.72
Kaiser Health Premium	(\$37,000,000.00)	\$0.00				
Maturity 459058GA5	\$0.00	\$50,000,000.00				
Saturday, September 5, 2020	\$0.00	\$0.00	\$0.00	(\$20,297,371.92)	\$1,811,398,042.72	\$1,511,398,042.72
Sunday, September 6, 2020	\$0.00	\$0.00	\$0.00	(\$20,297,371.92)	\$1,811,398,042.72	\$1,511,398,042.72
Monday, September 7, 2020	\$0.00	\$0.00	\$0.00	(\$20,297,371.92)		\$1,511,398,042.72
Tuesday, September 8, 2020 Maturity 91279463X5	\$0.00	\$50,000,000.00	\$50,000,000.00	\$29,702,628.08	\$1,861,398,042.72	\$1,561,398,042.72
Wednesday, September 9, 2020	\$0.00	\$0.00	\$0.00	\$29,702,628.08	\$1,861,398,042.72	\$1,561,398,042.72
Thursday, September 10, 2020 Maturity 912796TJ8	\$0.00	\$100,000,000.00	\$100,000,000.00	\$129,702,628.08	\$1,961,398,042.72	\$1,661,398,042.72
Friday, September 11, 2020	\$0.00	\$0.00	\$0.00	\$129,702,628.08	\$1,961,398,042.72	\$1,661,398,042.72

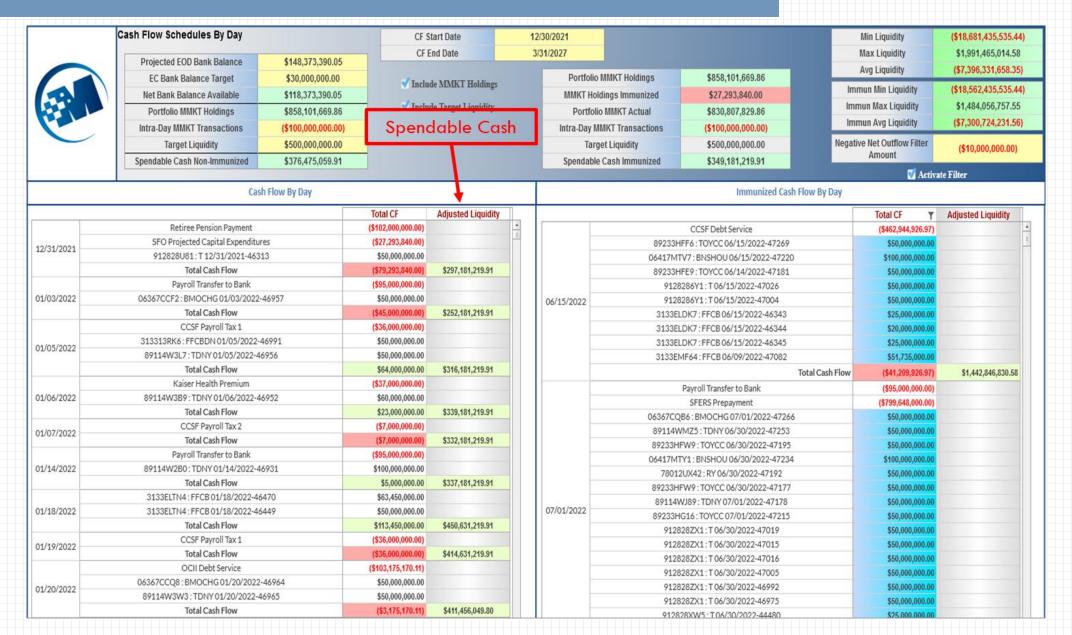
Assessing & Adjusting Portfolio Liquidity

CCSF Cash Flow Schedule By Day









Assessing & Adjusting Portfolio Liquidity

Determining An Optimal Portfolio Duration – ALM Flow Selection









Flow Selection Type

Maximum Maturity (Yrs)

5.00

Historical Net Cash Flow by Year	2018	2019	2020	2021
January		(\$119,847,491.40)	(\$448,647,971.30)	(\$152,567,793.13)
February		\$910,110,179.79	(\$7,539,007.66)	(\$424,131,996.20)
March		\$166,976,210.50	\$224,362,201.75	\$558,057,207.64
April		\$570,906,221.80	\$391,223,723.90	\$772,652,422.72
May		(\$111,065,990.48)	\$130,361,300.30	\$420,298,800.07
June		(\$546,499,906.34)	(\$559,741,656.00)	(\$1,328,609,209.83)
July	(\$911,426,445.57)	(\$862,520,286.80)	(\$869,500,897.70)	
August	\$374,384,411.50	(\$63,582,107.76)	(\$20,319,151.31)	
September	(\$263,481,773.40)	(\$522,496,417.17)	\$24,735,030.05	
October	\$135,044,456.10	\$61,968,725.89	\$25,990,625.74	
November	\$195,046,766.40	\$622,070,035.10	\$270,025,553.90	
December	\$512,557,441.20	\$570,284,228.30	\$1,215,365,138.10	

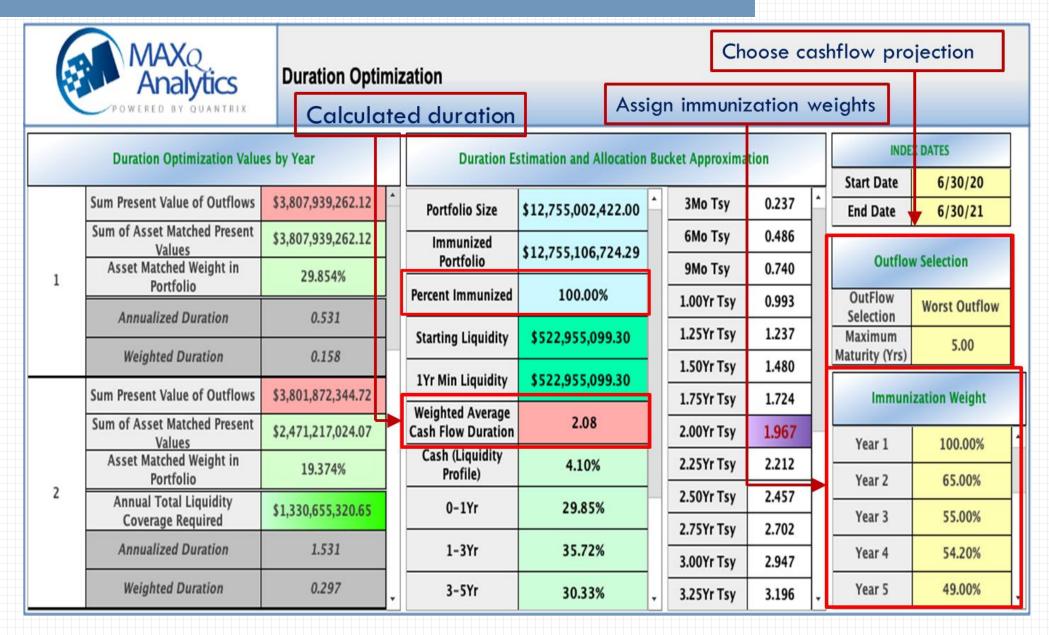
	d Net Cash by Year	Worst Outflow	Average Outflow	User Outflow	
	March	\$166,976,210.50	\$316,465,206.63	\$150,278,589.45	٨
	April	\$391,223,723.90	\$578,260,789.47	\$352,101,351.51	
	May	(\$111,065,990.48)	\$146,531,369.96	(\$122,172,589.53)	
	June	(\$1,328,609,209.83)	(\$811,616,924.06)	(\$1,461,470,130.81)	-
	July	(\$911,426,445.57)	(\$881,149,210.02)	(\$2,500,000,000.00)	
4	August	(\$63,582,107.76)	\$96,827,717.48	(\$69,940,318.54)	
1	September	(\$522,496,417.17)	(\$253,747,720.17)	(\$574,746,058.89)	
	October	\$25,990,625.74	\$74,334,602.58	\$23,391,563.17	
	November	\$195,046,766.40	\$362,380,785.13	\$175,542,089.76	
	December	\$512,557,441.20	\$766,068,935.87	\$461,301,697.08	
	January	(\$448,647,971.30)	(\$240,354,418.61)	(\$493,512,768.43)	
	February	(\$424,131,996.20)	\$159,479,725.31	(\$466,545,195.82)	
	March	\$166,976,210.50	\$316,465,206.63	\$150,278,589.45	
	April	\$391,223,723.90	\$578,260,789.47	\$352,101,351.51	
	May	(\$111,065,990.48)	\$146,531,369.96	(\$122,172,589.53)	
	June	(\$1,328,609,209.83)	(\$811,616,924.06)	(\$1,461,470,130.81)	
	July	(\$911,426,445.57)	(\$881,149,210.02)	(\$2,500,000,000.00)	۳

Determining An Optimal Portfolio Duration Model



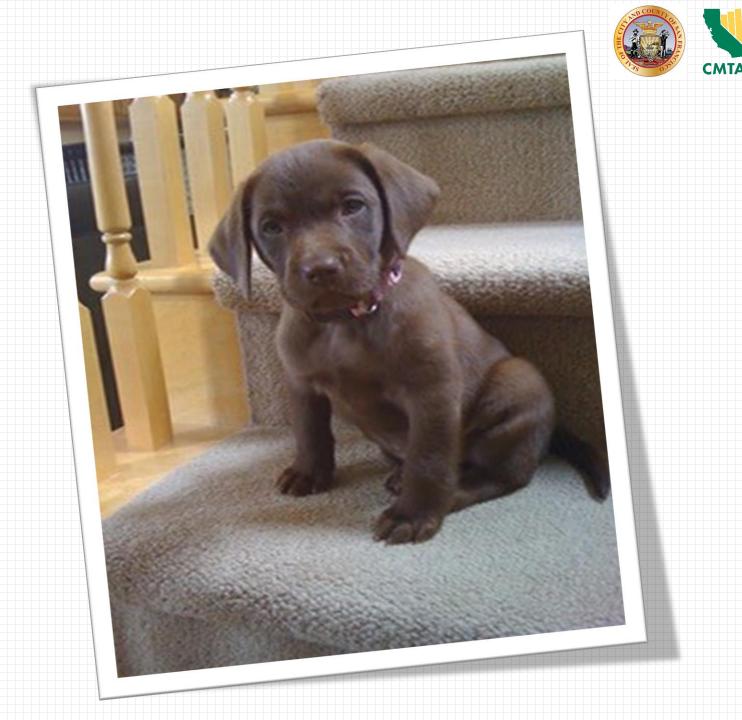






Assessing & Adjusting Portfolio Liquidity

Mental & Visual Break











Repurchase Agreements Money Market Funds US Treasury Bills

Federal
Agency
Discount Notes

Commercial Paper

Certificates of
Deposit /
Yankee CDs







Assessing & Adjusting Portfolio Liquidity Repurchase Agreements

- Secured loan with collateral for a specified term and an agreed upon rate
- Counterparty is usually a bank or a broker-dealer
- Rate is based on the counterparty, the term of the repo, and the collateral backing it
- Deliverable versus Tri-Party
- Customizable to fit investor needs
- Illiquid, no secondary market







Assessing & Adjusting
Portfolio Liquidity
Repurchase
Agreements

SIFMA (Securities Industry and Financial Markets Association) – www.sifma.org

Master Repurchase Agreement (MRA)

Last updated September 1, 1996

An agreement for use when parties may enter into transactions in which one party (a "Seller") agrees to transfer to the other (a "Buyer") securities or other assets against the transfer of funds by the Buyer, with a simultaneous agreement by the Buyer to transfer to the Seller such securities at a date certain or on demand, against the transfer of funds by the Seller.

Assessing & Adjusting
Portfolio Liquidity

Master
Repurchase
Agreements







Master Repurchase Agreement

September 1996 Version

Dated as of

Between:

and

1. Applicability

From time to time the parties hereto may enter into transactions in which one party ("Seller") agrees to transfer to the other ("Buyer") securities or other assets ("Securities") against the transfer of funds by Buyer, with a simultaneous agreement by Buyer to transfer to Seller such Securities at a date certain or on demand, against the transfer of funds by Seller. Each such transaction shall be referred to herein as a "Transaction" and, unless otherwise agreed in writing, shall be governed by this Agreement, including any supplemental terms or conditions contained in Annex I hereto and in any other annexes identified herein or therein as applicable hereunder.

Assessing & Adjusting
Portfolio Liquidity

Custodial

Undertaking —

Tri-Party Repo







CUSTODIAL UNDERTAKING IN CONNECTION

WITH MASTER REPURCHASE AGREEMENT

BY AND AMONG

CITY AND COUNTY OF SAN FRANCISCO

(Buyer)

AND

RBC CAPITAL MARKETS, LLC

(Seller)

AND

THE BANK OF NEW YORK MELLON

(Custodian)

(TBMA) CUICWMRA.DOC (1/16)

BONY Custodial Undertaking Schedule I







Custodial Undertaking in Connection with Master Repurchase Agreement dated as of [Date], among [Counterparty] ("Buyer"),
Royal Bank of Canada ("Seller") and The Bank of New York Mellon.

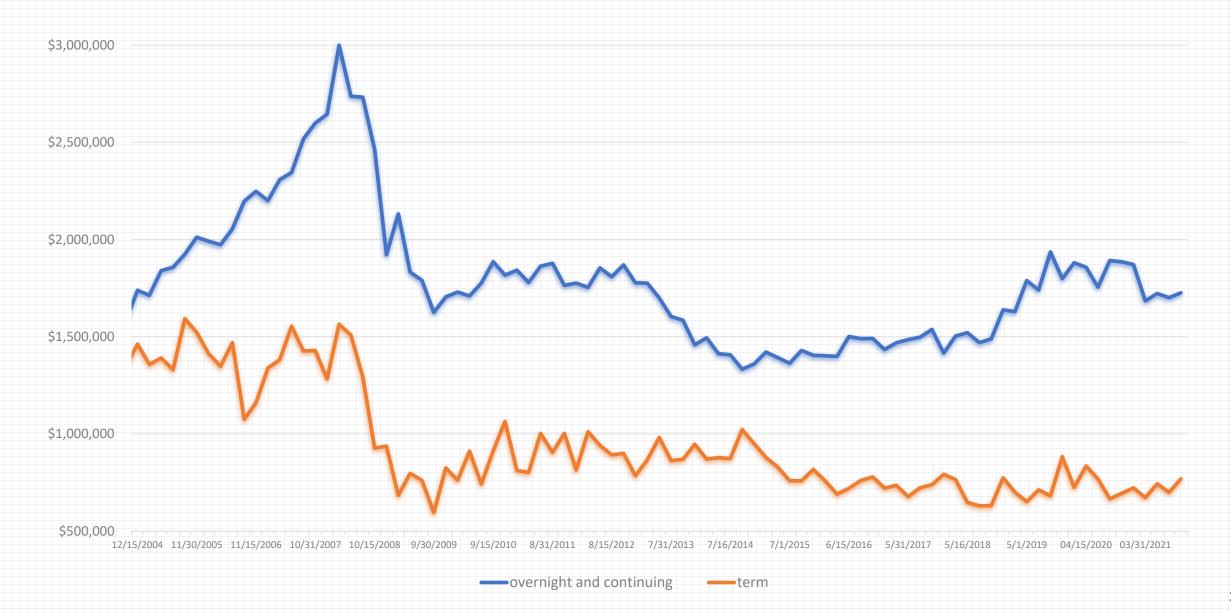
F	Yes/No	Margin		Yes/No	Margin	PRIVATE LABELS CMOS	Yes/No	Margin
U.S. TREASURIES			GNMA			≥BBB-,Baa3,BBB-	No	
BILLS	Yes	100%	TRUST RECEIPTS	Yes	102%	≤ BB+,Ba1,BB+	No	
BONDS	Yes	100%	GNMA I/II-SINGLE FAMILY	Yes	102%	CMO TYPES:		
NOTES	Yes	100%	GNMA I/II-OTHERS-FIXED RATE	Yes	102%	RESIDUALS	No	
STRIPS	Yes	100%	GNMA I/II OTHERS-ADJUST. RATE	Yes	102%	INVERSE IO FLOATERS	No	
SYNTHETIC TREASURIES	No					IOETTES	No	
-			AGENCY MORTGAGE BACKS			INTEREST ONLY (IO)	No	1
AGENCY DEBENTURES			TRUST RECEIPTS	Yes	102%	PRINCIPAL ONLY (PO)	No	†
FAMC (Fed Agriculture Mtge Corp)	Yes	102%	PASS THROUGHS-FIXED RATE	Yes	102%	INVERSE FLOATERS	No	
FCFAC (Farm Credit Finan. Asst.)	Yes	102%	PASS THROUGHS-ADJUST. RATE	Yes	102%	SUPER FLOATERS	No	†
FFCB (Farm Credit System Banks)	Yes	102%	MB\$ \$TRIP\$ (IO,PO,RECOMB)	Yes	102%	COMPANION FLOATERS	No	†
FmHA (Farmers Home Admin.)	Yes	102%				SEQUENTIAL AND OTHER FLOATERS	No	†
FHLB (Federal Home Loan Banks)	Yes	102%	AGENCY REMICS/CMOS			PAC & OTHER SCHEDULED FLOATERS	No	†
FHLMC (Federal Home Loan Mtge)	Yes	102%	REMIC TYPES:			Z BONDS	No	†
FICO (Financing Corporation)	Yes	102%	RESIDUALS	Yes	102%	COMPANION BONDS	No	<u> </u>
FLBB (Federal Land Bank Bonds)	Yes	102%	INVERSE IO FLOATERS	Yes	102%	SEQUENTIAL BONDS	No	†
FNMA (Federal Nat'1 Mtge Corp)	Yes	102%	IOETTES	Yes	102%	TAC BONDS	No	†
REFCO (Resolution Funding Corp)	Yes	102%	INTEREST ONLY (IO)	Yes	102%	PAC & OTHER SCHEDULED BONDS	No	†
SLMA (Student Loan Mtge Corp)	Yes	102%	PRINCIPAL ONLY (PO)	Yes	102%			+
TVA (Tennessee Valley Authority)	Yes	102%	INVERSE FLOATERS	Yes	102%	ASSET BACKED SECURITIES		<u> </u>
USPS (U.S. States Postal Service)	Yes	102%	SUPER FLOATERS	Yes	102%	ASSET BACKED SECURITIES (≥BBB-,Baa3,BBB-)	No	
AGENCY STRUCTURED NOTES	Yes	102%	COMPANION FLOATERS	Yes	102%	ASSET BACKED SECURITIES (≤ BB+,Ba1,BB+)	No	†
			SEQUENTIAL AND OTHER FLOATERS	Yes	102%			<u> </u>
INTERNATIONAL AGENCIES			PAC & OTHER SCHEDULED FLOATERS	Yes	102%	CORPORATES		†
ADBB (Asian Development Bank)	No		Z BONDS	Yes	102%	CORPORATE BOND (≥BBB-,Baa3,BBB-)	No	105%
AFDB (African Development Bank)	No		COMPANION BONDS	Yes	102%	CORPORATE BOND (≤ BB+,Bal,BB+)	No	108%
IADB (Inter-American Dev. Bank)	No		SEQUENTIAL BONDS	Yes	102%	MEDIUM-TERM NOTE (≥BBB-,Baa3,BBB-)	No	†
IFCO (International Finance Corp)	No		TAC BONDS	Yes	102%	MEDIUM-TERM NOTE (≤BB+,Bal,BB+)	No	†
WLDB (World Bank)	No		PAC & OTHER SCHEDULED BONDS	Yes	102%			†
						MONEY MARKETS		†
FDIC Guaranteed Debt under TLGP	No		MUNICIPAL BOND			COMMERCIAL PAPER (≥A1/P1/F1)	No	1
GTC (Government Trust Certificate)	No		MUNICIPAL BONDS (≥BBB-,Baa3,BBB-)	No	105%	COMMERCIAL PAPER (≤A2/P2/F2)	No	†
SBA (Small Business Administration)	No		MUNICIPAL BONDS (≤BB+,Ba1,BB+)	No		BANKERS ACCEPTANCE	No	<u> </u>
SVRN (Sovereign Debt)	No					CD (DOMESTIC & EURO)	No	
CASH	Yes	100%				BANK NOTES	No	
BUYER ACKNOWLEDGES AND AGREES T	HAT IF A C	LASS OF SEC	URITY CONTAINS NEW ISSUES OF SECURITIES, S	UCH NEW IS	SUES OF SECUE	RITIES SHALL BE DEEMED TO BE ELIGIBLE SECURITIES	1.	
[BUYER]			[SELLER]			ACCEPTED:	-	
[COUNTERPARTY]			ROYAL BANK OF CANADA			THE BANK OF NEW YORK MELLON	-	
[COOKER MATT]			TO THE DELICE OF CHARDE			THE STATE OF THE WINDS OF		
Pari.			By:			By:		
By: Title:			By: Title:			By: Title:	-	

Repurchase Agreement Outstanding Balances















Assessing & Adjusting
Portfolio Liquidity

Money Market
Funds - Overview

- Per CA Government code, a money market fund must either attain the highest ranking by not less than two NRSROs or retain an investment advisor registered or exempt from registration with the SEC with not less than 5 years experience managing money market mutual funds with AUM in excess of \$500 million.
- US Treasury and Government Money Market Funds can use amortized investment accounting and trade at a stable NAV of \$1.00









- Institutional Prime Money Market Funds have floating NAVs, can be subject to liquidity fees and redemption gates
- Provide same day liquidity
- Transactions can be executed over the telephone, online, or on a portal
- Increased transparency into holdings/risk exposures
- Prospectus/Statement of Additional Information
- Different Share Classes/Expense Ratios
- Pays monthly interest









- Offers same day liquidity with some funds offering intra-day liquidity
- Most funds have multiple NAV strike times (4 decimals) with as many three times a day
- Subject to gates and fees
- Due diligence monitoring daily and weekly liquidity, % of fund held, and fund composition (i.e. country exposure, asset allocation)

Money Market Funds – Last Changes to Rule 2(a)-7 By SEC







Fund Type	Net Asset Value (NAV)	Liquidity Fee	Redemption Gate	
U.S. Treasury	Stable	No	No	
Government	Stable	No	No	
Retail Municipal/Tax-Exempt	Stable	Yes	Yes	
Retail Prime/General Purpose	Stable	Yes	Yes	
Institutional Municipal/Tax-Exempt	Floating	Yes	Yes	
Institutional Prime/General Purpose	Floating	Yes	Yes	

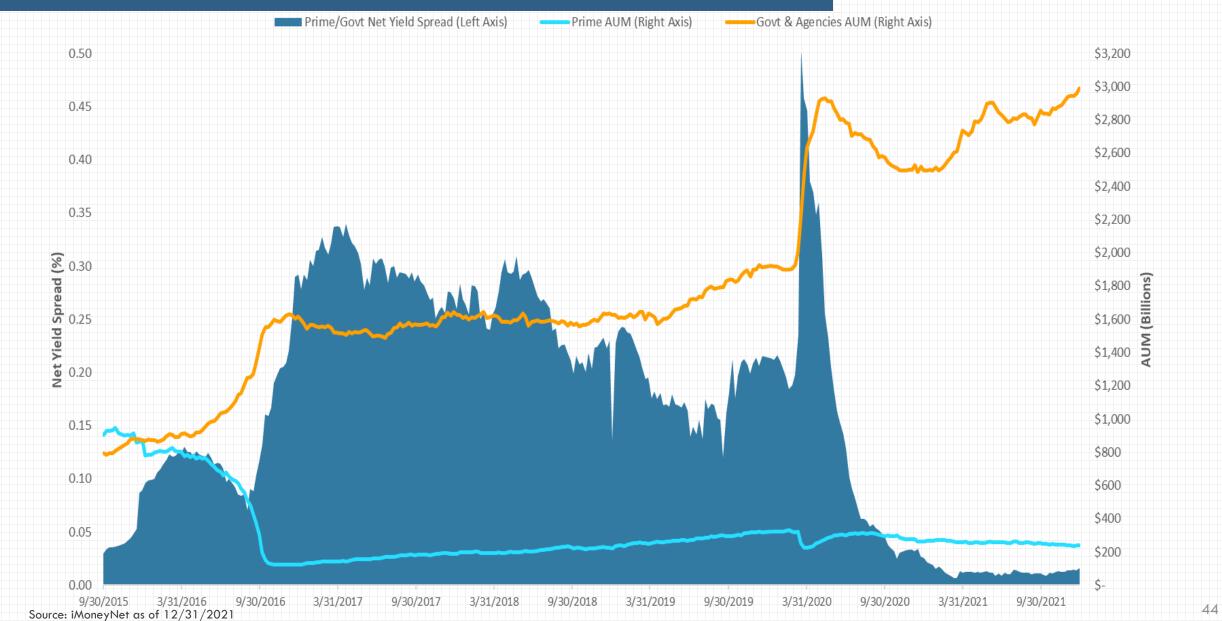
MMF Reform	Final Rule	Compliance Date*
Floating NAV	Applicable funds will price and transact at a net asset value per share that can change or "float," based on pricing the underlying fund holdings out to four decimal places (\$1.0000)	October 14, 2016
Liquidity Fee	If a fund's weekly liquid assets were to fall below 30%, fund's board may impose a 2% fee on redemptions	October 14, 2016
Elquidity i ee	If a fund's weekly liquid assets were to fall below 10%, redemptions will be subject to a 1% fee, unless the fund's board determines otherwise	October 14, 2010
Redemption Gate	If a fund's weekly liquid assets were to fall below 30%, fund's board may suspend redemptions for up to 10 days	October 14, 2016
	Retail funds limit shareholders to beneficial ownership by "natural persons" (individuals)	
Retail Fund Definition	Institutional funds are open to any shareholders, including individuals, small businesses, and large corporations	October 14, 2016

Money Market Funds – Institutional Prime vs. Government









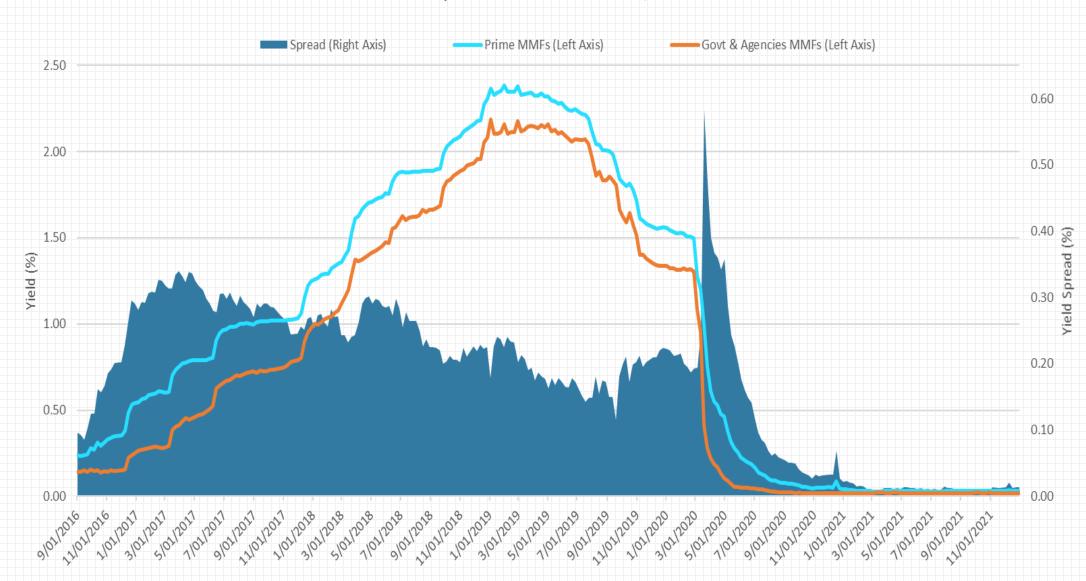
Money Market Funds – Institutional Prime vs. Government Yield Spread Difference







Yield Spread as of December 31, 2021









Assessing & Adjusting Portfolio Liquidity US Treasury Bills Overview

- Issued for terms of 4, 8, 13, 26 and 52 weeks. Cash management bills are periodically issued for short periods
- Bills, except cash management bills, are auctioned on a regular schedule 4, 8, 13, & 26 week bills auctioned every week, 52 week bill every 4 weeks
- Bids are submitted as either competitive or noncompetitive
- Sold at a discount rate, Act/360 basis







Assessing & Adjusting Portfolio Liquidity US Treasury Bills — Credit & Liquidity

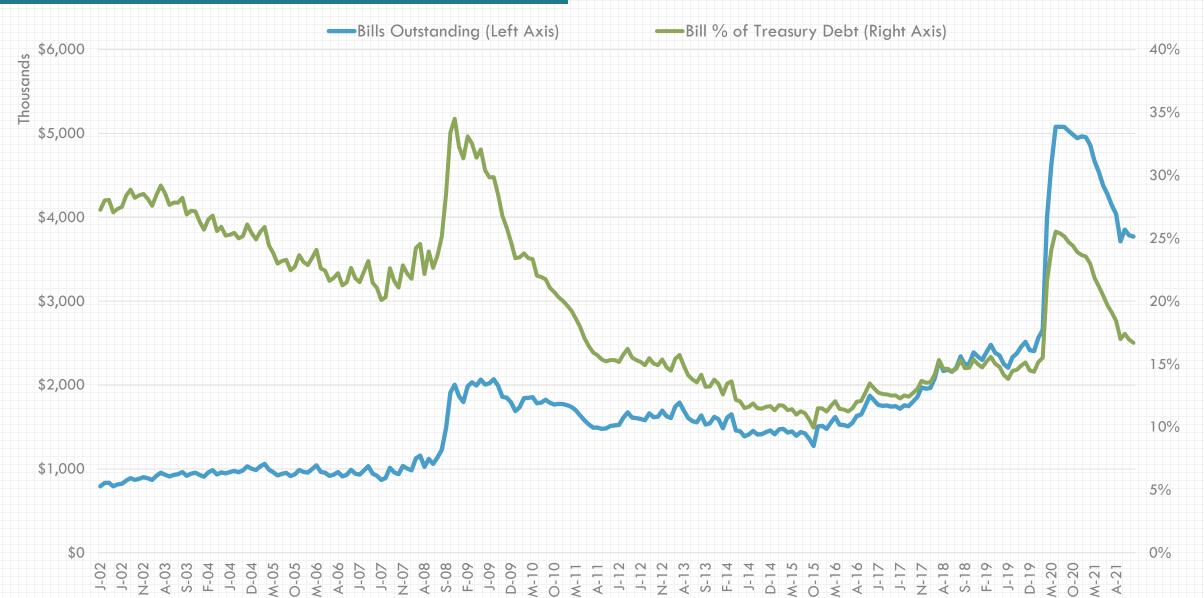
- Guaranteed by the full faith and credit of the United States
- Highly liquid
- Bid/ask spread very tight at or less than 1 basis point
- www.treasurydirect.gov

Assessing & Adjusting Portfolio Liquidity US Treasury Bills – Amount Outstanding







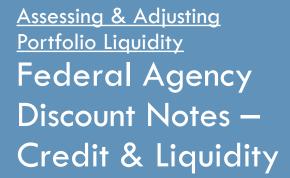








- US Dollar-denominated unsecured general obligation with a maturity less than 365 days
- Federal Farm Credit Bank (FFCB), Federal Home Loan Banks (FHLB), Federal Home Loan Mortgage Corp (FHLMC), Federal National Mortgage Association (FNMA), Federal Agricultural Mortgage Corp (FAMCA), Tennessee Valley Authority (TVA), International Bank for Reconstruction and Development (IBRD), International Finance Corporation (IFC), Inter-American Development Bank (IADB)
- Not a mortgage-backed security no collateral backing issuance
- Quoted on a discount basis/Act/360 (same as T-Bills)
- In the market daily with date flexibility
- Open for reverse inquiry









High degree of safety – Very low degree of default risk

- High degree of liquidity
- Bid/ask spread usually very tight 0.5 to 2 bps

Federal Agency Discount Notes – Information Matrix







	Farm Credit	Federal Home Loan Banks	Freddie Mac	World Bank		
Mission Fund U.S. agriculture and rural communities		Provide liquidity to financial institutions to support housing and community development	Support liquidity and stability of U.S. mortgage markets	Provide global development project financing and expertise that improve living standards in member countries		
Credit Ratings	Aaa / AAA / AA+ Moody's / Fitch / S&P	Aaa / AA+ Moody's / S&P	Aaa / AAA / AA+ Moody's / Fitch / S&P	Aaa / AAA Moody's / S&P		
Link to Government	GSE – Government charter	GSE - Government charter and \$4 Billion US Treasury credit facility	GSE - Government Sponsored Enterprise	Government ownership (188 member governments. US largest member with 17% ownership)		
Regulator Farm Credit Administration (FCA)		Federal Housing Finance Agency (FHFA)	Federal Housing Finance Agency (FHFA)	Collective Governance System framework established by the Bretton Woods Agreements Act (22 U.S.C. §2 designating the IBRD under United States law)		
Total Assets YE 2015	\$303 Billion	\$969 Billion	\$2 Trillion	\$343 Billion		
Capital Requirement	7% Perm. Capital Ratio 7% Total Surplus Ratio 3.5% Core Surplus Ratio	4% Capital-to-Assets	Subject to Senior Preferred Stock Purchase Agreement (\$141 Billion available from Treasury)	N/A		
Capital Ratio	16% Capital-to-Assets	5.1% Capital-to-Assets	N/A	25.1% Equity-to-Loans		
Debt Outstanding YE2015	\$243 Billion	\$905 Billion	\$418 Billion	\$ 168 Billion		
Debt Issued YE 2015	DNs = \$190 Billion Bullets = \$24 Billion Callables= \$37 Billion Floaters = \$49 Billion	DNs = \$2 Trillion Bullets = \$140 Billion Callables = \$55 Billion Floaters = \$89 Billion Structured Notes = \$20 Billion	DNs = \$428 Billion Callables = \$127 Billion FRNs = \$24 Billion Bullets = \$6 Billion Reference Notes = \$12 Billion STACRs = \$7 Billion	DNs = \$15 Billion Bullets = \$17 Billion Callables= \$3 Billion Floaters = \$355 Million		
Market Access DNs - daily (window) Bullets/Callables/Floaters - daily auctions/negotiated Designated Bonds - Syndicate		DNs daily (window) and twice weekly auctions Benchmark Bullets syndicate/auctions TAPS and Callables daily auctions Bullets/Callables/Floaters/Structured Notes daily negotiated	DNs - daily (window) and weekly auctions Callables, Floaters, Bullets - daily negotiated Reference Notes - Syndicate/ Auctions (dates pre-determined) STACRs - Syndicate	DNs - daily (window) Benchmark Bullets - syndicate Bullets/Callables/Floaters/Structured Notes – daily negotiated		
Contact	Regina Gill rgill@farmcreditfunding.com	Denise de Bombelles debombelles@fhib-of.com	debt_securities@freddiemac.com	Investor Relations debtsecurities@worldbank.org		
Website	www.farmcreditfunding.com	www.fhlb-of.com	www.freddiemac.com	www.worldbank.org/debtsecurities		

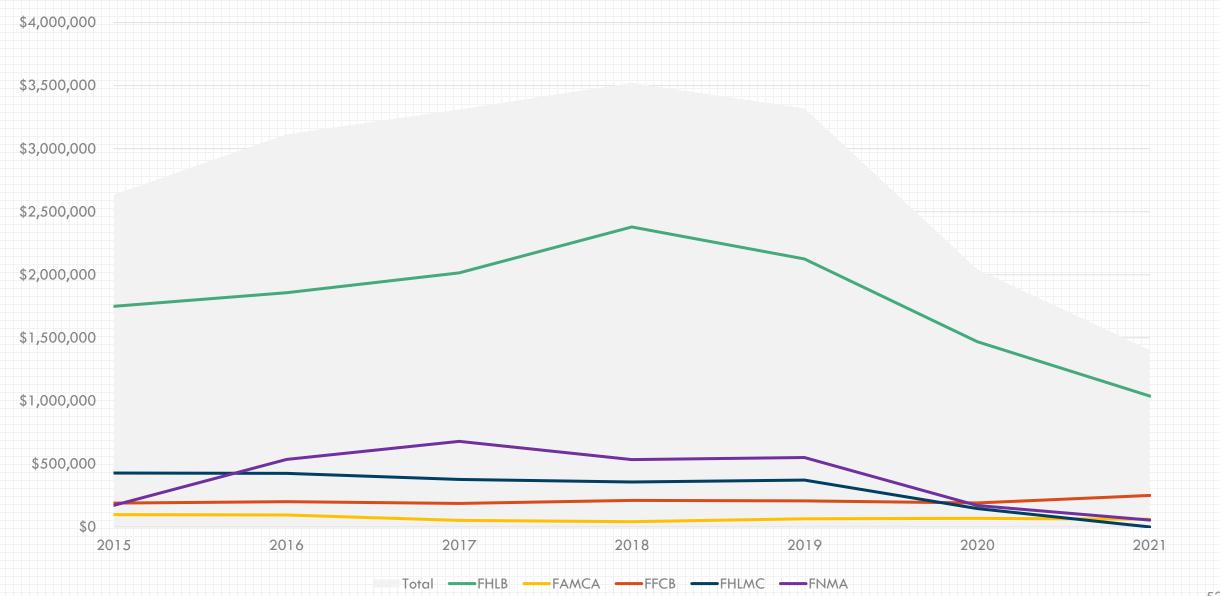
All Amounts Rounded in US Dollars 4/8/16

Assessing & Adjusting Portfolio Liquidity Federal Issuance — Discount Notes















Commercial Paper

- Overview
- Short-term unsecured promissory note
- Issuing corporation must be organized and operating in the US, have assets in excess of \$500 million, and debt other than CP rated "A"
- Asset backed commercial paper must be organized as a special purpose corporation, trust, or LLC within the US, have program wide credit enhancements, and has CP rated "A-1" or higher by a NRSRO
- Maturities range from 1 day to a max of 270 days
- Minimum ratings must be the highest letter and number by an NRSRO
- Sold both at a discount or as interest bearing
- Offered direct or through a broker/dealer
- 3(a)3 versus 4(2) 144a
- Issued direct or by Authorized Program Dealers

Commercial Paper – Historical US Market Outstandings

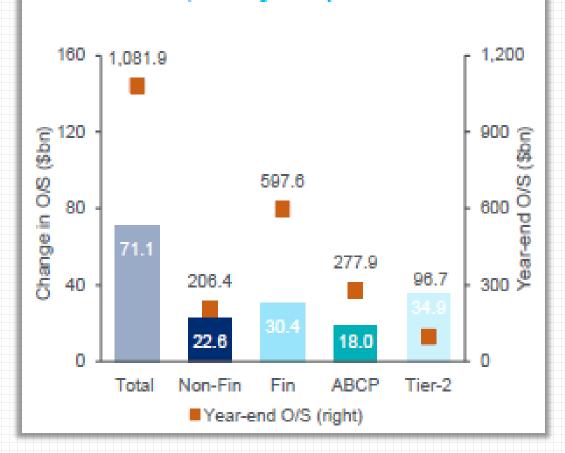






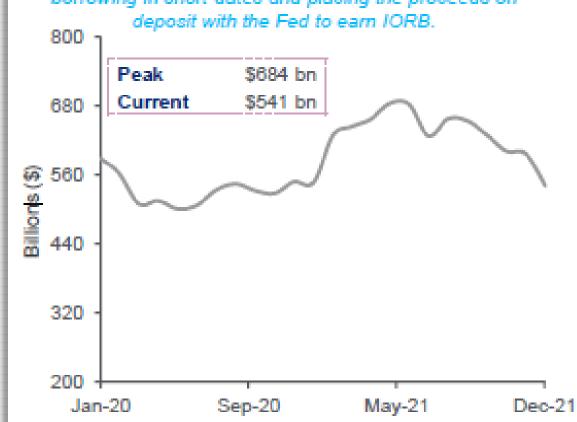
USCP Outstandings

All sectors of the USCP market increased in outstandings during 2021 while intra-year peaks represented even more impressive growth by sector.



Financial USCP Outstandings

Financial CP outstandings grew sharply following the Covid pandemic. Much of the growth was driven by banks borrowing in short-dates and placing the proceeds on deposit with the Fed to earn IORB.









Assessing & Adjusting Portfolio Liquidity Negotiable Certificates of Deposit / Yankee CDs

- Certificate of Deposit with a minimum face value of \$100,000 by Banks
- Cannot be cashed in before maturity but are traded in the highly liquid secondary market
- Issued with maturities ranging from 2 weeks to 5 years
- Flexible maturity dates/reverse inquiry
- Issued at par in both fixed and floating rate structures
- A Yankee CD is a negotiable CD issued by a domestic branch of a foreign bank

Assessing & Adjusting Portfolio Liquidity Negotiable Certificates of Deposit / Yankee CDs

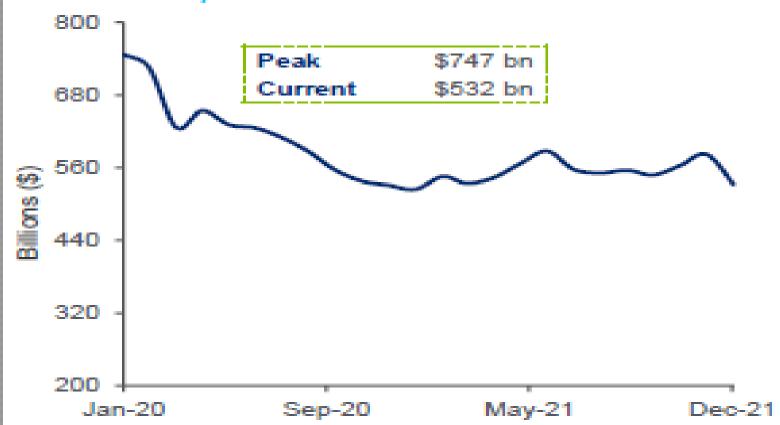








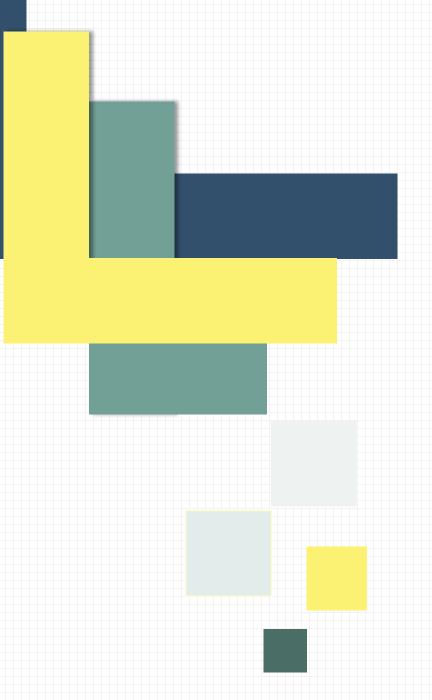
A contraction in institutional CD outstandings off-set the growth in financial CP. Total institutional CDs outstanding spent 2021 at decade low levels.











FINRA – Financial Industry Regulatory Authority

- www.finra.org
- Dedicated to investor protection and market integrity through effective regulation of broker-dealers
- A not-for-profit authorized by Congress
- Great resource for market and broker-dealer information
- Has authority to fine, suspend, or bar brokers for rule infractions









FINRA Mission

- Writing and enforcing rules governing the activities of 3,700 broker-dealers with 634,000 brokers
- Examining firms for compliance with those rules
- Fostering market transparency
- Educating investors

FINRA | www.finra.org | Tools, Calculators, Market Data



GO





Last Updated: 03/05/2019

Market Data

Welcome to FINRA's Market Data Center. This comprehensive tool is designed to assist investors with market and investment research, both through the market data information provided as well as through the FINRA Investor Education material and tools.

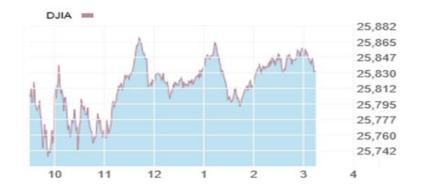
Market Data Center Overview Guide

Enter Cusip

Market Indices

DJIA	25,833.32	13.67	0.05%
NASDAQ	7,587.56	10.00	0.13%
S&P 500	2,792.49	-0.32	-0.01%

Data as of 03/05/2019 3:15:03 PM



Show Results As

Bonds Trades

Search:

FINRA TRACE Bond Market Activity

View: Corporate | Agency | Structured Products |

	All Issues	Investment Grade	High Yield	Convertible	
Total Issues Traded	8559	6430	1960	169	
Advances	4655	3656	930	69	
Declines	3418	2521	806	91	
Unchanged	108	59	45	4	
52 Week High	321	201	115	5	
52 Week Low	77	46	29	2	
Dollar Volume*	28503	20911	6899	692	

More FINRA TRACE Bond Market Information

*Par value in millions

Quick Search

Debt / Asset Class

Treasury/Agency

Corporate Municipal

Securitized
Products

Issuer Name

Symbol / CUSIP

SEARCH

59

^{*} End of day data for previous business day

FINRA | www.finra.org | Tools, Calculators, Market Data







Last Updated: 03/05/2019

Bond Detail

Lookup Symbol: FHLN4085808 GO

98.00

2018

FEDERAL HOME LN BKS

Coupon Rate **Maturity Date** Symbol CUSIP **Next Call Date** Callable 2.375% 12/13/2019 FHLN4085808 3130A0JR2 Last Trade Price Last Trade Yield Last Trade Date US Treasury Yield \$99.91 2.490% 03/05/2019

Trade History

Click here for Trade History

Price/Yield Chart



Credit and Rating Elements

2015

2014

Moody's® Rating	Aaa (04/20/2016)
Standard & Poor's Rating	AA+ (12/26/2013)
TRACE Grade	Investment Grade
Default	_

2016

2017

Classification Elements

Prospectus

Bond Type	US Agency Debenture
Debt Type	Unsecured Bond
Industry Group	Government
Industry Sub Group	U.S. Agencies
Sub-Product Asset	AGCY
Sub-Product Asset Type	Agency Debt Bond
State	-
Use of Proceeds	-
Security Code	(<u>40</u>

+ ADD TO WATCHLIST

No

Issue Elements

Medium Term Note

Offering Date	12/26/2013
Dated Date	12/30/2013
First Coupon Date	06/13/2014
Original Offering*	\$20,000.00
Amount Outstanding*	\$2,413,425.00
Series	_
Issue Description	_
Project Name	_
Payment Frequency	Semi-Annual

Assessing & Adjusting Portfolio Liquidity FINRA | Price Transparency

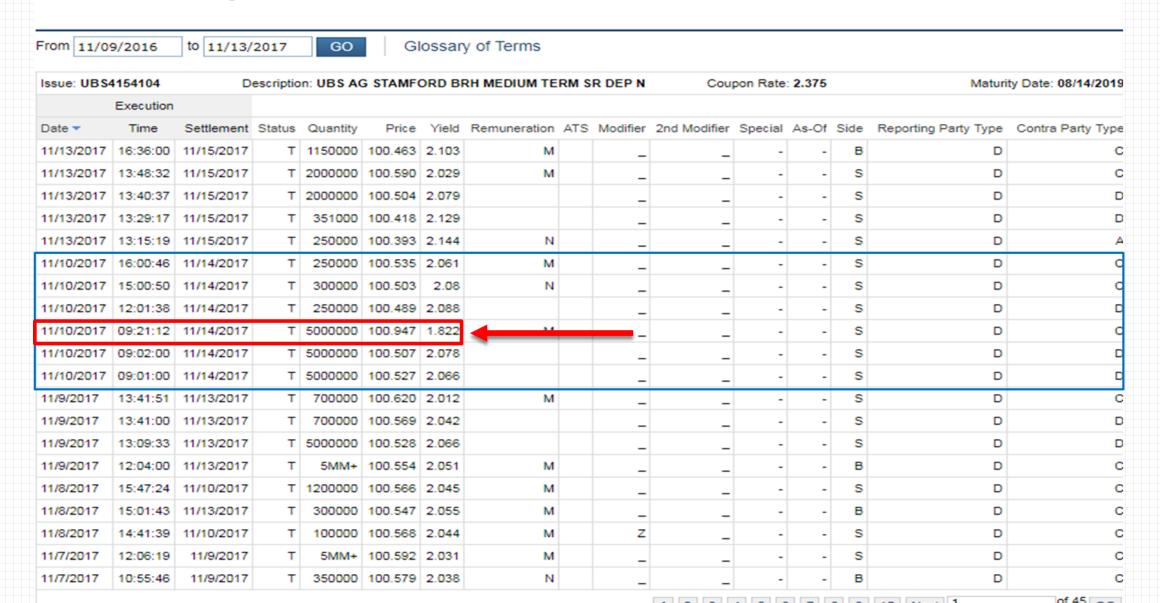






61

Bond Trade Activity Search Results



FINRA | Price Transparency







Last Updated: 03/06/2019

Bond Trade Activity Search Results

From 03/06/2018 to 03/06/2019 GO Glossary of Terms

Issue: FHLI	14465601					Descrip	otion: FEDERAL	HOME	LN BKS	Cou	upon Rate	: 1.375	Maturity Date: 03/18/2			
	Execution															
Date *	Time	Settlement	Status	Quantity	Price	Yield	Remuneration	ATS	Modifier	2nd Modifier	Special	As-Of	Side	Reporting Party Type	Contra Party Typ	
3/6/2019	09:29:03	3/7/2019	т	225000	99.965	2.505	М		_	_	F	=	В	D		
3/6/2019	09:11:21	3/7/2019	т	225000	99.965	2.505			_	_	-	-	s	D		
3/6/2019	09:09:30	3/7/2019	Cancel	225000	99.965	2.505	М		_	_	-	-	В	D		
3/6/2019	09:09:30	3/7/2019	Cancel	225000	99.965	2.505	М		_	_	-	-	В	D		
3/4/2019	13:33:45	3/6/2019	т	300000	99.966	2.381	М		_	_	-	-	В	D		
3/4/2019	12:24:11	3/4/2019	т	1000000	99.961	2.364	M		_	_	-	-	В	D		
3/1/2019	12:48:07	3/4/2019	Т	2540000	99.960	2.402	М		_	_	-	-	S	D		
2/28/2019	10:25:03	2/28/2019	т	750000	99 955	2 178	М					-	B	D		
2/27/2019	16:28:07	2/28/2019	т	5MM+	99.955	2.173	М		_	_	-	-	В	D		
27/2019	16-24-20	2/28/2010	т	400000	00 050	2 262	M						S	D		
2/27/2019	16:24:29	2/28/2019	т	95000	99.950	2.262	N		_	-	=	_	S	D		
2/27/2019	16:24:29	2/28/2019	т	30000	99.950	2.262	N		_	-	_	_	S	D		
2/27/2019	16:23:23	2/28/2019	T	525000	99.950	2.262			_	_	_	_	s	D		
2/27/2019	15:22:25	2/28/2019	Т	1740000	99.957	2.137	М		-		_	_	В	D		
2/27/2019	12:40:00	2/28/2019	т	250000	99.956	2.155			_		_	_	S	D		
2/27/2019	12:40:00	2/28/2019	Т	250000	100.073	0.061	— м		_	_	-	-	S	D		
/27/2019	12:40:00	2/28/2019	Т	250000	99.956	2.155		Y	_	_	-	_	S	D		
2/26/2019	15:40:08	2/27/2019	т	300000	99.954	2.151		Y	_	_	-	-	S	D		
/26/2019	15:40:08	2/27/2019	т	300000	99.954	2.151	N		_	_	-	_	s	D		
2/26/2019	14:31:58	2/28/2019	т	5MM+	99.957	2 137	М		_	_	<u> </u>	200	В	D		







Questions?

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THANK YOU We look forward to your participation in the next webinar in this series: Cash Flow and Cash Flow Forecasting



