# CDIAC MUNICIPAL DEBT ESSENTIALS

# Bond Math: A Deeper Dive

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# KNN Public Finance, LLC

- KNN Public Finance, LLC is an employee-owned independent municipal advisory firm.
  - Registered with the SEC and MSRB.
- Staff of 18, with offices in the Bay Area and Los Angeles.
- SEC rules assign a fiduciary duty to the municipal advisor the highest standard of care; by law, we must put our clients' interest ahead of our own.

### Why Bond Math is Important

- Management of existing debt portfolio.
- Priorities for new debt issuance.
- Understand impact of movements in the market upon debt.

### Agenda

- Overview of Basic Bond Math Concepts
- Case Study Applying Bond Math Concepts
- Impact of Recent Market Movements
- Frequently Asked Questions
- Audience Q&A

# Section 1: Overview of Basic Bond Math Concepts

# **General Bond Terminology**

- Principal or Par Amount Stated amount borrowed via a loan
- Maturity
   Date at which principal is due to the bondholder, typically paid annually
- Interest / Coupon Rate Interest due to the investor, typically paid semiannual
- Dollar Price
   The price an investor will pay to receive the yield
- Yield Rate of return to the investor based on price paid on investment
- CUSIP Number
   Unique identification number assigned to registered bonds

### Sample from Inside Cover of Official Statement

Maturity (June 1)	Principal Amount	Interest Rate	Yield	Price	CUSIP No.
2023	\$ 640,000	5.000%	1.630%	102.619	587657EX1
2024	640,000	5.000	1.750	105.687	587657EY9
2025	675,000	5.000	1.810	108.626	587657EZ6

# General Bond Terminology (continued)

- Dated Date
   Date from which an investor is entitled to receive interest
- Delivery Date
   Settlement date of the bond (closing date for primary bond issuance)
- Yield to Maturity
  Rate of return to the investor if the investment is held to maturity
- Call Date Redemption date of a bond prior to maturity at the option of the issuer
- Call Premium Any amount over 100% which is paid to the investor when bonds are called
- Basis Point 1/100 of 1%
- Serial Bond
   Bond with single maturity
- Term Bond Bond with sinking fund principal payments over multiple years
- Amortization

The shape of principal repayment of a loan

# **Bond Statistics Terminology**

True Interest Cost (T.I.C.) Blended cost of borrowing that factors in time value of money

All-in T.I.C.
 Blended cost of borrowing that factors in time value of money AND costs of issuance

Net Interest Cost (N.I.C.) Blended cost of borrowing that factors in the average interest rate weighted for the time to maturity and does NOT factor in the time value of money

Arbitrage Yield Maximum rate that tax exempt bond proceeds can earn

# **Bond Pricing Terminology**

### Par Bond

- Coupon and Yield are equal
- Price equal to 100.000
- Every \$1,000 of bonds issued will produce <u>exactly</u> \$1,000 in proceeds, before deduction of underwriter's discount

### **Premium Bond**

- Coupon is greater than Yield
- Price greater than 100.000
- Every \$1,000 of bonds issued will produce over \$1,000 in proceeds

### **Discount Bond**

- Coupon is less than Yield
- Price less than 100.000
- Every \$1,000 of bonds issued will produce less than \$1,000 in proceeds

# **Bond Pricing Methodology**

### Par Bonds

If coupon and yield are the same, the price of the bond is 100.000.

### **Premium Callable Bonds**

- Bond price must be calculated utilizing the lower of the yield (to call) versus the yield to maturity.
- For premium callable bonds, the yield to call is lower than the yield to maturity.

### **Bond Price Rounding**

Prices are shown as <u>truncated</u> to the 3<sup>rd</sup> decimal place.

### Changes in Yield and Bond Price

- Yield and Price are inversely related
- For fixed rate bonds that have already priced, as market yields increase, the dollar price of the fixed-rate bond decreases:



As yields decrease, price of a fixed rate bond increase



### Section 2: Case Study – Applying Bond Math Concepts

# Case Study: Summary of Transaction

- New money Certificates of Participation to fund a new California County jail facility.
- Borrowing term of 25 years.
- Structured with level fiscal year payments.
- Funded costs of issuance, including bond insurance and surety bond policy.
- 10-year par optional call provision.
- Sold via competitive method of sale.

### Sources and Uses

- Par plus premium equals Total Sources.
- Sum of all costs, including project cost, equals Total Uses.
- Total Sources equals Total Uses.

Sources and Uses								
Sources and Uses								
Sources								
Par Amount:	\$28,975,000							
Premium:	3,619,644							
Total Sources:	\$32,594,644							
Uses:								
Project Fund:	\$32,000,000							
Cost of Issuance:	285,000							
Underwriter's Discount:	123,992							
Bond Insurance Premium:	138,158							
Surety Bond Premium:	43,702							
Rounding:	3,792							
Total Uses:	\$32,594,644							

# **Bond Pricing Report**

- Pricing consisted of all serial bonds.
- All maturities were priced at a premium structure, where the coupon is higher than the yield, except the 2046 maturity, which priced at a discount.
- Premium bonds that are subject to optional call are priced assuming the bonds are called.
  - We also show the YTM, which is the rate of return the investor receives if the bonds are NOT called.
- For discount bonds, the "yield" is the YTM.

Date	Principal Maturity	Coupon / Interest Rate	Yield	Yield to Maturity	Dollar Price
6/1/2023	\$640,000	5.00%	1.63%		102.619
6/1/2024	640,000	5.00%	1.75%		105.687
6/1/2025	675,000	5.00%	1.81%		108.626
6/1/2026	705,000	5.00%	1.91%		111.231
6/1/2027	740,000	5.00%	1.92%		114.017
6/1/2028	780,000	5.00%	2.09%		115.778
6/1/2029	820,000	5.00%	2.20%		117.558
6/1/2030	860,000	5.00%	2.27%		119.379
6/1/2031	900,000	5.00%	2.35%		120.922
6/1/2032	945,000	5.00%	2.42%		122.357
6/1/2033	995,000	5.00%	2.54%	2.72%	121.192
6/1/2034	1,045,000	5.00%	2.65%	2.96%	120.136
6/1/2035	1,095,000	5.00%	2.73%	3.15%	119.375
6/1/2036	1,150,000	5.00%	2.80%	3.30%	118.713
6/1/2037	1,210,000	5.00%	2.88%	3.44%	117.963
6/1/2038	1,270,000	5.00%	2.97%	3.57%	117.125
6/1/2039	1,330,000	5.00%	3.03%	3.67%	116.570
6/1/2040	1,400,000	5.00%	3.10%	3.76%	115.927
6/1/2041	1,470,000	5.00%	3.19%	3.86%	115.107
6/1/2042	1,540,000	5.00%	3.21%	3.91%	114.926
6/1/2043	1,620,000	4.00%	3.60%	3.77%	103.270
6/1/2044	1,685,000	4.00%	3.70%	3.83%	102.439
6/1/2045	1,750,000	4.00%	3.80%	3.89%	101.617
6/1/2046	1,820,000	3.75%	3.90%		97.684
6/1/2047	1.890.000	5.00%	3.50%	4.20%	112,333

Total: \$28,975,000

### **Debt Service and Amortization**

- The principal amortization schedule created a level overall payment structure, by fiscal year, similar to monthly mortgage or car loan payment.
  - In this example, the short first period resulted in slightly less payment in first year.
- Repayment of principal <u>increases</u> over time while payment of interest <u>decreases</u> over time.

Debt Service Schedule								
FY Ending	Principal Amount	Interest Cost	Total Cost					
2023	\$640,000	\$1,081,257	\$1,721,257					
2024	640,000	1,343,450	1,983,450					
2025	675,000	1,311,450	1,986,450					
2026	705,000	1,277,700	1,982,700					
2027	740,000	1,242,450	1,982,450					
2028	780,000	1,205,450	1,985,450					
2029	820,000	1,166,450	1,986,450					
2030	860,000	1,125,450	1,985,450					
2031	900,000	1,082,450	1,982,450					
2032	945,000	1,037,450	1,982,450					
2033	995,000	990,200	1,985,200					
2034	1,045,000	940,450	1,985,450					
2035	1,095,000	888,200	1,983,200					
2036	1,150,000	833,450	1,983,450					
2037	1,210,000	775,950	1,985,950					
2038	1,270,000	715,450	1,985,450					
2039	1,330,000	651,950	1,981,950					
2040	1,400,000	585,450	1,985,450					
2041	1,470,000	515,450	1,985,450					
2042	1,540,000	441,950	1,981,950					
2043	1,620,000	364,950	1,984,950					
2044	1,685,000	300,150	1,985,150					
2045	1,750,000	232,750	1,982,750					
2046	1,820,000	162,750	1,982,750					
2047	1.890.000	94,500	1,984,500					

### **Debt Service and Amortization**



### **Detailed Calculation of Debt Service**

Naturity: Naturity Date:	1 2/1/2024	2 2/1/2025 2	3 2/1/2026	4 2/1/2027	5 2/1/2028	6 2/1/2029	7 2/1/2030:	8 2/1/2031	9 2/1/2032	10 2/1/2033	11 2/1/2034	12 2/1/2035	13 2/1/2036	14 2/1/2037 :	15 2/1/2038	16 2/1/2039 2	17 2/1/2040	18 2/1/2041	19 2/1/2042	20 2/1/2043 2	21 2/1/2044 2	22 2/1/2045	23 2/1/2046	24 2/1/2047	25 2/1/2048		
nnual Principal Maturity: Coupon Rate:	640,000 5.00%	640,000 5.00%	675,000 5.00%	705,000 5.00%	740,000 5.00%	780,000 5.00%	820,000 5.00%	860,000 5.00%	900,000 5.00%	945,000 5.00%	995,000 5.00%	1,045,000 5.00%	1,095,000 5.00%	1,150,000 5.00%	1,210,000 5.00%	1,270,000 1 5.00%	,330,000 5.00%	1,400,000 5.00%	1,470,000 5.00%	1,540,000 i 5.00%	1,620,000 4.00%	1,685,000 4.00%	1,750,000 4.00%	1,820,000 3.75%	1,890,000 5.00%	Total	Fiscal Yr
Payment Date																											
12/1/2022	9,156	9,156	9,656	10,085	10,586	11,158	11,731	12,303	12,875	13,519	14,234	14,949	15,665	16,451	17,310	18,168	19,026	20,028	21,029	22,031	18,540	19,284	20,028	19,527	27,038	<mark>393,532</mark>	
6/1/2023 12/1/2023	656,000	16,000 16,000	16,875 16,875	17,625 17,625	18,500 18,500	19,500 19,500	20,500 20,500	21,500 21,500	22,500 22,500	23,625 23,625	24,875 24,875	26,125 26,125	27,375 27,375	28,750 28,750	30,250 30,250	31,750 31,750	33,250 33,250	35,000 35,000	36,750 36,750	38,500 38,500	32,400 32,400	33,700 33,700	35,000 35,000	34,125 34,125	47,250 47,250	1,327,725 671,725	1,721,257
6/1/2024		656,000	16,875	17,625	18,500	19,500	20,500	21,500	22,500	23,625	24,875	26,125	27,375	28,750	30,250	31,750	33,250	35,000	36,750	38,500	32,400	33,700	35,000	34,125	47,250	1,311,725	1,983,450
6/1/2025			16,8/5 691,875	17,625	18,500	19,500 19,500	20,500 20,500	21,500 21,500	22,500 22,500	23,625 23,625	24,875 24,875	26,125 26,125	27,375	28,750 28,750	30,250 30,250	31,750 31,750	33,250 33,250	35,000	36,750 36,750	38,500 38,500	32,400 32,400	33,700 33,700	35,000	34,125 34,125	47,250 47,250	655,/25	1,986,450
12/1/2025				17,625	18,500	19,500	20,500	21,500	22,500	23,625	24,875	26,125	27,375	28,750	30,250	31,750	33,250	35,000	36,750	38,500	32,400	33,700	35,000	34,125	47,250	638,850	1 992 700
12/1/2026				722,025	18,500	19,500	20,500	21,500	22,500	23,625	24,875	26,125	27,375	28,750	30,250	31,750	33,250	35,000	36,750	38,500	32,400	33,700	35,000	34,125	47,250	621,225	1,702,700
6/1/2027					758,500	19,500	20,500	21,500	22,500	23,625	24,875	26,125	27,375	28,750	30,250	31,750	33,250 33,250	35,000	36,750	38,500 38,500	32,400	33,700 33,700	35,000	34,125	47,250	1,361,225	1,982,450
6/1/2028						799,500	20,500	21,500	22,500	23,625	24,875	26,125	27,375	28,750	30,250	31,750	33,250	35,000	36,750	38,500	32,400	<u>33,700</u>	35,000	34,125	47,250	1,382,725	1,985,450
12/1/2028							20,500 840,500	21,500	22,500 22,500	23,625 23.625	24,875 24,875	26,125 26,125	27,375	28,750 28,750	30,250 30,250	31,750 31,750	33,250 33,250	35,000 35.000	36,750 36,750	38,500 38,500	32,400 32,400	33,700 33,700	35,000 35.000	34,125 34,125	47,250 47,250	583,225 1.403.225	1.986.450
12/1/2029							,	21,500	22,500	23,625	24,875	26,125	27,375	28,750	30,250	31,750	33,250	35,000	36,750	38,500	32,400	33,700	35,000	34,125	47,250	562,725	.,,
6/1/2030 12/1/2030								881,500	22,500 22,500	23,625 23.625	24,875 24.875	26,125 26,125	27,375 27.375	28,750 28,750	30,250 30,250	31,750 31,750	33,250 33,250	35,000 35,000	36,750 36,750	38,500 38,500	32,400 32,400	33,700 33,700	35,000 35,000	34,125 34,125	47,250 47,250	1,422,725	1,985,450
6/1/2031									922,500	23,625	24,875	26,125	27,375	28,750	30,250	31,750	33,250	35,000	36,750	38,500	32,400	33,700	35,000	34,125	47,250	1,441,225	1,982,450
6/1/2031										23,625 968,625	24,875 24,875	26,125 26,125	27,375	28,750 28,750	30,250 30,250	31,750 31,750	33,250 33,250	35,000	36,750 36,750	38,500 38,500	32,400 32,400	33,700 33,700	35,000	34,125 34,125	47,250 47,250	518,/25	1,982,450
12/1/2032											24,875	26,125	27,375	28,750	30,250	31,750	33,250	35,000	36,750	38,500	32,400	33,700	35,000	34,125	47,250	495,100	1 095 000
12/1/2033											1,019,675	26,125	27,375	28,750	30,250	31,750	33,250	35,000	36,750	38,500	32,400	33,700	35,000	34,125	47,250	470,225	1,965,200
6/1/2034												1,071,125	27,375	28,750	30,250	31,750	33,250 33,250	35,000	36,750	38,500 38,500	32,400	33,700 33,700	35,000	34,125	47,250	1,515,225	1,985,450
6/1/2035													1,122,375	28,750	30,250	31,750	33,250	35,000	36,750	38,500	32,400	33,700	35,000	34,125	47,250	1,539,100	1,983,200
12/1/2035														28,750 1,178,750	30,250 30,250	31,750 31,750	33,250 33,250	35,000 35.000	36,750 36,750	38,500 38,500	32,400 32,400	33,700 33,700	35,000 35.000	34,125 34,125	47,250 47,250	416,725	1.983.450
12/1/2036														.,	30,250	31,750	33,250	35,000	36,750	38,500	32,400	33,700	35,000	34,125	47,250	387,975	.,,
6/1/2037 12/1/2037															1,240,250	31,750 31,750	33,250 33,250	35,000 35,000	36,750 36,750	38,500 38,500	32,400 32,400	33,700 33,700	35,000 35,000	34,125 34,125	47,250 47,250	1,597,975 357,725	1,985,950
6/1/2038	Ho	Idar	s of	indi	vidu	al m	atur	itiac	roce	aiva	curr	ont	intor	oct		1,301,750	33,250	35,000	36,750	38,500	32,400	33,700	35,000	34,125	47,250	1,627,725	1,985,450
6/1/2039		nuei	3 01	mai	viuu	u m	aiui	iiies	Tece		COLL	em	mei	631			33,250 1,363,250	35,000	36,750 36,750	38,500 38,500	32,400 32,400	33,700 33,700	35,000	34,125 34,125	47,250 47,250	325,975	1,981,950
12/1/2039	unt	til the	eir k	bond	ma	tures	s or o	are	calle	ed.								35,000	36,750	38,500	32,400	33,700	35,000	34,125	47,250	292,725	1 095 450
12/1/2040	•		••••						••••••									1,435,000	36,750	38,500	32,400	33,700	35,000	34,125	47,250	257,725	1,965,450
6/1/2041 12/1/2041																			1,506,750	38,500 38,500	32,400 32,400	33,700 33,700	35,000	34,125 34,125	47,250 47,250	1,727,725	1,985,450
6/1/2042	Th		f	. الم	<b>:</b>								J							1,578,500	32,400	33,700	35,000	34,125	47,250	1,760,975	1,981,950
12/1/2042 6/1/2043		e sun	n ot	all	orino	ripai	anc	a inte	eresi	r pa	yme	nts c	aue i	resur	г						32,400 1.652.400	33,700 33,700	35,000 35.000	34,125 34,125	47,250 47,250	182,475	1.984.950
12/1/2043	in ·	tha t	otal	nav	mor	nt co	lumn	for		ry n	avr	ont	date	<u> </u>							.,,	33,700	35,000	34,125	47,250	150,075	.,
6/1/2044 12/1/2044	111		oiui	pu)	iner				e.e	γP	uyii		uun									1,/18,700	35,000 35,000	34,125 34,125	47,250 47,250	1,835,075	1,985,150
6/1/2045																							1,785,000	34,125	47,250	1,866,375	1,982,750
6/1/2046				•			~~				~ / ~													34,125 1,854,125	47,250	1,901,375	1,982,750
12/1/2046	Co	nver	ntior	n is to	o as	sume	30	-day	/ mo	nth,	300	)-da	у уе	ear.											47,250	47,250	1 984 500
0/1/204/										•															1,737,230	40 2 42 1 57	49 2 42 1 57

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# Calculation of True Interest Cost (T.I.C.)

The T.I.C. is the present value rate applied to the future stream of payments that results in the purchase price.

Step #1. Calculate Pu	rchase Price			Step #2: Calculat	e Present Value			Step #3: C	alculate T.I.C.
		Payment Date	Payment	Present Value	Payment Date	Payment	Present Value		
Bond Par Amount: + Bond Premium: - Underwriter's Discount: _ Purchase Price:	\$28,975,000.00 3,619,643.90 <u>123,991.85</u> \$32,470,652.05	8/18/2022 12/1/2022 6/1/2023 12/1/2023 6/1/2024 12/1/2024 6/1/2025 12/1/2025 6/1/2026 12/1/2026 6/1/2027 12/1/2027 6/1/2028 12/1/2028 6/1/2029 12/1/2029 6/1/2030	0.00 393,531.53 1,327,725.00 671,725.00 1,311,725.00 655,725.00 1,330,725.00 638,850.00 1,343,850.00 1,343,850.00 621,225.00 1,361,225.00 1,361,225.00 1,382,725.00 1,403,225.00 1,402,725.00	0.00 389,569.34 1,291,317.97 641,854.22 1,231,423.72 604,792.35 1,205,848.34 568,752.22 1,175,424.74 533,842.06 1,149,247.60 499,945.57 1,126,831.97 466,959.59 1,103,799.80 434,889.62 1,080,248.37	12/1/2034 6/1/2035 12/1/2035 6/1/2036 12/1/2036 6/1/2037 12/1/2037 6/1/2038 12/1/2038 6/1/2039 12/1/2039 6/1/2040 12/1/2040 6/1/2041 12/1/2041 6/1/2042 12/1/2042	444,100.00 1,539,100.00 416,725.00 1,566,725.00 387,975.00 1,597,975.00 357,725.00 1,627,725.00 1,655,975.00 292,725.00 1,692,725.00 257,725.00 1,727,725.00 220,975.00 1,760,975.00 182,475.00	287,582.12 979,191.81 260,477.56 962,129.13 234,079.92 947,218.62 208,328.83 931,324.31 183,241.58 914,562.39 158,832.44 902,372.03 134,981.92 889,024.01 111,712.52 874,644.80 89,043.40	Total PV: True Interest Cos	\$32,470,652.05 3.568308%
		12/1/2030 6/1/2031 12/1/2031 6/1/2032 12/1/2033 12/1/2033 6/1/2033	541,225.00 1,441,225.00 518,725.00 1,463,725.00 495,100.00 1,490,100.00 470,225.00 1,515,225.00	403,738.66 1,056,267.94 373,507.49 1,035,479.39 344,107.96 1,017,506.14 315,462.08 998,707.72	6/1/2043 12/1/2043 6/1/2044 12/1/2044 6/1/2045 12/1/2045 6/1/2046 12/1/2046 6/1/2047	1,802,475.00 150,075.00 1,835,075.00 1,866,375.00 81,375.00 1,901,375.00 47,250.00 1,937,250.00	864,146.62 70,688.11 849,203.27 52,909.95 833,674.28 35,711.52 819,794.37 20,015.15 806,236.54		

### Calculation of All-In T.I.C.

The All-In T.I.C. is the present value rate applied to the future stream of payments that results in the purchase price less cost of issuance.

Step #1: Calculate To	arget Value				Step #3: Calculate All-In T.I.C.				
		Payment Date	Payment	Present Value	Payment Date	Payment	Present Value		
ond Par Amount:	\$28,975,000.00	8/18/2022	0.00	0.00	12/1/2024	444 100 00	282.022.58	Total PV:	\$32,003,792.11
Bond Premium:	3.619.643.90	12/1/2022	393 531 53	389 421 17	6/1/2035	1 539 100 00	962 686 32	All-In TIC.	3 703682%
	102 001 05	6/1/2023	1.327.725.00	1.289.969.01	12/1/2035	416.725.00	255,916,70		
Underwrifer's Discount:	-123,991.83	12/1/2023	671,725.00	640,757.61	6/1/2036	1,566,725.00	944,654.44		
Cost of Issuance:	-285,000.00	6/1/2024	1,311,725.00	1,228,502.87	12/1/2036	387,975.00	229,675.70		
Bond Insurance Premium	-138,158,04	12/1/2024	655,725.00	602,956.86	6/1/2037	1,597,975.00	, 928,779.05		
water Daniel Duanciana	42 701 00	6/1/2025	1,330,725.00	1,201,389.77	12/1/2037	357,725.00	204,137.52		
ourery Bond Premium:	-43,701.90	12/1/2025	638,850.00	566,272.71	6/1/2038	1,627,725.00	911,980.81		
ırget Value	\$32,003,792.11	6/1/2026	1,343,850.00	1,169,522.67	12/1/2038	325,975.00	179,316.43		
•		12/1/2026	621,225.00	530,808.53	6/1/2039	1,655,975.00	894,377.11		
		6/1/2027	1,361,225.00	1,141,957.66	12/1/2039	292,725.00	155,223.63		
		12/1/2027	602,725.00	496,444.16	6/1/2040	1,692,725.00	881,283.30		
		6/1/2028	1,382,725.00	1,118,196.51	12/1/2040	257,725.00	131,739.74		
		12/1/2028	583,225.00	463,073.11	6/1/2041	1,727,725.00	867,093.61		
		6/1/2029	1,403,225.00	1,093,885.50	12/1/2041	220,975.00	108,884.39		
		12/1/2029	562,725.00	430,697.03	6/1/2042	1,760,975.00	851,935.65		
		6/1/2030	1,422,725.00	1,069,123.19	12/1/2042	182,475.00	86,673.85		
		12/1/2030	541,225.00	399,315.12	6/1/2043	1,802,475.00	840,591.68		
		6/1/2031	1,441,225.00	1,044,000.75	12/1/2043	150,075.00	68,715.59		
		12/1/2031	518,725.00	368,924.35	6/1/2044	1,835,075.00	824,958.10		
		6/1/2032	1,463,725.00	1,022,093.78	12/1/2044	116,375.00	51,365.19		
		12/1/2032	495,100.00	339,433.97	6/1/2045	1,866,375.00	808,796.41		
		6/1/2033	1,490,100.00	1,003,018.41	12/1/2045	81,375.00	34,622.82		
		12/1/2033	470,225.00	310,763.73	6/1/2046	1,901,375.00	794,273.95		
		6/1/2034	1,515,225.00	983,179.59	12/1/2046	47,250.00	19,379.18		
					6/1/2047	1,937,250.00	780,100.30		

\$49,342,156.53 \$32,003,792.11

### Calculation of N.I.C.

The N.I.C. is the blended cost of borrowing that factors in the average interest rate weighted for the time to maturity and does NOT factor in

Тı

the time value of money.

Step #1: Calculate Numerator								
Total Interest Payments:	\$20,367,156.53							
+ Underwriter's Discount:	123,991.85							
- Premium:	3,619,643.90							
Total:	\$16,871,504.48							

		Yrs, From	Bond
Maturity	Principal	Dated Date	Years
	•		
6/1/2023	\$640,000	0.79	503,111
6/1/2024	640,000	1.79	1,143,111
6/1/2025	675,000	2.79	1,880,625
6/1/2026	705,000	3.79	2,669,208
6/1/2027	740,000	4.79	3,541,722
6/1/2028	780,000	5.79	4,513,167
6/1/2029	820,000	6.79	5,564,611
6/1/2030	860,000	7.79	6,696,056
6/1/2031	900,000	8.79	7,907,500
6/1/2032	945,000	9.79	9,247,875
6/1/2033	995,000	10.79	10,732,181
6/1/2034	1,045,000	11.79	12,316,486
6/1/2035	1,095,000	12.79	14,000,792
6/1/2036	1,150,000	13.79	15,854,028
6/1/2037	1,210,000	14.79	17,891,194
6/1/2038	1,270,000	15.79	20,048,361
6/1/2039	1,330,000	16.79	22,325,528
6/1/2040	1,400,000	17.79	24,900,556
6/1/2041	1,470,000	18.79	27,615,583
6/1/2042	1,540,000	19.79	30,470,611
6/1/2043	1,620,000	20.79	33,673,500
6/1/2044	1,685,000	21.79	36,709,597
6/1/2045	1,750,000	22.79	39,875,694
6/1/2046	1,820,000	23.79	43,290,722
6/1/2047	1,890,000	24.79	46,845,750
otal:	\$28.975.000		440.217.569

### Step #3: Calculate N.I.C.

Numerator:	\$16,871,504.48
Denominator (Bond Years):	440,217,569.44
N.I.C.:	<b>3.832538</b> %

### Pricing Via Competitive Sale

This transaction was priced via competitive sale, with <u>T.I.C.</u> as the basis for award.

Bid Award*	Bidder Name	TIC
	KeyBanc Capital Markets	3.572405
	Fidelity Capital Markets	3.594273
	Mesirow Financial, Inc.	3.645351
	Robert W. Baird & Co., Inc.	3.656948
	Wells Fargo Bank, National Association	3.669999
	J.P. Morgan Securities LLC	3.759251
	BofA Securities	3.974176



# Section 3: The Impact of Recent Market Movements

### Shift in Bond Market in 2022



Source: The Bond Buyer.

\*General obligation bonds maturing in 20 years are used in compiling the indexes. The 20-bond index has an average rating equivalent to Moody's Aa2 and S&P's AA.

### Rates from a Historical Perspective



### Source: The Bond Buyer.

\*General obligation bonds maturing in 20 years are used in compiling the indexes. The 20-bond index has an average rating equivalent to Moody's Aa2 and S&P's AA.

### **Proactive FOMC to Target Inflation**

- The FOMC has increased the target for the federal funds rate in 2022.
- There are two more FOMC meetings in 2022
  - November 1-2
  - December 13-14



# Municipal Bond Fund Flows Impact Market Demand



# Implications of Rising Rate Environment

### **Borrower's Perspective:**

- Higher cost of funds for new money projects.
- Lower "debt capacity".
- Less opportunity to generate savings from refundings.

### Investor's Perspective:

- Declining value in bond portfolios.
- Higher yielding new investments in bond portfolios.

# Section 4: Frequently Asked Questions



### FAQ #1

Question:

Why are certain bonds priced a premium, par, or discount?

### Answer:

- Largely depends on investor preference and market conditions:
- Institutional investors, who buy and actively trade bonds, are typically purchasers of premium tax-exempt bonds.
- Individual investors, who typically buy and hold to maturity, are typically purchasers of par or discount tax-exempt bonds.

## FAQ #2

### Question:

Why are new issue tax-exempt bonds typically priced with a premium structure?

### Answer:

- The premium pricing structure is so pervasive, viewed as a market convention.
- Viewed as "defensive" couponing structure; dollar price is less sensitive to market movement. (example on next page)
- Premium bond pricing helps prevent the triggering of a tax event due to the de minimis rule.
  - A discount bond may trigger a taxable event (either as capital gains or ordinary income) and investors who purchase tax-exempt bonds generally want to avoid such situations.

### FAQ #2 - Example of Defensive Couponing

Example A: Premium Bond									
Maturity	Par	Coupon	Yield	Dollar Price					
6/1/2042	1,540,000	<b>5.00%</b>	3.21%	114.926					
Yield Increase	110.500								
Reduction in	-4.426								
Reduction in	<mark>-3.9</mark> %								

Example B: Discount Bond							
Maturity	Par	Coupon	Yield	Dollar Price			
6/1/2042	1,540,000	<b>3.00</b> %	3.21%	96.938			
Yield Increase	90.106						
Reduction in Dollar Price: Reduction in Dollar Price as %:				-6.832 -7.0%			



# FAQ #3

Question:

Should I dictate premium couponing structure on my new money transactions in order to preserve the refundability in the future?

### Answer:

- Depends on multiple factors:
  - Future interest rate environment, which no one can predict.
  - Remaining term and par amount of financing at call date.
  - Pricing benefit between premium vs. par/discount bonds.
  - Size of transaction or frequency of issuance; are you likely to execute a refunding?

## FAQ #3 – Sample Analysis

Analysis can help to dimension the trade-offs between couponing structures.

### Example Analysis Comparing "Low Coupon" Structure vs. 4.00% Coupon Structure

Low Coupon Vs. 4% Scale Scenarios	
4/1/2021-4/1/2030 Debt Service Comparison	n
Low Coupon Scenario DS:	17,225,634.03
4% Scale Scenario DS:	17,793,088.89
Difference:	-567,454.86
Low Coupon Scenario Saves:	567,454.86

Low Coupon Vs. 4% Scale Scenarios						
Assuming 10-Year Par Call is Not Used						
PV of Low Coupon Scenario's DS:	38,018,678.48	Gross DS of Low Coupon Scenario:	59,208,409.03			
(Less) PV of 4% Scale Scenario's DS:	38,613,433.41	(Less) Gross DS of 4% Scale Scenario:	59,847,288.89			
Difference in PV:	-594,754.93	Difference in Gross DS:	-638,879.86			
Low Coupon Scenario Saves:	594,754.93	Low Coupon Scenario Saves:	638,879.86			

Low Coupon Vs. 4% Scale Scenarios							
Assuming 10-Year Par Call is Used							
PV of Low Coupon Scenario's DS:	35,549,506.03	Gross DS of Low Coupon Scenario:	55,111,309.59				
(Less) PV of 4% Scale Scenario's DS:	35,187,187.17	(Less) Gross DS of 4% Scale Scenario:	54,014,363.33				
Difference in PV:	362,318.86	Difference in Gross DS:	1,096,946.26				
4% Scale Scenario Saves:	362,318.86	4% Scale Scenario Saves:	1,096,946.26				

### Section 5: Audience Q&A



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### Appendix: Detailed Bond Price Calculation

### **Appendix: Detailed Bond Price**

- The dollar price of a bond is the present value of the future cashflows at the market yield
- . Coupon, yield, and time are the only factors in price



There are several methods to derive bond price, including:

- What is the price of a municipal bond assuming:
  - 10 Year Maturity
  - 5.00% Coupon
  - 4.00% Yield



• What is the price of a municipal bond assuming:



- What is the price of a municipal bond assuming:
  - 10 Year Maturity (20 semi-annual periods)



- What is the price of a municipal bond assuming:
  - 10 Year Maturity (20 semi-annual periods)
  - 5.00% Coupon



- Municipal bond convention for pricing is truncation at the 3<sup>rd</sup> decimal
- No rounding!



# MSRB Rule G-42: Disclosure of Conflicts of Interest & Legal or Disciplinary Events

Pursuant to Municipal Securities Rulemaking Board ("MSRB") Rule G-42, on Duties of Non-Solicitor Municipal Advisors, Municipal Advisors are required to make certain written disclosures to clients which include, amongst other things, Conflicts of Interest and any Legal or Disciplinary events of KNN Public Finance, LLC ("KNN Public Finance") and its associated persons.

### **Conflicts of Interest**

Other Municipal Advisor Relationships. KNN serves a wide variety of other clients that may from time to time have interests that could have a direct or indirect impact on the interests of another KNN client. For example, KNN serves as municipal advisor to other municipal advisory clients and, in such cases, owes a regulatory duty to such other clients just as it will to your entity, if hired. These other clients may, from time to time and depending on the specific circumstances, have competing interests. In acting in the interests of its various clients, KNN could potentially face a conflict of interest arising from these competing client interests. KNN fulfills its regulatory duty and mitigates such conflicts through dealing honestly and with the utmost good faith with its clients.

<u>Compensation.</u> KNN Public Finance represents that in connection with the issuance of municipal securities, KNN Public Finance may receive compensation from an Issuer or Obligated Person for services rendered, which compensation is contingent upon the successful closing of a transaction and/or is based on the size of a transaction. Consistent with the requirements of MSRB Rule G-42, KNN Public Finance hereby discloses that such contingent and/or transactional compensation may present a potential conflict of interest regarding KNN Public Finance's ability to provide unbiased advice to enter into such transaction. This conflict of interest will not impair KNN Public Finance's ability to render unbiased and competent advice or to fulfill its fiduciary duty to the Issuer.

If KNN Public Finance becomes aware of any additional potential or actual conflict of interest after this disclosure, KNN Public Finance will disclose the detailed information in writing to the Issuer in a timely manner.

### Legal or Disciplinary Events

KNN Public Finance, LLC, has never been subject to any legal, disciplinary or regulatory actions nor was it ever subject to any legal, disciplinary or regulatory actions previously, when it was a division of Zions First National Bank or Zions Public Finance, Inc.

A regulatory action disclosure has been made on Form MA-I for one of KNN Public Finance municipal advisory personnel relating to a 1998 U.S. Securities and Exchange Commission ("SEC") order that was filed while the municipal advisor was employed with a prior firm, (not KNN Public Finance). The details of which are available in Item 9; C(1), C(2), C(4), C(5) and the corresponding regulatory action DRP section on Form MA and Item 6C; (1), (2), (4), (5) and the corresponding regulatory action DRP section on Form MA-I. Issuers may electronically access KNN Public Finance's most recent Form MA and each most recent Form MA-I filed with the Commission at the following website: www.sec.gov/edgar/searchedgar/companysearch.html.

The SEC permits certain items of information required on Form MA and Form MA-I to be provided by reference to such required information already filed on a regulatory system (e.g., FINRA CRD). The above noted regulatory action has been referenced on both Form MA and MA-I due to the information already filed on FINRA's CRD system and is publicly accessible through BrokerCheck at <a href="http://brokercheck.finra.org">http://brokercheck.finra.org</a>. For purposes of accessing such BrokerCheck information, the Municipal Advisor's CRD number is 4457537.

There has been no change to any legal or disciplinary event that has been disclosed on KNN Public Finance's original SEC registration Form MA filed on February 8, 2016 or Form MA-I's filed on January 22, 2016.