

An Update on Swaps: What's Different and What to Disclose?

Speaker Biographies

Eric Chu

Managing Director
BLX Group
Los Angeles, CA
(213) 612-2136
echu@blxgroup.com

Eric Chu is a Managing Director at BLX Group. Since 2004, Mr. Chu has been the head of the firm's derivative advisory and compliance practices. His experience, gained through hundreds of interest rate swap transactions, includes new transaction structuring, existing transaction workouts, ISDA document negotiation, and independent pricing of swap transactions. On an on-going basis, Mr. Chu assists clients with swap monitoring and compliance with GASB and FASB accounting rules. He also led the development of BLX's web-based swap monitoring platform, BLXSwap, which allows clients to access their swap portfolios to monitor key data, and BLX's web-based GIC bidding platform, BLXBid, which allows BLX clients to conduct real time sealed bid auctions for investment related products.

Prior to returning to BLX's Los Angeles office in 2007, Mr. Chu resided in San Francisco, and before that in New York where he oversaw day to day operations of those offices.

Mr. Chu is a graduate of the University of California, Los Angeles where he received degrees in both applied mathematics and economics. Mr. Chu is a registered investment advisor representative, holding the FINRA Series 6, 63, and 65 licenses.

Daniel Deaton

Partner

Nixon Peabody LLP

Los Angeles, CA

(213) 629-6050

ddeaton@nixonpeabody.com

Daniel Deaton is a Partner in the public finance group of Nixon Peabody LLP. He represents governmental agencies, nonprofit corporations, underwriters, and others as bond counsel, disclosure counsel, and underwriter's counsel in a wide variety of tax-exempt and taxable public finance transactions. Mr. Deaton has considerable experience in general fund, water, transportation, university, and cultural institution financings. He also has extensive experience in a wide variety of transaction structures, including traditional fixed rate bonds, variable rate demand bonds, commercial paper, and index tender rate bonds.

Mr. Deaton earned a Juris Doctorate from Southern Methodist University and received a Bachelor of Arts degree from the University of California, Irvine.

Nikiforos Mathews

Partner

Orrick Herrington & Sutcliffe LLP

New York, NY

(212) 506-5257

nmathews@orrick.com

Nikiforos Mathews is a Partner in Orrick's New York office. He is a member of the structured finance, banking and finance, and energy and infrastructure groups. His practice focuses on representing financial institutions, governmental and regulated entities, hedge funds, and corporate end-users in structuring and negotiating a broad range of fixed income, foreign exchange, commodity, energy, and credit derivative products. Mr. Mathews has successfully negotiated domestic and cross-border hedging transactions relating to leveraged loans and infrastructure transactions. In addition, he has significant experience in foreign exchange and fixed income prime brokerage issues, as well as various structured products. He regularly advises clients on derivatives regulation, including rules relating to central clearing, exchange trading, reporting, recordkeeping, and other requirements of the Dodd-Frank Act, as well as the negotiation of related documentation.

Mr. Mathews received a Juris Doctorate from Yeshiva University's Benjamin N. Cardozo School of Law in 1996 and a Bachelor of Arts in government from Notre Dame in 1993.

Peter Shapiro

Managing Director

Swap Financial Group, LLC

South Orange, NJ

(973) 378-5500

pshapiro@swapfinancial.com

Peter Shapiro is Managing Director of Swap Financial Group. He advises the firm's senior clients giving them strategic advice and transactional analysis. He also participates in documentation negotiation. Swap Financial Group advises three principal groups of clients: corporations, non-profits, and governmental agencies. In the past three years, Swap Financial Group handled over 1,000 derivative transactions with notional principal totaling nearly \$50 billion.

Prior to founding Swap Financial Group in 1998, Mr. Shapiro worked at Euro Brokers, a leading derivative specialist, and at Citibank. Before Citibank, he spent twelve years in government service, four as a legislator at the New Jersey State Assembly and eight as the Chief Executive Officer of Essex County, New Jersey.

Mr. Shapiro received a Bachelor of Arts degree cum laude from Harvard University in 1974.