

**THE CALIFORNIA DEBT LIMIT ALLOCATION COMMITTEE**  
**July 20, 2011**  
**Staff Report**  
**REQUEST FOR A QUALIFIED PRIVATE ACTIVITY BOND ALLOCATION FOR A**  
**QUALIFIED RESIDENTIAL RENTAL PROJECT**

*Prepared by: Richard Fischer*

---

**Applicant:** California Statewide Communities Development Authority

---

**Allocation Amount Requested:**

**Tax-exempt:** \$2,250,000

The amount of allocation requested is supplemental to the \$8,000,000 of allocation the Project received on May 18, 2011.

---

**Project Information:**

**Name:** Ivanhoe Family Apartments  
**Project Address:** 15999 Avenue 327  
**Project City, County, Zip Code:** Ivanhoe, Tulare, 93235

---

**Project Sponsor Information:**

**Name:** 15999 Ave 327, L.P. (Corporation for Better Housing)

**Principals:** Gwendy Silver Egnater, David Sclafani and Rob Tidd for Corporation for Better Housing.

**Property Management Company:** CBH Property Management, LLC

---

**Project Financing Information:**

**Bond Counsel:** Orrick, Herrington & Sutcliffe LLP  
**Private Placement Purchaser:** Hunt Capital Partners, LLC  
**TEFRA Hearing Date:** April 12, 2011

---

**Description of Proposed Project:**

**State Ceiling Pool:** Rural  
**Total Number of Units:** 71, plus 1 manager unit  
**Type:** New Construction  
**Type of Units:** Family

The apartments will be located in five 2-story buildings, and will include parking spaces for both residents and visitors. The planned 72 unit development will include 16 one-bedroom units, 32 two-bedroom units and 23 three-bedroom units. The development will have a stand alone single story 1,550 square foot community center. All of the apartments will be designed for energy efficiency and include energy efficient appliances. Common amenities include laundry facilities, a perimeter fence, gated entry, one-story clubhouse with community kitchen, computer room with high speed internet connection, barbecue area, playground tot lot and on-site management.

**Description of Public Benefits:**

**Percent of Restricted Rental Units in the Project:** 100%  
100% (71 units) restricted to 50% or less of area median income households.  
**Unit Mix:** 1, 2 & 3 bedrooms

Project is within easy walking distance to local bus stops and shopping.

**Term of Restrictions:**

**Income and Rent Restrictions:** 55 years

**Details of Project Financing:**

|   |               |                                     |
|---|---------------|-------------------------------------|
| <b>Estimated Total Development Cost:</b>      | \$ 19,024,575 |                                     |
| <b>Estimated Hard Costs per Unit:</b>         | \$ 161,102    | (\$11,438,217 /71 units)            |
| <b>Estimated per Unit Cost:</b>               | \$ 267,952    | (\$19,024,575 /71 units)            |
| <b>Allocation per Unit:</b>                   | \$ 144,366    | (\$10,250,000 /71 units)            |
| <b>Allocation per Restricted Rental Unit:</b> | \$ 144,366    | (\$10,250,000 /71 restricted units) |

| <b>Sources of Funds:</b>       | Construction  | Permanent     |
|--------------------------------|---------------|---------------|
| Tax-Exempt Bond Proceeds       | \$ 10,250,000 | \$ 1,677,283  |
| Deferred Developer Fee         | \$            | \$ 406,768    |
| LIH Tax Credit Equity          | \$ 415,000    | \$ 4,875,522  |
| Direct & Indirect Public Funds | \$ 7,624,026  | \$ 12,065,002 |
| Total Sources                  | \$ 18,289,026 | \$ 19,024,575 |

| <b>Uses of Funds:</b>              |               |
|------------------------------------|---------------|
| Land Purchase                      | \$ 475,000    |
| On & Off Site Costs                | \$ 1,640,000  |
| Hard Construction Costs            | \$ 9,798,217  |
| Architect & Engineering Fees       | \$ 355,200    |
| Contractor Overhead & Profit       | \$ 686,292    |
| Developer Fee                      | \$ 1,115,000  |
| Relocation                         | \$ 230,650    |
| Other Soft Costs (Marketing, etc.) | \$ 4,724,216  |
| Total Uses                         | \$ 19,024,575 |

**Description of Financial Structure and Bond Issuance:**

Hunt Capital Partners, LLC (Hunt Capital) will purchase \$10,250,000 bond issuance through a private placement. Additional construction financing sources are a County of Tulare state HOME loan and Tax Credit Equity investment from Hunt Capital. The bonds will be paid down to a permanent loan amount with the balance of the development costs being funded from Hunt Capital Tax Credit Equity, County of Tulare State HOME loan, County of Tulare Redevelopment Agency loan, County of Tulare Neighborhood NSP 3 loan and a deferred developer fee. The mortgage interest note evidencing the permanent loan will be unrated and carry a 6.5% fixed interest rate and will be amortized over 30 years. The anticipated closing date of the bonds is September 2011.

---

**Analyst Comments:**

None

---

**Legal Questionnaire:**

The Staff has reviewed the Applicant's responses to the questions contained in the Legal Status portion of the application. No information was disclosed to question the financial viability or legal integrity of the Applicant.

---

**Recommendation:**

Staff recommends that the Committee approve \$2,250,000 in tax exempt bond allocation.

**ATTACHMENT A**

**EVALUATION SCORING:**

| Point Criteria  | Maximum Points Allowed for Non-Mixed Income Projects | Maximum Points Allowed for Mixed Income Projects | Points Scored |
|---|--|--|---------------|
| Federally Assisted At-Risk Project or HOPE VI Project   | 20   | 20   |               |
| Exceeding Minimum Income Restrictions:  | 35   | 15   |               |
| Exceeding Minimum Rent Restrictions<br>[Allowed if 10 pts not awarded above in Federally Assisted At-Risk Project or HOPE VI Project] | [10]   | [10]   |               |
| Gross Rents   | 5  | 5  |               |
| Large Family Units  | 5  | 5  |               |
| Leveraging  | 10   | 10   |               |
| Community Revitalization Area   | 15   | 15   |               |
| Site Amenities  | 10   | 10   |               |
| Service Amenities   | 10   | 10   |               |
| New Construction  | 10   | 10   | 10            |
| Sustainable Building Methods  | 8  | 8  |               |
| Negative Points   | -10  | -10  |               |
| <b>Total Points</b>   | <b>118</b>   | <b>98</b>  | <b>10</b>     |

The criteria for which points are awarded will also be incorporated into the Resolution transferring Allocation to the Applicant as well as the appropriate bond documents and loan and finance agreements.