Agenda Item No. 10.25 Application No. 18-465

THE CALIFORNIA DEBT LIMIT ALLOCATION COMMITTEE

December 12, 2018 Staff Report

REQUEST FOR A QUALIFIED PRIVATE ACTIVITY BOND ALLOCATION FOR A QUALIFIED RESIDENTIAL RENTAL PROJECT

Prepared by: Felicity Wood

Applicant: California Statewide Communities Development Authority

Allocation Amount Requested:

Tax-exempt: \$48,700,000

Project Information:

Name: Morgan Tower Apartments

Project Address: 1415 D Avenue

Project City, County, Zip Code: National City, San Diego, 91950

Project Sponsor Information:

Name: Morgan Tower Housing Associates, L.P. (CHW Morgan

Development, LLC and Mercy Morgan Development, LLC)

Principals: Anne B. Wilson, Ed Holder, and Erika Villablanca

Property Management Company: Mercy Housing Management Group

Project Financing Information:

Bond Counsel: Jones Hall, A Professional Law Corporation

Private Placement Purchaser: MUFG Union Bank, N.A.

Cash Flow Permanent Bond: Not Applicable

Public Sale: Not Applicable Underwriter: Not Applicable

Credit Enhancement Provider: Not Applicable

Rating: Not Applicable

TEFRA Noticing Date: June 18, 2018
TEFRA Adoption Date: July 3, 2018

Description of Proposed Project:

State Ceiling Pool: General **Total Number of Units:** 152

Manager's Units: 1 Unrestricted

Type: Acquisition and Rehabilitation

Population Served: Senior Citizens

Morgan Tower Apartments is an existing project located in the City of National City on a 2.16-acre site. The project consists of 141 restricted rental units, 10 unrestricted units, and one unrestricted managers' units. The project has 152 one-bedroom units. The renovations will include building (exterior/interior) upgrades. Building exterior renovations will consist of roof and roof drain replacement. Interior renovations will include the laundry room, hobby room and library upgrades. Individual apartment units will be updated with adaptable kitchens in all units, new balcony railings, and new urethane waterproof coating on balcony decks. Lastly, site area renovations will consist of landscape and irrigation repairs to cut down water usage, asphalt repairs and repaving. The rehabilitation is expected to begin in April 2019 and be completed in October 2020.

Description of Public Benefits:

Percent of Restricted Rental Units in the Project: 93%

53% (80 units) restricted to 50% or less of area median income households.
40% (61 units) restricted to 60% or less of area median income households.

Unit Mix: 1 bedroom

The proposed project will not be receiving service amenity points.

Term of Restrictions:

Income and Rent Restrictions: 55 years

Details of Project Financing:

| Estimated | Total Develo | pment Cost: | \$ | 66,057,288 |
|------------------|---------------------|-------------|----|------------|
|------------------|---------------------|-------------|----|------------|

Estimated Hard Costs per Unit: \$ 84,051 (\$12,775,709 /152 units including mgr. unit)

Estimated per Unit Cost: \$ 434,587 (\$66,057,288 /152 units including mgr. unit)

Allocation per Unit: \$ 320,395 (\$48,700,000 /152 units including mgr. unit)

Allocation per Restricted Rental Unit: \$ 345,390 (\$48,700,000 /141 restricted units)

| Sources of Funds: | Construction | | Permanent | |
|----------------------------------|--------------|------------|------------------|--|
| Tax-Exempt Bond Proceeds | \$ | 48,700,000 | \$ 19,820,000 | |
| LIH Tax Credit Equity | | 0 | \$ 23,356,958 | |
| Developer Equity Deferred Costs | | 2,057,884 | \$ 6,106,600 | |
| | | 1,998,694 | \$ 596,500 | |
| Seller Carryback Loan | \$ | 13,300,710 | \$ 13,300,710 | |
| GP Loan (AHP) | \$ | 0 | \$ 1,500,000 | |
| NOI During Rehab Period | | 0 | \$ 1,276,520 | |
| CDLAC Performance Deposit Refund | \$ | 0 | \$ 100,000 | |
| Total Sources | \$ | 66,057,288 | \$ 66,057,288 | |

Uses of Funds:

| Land Cost/Acquisition | \$ | 33,800,000 |
|---|----|------------|
| Rehabilitation | \$ | 14,133,995 |
| Relocation | \$ | 604,000 |
| Contractor Overhead & Profit | | 1,034,064 |
| Architectural Fees | | 620,000 |
| Survey and Engineering | \$ | 40,942 |
| Construction Interest and Fees | \$ | 4,453,915 |
| Permanent Financing | \$ | 10,000 |
| Legal Fees | \$ | 202,000 |
| Reserves | \$ | 664,272 |
| Appraisal | \$ | 9,000 |
| Hard Cost Contingency | \$ | 1,649,771 |
| Other Project Costs (Soft Costs, Marketing, etc.) | | 728,729 |
| Developer Costs | \$ | 8,106,600 |
| Total Uses | \$ | 66,057,288 |

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Analyst Comments:

None

Legal Questionnaire:

The Staff has reviewed the Applicant's responses to the questions contained in the Legal Status portion of the application. No information was disclosed to question the financial viability or legal integrity of the Applicant.

Total Points:

55 out of 140

[See Attachment A]

Recommendation:

Staff recommends that the Committee approves \$48,700,000 in tax-exempt bond allocation on a carryforward basis.

ATTACHMENT A

EVALUATION SCORING:

| Point Criteria | Maximum Points Allowed for Non- Mixed Income Projects | Maximum Points Allowed for Mixed Income Projects | Points Scored |
|---|---|--|---------------|
| Preservation Project | 20 | 20 | 0 |
| Exceeding Minimum Income Restrictions: | 35 | 15 | 35 |
| Exceeding Minimum Rent Restrictions | | | |
| [Allowed if 10 pts not awarded above in Preservation Project] | [10] | [10] | 0.00 |
| Large Family Units | 5 | 5 | 0.00 |
| Leveraging | 10 | 10 | 0.00 |
| Community Revitalization Area | 5 | 5 | 0.00 |
| Site Amenities | 10 | 10 | 10.00 |
| Service Amenities | 10 | 10 | 0.00 |
| New Construction or Substantial Renovation | 10 | 10 | 10.00 |
| Sustainable Building Methods | 10 | 10 | 0.00 |
| Forgone Eligible Developer Fee (Competitive Allocation Process Only) | 10 | 10 | N/A |
| Minimum Term of Restrictions (Competitive Allocation Process Only) | 10 | 10 | N/A |
| Negative Points (No Maximum) | -10 | -10 | 0.00 |
| Total Points | 140 | 120 | 55.00 |