THE CALIFORNIA DEBT LIMIT ALLOCATION COMMITTEE July 17, 2019

Staff Report

REQUEST FOR A QUALIFIED PRIVATE ACTIVITY BOND ALLOCATION FOR A QUALIFIED RESIDENTIAL RENTAL PROJECT

Prepared by: Isaac Clark III

Applicant: California Housing Finance Agency

Allocation Amount Requested:

Tax-exempt: \$18,000,000

Project Information:

Name: Coldstream Commons
Project Address: 10290 Cold Stream Road

Project City, County, Zip Code: Truckee, Nevada, 96161

Project Sponsor Information:

Name: Coldstream Commons, LP (NP Coldstream, LLC, JSCo Coldstream

Commons, LLC, and Pacific Housing, Inc.)

Principals: Luke Watkins & David J. Thompson for NP Coldstream, LLC / Jack D.

Gardner, Mary Tustin, Daniel Levine & Noah G. Schwartz for JSCo Coldstream, LLC / Mark A. Wise & Mat Eland for Pacific Housing, Inc.

Property Management Company: John Stewart Company

Project Financing Information:

Bond Counsel: Orrick, Herrington & Sutcliffe LLP

Private Placement Purchaser: Wells Fargo Bank, N.A.

Cash Flow Permanent Bond: Not Applicable

Public Sale: Not Applicable **Underwriter:** Not Applicable

Credit Enhancement Provider: Not Applicable

Rating: Not Applicable

TEFRA Noticing Date: May 31, 2019 **TEFRA Adoption Date:** June 14, 2019

Description of Proposed Project:

State Ceiling Pool: Rural
Total Number of Units: 48

Manager's Units: 1 Unrestricted

Type: New Construction

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Population Served: Family

Coldstream Commons Apartments is a new construction project located in Truckee on a 1.80-acre site. The project consists of 47 restricted rental units and 1 unrestricted manager unit. The project will have 24 one-bedroom units and 24 two-bedroom units. The building will be 5 3-story buildings and a single-story community building. The community building has been designed to facilitate educational, recreational and social activities. Its space includes a large meeting room and kitchen, a computer area, a manager's offices, a social services coordinator's office and a maintenance room. On the east side of the building is a large patio area for socializing. There will also be a play structure for younger children and other on-site recreational spaces for teens. Each unit will have stacked washer/dryer units. All of the buildings will have south-facing roofs to facilitate future installation of PV panels. There are 84 parking spaces provided. The construction is expected to begin September 1, 2019 and expected to be completed by December 1, 2020.

Description of Public Benefits:

Percent of Restricted Rental Units in the Project: 100%

51% (24 units) restricted to 50% or less of area median income households.

49% (23 units) restricted to 60% or less of area median income households.

Unit Mix: 1 & 2 bedrooms

The proposed project will not be receiving service amenity points.

Term of Restrictions:

Income and Rent Restrictions: 55 years

Details of Project Financing:

Estimated Total Development Cost:	\$	20,620,000
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Estimated Hard Costs per Unit: \$ 228,180 (\$10,952,631 /48 units including mgr. unit)

Estimated per Unit Cost: \$ 429,583 (\$20,620,000 /48 units including mgr. unit)

Allocation per Unit: \$ 375,000 (\$18,000,000 /48 units including mgr. unit)

Allocation per Restricted Rental Unit: \$ 382,979 (\$18,000,000 /47 restricted units)

Sources of Funds:	Construction	Permanent
Tax-Exempt Bond Proceeds	\$ 18,000,000	\$ 0
Cash Flow Permanent Bonds	\$ 0	\$ 0
Tranche B	\$ 0	\$ 0
Taxable Bond Proceeds	\$ 0	\$ 0
HCD AHSC HRI	\$ 0	\$ 1,342,691
Developer Equity	\$ 0	\$ 0
Deferred Developer Fee	\$ 0	\$ 1,162,933
Deferred Costs	\$ 1,240,949	\$ 0
LIHTC equity	\$ 0	\$ 7,505,152
Local Impact Fees	\$ 0	\$ 0
Net Income From Operations	\$ 0	\$ 0
HCD NHTF	\$ 0	\$ 4,012,084
Enterprise Housing Credit Investments	\$ 654,051	\$ 0
Coldstream Properties Land Donation	725,000	725,000
HCD AHSC AHD	\$ 0	\$ 5,872,140
Total Sources	\$ 20,620,000	\$ 20,620,000

Uses of Funds:

Land Cost/Acquisition	\$ 1,067,691
Rehabilitation	\$ 0
Relocation	\$ 0
New Construction	\$ 12,112,231
Contractor Overhead & Profit	\$ 548,517
Architectural Fees	\$ 560,000
Survey and Engineering	\$ 98,000
Construction Interest and Fees	\$ 1,348,000
Permanent Financing	\$ 56,000
Legal Fees	\$ 150,000
Reserves	\$ 192,622
Appraisal	\$ 15,000
Hard Cost Contingency	\$ 861,352
Local Development Impact Fees	\$ 791,140
Other Project Costs (Soft Costs, Marketing, etc.)	\$ 369,447
Developer Costs	\$ 2,450,000
Total Uses	\$ 20,620,000

Agenda Item No. 8.1 Application No. 19-492

Analyst Comments:

None

Legal Questionnaire:

The Staff has reviewed the Applicant's responses to the questions contained in the Legal Status portion of the application. No information was disclosed to question the financial viability or legal integrity of the Applicant.

Total Points:

out of 140 [See Attachment A]

Recommendation:

Staff recommends that the Committee approves \$18,000,000 in tax-exempt bond allocation.

ATTACHMENT A

EVALUATION SCORING:

Point Criteria	Maximum Points Allowed for Non-Mixed Income Projects	Maximum Points Allowed for Mixed Income Projects	Points Scored
Preservation Project	20	20	0
Exceeding Minimum Income Restrictions:	35	15	35
Exceeding Minimum Rent Restrictions [Allowed if 10 pts not awarded above in Preservation Project]	[10]	[10]	10.00
Large Family Units	5	5	0.00
Leveraging	10	10	10.00
Community Revitalization Area	5	5	0.00
Site Amenities	10	10	10.00
Service Amenities	10	10	0.00
New Construction or Substantial Renovation	10	10	10.00
Sustainable Building Methods	10	10	0.00
Forgone Eligible Developer Fee (Competitive Allocation Process Only)	10	10	0.00
Minimum Term of Restrictions (Competitive Allocation Process Only)	10	10	0.00
Negative Points (No Maximum)	-10	-10	0.00
Total Points	140	120	75.00