THE CALIFORNIA DEBT LIMIT ALLOCATION COMMITTEE July 17, 2019 Staff Report

REQUEST FOR A QUALIFIED PRIVATE ACTIVITY BOND ALLOCATION FOR A OUALIFIED RESIDENTIAL RENTAL PROJECT

Prepared by: Sarah Lester

Applicant: California Housing Finance Agency

Allocation Amount Requested:

Tax-exempt: \$74,000,000

Project Information:

Name: Noble Towers

Project Address: 1515 Lakeside Drive

Project City, County, Zip Code: Oakland, Alameda, 94612

Project Sponsor Information:

Name: Lakeside Drive Senior Housing, L.P. (EBALDC 1515 Lakeside,

LLC and Lakeside Drive Senior Housing GP, LLC)

Principals: Josh Simon, EBALDC 1515 Lakeside, LLC; Frank Cardone,

William A. Witte, Steven D. Sherman and David Pearson for

Lakeside Drive Senior Housing GP, LLC

Property Management Company: Related Management Company, L.P.

Project Financing Information:

Bond Counsel: Orrick, Herrington & Sutcliffe LLP

Private Placement Purchaser: Not Applicable Cash Flow Permanent Bond: Not Applicable

Public Sale: Wells Fargo Bank/Freddie TEL

Underwriter: Wells Fargo Bank

Credit Enhancement Provider: Wells Fargo Bank/Freddie TEL

Rating: AAA

TEFRA Noticing Date: May 10, 2019 **TEFRA Adoption Date:** June 14, 2019

Description of Proposed Project:

State Ceiling Pool: General **Total Number of Units:** 195

Manager's Units: 1 Unrestricted

Type: Acquisition and Rehabilitation

Population Served: Senior Citizens

Noble Towers Apartments is an existing project located in Oakland on a .67-acre site. The project consists of 194 restricted rental units and 1 unrestricted manager unit. The project has all 194 one-bedroom units. The renovations will include building exterior and interior upgrades. Building exterior renovations will consist of waterproofing, exterior paint, and window repair and sealing. Interior renovations will include updating the leasing office, common rooms and amenity spaces. Individual apartment units will be updated with new flooring, fixtures, appliances, window blinds, light fixtures, hardware, paint, HVAC maintenance, kitchen cabinetry and high speed wifi throughout the building. The Applicant proposes to meet current Chapter 11B accessibility requirements. These units will require moving walls and reconfiguring kitchens and bathrooms to meet current code. The project will offer 28 surface parking spaces and 17 carport spaces for a total of 45 off-street parking spaces. The rehabilitation is expected to begin in September 2019 and be completed in October 2020.

Description of Public Benefits:

Percent of Restricted Rental Units in the Project: 100%

20% (39 units) restricted to 50% or less of area median income households.80% (155 units) restricted to 60% or less of area median income households.

Unit Mix: 1 bedroom

The proposed project will not be receiving service amenity points.

Term of Restrictions:

Income and Rent Restrictions: 55 years

Details of Project Financing:

Estimated Total Development Cost:	\$	127,666,257
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Estimated Hard Costs per Unit: \$ 69,605 (\$13,573,036 /195 units including mgr. unit)

Estimated per Unit Cost: \$ 654,699 (\$127,666,257 /195 units including mgr. unit)

Allocation per Unit: \$ 379,487 (\$74,000,000 /195 units including mgr. unit)

Allocation per Restricted Rental Unit: \$ 381,443 (\$74,000,000 /194 restricted units)

Sources of Funds:	Construction		 Permanent	
Tax-Exempt Bond Proceeds	\$	74,000,000	\$ 74,000,000	
LIH Tax Credit Equity	\$	39,858,360	\$ 39,858,360	
Developer Equity	\$	0	\$ 11,968,089	
Deferred Costs	\$	13,271,297	\$ 0	
Net Income From Operations	\$	144,600	\$ 1,447,371	
Existing Replacement Reserves	\$	392,000	\$ 392,437	
Total Sources	\$	127,666,257	\$ 127,666,257	

Uses of Funds:

Land Cost/Acquisition	\$ 85,000,000
Rehabilitation	\$ 14,724,033
Relocation	\$ 243,750
Contractor Overhead & Profit	\$ 1,085,843
Architectural Fees	\$ 230,000
Survey and Engineering	\$ 370,000
Construction Interest and Fees	\$ 4,290,200
Legal Fees	\$ 310,000
Reserves	\$ 1,500,660
Appraisal	\$ 6,500
Hard Cost Contingency	\$ 1,609,743
Other Project Costs (Soft Costs, Marketing, etc.)	\$ 2,877,439
Developer Costs	\$ 15,418,089
Total Uses	\$ 127,666,257

Analyst Comments:

This project is considered a high cost per unit project. According to the Applicant, the factors contributing to the high cost are: location, converting units to meet current ADA requirements, replacement of windows and sliding glass doors and upgrading the heating system.

Legal Questionnaire:

The Staff has reviewed the Applicant's responses to the questions contained in the Legal Status portion of the application. No information was disclosed to question the financial viability or legal integrity of the Applicant.

Total Points:

67.6 out of 140 [See Attachment A]

Recommendation:

Staff recommends that the Committee approves \$74,000,000 in tax-exempt bond allocation on a carryforward basis.

ATTACHMENT A

EVALUATION SCORING:

Point Criteria	Maximum Points Allowed for Non- Mixed Income Projects	Maximum Points Allowed for Mixed Income Projects	Points Scored
Preservation Project	20	20	20
Exceeding Minimum Income Restrictions:	35	15	30
Exceeding Minimum Rent Restrictions [Allowed if 10 pts not awarded above in Preservation Project]	[10]	[10]	0
Large Family Units	5	5	0
Leveraging	10	10	0
Community Revitalization Area	5	5	0
Site Amenities	10	10	7.5
Service Amenities	10	10	0
New Construction or Substantial Renovation	10	10	10
Sustainable Building Methods	10	10	0
Forgone Eligible Developer Fee (Competitive Allocation Process Only)	10	10	N/A
Minimum Term of Restrictions (Competitive Allocation Process Only)	10	10	N/A
Negative Points (No Maximum)	-10	-10	0
Total Points	140	110	67.6