THE CALIFORNIA DEBT LIMIT ALLOCATION COMMITTEE

December 11, 2019 Staff Report

REQUEST FOR A QUALIFIED PRIVATE ACTIVITY BOND ALLOCATION FOR A QUALIFIED RESIDENTIAL RENTAL PROJECT

Prepared by: Richard Fischer

Applicant: California Municipal Finance Authority

Allocation Amount Requested:

Tax-exempt: \$21,166,830

Project Information:

Name: Cathedral Palms Senior Apartments

Project Address: 31-750 Landau Blvd.

Project City, County, Zip Code: Cathedral City, Riverside, 92234

Project Sponsor Information:

Name: CP Senior Apartments, L.P. (CP Senior GP LLC and Red

Stone Equity Manager, LLC)

Principals: Steve PonTell, Michael Finn, Michael Ruane and Robert

Diaz for CP Senior GP LLC; Matt Grosz for Red Stone Equity

Manager, LLC

Property Management Company: National Community Renaissance of California

Project Financing Information:

Bond Counsel: Orrick, Herrington & Sutcliffe LLP

Private Placement Purchaser: JPMorgan Chase Bank, N.A.

Cash Flow Permanent Bond: Not Applicable

Public Sale: Not Applicable Underwriter: Not Applicable

Credit Enhancement Provider: Not Applicable

Rating: Not Applicable

TEFRA Noticing Date: September 20, 2019 **TEFRA Adoption Date:** October 8, 2019

Description of Proposed Project:

State Ceiling Pool: General
Total Number of Units: 224

Manager's Units: 2 Unrestricted

Type: Acquisition and Rehabilitation

Population Served: Family

Cathedral Palms Senior Apartments is an existing project located in Cathedral City on a 9.97-acre site. The project consists of 222 restricted rental units and 2 unrestricted managers' units. The project has 184 studio units and 40 two-bedroom units. The renovations will include building exterior and interior upgrades. Building exterior renovations will consist of siding repairs, roof replacement, window replacements, fence replacement and a fresh coat of paint. Interior renovations will include laundry room, leasing office and community room upgrades. Individual apartment units will be updated with a new kitchen appliance package, countertops, cabinets, electrical fixtures, paint and electrical updates. Lastly, common or site area renovations will consist of concrete repairs, asphalt replacement and ADA updates. The rehabilitation is expected to begin in April 2020 and will be completed in December 2021.

Description of Public Benefits:

Percent of Restricted Rental Units in the Project: 100%

100% (222 units) restricted to 50% or less of area median income households.

Unit Mix: Studio & 2 bedroom

The proposed project will be receiving service amenity points.

Term of Restrictions:

Income and Rent Restrictions: 55 years

Details of Project Financing:

Estimated Total Development Cost:	\$	43,915,481
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Estimated Hard Costs per Unit: \$ 60,936 (\$13,649,662 /224 units including mgr. units)

Estimated per Unit Cost: \$ 196,051 (\$43,915,481 /224 units including mgr. units)

Allocation per Unit: \$ 94,495 (\$21,166,830 /224 units including mgr. units)

Allocation per Restricted Rental Unit: \$ 95,346 (\$21,166,830 /222 restricted units)

Sources of Funds:	Construction		Sources of Funds:		Permanent	
Tax-Exempt Bond Proceeds	\$	21,166,830	\$ 4,581,000			
LIH Tax Credit Equity	\$	1,415,314	\$ 14,153,137			
Developer Equity	\$	1,559,456	\$ 1,559,456			
Deferred Developer Fee	\$	2,805,000	\$ 274,362			
Deferred Costs	\$	1,334,260	\$ 0			
Seller Carryback Loan	\$	14,419,496	\$ 14,419,496			
Seller Note	\$	1,215,125	\$ 1,215,125			
HCD No Place Like Home	\$	0	\$ 7,712,905			
Total Sources	\$	43,915,481	\$ 43,915,481			

Uses of Funds:

Land Cost/Acquisition	\$ 15,600,000
Rehabilitation	\$ 14,596,689
Relocation	\$ 1,030,560
Contractor Overhead & Profit	\$ 1,157,491
Architectural Fees	\$ 340,980
Survey and Engineering	\$ 312,726
Construction Interest and Fees	\$ 1,820,135
Legal Fees	\$ 165,000
Reserves	\$ 1,047,261
Appraisal	\$ 10,000
Hard Cost Contingency	\$ 1,429,980
Other Project Costs (Soft Costs, Marketing, etc.)	\$ 1,345,204
Developer Costs	\$ 5,059,455
Total Uses	\$ 43,915,481

Agenda Item No. 10.32 Application No. 19-598

Analyst Comments:

None

Legal Questionnaire:

The Staff has reviewed the Applicant's responses to the questions contained in the Legal Status portion of the application. No information was disclosed to question the financial viability or legal integrity of the Applicant.

Total Points:

62.5 out of 135 [See Attachment A]

Recommendation:

Staff recommends that the Committee approves \$21,166,830 in tax-exempt bond allocation on a carryforward basis.

ATTACHMENT A

EVALUATION SCORING:

Point Criteria	Maximum Points Allowed for Non- Mixed Income Projects	Maximum Points Allowed for Mixed Income Projects	Points Scored
Preservation Project	20	20	0
Exceeding Minimum Income Restrictions:	35	15	35
Exceeding Minimum Rent Restrictions [Allowed if 10 pts not awarded above in Preservation Project]	[10]	[10]	10
Large Family Units	5	5	0
Leveraging	10	10	10
Community Revitalization Area	5	5	0
Site Amenities	10	10	2.5
Service Amenities	10	10	5
New Construction or Substantial Renovation	10	10	0
Sustainable Building Methods	10	10	0
Forgone Eligible Developer Fee (Competitive Allocation Process Only)	10	10	N/A
Minimum Term of Restrictions (Competitive Allocation Process Only)	10	10	N/A
Negative Points (No Maximum)	-10	-10	0
Total Points	135	120	62.5