THE CALIFORNIA DEBT LIMIT ALLOCATION COMMITTEE

December 9, 2020 Staff Report

REQUEST FOR A QUALIFIED PRIVATE ACTIVITY BOND ALLOCATION FOR A QUALIFIED RESIDENTIAL RENTAL PROJECT

Prepared by: Norma Velarde

Applicant: California Statewide Communities Development Authority

Allocation Amount Requested:

Tax-exempt: \$4,000,000

Project Information:

Name: Oroville Apartments

Project Address: 39 Nelson Avenue

Project City, County, Zip Code: Oroville, Butte, 95695

Project Sponsor Information:

Name: HPD Oroville LP (Highland Property Development LLC; Hearthstone

Principals: Gary P. Downs (Managing Member); Kristoffer J. Kaufmann

(Managing Member); Douglas Day (Member); Paul Patierno (Chief Financial Officer); Socorro Vasquez, Executive Director and President

of Hearthstone Housing Foundation (HHF); Juan Maldonado

(Treasurer); Victor Wu (Secretary)

Property Management Company: FPI Management

Project Financing Information:

Bond Counsel: Orrick, Herrington & Sutcliffe LLP

Private Placement Purchaser: JPMorgan Chase Bank, N.A.

Cash Flow Permanent Bond: Not Applicable

Public Sale: Not Applicable **Underwriter:** Not Applicable

Credit Enhancement Provider: Not Applicable

Rating: Not Applicable

Description of Proposed Project:

State Ceiling Pool: Rural **Total Number of Units:** 62

Manager's Units: 1 Unrestricted

Type: Acquisition and Rehabilitation

Population Served: Family

Oroville Apartments is an existing project located in Oroville on a 5.80 -acre site. The project consists of 61 restricted rental units and 1 unrestricted managers' units. The project has 12 one-bedroom units, 29 two-bedroom units and 20 three-bedroom units. The renovations will include building interior upgrades. Building exterior renovations will consist of window replacements. Interior renovations will include leasing office and community room upgrades. Individual apartment units will be updated with individual high efficiency HVAC systems. Lastly, common or site area renovations will consist of ADA updates. The rehabilitation is expected to begin in April 2021 and be completed in October 2021.

Description of Public Benefits:

Percent of Restricted Rental Units in the Project: 100%

31% (19 units) restricted to 50% or less of area median income households. 69% (42 units) restricted to 60% or less of area median income households.

Unit Mix: 1, 2 & 3 bedrooms

The proposed project will be receiving service amenity points.

Term of Restrictions:

Income and Rent Restrictions: 55 years

Details of Project Financing:

| Estimated Total Development Cost: | : \$ | 7,616,742 |
|--|------|-----------|
|--|------|-----------|

Estimated Hard Costs per Unit: \$ 45,000 (\$2,790,000 /62 units including mgr. units)

Estimated per Unit Cost: \$ 122,851 (\$7,616,742 /62 units including mgr. units)

Allocation per Unit: \$ 64,516 (\$4,000,000 /62 units including mgr. units)

Allocation per Restricted Rental Unit: \$ 65,574 (\$4,000,000 /61 restricted units)

| Sources of Funds: | Construction | | Permanent |
|-------------------------------|--------------|-----------|-----------------|
| Tax-Exempt Bond Proceeds | \$ | 4,000,000 | \$ 0 |
| Cash Flow Permanent Bonds | \$ | 0 | \$ 0 |
| Tranche B Financing | \$ | 0 | \$ 0 |
| Taxable Bond Proceeds | \$ | 0 | \$ 4,000,000 |
| LIH Tax Credit Equity | \$ | 1,985,039 | \$ 1,985,039 |
| Developer Equity | \$ | 0 | \$ 0 |
| Deferred Developer Fee | \$ | 681,703 | \$ 681,703 |
| Deferred Costs | \$ | 0 | \$ 0 |
| Seller Carryback Loan | \$ | 0 | \$ 0 |
| Itemized Public Funds Sources | \$ | 0 | \$ 0 |
| Net Income From Operations | \$ | 80,000 | \$ 80,000 |
| USDA RD 515 Loan | \$ | 870,000 | \$ 870,000 |
| Misc | \$ | 0 | \$ 0 |
| Total Sources | \$ | 7,616,742 | \$ 7,616,742 |

Uses of Funds:

| e ses of I dilast | |
|---|-----------------|
| Land Cost/Acquisition | \$ 2,231,000 |
| Rehabilitation | \$ 3,002,040 |
| Relocation | \$ 50,000 |
| New Construction | \$ 0 |
| Contractor Overhead & Profit | \$ 223,200 |
| Architectural Fees | \$ 75,000 |
| Survey and Engineering | \$ 16,000 |
| Construction Interest and Fees | \$ 172,100 |
| Permanent Financing | \$ 142,000 |
| Legal Fees | \$ 167,000 |
| Reserves | \$ 292,100 |
| Appraisal | \$ 10,000 |
| Hard Cost Contingency | \$ 279,000 |
| Local Development Impact Fees | \$ 0 |
| Other Project Costs (Soft Costs, Marketing, etc.) | \$ 147,526 |
| Developer Costs | \$ 809,776 |
| Total Uses | \$ 7,616,742 |
| | |

Agenda Item No. 7.1 Application No. 20-683

Analyst Comments:

None

Legal Questionnaire:

The Staff has reviewed the Applicant's responses to the questions contained in the Legal Status portion of the application. No information was disclosed to question the financial viability or legal integrity of the Applicant.

Total Points:

out of 145 [See Attachment A]

Recommendation:

Staff recommends that the Committee approves \$4,000,000 in tax-exempt bond allocation on a carryforward basis.

ATTACHMENT A

EVALUATION SCORING:

| Point Criteria | Maximum Points Allowed for Non- Mixed Income Projects | Maximum Points Allowed for Mixed Income Projects | Points Scored |
|--|---|--|---------------|
| Preservation Project | 20 | 20 | 20 |
| Exceeding Minimum Income Restrictions: | 35 | 15 | 35 |
| Exceeding Minimum Rent Restrictions [Allowed if 10 pts not awarded above in Preservation Project] | [10] | [10] | 0 |
| Large Family Units | 5 | 5 | 5.00 |
| Gross Rents | 5 | 5 | 5.00 |
| Leveraging | 10 | 10 | 10.00 |
| Community Revitalization Area | 5 | 5 | 0.00 |
| Site Amenities | 10 | 10 | 10.00 |
| Service Amenities | 10 | 10 | 10.00 |
| New Construction or Substantial Renovation | 10 | 10 | 10.00 |
| Sustainable Building Methods | 10 | 10 | 10.00 |
| Forgone Eligible Developer Fee (Competitive Allocation Process Only) | 10 | 10 | 10.00 |
| Minimum Term of Restrictions (Competitive Allocation Process Only) | 10 | 10 | 10.00 |
| Negative Points (No Maximum) | -10 | -10 | 0.00 |
| Total Points | 145 | 125 | 135.00 |