THE CALIFORNIA DEBT LIMIT ALLOCATION COMMITTEE

December 9, 2020 Staff Report

REQUEST FOR A QUALIFIED PRIVATE ACTIVITY BOND ALLOCATION FOR A QUALIFIED RESIDENTIAL RENTAL PROJECT

Prepared by: Richard Fischer

Applicant: Los Angeles County Development Authority

Allocation Amount Requested:

Tax-exempt: \$8,090,000

Project Information:

Name: Cantamar Villas (Scattered Site)

Project Address: 309 Beacon St & 234 Bird Park Rd

Project City, County, Zip Code: Avalon, Los Angeles, 90704

Project Sponsor Information:

Name: Catalina TSA Housing, LP (Catalina TSA Housing LLC &

Housing Corporation of America)

Principals: Jordan Pynes, Tyler Monroe, Renee Groves and Thomas L.

Safran for Catalina TSA Housing LLC; Carol Cromar, Corey Heimlich and Bonnie Young for Housing Corporation of

America

Property Management Company: Thomas Safran & Associates, Inc.

Project Financing Information:

Bond Counsel: Kutak Rock LLP

Private Placement Purchaser: Churchill Mortgage Investment, LLC

Cash Flow Permanent Bond: Not Applicable

Public Sale: Not Applicable Underwriter: Not Applicable

Credit Enhancement Provider: Not Applicable

Rating: Not Applicable

Description of Proposed Project:

State Ceiling Pool: Rural Total Number of Units: 38

Manager's Units: 2 Unrestricted

Type: Acquisition and Rehabilitation

Population Served: Family

Cantamar Villas Apartments is an existing Scattered Site project located in Avalon on a total of 2.29-acres. The project consists of 36 restricted rental units and 2 unrestricted manager units. The project has 13 one-bedroom units, 7 two-bedroom units, 16 three-bedroom units and 2 four-bedroom units. The renovations will include building exterior and interior upgrades. Building exterior renovations will consist of retaining wall repairs, roof repairs, window replacements and a fresh coat of paint. Interior renovations will include laundry room, leasing office and community room upgrades. Individual apartment units will be updated with a new appliance package, countertops, cabinets, fixtures, paint and electrical updates. Lastly, common or site area renovations will consist of concrete repairs, asphalt replacement, ADA updates. The rehabilitation is expected to begin in July 2021 and be completed in December 2022.

Description of Public Benefits:

Percent of Restricted Rental Units in the Project: 100%

50% (18 units) restricted to 50% or less of area median income households.
50% (18 units) restricted to 60% or less of area median income households.

Unit Mix: 1, 2, 3 & 4 bedrooms

The proposed project will be receiving service amenity points.

Term of Restrictions:

Other Project

Income and Rent Restrictions: 55 years

Details of Project Financing:

| Estimated Total Development Cost: | \$ | 15,975,381 |
|--|----|------------|
|--|----|------------|

Estimated Fotal Development Cost: \$ 153/15,361

Estimated Hard Costs per Unit: \$ 65,000 (\$2,470,000 /38 units including mgr. units)

Estimated Fotal Development Cost: \$ 420,405 (\$15,975,381 /38 units including mgr. units)

Allocation per Unit: \$ 212,895 (\$8,090,000 /38 units including mgr. units)

Allocation per Restricted Rental Unit: \$ 224,722 (\$8,090,000 /36 restricted units)

| Sources of Funds: | Construction | | Pe | Permanent | |
|----------------------------|--------------|------------|----|------------|--|
| Tax-Exempt Bond Proceeds | \$ | 4,140,000 | \$ | 4,140,000 | |
| Tranche B Financing | \$ | 3,950,000 | \$ | 0 | |
| Taxable Bond Proceeds | \$ | 2,261,830 | \$ | 2,261,830 | |
| LIH Tax Credit Equity | \$ | 290,298 | \$ | 4,240,298 | |
| Deferred Developer Fee | \$ | 155,000 | \$ | 26,939 | |
| Cash Reserves from Seller | \$ | 600,000 | \$ | 600,000 | |
| City of Avalon | \$ | 1,909,388 | \$ | 1,909,388 | |
| Net Income From Operations | \$ | 197,237 | \$ | 197,237 | |
| County of Los Angeles | \$ | 2,599,689 | \$ | 2,599,689 | |
| Total Sources | \$ | 16,103,442 | \$ | 15,975,381 | |

Uses of Funds:

| Land Cost/Acquisition | \$ 8,610,000 |
|-------------------------------------|------------------|
| Rehabilitation | \$ 2,667,600 |
| Contractor Overhead & Profit | \$ 197,600 |
| Architectural Fees | \$ 310,500 |
| Construction Interest and Fees | \$ 1,244,767 |
| Permanent Financing | \$ 64,018 |
| Legal Fees | \$ 191,000 |
| Reserves | \$ 468,666 |
| Appraisal | \$ 4,750 |
| Hard Cost Contingency | \$ 286,520 |
| Costs (Soft Costs, Marketing, etc.) | \$ 329,446 |
| Developer Costs | \$ 1,600,514 |
| Total Uses | \$ 15,975,381 |
| | |

Agenda Item No. 7.2 Application No. 20-724

Analyst Comments:

None

Legal Questionnaire:

The Staff has reviewed the Applicant's responses to the questions contained in the Legal Status portion of the application. No information was disclosed to question the financial viability or legal integrity of the Applicant.

Total Points:

out of 145 [See Attachment A]

Recommendation:

Staff recommends that the Committee approves \$8,090,000 in tax-exempt bond allocation on a carryforward basis.

ATTACHMENT A

EVALUATION SCORING:

| Point Criteria | Maximum Points Allowed for Non- Mixed Income Projects | Maximum Points Allowed for Mixed Income Projects | Points Scored |
|--|--|--|---------------|
| Preservation Project | 20 | 20 | 20 |
| Exceeding Minimum Income Restrictions: | 35 | 15 | 35 |
| Exceeding Minimum Rent Restrictions [Allowed if 10 pts not awarded above in Preservation Project] | [10] | [10] | 0 |
| Large Family Units | 5 | 5 | 5.00 |
| Gross Rents | 5 | 5 | 5.00 |
| Leveraging | 10 | 10 | 10.00 |
| Community Revitalization Area | 5 | 5 | 0.00 |
| Site Amenities | 10 | 10 | 10.00 |
| Service Amenities | 10 | 10 | 10.00 |
| New Construction or Substantial Renovation | 10 | 10 | 10.00 |
| Sustainable Building Methods | 10 | 10 | 10.00 |
| Forgone Eligible Developer Fee (Competitive Allocation Process Only) | 10 | 10 | 10.00 |
| Minimum Term of Restrictions (Competitive Allocation Process Only) | 10 | 10 | 10.00 |
| Negative Points (No Maximum) | -10 | -10 | 0.00 |
| Total Points | 145 | 125 | 135.00 |