#### CHFFA REVENUE BOND FINANCING PROGRAM EXECUTIVE SUMMARY

Applicant: Project Sites: Facility Type: Eligibility: Prior Borrowe	e: Acute Psychiatric Hospital and Co y: Health Facility pursuant to Govern		•					
1972 located in and mental heat	<b>Background:</b> Tarzana is a non-profit full-service behavioral healthcare organization founded in 1972 located in Los Angeles County. Tarzana provides high quality, cost-effective substance abuse and mental health treatment to adults and youths. Additionally, Tarzana operates a psychiatric hospital, residential and outpatient alcohol and drug treatment centers, and family medical clinics.							
<b>Use of Proceeds:</b> Proceeds of taxable and tax-exempt bonds will be used to fund the construction of multiple projects and renovations at multiple sites owned or leased by Tarzana, reimburse previously expended construction costs, and refinance existing debt. Additionally, funds will be used for capitalized interest and costs of issuance.								
Type of Issue:Tax-exempt and taxable bonds, Private PlacementExpected Credit Rating:Unrated (please see Guidelines discussion, Page 3)Financing Team:Please see Exhibit 2 to identify possible conflicts of interest								
<b>Financial Overview:</b> Tarzana's income statement appears to exhibit positive operating results during the review period. Tarzana appears to have a solid financial position with a pro-forma debt service coverage ratio from net income of 3.55x.								
	ed Sources of Funds: ant of bonds	\$ 13,500,000	Estimated Uses of Funds: Project Fund Refinance Loans Financing Costs Capitalized Interest Fund	\$ 11,335,000 1,385,627 401,017 378,356				
Total Es	timated Sources	\$ 13,500,000	Total Estimated Uses	\$ 13,500,000				
<b>Due Diligence:</b> Staff has received and reviewed the Eligibility, Legal Review, Religious Due Diligence, Savings Pass Through, Seismic, and CEQA documentation, Community Service Obligation, and the Iran Contracting Act Certification documentation. All documentation satisfies the Authority's requirements.								

**Staff Recommendation**: Staff recommends the Authority approve Resolution No. 434 for Tarzana Treatment Centers, Inc. in an amount not to exceed \$13,500,000 subject to the conditions in the resolution for unrated debt. TAP International, Inc., the Authority's financial analyst, and KNN Public Finance LLC, the Authority's financial advisor, concur with the Authority's staff recommendation.

#### STAFF SUMMARY AND RECOMMENDATION

#### **Tarzana Treatment Centers, Inc. ("Tarzana")** January 31, 2019 Resolution No. 434

#### I. PURPOSE OF FINANCING:

Tarzana intends to use CHFFA Series 2019A and 2019B tax-exempt and taxable bonds to fund the construction of multiple projects and renovations at multiple sites owned or leased by Tarzana, reimburse itself for previously expended construction costs, and refinance existing debt. Additionally, funds will be used for capitalized interest and costs of issuance. The refinancing of existing debt will have minimal cost savings but will allow Tarzana to consolidate debt and have a fixed rated versus its current variable rate. Tarzana has been expanding its service capacity to meet the ever-growing demand from the community and government agencies that purchase its services. While Tarzana's facilities are all Los Angeles County based, six other surrounding counties now contract with Tarzana to purchase services due to the lack of their own services and the complexity of services needed. To stay competitive and meet the growing service demands, Tarzana is in need of additional facilities and expansions.

#### Project Fund ...... \$11,335,000

Tarzana will use project funds to renovate an existing facility and reimburse prior construction expenditures at two other facilities. The renovation project will consist of a 3,000 square foot expansion to an existing leased outpatient treatment facility. The new expansion will add a primary clinic and additional office spaces. One reimbursement project is a 5,000 square foot facility located in Palmdale, which Tarzana purchased and recently renovated to provide primary care services, outpatient treatment services, substance use disorder, and mental health services. The second reimbursement project added 5,200 square feet to a leased property located in Northridge. The added space will be used for substance abuse and mental health services. Other services provided at the facility include a primary care clinic.

After the issuance of the bonds, Tarzana will identify new construction projects to be financed with bond proceeds, and after Tarzana provides CEQA documentation to the Authority, staff will present the projects to the Authority board for approval.

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Bond funds will also be used to refinance three Citi National Bank loans. One loan was used to purchase property located in Lancaster. The two other loans were used to fund renovations at a property in Long Beach that is owned by Tarzana and a property in Tarzana that is leased by Tarzana.

Financing Costs	401,017	
• Estimated Cost of Issuance	\$252,517	
Placement Agent Fee	<u>148,500</u>	
Capitalized Interest Fund	378,356	
Total Estimated Uses of Funds	<u>\$13,500,000</u>	

# II. <u>GUIDELINES DISCUSSION</u>:

The CHFFA Series 2019A & 2019B (the "2019 Bonds") Bonds will be unrated and privately placed with Anthem, Inc. or a Subsidiarity and United Healthcare of California or a Subsidiary (the "Purchasers"). The following are the Authority's guidelines for unrated debt:

- Must be privately placed with and transferred only to a "Qualified Institutional Buyer" ("QIB") as defined by SEC Rule 144A, promulgated under the Securities Act of 1933;
- Minimum denomination of \$250,000;
- Unconditional Promise to Pay from Borrower;
- Investor Letter required at issuance;
- Bond transfer restrictions must be noted conspicuously on the bond itself\*; and
- Bonds must be physically delivered\*

All of the foregoing requirements are designed to maximize the likelihood that the unrated 2019 Bonds will be placed with more sophisticated investors given the higher risk typically perceived to be associated with unrated debt. The 2019 Bonds are not rated at this time because the Purchasers do not require the 2019 Bonds to be rated. The Purchasers have indicated they are QIBs under SEC Rule 144A and will make an independent credit determination to purchase the 2019 Bonds.

\* <u>Tarzana has requested the following exceptions to the Authority's Bond Issuance</u> <u>Guidelines for Unrated Debt for this transaction:</u>

Tarzana and the Purchasers request delivery of the Series 2019 Bonds electronically through DTC's book-entry system. KNN, the Authorities Financial Advisor considers that the minimum denomination of \$250,000, along with the representations provided by the initial Purchasers in the Bond Purchase Agreement(s) and the assurances provided in the Indenture with regard to transferability in the form of an Investor Letter, provide adequate surety that only a QIB would hold the 2019 Bonds – both at purchase and in the event the Bonds are transferred. Additionally, a traveling investor letter would also be required of subsequent purchasers of the 2019 Bonds.

### III. PROPOSED COVENANTS, SECURITY PROVISIONS AND DISCLOSURES:

The Executive Summary and recommendations include minimum requirements. Additional or more stringent covenants or disclosures may be added following consultation with Authority staff. These covenants cannot be diluted or removed without subsequent review. If there has been modification to the covenants proposal following preparation of this Executive Summary, staff will report it at the meeting.

After reviewing Tarzana's credit profile, including its current financial profile and current market precedent, Tarzana and KNN have concluded that the covenants listed below should be applicable to this transaction.

The covenants listed below are applicable to this transaction.

**Unconditional Promise to Pay.** Borrower agrees to pay Trustee all amounts required for principal and interest and other payments and expenses designated in the Loan Agreement. All Revenues and any other amounts held in a designated fund or account under the Bond Indenture are pledged to secure the full payment of the bonds.

**Pledge of Gross Revenues.** Borrower pledges all revenues, income, receipts and money received.

**Limited Permitted Encumbrances.** Borrower is subject to a restrictive set of allowable encumbrances it may incur pursuant to the Loan Agreement.

**Debt Service Coverage Requirement.** Each fiscal year, Borrower agrees to produce net income available for debt service equal to at least 1.25 times maximum aggregate annual debt service. This ratio measures the Borrower's ability to make interest and principal payments as they become due by assessing the amount of revenue available to meet debt service payments.

**Additional Debt Limitation.** Borrower agrees not to incur additional Indebtedness unless authorized by the Loan Agreement.

**Disposition of Cash and Property Limitations.** Borrower agrees not to sell, lease or dispose of substantially all assets unless authorized by the Loan Agreement.

**Deed of Trust.** In order to further secure the payment and performance of all obligations of the Corporation under the Loan Agreement, the Corporation agrees to execute and deliver a deed of trust to grant the Trustee a first priority lien upon certain property owned by the Corporation.

Staff has completed its due diligence, and KNN has reviewed the draft Loan Agreement, Indenture, and Bond Purchase Agreement(s) associated with this financing package and found these documents and proposed guidelines to be acceptable.

# **IV. FINANCIAL STATEMENTS AND ANALYSIS:**

#### Tarzana Treatment Centers, Inc. Statement of Activities Income Statement (Unrestricted)

	As of June 30,					
		2018		2017		2016
Revenues:						
Grants and contracts	\$	25,109,536	\$	22,230,259	\$	27,394,654
Federal funding		28,087,452		18,612,048		12,302,458
Private insurance and private pay		7,076,260		6,730,531		4,242,681
LA County two-plan model healthcare programs		2,106,111		2,728,906		1,801,833
Medicare		1,403,298		1,266,978		742,993
Medi-cal		2,234,969		1,687,464		1,364,423
Other program income		684,137		864,359		913,190
Contributed goods		-		-		54,673
Realized gain on sales of investments		(47,609)		2,107		5,678
Unrealized gains on investments		143,895		109,889		(49,450)
Interest and dividends		390,161		449,268		325,194
Total revenues		67,188,210		54,681,809		49,098,327
Expenses:						
Personnel costs		34,134,753		26,778,689		23,920,526
Payroll taxes and employee benefits		5,617,115		4,723,873		4,239,728
Auto mileage and travel		476,816		379,557		365,209
Computer supplies and maintenance		1,318,188		730,084		837,730
Consultants and home care nursing		4,170,579		3,450,018		3,154,819
Depreciation and amortization		792,736		730,802		715,524
Facility maintenance		560,285		434,173		302,924
Food costs		1,480,729		1,279,053		1,276,636
Insurance		712,478		644,126		604,722
Interest, bank charges, payroll processing and merchant fees		214,501		132,541		260,020
Laboratory, medication, medical supplies and radiology		2,163,348		1,933,218		2,602,583
Marketing		253,528		263,162		266,625
Office supplies		414,928		208,976		183,802

Continued

	2018	2017	2016
Printing and duplicating	82,466	95,369	77,006
Professional fees	724,579	679,708	576,618
Program supplies	828,031	622,232	493,620
Property and other taxes	321,430	311,881	282,618
Provision for contract allowances	981,746	997,623	352,777
Rent	5,515,475	5,191,228	4,919,033
Subcontract grants and allocations	485,453	900,886	543,372
Supplies	462,661	353,265	299,333
Telephone	613,869	531,834	466,084
Utilities and waste disposal	949,803	873,053	869,626
Other costs	1,194,516	1,125,794	886,965
Total expenses	64,470,013	53,371,145	48,497,900
Change in unrestricted net assets	2,718,197	1,310,664	600,427
Net assets, beginning of year	20,847,448	19,536,784	18,936,357
Net assets, end of year	\$ 23,565,645	\$ 20,847,448	\$ 19,536,784

# For fiscal year end June 30,

Payer Source	% Patient Service Revenue			Patient	Days*	
	2018 2017		2018		2017	
			Total	%	Total	%
Medi-Cal	75	24	-	0.0	-	0.0
Medicare	4	12	-	0.0	-	0.0
Private pay	4	8	-	0.0	-	0.0
Insurance & other third party	17	56		0.0		0.0
Total	100	100	-	0.0	-	0.0

\*Patient Days are not applicable for Tarzana as they are a network of community care clinics, not an acute care hospital.

#### Tarzana Treatment Centers, Inc. Statement of Financial Position Balance Sheet

$\begin{tabular}{ c c c c c c c c c c c c c c c c c c c$					As	of June 30,	
Current assets:       S       4,987,989       S       3,368,099       S       3,219,951         Accounts receivable, net       8,323,757       8,538,528       7,124,586       U.S. Treasury Bills       -       -       779,323         Investments in marketable securities       8,459,348       7,501,826       6,654,658       Nowstments in private mortgage pools       2,700,000       3,500,000       2,800,000         Prepaid expenses       575,377       545,542       344,605       Other current assets       17,781       71,529       128,009         Total current assets       25,064,252       23,525,5244       21,051,132       Property and equipment, net       7,928,063       6,397,239       5,040,333         Other assets       944,900       920,997       846,698       5       137,500       \$       -       -         Liabilities and Net Assets       Current fabilities:       Revolving note       \$       137,500       \$       -       -         Current portion of debt       133,216       3,946,173       2,208,803       -       -       -         Current fabilities:       Revolving note       \$       137,500       \$       1-       -       -       -       -       -       -       - <td< th=""><th></th><th></th><th></th><th>2018</th><th></th><th>,</th><th>2016</th></td<>				2018		,	2016
Cash and cash equivalents         \$         4,987,989         \$         3,368,099         \$         3,219,951           Accounts receivable, net         8,232,757         8,538,258         7,124,586           U.S. Treasury Bils         -         -         -         779,233           Investments in private mortgage pools         2,700,000         3,500,000         2,800,000           Prepaid expenses         575,377         545,542         344,605           Other current assets         17,781         71,529         128,009           Total current assets         25,064,252         23,525,524         21,051,132           Property and equipment, net         7,928,063         6,397,239         5,040,333           Other assets         944,902         920,997         846,698           Total assets         \$         33,937,217         \$         3,0843,760         \$         2,6938,163           Labilities and Net Assets         Current portion of debt         153,216         147,898         126,592           Current portion of capital lease obligation         238,567         246,001         123,315           Accound expenses         4,367,105         3,976,755         3,541,696           Defered revenue         19,108         51,527<	Assets						
Accounts receivable, net       8,323,757       8,538,528       7,124,586         U.S. Treasury Bills       -       -       779,323         Investments in private mortgage pools       2,700,000       3,500,000       2,800,000         Prepaid expenses       575,377       545,542       344,605         Other current assets       17,781       71,529       128,009         Total current assets       25,064,252       23,525,524       21,051,132         Property and equipment, net       7,928,063       6,397,239       5,040,333         Other assets       944,902       920,997       846,698         Total assets       \$ 33,937,217       \$ 30,843,760       \$ 26,938,163         Labilities and Net Assets       Current portion of debt       153,216       147,898       126,592         Current portion of debt       153,216       147,898       126,592         Current portion of debt       3,192,867       2,846,013       2,308,03         Accounts payable       3,192,867       2,46,001       123,315         Account payable       3,192,867       2,46,001       123,315         Account protion of debt       1,282,892       1,436,292       1,223,287         Total current labilities       19,108       <	Current assets:						
U.S. Treasury Bills       779,323         Investments in marketable securities       8,459,348       7,501,826       6,654,658         Investments in private mortgage pools       2,700,000       3,500,000       2,800,000         Prepaid expenses       575,377       545,542       344,605         Other current assets       17,781       71,529       128,009         Total current assets       25,064,252       23,525,524       21,051,132         Property and equipment, net       7,928,063       6,397,239       5,040,333         Other assets       944,902       920,997       846,698         Total assets       \$ 33,937,217       \$ 30,843,760       \$ 26,938,163         Liabilities and Net Assets       Revolving note       \$ 137,500       \$ 137,500       \$ -         Current portion of debt       153,216       147,898       126,592         Current portion of capital kase obligation       238,567       246,001       123,315         Accrude expenses       4,367,105       3,976,755       3,541,696         Deferred revenue       19,108       51,527       31,527         Total current liabilities       8,108,363       7,405,804       6031,933         Long-term labilities, net of current portion       1,282,892	-		\$		\$	3,368,099	\$
Investments in marketable securities       8,459,348       7,501,826       6,654,658         Investments in private mortgage pools       2,700,000       3,500,000       2,800,000         Prepaid expenses       575,377       545,542       344,605         Other current assets       17,781       71,529       128,009         Total current assets       25,064,252       23,525,524       21,051,132         Property and equipment, net       7,928,063       6,397,239       5,040,333         Other assets       944,902       920,997       846,698         Total assets       \$ 33,937,217       \$ 30,843,760       \$ 26,938,163         Liabilities       Revolving note       \$ 137,500       \$ 137,500       \$ 2,6938,163         Current labilities:       Revolving note       \$ 137,500       \$ 147,898       126,592         Current portion of capital kase obligation       238,567       246,001       123,315         Accounts payable       3,192,867       2,846,123       2,208,803         Accrued expenses       4,367,105       3,746,692       1,223,287         Total current labilities       8,108,363       7,405,804       6,031,933         Long-term labilities, net of current portion       1,282,892       1,436,292       2,0,886 </td <td>*</td> <td></td> <td></td> <td>8,323,757</td> <td></td> <td>8,538,528</td> <td></td>	*			8,323,757		8,538,528	
Investments in private mortgage pools       2,700,000       3,500,000       2,800,000         Prepaid expenses       575,377       545,542       344,605         Other current assets       25,064,252       23,525,524       21,051,132         Property and equipment, net       7,928,063       6,397,239       5,040,333         Other assets       944,902       920,997       846,698         Total assets       \$ 33,937,217       \$ 30,843,760       \$ 26,938,163         Liabilities and Net Assets       Current liabilities:       Revolving note       \$ 137,500       \$ 137,500       \$ -         Current portion of debt       153,216       147,898       126,592       Current portion of debt       123,315         Accounts payable       3,192,867       2,846,123       2,208,803         Accrued expenses       4,367,105       3,767,55       3,341,696         Deferred revenue       19,108       51,527       31,527         Total current liabilities, net of current portion       6664,59       918,522       20,886         Deferred compensation liability       313,582,209       2,590,508       1,236,737         Total current liabilities       10,371,572       9,996,312       7,401,379         Net assets:       Unrestricted, gener	•			-		-	
Prepaid expenses       575,377       545,542       344,605         Other current assets       17,781       71,529       128,009         Total current assets       25,064,252       23,525,524       21,051,132         Property and equipment, net       7,928,063       6,397,239       5,040,333         Other assets       944,902       920,997       846,698         Total assets       \$ 33,937,217       \$ 30,843,760       \$ 26,938,163         Liabilities       Revolving note       \$ 137,500       \$ 137,500       \$ 26,938,163         Current portion of debt       153,216       147,898       126,592         Current portion of capital lease obligation       238,567       246,001       123,315         Accounds payable       3,192,867       2,846,123       2,208,803         Accrued expenses       4,367,105       3,976,755       3,541,696         Deferred revenue       19,108       51,527       31,527         Total current liabilities       8,108,363       7,405,804       6,031,933         Long-term debt       1,282,892       1,436,292       1,223,287         Capital lease obligation       666,459       918,522       20,886         Deferred compensation liabilities       10,371,572 <t< td=""><td></td><td></td><td></td><td></td><td></td><td></td><td></td></t<>							
Other current assets $17,781$ $71,529$ $128,009$ Total current assets $25,064,252$ $23,525,524$ $21,051,132$ Property and equipment, net $7,928,063$ $6,397,239$ $5,040,333$ Other assets $944,902$ $920,997$ $846,698$ Total assets $$33,937,217$ $$30,843,760$ $$$26,938,163$ Liabilities and Net Assets       Current liabilities:       Revolving note $$$137,500$ $$$137,500$ $$$137,500$ $$$26,938,163$ Current portion of debt $153,216$ $147,898$ $126,592$ $22,208,803$ Accrued expenses $4,367,105$ $3,976,755$ $3,541,696$ $51,527$ $31,527$ Total current liabilities $8,108,363$ $7,405,804$ $6,031,933$ $Long-term liabilities       666,459 918,522 22,880         Deffered revenue       1,282,892 1,436,292 1,223,287 7atol current liabilities       225,064,423 22,088         Deferred compensation liability       313,3858 225,094 125,273 13,69,446         Total lassets:       10,371,572 9996,312 7,401,379       Net asse$						, ,	
Total current assets $25,064,252$ $23,525,524$ $21,051,132$ Property and equipment, net $7,928,063$ $6,397,239$ $5,040,333$ Other assets $944,902$ $920,997$ $846,698$ Total assets $93,3937,217$ $$30,843,760$ $$26,938,163$ Liabilities and Net Assets       Eurent liabilities: $$33,937,217$ $$30,843,760$ $$26,938,163$ Current portion of debt $153,216$ $147,898$ $126,592$ $$2,08,803$ Accrued expenses $4,367,105$ $3,976,755$ $3,541,696$ $2846,123$ $2,208,803$ Accrued expenses $4,367,105$ $3,976,755$ $3,541,696$ $666,459$ $918,522$ $20,8803$ Long-term liabilities $8,108,363$ $7,405,804$ $6,031,933$ $6,031,933$ Long-term liabilities $1,282,892$ $1,436,292$ $1,223,287$ $6,031,933$ Long-term liabilities $2,263,209$ $2,590,508$ $1,252,73$ $7,041,379$ Net assets: $01,371,572$ $9,996,312$ $7,401,379$ $7,401,379$ Net assets: $01,371,572$ $9,996,312$ $7,401,379$ </td <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td>							
Property and equipment, net       7,928,063       6,397,239       5,040,333         Other assets       944,902       920,997       846,698         Total assets       \$ 33,937,217       \$ 30,843,760       \$ 26,938,163         Liabilities and Net Assets       Current liabilities:       \$ 26,938,163         Current portion of debt       153,216       147,898       126,592         Current portion of capital kase obligation       238,567       246,001       123,315         Accounts payable       3,192,867       2,846,123       2,208,803         Accrued expenses       4,367,105       3,976,755       3,541,696         Deferred revenue       19,108       51,527       31,527         Total current liabilities, net of current portion       666,459       918,522       20,886         Deferred compensation liability       313,858       235,664       125,273         Total long-term liabilities       10,371,572       9,996,312       7,401,379         Net assets:       Unrestricted, general       17,707,825       17,214,644       15,608,904         Investment in property and equipment, net of related debt       5,857,820       3,632,804       3,927,880         Total liabilities and net assets       \$ 33,937,217       \$ 30,843,760       \$ 26,9							 
Other assets $944,902$ $920,997$ $846,698$ Total assets         \$ 33,937,217         \$ 30,843,760         \$ 26,938,163           Liabilities         Revolving note         \$ 137,500         \$ 137,500         \$           Current portion of debt         153,216         147,898         126,592           Current portion of capital kase obligation         238,567         2,846,123         2,208,803           Accounts payable         3,192,867         2,846,123         2,208,803           Accented expenses         4,367,105         3,976,755         3,541,696           Deferred revenue         19,108         51,527         31,527           Total current liabilities         8,108,363         7,405,804         6,031,933           Long-term liabilities, net of current portion         1,282,892         1,436,292         1,223,287           Capital kase obligation         666,459         918,522         20,886           Deferred compensation liability         313,858         235,694         125,273           Total liabilities         10,371,572         9,996,312         7,401,379           Net assets:         Unrestricted, general         17,707,825         17,214,644         15,608,904           Unrestricted net as	Total current assets			25,064,252		23,525,524	 21,051,132
Total assets       \$ $33,937,217$ \$ $30,843,760$ \$ $26,938,163$ Liabilities and Net Assets       Current liabilities:       8 $33,937,217$ \$ $30,843,760$ \$ $26,938,163$ Liabilities:       Revolving note       \$ $137,500$ \$ $137,500$ \$ $137,500$ \$ $137,500$ \$ $137,500$ \$ $137,500$ \$ $137,500$ \$ $137,500$ \$ $137,500$ \$ $137,500$ \$ $126,592$ Current portion of debt $153,216$ $147,898$ $126,592$ $2208,803$ Accounts payable $3,192,867$ $2,846,123$ $2,208,803$ Accrued expenses $4,367,105$ $3,976,755$ $3,541,696$ Deferred revenue $19,108$ $51,527$ $31,527$ Total current liabilities $8,108,363$ $7,400,379$ $6031,933$ Long-term liabilities $1,282,892$ $1,436,292$ $1,223,287$ Capital kase obligation $6664,59$ $918,522$ $20,886$ Deferred compensation liability $313,858$ $235,694$ $125,273$ Total long-term liabilities $10,371,572$ $9,996,312$ $7,401,379$ Net assets:       Unrestricted, general $17,707,825$	Property and equipment, net			7,928,063		6,397,239	 5,040,333
Liabilities and Net Assets         Current labilities:         Revolving note       \$ 137,500       \$ 137,500         Current portion of debt       153,216       147,898       126,592         Current portion of capital lease obligation       238,567       246,001       123,315         Accounts payable       3,192,867       2,846,123       2,208,803         Accrued expenses       4,367,105       3,976,755       3,541,696         Deferred revenue       19,108       51,527       31,527         Total current liabilities       8,108,363       7,405,804       6,031,933         Long-term liabilities, net of current portion       1,282,892       1,436,292       1,223,287         Capital lease obligation       666,459       918,522       20,886         Deferred compensation liability       313,858       235,664       125,273         Total long-term liabilities       10,371,572       9,996,312       7,401,379         Net assets:       Urrestricted net assets       23,565,645       20,847,448       19,536,784         Total liabilities and net assets $$ 33,937,217 $ $ 30,843,760 $ 26,938,163       $ 26,938,163       $ 19,536,784         Total liabilities and net assets       $ 3,55 $ 6,90 $ $ $ 6,28 $ 4,09$       0.628 $ 4,09$       $	Other assets			944,902		920,997	 846,698
Current labilities:       \$       137,500       \$       137,500       \$       137,500       \$       .         Current portion of debt       153,216       147,898       126,592         Current portion of capital lease obligation       238,567       246,001       123,315         Accounts payable       3,192,867       2,846,123       2,208,803         Accrued expenses       4,367,105       3,976,755       3,541,696         Deferred revenue       19,108       51,527       31,527         Total current liabilities       8,108,363       7,405,804       6,031,933         Long-term debt       1,282,892       1,436,292       1,223,287         Capital lease obligation       666,459       918,522       20,886         Deferred compensation liability       313,858       235,694       125,273         Total long-term liabilities       10,371,572       9,996,312       7,401,379         Net assets:       10,371,572       9,996,312       7,401,379         Urrestricted, general       17,707,825       17,214,644       15,608,904         Investment in property and equipment, net of related debt       5,857,820       3,632,804       3,927,880         Total liabilities and net assets       23,565,645       20,847,	Total assets		\$	33,937,217	\$	30,843,760	\$ 26,938,163
Revolving note       \$ 137,500       \$ 137,500       \$ 137,500       \$         Current portion of debt       153,216       147,898       126,592         Current portion of capital lease obligation       238,567       246,001       123,315         Accounts payable       3,192,867       2,846,123       2,208,803         Accrued expenses       4,367,105       3,976,755       3,541,696         Deferred revenue       19,108       51,527       31,527         Total current liabilities, net of current portion       8,108,363       7,405,804       6,031,933         Long-term liabilities, net of current portion       1,282,892       1,436,292       1,223,287         Capital lease obligation       666,459       918,522       20,886         Deferred compensation liability       313,858       235,694       125,273         Total long-term liabilities       10,371,572       9,996,312       7,401,379         Net assets:       Unrestricted, general       17,707,825       17,214,644       15,608,904         Investment in property and equipment, net of related debt       5,857,820       3,632,804       3,927,880         Total liabilities and net assets <b>2</b> 3,565,645       20,847,448       19,536,784 <b>Total liabilities and net assets</b> </td <td>Liabilities and Net Assets</td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td>	Liabilities and Net Assets						
Current portion of debt $153,216$ $147,898$ $126,592$ Current portion of capital lease obligation $238,567$ $246,001$ $123,315$ Accounts payable $3,192,867$ $2,846,123$ $2,208,803$ Accrued expenses $4,367,105$ $3,976,755$ $3,541,696$ Deferred revenue $19,108$ $51,527$ $31,527$ Total current liabilities $8,108,363$ $7,405,804$ $6,031,933$ Long-term debt $1,282,892$ $1,436,292$ $1,223,287$ Capital lease obligation $666,459$ $918,522$ $20,886$ Deferred compensation liability $313,858$ $235,694$ $125,273$ Total long-term liabilities $10,371,572$ $9,996,312$ $7,401,379$ Net assets: $Unrestricted, general$ $17,707,825$ $17,214,644$ $15,608,904$ Investment in property and equipment, net of related debt $5,857,820$ $3,632,804$ $3,927,880$ Total liabilities and net assets <b>§ 33,937,217 § 30,843,760 § 26,938,163 Yete Jume 30, 2018 Yete Jume 30, 2018</b> Evols Evolse Coverage - Net (x) $3.55$ $6.90$ $6.28$	Current liabilities:						
Current portion of capital lease obligation $238,567$ $246,001$ $123,315$ Accounts payable $3,192,867$ $2,846,123$ $2,208,803$ Accrued expenses $4,367,105$ $3,976,755$ $3,541,696$ Deferred revenue $19,108$ $51,527$ $31,527$ Total current liabilities $8,108,363$ $7,405,804$ $6,031,933$ Long-term liabilities, net of current portion $1,282,892$ $1,436,292$ $1,223,287$ Capital lease obligation $666,459$ $918,522$ $20,886$ Deferred compensation liability $313,858$ $235,694$ $125,273$ Total long-term liabilities $2,263,209$ $2,590,508$ $1,369,446$ Total liabilities $10,371,572$ $9,996,312$ $7,401,379$ Net assets: $Unrestricted, general$ $17,707,825$ $17,214,644$ $15,608,904$ Investment in property and equipment, net of related debt $5,857,820$ $3,632,804$ $3,927,880$ Total liabilities and net assets $23,565,645$ $20,847,448$ $19,536,784$ Total liabilities and net assets $83,3937,217$ $30,843,760$ $$26,938,163$	Revolving note		\$	137,500	\$	137,500	\$ -
Accounts payable $3,192,867$ $2,846,123$ $2,208,803$ Accrued expenses $4,367,105$ $3,976,755$ $3,541,696$ Deferred revenue $19,108$ $51,527$ $31,527$ Total current liabilities $8,108,363$ $7,405,804$ $6,031,933$ Long-term liabilities $8,108,363$ $7,405,804$ $6,031,933$ Long-term debt $1,282,892$ $1,436,292$ $1,223,287$ Capital lease obligation $666,459$ $918,522$ $20,886$ Deferred compensation liability $313,858$ $235,694$ $125,273$ Total long-term liabilities $2,263,209$ $2,590,508$ $1,369,446$ Total liabilities $10,371,572$ $9,996,312$ $7,401,379$ Net assets:       Unrestricted, general $17,707,825$ $17,214,644$ $15,608,904$ Investment in property and equipment, net of related debt $5,857,820$ $3,632,804$ $3,927,880$ Total liabilities and net assets $$33,937,217$ $$30,843,760$ $$26,938,163$ FYE June $30, 2018$ Debt Service Coverage - Net (x) $3.55$ $6.90$ $6.28$	Current portion of debt			153,216		147,898	126,592
Accrued expenses $4,367,105$ $3,976,755$ $3,541,696$ Deferred revenue $19,108$ $51,527$ $31,527$ Total current liabilities $8,108,363$ $7,405,804$ $6,031,933$ Long-term liabilities, net of current portion $1,282,892$ $1,436,292$ $1,223,287$ Capital lease obligation $6666,459$ $918,522$ $20,886$ Deferred compensation liability $313,858$ $235,694$ $125,273$ Total long-term liabilities $2,263,209$ $2,590,508$ $1,369,446$ Total liabilities $10,371,572$ $9,996,312$ $7,401,379$ Net assets: $Unrestricted$ , general $17,707,825$ $17,214,644$ $15,608,904$ Investment in property and equipment, net of related debt $5,857,820$ $3,632,804$ $3,927,880$ Total liabilities and net assets $$33,937,217$ $$30,843,760$ $$26,938,163$ Financial Ratios:       Proforma (*) $FYE Jume 30, 2018$ $$26,938,163$ $$19,536,784$ Debt Service Coverage - Net (x) $3.55$ $6.90$ $6.28$ $4.09$ Debt/Unrestricted Net Assets (x) $0.61$ $0.10$	Current portion of capital lease obligation			238,567		246,001	123,315
Deferred revenue $19,108$ $51,527$ $31,527$ Total current liabilities $8,108,363$ $7,405,804$ $6,031,933$ Long-term liabilities, net of current portion $1,282,892$ $1,436,292$ $1,223,287$ Capital lease obligation $666,459$ $918,522$ $20,886$ Deferred compensation liability $313,858$ $235,694$ $125,273$ Total long-term liabilities $2,263,209$ $2,590,508$ $1,369,446$ Total liabilities $10,371,572$ $9,996,312$ $7,401,379$ Net assets: $11,7707,825$ $17,214,644$ $15,608,904$ Investment in property and equipment, net of related debt $5,857,820$ $3,632,804$ $3,927,880$ Total liabilities and net assets $23,565,645$ $20,847,448$ $19,536,784$ Total liabilities and net assets $\frac{8}{33,937,217}$ $\frac{8}{30,843,760}$ $\frac{8}{26,938,163}$ Financial Ratios:       Proforma <sup>(a)</sup> $FYE Jume 30, 2018$ $50,90$ $6.28$ $4.09$ Debt Service Coverage - Net (x) $3.55$ $6.90$ $6.28$ $4.09$ $0.240$ $1.22$ Debt/Unrestricted Net Assets (x)	Accounts payable			3,192,867		2,846,123	2,208,803
Total current liabilities       8,108,363       7,405,804       6,031,933         Long-term liabilities, net of current portion       1,282,892       1,436,292       1,223,287         Capital lease obligation       666,459       918,522       20,886         Deferred compensation liability       313,858       235,694       125,273         Total long-term liabilities       2,263,209       2,590,508       1,369,446         Total liabilities       10,371,572       9,996,312       7,401,379         Net assets:       0       11,707,825       17,214,644       15,608,904         Investment in property and equipment, net of related debt       5,857,820       3,632,804       3,927,880         Total liabilities and net assets       \$ 33,937,217       \$ 30,843,760       \$ 26,938,163         Financial Ratios:       Proforma <sup>(a)</sup> FYE Jume 30, 2018       E       20,240       4.05         Debt Service Coverage - Net (x)       3.55       6.90       6.28       4.09         Debt/Unrestricted Net Assets (x)       0.61       0.10       0.13       0.08         Margin (%)       4.05       2.40       1.22				4,367,105		3,976,755	3,541,696
Long-term liabilities, net of current portion       1,282,892       1,436,292       1,223,287         Capital lease obligation       666,459       918,522       20,886         Deferred compensation liability       313,858       235,694       125,273         Total long-term liabilities       2,263,209       2,590,508       1,369,446         Total liabilities       10,371,572       9,996,312       7,401,379         Net assets:       10,371,572       9,996,312       7,401,379         Unrestricted, general       17,707,825       17,214,644       15,608,904         Investment in property and equipment, net of related debt       5,857,820       3,632,804       3,927,880         Total liabilities and net assets <b>§</b> 33,937,217 <b>§</b> 30,843,760 <b>§</b> 26,938,163         Financial Ratios:       Proforma <sup>(a)</sup> FYE June 30, 2018       E       2         Debt Service Coverage - Net (x)       3.55       6.90       6.28       4.09         Debt/Unrestricted Net Assets (x)       0.61       0.10       0.13       0.08         Margin (%)       4.05       2.40       1.22	Deferred revenue			19,108		51,527	 31,527
Long-term debt $1,282,892$ $1,436,292$ $1,223,287$ Capital lease obligation $666,459$ $918,522$ $20,886$ Deferred compensation liability $313,858$ $235,694$ $125,273$ Total long-term liabilities $2,263,209$ $2,590,508$ $1,369,446$ Total liabilities $10,371,572$ $9,996,312$ $7,401,379$ Net assets: $10,371,572$ $9,996,312$ $7,401,379$ Unrestricted, general $17,707,825$ $17,214,644$ $15,608,904$ Investment in property and equipment, net of related debt $5,857,820$ $3,632,804$ $3,927,880$ Total unrestricted net assets $23,565,645$ $20,847,448$ $19,536,784$ Total liabilities and net assets $$33,937,217$ $$30,843,760$ $$26,938,163$ FYE Jume 30, 2018EYE Jume 30, 2018Debt Service Coverage - Net (x) $3.55$ $6.90$ $6.28$ $4.09$ Debt/Unrestricted Net Assets (x) $0.61$ $0.10$ $0.13$ $0.08$ Margin (%) $4.05$ $2.40$ $1.22$	Total current liabilities			8,108,363		7,405,804	 6,031,933
Capital lease obligation $666,459$ $918,522$ $20,886$ Deferred compensation liability $313,858$ $235,694$ $125,273$ Total long-term liabilities $2,263,209$ $2,590,508$ $1,369,446$ Total liabilities $10,371,572$ $9,996,312$ $7,401,379$ Net assets: $23,565,645$ $20,847,448$ $19,536,784$ Total unrestricted net assets $$33,937,217$ $$30,843,760$ $$26,938,163$ Financial Ratios:       Proforma (a) $FYE June 30, 2018$ $$5,857,820$ $$6,90$ $$6,28$ $$4.09$ Debt Service Coverage - Net (x) $$3,55$ $$6,90$ $$6,28$ $$4.09$ Debt/Unrestricted Net Assets (x) $0,61$ $0,10$ $0,13$ $0,08$ Margin (%)	Long-term liabilities, net of current portion						
Deferred compensation liability $313,858$ $235,694$ $125,273$ Total long-term liabilities $2,263,209$ $2,590,508$ $1,369,446$ Total liabilities $10,371,572$ $9,996,312$ $7,401,379$ Net assets: $117,707,825$ $17,214,644$ $15,608,904$ Investment in property and equipment, net of related debt $5,857,820$ $3,632,804$ $3,927,880$ Total liabilities and net assets $23,565,645$ $20,847,448$ $19,536,784$ Total liabilities and net assets $$33,937,217$ $$30,843,760$ $$26,938,163$ Financial Ratios:       Proforma (*) $FYE June 30, 2018$ $$50,006,06,006,06,06,06,06,06,06,06,06,06,$	Long-term debt			1,282,892		1,436,292	1,223,287
Total long-term liabilities $2,263,209$ $2,590,508$ $1,369,446$ Total liabilities $10,371,572$ $9,996,312$ $7,401,379$ Net assets: $10,371,572$ $9,996,312$ $7,401,379$ Unrestricted, general $17,707,825$ $17,214,644$ $15,608,904$ Investment in property and equipment, net of related debt $5,857,820$ $3,632,804$ $3,927,880$ Total unrestricted net assets $23,565,645$ $20,847,448$ $19,536,784$ Total liabilities and net assets <b>§</b> $33,937,217$ <b>§</b> $30,843,760$ <b>§</b> FYE June 30, 2018EYE June 30, 2018Debt Service Coverage - Net (x) $3.55$ $6.90$ $6.28$ $4.09$ Debt/Unrestricted Net Assets (x) $0.61$ $0.10$ $0.13$ $0.08$ Margin (%) $4.05$ $2.40$ $1.22$	Capital lease obligation			666,459		918,522	20,886
Total liabilities $10,371,572$ $9,996,312$ $7,401,379$ Net assets:       Unrestricted, general $17,707,825$ $17,214,644$ $15,608,904$ Investment in property and equipment, net of related debt $5,857,820$ $3,632,804$ $3,927,880$ Total unrestricted net assets $23,565,645$ $20,847,448$ $19,536,784$ Total liabilities and net assets $$33,937,217$ $$30,843,760$ $$26,938,163$ Financial Ratios:       Proforma (a) $FYE June 30, 2018$ $4.09$ $0.611$ $0.10$ $0.13$ $0.08$ Margin (%) $4.05$ $2.40$ $1.22$	Deferred compensation liablility			313,858		235,694	 125,273
Net assets:       Unrestricted, general $17,707,825$ $17,214,644$ $15,608,904$ Investment in property and equipment, net of related debt $5,857,820$ $3,632,804$ $3,927,880$ Total unrestricted net assets $23,565,645$ $20,847,448$ $19,536,784$ Total liabilities and net assets $$3,937,217$ $$30,843,760$ $$26,938,163$ Financial Ratios:       Proforma (a) $$FYE June 30, 2018$ $$5,857,820$ $$6,90$ $$6,28$ $$4.09$ Debt Service Coverage - Net (x) $$3,55$ $$6,90$ $$6,28$ $$4.09$ Debt/Unrestricted Net Assets (x) $0.61$ $0.10$ $0.13$ $0.08$ Margin (%) $$4.05$ $$2.40$ $1.22$	Total long-term liabilities			2,263,209		2,590,508	 1,369,446
Unrestricted, general       17,707,825       17,214,644       15,608,904         Investment in property and equipment, net of related debt       5,857,820       3,632,804       3,927,880         Total unrestricted net assets       23,565,645       20,847,448       19,536,784         Total liabilities and net assets       \$ 33,937,217       \$ 30,843,760       \$ 26,938,163         Financial Ratios:       Proforma (a)       \$ 742,143,143,143,143,143,143,143,143,143,143	Total liabilities			10,371,572		9,996,312	 7,401,379
Investment in property and equipment, net of related debt       5,857,820       3,632,804       3,927,880         Total unrestricted net assets       23,565,645       20,847,448       19,536,784         Total liabilities and net assets       \$ 33,937,217       \$ 30,843,760       \$ 26,938,163         Financial Ratios:       Proforma (a)       \$ 26,938,163         FYE June 30, 2018       \$ 5,857,820       \$ 30,843,760       \$ 26,938,163         Debt Service Coverage - Net (x)       3.55       6.90       6.28       4.09         Debt/Unrestricted Net Assets (x)       0.61       0.10       0.13       0.08         Margin (%)       4.05       2.40       1.22	Net assets:						
Total unrestricted net assets       23,565,645       20,847,448       19,536,784         Total liabilities and net assets       \$ 33,937,217       \$ 30,843,760       \$ 26,938,163         Financial Ratios:       Proforma <sup>(a)</sup> FYE June 30, 2018       5       5       6.90       6.28       4.09         Debt Service Coverage - Net (x)       3.55       6.90       6.28       4.09       0.08         Margin (%)       4.05       2.40       1.22	Unrestricted, general			17,707,825		17,214,644	15,608,904
Total liabilities and net assets       \$ 33,937,217       \$ 30,843,760       \$ 26,938,163         Financial Ratios:       Proforma (a)       FYE June 30, 2018       Image: Constrained	Investment in property and equipment, net of	f related debt		5,857,820		3,632,804	3,927,880
Financial Ratios:         Proforma <sup>(a)</sup> FYE June 30, 2018         6.90         6.28         4.09           Debt Service Coverage - Net (x)         3.55         6.90         6.28         4.09           Debt/Unrestricted Net Assets (x)         0.61         0.10         0.13         0.08           Margin (%)         4.05         2.40         1.22	Total unrestricted net assets			23,565,645		20,847,448	 19,536,784
FYE June 30, 2018           Debt Service Coverage - Net (x)         3.55         6.90         6.28         4.09           Debt/Unrestricted Net Assets (x)         0.61         0.10         0.13         0.08           Margin (%)         4.05         2.40         1.22	Total liabilities and net assets		\$	33,937,217	\$	30,843,760	\$ 26,938,163
Debt Service Coverage - Net (x)         3.55         6.90         6.28         4.09           Debt/Unrestricted Net Assets (x)         0.61         0.10         0.13         0.08           Margin (%)         4.05         2.40         1.22	Financial Ratios:	Proforma (a)					
Debt/Unrestricted Net Assets (x)         0.61         0.10         0.13         0.08           Margin (%)         4.05         2.40         1.22		FYE June 30, 20	<u>0</u> 18				
Margin (%) 4.05 2.40 1.22	-						
		0.61					0.08
Current Ratio (x)         3.09         3.18         3.49	-			4.05			1.22
	Current Ratio (x)			3.09		3.18	3.49

<sup>(a)</sup> Recalculates FY 2018 audited results to include the impact of this proposed financing.

### **Financial Discussion – Statement of Activities (Income Statement)**

# Tarzana's income statement appears to exhibit positive results over the review period from FY 2016 to FY 2018.

Tarzana's income statement appears to exhibit increased earnings as unrestricted net assets grew from approximately \$600,000 in FY 2016 to approximately \$2.7 million in FY 2018. According to Tarzana's management, the increase in unrestricted net assets was primarily due to increased revenues and effective cost controls.

Tarzana's total revenue increased from approximately \$49.1 million in FY 2016 to approximately \$67.2 million in FY 2018 with grants and contracts and federal funding revenue representing approximately 79% of total revenues in FY 2018. Grants and contracts revenue fluctuated from approximately \$27.4 million in FY 2016 to approximately \$22.2 million in FY 2017 and to approximately \$25.1 million in FY 2018. According to Tarzana's management, the fluctuation was primarily due to changes in government funding. It is common for government funding to fluctuate in this manner and Tarzana has diversified its grants and contracts over the years to cushion against such fluctuations. Federal funding increased from approximately \$12.3 million in FY 2016 to \$28.1 million in FY 2018. According to Tarzana's management, the increase in federal funding was primarily due to participation in the State of California's 1115 Medicaid Waiver and the Affordable Care Act, which has provided 90% to 100% federal share for many services Tarzana provides.

Total expenses increased by 33% from approximately \$48.5 million in FY 2016 to approximately \$64.5 million in FY 2018. According to Tarzana's management, the increase in total expenses was driven by increases in personnel and operating costs associated with the large growth in services.

# **Financial Discussion – Statement of Financial Position (Balance Sheet)**

# Tarzana appears to have a solid financial position with a pro-forma debt service coverage ratio from net income of 3.55x.

Tarzana's debt service coverage ratio appears to be a solid 6.90x in FY 2018. With the proposed financing, the pro-forma debt service coverage ratio for FY 2018 remains solid at 3.55x, which appears to exhibit Tarzana's strong ability to repay its debt. Tarzana has displayed conservative use of debt with an average debt to unrestricted net assets ratio of 0.1x over the review period. As would be expected from a relatively large new financing, Tarzana's debt load greatly increases with a pro-forma FY 2018 debt to unrestricted net assets ratio of 0.61x.

Tarzana appears to display increasing short-term assets and liquidity with growing cash and cash equivalents along with marketable securities. Tarzana's cash and cash equivalents increased from approximately \$3.2 million in FY 2017 to approximately \$5 million in FY 2018. According to Tarzana's management, the increase in cash and equivalents was primarily due to effectively managing its growth and controlling its costs. Investments in marketable securities increased from approximately \$6.6 million in FY 2016 to approximately \$8.5 million in FY 2018. Property and equipment net increased from approximately \$5 million in FY 2016 to \$7.9 in FY 2018. According to Tarzana's management, the increase in property and equipment was primarily due to meeting the growing needs of its facilities as well as equipment upgrades such as computers, beds, and other patient care items to properly operate the facilities.

# **V. DUE DILIGENCE:**

Due diligence has been completed with regard to the following items:

- Section 15438.5(a) of the Act (Savings Pass Through): Tarzana properly completed and submitted the "Pass-Through Savings Certification".
- Section 15459 of the Act (Community Service Requirement): Tarzana properly completed and submitted the Community Service Obligation certification.
- **Compliance with Seismic Regulations:** Not applicable as Tarzana is not an acute care hospital.
- Compliance with Section 15455(b) of the Act (California Environmental Quality Act): Tarzana properly submitted relevant documentation addressing CEQA.
- **Religious Affiliation Due Diligence:** Tarzana properly completed and submitted relevant documentation to meet the religious due diligence requirement.
- Legal Review: Tarzana properly completed and submitted relevant documentation for the Authority's Legal Questionnaire.
- **Iran Contracting Act Certificate:** Tarzana properly submitted the certificate to the Authority.

Date Issued EXISTING LONG-TERM DEBT:	Driginal Amount	nt Outstanding June 30, 2018	Outs	nated Amount standing after osed Financing
Citi National Bank (2015)	\$ 900,000	\$ 843,757	\$	-
Citi National Bank (2015)	550,000	248,100		-
Citi National Bank (2017)	362,500	344,251		-
PROPOSED NEW DEBT:				
CHFFA Series 2019A & 2019B		-		13,500,000
TOTAL DEBT		\$ 1,436,108	\$	13,500,000

# VI. OUTSTANDING DEBT

# VII. UTLIZATION STATISTICS

#### Clients Served / (Patient Visits)

### Fiscal Year Ended June 30,

	2018	2017	2016
Substance Use Disorder	5,313 / (118,679)	4,830 / (98,503)	4,588 / (93,578)
Mental Illness	2,179 / (78,265)	1,981 / (71,480)	1,841 / (66,429)
Primary Care	6,872 / (26,397)	6,248 / (23,998)	7,075 / (26,765)
Totals	14,364 / (223,701)	13,059 / (193,981)	13,504 / (186,772)

#### VIII. BACKGROUND AND LICENSURE

#### **Background**

Tarzana provides integrated care for substance use for alcohol and drugs, mental health, primary medical care, and HIV/AIDS services in 10 locations in Los Angeles County. Since its founding in 1972, Tarzana has emerged as a cutting-edge provider in the field of integrated behavioral health care. Tarzana has combined typical alcohol and drug treatment services with medical care, mental health, housing, case management and HIV/AIDS services to form an integrated delivery system that has set the standard that other organizations emulate.

Throughout its history, Tarzana has maintained focus on two primary goals: improving the quality of care provided to patients and expanding the number of patients who receive that care. Pursuit of these goals requires consistent attention to effectiveness of patient care combined with removal of barriers to accessing services, broadening of services to enable comprehensive care, and providing staff with the infrastructure needed to provide excellent care.

#### **Licensure and Memberships**

Tarzana's facilities are individually licensed by the State of California Department of Public Health or California Department of Health Care Services to operate and maintain each as a Community Clinic or Acute Psychiatric Hospital. Tarzana is also accredited by The Joint Commission, which is an independent, non-profit organization that accredits and certifies health care organizations and programs throughout the United States to reflect an organization's commitment to meeting certain performance standards.

# **EXHIBIT 1**

# **PROJECT SITES**

### Tarzana Treatment Centers, Inc.

- 44505 North 90<sup>th</sup> Street West, Lancaster, CA 93536
- 5190 Atlantic Boulevard, Long Beach, CA 90805
- 320 E Palmdale Boulevard, Palmdale, CA 93550
- 8330 Reseda Boulevard, Northridge, CA 91324
- 2101, 2133, and 2141 Magnolia Ave, Long Beach, CA 90806
- 18646 Oxnard Street, Tarzana, CA 91356

# **EXHIBIT 2**

# FINANCING TEAM

Borrower:	Tarzana Treatment Centers, Inc.
Agent for Sale:	California State Treasurer
Issuer's Counsel:	Office of the Attorney General
Issuer's Financial Advisor:	KNN Public Finance, LLC
Issuer's Financial Analyst:	TAP International, Inc.
Borrower's Counsel:	De Castro, West, Chodorow, Mender & Glickfeld, Inc.
Municipal Advisor:	Wulff, Hansen, & Co.
Bond Counsel:	Quint & Thimmig LLP
Placement Agent:	Piper Jaffray & Co.
Purchasers:	Anthem, Inc. or a Subsidiary UHC of California (UnitedHealthcare) or a Subsidiary
Advisor to Purchasers:	McDonnell Investment Management LLC
Counsel to Purchasers:	Nixon Peabody LLP
Trustee:	U.S. Bank, National Association
<b>Trustee Counsel:</b>	Dorsey & Whitney, LLP
Auditor:	Armanino, LLP
Title Insurer:	Stewart Title Guaranty

#### **RESOLUTION NO. 434**

#### RESOLUTION OF THE CALIFORNIA HEALTH FACILITIES FINANCING AUTHORITY AUTHORIZING THE ISSUANCE OF REVENUE BONDS TO FINANCE AND REFINANCE PROJECTS AT THE HEALTH FACILITIES OF TARZANA TREATMENT CENTERS, INC.

WHEREAS, the California Health Facilities Financing Authority (the "Authority"), a public instrumentality of the State of California, is authorized and empowered by the provisions of the California Health Facilities Financing Authority Act (the "Act") to issue revenue bonds and loan the proceeds thereof to any participating health institution to finance the construction, expansion, remodeling, renovation, furnishing, equipping, and acquisition of health facilities operated by participating health institutions (including by reimbursing expenditures made for such purposes) or refinance indebtedness in connection therewith;

WHEREAS, Tarzana Treatment Centers, Inc., is a nonprofit public benefit corporation duly organized and existing under the laws of the State of California (the "Corporation"), which owns and operates health care facilities in the State of California providing primary care, residential and out-patient treatment, substance use disorder treatment and mental health treatment services;

WHEREAS, the Corporation has requested that the Authority issue one or more series of it revenue bonds in an aggregate principal amount not to exceed \$13,500,000, and make one or more loans of the proceeds thereof to the Corporation to (i) finance or refinance the certain capital improvement projects, including the following (collectively, the "Project"), as follows:

- 1. *Lancaster Refinancing*. Refinance a City National Bank note incurred to finance the purchase of the real property at 44505 North 90th Street West, Lancaster, California;
- 2. Long Beach Renovation. Construction of a 3,000 square foot expansion to its existing Long Beach leased outpatient treatment facility at 5190 Atlantic Boulevard, Long Beach, California;
- 3. Long Beach Refinancing. Refinance a City National Bank loan incurred to finance improvements at 2101, 2133 and 2141 Magnolia Avenue, Long Beach, California;
- 4. *Palmdale Reimbursement*. Reimburse the Corporation for the renovation of a facility providing primary care, out-patient treatment services, substance use disorder and mental health treatment at 320 East Palmdale Avenue, Palmdale, California;
- 5. *Northridge Reimbursement*. Reimburse the Corporation for construction of an addition at 8330 Reseda Boulevard, Northridge, California, providing substance abuse and mental health services; and
- 6. *Tarzana Refinancing.* Refinance a City National Bank note incurred to finance improvements at 18646 Oxnard Street, Tarzana, California, providing substance abuse and mental health services;

(ii) pay costs of issuance of the Bonds, and (iii) fund capitalized interest; provide, however, that additional projects may be approved by the Authority by an amendment to this resolution or by adoption of an additional resolution at a future date;

WHEREAS, to the extent required by subdivision (b) of Section 15455 of the Government Code, the Corporation has provided documentation to the Authority demonstrating, to the extent applicable, that the Project has complied with Division 13 (commencing with Section 21000) of the Public Resources Code or is not a "project" under such division; and

WHEREAS, final approval of the terms of the issuance and sale of such bonds and various related matters is now sought;

NOW, THEREFORE, BE IT RESOLVED by the California Health Facilities Financing Authority, as follows:

Section 1. Pursuant to the Act, revenue bonds of the Authority, designated as the California Health Facilities Financing Authority Revenue Bonds (Tarzana Treatment Centers, Inc.) Series 2019A (the "2019A" Bonds"), and California Health Facilities Financing Authority Taxable Revenue Bonds (Tarzana Treatment Centers, Inc.) Series 2019B (the "2019B Bonds" and with the 2019A Bonds, the "Bonds"), in a total aggregate principal amount not to exceed \$13,500,000, are hereby authorized to be issued at one time, or from time to time, in one of more series with such other name or names of the Bonds or series thereof as designated in any of the indentures pursuant to which the Bonds will be issued. The proceeds of the Bonds shall be used for the purposes set forth in the third recital above.

Section 2. The Treasurer of the State of California (the "Treasurer") is hereby authorized to enter into agreements to sell the Bonds in one or more series, on one or more sale dates at any time within six (6) months of the adoption of this Resolution, at public or negotiated sale, in such aggregate principal amounts (not to exceed the aggregate principal amount set forth in Section 1) and in such series, and at such prices (so long as the discount on the Bonds sold shall not exceed 6 percent of the par value thereof) and at such interest rate or rates, and upon such other terms and conditions as the Treasurer, with the advice and consent of the Corporation, may determine. The Bonds or any series of them may, at the sole option of the Corporation, be secured by deeds of trust, a bond reserve fund, bond insurance, credit facility and other security arrangements and/or supported by one or more liquidity facilities.

#### <u>Section 3</u>. The following documents:

(a) an indenture relating to the Bonds (the "Indenture"), by and between the Authority and U.S. Bank National Association, as bond trustee (the "Trustee");

(b) a loan agreement (the "Loan Agreement"), by and between the Authority and the Corporation; and

(c) separate bond purchase agreements, including the appendices thereto (collectively, the "Bond Purchase Agreements"), by and among each of Anthem Blue Cross Life and Health Insurance Company, Blue Cross of California and UHC of California (collectively, the "Purchasers"), the Treasurer, and the Authority, and approved by the Corporation, are hereby approved in substantially the forms on file with the Authority prior to this meeting, with such insertions, deletions or changes therein (including, without limitation, insertions, deletions or changes therein (including, without limitation, insertions, deletions or changes therein form of credit or liquidity enhancement, at the sole option of the Corporation, for any series of Bonds) as the officer(s) executing the same may require or approve, such approval to be conclusively evidenced by execution and delivery thereof. The Executive Director shall seek the advice of bond counsel and counsel to the Authority with respect to any such insertions, deletions, or changes therein.

<u>Section 4</u>. The Authority hereby specifically finds and declares that the findings of the Authority set forth in the Loan Agreement are true and correct.

<u>Section 5</u>. The dated dates, maturity dates (not exceeding 25 years from the date of issue), interest rate or rates, interest payment dates, denominations, forms, registration privileges or requirements, place or places of payment, terms of tender or purchase, terms of redemption, provisions governing transfer and other terms of the Bonds, including provisions for a credit facility and/or a liquidity facility from time to time, shall be as provided in the Indenture as finally executed.

Section 6. The Bonds, when executed, shall be delivered to the Trustee for authentication by the Trustee. The Trustee is hereby requested and directed to authenticate the Bonds by executing the Trustee's Certificate of Authentication appearing thereon, and to deliver the Bonds, when duly executed and authenticated, to or upon direction of the Purchasers in accordance with written instructions executed on behalf of the Authority, which instructions are hereby approved. Said instructions shall provide for the delivery of the Bonds to or upon direction of the Purchasers, as determined and confirmed by the Treasurer, upon payment of the purchase price thereof.

Section 7. Each officer of the Authority is hereby authorized and directed, for and in the name of and on behalf of the Authority, to do any and all things which they may deem necessary or advisable in order to consummate the issuance, sale, and delivery of the Bonds and otherwise to effectuate the purposes of this Resolution and the Indenture, the Loan Agreement and the Bond Purchase Agreement. The Authority hereby approves any and all documents to be delivered in furtherance of the foregoing purposes: (a) certifications, including, a tax certificate, and assignment of the Authority's right title and interest in any deed of trust; and (b) any agreement or commitment letter with respect to the provisions of bond insurance, a surety bond and/or a liquidity facility for the Bonds.

<u>Section 8</u>. The provisions of the Authority's Resolution No. 2018-09 apply to the documents and actions approved in this Resolution.

<u>Section 9</u>. The Authority hereby approves and ratifies each and every action taken by its officers, agents, and employees prior to the date hereof in furtherance of the purposes of this Resolution.

Section 10. This Resolution shall take effect from and after the date of adoption.

Date of Adoption: