Charter School Facilities Program Proposition 51 Funding Round Staff Summary Report – June 2023 Item 6 - Resolution 23-24

Applicant/Obligor:San Diego Unified

Project School: Gompers Preparatory Academy

CDS (County – District – School) Code: 37-68338-0119610

School Address/Proposed Site: 1005 47th Street, San Diego, CA 92102

Type of Project: Rehabilitation

Type of Apportionment: Final

County: San Diego

District in which Project is Located: San Diego Unified

Charter Authorizer: San Diego Unified

Total OPSC Project Cost: \$64,160,154

State Apportionment (50% Project Cost): \$32,080,077

Local Matching Share Lump Sum: \$32,080,077

Total CSFP Financed Amount: \$0

First Year of Occupancy of New Project: FY2025-2026

Staff recommends that the California School Finance Authority (Authority or CSFA) Board determine that San Diego Unified (District or SDUSD) on behalf of Gompers Preparatory Academy (School or GPA) is financially sound for the purposes of Charter School Facilities Program (Program or CSFP) Final Apportionment. This determination, as it relates to Final Apportionment, shall remain in effect for twelve months and assumes no financial, operational, or legal material findings within this time period. This recommendation is contingent upon SDUSD fulfilling the Program local matching share requirement by providing a lump sum in the amount of \$32,080,077, pursuant to Sections 17199.4 and 17078.57(a)(1)(A) of the Education Code. Staff recommends that the CSFA Board direct staff to immediately notify the Office of Public School Construction (OPSC) and the State Allocation Board (SAB) regarding this determination.

<u>Application Highlights</u>: Below staff highlighted key criteria evaluated when conducting the financial soundness review for GPA. Detailed information is contained in the body of the report:

Criteria	Comments
Demographic Information	In 2021-22, GPA had a total enrollment of 1,287 students across grades K-12; the average daily attendance (ADA) rate was 89.8%, and the Unduplicated Pupil Percentage (UPP) of ADA was 96.5%.
Origin of Lump Sum	SDUSD will satisfy the local matching share requirement by drawing from local school bond proceeds. SDUSD has certified that over \$22 million has already been invested into the project, with an additional contract for \$30 million awarded on February 28, 2023. This amount exceeds and satisfies the local match requirement.
Eligibility Criteria	GPA has met all eligibility criteria: (1) GPA commenced operations in 2009; (2) GPA's charter is in place through June 30, 2024; (3) GPA is in good standing with its chartering authority, and in compliance with the terms of its charter.
Student Performance	GPA students consistently perform comparably to demographic peers in their local district based on California standardized testing (CAASPP).

<u>Program Eligibility</u>: SDUSD has confirmed that as of March 10, 2023, GPA is in compliance with the terms of its Charter Agreement, has no pending or outstanding Notices of Violation, and has no unresolved or outstanding Notices of Intent to Revoke.

<u>Legal Status Questionnaire</u>: Staff reviewed the applicant's responses to the questions contained in the Legal Status portion of the application. No information was disclosed that would lead staff to question the financial or legal integrity of this applicant.

<u>Project Description</u>: The project will update and upgrade the facilities located at 1005 47th St., San Diego 92102. Major elements of the project include: HVAC systems for bungalow type classrooms; HVAC systems for permanent structures; construction of a new gymnasium; whole-site modernization and construction of a new classroom building. The final phase of the project is expected to be complete around December of 2025.

School Organizational Information: GPA is governed by their Board of Directors which has the legal and fiduciary responsibility for operation and management of the School. The membership of the Board of Directors shall include no less than 12 members comprised of three academic school representatives, three members of the greater community, three parents/guardians of GPA students, 3 members from representing UCSD, and the director of GPA. GPA's current Superintendent, Director CEO is Mr. Vincent M. Riveroll.

Staff have reviewed the credentials of key board members and administrative staff and determined all have the proper background and experience to govern and effectively oversee the operations of GPA. The 2022-23 GPA Board includes the following individuals:

Name	Position	Term
Peter Chodzko	Member (Academic)	2022-2025
Jeremy Hurlbert	Member (Academic)	2022-2025
Viridiana Word	Member (Academic)	2022-2025
Jacque Nevels	Member (Community)	2020-2023
Cecil Steppe	President (Community)	2021-2024
(Vacant)	Member (Community)	2022-2025
Mari Cruz Avalos	Member (Parent)	2020-2023
Michelle Evans	Member (Parent)	2022-2025
Myeisha Lobbins	Member (Parent)	2022-2025
Rafael Hernandez	Member (UCSD)	2022-2025
Bud Mehan	Member (UCSD)	2021-2024
Mica Pollock	Member (UCSD)	2021-2024
Vincent M. Riveroll	Secretary (GPA Director)	2022-2025
Michael Rodrigues	Business Leader	2022-2025
Anne Spitzberg	Public Safety Officer	2021-2024

<u>School Academic Performance</u>: The following tables represent the recent academic performance of GPA; a similar local P-5 school, Chollas/Mead Elementary; a similar local middle school, Millennial Tech Middle; a similar local high school, Lincoln High; and the SDUSD. Results are provided through CDE's CAASPP Smarter Balanced testing data. Percentages represent students who met or exceeded performance standards. Staff would note that the schools compared below all demonstrate substantially higher UPP that the SDUSD average.

English Language Arts Achievement

	FY17	FY18	FY19	FY20	FY21	FY22
GPA	37%	38%	41%	*	**	34%
Local P-5	37%	41%	45%	*	**	42%
Local Middle	24%	26%	23%	*	**	28%
Local High	27%	12%	36%	*	**	19%
District	56%	56%	57%	*	**	53%

Mathematics Achievement

	FY17	FY18	FY19	FY20	FY21	FY22
GPA	22%	26%	29%	*	**	11%
Local P-5	33%	44%	46%	*	**	26%
Local Middle	13%	13%	11%	*	**	14%

^{*2019–20} results are not available due to the suspension of testing as a result of the novel coronavirus disease 2019 (COVID-19).

^{**}In order to protect student privacy, data is suppressed because 10 or fewer students tested.

Local High	11%	7%	9%	*	**	4%
District	46%	47%	48%	*	**	41%

Enrollment Trends and Projections: The table below presents enrollment and average daily attendance information for GPA from FY 2020 through FY 2028. The assumptions made in the projected years are considered reasonable by staff and consistent based on historical data.

GPA Student Enrollment and Average Daily Attendance

Year (FY)	2020	2021	2022	2023	2024	2025	2026	2027	2028
Enrollment	1358	1337	1287	1262	1300	1350	1400	1400	1400
ADA (%)	95.5	97	89.8	91.8	93	94	94.9	94.9	94.9

<u>Financial Analysis</u>: When evaluating a project wherein the local matching share will be satisfied by a lump sum, rather than evaluating debt service coverage (as in the case of a state loan), staff seek to determine: 1) whether the school is being managed in a responsible and sustainable manner; and 2) the origin and availability of funds set aside for the local matching share.

<u>Financial Data Sources</u>: This financial analysis is based on the consideration and review of the following for GPA: (1) audited financial statements for FYs 2019-20 through 2021-22; (2) approved budget for FY 2022-23; and (3) projections for FYs 2023-24 through 2027-28 along with assumptions.

<u>Assumptions</u>: Staff's financial analysis of GPA is based upon the following assumptions: (1) provision of the local matching share by SDUSD as a lump sum in the amount of \$32,080,077; (2) school enrollment and ADA projections as provided above under Enrollment Trends and Projections.

<u>Long-Term Liabilities</u>: Staff do not foresee any significant long-term liabilities. Additionally, applicants are required to notify the Authority before taking on additional debt that exceeds certain thresholds.

<u>Benchmark Summary and Analysis</u>: The following table and summary listing sets forth the results of staff's analysis regarding GPA's financial soundness. Where a threshold has been established based on industry standards or practice, the listing indicates whether or not the threshold was met.

		Actual		Actual		Actual		Projected	Projected		Projected	Projected	Projected	Projected		THRESHOL
		FY 2020		FY 2021		FY 2022		FY 2023	FY 2024		FY 2025	FY 2026	FY 2027	FY 2028	AVERAGE	LEVE
OPERATIONAL & FINANCIAL																
Enrollment		1,358		1,337		1,287		1,262	1,300		1,350	1,400	1,400	1,400		
Average Daily Attendance (ADA)		1,297		1,297		1,156		1,159	1,209		1,269	1,329	1,329	1,329		
Average Daily Attendance (%)		95.5%	5	97.0%		89.8%		91.8%	93.0%		94.0%	94.9%	94.9%	94.9%	94.0%	< 94.0
FTE Teachers		67		66		64		64	64		67	67	67	67	66	
Pupil-Teacher Ratio		20.3		20.3		20.1		19.7	20.3		20.1	20.9	20.9	20.9	20.4	
LCFF Sources/ADA	\$	10,457	\$	10,396	\$	11,810	\$	12,922	\$ 13,366	\$	13,245	\$ 13,347	\$ 13,773	\$ 14,049	\$ 12,596	
% Change				-0.6%		13.6%		9.4%	3.4%		-0.9%	0.8%	3.2%	2.0%	3.9%	
Operating Revenues/ADA	\$	12,476	\$	13,774	\$	17,789	\$	18,169	\$ 18,772	\$	16,706	\$ 15,830	\$ 16,257	\$ 16,534	\$ 16,256	
% Change				10.4%		29.1%		2.1%	3.3%		-11.0%	-5.2%	2.7%	1.7%	4.1%	
Operating Expenses plus CSFP Lease/ADA	\$	12,396	\$	12,308	\$	15,353	\$	18,631	\$ 18,220	\$	16,647	\$ 15,774	\$ 16,222	\$ 16,507	\$ 15,784	
% Change				-0.7%		24.7%		21.4%	-2.2%		-8.6%	-5.2%	2.8%	1.8%	4.2%	
Free Cash Flow/ADA	\$	80	\$	1,466	\$	2,436	\$	(462)	\$ 552	\$	59	\$ 55	\$ 35	\$ 27	\$ 472	
	П	Actual	Т	Actual	Г	Actual	П	Projected	Projected	Г	Projected	Projected	Projected	Projected		THRESHOL
		FY 2020	o	FY 2021		FY 2022		FY 2023	FY 2024		FY 2025	FY 2026	FY 2027	FY 2028	AVERAGE	LEVE
DEBT SERVICE COVERAGE																
Total Operating Revenues	\$	16,180,792	\$	17,864,107	\$	20,556,252	\$	21,059,302	\$ 22,695,655	\$	21,200,387	\$ 21,031,155	\$ 21,599,468	\$ 21,966,517		
Total Operating Expenses		16,077,312		15,962,393		17,741,452		21,595,169	22,027,986		21,125,328	20,957,493	21,552,569	21,930,846		
Total Other Sources/Uses		-						-			-	-	-			
Net Income Available for CSFP Lease Payment		103,480	П	1,901,714		2,814,800		(535,867)	667,669		75,059	73,662	46,899	35,671		
Add Back Capital Outlay		-		-		-		401,337	565,939		486,123	464,958	379,046	257,515		
Add Back Depreciation		-	П			-		-	-		-	-	-	-		
Adjusted Net Income Available for CSFP Lease Pymt.		103,480		1,901,714		2,814,800		(134,530)	1,233,608		561,182	538,620	425,945	293,186		
CSFP Lease Payments		-				-		-			-	-	-			
Free Cash Flow	\$	103,480	\$	1,901,714	\$	2,814,800	\$	(134,530)	\$ 1,233,608	\$	561,182	\$ 538,620	\$ 425,945	\$ 293,186	\$ 859,778	
FUNDRAISING																
Fundraising for Operations	\$	25,748	\$	24,597	\$	153,504	\$	10,000	\$ 500,000	\$	500,000	\$ 500,000	\$ 500,000	\$ 500,000	\$ 301,539	
Fundraising/Oper. Revenues		0.2%	5	0.1%		0.7%		0.0%	2.2%		2.4%	2.4%	2.3%	2.3%	1.4%	> 15.09
LIQUIDITY																
Current Assets	\$	7,989,585	\$	10,577,911	\$	11,342,702										
Current Liabilities		1,301,700		2,193,570		2,796,328										
Net Working Capital	\$	6,687,885	\$	8,384,341	\$	8,546,374										
Net Working Capital/Oper. Expenses		41.6%	5	52.5%		48.2%									47.4%	< 5.0
Unrestricted Cash & Cash Equivalents	\$	6,110,240	\$	7,681,650	\$	8,497,890										
Unrest. Cash & CE/Oper. Expenses (Days)		139		176		175										
Unrest. Cash & CE/All Expenses (Days)		139		176		175									163	< 9

Benchmark Summary:

- Enrollment ADA meets target average threshold of 94% despite temporary decline during pandemic years consistent with state-wide trends.
- FTE Teachers Pupil-teacher ratio consistently resides below maximum target of 25.
- Free Cash Flow and/or per ADA School operates with historically positive cash flow.
- Fundraising While projections did include relatively aggressive fundraising, targets represent less than 1.5% of overall operating revenues.
- Liquidity GPA liquidity metrics are strong. Official audits reflect over 47% ratio of net working capital to operational expenses, and 163 days of operating expenses sustainable by unrestricted cash and equivalents.
- SDUSD has certified that over \$22 million has already been invested into the project, with an additional contract for \$30 million awarded on February 28, 2023. This amount exceeds and satisfies the local match requirement.

Staff Recommendation: Staff recommends that the California School Finance Authority (CSFA) Board determine that San Diego Unified (SDUSD) on behalf of Gompers Preparatory Academy (GPA) is financially sound for the purposes of this Charter School Facilities Program (CSFP) Final Apportionment. This determination, as it relates to Final Apportionment, is in place for twelve months and assumes no financial, operational, or legal material findings within this time period. This recommendation is contingent upon SDUSD fulfilling the Program local matching share requirement by providing a lump sum in the amount of \$32,080,077, pursuant to Sections 17199.4. Staff recommends that the CSFA Board direct staff to immediately notify the Office of Public School Construction and the State Allocation Board regarding this determination.