

I certify that I have read and understand the provisions of Sections 10322(a) through (h). No additional documents support of the basic thresholds or point selection categories shall be accepted from the applicant beyond the application filing deadline, unless the Executive Director, at his or her sole discretion, determines that the deficiency is a clear reproduction or application assembly error, or an obviously transposed number. In such cases, applicant shall be given up to five (5) business days from the date of receipt of staff notification, to submit said documents to complete the application. For threshold omissions other than reproduction or assembly errors, the Executive Director may request additional clarifying information from other government entities.

I agree to hold TCAC, its members, officers, agents, and employees harmless from any matters arising out of or related to the Credit programs.

I agree that TCAC will determine the Credit amount to comply with requirements of IRC Section 42 but that TCAC in no way warrants the feasibility or viability of the project to anyone for any purpose. I acknowledge that TCAC makes no representation regarding the effect of any tax Credit which may be allocated and makes no representation regarding the ability to claim any Credit which may be allocated.

I acknowledge that all materials and requirements are subject to change by enactment of federal or state legislation or promulgation of regulations.

In carrying out the development and operation of the project, I agree to comply with all applicable federal and state laws regarding unlawful discrimination and will abide by all Credit program requirements, rules, and regulations.

I acknowledge that neither the Federal nor the State Tax Credit programs are entitlement programs and that my application will be evaluated based on the Credit statutes, regulations, and the Qualified Allocation Plan adopted by TCAC which identify the priorities and other standards which will be employed to evaluate applications.

I acknowledge that a reservation of Federal or State Tax Credits does not guarantee that the project will qualify for Tax Credits. Both Federal law and the state law require that various requirements be met on an ongoing basis. I agree that compliance with these requirements is the responsibility of the applicant.

I acknowledge that the information submitted to TCAC in this application or supplemental thereto may be subject to the Public Records Act or other disclosure. I understand that TCAC may make such information public.

I acknowledge that if I obtain an allocation of Federal and/or State Tax Credits, I will be required to enter into a regulatory agreement which will contain, among other things, all the conditions under which the Credits were provided including the selection criteria delineated in this application.

I declare under penalty of perjury that the information contained in the application, exhibits, attachments, and any further or supplemental documentation is true and correct to the best of my knowledge and belief. I certify and guarantee that each item identified in TCAC's minimum construction standards will be incorporated into the design of the project, unless a waiver has been approved by TCAC. I certify that, when requesting a threshold basis increase for development impact fees, the impact fee amounts are accurate as of the application date. In an application proposing rehabilitation work, I certify that all necessary work identified in the Capital Needs Assessment, including immediate needs listed in the report, will be performed (unless a waiver is granted) prior to the project's rehabilitative completion. I certify and guarantee that the application meets each item of the applicable housing type requirements as identified by TCAC regulation. I certify and guarantee that any tenant services proposed under TCAC Regulation Section 10325(c)(5)(B) will be available within 6 months of the project's placed in service date, will be of a regular and ongoing nature and provided to tenants for a period of at least 15 years, free of charge (except child care). I understand that any misrepresentation may result in cancellation of Tax Credit reservation, notification of the Inter Revenue Service and the Franchise Tax Board, and any other actions which TCAC is authorized to take pursuant to California Health and Safety Code Section 50199.22, issuance of fines pursuant to California Health and Safety Code Section 50199.10, and negative points per Regulation Section 10325(c)(3) or under general authority of state law.

I certify that I believe that the project can be completed within the development budget and the development timetable set forth (which timetable is in conformance with TCAC rules and regulations) and can be operated in the manner proposed within the operating budget set forth.

I further certify that more than 10% of the project's total reasonably expected basis cost will be incurred and the land acquired by the date specified in the reservation preliminary or final letter.

Dated this ____ day of _____, 2017 at
_____, California.

By _____
(Original Signature)

(Typed or printed name)

(Title)

ACKNOWLEDGMENT

A notary public or other officer completing this certificate verifies only the identity of the individual who signed the document to which this certificate is attached, and not the truthfulness, accuracy, or validity of that document.

STATE OF _____)

COUNTY OF _____)

On _____ before me, _____,
personally appeared _____

_____, who proved to me on the basis of satisfactory evidence) to be the person(s) whose name(s) is/are subscribed to the within instrument and acknowledged to me that he/she/they executed the same in his/her/their authorized capacity(ies), and that by his/her/their signature(s) on the instrument the person(s), or the entity upon behalf of which the person(s) acted, executed the instrument

I certify under PENALTY OF PERJURY under the laws of the State of California that the foregoing paragraph is true and correct.

WITNESS my hand and official seal.

Signature _____ (Seal)

Local Jurisdiction: City of Santa Barbara
City Manager: Paul Casey *
Title: City Manager
Mailing Address: PO Box 1990
City: Santa Barbara
Zip Code: 93102
Phone Number: 805-564-5018 Ext.
FAX Number: 805-564-5467
E-mail: pcasey@santabarbaraca.gov

* For City Manager, please refer to the following the website below:
<http://events.cacities.org/CGI-SHL/TWSERVER.EXE/RUN:MEMLOOK>

II. APPLICATION - SECTION 3: APPLICANT INFORMATION

A. Identify Applicant

Applicant is the current owner and will retain ownership: Yes
 Applicant will be or is a general partner in the to be formed or formed final ownership entity: N/A
 Applicant is the project developer and will be part of the final ownership entity for the project: N/A
 Applicant is the project developer and will not be part of the final ownership entity for the project: N/A

B. Applicant Contact Information

Applicant Name: 251 South Hope Associates, LP
 Street Address: 808 Laguna Street
 City: Santa Barbara State: CA Zip Code: 93101
 Contact Person: Rob Fredericks
 Phone: 805-897-1051 Ext.: Fax: 805-564-7041
 Email: rfedericks@hacsb.org

C. Legal Status of Applicant:

Limited Partnership Parent Company:
 If Other, Specify:

D. General Partner(s) Information

D(1) General Partner Name: Hearstone Housing Foundation Administrative
 Street Address: 20331 Irvine Avenue Suite E-1
 City: Newport Beach State: CA Zip Code: 92660
 Contact Person: Socorro Vasquez
 Phone: 949-553-9447 Ext.: Fax: 949-553-9448
 Email: coco@hearstonehousing.org
 Nonprofit/For Profit: Nonprofit Parent Company:

D(2) General Partner Name:* Garden Court, Inc. Managing GP
 Street Address: 808 Laguna Street
 City: Santa Barbara State: CA Zip Code: 93101
 Contact Person: Rob Fredericks
 Phone: 805-897-1051 Ext.: Fax:
 Email: rfedericks@hacsb.org
 Nonprofit/For Profit: Nonprofit Parent Company:

D(3) General Partner Name: 2nd Story Associates Administrative
 Street Address: 808 Laguna Street
 City: Santa Barbara State: CA Zip Code: 93101
 Contact Person: Alexander Szymanski III
 Phone: 805-897-1062 Ext.: Fax: 805-564-7041
 Email: sszymanski@hacsb.org
 Nonprofit/For Profit: Nonprofit Parent Company:

E. General Partner(s) or Principal Owner(s) Type Nonprofit

**If Joint Venture, 2nd GP must be included if applicant is pursuing a property tax exemption Reg. Section 10327(g)(2) - "TBD" not sufficient*

F. Status of Ownership Entity

currently exists If to be formed, enter date:
 *(Federal I.D. No. must be obtained prior to submitting carryover allocation package)

G. Contact Person During Application Process

Company Name: Housing Authority of the City of Santa Barbara
 Street Address: 808 Laguna Street
 City: Santa Barbara State: CA Zip Code: 93101
 Contact Person: Rob Fredericks
 Phone: 805-897-1051 Ext.: Fax: 805-564-7041
 Email: rfedericks@hacsb.org
 Participatory Role: Developer

(e.g., General Partner, Consultant, etc.)

F. Building Information

Total Number of Buildings: 1 Residential Buildings: 1
 Community Buildings: Commercial/ Retail Space: Yes

If Commercial/ Retail Space, explain: *(include use, size, location, and purpose)*

Commerical kitchen for preparation of tenant meal service 853 SF, and 3 Laundry Rooms totalling 223 SF

Are Buildings on a Contiguous Site? Yes

If not Contiguous, do buildings meet the requirements of IRC Sec. 42(g)(7)? N/A

Do any buildings have 4 or fewer units? No

If yes, are any of the units to be occupied by the owner or a person related to the owner (IRC Sec. 42(i)(3)(c))? N/A

G. Project Unit Number and Square Footage

Total number of units:	90
Total number of non-tax credit units (excluding managers' units) (i.e. market rate units):	
Total number of units (excluding managers' units):	89
Total number of low-income units:	89
Ratio of low-income units to total units (excluding managers' units):	100%
Total square footage of all residential units (excluding managers' units):	29,103
Total square footage of low-income units:	29,103
Ratio of low-income residential to total residential square footage (excluding managers' units):	100%
Applicable fraction, smaller of unit or square footage ratio (used on "Basis & Credits"):	100%
Total community room square footage:	5,121
Total commercial/ retail space square footage:	1,076
Total common space square footage (including managers' units):	22,841
Total parking structure square footage (excludes car-ports and "tuck under" parking):	
**Total Square Footage of All Project Structures (excluding commercial/retail):	57,065

*equals: "total square footage of all residential units" + "total community room square footage" + "total common space" + "total parking structure square footage")

Total Project Cost per Unit	\$298,580
Total Residential Project Cost per Unit	\$291,865
Total Eligible Basis per Unit	\$215,811

H. Tenant Population Data

Completion of this section is required. **The information requested in this section is for national data collection purposes, and is not intended for threshold and competitive scoring use;** however, the completed table should be consistent with information provided in the application and attachments.

Indicate the number of units anticipated for the following populations:

Homeless/formerly homeless	N/A
Transitional housing	N/A
Persons with physical, mental, development disabilities	N/A
Persons with HIV/AIDS	N/A
Transition age youth	N/A
Farmworker	N/A
Family Reunification	N/A
Other: <u>Senior</u>	<u>Yes</u>
Units w/ tenants of multiple disability type or subsidy layers (explain)	
For 4% federal applications only:	
Rural area consistent with TCAC methodology	N/A

II. APPLICATION - SECTION 6: REQUIRED APPROVALS & DEVELOPMENT TIMETABLE

A. Required Approvals Necessary to Begin Construction

	Approval Dates		
	Application Submittal	Estimated Approval	Actual Approval
Negative Declaration under CEQA			3/7/2014
NEPA			1/13/2017
Toxic Report			N/A
Soils Report			N/A
Coastal Commission Approval			N/A
Article 34 of State Constitution			2/3/2017
Site Plan			12/19/2016
Conditional Use Permit Approved or Require			N/A
Variance Approved or Required			N/A
Other Discretionary Reviews and Approvals			N/A

Project and Site Information	
Current Land Use Designation	Commercial/Medium-High Density Residential
Current Zoning and Maximum Density	R-3/SP-4/SD-2 (Limited Multi-Family Residence Zone), 51 units
Proposed Zoning and Maximum Density	N/A - no rezoning required
Does this site have Inclusionary Zoning?	No
Occupancy restrictions that run with the land due to CUP's or density bonuses?	No (if yes, explain here)
Building Height Requirements	45 feet
Required Parking Ratio	Approved modification to 1 space and bicycle for 5% of resident
Is site in a Redevelopment Area?	No

B. Development Timetable

		Actual or Scheduled		
		Month	/	Year
SITE	Environmental Review Completed	12	/	2016
	Site Acquired	7	/	2016
LOCAL PERMITS	Conditional Use Permit	N/A	/	
	Variance	N/A	/	
	Site Plan Review	12	/	2016
	Grading Permit	7	/	2017
	Building Permit	7	/	2017
CONSTRUCTION FINANCING	Loan Application	2	/	2017
	Enforceable Commitment	2	/	2017
	Closing and Disbursement	8	/	2017
PERMANENT FINANCING	Loan Application	2	/	2017
	Enforceable Commitment	2	/	2017
	Closing and Disbursement	8	/	2017
OTHER LOANS AND GRANTS	Type and Source: Housing Authority loan	N/A	/	
	Application	2	/	2017
	Closing or Award	2	/	2017
	Type and Source: (specify here)	N/A	/	
	Application	N/A	/	
	Closing or Award	N/A	/	
	Type and Source: (specify here)	N/A	/	
	Application	N/A	/	
	Closing or Award	N/A	/	
	Type and Source: (specify here)	N/A	/	
	Application	N/A	/	
	Closing or Award	N/A	/	
	Type and Source: (specify here)	N/A	/	
	Application	N/A	/	
	Closing or Award	N/A	/	
	Type and Source: (specify here)	N/A	/	
	Application	N/A	/	
	Closing or Award	N/A	/	
10% of Costs Incurred	12	/	2017	
Construction Start	8	/	2017	
Construction Completion	12	/	2018	
Placed In Service	12	/	2018	
Occupancy of All Low-Income Units	3	/	2019	

III. PROJECT FINANCING - SECTION 1: CONSTRUCTION FINANCING

A. Construction Financing

List Below All Projected Sources Required To Complete Construction

	Name of Lender/Source	Term (months)	Interest Rate	Amount of Funds
1)	Union Bank Construction Loan	24	3.000%	\$18,500,000
2)	HACSB Loan	660	4.000%	\$6,000,000
3)	HACSB Deferred Interest			\$330,000
4)	Union Bank LIHTC Equity			\$140,417
5)	HACSB Deferred Developer Fees			\$1,901,765
6)				
7)				
8)				
9)				
10)				
11)				
12)				
Total Funds For Construction:				\$26,872,182

1) Lender/Source Union Bank Construction Loan
 Street Address 1901 Avenue of the Starts, Suite 60
 City: Los Angeles, CA 90067
 Contact Name Jessica Mackenzie
 Phone Number 310-563-5878 Ext.:
 Type of Financing Construction Loan
 Is the Lender/Source Committed? Yes

2) Lender/Source HACSB Loan
 Street Address 808 Laguna Street
 City: Santa Barbara, CA 93101
 Contact Name Rob Fredericks
 Phone Number 805-897-1051 Ext.:
 Type of Financing Residual Receipts Loan
 Is the Lender/Source Committed? Yes

3) Lender/Source HACSB Deferred Interest
 Street Address 808 Laguna Street
 City: Santa Barbara, CA 93101
 Contact Name Rob Fredericks
 Phone Number 805-897-1051 Ext.:
 Type of Financing Deferred Loan Interest
 Is the Lender/Source Committed? Yes

4) Lender/Source Union Bank LIHTC Equity
 Street Address 1901 Avenue of the Starts, Suite 60
 City: Los Angeles, CA 90067
 Contact Name Jessica Mackenzie
 Phone Number 310-563-5878 Ext.:
 Type of Financing LIHTC Equity
 Is the Lender/Source Committed? Yes

5) Lender/Source HACSB Deferred Developer Fees
 Street Address 808 Laguna Street
 City: Santa Barbara, CA 93101
 Contact Name Rob Fredericks
 Phone Number 805-897-1051 Ext.:
 Type of Financing Deferred Developer Fees
 Is the Lender/Source Committed? Yes

6) Lender/Source
 Street Address
 City:
 Contact Name
 Phone Number Ext.:
 Type of Financing
 Is the Lender/Source Committed? No

7) Lender/Source
 Street Address
 City:
 Contact Name
 Phone Number Ext.:
 Type of Financing
 Is the Lender/Source Committed? No

8) Lender/Source
 Street Address
 City:
 Contact Name
 Phone Number Ext.:
 Type of Financing
 Is the Lender/Source Committed? No

9) Lender/Source
 Street Address
 City:
 Contact Name
 Phone Number Ext.:
 Type of Financing
 Is the Lender/Source Committed? No

10) Lender/Source
 Street Address
 City:
 Contact Name
 Phone Number Ext.:
 Type of Financing
 Is the Lender/Source Committed? No

11) Lender/Source _____
Street Address _____
City: _____
Contact Name _____
Phone Number _____ Ext.: _____
Type of Financing _____
Is the Lender/Source Committed? No

12) Lender/Source _____
Street Address _____
City: _____
Contact Name _____
Phone Number _____ Ext.: _____
Type of Financing _____
Is the Lender/Source Committed? No

III. PROJECT FINANCING - SECTION 2: PERMANENT FINANCING

A. Permanent Financing

List Below All Projected Sources Required To Complete Construction

Name of Lender/Source	Term (months)	Interest Rate	Residual Receipts / Deferred Pymt.	Annual Debt Service	Amount of Funds
1) California Community Reinvestment C	180	5.400%		\$459,656	\$6,500,000
2) Housing Authority of City of Santa Bart	660	4.000%	Residual		\$6,000,000
3) Housing Authority of City of Santa Bart			Deferred		\$330,000
4) Housing Authority of City of Santa Bart			Deferred		\$521
5)					
6)					
7)					
8)					
9)					
10)					
11)					
12)					
Total Permanent Financing:					\$12,830,521
Total Tax Credit Equity:					\$14,041,661
Total Sources of Project Funds:					\$26,872,182

- | | |
|--|---|
| <p>1) Lender/Source <u>California Community Reinvestment</u>
 Street Address <u>225 West Broadway, Ste 120</u>
 City: <u>Glendale CA 91204</u>
 Contact Name <u>Mark Rasmussen</u>
 Phone Numbe <u>818-550-9807</u> Ext.: _____
 Type of Financing <u>Permanent Loan</u>
 Is the Lender/Source Committed? <u>Yes</u></p> | <p>2) Lender/Source <u>Housing Authority of City of Santa B:</u>
 Street Address <u>808 Laguna Street</u>
 City: <u>Santa Barbara, CA 93101</u>
 Contact Name <u>Rob Fredericks</u>
 Phone Numbe <u>805-897-1051</u> Ext.: _____
 Type of Financing <u>Residual Receipts Loan</u>
 Is the Lender/Source Committed? <u>Yes</u></p> |
| <p>3) Lender/Source <u>Housing Authority of City of Santa B</u>
 Street Address <u>808 Laguna Street</u>
 City: <u>Santa Barbara, CA 93101</u>
 Contact Name <u>Rob Fredericks</u>
 Phone Numbe <u>805-897-1051</u> Ext.: _____
 Type of Financing <u>Deferred Loan Interest</u>
 Is the Lender/Source Committed? <u>Yes</u></p> | <p>4) Lender/Source <u>Housing Authority of City of Santa B:</u>
 Street Address <u>808 Laguna Street</u>
 City: <u>Santa Barbara, CA 93101</u>
 Contact Name <u>Rob Fredericks</u>
 Phone Numbe <u>805-897-1051</u> Ext.: _____
 Type of Financing <u>Deferred Developer Fee</u>
 Is the Lender/Source Committed? <u>Yes</u></p> |
| <p>5) Lender/Source _____
 Street Address _____
 City: _____
 Contact Name _____
 Phone Numbe _____ Ext.: _____
 Type of Financing _____
 Is the Lender/Source Committed? <u>No</u></p> | <p>6) Lender/Source _____
 Street Address _____
 City: _____
 Contact Name _____
 Phone Numbe _____ Ext.: _____
 Type of Financing _____
 Is the Lender/Source Committed? <u>No</u></p> |
| <p>7) Lender/Source _____
 Street Address _____
 City: _____
 Contact Name _____
 Phone Numbe _____ Ext.: _____
 Type of Financing _____
 Is the Lender/Source Committed? <u>No</u></p> | <p>8) Lender/Source _____
 Street Address _____
 City: _____
 Contact Name _____
 Phone Numbe _____ Ext.: _____
 Type of Financing _____
 Is the Lender/Source Committed? <u>No</u></p> |

9) Lender/Source
Street Address _____
City: _____
Contact Name _____
Phone Number _____ Ext.: _____
Type of Financing _____
Is the Lender/Source Committed? No

10) Lender/Source
Street Address _____
City: _____
Contact Name _____
Phone Number _____ Ext.: _____
Type of Financing _____
Is the Lender/Source Committed? No

11) Lender/Source
Street Address _____
City: _____
Contact Name _____
Phone Number _____ Ext.: _____
Type of Financing _____
Is the Lender/Source Committed? No

12) Lender/Source
Street Address _____
City: _____
Contact Name _____
Phone Number _____ Ext.: _____
Type of Financing _____
Is the Lender/Source Committed? No

III. PROJECT FINANCING - SECTION 3: INCOME INFORMATION

A. Low Income Units

(a) Bedroom Type(s)	(b) Number of Units	(c) Proposed Monthly Rent (Less Utilities)	(d) Total Monthly Rents (b x c)	(e) Monthly Utility	(f) Monthly Rent Plus Utilities (c + e)	(g) % of Targeted Area Median Income	(h) % of Actual AMI
SRO/Studio	16	\$442	\$7,072		\$442	30%	30.0%
SRO/Studio	29	\$590	\$17,110		\$590	40%	40.0%
SRO/Studio	36	\$737	\$26,532		\$737	50%	50.0%
SRO/Studio	8	\$885	\$7,080		\$885	60%	60.0%
Total # Units:	89	Total:	\$57,794		Average:	44.0%	

Is this a resyndication project using hold harmless rent limits in the above table? **N/A**
 Hold harmless rents cannot exceed the federal set-aside current tax credit rent limits (TCAC Reg. Section 10327(g)(8)). For units included in the lowest income point category, TCAC requires the use of current rent limits.

B. Manager Units

State law requires an onsite manager's unit for projects with 16 or more residential units. TCAC Regulation Section 10325(f)(7)(J) requires projects with at least 161 units to provide a second on-site manager's unit, with one additional for each 80 units beyond, up to 4 on-site manager units. Scattered site projects of 16 or more units must have at least one manager unit at each site consisting of 16 or more residential units. Projects may employ full-time property management staff and provide an equivalent number of desk or security staff for the hours when the property management staff are not working. See TCAC Regulation Section 10325(f)(7)(J) for details on the requirements for this option.

(a) Bedroom Type(s)	(b) Number of Units	(c) Proposed Monthly Rent (Less Utilities)	(d) Total Monthly Rents (b x c)
1 bedroom	1		
Total # Units:	1	Total:	

No Project with desk or security staff in lieu of on-site manager unit(s)
 See TCAC Regulation Section 10325(f)(7)(J) for complete requirements.

C. Market Rate Units

(a) Bedroom Type(s)	(b) Number of Units	(c) Proposed Monthly Rent (Less Utilities)	(d) Total Monthly Rents (b x c)
Total # Units:		Total:	

Aggregate Monthly Rents For All Units:	\$57,794
Aggregate Annual Rents For All Units:	\$693,528

D. Rental Subsidy Income/Operating Subsidy
Complete spreadsheet "Subsidy Contract Calculation"

Number of Units Receiving Assistance:	89
Length of Contract (years):	15
Expiration Date of Contract:	12/31/2023
Total Projected Annual Rental Subsidy:	\$774,972

E. Miscellaneous Income

Annual Income from Laundry Facilities:	\$11,480
Annual Income from Vending Machines:	
Annual Interest Income:	
Other Annual Income: (specify here)	
Total Miscellaneous Income:	\$11,480
Total Annual Potential Gross Income:	\$1,479,980

F. Monthly Resident Utility Allowance by Unit Size
(utility allowances must be itemized and must agree with the applicable utility allowance schedule)

	SRO / STUDIO	1 BR	2 BR	3 BR	4 BR	() BR
Space Heating:						
Water Heating:						
Cooking:						
Lighting:						
Electricity:						
Water:*						
Other: (specify here)						
Total:						

***PROJECTS PROPOSING UNITS WITH INDIVIDUAL WATER METERS MUST INCLUDE A WATER ALLOWANCE.**

Name of PHA or California Energy Commission Providing Utility Allowances:

Housing Authority of the City of Santa Barbara

At application, use of the CUAC is limited to new construction projects.

G. Annual Residential Operating Expenses

Administrative	Advertising:	\$3,780
	Legal:	\$8,000
	Accounting/Audit:	\$9,000
	Security:	\$4,800
	Other: Office G&A	\$32,256
	Total Administrative:	\$57,836
Management	Total Management:	\$108,123
Utilities	Fuel:	
	Gas:	\$9,000
	Electricity:	\$40,800
	Water/Sewer:	\$56,280
	Total Utilities:	\$106,080
Payroll / Payroll Taxes	On-site Manager:	\$176,136
	Maintenance Personnel:	\$76,440
	Other: Payroll taxes and benefits	\$63,000
	Total Payroll / Payroll Taxes:	\$315,576
	Total Insurance:	\$37,500
Maintenance	Painting:	\$5,000
	Repairs:	\$6,800
	Trash Removal:	\$15,600
	Exterminating:	\$2,400
	Grounds:	\$6,600
	Elevator:	\$8,000
	Other: Turnover	\$12,360
	Total Maintenance:	\$56,760
Other Expenses	Other: Cable TV	\$22,440
	Other: Tenant Events	\$6,000
	Other: Supplies and Printing	\$5,220
	Other: (specify here)	
	Other: (specify here)	
	Total Other Expenses:	\$33,660

Total Expenses

Total Annual Residential Operating Expenses:	\$715,535
Total Number of Units in the Project:	90
Total Annual Operating Expenses Per Unit:	\$7,950
Total 3-Month Operating Reserve:	\$294,000
Total Annual Internet Expense (site amenity election):	\$10,000
Total Annual Services Amenities Budget (from project expenses):	\$96,454
Total Annual Reserve for Replacement:	\$27,000
Total Annual Real Estate Taxes:	
Other (Specify):	
Other (Specify):	

H. Commercial Income*

Total Annual Commercial/Non-Residential Revenue:	
Total Annual Commercial/Non-Residential Expenses:	
Total Annual Commercial/Non-Residential Debt Service:	
Total Annual Commercial/Non-Residential Net Income:	

*The Sources and Uses Budget must separately detail apportioned amounts for residential and commercial space. Separate cash flow projections shall be provided for residential and commercial space. Income from the residential portion of a project shall not be used to support any negative cash flow of a commercial portion and commercial income should not support the residential portion (Sections 10322(h)(14), (22); 10327(g)(7)).

III. PROJECT FINANCING - SECTION 4: LOAN AND GRANT SUBSIDIES

A. Inclusion/Exclusion From Eligible Basis

Funding Sources If lender is not funding source, list source (HOME, CDBG, etc.) NOT lender.		Included in Eligible Basis Yes/No	Amount
HOME Investment Partnership Act (HOME)		N/A	
Community Development Block Grant (CDBG)		N/A	
RHS 514		N/A	
RHS 515		N/A	
RHS 516		N/A	
RHS 538		N/A	
HOPE VI		N/A	
McKinney-Vento Homeless Assistance Program		N/A	
MHSA		N/A	
MHP		N/A	
Housing Successor Agency Funds		N/A	
Taxable bond financing		N/A	
FHA Risk Sharing loan? No		N/A	
State:	(specify here)	N/A	
Local:	Housing Authority Loan	Yes	\$6,000,000
Private:	(specify here)	N/A	
Other:	(specify here)	N/A	
Other:	(specify here)	N/A	
Other:	(specify here)	N/A	

B. Rental Subsidy Anticipated

Indicate By Percent Of Units Affected, Any Rental Subsidy Expected To Be Available To The Project.

Approval Date:	2/16/2016	Approval Date:	
Source:	Housing Authority	Source:	
If Section 8:	Project-based vouchers	If Section 8:	(select one)
Percentage:	100.00%	Percentage:	
Units Subsidized:	89	Units Subsidized:	
Amount Per Year:	\$1,468,500	Amount Per Year:	
Total Subsidy:	\$22,027,500	Total Subsidy:	
Term:	15 years	Term:	

C. Pre-Existing Subsidies (Acq./Rehab. or Rehab-Only projects)

Indicate The Subsidy Amount For Any Of The Following Currently Utilized By The Project.

Sec 221(d)(3) BMIR:		RHS 514:	
HUD Sec 236:		RHS 515:	
If Section 236, IRP?	N/A	RHS 521 (rent subsidy)	
RHS 538:		State / Local:	
HUD Section 8:		Rent Sup / RAP:	
If Section 8:	(select one)		
HUD SHP:			
Will the subsidy continue?	No	Other:	(specify here)
If yes enter amount:		Other amount:	

III. PROJECT FINANCING - SECTION 5: THRESHOLD BASIS LIMIT

A. Threshold Basis Limit

<u>Unit Size</u>	<u>Unit Basis Limit</u>	<u>No. of Units</u>	<u>(Basis) X (No. of Units)</u>
SRO/STUDIO	\$201,320	89	\$17,917,480
1 Bedroom	\$232,120	1	\$232,120
2 Bedrooms	\$280,000		
3 Bedrooms	\$358,400		
4+ Bedrooms	\$399,280		
TOTAL UNITS:		90	
TOTAL UNADJUSTED THRESHOLD BASIS LIMIT:			\$18,149,600
		Yes/No	
(a) Plus (+) 20% basis adjustment for projects paid in whole or part out of public funds subject to a legal requirement for the payment of state or federal prevailing wages or financed in part by a labor-affiliated organization requiring the employment of construction workers who are paid at least state or federal prevailing wages. List source(s) or labor-affiliated organization(s):		No	
(b) Plus (+) 5% basis adjustment for projects that certify that (1) they are subject to a project labor agreement within the meaning of Section 2500(b)(1) of the Public Contract Code, or (2) they will use a skilled and trained workforce as defined by Section 25536.7 of the Health and Safety Code to perform all onsite work within an apprenticeable occupation in the building and construction trades.		No	
(c) Plus (+) 7% basis adjustment for new construction projects required to provide parking beneath residential units (not "tuck under" parking) or through construction of an on-site parking structure of two or more levels.		No	
(d) Plus (+) 2% basis adjustment for projects where a day care center is part of the development.		No	
(e) Plus (+) 2% basis adjustment for projects where 100 percent of the units are for Special Needs populations.		No	
(f) Plus (+) up to 10% basis adjustment for projects applying under Section 10325 or Section 10326 of these regulations that include one or more of the features in the section: Item (e) Features.		Yes	\$725,984
(g) Plus (+) the lesser of the associated costs or up to a 15% basis adjustment for projects requiring seismic upgrading of existing structures, and/or projects requiring toxic or other environmental mitigation as certified by the project architect or seismic engineer. If Yes, select type: N/A		No	
(h) Plus (+) local development impact fees required to be paid to local government entities. Certification from local entities assessing fees also required. WAIVED IMPACT FEES ARE		No	\$23,000
(i) Plus (+) 10% basis adjustment for projects wherein at least 95% of the project's upper floor units are serviced by an elevator.		Yes	\$1,814,960
(j) Plus (+) 10% basis adjustment for projects located in an area that meets all of the following criteria: (i) is within a city with a population of at least 50,000 or that, when combined with abutting cities, has a population of at least 50,000; (ii) is within a county that has a 9% threshold basis limit for 2-bedroom units equal to or less than \$300,000; (iii) is deemed to have the highest opportunity by the UC Davis Regional Opportunity Index for Places.		No	
TOTAL ADJUSTED THRESHOLD BASIS LIMIT:			\$20,713,544

HIGH COST TEST

Total Eligible Basis	\$19,422,998
Percentage of the Adjusted Threshold Basis Limit	93.770%

Based on information presented in this application, this project is not held to TCAC regulation requirements for high cost projects.

ITEM (e) Features

**REVIEW REGULATION SECTION 10327(c)(5)(B) PRIOR TO COMPLETING THIS SECTION.
THE OPTIONS BELOW ARE PRESENTED WITH ABRIDGED LANGUAGE.**

- N/A** 1 Project shall have onsite renewable generation estimated to produce 50% or more of annual tenant electricity use. If combined available roof area is insufficient, project shall have onsite renewable generation based on at least 90% of the available solar accessible roof area. A project not availing itself of the 90% roof area exception may also receive an increase under paragraph (2) only if the renewable generation used to calculate each basis increase does not overlap. Threshold Basis Limit increase of 5%.
- N/A** 2 Project shall have onsite renewable generation estimated to produce 75% or more of annual common area electricity use. If combined available roof area is insufficient, project shall have onsite renewable generation based on at least 90% of the available solar accessible roof area. A project not availing itself of the 90% roof area exception may also receive an increase under paragraph (1) only if the renewable generation used to calculate each basis increase does not overlap. Threshold Basis Limit increase of 2%.
- Yes** 3 Newly constructed project buildings shall be 15% or more energy efficient than 2016 Energy Efficiency Standards (CA Code of Regulations, Title 24, Part 6), except that if the local department has determined that building permit applications submitted on or before December 31, 2016 are complete, then newly constructed project buildings shall be 15% or more energy efficiency than the 2013 Energy Efficiency Standards (CA Code of Regulations, Title 24, Part 6). Threshold Basis Limit increase of 4%.
- N/A** 4 Rehabilitated project buildings shall have an 80% decrease in estimated annual energy use (or improvement in energy efficiency) in the HERS II post rehabilitation. Threshold Basis Limit increase 4%.
- N/A** 5 Use no irrigation at all, irrigate only with reclaimed water, greywater, or rainwater (excluding water used for community gardens) or irrigate with reclaimed water, greywater, or rainwater in an amount that annually equals or exceeds 20,000 gallons or 300 gallons per unit, whichever is less. Threshold Basis Limit increase 1%.
- N/A** 6 Community gardens of at least 60 square feet per unit. Permanent site improvements that provide a viable growing space within the project. Threshold Basis Limit increase 1%.
- N/A** 7 Install bamboo, cork, salvaged or FSC-Certified wood, natural linoleum, natural rubber, or ceramic tile in all kitchens, living rooms, and bathrooms (where no VOC adhesives or backing is also used). Threshold Basis Limit increase 1%.
- N/A** 8 Install bamboo, stained concrete, cork, salvaged or FSC-Certified wood, ceramic tile, or natural linoleum in all common areas. Threshold Basis Limit increase 2%.
- N/A** 9 For new construction projects only, meet all requirements of the U.S. Environmental Protection Agency Indoor Air Plus Program. Threshold Basis Limit increase 2%.
-

IV. SOURCES AND USES BUDGET - SECTION 1: SOURCES AND USES BUDGET					Permanent Sources														
	TOTAL PROJECT COST	RES. COST	COM'L. COST	TAX CREDIT EQUITY	1)California Community Reinvestment Corp	2)Housing Authority of City of Santa Barbara	3)Housing Authority of City of Santa Barbara	4)Housing Authority of City of Santa Barbara	5)	6)	7)	8)	9)	10)	11)	12)	SUBTOTAL	70% PVC for New Const/Rehab	30% PVC for Acquisition
LAND COST/ACQUISITION																			
¹ Land Cost or Value	\$5,000,000	\$5,000,000				\$5,000,000											\$5,000,000		
² Demolition	\$13,219	\$13,219		\$13,219													\$13,219		
Legal																			
Land Lease Rent Prepayment																			
¹Total Land Cost or Value	\$5,013,219	\$5,013,219		\$13,219		\$5,000,000											\$5,013,219		
Existing Improvements Value																			
² Off-Site Improvements	\$120,000	\$120,000		\$120,000													\$120,000	\$120,000	
Total Acquisition Cost	\$120,000	\$120,000		\$120,000													\$120,000		
Total Land Cost / Acquisition Cost	\$5,133,219	\$5,133,219		\$133,219		\$5,000,000											\$5,133,219		
Predevelopment Interest/Holding Cost																			
Assumed, Accrued Interest on Existing Debt (Rehab/Acq)																			
Other: (Specify)																			
REHABILITATION																			
Site Work																			
Structures																			
General Requirements																			
Contractor Overhead																			
Contractor Profit																			
Prevailing Wages																			
General Liability Insurance																			
Other: (Specify)																			
Total Rehabilitation Costs																			
Total Relocation Expenses																			
NEW CONSTRUCTION																			
Site Work	\$1,122,770	\$1,101,550	\$21,220	\$1,122,770													\$1,122,770	\$1,101,550	
Structures	\$11,625,346	\$11,405,627	\$219,719	\$4,125,346	\$6,500,000	\$1,000,000											\$11,625,346	\$11,405,627	
General Requirements	\$691,524	\$678,454	\$13,070	\$691,524													\$691,524	\$678,454	
Contractor Overhead																			
Contractor Profit	\$665,625	\$653,045	\$12,580	\$665,625													\$665,625	\$653,045	
Prevailing Wages																			
General Liability Insurance	\$249,763	\$245,042	\$4,721	\$249,763													\$249,763	\$245,042	
Other: Inspections	\$14,950	\$14,950		\$14,950													\$14,950	\$14,950	
Total New Construction Costs	\$14,369,978	\$14,098,668	\$271,310	\$6,869,978	\$6,500,000	\$1,000,000											\$14,369,978	\$14,098,668	
ARCHITECTURAL FEES																			
Design	\$702,000	\$688,732	\$13,268	\$702,000													\$702,000	\$688,732	
Supervision	\$50,000	\$49,055	\$945	\$50,000													\$50,000	\$49,055	
Total Architectural Costs	\$752,000	\$737,787	\$14,213	\$752,000													\$752,000	\$737,787	
Total Survey & Engineering	\$75,000	\$73,582	\$1,418	\$75,000													\$75,000	\$73,582	
CONSTRUCTION INTEREST & FEES																			
Construction Loan Interest	\$615,425	\$603,793	\$11,632	\$615,425													\$615,425	\$339,668	
Origination Fee	\$180,000	\$176,598	\$3,402	\$180,000													\$180,000	\$176,598	
Credit Enhancement/Application Fee																			
Bond Premium																			
Title & Recording	\$20,000	\$20,000		\$20,000													\$20,000	\$20,000	
Taxes	\$31,500	\$31,500		\$31,500													\$31,500	\$31,500	
Insurance	\$19,800	\$19,800		\$19,800													\$19,800	\$19,800	
Other: HACSB Loan	\$330,000	\$323,763	\$6,237			\$330,000											\$330,000	\$235,464	
Other: Predev Loan	\$5,407	\$5,407		\$5,407													\$5,407	\$5,407	
Total Construction Interest & Fees	\$1,202,132	\$1,180,861	\$21,271	\$872,132		\$330,000											\$1,202,132	\$828,437	
PERMANENT FINANCING																			
Loan Origination Fee	\$65,000	\$65,000		\$65,000													\$65,000		
Credit Enhancement/Application Fee																			
Title & Recording																			
Taxes																			
Insurance																			
Other: (Specify)																			
Other: (Specify)																			
Total Permanent Financing Costs	\$65,000	\$65,000		\$65,000													\$65,000		
Subtotals Forward	\$21,597,329	\$21,289,117	\$308,212	\$8,767,329	\$6,500,000	\$6,000,000	\$330,000										\$21,597,329	\$15,858,474	
LEGAL FEES																			
Lender Legal Paid by Applicant	\$30,000	\$30,000		\$30,000													\$30,000	\$15,000	
Other: Partnership legal	\$65,000	\$65,000		\$65,000													\$65,000	\$25,000	
Total Attorney Costs	\$95,000	\$95,000		\$95,000													\$95,000	\$40,000	
RESERVES																			
Rent Reserves	\$154,000	\$154,000		\$154,000													\$154,000		
Capitalized Rent Reserves																			
Required Capitalized Replacement Reserve																			
3-Month Operating Reserve	\$294,000	\$294,000		\$294,000													\$294,000		
Other: (Specify)																			
Total Reserve Costs	\$448,000	\$448,000		\$448,000													\$448,000		
APPRAISAL																			
Total Appraisal Costs	\$12,500	\$12,500		\$12,500													\$12,500	\$12,500	

IV. SOURCES AND USES BUDGET - SECTION 1: SOURCES AND USES BUDGET					Permanent Sources																													
	TOTAL PROJECT COST	RES. COST	COM'L. COST	TAX CREDIT EQUITY	1)California Community Reinvestment Corp	2)Housing Authority of City of Santa Barbara	3)Housing Authority of City of Santa Barbara	4)Housing Authority of City of Santa Barbara	5)	6)	7)	8)	9)	10)	11)	12)	SUBTOTAL	70% PVC for New Const/Rehab	30% PVC for Acquisition															
Total Contingency Cost	\$1,350,000	\$1,350,000		\$1,350,000													\$1,350,000	\$1,350,000																
OTHER PROJECT COSTS																																		
TCAC App/Allocation/Monitoring Fees	\$98,884	\$98,884		\$98,884													\$98,884																	
Environmental Audit	\$10,000	\$10,000		\$10,000													\$10,000	\$10,000																
Local Development Impact Fees																																		
Permit Processing Fees	\$200,000	\$196,220	\$3,780	\$200,000													\$200,000	\$196,220																
Capital Fees																																		
Marketing	\$11,600	\$11,600		\$11,600													\$11,600																	
Furnishings	\$578,527	\$328,929	\$249,598	\$578,527													\$578,527	\$328,929																
Market Study	\$5,000	\$5,000		\$5,000													\$5,000	\$5,000																
Accounting/Reimbursable	\$23,500	\$23,500		\$23,500													\$23,500	\$13,500																
Soft Cost Contingency	\$60,416	\$60,416		\$60,416													\$60,416	\$50,000																
Other: Water/Sewer Tap Fee	\$161,426	\$158,375	\$3,051	\$161,426													\$161,426	\$158,375																
Other: Organization	\$20,000	\$20,000		\$20,000													\$20,000																	
Other: (Specify)																																		
Other: (Specify)																																		
Other: (Specify)																																		
Total Other Costs	\$1,169,353	\$912,924	\$256,429	\$1,169,353													\$1,169,353	\$762,024																
SUBTOTAL PROJECT COST	\$24,672,182	\$24,107,541	\$564,641	\$11,842,182	\$6,500,000	\$6,000,000	\$330,000										\$24,672,182	\$18,022,998																
DEVELOPER COSTS																																		
Developer Overhead/Profit	\$2,100,000	\$2,060,310	\$39,690	\$2,099,479				\$521									\$2,100,000	\$1,400,000																
Consultant/Processing Agent	\$100,000	\$100,000		\$100,000													\$100,000																	
Project Administration																																		
Broker Fees Paid to a Related Party																																		
Construction Oversight by Developer																																		
Other: (Specify)																																		
Total Developer Costs	\$2,200,000	\$2,160,310	\$39,690	\$2,199,479				\$521									\$2,200,000	\$1,400,000																
TOTAL PROJECT COST	\$26,872,182	\$26,267,851	\$604,331	\$14,041,661	\$6,500,000	\$6,000,000	\$330,000	\$521									\$26,872,182	\$19,422,998																
Note: Syndication Costs shall NOT be included as a project cost.																	Bridge Loan Expense During Construction:																	
Calculate Maximum Developer Fee using the eligible basis subtotals.																	Total Eligible Basis:																	
DOUBLE CHECK AGAINST PERMANENT FINANCING TOTALS:																	\$14,041,661	\$6,500,000	\$6,000,000	\$330,000	\$521													

Funding sources and costs should be aligned appropriately. For example, public funding sources for land purchase or construction costs should be shown as paying for these costs. Do not randomly select funding sources for line item costs if they have a dedicated source of payment.

¹ Required: evidence of land value (see Tab 1). Land value must be included in Total Project Cost and Sources and Uses Budget (includes donated or leased land). Except for non-competitive projects with donated land, TCAC will not accept a budget with a nominal land value. Please refer to the TCAC website for additional information and guidance.
² Required: include a detailed explanation of Demolition and Offsite Improvements requirements as well as a cost breakdown in Attachment 12, Construction and Design Description.

Note: The conditional formatting embedded in this Sources and Uses Budget workbook tests only for mathematical errors, i.e. whether sum total of Sources (Column R) matches Total Project Cost (Column B) and whether each source listed in the Sources and Uses Budget workbook (Row 103) matches that of Permanent Financing in the Application workbook (Row 106). The conditional formatting does NOT test for any regulatory threshold or feasibility requirements. Applicants are advised to conduct their own due diligence and not rely upon the conditional formatting in this workbook.

FOR PLACED IN SERVICE APPLICATION SUBMISSIONS:

SYNDICATION (Investor & General Partner)	
Organizational Fee	
Bridge Loan Fees/Exp.	
Legal Fees	
Consultant Fees	
Accountant Fees	
Tax Opinion	
Other	

CERTIFICATION BY OWNER:
As owner(s) of the above-referenced low-income housing project, I certify under penalty of perjury, that the project costs contained herein are, to the best of my knowledge, accurate and actual costs associated with the construction, acquisition and/or rehabilitation of this project and that the sources of funds shown are the only funds received by the Partnership for the development of the project. I authorize the California Tax Credit Allocation Committee to utilize this information to calculate the low-income housing tax credit.

Signature of Owner/General Partner

Date

Printed Name of Signatory

Title of Signatory

Total Syndication Costs _____

CERTIFICATION OF CPA/TAX PROFESSIONAL:

As the tax professional for the above-referenced low-income housing project, I certify under penalty of perjury, that the percentage of aggregate basis financed by tax-exempt bonds is: _____

Signature of Project CPA/Tax Professional

Date

V. BASIS AND CREDITS - SECTION 1: BASIS AND CREDITS

Determination of Eligible and Qualified Basis

A. Basis and Credits

	70% PVC for New Construction/ Rehabilitation	30% PVC for Acquisition
Total Eligible Basis:	\$19,422,998	
Ineligible Amounts		
Subtract All Grant Proceeds Used to Finance Costs in Eligible Basis:		
Subtract Non-Qualified Non-Recourse Financing:		
Subtract Non-Qualifying Portion of Higher Quality Units:		
Subtract Photovoltaic Credit (as applicable):	\$38,263	
Subtract Historic Credit (residential portion only):		
Subtract (specify other ineligible amounts):		
Subtract (specify other ineligible amounts):		
Total Ineligible Amounts:	\$38,263	
Total Eligible Basis Amount Voluntarily Excluded:	\$6,479,987	
Total Basis Reduction:	(\$6,518,250)	
Total Requested Unadjusted Eligible Basis:	\$12,904,748	
Total Adjusted Threshold Basis Limit:	\$20,713,544	
*Qualified Census Tract (QCT) or Difficult to Develop Area (DDA) Adjustment:	130%	100%
Total Adjusted Eligible Basis:	\$16,776,172	
Applicable Fraction:	100%	100%
Qualified Basis:	\$16,776,172	
Total Qualified Basis:	\$16,776,172	
**Total Credit Reduction:		
Total Adjusted Qualified Basis:	\$16,776,172	

*130% boost if your project is located in a DDA or QCT, or Reg. Section 10317(d) as applicable.

(Boost is auto calculated from your selection in: II. APPLICATION - SECTION 2: GENERAL AND SUMMARY INFORMATION - B)

**to be calculated in: "Points System". See Checklist.

B. Determination of Federal Credit

	New Construction /Rehabilitation	Acquisition
Adjusted Qualified Basis, After Credit Reduction:	\$16,776,172	
*Applicable Percentage:	9.00%	3.23%
Subtotal Annual Federal Credit:	\$1,509,856	
Total Combined Annual Federal Credit:	\$1,509,856	

* Applicants are required to use these percentages in calculating credit at the application stage.

C. Determination of Minimum Federal Credit Necessary For Feasibility

Total Project Cost	\$26,872,182
Permanent Financing	\$12,830,521
Funding Gap	\$14,041,661
Federal Tax Credit Factor	\$0.93000

Federal tax credit factor must be at least \$1.00 for self-syndication projects or at least \$0.85 for all other projects.

Total Credits Necessary for Feasibility	\$15,098,560
Annual Federal Credit Necessary for Feasibility	\$1,509,856
Maximum Annual Federal Credits	\$1,509,856
Equity Raised From Federal Credit	\$14,041,661

Remaining Funding Gap

If Applying For State Credit Complete Section (D) & (E)

D. Determination of State Credit

	NC/Rehab	Acquisition
State Credit Basis	\$12,904,748	<input type="text"/>

Rehabilitation or new construction basis only (no acquisition basis), except in rare cases of At-Risk projects eligible for State Credit on the acquisition basis at the 0.13 factor when no 130% basis increase is used

Factor Amount	30%	13%
Maximum Total State Credit	\$3,871,424	\$0

E. Determination of Minimum State Credit Necessary for Feasibility

State Tax Credit Factor

State tax credit factor must be at least \$0.80 for "certified" state credits; at least \$0.65 for self-syndication projects; or at least \$0.60 for all other projects

State Credit Necessary for Feasibility

Maximum State Credit

Equity Raised from State Credit

Remaining Funding Gap

VI. POINTS SYSTEM - SECTION 1: POINTS SYSTEM

A maximum of 20 points shall be available in combining the cost efficiency, credit reduction, and public funds categories.

A. Cost Efficiency/Credit Reduction/Public Funds

Maximum 20 Points

A(1) Cost Efficiency

20 Points

Make a selection: Applying for Cost Efficiency points

Projects total eligible basis that is below the maximum calculated threshold basis limits, including permitted adjustments receives 1 point for each full % below the maximum permitted adjusted threshold basis limits.

1) Project's adjusted threshold basis limits:	\$20,713,544
2) Project's total eligible basis:	\$19,422,998
3) Difference in threshold basis limits:	\$1,290,546
4) Calculated percent below adjusted threshold basis limits:	6% (Rounded down to the nearest whole percent)

Total Points for Cost Efficiency:	6
--	----------

A(2) Credit Reduction

20 Points

Credit Reduction: 0% (1 point for each full % that the qualified basis is reduced)

1) Total Qualified Basis:	\$16,776,172
2) Credit Percent Reduction	0%
3) Total Qualified Basis Reduction	\$0
(This figure was rounded up to the nearest whole number on the worksheet "Basis & Credits")	
4) Project's Total Adjusted Qualified Basis :	\$16,776,172

Total Points for Credit Reduction:	0
---	----------

A(3) Public Funds Section

20 Points

Total committed funds (including assumptions), fee waivers, or value of donated land
1 point for each full % of Total Development Cost (TDC) including the value of any donations or fee waivers

\$5,275,000	¹ Federal, tribal, state or local funds
	² Outstanding principal balances of prior existing public or subsidized debt
	IRC 509(a)(1) local community foundation funds --does NOT include charitable foundations
	Awarded AHP funds
	Waiver of fees resulting in quantifiable cost savings and not required by federal or state law
	³ Land donated by a public entity, or land leased from a public entity
	³ Land donated as part of an inclusionary housing ordinance or other negotiated development agreements
	⁴ Public contributions of off-site costs
\$5,558,629	⁵ Private "tranche B" loan points value --calculated in "Final Tie Breaker Self-Score" spreadsheet
Total committed funds, fee waivers, or value of donated land: \$10,833,629	
***Total project cost: \$26,872,182	
Percentage of funds versus TDC: 40% (rounded down)	

¹ All loans must be "soft," having terms (or remaining terms) in excess of 15 years, and below market interest rates, interest accruals, or residual receipts payments for at least the first 15 years of their terms. The maximum below-market interest rate allowed for scoring purposes is 4% simple, or the applicable federal rate if compounding. RHS Section 514 and 515 financing is considered soft debt for purposes of scoring under this category. There must be conclusive evidence presented in the application that any new public funds have been firmly committed as stated in Regulation Section 10325(c)(1)(C). Please see also Checklist Items, Tab 1.

² If the principal balances of prior publicly funded or subsidized loans are to be assumed, documented approval of the loan assumption or other required procedure by the public agency holding the promissory note must be provided. Accrued interest recast as principal under a new loan agreement will not be considered in scoring. See also Checklist Items, Tabs 1 and 20.

³ To receive points in this category, land and building values must supported by an independent, third party appraisal consistent with Regulation Section 10322(h)(9). Donated land value must be included in Total Project Cost and the Sources and Uses Budget. Evidence of land value is required (see Tab 1).

⁴ Off-site costs must be documented as waived fees pursuant to a nexus study or must be developed by a sponsor as a condition of local approval. Please review Regulation Section 10325(c)(1)(C) for a more complete description of requirements.

⁵ Private "tranche B" loans underwritten based on rent differentials attributable to rent subsidies. Calculate in **Final Tie Breaker Self-Score**.

Total Points for Public Funds:	40
---------------------------------------	----

Total Points for Cost Efficiency, Credit Reduction, & Public Funds:	46
--	----

B. General Partner and Management Company Characteristics

Maximum 9 Points

B(1) General Partner Experience

6 Points

General Partner Name:

Hearthstone Housing Foundation

Select from ONE of the following two options:

5 or more projects in service more than 3 years, including 1 in service more than 5 years and 2 California LIHTC projects

Special Needs housing type project opting for 5 project experience category:

N/A

For Special Needs housing type projects applying through the Nonprofit or Special Needs set-asides only:

(select one if applicable)

To qualify for this option, all projects must qualify as Special Needs. The California LIHTC project need not be one of the Special Needs projects.

To receive points under this subsection for projects in existence for more than 3 years from the filing deadline date, the applicant must submit a certification from a 3rd party certified public accountant (CPA) that the projects for which points are requested have maintained a positive operating cash flow from typical residential income alone (e.g. rents, rental subsidies, late fees, forfeited deposits, etc.) for the year in which each development's last financial statement has been prepared and have funded reserves in accordance with the partnership agreement and any applicable loan documents. This certification must list the specific projects for which the points are being requested. The CPA certification may be in the form of an agreed upon procedure report that includes funded reserves as of the report date, which shall be within 60 days of the application deadline, unless the general partner or key person has no current projects which are eligible for points in which case the report date shall be after the date from which the general partner or key person separated from the last eligible project. To obtain points for projects previously owned by the proposed general partner, a similar certification must be submitted with respect to the last full year of ownership by the proposed general partner, along with verification of the number of years that the project was owned by that general partner. This certification must list the specific projects for which the points are being requested.

Total Points for General Partner Experience:	6
---	---

B(2) Management Company Experience**3 Points**

Select from ONE of the following two options:

11 or more projects managed more than 3 years, including 2 California LIHTC projects

Special Needs housing type project opting for 11 project experience category:

N/A

For Special Needs housing type projects applying through the Nonprofit or Special Needs set-asides only:

(select one if applicable)

To qualify for this option, all projects must qualify as Special Needs. The California LIHTC project need not be one of the Special Needs projects.

Management Company Name:

Housing Authority of the City of Santa Barbara

Total Points for Management Company Experience: 3

Points in subsections (A) and (B) above will be awarded in the highest applicable category and are not cumulative. For maximum points in either subsection (A) or (B) above, a completed application attachment for the general partner or for the management agent, respectively, must be provided. For points to be awarded in subsection (B), an enforceable management agreement executed by both parties for the subject application must be submitted at the time of application. "Projects" as used in this subsections (A) and (B) means multifamily, rental, affordable developments of over 10 units that are subject to a recorded regulatory agreement or, in the case of housing on tribal lands, where federal HUD funds have been utilized in affordable rental developments. General Partner and Management Company experience points may be given based on the experience of the principals involved, or on the experience of municipalities or other nonprofit entities that have experience but have formed single-asset entities for each project in which they have participated, notwithstanding that the entity itself would not otherwise be eligible for such points. Alternatively, a management company may receive 2 points if it provides evidence that the management agent assigned to the project, either on-site or with management responsibilities for the site, has been certified, prior to application deadline, by a housing tax credit certification examination by a nationally recognized housing tax credit compliance entity and be on a list maintained by the Committee. These points may substitute for other management company experience but will not be awarded in addition to such points.

General partners and management companies with fewer than 2 active California LIHTC projects for more than 3 years, and general partners and management companies for projects requesting points under the special needs categories with no active California LIHTC projects for more than 3 years, should refer to Regulation Section 10325(c)(2) and Checklist Items Tabs 21 and 22 for additional requirements.

Total Points for General Partner & Management Company Experience: 9**C. Housing Needs****Maximum 10 Points**

Senior

10 Points

Select one if project is a scattered site acquisition and/or rehabilitation : N/A

Total Points for Housing Needs: 10**D. Site & Service Amenities****D(1) Site Amenities****Maximum 15 Points**

Amenities must be appropriate to the tenant population served. To receive points the amenity must be in place at the time of application. TCAC Regulation Sections 10325(c)(5)(A), 10325(c)(5)(A)(1) and 10325(c)(5)(A)(5) provide information on the limited exceptions to this requirement. The application must include a map scaled for distance using a standardized radius from the development site as determined by the Committee. Measurement from the project to a site must not cross significant physical barriers. The map must show the distance of the site amenities from the development site. An application proposing a project located on multiple scattered sites shall be scored proportionately in the site and service amenities based upon (i) each site's score, and (ii) the percentage of units represented by each site, except that for scattered site projects of less than 20 units, service amenities shall be scored in the aggregate across all sites. Applicants must provide color photographs, a contact person and a contact telephone number for each requested site amenity. Any inaccurate information will be subject to negative points. No more than 15 points will be awarded in this category. Only one point award will be available in each of the subcategories (a-h) listed below. Site amenity points are not applicable to projects that apply and are awarded under the Native American apportionment. However, for those applicants unsuccessful in the apportionment and considered under the Rural set-aside, site amenity scoring will be applicable.

Amenities may include:

a) Transit

- (i) Located where there is a bus rapid transit station, light rail station, commuter rail station, ferry terminal, station, or public bus stop within 1/3 mile of the project site with service at least every 30 minutes during the hours of 7-9 a.m. and 4-6 p.m. Monday through Friday (or at least two departures during each peak period for the commuter rail station or ferry terminal), and the project's density exceeds 25 units per acre. **7 Points**
- (ii) The project site is within 1/3 mile of a bus rapid transit station, light rail station, commuter rail station, ferry terminal, bus station, or public bus stop with service at least every 30 minutes during the hours of 7-9 a.m. and 4-6 p.m. Monday through Friday (or at least two departures during each peak period for the commuter rail station or ferry terminal). **6 Points**
- (iii) The project site is within 1/2 mile of a bus rapid transit station, light rail station, commuter rail station, ferry terminal, bus station, or public bus stop with service at least every 30 minutes during the hours of 7-9 a.m. and 4-6 p.m. Monday through Friday (or at least two departures during each peak period for the commuter rail station or ferry terminal). **5 Points**
- (iv) The project site is within 1/3 mile of a bus rapid transit station, light rail station, commuter rail station, ferry terminal, bus station, or public bus stop. (For rural set-aside projects, these points may be awarded where van or dial-a-ride service is provided to tenants.) **4 Points**
- (v) The project site is within 1/2 mile of a bus rapid transit station, light rail station, commuter rail station, ferry terminal, bus station, or public bus stop. **3 Points**

Select one: (i)

In addition to meeting one of the categories above (i through v), points are available to applicants committing to provide residents free transit passes or discounted passes to each rent restricted unit for at least 15 years:

Select one: N/A

N/A A private bus or transit system providing free service may be substituted with prior approval from the CTCAC Executive Director. This prior approval must be received before the application deadline and the bus or transit system must meet the relevant headway and distance criteria stated above. If pre-approved, select applicable point category above.

Total Points for Transit Amenity:	7
--	----------

b) Public Park

- (i) The site is within 1/2 mile of a public park (1 mile for Rural set-aside projects) (not including school grounds unless there is a bona fide, formal joint-use agreement between the jurisdiction responsible for the park's/recreation facilities and the school district or private school providing availability to the general public of the school grounds and/or facilities) or a community center accessible to the general public. **3 Points**
Joint-use agreement (if yes, please provide a copy) N/A
- (ii) The site is within 3/4 mile (1.5 miles for Rural set-aside). **2 Points**

Select one: N/A

Total Points for Public Park Amenity:	0
--	----------

c) Book-Lending Public Library

- (i) The site is within 1/2 mile of a book-lending public library that also allows for inter-branch lending when in a multi-branch system (1 mile for Rural set-aside projects). **3 Points**

- (ii) The site is within 1 mile of a book-lending public library that also allows for inter-branch lending when in a multi-branch system (2 miles for Rural set-aside projects). **2 Points**

Select one: N/A

Total Points for Public Library Amenity:	0
---	----------

d) Full-Scale Grocery Store, Supermarket, Neighborhood Market, or Farmers' Market

Please refer to Checklist Items for supporting documentation requirements

- (i) The site is within 1/2 mile of a full scale grocery store/supermarket of at least 25,000 gross interior square feet where staples, fresh meat, and fresh produce are sold (1 mile for Rural set-aside projects). **5 Points**

- (ii) The site is within 1 mile of a full scale grocery store/supermarket of at least 25,000 gross interior square feet where staples, fresh meat, and fresh produce are sold (2 miles for Rural set-aside projects). **4 Points**

- (iii) The site is within 1.5 miles of a full scale grocery store/supermarket of at least 25,000 gross interior square feet where staples, fresh meat, and fresh produce are sold (3 miles for Rural set-aside projects). **3 Points**

- (iv) The site is within 1/4 mile of a neighborhood market of 5,000 gross interior square feet or more where staples, fresh meat, and fresh produce are sold (1/2 mile for Rural set-aside projects). **4 Points**

- (v) The site is within 1/2 mile of a neighborhood market of 5,000 gross interior square feet or more where staples, fresh meat, and fresh produce are sold (1 mile for Rural set-aside projects). **3 Points**

- (vi) The site is within 1/2 mile of a weekly farmers' market certified by the California Federation of Certified Farmers' Markets, and operating at least 5 months in a calendar year. **2 Points**

- (vii) The site is within 1 mile of a weekly farmers' market certified by the California Federation of Certified Farmers' Markets, and operating at least 5 months in a calendar year. **1 Point**

Select one: (i)

Total Points for Full-Scale Grocery Store/Supermarket or Convenience Market Amenity:	5
---	----------

e) Public Elementary, Middle, or High School

- (i) For a qualifying development, the site is within 1/4 mile of a public elementary school; 1/2 mile of a public middle school; or 1 mile of a public high school (an additional 1/2 mile for each public school type for Rural set-aside projects), and the site is within the attendance area of that school. **3 Points**
- (ii) The site is within 3/4 mile of a public elementary school; 1 mile of a public middle school; or 1.5 miles of a public high school (an additional 1/2 mile for each public school type for Rural set-aside projects), and the site is within the attendance area of that school. **2 Points**

Select one: N/A

Total Points for Public Elementary, Middle, or High School Amenity:	0
--	----------

f) Senior Developments: Daily Operated Senior Center

- (i) For a **senior development** the project site is within 1/2 mile of a daily operated senior center or a facility offering daily services to seniors (not on the project site) (1 mile for Rural set-aside). **3 Points**
- (ii) The project site is within 3/4 mile of a daily operated senior center or a facility offering daily services to seniors (not on the project site) (1.5 miles for Rural Set-aside). **2 Points**

Select one: N/A

Total Points for Daily Operated Senior Center Amenity:	0
---	----------

g) Special Needs or SRO Development: Population Specific Service Oriented Facility

- (i) For a **special needs or SRO development**, the site is located within 1/2 mile of a facility that operates to serve the population living in the development. **3 Points**
- (ii) The project site is located within 1 mile of a facility that operates to serve the population living in the development. **2 Points**

Select one: N/A

Total Points for Population Specific Service Oriented Facility Amenity:	0
--	----------

h) Medical Clinic or Hospital

- (i) The site is within 1/2 mile (1 mile for Rural Set-aside) of a qualifying medical clinic with a physician, physician's assistant, or nurse practitioner onsite for a minimum of 40 hours each week, or hospital (not merely a private doctor's office). **3 Points**
- (ii) The site is within 1 mile (1.5 miles for Rural Set-aside) of a qualifying medical clinic with a physician, physician's assistant, or nurse practitioner onsite for a minimum of 40 hours each week, or hospital (not merely a private doctor's office). **2 Points**

Select one: (ii)

Total Points for Medical Clinic or Hospital Amenity:	2
---	----------

i) Pharmacy

- (i) The site is within 1/2 mile of a pharmacy (1 mile for Rural Set-aside). (This category may be combined with the other site amenities above). **2 Points**

- (ii) The site is within 1 mile of a pharmacy (2 miles for Rural Set-aside). (This category may be combined with the other site amenities above). **1 Point**

Select one: (i)

Total Points for Pharmacy:	2
-----------------------------------	----------

j) In-unit High Speed Internet Service

- (i) High speed internet service with a 768 kilobits/second capacity provided in each unit free of charge to the tenants for a minimum of 15 years, and available within 6 months of the project's placed-in-service date. If internet service is selected, it must be provided even if it is not needed for points. **2 Points**

- (ii) **Rural set-aside only:** High speed internet service with a 768 kilobits/second capacity provided in each unit free of charge to the tenants for a minimum of 15 years, and available within 6 months of the project's placed-in-service date. If internet service is selected, it must be provided even if it is not needed for points. **3 Points**

Select one: N/A

Total Points for Internet Service:	0
---	----------

Total Points for Site Amenities:	16
---	-----------

Site Amenity Contact List:

Amenity Name: Vons
 Address: La Cumbre Plaza, 3855 State St
 City, Zip: Santa Barbara, CA 93105
 Contact Person: John Griggs
 Phone: (805) 687-5611 Ext.:
 Amenity Type: Grocery/Farmers' Market
 Website: local.vons.com/ca/santa-barbara
 Distance in miles: 0.19 miles

Amenity Name: Sansum Urgent Care
 Address: 215 Pesetas Lane
 City, Zip: Santa Barbara, CA 93105
 Contact Person: Karen Handy
 Phone: (805) 564-5097 Ext.:
 Amenity Type: Medical Clinic/Hospital
 Website: www.sansumclinic.com
 Distance in miles: 0.79 miles

Amenity Name: Bus Stop Line 3
 Address: La Rada and Hitchcock Way
 City, Zip: Santa Barbara, CA 93105
 Contact Person: SB MTD Customer Service Rep
 Phone: (805)963-3364 Ext.:
 Amenity Type: Transit Station/Transit Stop
 Website: www.sbmttd.gov
 Distance in miles: 0.1 miles

Amenity Name: CVS Pharmacy
 Address: 3939 State Street
 City, Zip: Santa Barbara 93105
 Contact Person: Britney Kanemaki
 Phone: (805) 681-8288 Ext.:
 Amenity Type: Pharmacy
 Website: www.cvs.com
 Distance in miles: 0.4 miles

Amenity Name:
 Address:
 City, Zip:
 Contact Person:
 Phone: Ext.:
 Amenity Type:
 Website:
 Distance in miles:

Amenity Name:
 Address:
 City, Zip:
 Contact Person:
 Phone: Ext.:
 Amenity Type:
 Website:
 Distance in miles:

Amenity Name:
 Address:
 City, Zip:
 Contact Person:
 Phone: Ext.:
 Amenity Type:
 Website:
 Distance in miles:

Amenity Name:
 Address:
 City, Zip:
 Contact Person:
 Phone: Ext.:
 Amenity Type:
 Website:
 Distance in miles:

Amenity Name:
 Address:
 City, Zip:
 Contact Person:
 Phone: Ext.:
 Amenity Type:
 Website:
 Distance in miles:

Amenity Name:
 Address:
 City, Zip:
 Contact Person:
 Phone: Ext.:
 Amenity Type:
 Website:
 Distance in miles:

D(2) Service Amenities

Maximum 10 Points

Projects that provide high-quality services designed to improve the quality of life for tenants are eligible to receive points for service amenities. Services must be appropriate to meet the needs of the tenant population served and designed to generate positive changes in the lives of tenants. An application proposing a project located on multiple scattered sites (all sites within a five-mile diameter range) shall be scored proportionately in the site and service amenities based upon (i) each site's score, and (ii) the percentage of units represented by each site, except that for scattered site projects of less than 20 units, service amenities shall be scored in the

Except as provided below and in Reg. Section 10325(c)(5)(B), in order to receive points in this category physical space for service amenities must be available when the development is placed-in-service. Services space must be located inside the project and provide sufficient square footage, accessibility and privacy to accommodate the proposed services. The amenities must be available within 6 months of the project's placed-in-service date. Applicants must commit that services will be provided for a period of 15 years.

All services must be of a regular and ongoing nature and provided to tenants free of charge (except for day care services or any charges required by law). Services must be provided on-site except that projects may use off-site services within 1/2 mile of the development (1 1/2 mile for Rural set-aside projects) provided that they have a written agreement with the service provider enabling the development's tenants to use the services free of charge (except for day care and any charges required by law) and that demonstrate that provision of on-site services would be duplicative. All organizations providing services for which the project is claiming service amenities points must have at least 24 months experience providing services to one of the target populations to be served by the project.

Items 1 through 6 are applicable to Large Family, Senior, and At-Risk projects. Items 7 through 12 are applicable to Special Needs and SRO projects. Items 1 through 12 are mutually exclusive. One proposed service may not receive points under two different categories.

Applications must include a services sources and uses budget clearly describing all anticipated income and expenses associated with the services program and that aligns with the services commitments provided (i.e. contracts, MOUs, letters, etc.) Applications shall receive points for services only if the proposed services budget adequately accounts for the level of service. The budgeted amount must reasonably be expected to cover the costs of the proposed level of service. **PLEASE REFER TO REGULATION SECTION 10325(c)(5)(B) FOR COMPLETE SERVICE AMENITY POINTS REQUIREMENTS.**

No more than 10 points will be awarded in this category. **The service budget spreadsheet must be completed.** Amenities may include, but are not limited to:

a) Large Family, Senior, At-Risk projects:

- | | | |
|------------|--|-----------------|
| Yes | (1) Service Coordinator. Responsibilities must include, but are not limited to: (a) providing tenants with information about available services in the community, (b) assisting tenants to access services through referral and advocacy, and (c) organizing community-building and/or other enrichment activities for tenants (such as holiday events, tenant council, etc.). Minimum ratio of 1 Full Time Equivalent (FTE) Service Coordinator to 600 bedrooms. | 5 points |
| N/A | Service Coordinator as listed above, except:
Minimum ratio of 1 FTE Service Coordinator to 1,000 bedrooms. | 3 points |
| N/A | (2) Other Services Specialist. Must provide individualized assistance, counseling and/or advocacy to tenants, such as to assist them to access education, secure employment, secure benefits, gain skills or improve health and wellness. Includes, but is not limited to: Vocational/Employment Counselor, ADL or Supported Living Specialist, Substance Abuse or Mental Health Counselor, Peer Counselor, Domestic Violence Counselor. Minimum ratio of 1 FTE Services Specialist to 600 bedrooms. | 5 points |

<u>N/A</u>	Other Services Specialist as listed above, except: Minimum ratio of 1 FTE Services Specialist to 1,000 bedrooms.	3 points
<u>N/A</u>	(3) Adult educational, health and wellness, or skill building classes. Includes but is not limited to: financial literacy, computer training, home-buyer education, GED, resume building, ESL, nutrition, exercise, health information/awareness, art, parenting, on-site food cultivation and preparation, and smoking cessation classes. Minimum of 84 hours instruction each year (42 hours for small developments of 20 units or less).	7 points
<u>Yes</u>	Adult educational, health & wellness, or skill building classes as listed above, except: Minimum of 60 hours instruction each year (30 hours for small developments).	5 points
<u>N/A</u>	Adult educational, health & wellness, or skill building classes as listed above, except: Minimum of 36 hours instruction each year (18 hours for small developments).	3 points
<u>N/A</u>	(4) Health and wellness services and programs. Such services and programs shall provide individualized support to tenants (not group classes) and need not be provided by licensed individuals or organizations. Includes, but is not limited to visiting nurses programs, intergenerational visiting programs, or senior companion programs. Minimum of 100 hours of services per year for each 100 bedrooms.	5 points
<u>N/A</u>	Health and wellness services and programs as listed above, except: Minimum of 60 hours of services per year for each 100 bedrooms.	3 points
<u>N/A</u>	Health and wellness services and programs as listed above, except: Minimum of 40 hours of services per year for each 100 bedrooms.	2 points
<u>N/A</u>	(5) Licensed child care. Shall be available 20 hours or more per week, Monday through Friday, to residents of the development. (Only for large family projects or other projects in which at least 25% of units are 3 bedrooms or larger.)	5 points
<u>N/A</u>	(6) After school program for school age children. Includes, but is not limited to tutoring, mentoring, homework club, art and recreational activities. (Only for large family projects or other projects in which at least 25% of units are 3 bedrooms or larger). Minimum of 10 hours per week, offered weekdays throughout the school year.	5 points
<u>N/A</u>	After school program for school age children as listed above, except: Minimum of 6 hours per week, offered weekdays throughout the school year.	3 points
<u>N/A</u>	After school program for school age children as listed above, except: Minimum of 4 hours per week, offered weekdays throughout the school year.	2 points
<u>b) Special Needs and SRO projects:</u>		
<u>N/A</u>	(7) Case Manager. Responsibilities must include (but are not limited to) working with tenants to develop and implement an individualized service plan, goal plan or independent living plan. Minimum ratio of 1 Full Time Equivalent (FTE) Case Manager to 100 bedrooms.	5 points
<u>N/A</u>	Case Manager as listed above, except: Minimum ratio of 1 FTE Case Manager to 160 bedrooms.	3 points

N/A	(8) Service Coordinator or Other Services Specialist. Service coordinator responsibilities shall include, but are not limited to: (a) providing tenants with information about available services in the community, (b) assisting tenants to access services through referral and advocacy, and (c) organizing community-building and/or other enrichment activities for tenants (such as holiday events, tenant council, etc.). Other services specialist must provide individualized assistance, counseling and/or advocacy to tenants, such as to assist them to access education, secure employment, secure benefits, gain skills or improve health and wellness. Includes, but is not limited to: Vocational/Employment Counselor, ADL or Supported Living Specialist, Substance Abuse or Mental Health Counselor, Peer Counselor, Domestic Violence Counselor. Minimum ratio of 1 FTE Service Coordinator or Other Services Specialist to 360 bedrooms.	5 points
N/A	Service Coordinator or Other Services Specialist as listed above, except: Minimum ratio of 1 FTE Case Manager to 600 bedrooms.	3 points
N/A	(9) Adult educational, health and wellness, or skill building classes. Includes but is not limited to: financial literacy, computer training, home-buyer education, GED, resume building, ESL, nutrition, exercise, health information/awareness, art, parenting, on-site food cultivation and preparation, and smoking cessation classes. Minimum of 84 hours of instruction each year (42 hours for small developments of 20 units or less).	5 points
N/A	Adult educational, health & wellness, or skill building classes as listed above, except: Minimum of 60 hours of instruction each year (30 hours for small developments).	3 points
N/A	Adult educational, health & wellness, or skill building classes as listed above, except: Minimum of 36 hours of instruction each year (18 hours for small developments).	2 points
N/A	(10) Health or behavioral health services provided by appropriately-licensed organization or individual. Includes but is not limited to: health clinic, adult day health center, medication management services, mental health services and treatment, substance abuse services and treatment.	5 points
N/A	(11) Licensed child care. Shall be available 20 hours or more per week, Monday through Friday, to residents of the development. (Only for large family projects or other projects in which at least 30% of units are 3 bedrooms or larger.)	5 points
N/A	(12) After school program for school age children. Includes, but is not limited to tutoring, mentoring, homework club, art and recreational activities. (Only for large family projects or other projects in which at least 30% of units are 3 bedrooms or larger). Minimum of 10 hours per week, offered weekdays throughout the school year.	5 points
N/A	After school program for school age children as listed above, except: Minimum of 6 hours per week, offered weekdays throughout the school year.	3 points
N/A	After school program for school age children as listed above, except: Minimum of 4 hours per week, offered weekdays throughout the school year.	2 points

The service budget spreadsheet must be completed.	Total Points for Service Amenities: 10
--	---

E. Sustainable Building Methods

Maximum 5 Points

REVIEW REG. SECTION 10325(c)(6) BEFORE PROCEEDING
APPLICANTS WILL BE HELD TO REGULATORY REQUIREMENTS. THE APPLICATION MAY CONTAIN ABBREVIATED DESCRIPTIONS OF THE REQUIREMENTS FOR THIS SECTION.

E(1) New Construction and Adaptive Reuse projects select from the following features:

N/A a. Develop the project in accordance with the minimum requirements with any one of the following programs:
N/A **0 Points**

Yes b. **ENERGY EFFICIENCY**
EITHER: Energy efficiency as indicated in Reg. Section 10325(c)(6)(B) beyond the requirements in the 2016 Title 24, Part 6 of the California Building Code (2016 Standards):
Better than the 2016 Standards 12% **5 Points**

If the local building department has determined that building permit applications submitted on or before December 31, 2016 are complete, then energy efficiency beyond the requirements in the 2013 Title 24, Part 6 of the California Building Code (2013 Standards)
Better than the 2013 Standards N/A **0 Points**

OR: Energy efficiency with renewable energy that provides the following percentages of project tenants' energy loads:
Low Rise (1-3 habitable stories) N/A **0 Points**

Multifamily of 4+ habitable stories N/A **0 Points**

E(2) Rehabilitation projects select from the following features:

N/A a. Develop the project in accordance with the minimum requirements with any one of the following programs:
N/A **0 Points**

N/A b. Rehabilitate to improve energy efficiency; points awarded based on percentage decrease in estimated Time Dependent Valuation energy use post-rehabilitation:
Improvement over current:
N/A **0 Points**

N/A c. Additional rehabilitation project measures (chose one or more of the following three categories):
 1. PHOTOVOLTAIC / SOLAR
N/A **0 Points**

N/A 2. SUSTAINABLE BUILDING MANAGEMENT PRACTICES, INCLUDING BOTH OF THE FOLLOWING **0 Points**
 Develop project-specific maintenance manual, including information on all energy and green building features
 Undertake formal building systems commissioning, retro-commissioning, or re-commissioning

N/A 3. INDIVIDUALLY METER (OR SUB-METER CURRENT MASTER-METERED) GAS, ELECTRICITY, OR CENTRAL HOT WATER SYSTEMS FOR ALL TENANTS **0 Points**

E(3) New Construction and Rehabilitation projects:

N/A d. WATER EFFICIENCY: **0 Points**
N/A

To receive these points, the applicant and the project architect must certify in the application which of the above items will be included in the project's design and specifications, and further must certify at the project's placed-in-service date that the items were completed. In addition, certain point categories require completion of the TCAC Sustainable Building Method Workbook and accompanying documentation by a qualified energy analyst at application and placed-in-service stages. Refer to Reg. Section 10325(c)(6), Checklist Item Tab 25, and the TCAC website for requirements related to the TCAC Sustainable Building Method Workbook. Refer to Reg. Section 10325(c)(6)(G) for specific Compliance and Verification requirements. Projects receiving points under this category that fail to meet the requirements of Reg. Section 10325(c)(6) will be subject to negative points under Section 10325(c)(3).

Total Points For Sustainable Building Methods:	5
---	----------

F. Lowest Income

F(1) Lowest Income Restriction for All Units

50 Points

The "Percent of Area Median Income" category may be used only once. For instance, 50% of Income Targeted Units to Total Tax Credit Units at 50% of Area Median Income (AMI) cannot be used twice for 100% at 50% and receive 50 points, nor can 50% of Income Targeted Units to Total Tax Credit Units at 50% of Area Median Income for 25 points and 40% of Income Targeted Units to Total Units at 50% of Area Median Income be used for an additional 20 points. However, the "Percent of Income Targeted Units" may be used multiple times. For example, 50% of Targeted Units at 50% of Area Median Income for 25 points may be combined with another 50% of Targeted Units at 45% of Area Median Income to achieve the maximum points. All projects must score at least 45 points in this category to be eligible for 9% Tax Credit.

RESYNDICATION PROJECTS CHOOSING HOLD HARMLESS RENTS CANNOT RECEIVE LOWEST INCOME POINTS FOR HOLD HARMLESS RENTS. CURRENT RENT LIMITS MUST BE USED FOR LOWEST INCOME POINT SCORING.

***Only projects competing in the Rural Set-aside may use the 55% AMI column and selected targeting in the 50% AMI column.**

****60% AMI is included as a place-holder and will not receive any additional points.**

		Percent of Area Median Income (AMI)						
		**60%	*55%	50%	45%	40%	35%	30%
Percent of Income Targeted Units to Total Tax Credit Units (exclusive of mgr.'s units)	80%	0				45	47.5	50
	75%	0				42.5	45	47.5
	70%	0				40	42.5	45
	65%	0			35	37.5	40	42.5
	60%	0			32.5	35	37.5	40
	55%	0			30	32.5	35	37.5
	50%	0		25*	27.5	30	32.5	35
	45%	0		22.5*	25	27.5	30	32.5
	40%	0	17.5	20	22.5	25	27.5	30
	35%	0	15	17.5	20	22.5	25	27.5
	30%	0	12.5	15	17.5	20	22.5	25
	25%	0	10	12.5	15	17.5	20	22.5
	20%	0	7.5	10	12.5	15	17.5	20
	15%	0	5	7.5	10	12.5	15	17.5
10%	0	2.5	5	7.5	10	12.5	15	

Consolidate your units before entering your information into the table Do not enter any non-qualifying units into the table				
Number of Targeted Tax Credit Units	Percent of Area Median Income (AMI) (30%- 55%)*	Percentage of Units to Total Units (before rounding down)	Percent of Income Targeted Units to Total Tax Credit Units (exclusive of mgr.'s units)	Points Earned
16	30	17.98	15	17.5
	35	0.00	0	0
29	40	32.58	30	20
	45	0.00	0	0
36	50	40.45	40	20
	0 -Rural only	0.00	0	0
	0 -Rural only	0.00	0	0
	60	0.00	0	0
81	Total Points Requested:			57.5

***IF 60% AMI UNITS ARE LESS THAN 10% OF TOTAL UNITS, LEAVE CELL E660 BLANK.**

F(2) Lowest Income for 10% of Total Restricted Units at 30% AMI

2 Points

A project that agrees to have at least 10% of its units available for tenants with incomes no greater than 30% AMI and agrees to restrict the rents on those units accordingly can receive two additional points. The 30% AMI units must be spread across the various bedroom sizes, starting with the largest bedroom count units (e.g. four bedroom units) and working down to the smaller bedroom count units, assuring that at least 10% of the larger units are proposed at 30% AMI. So long as the project meets the 10% standard as a whole, the 10% standard need not be met among all of the smaller units. TCAC may correct applicant errors in carrying out this largest-to-smallest unit protocol.

Bedroom Selection	Total Number of Tax Credit Units per Bedroom Size	Number of Targeted Tax Credit Units @ 30% AMI	Percentage of Units to Total Units (by bedroom size)
5 BR	0	0	0.0000
4 BR	0	0	0.0000
3 BR	0	0	0.0000
2 BR	0	0	0.0000
1 BR	0	0	0.0000
SRO	89	16	0.1798
Total:	89	16	-

Lowest Income for 10% of Total Restricted Units at 30% AMI Points: 2

Total Points for Lowest Income: 59.5

G. Readiness to Proceed

Points are available to applications documenting each of the categories below, up to a maximum of 15 points. Within the application the following must be delivered (see Regulation Section 10325(c)(8) and the Checklist Items for additional information):

Readiness to Proceed

Maximum 15 Points

- Yes** (i) Enforceable commitment for all construction financing, as evidenced by executed commitment and payment of commitment fees **5 points**
- Yes** (ii) Evidence, as verified by the appropriate officials, that all environmental review clearances (CEQA, NEPA, applicable tribal land environmental reviews) necessary to begin construction, except for clearances related to loans with must pay debt service for which the applicant is not seeking public funds points or tiebreaker benefit (except the Tranche B calculation), are either finally approved or unnecessary **5 points**
- Yes** (iii) All necessary public or tribal land use approvals subject to the discretion of local or tribal elected officials **5 points**

15 points will be available to projects that document all of the above and are able to begin construction within 180 days of the Credit Reservation, as evidenced by submission of the following within 180 days* of the Credit Reservation: updated application form and explanation of changes, executed construction contract, breakdown of lender-approved construction costs, recorded deeds of trust for all construction financing, binding commitments for permanent financing and any other required financing, a limited partnership agreement executed by the general partner and the investor providing the equity, payment of all construction lender fees, issuance of building permits (see TCAC Regulation Section 10325(c)(8) for additional guidance), and notice to proceed delivered to the contractor. If no construction lender is involved, evidence must be submitted within 180 days after the Credit Reservation is made that the equity partner has been admitted to the ownership entity and that an initial disbursement of funds has occurred. Failure to meet this timeline will result in rescission of the Credit Reservation. In addition to the above, all applicants receiving any points under this subsection must provide an executed Letter of Intent (LOI) from the project's equity partner within 90 days of the credit reservation. The LOI must include those features called for in the CTCAC application (See Appendix for requirements).

In the event that one or more of the above criteria have NOT been met, 5 points may be awarded for each one that has been met. In such cases, the 180-day requirements shall not apply to projects that do not obtain the maximum points in this category. The 90-day requirements apply to all projects requesting any points under this category.

*After the Credit Reservation date TCAC will randomly assign a 180 day deadline for half of the awarded projects and a 194 day deadline for the remaining half of the projects.

Total Points for Readiness to Proceed:	15
---	-----------

H. Miscellaneous Federal and State Policies

Maximum 2 Points

- | | | |
|------------|---|-----------------|
| N/A | (i) For applicants that agree that the Committee may exchange Federal Tax Credits for State Tax Credits in an amount that will yield equal equity as if only Federal Tax Credits were awarded. | 2 Points |
| N/A | (ii) Enhanced Accessibility and Visitability. Project design incorporates California Building Code Chapter 11(B) and the principles of Universal Designed listed in Reg. Section 10325(c)(9)(B) in at least half of the project's units. | 2 Points |
| Yes | (iii) Smoke Free Residence. The proposed project will have at least 1 nonsmoking building and incorporate prohibition of smoking into the lease agreements for the affected units. If a single building project, the project will designate contiguous units as nonsmoking. | 2 Points |
| N/A | (iv) Historic Preservation. The project proposes to incorporate historic tax credits. | 1 Point |
| N/A | (v) Revitalization Area Project. The project is located within a QCT, a census tract in which at least 50% of the households have an income of less than 60% AMI, or a federal Promise Zone. The development will contribute to a concerted community revitalization plan as demonstrated by a letter from a local government official. | 2 Points |
| N/A | (vi) Eventual Tenant Ownership. The project proposes to make tax credit units available for eventual tenant ownership. | 1 Point |

Total Points for Miscellaneous Federal and State Policies:	2
---	----------

VI. POINTS SYSTEM - SECTION 2: POINTS SYSTEM SUMMARY

Total Possible Points: 138, Minimum Point Threshold: 117

	APPLICANT POINTS	MAXIMUM POINTS	TOTAL POINTS
A. Cost Efficiency, Credit Reduction, & Public Funds	20	20	20
A(1) <i>Cost Efficiency</i>	6	20	
A(2) <i>Credit Reduction</i>	0	20	
A(3) <i>Public Funds</i>	40	20	
B. General Partner & Management Company Experience	9	9	9
A(1) <i>General Partner Experience</i>	6	6	
A(2) <i>Management Company Experience</i>	3	3	
C. Housing Needs	10	10	10
D. Site & Service Amenities	25	25	25
D(1) <i>Site Amenities</i>	16	15	
D(2) <i>Service Amenities</i>	10	10	
E. Sustainable Building Methods	5	5	5
F. Lowest Income & 10% of Units Restricted @ 30% AMI	52.0	52.0	52.0
F(1) <i>Lowest Income</i>	57.5	50.0	
F(2) <i>10% of Units Restricted @ 30% AMI</i>	2	2	
G. Readiness to Proceed	15	15	15
H. Miscellaneous Federal and State Policies	2	2	2
*Negative Points (if any, please enter amount:)		NO MAX	0
Total Points:			138.0

*Negative points given to general partners, co-developers, management agents, consultants, or any member or agent of the Development Team may remain in effect for up to two calendar years, but in no event shall be in effect for less than one funding round. Furthermore, negative points may be assigned to one or more Development Team members, but do not necessarily apply to the entire Team. Negative points assigned by the Executive Director may be appealed to the Committee under appeal procedures enumerated in the regulations.

VII. TIE BREAKER SYSTEM - FINAL TIE BREAKER SELF-SCORE

This section is included in the application for self-scoring. Be aware that TCAC will use self scores to determine which projects undergo further review in the competition, including the verification of self scores, for possible reservation of tax credits. TCAC will not verify or evaluate every project's self score. Project's that self score too low to successfully compete for a reservation of tax credits will not undergo any further review by TCAC.

Review TCAC Reg. Section 10325(c)(10). Provide evidence of committed permanent public funds in Tab 20 and evidence of public subsidies, if any, in Tab 17.

Projects with commercial/non-residential costs will have committed public funds discounted by the percentage of the project proposed to be commercial or non-residential.

Ineligible off-site costs should be excluded from both numerators and denominators. Enter a positive number for the "Ineligible Offsites" under the list of leveraged soft financing below. Ineligible Off-site costs will be automatically excluded from both the numerators and the denominators.

Evidence of land value is required (see Tab 1). The value of the land per TCAC Regulations must be included in "Total residential project development costs" below as evidenced in Tab 1 of the application. Donated land value must be included in Total Project Cost and the Sources and Uses Budget.

Final Tie Breaker Formula:

$$\frac{\text{Committed, permanent, leveraged soft financing defraying residential costs X size factor X subsidy percentage factor}}{\text{Total residential project development costs}} + \left(\left(1 - \frac{\text{Requested unadjusted eligible basis + amount of basis reduction up to leveraged soft financing exclusive of donated land and fee waivers}}{\text{Total residential project development costs}} \right) / 3 \right)$$

SOFT FINANCING

Tranche B, if applicable (calculate below)	\$5,558,629
Total donated land value	
Total fee waivers	
List leveraged soft financing excluding donated land and fee waivers:	
Housing Authority Loan	\$6,000,000
Less: Ineligible Offsites	
Total leveraged soft financing excluding donated land and fee waivers	\$6,000,000
TOTAL	\$11,558,629

BASIS REDUCTION

Total basis reduction	\$6,518,250
-----------------------	-------------

MIXED USE PROJECTS

For mixed-use projects, the permanent public fund numerator must be discounted/reduced by the mixed-use ratio below.

Mixed-use projects: Total commercial cost / Total project cost:

THE PRORATED COMMERCIAL COST DEDUCTION TO SOFT FUNDS MUST BE CALCULATED FIRST, BEFORE APPLYING ANY SUBSIDY ADJUSTMENT/INCREASE TO THE NUMERATOR (REGULATION SECTION 10325(c)(10)(A)). TCAC staff may adjust this ratio as deemed appropriate.

Sample formula (commercial costs) for numerator *Committed permanent soft funds defraying residential costs* =(G44)*(1-J49)

SIZE FACTOR

New construction
 Tax credit units:

 Size factor:

RENTAL/OPERATING SUBSIDY BOOST

For projects with public operating or rental subsidies listed in Reg. Section 10325(c)(10)(A), calculate the percentage increase below and increase the soft funds numerator by the adjustment percentage.

Operating and rental subsidies: % of subsidized units:

100.000%

25.000%

Subsidy adjustment/increase to permanent public funds numerator (This adjustment is calculated in the numerator after any commercial cost adjustment).

The number of rental subsidy units and the number of operating subsidy units are cumulative, up to 100%.

FINAL TIE BREAKER CALCULATION

Soft financing less commercial proration	\$11,298,686	Requested unadjusted eligible basis	\$12,904,748
Soft financing with size factor	\$13,501,930		
With rental/operating subsidy boost	\$16,877,412		
\$16,877,412	\$26,267,851	+ ((1 -	\$18,769,813 /3) =
		\$26,267,851	73.766%

Tranche B calculation

For purposes of the public funds points section and the final tie breaker, a Tranche B loan is the lesser of the actual commitment amount or the following. Please note, an application must include a private Tranche B loan supported by a public subsidy to utilize this calculation.

Rental Income Differential:

		<u>Rent Limit:</u>		
		40% AMI		
		(SRO/SpN)		
		OR		
		50% AMI	Public	Calculated
Unit Type	# of Units	(ALL OTHER)	Subsidy	Annual
			Contract Rent	Rent
SRO	89	\$737	\$1,375	\$681,384
SRO				\$0
SRO				\$0
SRO				\$0
SRO				\$0
SRO				\$0
			TOTAL	\$681,384

Rental Income Differential	\$681,384
Less Vacancy	5.0%
Net Rental Income	\$647,315
Available for debt service	
@ 1.15 DSC ratio:	\$562,882

Loan term (years)	15
Interest rate (annual)	6.0%
DSC ratio	1.15

Loan amount per TCAC underwriting standards:	\$5,558,629
--	-------------

Actual Tranche B loan amount:	\$6,500,000
-------------------------------	-------------

15 YEAR PROJECT CASH FLOW PROJECTIONS - Refer to TCAC Regulation Sections 10322(h)(22), 10325(f)(5), 10326(g)(4), 10327(f) and (g).

REVENUE	MULTIPLIER	YEAR 1	YEAR 2	YEAR 3	YEAR 4	YEAR 5	YEAR 6	YEAR 7	YEAR 8	YEAR 9	YEAR 10	YEAR 11	YEAR 12	YEAR 13	YEAR 14	YEAR 15
Gross Rent	1.025	\$693,528	\$710,866	\$728,638	\$746,854	\$765,525	\$784,663	\$804,280	\$824,387	\$844,997	\$866,121	\$887,774	\$909,969	\$932,718	\$956,036	\$979,937
Less Vacancy	5.00%	-34,676	-35,543	-36,432	-37,343	-38,276	-39,233	-40,214	-41,219	-42,250	-43,306	-44,389	-45,498	-46,636	-47,802	-48,997
Rental Subsidy	1.025	774,972	794,346	814,205	834,560	855,424	876,810	898,730	921,198	944,228	967,834	992,030	1,016,830	1,042,251	1,068,307	1,095,015
Less Vacancy	5.00%	-38,749	-39,717	-40,710	-41,728	-42,771	-43,840	-44,936	-46,060	-47,211	-48,392	-49,601	-50,842	-52,113	-53,415	-54,751
Miscellaneous Income	1.025	11,480	11,767	12,061	12,363	12,672	12,989	13,313	13,646	13,987	14,337	14,695	15,063	15,439	15,825	16,221
Less Vacancy	5.00%	-574	-588	-603	-618	-634	-649	-666	-682	-699	-717	-735	-753	-772	-791	-811
Total Revenue		\$1,405,981	\$1,441,131	\$1,477,159	\$1,514,088	\$1,551,940	\$1,590,738	\$1,630,507	\$1,671,270	\$1,713,051	\$1,755,878	\$1,799,775	\$1,844,769	\$1,890,888	\$1,938,160	\$1,986,614
EXPENSES																
Operating Expenses:	1.035															
Administrative		\$57,836	\$59,860	\$61,955	\$64,124	\$66,368	\$68,691	\$71,095	\$73,584	\$76,159	\$78,825	\$81,583	\$84,439	\$87,394	\$90,453	\$93,619
Management		108,123	111,907	115,824	119,878	124,074	128,416	132,911	137,563	142,377	147,361	152,518	157,856	163,381	169,100	175,018
Utilities		106,080	109,793	113,636	117,613	121,729	125,990	130,399	134,963	139,687	144,576	149,636	154,874	160,294	165,904	171,711
Payroll & Payroll Taxes		315,576	326,621	338,053	349,885	362,131	374,805	387,923	401,501	415,553	430,098	445,151	460,731	476,857	493,547	510,821
Insurance		37,500	38,813	40,171	41,577	43,032	44,538	46,097	47,710	49,380	51,109	52,897	54,749	56,665	58,648	60,701
Maintenance		56,760	58,747	60,803	62,931	65,133	67,413	69,773	72,215	74,742	77,358	80,066	82,868	85,768	88,770	91,877
Cable TV and Tenant Events		33,660	34,838	36,057	37,319	38,626	39,978	41,377	42,825	44,324	45,875	47,481	49,143	50,863	52,643	54,485
Total Operating Expenses		\$715,535	\$740,579	\$766,499	\$793,326	\$821,093	\$849,831	\$879,575	\$910,360	\$942,223	\$975,201	\$1,009,333	\$1,044,659	\$1,081,223	\$1,119,065	\$1,158,233
Tenant Internet Expense*	1.035	10,000	10,350	10,712	11,087	11,475	11,877	12,293	12,723	13,168	13,629	14,106	14,600	15,111	15,640	16,187
Service Amenities	1.035	96,454	99,830	103,324	106,940	110,683	114,557	118,567	122,716	127,011	131,457	136,058	140,820	145,749	150,850	156,130
Replacement Reserve		27,000	27,000	27,000	27,000	27,000	27,000	27,000	27,000	27,000	27,000	27,000	27,000	27,000	27,000	27,000
Real Estate Taxes	1.020	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Other (Specify):	1.035	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Other (Specify):	1.035	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Total Expenses		\$848,989	\$877,759	\$907,535	\$938,354	\$970,251	\$1,003,265	\$1,037,434	\$1,072,800	\$1,109,403	\$1,147,287	\$1,186,497	\$1,227,079	\$1,269,082	\$1,312,555	\$1,357,549
Cash Flow Prior to Debt Service		\$556,992	\$563,372	\$569,624	\$575,734	\$581,689	\$587,473	\$593,073	\$598,470	\$603,649	\$608,591	\$613,278	\$617,690	\$621,806	\$625,606	\$629,065
MUST PAY DEBT SERVICE																
California Community Reinvestment Corp		459,656	459,656	459,656	459,656	459,656	459,656	459,656	459,656	459,656	459,656	459,656	459,656	459,656	459,656	459,656
		0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
		0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Total Debt Service		\$459,656	\$459,656	\$459,656	\$459,656	\$459,656	\$459,656	\$459,656	\$459,656	\$459,656	\$459,656	\$459,656	\$459,656	\$459,656	\$459,656	\$459,656
Cash Flow After Debt Service		\$97,336	\$103,716	\$109,968	\$116,078	\$122,033	\$127,817	\$133,417	\$138,814	\$143,993	\$148,935	\$153,622	\$158,034	\$162,150	\$165,950	\$169,409
Percent of Gross Revenue		6.58%	6.84%	7.07%	7.28%	7.47%	7.63%	7.77%	7.89%	7.99%	8.06%	8.11%	8.14%	8.15%	8.13%	8.10%
25% Debt Service Test		21.18%	22.56%	23.92%	25.25%	26.55%	27.81%	29.03%	30.20%	31.33%	32.40%	33.42%	34.38%	35.28%	36.10%	36.86%
Debt Coverage Ratio		1.212	1.226	1.239	1.253	1.265	1.278	1.290	1.302	1.313	1.324	1.334	1.344	1.353	1.361	1.369
OTHER FEES**																
GP Partnership Management Fee		\$7,500	\$7,725	\$7,957	\$8,196	\$8,442	\$8,695	\$8,956	\$9,225	\$9,502	\$9,787	\$10,081	\$10,383	\$10,694	\$11,015	\$11,345
LP Asset Management Fee		7,500	7,725	7,957	8,196	8,442	8,695	8,956	9,225	9,502	9,787	10,081	10,383	10,694	11,015	11,345
Incentive Management Fee																
Total Other Fees		15,000	15,450	15,914	16,392	16,884	17,390	17,912	18,450	19,004	19,574	20,162	20,766	21,388	22,030	22,690
Remaining Cash Flow		\$82,336	\$88,266	\$94,054	\$99,686	\$105,149	\$110,427	\$115,505	\$120,364	\$124,989	\$129,361	\$133,460	\$137,268	\$140,762	\$143,920	\$146,719
Deferred Developer Fee**		\$521														
Residual or Soft Debt Payments**																
HACSB Loan Interest		\$81,815	\$88,266	\$94,054	\$99,686	\$105,149	\$110,427	\$115,505	\$120,364	\$124,989	\$129,361	\$133,460	\$137,268	\$140,762	\$143,920	\$146,719

*9% and 4% + state credit applications should include the cost of tenant internet service if requested in the Points System site amenity section.

Other Fees and all payments made from cash flow after must pay debt should be completed according to the terms of the partnership agreement (or equivalent ownership entity terms). Please re-order line items consistent with any "order of priority" terms. **These items are to be completed when submitting an updated application for the Carryover, Readiness, Final Reservation, and Placed-in-Service deadlines.