



**CALIFORNIA TAX CREDIT ALLOCATION COMMITTEE**  
**2017 COMPETITIVE 9% APPLICATION FOR LOW-INCOME HOUSING TAX CREDITS**

February 7, 2017 Version

**II. APPLICATION - SECTION 1: APPLICANT STATEMENT, CERTIFICATION AND NOTARY**

**APPLICANT:** The Residences at Depot Street, L.P.

**PROJECT NAME:** The Residences at Depot Street

**PLEASE INCLUDE APPLICATION FEE WITH APPLICATION SUBMISSION**  
(CHECK ONLY)

The undersigned applicant hereby makes application to the California Tax Credit Allocation Committee ("TCAC") for a reservation of Federal, or Federal and State Low-Income Housing Tax Credits ("Credits") in the amount(s) of:

\$2,219,507 annual Federal Credits, and  
                     total State Credits

for the purpose of providing low-income rental housing as herein described. I understand that Credit amount(s) preliminarily reserved for this project, if any, may be adjusted over time based upon changing project costs and financial feasibility analyses which TCAC is required to perform on at least three occasions.

Election to sell ("certificate") state credits: N/A By selecting "Yes" or "No" in the box immediately before, I hereby make an irrevocable election to sell ("certificate") or not sell all or any portion of the state credit, as allowed pursuant to Revenue and Taxation Code Sections 12206(o), 17058(q), and 23610.5(r). I further certify that the applicant is a non-profit entity, and that the state credit pricing will be at least 80 cents per dollar.

I agree it is my responsibility to provide TCAC with the original complete application and the Local Reviewing Agency an exact copy of the application. I agree that I have included a letter from the local government and the appropriate Local Reviewing Agency of the jurisdiction in which the project is located identifying the agency designated as the Local Reviewing Agency for the Tax Credit Allocation Committee. I agree that it is also my responsibility to provide such other information as TCAC requests as necessary to evaluate my application. I represent that if a reservation or allocation of Credit is made as a result of this application, I will also furnish promptly such other supporting information and documents as may be requested. I understand that TCAC may verify information provided and analyze materials submitted as well as conduct its own investigation to evaluate the application. I recognize that I have an affirmative duty to inform TCAC when any information in the application or supplemental materials is no longer true and to supply TCAC with the latest and accurate information.

I acknowledge that if I receive a reservation of Tax Credits, I will be required to submit requisite documentation at each of the following stages: for a carryover allocation; for readiness to proceed requirements if applicable; and after the project is placed-in-service.

I represent I have read Section 42 of the Internal Revenue Code (IRC) pertaining to Federal Tax Credits, and if applying for State Tax Credits, I represent I have also read California Health and Safety Code Sections 50199.4 et seq. and California Revenue and Taxation Code Sections 12206, 17058, and 23610.5 pertaining to the State Tax Credit program. I understand that the Federal and State Tax Credit programs are complex and involve long-term maintenance of housing for qualified low-income households. I acknowledge that TCAC has recommended that I seek advice from my own tax attorney or tax advisor.

I represent that I have read and understand the requirements set forth in Regulation Section 10322(j) pertaining to re-applications for Credit.

I certify that I have read and understand the provisions of Sections 10322(a) through (h). No additional documents in support of the basic thresholds or point selection categories shall be accepted from the applicant beyond the application filing deadline, unless the Executive Director, at his or her sole discretion, determines that the deficiency is a clear reproduction or application assembly error, or an obviously transposed number. In such cases, applicants shall be given up to five (5) business days from the date of receipt of staff notification, to submit said documents to complete the application. For threshold omissions other than reproduction or assembly errors, the Executive Director may request additional clarifying information from other government entities.

I agree to hold TCAC, its members, officers, agents, and employees harmless from any matters arising out of or related to the Credit programs.

I agree that TCAC will determine the Credit amount to comply with requirements of IRC Section 42 but that TCAC in no way warrants the feasibility or viability of the project to anyone for any purpose. I acknowledge that TCAC makes no representation regarding the effect of any tax Credit which may be allocated and makes no representation regarding the ability to claim any Credit which may be allocated.

I acknowledge that all materials and requirements are subject to change by enactment of federal or state legislation or promulgation of regulations.

In carrying out the development and operation of the project, I agree to comply with all applicable federal and state laws regarding unlawful discrimination and will abide by all Credit program requirements, rules, and regulations.

I acknowledge that neither the Federal nor the State Tax Credit programs are entitlement programs and that my application will be evaluated based on the Credit statutes, regulations, and the Qualified Allocation Plan adopted by TCAC which identify the priorities and other standards which will be employed to evaluate applications.

I acknowledge that a reservation of Federal or State Tax Credits does not guarantee that the project will qualify for Tax Credits. Both Federal law and the state law require that various requirements be met on an ongoing basis. I agree that compliance with these requirements is the responsibility of the applicant.

I acknowledge that the information submitted to TCAC in this application or supplemental thereto may be subject to the Public Records Act or other disclosure. I understand that TCAC may make such information public.

I acknowledge that if I obtain an allocation of Federal and/or State Tax Credits, I will be required to enter into a regulatory agreement which will contain, among other things, all the conditions under which the Credits were provided including the selection criteria delineated in this application.

I declare under penalty of perjury that the information contained in the application, exhibits, attachments, and any further or supplemental documentation is true and correct to the best of my knowledge and belief. I certify and guarantee that each item identified in TCAC's minimum construction standards will be incorporated into the design of the project, unless a waiver has been approved by TCAC. I certify that, when requesting a threshold basis increase for development impact fees, the impact fee amounts are accurate as of the application date. In an application proposing rehabilitation work, I certify that all necessary work identified in the Capital Needs Assessment, including the immediate needs listed in the report, will be performed (unless a waiver is granted) prior to the project's rehabilitation completion. I certify and guarantee that the application meets each item of the applicable housing type requirement, as identified by TCAC regulation. I certify and guarantee that any tenant services proposed under TCAC Regulation Section 10325(c)(5)(B) will be available within 6 months of the project's placed in service date, will be of a regular and ongoing nature and provided to tenants for a period of at least 15 years, free of charge (except child care). I understand that any misrepresentation may result in cancellation of Tax Credit reservation, notification of the Internal Revenue Service and the Franchise Tax Board, and any other actions which TCAC is authorized to take pursuant to California Health and Safety Code Section 50199.22, issuance of fines pursuant to California Health and Safety Code Section 50199.10, and negative points per Regulation Section 10325(c)(3) or under general authority of state law.

I certify that I believe that the project can be completed within the development budget and the development timetable set forth (which timetable is in conformance with TCAC rules and regulations) and can be operated in the manner proposed within the operating budget set forth.

I further certify that more than 10% of the project's total reasonably expected basis cost will be incurred and the land acquired by the date specified in the reservation preliminary or final letter.

Dated this 27 day of February, 2017 at  
Lompoc, California.

By \_\_\_\_\_  
(Original Signature)  
Robert P. Havlicek Jr.  
(Typed or printed name)  
Executive Director/CEO  
(Title)

ACKNOWLEDGMENT

A notary public or other officer completing this certificate verifies only the identity of the individual who signed the document to which this certificate is attached, and not the truthfulness, accuracy, or validity of that document.

STATE OF \_\_\_\_\_ )

COUNTY OF \_\_\_\_\_ )

On \_\_\_\_\_ before me, \_\_\_\_\_,  
personally appeared \_\_\_\_\_

\_\_\_\_\_, who proved to me on the basis of satisfactory evidence  
to be the person(s) whose name(s) is/are subscribed to the within instrument and acknowledged to me that  
he/she/they executed the same in his/her/their authorized capacity(ies), and that by his/her/their signature(s)  
on the instrument the person(s), or the entity upon behalf of which the person(s) acted, executed the instrument.

I certify under PENALTY OF PERJURY under the laws of the State of California that the foregoing paragraph is  
true and correct.

WITNESS my hand and official seal.

Signature \_\_\_\_\_ (Seal)

Local Jurisdiction: City of Santa Maria  
City Manager: Richard Haydon \*  
Title: City Manager  
Mailing Address: 110 East Cook Street, Room 1  
City: Santa Maria  
Zip Code: 93454-5190  
Phone Number: (805) 925-0951 Ext.   
FAX Number: (805) 349-0657  
E-mail: rhaydon@cityofsantamaria.org

\* For City Manager, please refer to the following the website below:  
<http://events.cacities.org/CGI-SHL/TWSERVER.EXE/RUN:MEMLOOK>

## II. APPLICATION - SECTION 2: GENERAL AND SUMMARY INFORMATION

**A. Application Type**

Application type: Preliminary Reservation  
 Prior application was submitted but not selected? No  
 If yes, enter application number: TCAC # CA - \_\_\_\_\_ - \_\_\_\_\_  
  
 Has credit previously been awarded? No  
 Is this project a Re-syndication of a current TCAC project? No  
 If a Resyndication Project, complete the **Resyndication Projects** section below.  
 If re-applying and returning credit, enter the current application number and the amount being returned:  
 TCAC # CA - \_\_\_\_\_ - \_\_\_\_\_  
 Returned Federal Credit: \_\_\_\_\_  
  
 Is State Farmworker Credit requested? No

**B. Project Information**

Project Name: The Residences at Depot Street  
 Site Address: 301 North Depot Street  
 If address is not established, enter detailed description (i.e. NW corner of 26th and Elm)  
 \_\_\_\_\_  
 City: Santa Maria County: Santa Barbara  
 Zip Code: 93458 Census Tract: \_\_\_\_\_  
 Assessor's Parcel Number(s): 119-261-005,007&008  
  
 Project is located in a DDA: No  
 Project is located in a Qualified Census Tract: Yes \*Federal Congressional District: 24  
 Project is DDA/QCT but requesting State Credits: No \*State Assembly District: 35  
 Special Needs with 130% basis & State Credits: No \*State Senate District: 19  
 Project is a Scattered Site Project: No  
 If yes, all sites within a 5-mile diameter range: N/A  
 \*Accurate information is essential; the following website is provided for reference:  
<https://www.govtrack.us/congress/members/map> <http://findyourrep.legislature.ca.gov/>

**C. Credit Amount Requested** (If State Credit Request, Reg. Sects. 10317 & 10322(h)(33))

Federal Only \$2,219,507  
 \_\_\_\_\_  
 (federal) (state)

\*Applicants that selected the option for State credit substitution can still elect to mark Federal only Credits.

**D. Federal Minimum Set-Aside Election** (IRC Section 42(g)(1))

40%/60%

**E. Set-Aside Selection** (Reg. Section 10315(a)-(e))

Nonprofit (homeless assistance)

**F. Housing Type Selection** (Reg. Sections 10315(g) & 10325(g))

Special Needs  
 If you selected Special Needs please list the percentage of Special Needs Units: 100%  
 If between 50% and 75%, please specify other housing type construction standards that will be met:  
N/A

**G. Geographic Area** (Reg. Section 10315(h))

Please select your geographic area:  
Central Coast Region: Monterey, San Luis Obispo, Santa Barbara, Santa Cruz, Ventura Counties

**II. APPLICATION - SECTION 3: APPLICANT INFORMATION**

**A. Identify Applicant**

Applicant is the current owner and will retain ownership: N/A  
 Applicant will be or is a general partner in the to be formed or formed final ownership entity: Yes  
 Applicant is the project developer and will be part of the final ownership entity for the project: N/A  
 Applicant is the project developer and will not be part of the final ownership entity for the project: N/A

**B. Applicant Contact Information**

Applicant Name: The Residences at Depot Street, L.P.  
 Street Address: 301 North Depot Street  
 City: Santa Maria State: CA Zip Code: 93458  
 Contact Person: Robert Havlicek  
 Phone: (805) 736-3423 Ext.: 4012 Fax: (805) 735-7672  
 Email: bobhavlicek@hasbarco.org

**C. Legal Status of Applicant:**

Limited Partnership Parent Company: \_\_\_\_\_  
 If Other, Specify: \_\_\_\_\_

**D. General Partner(s) Information**

**D(1)** General Partner Name: Housing Authority of the County of Santa Barbara Administrative GP  
 Street Address: 815 West Ocean Avenue  
 City: Lompoc State: CA Zip Code: 93436  
 Contact Person: Robert Havlicek  
 Phone: (805) 736-3423 Ext.: 4012 Fax: (805) 735-7672  
 Email: bobhavlicek@hasbarco.org  
 Nonprofit/For Profit: Nonprofit Parent Company: \_\_\_\_\_

**D(2)** General Partner Name:\* Surf Development Company Managing GP  
 Street Address: 815 West Ocean Avenue  
 City: Lompoc State: CA Zip Code: 93436  
 Contact Person: Robert Havlicek  
 Phone: (805) 736-3423 Ext.: 4012 Fax: (805) 735-7672  
 Email: bobhavlicek@hasbarco.org  
 Nonprofit/For Profit: Nonprofit Parent Company: \_\_\_\_\_

**D(3)** General Partner Name: \_\_\_\_\_ (select one)  
 Street Address: \_\_\_\_\_  
 City: \_\_\_\_\_ State: \_\_\_\_\_ Zip Code: \_\_\_\_\_  
 Contact Person: \_\_\_\_\_  
 Phone: \_\_\_\_\_ Ext.: \_\_\_\_\_ Fax: \_\_\_\_\_  
 Email: \_\_\_\_\_  
 Nonprofit/For Profit: (select one) Parent Company: \_\_\_\_\_

**E. General Partner(s) or Principal Owner(s) Type** Nonprofit

*\*If Joint Venture, 2nd GP must be included if applicant is pursuing a property tax exemption Reg. Section 10327(g)(2) - "TBD" not sufficient*

**F. Status of Ownership Entity**

currently exists If to be formed, enter date: \_\_\_\_\_  
 \*(Federal I.D. No. must be obtained prior to submitting carryover allocation package)

**G. Contact Person During Application Process**

Company Name: Housing Authority of the County of Santa Barbara  
 Street Address: 815 West Ocean Avenue  
 City: Lompoc State: CA Zip Code: 93436  
 Contact Person: Robert Havlicek  
 Phone: (805) 736-3423 Ext.: 4012 Fax: (805) 735-7672  
 Email: bobhavlicek@hasbarco.org  
 Participatory Role: General Partner

(e.g., General Partner, Consultant, etc.)

**II. APPLICATION - SECTION 4: DEVELOPMENT TEAM INFORMATION**

**A. Indicate and List All Development Team Members**

<p>Developer: <u>Housing Authority of the County of</u>                  Address: <u>815 West Ocean Avenue</u>                  City, State, Zip: <u>Lompoc, CA, 93436</u>                  Contact Person: <u>Robert Havlicek</u>                  Phone: <u>(805) 736-3423</u> Ext.: <u>4012</u>                  Fax: <u>(805) 735-7672</u>                  Email: <u>bobhavlicek@hasbarco.org</u></p>	<p>Architect: <u>Murray Duncan Architects</u>                  Address: <u>150 Castilion Drive, Ste. 201</u>                  City, State, Zip: <u>Santa Barbara, CA, 93117</u>                  Contact Person: <u>Murray Duncan Architects</u>                  Phone: <u>(805) 562-1270</u> Ext.: <u></u>                  Fax: <u>(805) 562-1274</u>                  Email: <u>murrayd@mda-group.com</u></p>
<p>Attorney: <u>Price, Postel &amp; Parma, LLP</u>                  Address: <u>200 East Carrillo St., Ste. 400</u>                  City, State, Zip: <u>Santa Barbara, CA, 93101</u>                  Contact Person: <u>Mark Manion</u>                  Phone: <u>(805) 962-0011</u> Ext.: <u></u>                  Fax: <u>(805) 965-3978</u>                  Email: <u>msm@ppplaw.com</u></p>	<p>General Contractor: <u>TBD</u>                  Address: <u></u>                  City, State, Zip: <u></u>                  Contact Person: <u></u>                  Phone: <u></u> Ext.: <u></u>                  Fax: <u></u>                  Email: <u></u></p>
<p>Tax Professional: <u>DOZ</u>                  Address: <u>501 Congressional Blvd., Ste.300</u>                  City, State, Zip: <u>Carmel, Indiana, 46032</u>                  Contact Person: <u>Thomas Wilson</u>                  Phone: <u>(317) 819-6258</u> Ext.: <u></u>                  Fax: <u>(317) 815-6140</u>                  Email: <u>twilson@doz.net</u></p>	<p>Energy Consultant: <u>Integrated Commissioning &amp; Energy</u>                  Address: <u>3930 Hollyhock Way</u>                  City, State, Zip: <u>San Luis Obispo, CA, 93401</u>                  Contact Person: <u>Peggy Myrick</u>                  Phone: <u>(805) 453-0224</u> Ext.: <u></u>                  Fax: <u></u>                  Email: <u>peggy@integratedcxenergy.com</u></p>
<p>CPA: <u>DOZ</u>                  Address: <u>501 Congressional Blvd., Ste.300</u>                  City, State, Zip: <u>Carmel, Indiana, 46032</u>                  Contact Person: <u>Thomas Wilson</u>                  Phone: <u>(317) 819-6258</u> Ext.: <u></u>                  Fax: <u>(317) 815-6140</u>                  Email: <u>twilson@doz.net</u></p>	<p>Investor: <u>MUFG Union Bank, N.A.</u>                  Address: <u>1901 Avenue of the Stars, Ste 600</u>                  City, State, Zip: <u>Los Angeles, CA, 90067</u>                  Contact Person: <u>Jessica Mackenzie</u>                  Phone: <u>(310) 551-8969</u> Ext.: <u></u>                  Fax: <u></u>                  Email: <u>Jessica.Mackenzie@unionbank.com</u></p>
<p>Consultant: <u></u>                  Address: <u></u>                  City, State, Zip: <u></u>                  Contact Person: <u></u>                  Phone: <u></u> Ext.: <u></u>                  Fax: <u></u>                  Email: <u></u></p>	<p>Market Analyst: <u>Novogradic &amp; Company LLP</u>                  Address: <u>6700 Antioch Road, Ste. 450</u>                  City, State, Zip: <u>Merriam, Kan., 66204</u>                  Contact Person: <u>Rachel Denton</u>                  Phone: <u>(913) 262-3500</u> Ext.: <u>12</u>                  Fax: <u>(913) 262-3501</u>                  Email: <u>Rachel.Denton@novoco.com</u></p>
<p>Appraiser: <u>Novogradic &amp; Company LLP</u>                  Address: <u>6700 Antioch Road, Ste. 450</u>                  City, State, Zip: <u>Merriam, Kan., 66204</u>                  Contact Person: <u>Rachel Denton</u>                  Phone: <u>(913) 262-3500</u> Ext.: <u>12</u>                  Fax: <u>(913) 262-3501</u>                  Email: <u>Rachel.Denton@novoco.com</u></p>	<p>Prop. Mgmt. Co.: <u>Housing Authority of the County of</u>                  Address: <u>815 West Ocean Avenue</u>                  City, State, Zip: <u>Lompoc, CA, 93436</u>                  Contact Person: <u>Robert Havlicek</u>                  Phone: <u>(805) 736-3423</u> Ext.: <u>4012</u>                  Fax: <u>(805) 735-7672</u>                  Email: <u>bobhavlicek@hasbarco.org</u></p>
<p>CNA Consultant: <u>N/A</u>                  Address: <u></u>                  City, State, Zip: <u></u>                  Contact Person: <u></u>                  Phone: <u></u> Ext.: <u></u>                  Fax: <u></u>                  Email: <u></u></p>	<p>2nd Prop. Mgmt Co.: <u></u>                  Address: <u></u>                  City, State, Zip: <u></u>                  Contact Person: <u></u>                  Phone: <u></u> Ext.: <u></u>                  Fax: <u></u>                  Email: <u></u></p>

## II. APPLICATION - SECTION 5: PROJECT INFORMATION

**A. Type of Credit Requested**

New Construction <u>Yes</u>	If yes, will demolition of an existing structure be involved? <u>No</u>
(may include Adaptive Reuse)	If yes, will relocation of existing tenants be involved? <u>N/A</u>
Rehabilitation-Only <u>N/A</u>	Is this an Adaptive Reuse project? <u>No</u>
Acquisition & Rehabilitation <u>N/A</u>	If yes, please consult TCAC staff to determine the applicable regulatory requirements (new construction or rehabilitation).

**B. Acquisition and Rehabilitation/Rehabilitation-only Projects**

If requesting Acquisition Credit, will the acquisition meet the 10-year placed in service rule as required by IRC Sec. 42(d)(2)(B)(ii)? N/A

If no, will it meet the waiver conditions of IRC Sec. 42(d)(6)? N/A

Will the rehabilitation and/or the income and rent restrictions of Sec. 42 cause relocation of existing tenants? N/A

If yes, applicants must submit an explanation of relocation requirements, a detailed relocation plan including a budget with an identified funding source (see Checklist).

Age of Existing Structures		No. of Existing Buildings	
No. of Occupied Buildings		No. of Existing Units	
No. of Stories			
Current Use:			

**Resyndication Projects**

Current/original TCAC ID: TCAC # CA - \_\_\_\_\_ - \_\_\_\_\_ TCAC # CA - \_\_\_\_\_ - \_\_\_\_\_

First year of credit: \_\_\_\_\_

Are Transfer Event provisions applicable? See questionnaire on TCAC website. N/A

Is the project currently under a Capital Needs Agreement with TCAC? N/A

If so, has the Short Term Work been completed? N/A See Checklist, Tab 8 for documentation requirements.

Is the project subject to hold harmless rent limits? N/A If yes, see page 18 and Checklist, Tab 8.

**C. Purchase Information**

Name of Seller: <u>Housing Authority of the County of Sa</u>	Signatory of Seller: <u>Robert P. Havlicek Jr.</u>
Date of Purchase Contract or Option: <u>2/24/2017</u>	Purchased from Affiliate: <u>No</u>
Expiration Date of Option: <u>AC Committ</u>	If yes, broker fee amount to affiliate? _____
Purchase Price: <u>\$725,000</u>	Special Assessment(s): <u>N/A</u>
Phone: <u>(805) 736-3423</u>	Ext.: <u>4012</u> Historical Property/Site: <u>No</u>
Holding Costs per Month: <u>N/A</u>	Total Projected Holding Costs: <u>N/A</u>
Real Estate Tax Rate: <u>Exempt</u>	

**D. Project, Land, Building and Unit Information**

**Project Type**

Single Room Occupancy: <u>N/A</u>	Single Family Home: <u>N/A</u>
Detached 2, 3, or 4 Family: <u>N/A</u>	Housing Cooperative: <u>N/A</u>
Tenant Homeownership: <u>N/A</u>	One or Two Story Garden: <u>N/A</u>
Townhouse/Row House: <u>N/A</u>	Condominium: <u>N/A</u>
Inner City Infill Site: <u>N/A</u>	
Two or More Story With an Elevator: <u>Yes</u>	if yes, enter number of stories: <u>3</u>
Two or More Story Without an Elevator: <u>N/A</u>	if yes, enter number of stories: _____
One or More Levels of Subterranean Parking: <u>N/A</u>	
Other: (specify here)	_____

**E. Land**

\_\_\_\_\_ x \_\_\_\_\_ Feet or 2.70 Acres 117,612 Square Feet Density: R-3  
 If irregular, specify measurements in feet, acres, and square feet:  
 \_\_\_\_\_



**F. Building Information**

Total Number of Buildings: **2** Residential Buildings: **2**  
 Community Buildings: **N/A** Commercial/ Retail Space: **N/A**

If Commercial/ Retail Space, explain: (include use, size, location, and purpose)

[Redacted]

Are Buildings on a Contiguous Site? **Yes**  
 If not Contiguous, do buildings meet the requirements of IRC Sec. 42(g)(7)? **N/A**

Do any buildings have 4 or fewer units? **No**  
 If yes, are any of the units to be occupied by the owner or a person related to the owner (IRC Sec. 42(i)(3)(c))? **N/A**

**G. Project Unit Number and Square Footage**

Total number of units:	80
Total number of non-tax credit units (excluding managers' units) (i.e. market rate units):	
Total number of units (excluding managers' units):	78
Total number of low-income units:	78
Ratio of low-income units to total units (excluding managers' units):	100%
Total square footage of all residential units (excluding managers' units):	56,408
Total square footage of low-income units:	56,408
Ratio of low-income residential to total residential square footage (excluding managers' units):	100%
Applicable fraction, smaller of unit or square footage ratio (used on "Basis & Credits"):	100%
Total community room square footage:	1,029
Total commercial/ retail space square footage:	
Total common space square footage (including managers' units):	24,425
Total parking structure square footage (excludes car-ports and "tuck under" parking):	33,430
<b>**Total Square Footage of All Project Structures (excluding commercial/retail):</b>	<b>115,292</b>

\*equals: "total square footage of all residential units" + "total community room square footage" + "total common space" + "total parking structure square footage")

<b>Total Project Cost per Unit</b>	<b>\$379,726</b>
<b>Total Residential Project Cost per Unit</b>	<b>\$379,726</b>
<b>Total Eligible Basis per Unit</b>	<b>\$339,002</b>

**H. Tenant Population Data**

Completion of this section is required. **The information requested in this section is for national data collection purposes, and is not intended for threshold and competitive scoring use;** however, the completed table should be consistent with information provided in the application and attachments.

Indicate the number of units anticipated for the following populations:

Homeless/formerly homeless	43
Transitional housing	N/A
Persons with physical, mental, development disabilities	35
Persons with HIV/AIDS	N/A
Transition age youth	N/A
Farmworker	N/A
Family Reunification	N/A
Other:	N/A
Units w/ tenants of multiple disability type or subsidy layers (explain)	
For 4% federal applications only:	
Rural area consistent with TCAC methodology	N/A

**II. APPLICATION - SECTION 6: REQUIRED APPROVALS & DEVELOPMENT TIMETABLE**

**A. Required Approvals Necessary to Begin Construction**

	Approval Dates		
	Application Submittal	Estimated Approval	Actual Approval
Negative Declaration under CEQA	12/20/2016	N/A	1/19/2017
NEPA	2/23/2017	3/23/2017	N/A
Toxic Report	N/A	N/A	12/21/2006
Soils Report	N/A	N/A	11/17/2015
Coastal Commission Approval	N/A	N/A	N/A
Article 34 of State Constitution	N/A	N/A	N/A
Site Plan	12/21/2016	N/A	1/19/2017
Conditional Use Permit Approved or Required	12/21/2016	N/A	1/19/2017
Variance Approved or Required	N/A	N/A	N/A
Other Discretionary Reviews and Approvals	N/A	N/A	N/A

Project and Site Information	
Current Land Use Designation	High Density Residential
Current Zoning and Maximum Density	R-3, Density Bonus of 29.7 units per acre
Proposed Zoning and Maximum Density	
Does this site have Inclusionary Zoning?	No
Occupancy restrictions that run with the land due to CUP's or density bonuses?	Yes   Density Bonus of 22 units per acre
Building Height Requirements	Max. Height 35 feet
Required Parking Ratio	Received parking concession 61 spaces for development
Is site in a Redevelopment Area?	No

**B. Development Timetable**

		Actual or Scheduled		
		Month	/	Year
<b>SITE</b>	Environmental Review Completed	2	/	2017
	Site Acquired	11	/	2017
<b>LOCAL PERMITS</b>	Conditional Use Permit	2	/	2017
	Variance	N/A	/	
	Site Plan Review	1	/	2017
	Grading Permit	6	/	2017
	Building Permit	6	/	2017
<b>CONSTRUCTION FINANCING</b>	Loan Application	N/A	/	
	Enforceable Commitment	2	/	2017
	Closing and Disbursement	11	/	2017
<b>PERMANENT FINANCING</b>	Loan Application	N/A	/	
	Enforceable Commitment	2	/	2017
	Closing and Disbursement	6	/	2019
<b>OTHER LOANS AND GRANTS</b>	Type and Source: HACSB Seller Carryback Note	2	/	2017
	Application	N/A	/	
	Closing or Award	11	/	2017
	Type and Source: SB Dept of Behav. Wellness MHSA	2	/	2017
	Application	N/A	/	
	Closing or Award	11	/	2017
	Type and Source: County of SB HOME/In-Lieu Funds	2	/	2017
	Application	N/A	/	
	Closing or Award	11	/	2017
	Type and Source:	N/A	/	
	Application	N/A	/	
	Closing or Award	N/A	/	
	Type and Source: (specify here)	N/A	/	
	Application	N/A	/	
	Closing or Award	N/A	/	
	Type and Source: (specify here)	N/A	/	
Application	N/A	/		
Closing or Award	N/A	/		
	10% of Costs Incurred	11	/	2017
	Construction Start	11	/	2017
	Construction Completion	5	/	2019
	Placed In Service	5	/	2019
	Occupancy of All Low-Income Units	8	/	2019

**III. PROJECT FINANCING - SECTION 1: CONSTRUCTION FINANCING**

**A. Construction Financing**

**List Below All Projected Sources Required To Complete Construction**

Name of Lender/Source	Term (months)	Interest Rate	Amount of Funds
1) MUFG Union Bank, N.A.	24	3.500%	\$18,473,781
2) MUFG Union Bank - Tax Credit Equity			\$4,134,539
3) HACSB Carryback Note	660	4.000%	\$725,000
4) SB Dept of Behavioral Wellness MHSA	660	3.000%	\$2,380,938
5) SB County HOME/In-Lieu Funds	240	3.000%	\$1,800,000
6) Costs Deferred Thru Perm Loan Convers			\$1,164,376
7) SURF Dev GP Partner Equity			\$49,421
8) HACSB Deferred Dev Fee	180		\$1,650,000
9)			
10)			
11)			
12)			
<b>Total Funds For Construction:</b>			<b>\$30,378,055</b>

- |  |   |
|--|---|
| <p>1) Lender/Source: <u>MUFG Union Bank, N.A.</u><br/>                 Street Address: <u>1901 Avenue of the Stars, Ste 600</u><br/>                 City: <u>Los Angeles</u><br/>                 Contact Name: <u>Jessica Mackenzie</u><br/>                 Phone Number <u>(310) 551-8969</u> Ext.: <u></u><br/>                 Type of Financing: <u>Amortized Loan</u><br/>                 Is the Lender/Source Committed? <u>Yes</u></p>  | <p>2) Lender/Source: <u>MUFG Union Bank - Tax Credit Equity</u><br/>                 Street Address: <u>1901 Avenue of the Stars, Ste 600</u><br/>                 City: <u>Los Angeles</u><br/>                 Contact Name: <u>Jessica Mackenzie</u><br/>                 Phone Number <u>(310) 551-8969</u> Ext.: <u></u><br/>                 Type of Financing: <u>Tax Credit Equity</u><br/>                 Is the Lender/Source Committed? <u>Yes</u></p>    |
| <p>3) Lender/Source: <u>HACSB Carryback Note</u><br/>                 Street Address: <u>815 West Ocean Avenue</u><br/>                 City: <u>Lompoc</u><br/>                 Contact Name: <u>Robert P. Havlick Jr.</u><br/>                 Phone Number <u>(805) 736-3423</u> Ext.: <u>4012</u><br/>                 Type of Financing: <u>Residual Receipts Loan</u><br/>                 Is the Lender/Source Committed? <u>Yes</u></p>    | <p>4) Lender/Source: <u>SB Dept of Behavioral Wellness MHS/</u><br/>                 Street Address: <u>300 N. San Antonio Road, Bldg. 3</u><br/>                 City: <u>Santa Barbara</u><br/>                 Contact Name: <u>Refujio Rodriguez-Rodriguez</u><br/>                 Phone Number <u>(805) 681-5220</u> Ext.: <u></u><br/>                 Type of Financing: <u>Soft Loan</u><br/>                 Is the Lender/Source Committed? <u>Yes</u></p> |
| <p>5) Lender/Source: <u>SB County HOME/In-Lieu Funds</u><br/>                 Street Address: <u>123 East Anapamu Street 2nd Floor</u><br/>                 City: <u>Santa Barbara</u><br/>                 Contact Name: <u>Laurie Baker</u><br/>                 Phone Number <u>(805) 568-3521</u> Ext.: <u></u><br/>                 Type of Financing: <u>Soft Loan</u><br/>                 Is the Lender/Source Committed? <u>Yes</u></p>   | <p>6) Lender/Source: <u>Costs Deferred Thru Perm Loan Conv</u><br/>                 Street Address: <u>815 West Ocean Avenue</u><br/>                 City: <u>Lompoc</u><br/>                 Contact Name: <u>Robert P. Havlicek Jr.</u><br/>                 Phone Number <u>(805) 736-3423</u> Ext.: <u>4012</u><br/>                 Type of Financing: <u>Deferred Costs thru Perm Conv</u><br/>                 Is the Lender/Source Committed? <u>Yes</u></p> |
| <p>7) Lender/Source: <u>SURF Dev GP Partner Equity</u><br/>                 Street Address: <u>815 West Ocean Avenue</u><br/>                 City: <u>Lompoc</u><br/>                 Contact Name: <u>Robert P. Havlick Jr.</u><br/>                 Phone Number <u>(805) 736-3423</u> Ext.: <u>4012</u><br/>                 Type of Financing: <u>Equity Contribution</u><br/>                 Is the Lender/Source Committed? <u>Yes</u></p> | <p>8) Lender/Source: <u>HACSB Deferred Dev Fee</u><br/>                 Street Address: <u>815 West Ocean Avenue</u><br/>                 City: <u>Lompoc</u><br/>                 Contact Name: <u>Robert P. Havlicek Jr.</u><br/>                 Phone Number <u>(805) 736-3423</u> Ext.: <u>4012</u><br/>                 Type of Financing: <u>Deferred Dev Fee</u><br/>                 Is the Lender/Source Committed? <u>Yes</u></p>                          |
| <p>9) Lender/Source: <u></u><br/>                 Street Address: <u></u><br/>                 City: <u></u><br/>                 Contact Name: <u></u><br/>                 Phone Number <u></u> Ext.: <u></u><br/>                 Type of Financing: <u></u><br/>                 Is the Lender/Source Committed? <u>No</u></p>   | <p>10) Lender/Source: <u></u><br/>                 Street Address: <u></u><br/>                 City: <u></u><br/>                 Contact Name: <u></u><br/>                 Phone Number <u></u> Ext.: <u></u><br/>                 Type of Financing: <u></u><br/>                 Is the Lender/Source Committed? <u>No</u></p>   |

11) Lender/Source: \_\_\_\_\_  
Street Address: \_\_\_\_\_  
City: \_\_\_\_\_  
Contact Name: \_\_\_\_\_  
Phone Number: \_\_\_\_\_ Ext.: \_\_\_\_\_  
Type of Financing: \_\_\_\_\_  
Is the Lender/Source Committed? No

12) Lender/Source: \_\_\_\_\_  
Street Address: \_\_\_\_\_  
City: \_\_\_\_\_  
Contact Name: \_\_\_\_\_  
Phone Number: \_\_\_\_\_ Ext.: \_\_\_\_\_  
Type of Financing: \_\_\_\_\_  
Is the Lender/Source Committed? No

**III. PROJECT FINANCING - SECTION 2: PERMANENT FINANCING**

**A. Permanent Financing**

**List Below All Projected Sources Required To Complete Construction**

Name of Lender/Source	Term (months)	Interest Rate	Residual Receipts / Deferred Pymt.	Annual Debt Service	Amount of Funds
1) Berkeley Point - Tranche B Loan	240	5.800%		\$411,816	\$4,750,000
2) HACSB Carryback Note	660	4.000%	Residual		\$725,000
3) SB Dept of Behavioral Wellness MHSA	660	3.000%	Deferred		\$2,380,938
4) SB County HOME/In-Lieu Funds	240	3.000%	Deferred		\$1,800,000
5) SURF Dev GP Partner Equity					\$49,421
6) MUFG Union Bank - Solar Equity					\$255,274
7)					
8)					
9)					
10)					
11)					
12)					
<b>Total Permanent Financing:</b>					\$9,960,633
<b>Total Tax Credit Equity:</b>					\$20,417,422
<b>Total Sources of Project Funds:</b>					\$30,378,055

1) Lender/Source: Berkeley Point - Tranche B Loan  
 Street Address: 4 Embarcadero Center, Suite 1419  
 City: San Francisco  
 Contact Name: Matt Naish  
 Phone Number (415) 302-5360 Ext.:   
 Type of Financing: Perm Loan  
 Is the Lender/Source Committed? Yes

2) Lender/Source: HACSB Carryback Note  
 Street Address: 815 West Ocean Avenue  
 City: Lompoc  
 Contact Name: Robert P. Havlick Jr.  
 Phone Number (805) 736-3423 Ext.: 4012  
 Type of Financing: Residual Receipts Loan  
 Is the Lender/Source Committed? Yes

3) Lender/Source: SB Dept of Behavioral Wellness MHS  
 Street Address: 300 N. Sn Antonio Road, Bldg 3  
 City: Santa Barbara  
 Contact Name: Refugio Rodriguez-Rodriguez  
 Phone Number (805) 681-5220 Ext.:   
 Type of Financing: Soft Loan  
 Is the Lender/Source Committed? Yes

4) Lender/Source: SB County HOME/In-Lieu Funds  
 Street Address: 123 East Anapamu Street 2nd Floor  
 City: Santa Barbara  
 Contact Name: Laurie Baker  
 Phone Number (805) 568-3521 Ext.:   
 Type of Financing: Soft Loan  
 Is the Lender/Source Committed? Yes

5) Lender/Source: SURF Dev GP Partner Equity  
 Street Address: 815 West Ocean Avenue  
 City: Lompoc  
 Contact Name: Robert P. Havlick Jr.  
 Phone Number (805) 736-3423 Ext.:   
 Type of Financing: Equity Contribution  
 Is the Lender/Source Committed? Yes

6) Lender/Source: MUFG Union Bank - Solar Equity  
 Street Address: 1091 Avenue of the Stars, Ste 600  
 City: Los Angeles  
 Contact Name: Jessica Mackenzie  
 Phone Number (310) 551-8969 Ext.:   
 Type of Financing: Solar Tax Credit  
 Is the Lender/Source Committed? Yes

7) Lender/Source:   
 Street Address:   
 City:   
 Contact Name:   
 Phone Number  Ext.:   
 Type of Financing:   
 Is the Lender/Source Committed? No

8) Lender/Source:   
 Street Address:   
 City:   
 Contact Name:   
 Phone Number  Ext.:   
 Type of Financing:   
 Is the Lender/Source Committed? No

9) Lender/Source: \_\_\_\_\_  
Street Address: \_\_\_\_\_  
City: \_\_\_\_\_  
Contact Name: \_\_\_\_\_  
Phone Number: \_\_\_\_\_ Ext.: \_\_\_\_\_  
Type of Financing: \_\_\_\_\_  
Is the Lender/Source Committed? No

10) Lender/Source: \_\_\_\_\_  
Street Address: \_\_\_\_\_  
City: \_\_\_\_\_  
Contact Name: \_\_\_\_\_  
Phone Number: \_\_\_\_\_ Ext.: \_\_\_\_\_  
Type of Financing: \_\_\_\_\_  
Is the Lender/Source Committed? No

11) Lender/Source: \_\_\_\_\_  
Street Address: \_\_\_\_\_  
City: \_\_\_\_\_  
Contact Name: \_\_\_\_\_  
Phone Number: \_\_\_\_\_ Ext.: \_\_\_\_\_  
Type of Financing: \_\_\_\_\_  
Is the Lender/Source Committed? No

12) Lender/Source: \_\_\_\_\_  
Street Address: \_\_\_\_\_  
City: \_\_\_\_\_  
Contact Name: \_\_\_\_\_  
Phone Number: \_\_\_\_\_ Ext.: \_\_\_\_\_  
Type of Financing: \_\_\_\_\_  
Is the Lender/Source Committed? No

**III. PROJECT FINANCING - SECTION 3: INCOME INFORMATION**

**A. Low Income Units**

(a) Bedroom Type(s)	(b) Number of Units	(c) Proposed Monthly Rent (Less Utilities)	(d) Total Monthly Rents (b x c)	(e) Monthly Utility	(f) Monthly Rent Plus Utilities (c + e)	(g) % of Targeted Area Median Income	(h) % of Actual AMI
SRO/Studio	6	\$530	\$3,180	\$60	\$590	40%	40.0%
1 Bedroom	3	\$402	\$1,206	\$72	\$474	30%	30.0%
1 Bedroom	29	\$560	\$16,240	\$72	\$632	40%	40.0%
2 Bedrooms	4	\$484	\$1,936	\$84	\$568	30%	30.0%
2 Bedrooms	22	\$674	\$14,828	\$84	\$758	40%	40.0%
2 Bedrooms	5	\$674	\$3,370	\$84	\$758	40%	40.0%
2 Bedrooms	3	\$863	\$2,589	\$84	\$947	50%	50.0%
3 Bedrooms	1	\$559	\$559	\$98	\$657	30%	30.0%
3 Bedrooms	5	\$997	\$4,985	\$98	\$1,095	50%	50.0%
<b>Total # Units:</b>	<b>78</b>	<b>Total:</b>	<b>\$48,893</b>		<b>Average:</b>	<b>40.0%</b>	

Is this a resyndication project using hold harmless rent limits in the above table?   
 Hold harmless rents cannot exceed the federal set-aside current tax credit rent limits (TCAC Reg. Section 10327(g)(8)). For units included in the lowest income point category, TCAC requires the use of current rent limits.

**B. Manager Units**

State law requires an onsite manager's unit for projects with 16 or more residential units. TCAC Regulation Section 10325(f)(7)(J) requires projects with at least 161 units to provide a second on-site manager's unit, with one additional for each 80 units beyond, up to 4 on-site manager units. Scattered site projects of 16 or more units must have at least one manager unit at each site consisting of 16 or more residential units. Projects may employ full-time property management staff and provide an equivalent number of desk or security staff for the hours when the property management staff are not working. See TCAC Regulation Section 10325(f)(7)(J) for details on the requirements for this option.

(a) Bedroom Type(s)	(b) Number of Units	(c) Proposed Monthly Rent (Less Utilities)	(d) Total Monthly Rents (b x c)
2 Bedrooms	2		
<b>Total # Units:</b>	<b>2</b>	<b>Total:</b>	

Project with desk or security staff in lieu of on-site manager unit(s)  
 See TCAC Regulation Section 10325(f)(7)(J) for complete requirements.



**C. Market Rate Units**

(a) Bedroom Type(s)	(b) Number of Units	(c) Proposed Monthly Rent (Less Utilities)	(d) Total Monthly Rents (b x c)
<b>Total # Units:</b>		<b>Total:</b>	

<b>Aggregate Monthly Rents For All Units:</b>	\$48,893
<b>Aggregate Annual Rents For All Units:</b>	\$586,716

**D. Rental Subsidy Income/Operating Subsidy  
Complete spreadsheet "Subsidy Contract Calculation"**

Number of Units Receiving Assistance:	70
Length of Contract (years):	20
Expiration Date of Contract:	10/31/2037
<b>Total Projected Annual Rental Subsidy:</b>	<b>\$585,528</b>

**E. Miscellaneous Income**

Annual Income from Laundry Facilities:	\$9,600
Annual Income from Vending Machines:	
Annual Interest Income:	
Other Annual Income: (specify here)	
<b>Total Miscellaneous Income:</b>	<b>\$9,600</b>
<b>Total Annual Potential Gross Income:</b>	<b>\$1,181,844</b>

**F. Monthly Resident Utility Allowance by Unit Size**

(utility allowances must be itemized and must agree with the applicable utility allowance schedule)

	SRO / STUDIO	1 BR	2 BR	3 BR	4 BR	( ) BR
Space Heating:	\$8	\$10	\$12	\$14		
Water Heating:	\$6	\$8	\$10	\$14		
Cooking:	\$2	\$2	\$2	\$2		
Lighting:						
Electricity:	\$30	\$38	\$46	\$54		
Water:*						
Other: Base Charges	\$14	\$14	\$14	\$14		
<b>Total:</b>	<b>\$60</b>	<b>\$72</b>	<b>\$84</b>	<b>\$98</b>		

**\*PROJECTS PROPOSING UNITS WITH INDIVIDUAL WATER METERS MUST INCLUDE A WATER ALLOWANCE.**

**Name of PHA or California Energy Commission Providing Utility Allowances:**

Housing Authority of the County of Santa Barbara

At application, use of the CUAC is limited to new construction projects.

**G. Annual Residential Operating Expenses**

<b>Administrative</b>	Advertising:	\$250
	Legal:	\$12,000
	Accounting/Audit:	\$10,000
	Security:	\$6,000
	Other: Off Suplies, Telephone, Internet, Misc.	\$23,200
<b>Total Administrative:</b>		\$51,450
<b>Management</b>	<b>Total Management:</b>	\$58,612
<b>Utilities</b>	Fuel:	
	Gas:	\$20,640
	Electricity:	\$35,000
	Water/Sewer:	\$66,600
	<b>Total Utilities:</b>	\$122,240
<b>Payroll / Payroll Taxes</b>	On-site Manager:	\$78,550
	Maintenance Personnel:	\$82,100
	Other: (specify here)	
	<b>Total Payroll / Payroll Taxes:</b>	\$160,650
<b>Total Insurance:</b>		
<b>Maintenance</b>	Painting:	
	Repairs:	\$22,300
	Trash Removal:	\$15,000
	Exterminating:	
	Grounds:	
	Elevator:	
	Other: Contract Costs	\$60,195
<b>Total Maintenance:</b>		\$97,495
<b>Other Expenses</b>	Other: Property Insurance	\$20,000
	Other: State Tax	\$800
	Other: Bad Debt	\$4,500
	Other: (specify here)	
	Other: (specify here)	
<b>Total Other Expenses:</b>		\$25,300

**Total Expenses**

<b>Total Annual Residential Operating Expenses:</b>	\$515,747
<b>Total Number of Units in the Project:</b>	80
<b>Total Annual Operating Expenses Per Unit:</b>	\$6,446
<b>Total 3-Month Operating Reserve:</b>	\$489,031
<b>Total Annual Internet Expense (site amenity election):</b>	
<b>Total Annual Services Amenities Budget (from project expenses):</b>	\$36,500
<b>Total Annual Reserve for Replacement:</b>	\$24,000
<b>Total Annual Real Estate Taxes:</b>	
<b>Other (Specify): MHSA Annual Admin Fee</b>	\$10,000
<b>Other (Specify):</b>	

**H. Commercial Income\***

Total Annual Commercial/Non-Residential Revenue:	
Total Annual Commercial/Non-Residential Expenses:	
Total Annual Commercial/Non-Residential Debt Service:	
<b>Total Annual Commercial/Non-Residential Net Income:</b>	

\*The Sources and Uses Budget must separately detail apportioned amounts for residential and commercial space. Separate cash flow projections shall be provided for residential and commercial space. Income from the residential portion of a project shall not be used to support any negative cash flow of a commercial portion, and commercial income should not support the residential portion (Sections 10322(h)(14), (22); 10327(g)(7)).

**III. PROJECT FINANCING - SECTION 4: LOAN AND GRANT SUBSIDIES**

**A. Inclusion/Exclusion From Eligible Basis**

Funding Sources If lender is not funding source, list source (HOME, CDBG, etc.) NOT lender.		Included in Eligible Basis Yes/No	Amount
HOME Investment Partnership Act (HOME)		Yes	\$1,800,000
Community Development Block Grant (CDBG)		N/A	
RHS 514		N/A	
RHS 515		N/A	
RHS 516		N/A	
RHS 538		N/A	
HOPE VI		N/A	
McKinney-Vento Homeless Assistance Program		N/A	
MHSA		Yes	\$2,380,938
MHP		N/A	
Housing Successor Agency Funds		N/A	
Taxable bond financing		N/A	
FHA Risk Sharing loan? No		N/A	
State:	(specify here)	N/A	
Local:	Housing Authority of the County of SB	No	\$725,000
Private:	(specify here)	N/A	
Other:	(specify here)	N/A	
Other:	(specify here)	N/A	
Other:	(specify here)	N/A	

**B. Rental Subsidy Anticipated**

Indicate By Percent Of Units Affected, Any Rental Subsidy Expected To Be Available To The Project.

Approval Date:	2/6/2017	Approval Date:	
Source:	HUD Section 8	Source:	
If Section 8:	Project-based vouchers	If Section 8:	(select one)
Percentage:	89.74%	Percentage:	
Units Subsidized:	70	Units Subsidized:	
Amount Per Year:	\$585,528	Amount Per Year:	
Total Subsidy:	\$11,710,560	Total Subsidy:	
Term:	20 Years	Term:	

**C. Pre-Existing Subsidies** (Acq./Rehab. or Rehab-Only projects)

Indicate The Subsidy Amount For Any Of The Following Currently Utilized By The Project.

Sec 221(d)(3) BMIR:		RHS 514:	
HUD Sec 236:		RHS 515:	
If Section 236, IRP?	N/A	RHS 521 (rent subsidy):	
RHS 538:		State / Local:	
HUD Section 8:		Rent Sup / RAP:	
If Section 8:	(select one)		
HUD SHP:			
Will the subsidy continue?:	No	Other:	(specify here)
If yes enter amount:		Other amount:	

**III. PROJECT FINANCING - SECTION 5: THRESHOLD BASIS LIMIT**

**A. Threshold Basis Limit**

<u>Unit Size</u>	<u>Unit Basis Limit</u>	<u>No. of Units</u>	<u>(Basis) X (No. of Units)</u>
SRO/STUDIO	\$201,320	6	\$1,207,920
1 Bedroom	\$232,120	32	\$7,427,840
2 Bedrooms	\$280,000	36	\$10,080,000
3 Bedrooms	\$358,400	6	\$2,150,400
4+ Bedrooms	\$399,280		
<b>TOTAL UNITS:</b>		80	
<b>TOTAL UNADJUSTED THRESHOLD BASIS LIMIT:</b>			<b>\$20,866,160</b>
		<b>Yes/No</b>	
<b>(a)</b> Plus (+) 20% basis adjustment for projects paid in whole or part out of public funds subject to a legal requirement for the payment of state or federal prevailing wages or financed in part by a labor-affiliated organization requiring the employment of construction workers who are paid at least state or federal prevailing wages. List source(s) or labor-affiliated organization(s): Housing Authority of the County of Santa Barbara - Project Based Voucher Contract		<input checked="" type="checkbox"/> Yes	\$4,173,232
Plus (+) 5% basis adjustment for projects that certify that (1) they are subject to a project labor agreement within the meaning of Section 2500(b)(1) of the Public Contract Code, or (2) they will use a skilled and trained workforce as defined by Section 25536.7 of the Health and Safety Code to perform all onsite work within an apprenticeable occupation in the building and construction trades.		<input type="checkbox"/> No	
<b>(b)</b> Plus (+) 7% basis adjustment for new construction projects required to provide parking beneath residential units (not "tuck under" parking) or through construction of an on-site parking structure of two or more levels.		<input type="checkbox"/> No	
<b>(c)</b> Plus (+) 2% basis adjustment for projects where a day care center is part of the development.		<input type="checkbox"/> No	
<b>(d)</b> Plus (+) 2% basis adjustment for projects where 100 percent of the units are for Special Needs populations.		<input checked="" type="checkbox"/> Yes	\$417,323
<b>(e)</b> Plus (+) up to 10% basis adjustment for projects applying under Section 10325 or Section 10326 of these regulations that include one or more of the features in the section: Item (e) Features.		<input type="checkbox"/> No	
<b>(f)</b> Plus (+) the lesser of the associated costs or up to a 15% basis adjustment for projects requiring seismic upgrading of existing structures, and/or projects requiring toxic or other environmental mitigation as certified by the project architect or seismic engineer. If Yes, select type: <input type="text" value="N/A"/>		<input type="checkbox"/> No	
<b>(g)</b> Plus (+) local development impact fees required to be paid to local government entities. Certification from local entities assessing fees also required. <b>WAIVED IMPACT FEES ARE INELIGIBLE.</b>		<input type="checkbox"/> No	
<b>(h)</b> Plus (+) 10% basis adjustment for projects wherein at least 95% of the project's upper floor units are serviced by an elevator.		<input checked="" type="checkbox"/> Yes	\$2,086,616
<b>(i)</b> Plus (+) 10% basis adjustment for projects located in an area that meets all of the following criteria: (i) is within a city with a population of at least 50,000 or that, when combined with abutting cities, has a population of at least 50,000; (ii) is within a county that has a 9% threshold basis limit for 2-bedroom units equal to or less than \$300,000; (iii) is deemed to have the highest opportunity by the UC Davis Regional Opportunity Index for Places.		<input type="checkbox"/> No	
<b>TOTAL ADJUSTED THRESHOLD BASIS LIMIT:</b>			<b>\$27,543,331</b>

**HIGH COST TEST**

Total Eligible Basis	\$27,120,145
Percentage of the Adjusted Threshold Basis Limit	<input type="text" value="98.464%"/>

**Based on information presented in this application, this project is not held to TCAC regulation requirements for high cost projects.**

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**ITEM (e) Features**

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**REVIEW REGULATION SECTION 10327(c)(5)(B) PRIOR TO COMPLETING THIS SECTION.  
THE OPTIONS BELOW ARE PRESENTED WITH ABRIDGED LANGUAGE.**

- N/A** 1 Project shall have onsite renewable generation estimated to produce 50% or more of annual tenant electricity use. If combined available roof area is insufficient, project shall have onsite renewable generation based on at least 90% of the available solar accessible roof area. A project not availing itself of the 90% roof area exception may also receive an increase under paragraph (2) only if the renewable generation used to calculate each basis increase does not overlap. Threshold Basis Limit increase of 5%.
  - N/A** 2 Project shall have onsite renewable generation estimated to produce 75% or more of annual common area electricity use. If combined available roof area is insufficient, project shall have onsite renewable generation based on at least 90% of the available solar accessible roof area. A project not availing itself of the 90% roof area exception may also receive an increase under paragraph (1) only if the renewable generation used to calculate each basis increase does not overlap. Threshold Basis Limit increase of 2%.
  - N/A** 3 Newly constructed project buildings shall be 15% or more energy efficient than 2016 Energy Efficiency Standards (CA Code of Regulations, Title 24, Part 6), except that if the local department has determined that building permit applications submitted on or before December 31, 2016 are complete, then newly constructed project buildings shall be 15% or more energy efficiency than the 2013 Energy Efficiency Standards (CA Code of Regulations, Title 24, Part 6). Threshold Basis Limit increase of 4%.
  - N/A** 4 Rehabilitated project buildings shall have an 80% decrease in estimated annual energy use (or improvement in energy efficiency) in the HERS II post rehabilitation. Threshold Basis Limit increase 4%.
  - N/A** 5 Use no irrigation at all, irrigate only with reclaimed water, greywater, or rainwater (excluding water used for community gardens) or irrigate with reclaimed water, greywater, or rainwater in an amount that annually equals or exceeds 20,000 gallons or 300 gallons per unit, whichever is less. Threshold Basis Limit increase 1%.
  - N/A** 6 Community gardens of at least 60 square feet per unit. Permanent site improvements that provide a viable growing space within the project. Threshold Basis Limit increase 1%.
  - N/A** 7 Install bamboo, cork, salvaged or FSC-Certified wood, natural linoleum, natural rubber, or ceramic tile in all kitchens, living rooms, and bathrooms (where no VOC adhesives or backing is also used). Threshold Basis Limit increase 1%.
  - N/A** 8 Install bamboo, stained concrete, cork, salvaged or FSC-Certified wood, ceramic tile, or natural linoleum in all common areas. Threshold Basis Limit increase 2%.
  - N/A** 9 For new construction projects only, meet all requirements of the U.S. Environmental Protection Agency Indoor Air Plus Program. Threshold Basis Limit increase 2%.
-

IV. SOURCES AND USES BUDGET - SECTION 1: SOURCES AND USES BUDGET					Permanent Sources												70% PVC for New Const/Rehab	30% PVC for Acquisition	
	TOTAL PROJECT COST	RES. COST	COM'L. COST	TAX CREDIT EQUITY	1)Berkeley Point - Tranche B Loan	2)HACSB Carryback Note	3)SB Dept of Behavioral Wellness MHSA	4)SB County HOME/In-Lieu Funds	5)SURF Dev GP Partner Equity	6)MUGF Union Bank - Solar Equity	7)	8)	9)	10)	11)	12)			SUBTOTAL
<b>LAND COST/ACQUISITION</b>																			
1 Land Cost or Value	\$725,000	\$725,000				\$725,000											\$725,000		
2 Demolition																			
Legal																			
Land Lease Rent Prepayment																			
1 Total Land Cost or Value	\$725,000	\$725,000				\$725,000											\$725,000		
Existing Improvements Value																			
2 Off-Site Improvements																			
Total Acquisition Cost																			
Total Land Cost / Acquisition Cost	\$725,000	\$725,000				\$725,000											\$725,000		
Predevelopment Interest/Holding Cost																			
Assumed, Accrued Interest on Existing Debt (Rehab/Acq)																			
Other: (Specify)																			
<b>REHABILITATION</b>																			
Site Work																			
Structures																			
General Requirements																			
Contractor Overhead																			
Contractor Profit																			
Prevailing Wages																			
General Liability Insurance																			
Other: (Specify)																			
Total Rehabilitation Costs																			
Total Relocation Expenses																			
<b>NEW CONSTRUCTION</b>																			
Site Work																			
Structures	\$11,984,224	\$11,984,224		\$7,753,865		\$2,380,938	\$1,800,000	\$49,421									\$11,984,224	\$11,984,224	
General Requirements	\$1,168,045	\$1,168,045		\$1,168,045													\$1,168,045	\$1,168,045	
Contractor Overhead	\$812,030	\$812,030		\$812,030													\$812,030	\$812,030	
Contractor Profit	\$812,030	\$812,030		\$812,030													\$812,030	\$812,030	
Prevailing Wages	\$4,250,000	\$4,250,000		\$4,250,000													\$4,250,000	\$4,250,000	
General Liability Insurance	\$150,000	\$150,000		\$150,000													\$150,000	\$150,000	
Other: Remediation, Office Space & Solar	\$1,224,421	\$1,224,421		\$969,147						\$255,274							\$1,224,421	\$1,175,000	
Total New Construction Costs	\$20,400,750	\$20,400,750		\$15,915,117		\$2,380,938	\$1,800,000	\$49,421		\$255,274							\$20,400,750	\$20,351,329	
<b>ARCHITECTURAL FEES</b>																			
Design	\$600,000	\$600,000		\$600,000													\$600,000	\$600,000	
Supervision	\$520,000	\$520,000		\$520,000													\$520,000	\$520,000	
Total Architectural Costs	\$1,120,000	\$1,120,000		\$1,120,000													\$1,120,000	\$1,120,000	
Total Survey & Engineering	\$80,000	\$80,000		\$80,000													\$80,000	\$80,000	
<b>CONSTRUCTION INTEREST &amp; FEES</b>																			
Construction Loan Interest	\$669,083	\$669,083		\$669,083													\$669,083	\$453,250	
Origination Fee	\$225,000	\$225,000		\$225,000													\$225,000	\$225,000	
Credit Enhancement/Application Fee																			
Bond Premium																			
Title & Recording	\$40,000	\$40,000		\$40,000													\$40,000	\$40,000	
Taxes	\$20,000	\$20,000		\$20,000													\$20,000	\$20,000	
Insurance	\$100,000	\$100,000		\$100,000													\$100,000	\$100,000	
Other: (Specify)																			
Other: (Specify)																			
Total Construction Interest & Fees	\$1,054,083	\$1,054,083		\$1,054,083													\$1,054,083	\$838,250	
<b>PERMANENT FINANCING</b>																			
Loan Origination Fee	\$47,500	\$47,500		\$47,500													\$47,500		
Credit Enhancement/Application Fee																			
Title & Recording	\$10,000	\$10,000		\$10,000													\$10,000		
Taxes																			
Insurance																			
Other: (Specify)																			
Other: (Specify)																			
Total Permanent Financing Costs	\$57,500	\$57,500		\$57,500													\$57,500		
Subtotals Forward	\$23,437,333	\$23,437,333		\$18,226,700		\$725,000	\$2,380,938	\$1,800,000	\$49,421	\$255,274							\$23,437,333	\$22,389,579	
<b>LEGAL FEES</b>																			
Lender Legal Paid by Applicant	\$50,000	\$50,000		\$50,000													\$50,000	\$25,000	
Other: Partnership Legal	\$60,000	\$60,000		\$60,000													\$60,000		
Total Attorney Costs	\$110,000	\$110,000		\$110,000													\$110,000	\$25,000	
<b>RESERVES</b>																			
Rent Reserves																			
Capitalized Rent Reserves																			
Required Capitalized Replacement Reserve																			
3-Month Operating Reserve	\$489,031	\$489,031		\$489,031													\$489,031		
Other: Section 8 Transition Reserve	\$643,365	\$643,365		\$643,365													\$643,365		
Total Reserve Costs	\$1,132,396	\$1,132,396		\$1,132,396													\$1,132,396		
<b>APPRAISAL</b>																			
Total Appraisal Costs	\$10,000	\$10,000		\$10,000													\$10,000	\$10,000	
Total Contingency Cost	\$1,012,566	\$1,012,566		\$938,326	\$74,240												\$1,012,566	\$1,012,566	

IV. SOURCES AND USES BUDGET - SECTION 1: SOURCES AND USES BUDGET					Permanent Sources														
	TOTAL PROJECT COST	RES. COST	COM'L. COST	TAX CREDIT EQUITY	1)Berkeley Point - Tranche B Loan	2)HACSB Carryback Note	3)SB Dept of Behavioral Wellness MHSA	4)SB County HOME/In-Lieu Funds	5)SURF Dev GP Partner Equity	6)MUGF Union Bank - Solar Equity	7)	8)	9)	10)	11)	12)	SUBTOTAL	70% PVC for New Const/Rehab	30% PVC for Acquisition
<b>OTHER PROJECT COSTS</b>																			
TCAC App/Allocation/Monitoring Fees	\$122,760	\$122,760			\$122,760												\$122,760		
Environmental Audit	\$10,000	\$10,000			\$10,000												\$10,000	\$10,000	
Local Development Impact Fees	\$1,704,552	\$1,704,552			\$1,704,552												\$1,704,552	\$1,704,552	
Permit Processing Fees	\$295,448	\$295,448			\$295,448												\$295,448	\$295,448	
Capital Fees																			
Marketing	\$10,000	\$10,000			\$10,000												\$10,000		
Furnishings	\$50,000	\$50,000			\$50,000												\$50,000	\$50,000	
Market Study	\$10,000	\$10,000			\$10,000												\$10,000	\$10,000	
Accounting/Reimbursable	\$18,000	\$18,000			\$18,000												\$18,000	\$18,000	
Soft Cost Contingency	\$125,000	\$125,000			\$125,000												\$125,000	\$125,000	
Other: Tax Credit Investor Due Diligence	\$60,000	\$60,000			\$60,000												\$60,000		
Other: Consultant/Professional Fees	\$70,000	\$70,000			\$70,000												\$70,000	\$70,000	
Other: (Specify)																			
Other: (Specify)																			
Other: (Specify)																			
<b>Total Other Costs</b>	<b>\$2,475,760</b>	<b>\$2,475,760</b>			<b>\$2,475,760</b>												<b>\$2,475,760</b>	<b>\$2,283,000</b>	
<b>SUBTOTAL PROJECT COST</b>	<b>\$28,178,055</b>	<b>\$28,178,055</b>		<b>\$20,417,422</b>	<b>\$2,550,000</b>	<b>\$725,000</b>	<b>\$2,380,938</b>	<b>\$1,800,000</b>	<b>\$49,421</b>	<b>\$255,274</b>							<b>\$28,178,055</b>	<b>\$25,720,145</b>	
<b>DEVELOPER COSTS</b>																			
Developer Overhead/Profit	\$2,200,000	\$2,200,000			\$2,200,000												\$2,200,000	\$1,400,000	
Consultant/Processing Agent																			
Project Administration																			
Broker Fees Paid to a Related Party																			
Construction Oversight by Developer																			
Other: (Specify)																			
<b>Total Developer Costs</b>	<b>\$2,200,000</b>	<b>\$2,200,000</b>			<b>\$2,200,000</b>												<b>\$2,200,000</b>	<b>\$1,400,000</b>	
<b>TOTAL PROJECT COST</b>	<b>\$30,378,055</b>	<b>\$30,378,055</b>		<b>\$20,417,422</b>	<b>\$4,750,000</b>	<b>\$725,000</b>	<b>\$2,380,938</b>	<b>\$1,800,000</b>	<b>\$49,421</b>	<b>\$255,274</b>							<b>\$30,378,055</b>	<b>\$27,120,145</b>	
<b>Note: Syndication Costs shall NOT be included as a project cost.</b>																	<b>Bridge Loan Expense During Construction:</b>		
Calculate Maximum Developer Fee using the eligible basis subtotals.																	<b>Total Eligible Basis:</b>		
<b>DOUBLE CHECK AGAINST PERMANENT FINANCING TOTALS:</b>					\$20,417,422	\$4,750,000	\$725,000	\$2,380,938	\$1,800,000	\$49,421	\$255,274							\$27,120,145	

Funding sources and costs should be aligned appropriately. For example, public funding sources for land purchase or construction costs should be shown as paying for these costs. Do not randomly select funding sources for line item costs if they have a dedicated source of payment.

- <sup>1</sup> Required: evidence of land value (see Tab 1). Land value must be included in Total Project Cost and Sources and Uses Budget (includes donated or leased land). Except for non-competitive projects with donated land, TCAC will not accept a budget with a nominal land value. Please refer to the TCAC website for additional information and guidance.
- <sup>2</sup> Required: include a detailed explanation of Demolition and Offsite Improvements requirements as well as a cost breakdown in Attachment 12, Construction and Design Description.

Note: The conditional formatting embedded in this Sources and Uses Budget workbook tests only for mathematical errors, i.e. whether sum total of Sources (Column R) matches Total Project Cost (Column B) and whether each source listed in the Sources and Uses Budget workbook (Row 103) matches that of Permanent Financing in the Application workbook (Row 106). The conditional formatting does NOT test for any regulatory threshold or feasibility requirements. Applicants are advised to conduct their own due diligence and not rely upon the conditional formatting in this workbook.

**FOR PLACED IN SERVICE APPLICATION SUBMISSIONS:**

- SYNDICATION (Investor & General Partner)
- Organizational Fee
- Bridge Loan Fees/Exp.
- Legal Fees
- Consultant Fees
- Accountant Fees
- Tax Opinion
- Other

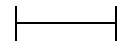
CERTIFICATION BY OWNER:  
As owner(s) of the above-referenced low-income housing project, I certify under penalty of perjury, that the project costs contained herein are, to the best of my knowledge, accurate and actual costs associated with the construction, acquisition and/or rehabilitation of this project and that the sources of funds shown are the only funds received by the Partnership for the development of the project. I authorize the California Tax Credit Allocation Committee to utilize this information to calculate the low-income housing tax credit.

Signature of Owner/General Partner \_\_\_\_\_ Date \_\_\_\_\_  
Printed Name of Signatory \_\_\_\_\_ Title of Signatory \_\_\_\_\_

Total Syndication Costs \_\_\_\_\_

CERTIFICATION OF CPA/TAX PROFESSIONAL:  
As the tax professional for the above-referenced low-income housing project, I certify under penalty of perjury, that the percentage of aggregate basis financed by tax-exempt bonds is: \_\_\_\_\_

Signature of Project CPA/Tax Professional \_\_\_\_\_ Date \_\_\_\_\_



## V. BASIS AND CREDITS - SECTION 1: BASIS AND CREDITS

### Determination of Eligible and Qualified Basis

#### A. Basis and Credits

	70% PVC for New Construction/ Rehabilitation	30% PVC for Acquisition
<b>Total Eligible Basis:</b>	\$27,120,145	
<b>Ineligible Amounts</b>		
Subtract All Grant Proceeds Used to Finance Costs in Eligible Basis:		
Subtract Non-Qualified Non-Recourse Financing:		
Subtract Non-Qualifying Portion of Higher Quality Units:		
Subtract Photovoltaic Credit (as applicable):		
Subtract Historic Credit (residential portion only):		
Subtract (specify other ineligible amounts):		
Subtract (specify other ineligible amounts):		
<b>Total Ineligible Amounts:</b>		
<b>Total Eligible Basis Amount Voluntarily Excluded:</b>	\$8,150,000	
<b>Total Basis Reduction:</b>	(\$8,150,000)	
<b>Total Requested Unadjusted Eligible Basis:</b>	\$18,970,145	
<b>Total Adjusted Threshold Basis Limit:</b>	\$27,543,331	
*Qualified Census Tract (QCT) or Difficult to Develop Area (DDA) Adjustment:	130%	100%
<b>Total Adjusted Eligible Basis:</b>	\$24,661,189	
Applicable Fraction:	100%	100%
<b>Qualified Basis:</b>	\$24,661,189	
<b>Total Qualified Basis:</b>	\$24,661,189	
<b>**Total Credit Reduction:</b>		
<b>Total Adjusted Qualified Basis:</b>	\$24,661,189	

\*130% boost if your project is located in a DDA or QCT, or Reg. Section 10317(d) as applicable.

(Boost is auto calculated from your selection in: II. APPLICATION - SECTION 2: GENERAL AND SUMMARY INFORMATION - B)

\*\*to be calculated in: "Points System". See Checklist.

#### B. Determination of Federal Credit

	New Construction /Rehabilitation	Acquisition
<b>Adjusted Qualified Basis, After Credit Reduction:</b>	\$24,661,189	
<b>*Applicable Percentage:</b>	9.00%	3.23%
<b>Subtotal Annual Federal Credit:</b>	\$2,219,507	
<b>Total Combined Annual Federal Credit:</b>	\$2,219,507	

\* Applicants are required to use these percentages in calculating credit at the application stage.



**C. Determination of Minimum Federal Credit Necessary For Feasibility**

<b>Total Project Cost</b>	\$30,378,055
<b>Permanent Financing</b>	\$9,960,633
<b>Funding Gap</b>	\$20,417,422
<b>Federal Tax Credit Factor</b>	\$0.91991

Federal tax credit factor must be at least \$1.00 for self-syndication projects or at least \$0.85 for all other projects.

<b>Total Credits Necessary for Feasibility</b>	\$22,195,070
<b>Annual Federal Credit Necessary for Feasibility</b>	\$2,219,507
<b>Maximum Annual Federal Credits</b>	\$2,219,507
<b>Equity Raised From Federal Credit</b>	\$20,417,422

<b>Remaining Funding Gap</b>	
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**If Applying For State Credit Complete Section (D) & (E)**

**D. Determination of State Credit**

	<b>NC/Rehab</b>	<b>Acquisition</b>
<b>State Credit Basis</b>	\$18,970,145	
Rehabilitation or new construction basis only (no acquisition basis), except in rare cases of At-Risk projects eligible for State Credit on the acquisition basis at the 0.13 factor when no 130% basis increase is used		
<b>Factor Amount</b>	30%	13%
<b>Maximum Total State Credit</b>	\$5,691,044	\$0

**E. Determination of Minimum State Credit Necessary for Feasibility**

<b>State Tax Credit Factor</b>	
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State tax credit factor must be at least \$0.80 for "certified" state credits; at least \$0.65 for self-syndication projects; or at least \$0.60 for all other projects

<b>State Credit Necessary for Feasibility</b>	
<b>Maximum State Credit</b>	
<b>Equity Raised from State Credit</b>	
<b>Remaining Funding Gap</b>	

**VI. POINTS SYSTEM - SECTION 1: POINTS SYSTEM**

**A maximum of 20 points shall be available in combining the cost efficiency, credit reduction, and public funds categories.**

**A. Cost Efficiency/Credit Reduction/Public Funds Maximum 20 Points**

**A(1) Cost Efficiency 20 Points**

Make a selection: Not applying for Cost Efficiency points

Projects total eligible basis that is below the maximum calculated threshold basis limits, including permitted adjustments receives 1 point for each full % below the maximum permitted adjusted threshold basis limits.

- 1) Project's adjusted threshold basis limits: \_\_\_\_\_
- 2) Project's total eligible basis: \_\_\_\_\_
- 3) Difference in threshold basis limits: \_\_\_\_\_
- 4) Calculated percent below adjusted threshold basis limits: 0% (Rounded down to the nearest whole percent)

**Total Points for Cost Efficiency: | 0**

**A(2) Credit Reduction 20 Points**

Credit Reduction: 0% (1 point for each full % that the qualified basis is reduced)

- 1) Total Qualified Basis: \$24,661,189
- 2) Credit Percent Reduction: 0%
- 3) Total Qualified Basis Reduction: \$0  
(This figure was rounded up to the nearest whole number on the worksheet "Basis & Credits")
- 4) Project's Total Adjusted Qualified Basis : \$24,661,189

**Total Points for Credit Reduction: | 0**

**A(3) Public Funds Section 20 Points**

Total committed funds (including assumptions), fee waivers, or value of donated land

**1 point for each full % of Total Development Cost (TDC) including the value of any donations or fee waivers**

<u>\$4,905,938</u>	<sup>1</sup> Federal, tribal, state or local funds
_____	<sup>2</sup> Outstanding principal balances of prior existing public or subsidized debt
_____	IRC 509(a)(1) local community foundation funds --does <b>NOT</b> include charitable foundations
_____	Awarded AHP funds
_____	Waiver of fees resulting in quantifiable cost savings and not required by federal or state law
_____	<sup>3</sup> Land donated by a public entity, or land leased from a public entity
_____	<sup>3</sup> Land donated as part of an inclusionary housing ordinance or other negotiated development agreements
_____	<sup>4</sup> Public contributions of off-site costs
<u>\$4,741,604</u>	<sup>5</sup> Private "tranche B" loan points value --calculated in "Final Tie Breaker Self-Score" spreadsheet
Total committed funds, fee waivers, or value of donated land:	<u>\$9,647,542</u>
***Total project cost:	<u>\$30,378,055</u>
Percentage of funds versus TDC:	<u>31%</u> (rounded down)

<sup>1</sup> All loans must be "soft," having terms (or remaining terms) in excess of 15 years, and below market interest rates, interest accruals, or residual receipts payments for at least the first 15 years of their terms. The maximum below-market interest rate allowed for scoring purposes is 4% simple, or the applicable federal rate if compounding. RHS Section 514 and 515 financing is considered soft debt for purposes of scoring under this category. There must be conclusive evidence presented in the application that any new public funds have been firmly committed as stated in Regulation Section 10325(c)(1)(C). Please see also Checklist Items, Tab 1.

<sup>2</sup> If the principal balances of prior publicly funded or subsidized loans are to be assumed, documented approval of the loan assumption or other required procedure by the public agency holding the promissory note must be provided. Accrued interest recast as principal under a new loan agreement will not be considered in scoring. See also Checklist Items, Tabs 1 and 20.

<sup>3</sup> To receive points in this category, land and building values must be supported by an independent, third party appraisal consistent with Regulation Section 10322(h)(9). Donated land value must be included in Total Project Cost and the Sources and Uses Budget. Evidence of land value is required (see Tab 1).

<sup>4</sup> Off-site costs must be documented as waived fees pursuant to a nexus study or must be developed by a sponsor as a condition of local approval. Please review Regulation Section 10325(c)(1)(C) for a more complete description of requirements.

<sup>5</sup> Private "tranche B" loans underwritten based on rent differentials attributable to rent subsidies. Calculate in **Final Tie Breaker Self-Score**.

<b>Total Points for Public Funds:</b>	<b>31</b>
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<b>Total Points for Cost Efficiency, Credit Reduction, &amp; Public Funds:</b>	<b>31</b>
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**B. General Partner and Management Company Characteristics**

**Maximum 9 Points**

**B(1) General Partner Experience**

**6 Points**

**General Partner Name:**

Housing Authority of the County of Santa Barbara

**Select from ONE of the following two options:**

5 or more projects in service more than 3 years, including 1 in service more than 5 years and 2 California LIHTC projects

**Special Needs housing type project opting for 5 project experience category:**

Yes

**For Special Needs housing type projects applying through the Nonprofit or Special Needs set-asides only:**

(select one if applicable)

**To qualify for this option, all projects must qualify as Special Needs. The California LIHTC project need not be one of the Special Needs projects.**

To receive points under this subsection for projects in existence for more than 3 years from the filing deadline date, the applicant must submit a certification from a 3rd party certified public accountant (CPA) that the projects for which points are requested have maintained a positive operating cash flow from typical residential income alone (e.g. rents, rental subsidies, late fees, forfeited deposits, etc.) for the year in which each development's last financial statement has been prepared and have funded reserves in accordance with the partnership agreement and any applicable loan documents. This certification must list the specific projects for which the points are being requested. The CPA certification may be in the form of an agreed upon procedure report that includes funded reserves as of the report date, which shall be within 60 days of the application deadline, unless the general partner or key person has no current projects which are eligible for points in which case the report date shall be after the date from which the general partner or key person separated from the last eligible project. To obtain points for projects previously owned by the proposed general partner, a similar certification must be submitted with respect to the last full year of ownership by the proposed general partner, along with verification of the number of years that the project was owned by that general partner. This certification must list the specific projects for which the points are being requested.

<b>Total Points for General Partner Experience:</b>	<b>6</b>
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**B(2) Management Company Experience**

**3 Points**

Select from ONE of the following two options:

11 or more projects managed more than 3 years, including 2 California LIHTC projects

Special Needs housing type project opting for 11 project experience category: **Yes**

For Special Needs housing type projects applying through the Nonprofit or Special Needs set-asides only:

2-3 Special Needs projects managed more than 3 years, including 1 California LIHTC project

To qualify for this option, all projects must qualify as Special Needs. The California LIHTC project need not be one of the Special Needs projects.

**Management Company Name:**

Housing Authority of the County of Santa Barbara

**Total Points for Management Company Experience: 3**

Points in subsections (A) and (B) above will be awarded in the highest applicable category and are not cumulative. For maximum points in either subsection (A) or (B) above, a completed application attachment for the general partner or for the management agent, respectively, must be provided. For points to be awarded in subsection (B), an enforceable management agreement executed by both parties for the subject application must be submitted at the time of application. "Projects" as used in this subsections (A) and (B) means multifamily, rental, affordable developments of over 10 units that are subject to a recorded regulatory agreement or, in the case of housing on tribal lands, where federal HUD funds have been utilized in affordable rental developments. General Partner and Management Company experience points may be given based on the experience of the principals involved, or on the experience of municipalities or other nonprofit entities that have experience but have formed single-asset entities for each project in which they have participated, notwithstanding that the entity itself would not otherwise be eligible for such points. Alternatively, a management company may receive 2 points if it provides evidence that the management agent assigned to the project, either on-site or with management responsibilities for the site, has been certified, prior to application deadline, by a housing tax credit certification examination by a nationally recognized housing tax credit compliance entity and be on a list maintained by the Committee. These points may substitute for other management company experience but will not be awarded in addition to such points.

General partners and management companies with fewer than 2 active California LIHTC projects for more than 3 years, and general partners and management companies for projects requesting points under the special needs categories with no active California LIHTC projects for more than 3 years, should refer to Regulation Section 10325(c)(2) and Checklist Items Tabs 21 and 22 for additional requirements.

**Total Points for General Partner & Management Company Experience: 9**

**C. Housing Needs**

**Maximum 10 Points**

Special Needs

**10 Points**

Select one if project is a scattered site acquisition and/or rehabilitation : N/A

**Total Points for Housing Needs: 10**

**D. Site & Service Amenities**

**D(1) Site Amenities**

**Maximum 15 Points**

Amenities must be appropriate to the tenant population served. To receive points the amenity must be in place at the time of application. TCAC Regulation Sections 10325(c)(5)(A), 10325(c)(5)(A)(1) and 10325(c)(5)(A)(5) provide information on the limited exceptions to this requirement. The application must include a map scaled for distance using a standardized radius from the development site as determined by the Committee. Measurement from the project to a site must not cross significant physical barriers. The map must show the distance of the site amenities from the development site. An application proposing a project located on multiple scattered sites shall be scored proportionately in the site and service amenities based upon (i) each site's score, and (ii) the percentage of units represented by each site, except that for scattered site projects of less than 20 units, service amenities shall be scored in the aggregate across all sites. Applicants must provide color photographs, a contact person and a contact telephone number for each requested site amenity. Any inaccurate information will be subject to negative points. No more than 15 points will be awarded in this category. Only one point award will be available in each of the subcategories (a-h) listed below. Site amenity points are not applicable to projects that apply and are awarded under the Native American apportionment. However, for those applicants unsuccessful in the apportionment and considered under the Rural set-aside, site amenity scoring will be applicable.

Amenities may include:

**a) Transit**

- (i) Located where there is a bus rapid transit station, light rail station, commuter rail station, ferry terminal, bus station, or public bus stop within 1/3 mile of the project site with service at least every 30 minutes during the hours of 7-9 a.m. and 4-6 p.m. Monday through Friday (or at least two departures during each peak period for the commuter rail station or ferry terminal), and the project's density exceeds 25 units per acre. **7 Points**
- (ii) The project site is within 1/3 mile of a bus rapid transit station, light rail station, commuter rail station, ferry terminal, bus station, or public bus stop with service at least every 30 minutes during the hours of 7-9 a.m. and 4-6 p.m. Monday through Friday (or at least two departures during each peak period for the commuter rail station or ferry terminal). **6 Points**
- (iii) The project site is within 1/2 mile of a bus rapid transit station, light rail station, commuter rail station, ferry terminal, bus station, or public bus stop with service at least every 30 minutes during the hours of 7-9 a.m. and 4-6 p.m. Monday through Friday (or at least two departures during each peak period for the commuter rail station or ferry terminal). **5 Points**
- (iv) The project site is within 1/3 mile of a bus rapid transit station, light rail station, commuter rail station, ferry terminal, bus station, or public bus stop. (For rural set-aside projects, these points may be awarded where van or dial-a-ride service is provided to tenants.) **4 Points**
- (v) The project site is within 1/2 mile of a bus rapid transit station, light rail station, commuter rail station, ferry terminal, bus station, or public bus stop. **3 Points**

Select one:  (i)

In addition to meeting one of the categories above (i through v), points are available to applicants committing to provide residents free transit passes or discounted passes to each rent restricted unit for at least 15 years:

Select one:  N/A

N/A A private bus or transit system providing free service may be substituted with prior approval from the CTCAC Executive Director. This prior approval must be received before the application deadline and the bus or transit system must meet the relevant headway and distance criteria stated above. If pre-approved, select applicable point category above.

<b>Total Points for Transit Amenity:</b>	<b>7</b>
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**b) Public Park**

- (i) The site is within 1/2 mile of a public park (1 mile for Rural set-aside projects) (not including school grounds unless there is a bona fide, formal joint-use agreement between the jurisdiction responsible for the park's/recreation facilities and the school district or private school providing availability to the general public of the school grounds and/or facilities) or a community center accessible to the general public. **3 Points**  

Joint-use agreement (if yes, please provide a copy)  N/A
- (ii) The site is within 3/4 mile (1.5 miles for Rural set-aside). **2 Points**

Select one:  (i)

<b>Total Points for Public Park Amenity:</b>	<b>3</b>
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**c) Book-Lending Public Library**

- (i) The site is within 1/2 mile of a book-lending public library that also allows for inter-branch lending when in a multi-branch system (1 mile for Rural set-aside projects). **3 Points**
- (ii) The site is within 1 mile of a book-lending public library that also allows for inter-branch lending when in a multi-branch system (2 miles for Rural set-aside projects). **2 Points**

Select one:  (ii)

<b>Total Points for Public Library Amenity:</b>	<b>2</b>
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**d) Full-Scale Grocery Store, Supermarket, Neighborhood Market, or Farmers' Market**

Please refer to Checklist Items for supporting documentation requirements

- (i) The site is within 1/2 mile of a full scale grocery store/supermarket of at least 25,000 gross interior square feet where staples, fresh meat, and fresh produce are sold (1 mile for Rural set-aside projects). **5 Points**
- (ii) The site is within 1 mile of a full scale grocery store/supermarket of at least 25,000 gross interior square feet where staples, fresh meat, and fresh produce are sold (2 miles for Rural set-aside projects). **4 Points**
- (iii) The site is within 1.5 miles of a full scale grocery store/supermarket of at least 25,000 gross interior square feet where staples, fresh meat, and fresh produce are sold (3 miles for Rural set-aside projects). **3 Points**
- (iv) The site is within 1/4 mile of a neighborhood market of 5,000 gross interior square feet or more where staples, fresh meat, and fresh produce are sold (1/2 mile for Rural set-aside projects). **4 Points**
- (v) The site is within 1/2 mile of a neighborhood market of 5,000 gross interior square feet or more where staples, fresh meat, and fresh produce are sold (1 mile for Rural set-aside projects). **3 Points**
- (vi) The site is within 1/2 mile of a weekly farmers' market certified by the California Federation of Certified Farmers' Markets, and operating at least 5 months in a calendar year. **2 Points**
- (vii) The site is within 1 mile of a weekly farmers' market certified by the California Federation of Certified Farmers' Markets, and operating at least 5 months in a calendar year. **1 Point**

Select one:  (ii)

<b>Total Points for Full-Scale Grocery Store/Supermarket or Convenience Market Amenity:</b>	<b>4</b>
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**e) Public Elementary, Middle, or High School**

(i) For a qualifying development, the site is within 1/4 mile of a public elementary school; 1/2 mile of a public middle school; or 1 mile of a public high school (an additional 1/2 mile for each public school type for Rural set-aside projects), and the site is within the attendance area of that school. **3 Points**

(ii) The site is within 3/4 mile of a public elementary school; 1 mile of a public middle school; or 1.5 miles of a public high school (an additional 1/2 mile for each public school type for Rural set-aside projects), and the site is within the attendance area of that school. **2 Points**

Select one: **N/A**

<b>Total Points for Public Elementary, Middle, or High School Amenity:</b>	<b>0</b>
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**f) Senior Developments: Daily Operated Senior Center**

(i) For a **senior development** the project site is within 1/2 mile of a daily operated senior center or a facility offering daily services to seniors (not on the project site) (1 mile for Rural set-aside). **3 Points**

(ii) The project site is within 3/4 mile of a daily operated senior center or a facility offering daily services to seniors (not on the project site) (1.5 miles for Rural Set-aside). **2 Points**

Select one: **N/A**

<b>Total Points for Daily Operated Senior Center Amenity:</b>	<b>0</b>
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**g) Special Needs or SRO Development: Population Specific Service Oriented Facility**

(i) For a **special needs or SRO development**, the site is located within 1/2 mile of a facility that operates to serve the population living in the development. **3 Points**

(ii) The project site is located within 1 mile of a facility that operates to serve the population living in the development. **2 Points**

Select one: **(ii)**

<b>Total Points for Population Specific Service Oriented Facility Amenity:</b>	<b>2</b>
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**h) Medical Clinic or Hospital**

(i) The site is within 1/2 mile (1 mile for Rural Set-aside) of a qualifying medical clinic with a physician, physician's assistant, or nurse practitioner onsite for a minimum of 40 hours each week, or hospital (not merely a private doctor's office). **3 Points**

(ii) The site is within 1 mile (1.5 miles for Rural Set-aside) of a qualifying medical clinic with a physician, physician's assistant, or nurse practitioner onsite for a minimum of 40 hours each week, or hospital (not merely a private doctor's office). **2 Points**

Select one: **(ii)**

<b>Total Points for Medical Clinic or Hospital Amenity:</b>	<b>2</b>
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**i) Pharmacy**

- (i) The site is within 1/2 mile of a pharmacy (1 mile for Rural Set-aside). (This category may be combined with the other site amenities above). **2 Points**
  
- (ii) The site is within 1 mile of a pharmacy (2 miles for Rural Set-aside). (This category may be combined with the other site amenities above). **1 Point**

Select one: (i)

<b>Total Points for Pharmacy:</b>	<b>2</b>
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**j) In-unit High Speed Internet Service**

- (i) High speed internet service with a 768 kilobits/second capacity provided in each unit free of charge to the tenants for a minimum of 15 years, and available within 6 months of the project's placed-in-service date. If internet service is selected, it must be provided even if it is not needed for points. **2 Points**
  
- (ii) **Rural set-aside only:** High speed internet service with a 768 kilobits/second capacity provided in each unit free of charge to the tenants for a minimum of 15 years, and available within 6 months of the project's placed-in-service date. If internet service is selected, it must be provided even if it is not needed for points. **3 Points**

Select one: N/A

<b>Total Points for Internet Service:</b>	<b>0</b>
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<b>Total Points for Site Amenities:</b>	<b>22</b>
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**Site Amenity Contact List:**

Amenity Name: Santa Maria Area Transit  
 Address: Onsite-Depot/Mill Street & Railroad  
 City, Zip: Santa Maria, 93458  
 Contact Person:  
 Phone: (805) 928-5624 Ext.: 8574  
 Amenity Type: Transit Station/Transit Stop  
 Website: rideSMAT.com  
 Distance in miles: .004 miles & .118 miles

Amenity Name: Veterans Memorial Park  
 Address: 313 Tunnell Street  
 City, Zip: Santa Maria, 93454  
 Contact Person: Alexander Posada  
 Phone: (805) 925-0951 Ext.: 2260  
 Amenity Type: Public Park  
 Website: www.cityofsantamaria.org  
 Distance in miles: .333 miles

Amenity Name: Santa Maria Public Library  
 Address: 421 S. McClelland Street  
 City, Zip: Santa Maria, CA 93454  
 Contact Person: Mary Housel  
 Phone: (805) 925-0994 Ext.: 2321  
 Amenity Type: Book-Lending Public Library  
 Website: www.cityofsantamaria.org/city-gov  
 Distance in miles: .615 miles

Amenity Name: Walmart  
 Address: 500 S. Blosser Road  
 City, Zip: Santa Maria, 93458  
 Contact Person: Mary Ann Eckert  
 Phone: (805) 349-7885 Ext.:  
 Amenity Type: Grocery/Farmers' Market  
 Website: www.walmart.com/store/5659  
 Distance in miles: .589 miles

Amenity Name: Vons  
 Address: 817 East Main Street  
 City, Zip: Santa Maria, 93454  
 Contact Person: Kevin G. Kennemann  
 Phone: (805) 922-0772 Ext.:  
 Amenity Type: Grocery/Farmers' Market  
 Website: http://local.vons.com/ca/santa-mar  
 Distance in miles: 1.140 miles

Amenity Name: Fairlawn Elementary  
 Address: 120 Mary Drive  
 City, Zip: Santa Maria, 93458  
 Contact Person: Martha Mansera  
 Phone: (805) 361-7500 Ext.: 7510  
 Amenity Type: Public Elementary/Middle/High Scho  
 Website: smbdsfairlawn.ss5.sharpschool.com  
 Distance in miles: .066 miles

Amenity Name: Good Samaritan Shelter  
 Address: 401 W. Morrison Avenue  
 City, Zip: Santa Maria, 93454  
 Contact Person: Sylvia Bernard  
 Phone: (805) 346-8185 Ext.:  
 Amenity Type: Specific Service Oriented Facility  
 Website: www.goodsamshelter.net  
 Distance in miles: .715 miles

Amenity Name: Marian Health Center  
 Address: 117 W. Bunny  
 City, Zip: Santa Maria, 93458  
 Contact Person: Dr. Diana Garcia  
 Phone: (805) 739-3890 Ext.:  
 Amenity Type: Medical Clinic/Hospital  
 Website: www.dignityhealth.org/marianregion  
 Distance in miles: .685 miles

Amenity Name: Riate Aid  
 Address: 345 Town Center East  
 City, Zip: Santa Maria, CA 93458  
 Contact Person: Robert Cutliss  
 Phone: (805) 925-1167 Ext.:  
 Amenity Type: Pharmacy  
 Website: riteaid.com/locations/ca/santa-maria  
 Distance in miles: .440 miles

Amenity Name:  
 Address:  
 City, Zip:  
 Contact Person:  
 Phone: Ext.:  
 Amenity Type:  
 Website:  
 Distance in miles:

## D(2) Service Amenities

Maximum 10 Points

Projects that provide high-quality services designed to improve the quality of life for tenants are eligible to receive points for service amenities. Services must be appropriate to meet the needs of the tenant population served and designed to generate positive changes in the lives of tenants. An application proposing a project located on multiple scattered sites (all sites within a five-mile diameter range) shall be scored proportionately in the site and service amenities based upon (i) each site's score, and (ii) the percentage of units represented by each site, except that for scattered site projects of less than 20 units, service amenities shall be scored in the aggregate across all

Except as provided below and in Reg. Section 10325(c)(5)(B), in order to receive points in this category physical space for service amenities must be available when the development is placed-in-service. Services space must be located inside the project and provide sufficient square footage, accessibility and privacy to accommodate the proposed services. The amenities must be available within 6 months of the project's placed-in-service date. Applicants must commit that services will be provided for a period of 15 years.

All services must be of a regular and ongoing nature and provided to tenants free of charge (except for day care services or any charges required by law). Services must be provided on-site except that projects may use off-site services within 1/2 mile of the development (1 1/2 mile for Rural set-aside projects) provided that they have a written agreement with the service provider enabling the development's tenants to use the services free of charge (except for day care and any charges required by law) and that demonstrate that provision of on-site services would be duplicative. All organizations providing services for which the project is claiming service amenities points must have at least 24 months experience providing services to one of the target populations to be served by the project.

**Items 1 through 6 are applicable to Large Family, Senior, and At-Risk projects. Items 7 through 12 are applicable to Special Needs and SRO projects.** Items 1 through 12 are mutually exclusive. One proposed service may not receive points under two different categories.

Applications must include a services sources and uses budget clearly describing all anticipated income and expenses associated with the services program and that aligns with the services commitments provided (i.e. contracts, MOUs, letters, etc.) Applications shall receive points for services only if the proposed services budget adequately accounts for the level of service. The budgeted amount must reasonably be expected to cover the costs of the proposed level of service. **PLEASE REFER TO REGULATION SECTION 10325(c)(5)(B) FOR COMPLETE SERVICE AMENITY POINTS REQUIREMENTS.**

No more than 10 points will be awarded in this category. **The service budget spreadsheet must be completed.** Amenities may include, but are not limited to:

### **a) Large Family, Senior, At-Risk projects:**

- |            |  |                 |
|------------|--|-----------------|
| <b>N/A</b> | (1) <b>Service Coordinator.</b> Responsibilities must include, but are not limited to: (a) providing tenants with information about available services in the community, (b) assisting tenants to access services through referral and advocacy, and (c) organizing community-building and/or other enrichment activities for tenants (such as holiday events, tenant council, etc.). <b>Minimum ratio of 1 Full Time Equivalent (FTE) Service Coordinator to 600 bedrooms.</b>                                    | <b>5 points</b> |
| <b>N/A</b> | <b>Service Coordinator</b> as listed above, except:<br><b>Minimum ratio of 1 FTE Service Coordinator to 1,000 bedrooms.</b>  | <b>3 points</b> |
| <b>N/A</b> | (2) <b>Other Services Specialist.</b> Must provide individualized assistance, counseling and/or advocacy to tenants, such as to assist them to access education, secure employment, secure benefits, gain skills or improve health and wellness. Includes, but is not limited to: Vocational/Employment Counselor, ADL or Supported Living Specialist, Substance Abuse or Mental Health Counselor, Peer Counselor, Domestic Violence Counselor. <b>Minimum ratio of 1 FTE Services Specialist to 600 bedrooms.</b> | <b>5 points</b> |

<u>N/A</u>	<b>Other Services Specialist</b> as listed above, except: <b>Minimum ratio of 1 FTE Services Specialist to 1,000 bedrooms.</b>	<b>3 points</b>
<u>N/A</u>	(3) <b>Adult educational, health and wellness, or skill building classes.</b> Includes but is not limited to: financial literacy, computer training, home-buyer education, GED, resume building, ESL, nutrition, exercise, health information/awareness, art, parenting, on-site food cultivation and preparation, and smoking cessation classes. <b>Minimum of 84 hours instruction each year (42 hours for small developments of 20 units or less).</b>	<b>7 points</b>
<u>N/A</u>	<b>Adult educational, health &amp; wellness, or skill building classes</b> as listed above, except: <b>Minimum of 60 hours instruction each year (30 hours for small developments).</b>	<b>5 points</b>
<u>N/A</u>	<b>Adult educational, health &amp; wellness, or skill building classes</b> as listed above, except: <b>Minimum of 36 hours instruction each year (18 hours for small developments).</b>	<b>3 points</b>
<u>N/A</u>	(4) <b>Health and wellness services and programs.</b> Such services and programs shall provide individualized support to tenants (not group classes) and need not be provided by licensed individuals or organizations. Includes, but is not limited to visiting nurses programs, intergenerational visiting programs, or senior companion programs. <b>Minimum of 100 hours of services per year for each 100 bedrooms.</b>	<b>5 points</b>
<u>N/A</u>	<b>Health and wellness services and programs</b> as listed above, except: <b>Minimum of 60 hours of services per year for each 100 bedrooms.</b>	<b>3 points</b>
<u>N/A</u>	<b>Health and wellness services and programs</b> as listed above, except: <b>Minimum of 40 hours of services per year for each 100 bedrooms.</b>	<b>2 points</b>
<u>N/A</u>	(5) <b>Licensed child care.</b> Shall be available 20 hours or more per week, Monday through Friday, to residents of the development. (Only for large family projects or other projects in which at least 25% of units are 3 bedrooms or larger.)	<b>5 points</b>
<u>N/A</u>	(6) <b>After school program for school age children.</b> Includes, but is not limited to tutoring, mentoring, homework club, art and recreational activities. (Only for large family projects or other projects in which at least 25% of units are 3 bedrooms or larger). <b>Minimum of 10 hours per week, offered weekdays throughout the school year.</b>	<b>5 points</b>
<u>N/A</u>	<b>After school program for school age children</b> as listed above, except: <b>Minimum of 6 hours per week, offered weekdays throughout the school year.</b>	<b>3 points</b>
<u>N/A</u>	<b>After school program for school age children</b> as listed above, except: <b>Minimum of 4 hours per week, offered weekdays throughout the school year.</b>	<b>2 points</b>
<b><u>b) Special Needs and SRO projects:</u></b>		
<u>N/A</u>	(7) <b>Case Manager.</b> Responsibilities must include (but are not limited to) working with tenants to develop and implement an individualized service plan, goal plan or independent living plan. <b>Minimum ratio of 1 Full Time Equivalent (FTE) Case Manager to 100 bedrooms.</b>	<b>5 points</b>
<u>N/A</u>	<b>Case Manager</b> as listed above, except: <b>Minimum ratio of 1 FTE Case Manager to 160 bedrooms.</b>	<b>3 points</b>

<b>Yes</b>	(8) <b>Service Coordinator or Other Services Specialist.</b> Service coordinator responsibilities shall include, but are not limited to: (a) providing tenants with information about available services in the community, (b) assisting tenants to access services through referral and advocacy, and (c) organizing community-building and/or other enrichment activities for tenants (such as holiday events, tenant council, etc.). Other services specialist must provide individualized assistance, counseling and/or advocacy to tenants, such as to assist them to access education, secure employment, secure benefits, gain skills or improve health and wellness. Includes, but is not limited to: Vocational/Employment Counselor, ADL or Supported Living Specialist, Substance Abuse or Mental Health Counselor, Peer Counselor, Domestic Violence Counselor. <b>Minimum ratio of 1 FTE Service Coordinator or Other Services Specialist to 360 bedrooms.</b>	<b>5 points</b>
<b>N/A</b>	<b>Service Coordinator or Other Services Specialist</b> as listed above, except: <b>Minimum ratio of 1 FTE Case Manager to 600 bedrooms.</b>	<b>3 points</b>
<b>Yes</b>	(9) <b>Adult educational, health and wellness, or skill building classes.</b> Includes but is not limited to: financial literacy, computer training, home-buyer education, GED, resume building, ESL, nutrition, exercise, health information/awareness, art, parenting, on-site food cultivation and preparation, and smoking cessation classes. <b>Minimum of 84 hours of instruction each year (42 hours for small developments of 20 units or less).</b>	<b>5 points</b>
<b>N/A</b>	<b>Adult educational, health &amp; wellness, or skill building classes</b> as listed above, except: <b>Minimum of 60 hours of instruction each year (30 hours for small developments).</b>	<b>3 points</b>
<b>N/A</b>	<b>Adult educational, health &amp; wellness, or skill building classes</b> as listed above, except: <b>Minimum of 36 hours of instruction each year (18 hours for small developments).</b>	<b>2 points</b>
<b>N/A</b>	(10) <b>Health or behavioral health services</b> provided by appropriately-licensed organization or individual. Includes but is not limited to: health clinic, adult day health center, medication management services, mental health services and treatment, substance abuse services and treatment.	<b>5 points</b>
<b>N/A</b>	(11) <b>Licensed child care.</b> Shall be available 20 hours or more per week, Monday through Friday, to residents of the development. (Only for large family projects or other projects in which at least 30% of units are 3 bedrooms or larger.)	<b>5 points</b>
<b>N/A</b>	(12) <b>After school program for school age children.</b> Includes, but is not limited to tutoring, mentoring, homework club, art and recreational activities. (Only for large family projects or other projects in which at least 30% of units are 3 bedrooms or larger). <b>Minimum of 10 hours per week, offered weekdays throughout the school year.</b>	<b>5 points</b>
<b>N/A</b>	<b>After school program for school age children</b> as listed above, except: <b>Minimum of 6 hours per week, offered weekdays throughout the school year.</b>	<b>3 points</b>
<b>N/A</b>	<b>After school program for school age children</b> as listed above, except: <b>Minimum of 4 hours per week, offered weekdays throughout the school year.</b>	<b>2 points</b>

<b>The service budget spreadsheet must be completed.</b>	<b>Total Points for Service Amenities: 10</b>
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**E. Sustainable Building Methods**

**Maximum 5 Points**

REVIEW REG. SECTION 10325(c)(6) BEFORE PROCEEDING  
**APPLICANTS WILL BE HELD TO REGULATORY REQUIREMENTS. THE APPLICATION MAY CONTAIN ABBREVIATED DESCRIPTIONS OF THE REQUIREMENTS FOR THIS SECTION.**

**E(1) New Construction and Adaptive Reuse projects select from the following features:**

**Yes** a. Develop the project in accordance with the minimum requirements with any one of the following programs:  
GreenPoint Rated Program **5 Points**

**N/A** b. **ENERGY EFFICIENCY**  
**EITHER:** Energy efficiency as indicated in Reg. Section 10325(c)(6)(B) beyond the requirements in the 2016 Title 24, Part 6 of the California Building Code (2016 Standards):  
Better than the 2016 Standards **N/A** **0 Points**

If the local building department has determined that building permit applications submitted on or before December 31, 2016 are complete, then energy efficiency beyond the requirements in the 2013 Title 24, Part 6 of the California Building Code (2013 Standards)  
Better than the 2013 Standards **N/A** **0 Points**

**OR:** Energy efficiency with renewable energy that provides the following percentages of project tenants' energy loads:  
Low Rise (1-3 habitable stories) **N/A** **0 Points**

Multifamily of 4+ habitable stories **N/A** **0 Points**

**E(2) Rehabilitation projects select from the following features:**

**N/A** a. Develop the project in accordance with the minimum requirements with any one of the following programs:  
N/A **0 Points**

**N/A** b. Rehabilitate to improve energy efficiency; points awarded based on percentage decrease in estimated Time Dependent Valuation energy use post-rehabilitation:  
Improvement over current:  
N/A **0 Points**

**N/A** c. Additional rehabilitation project measures (chose one or more of the following three categories):  
 1. PHOTOVOLTAIC / SOLAR  
N/A **0 Points**

**N/A** 2. SUSTAINABLE BUILDING MANAGEMENT PRACTICES, INCLUDING BOTH OF THE FOLLOWING: **0 Points**  
 Develop project-specific maintenance manual, including information on all energy and green building features  
 Undertake formal building systems commissioning, retro-commissioning, or re-commissioning

**N/A** 3. INDIVIDUALLY METER (OR SUB-METER CURRENT MASTER-METERED) GAS, ELECTRICITY, OR CENTRAL HOT WATER SYSTEMS FOR ALL TENANTS **0 Points**

**E(3) New Construction and Rehabilitation projects:**

**N/A** d. WATER EFFICIENCY: **0 Points**  
N/A

To receive these points, the applicant and the project architect must certify in the application which of the above items will be included in the project's design and specifications, and further must certify at the project's placed-in-service date that the items were completed. In addition, certain point categories require completion of the TCAC Sustainable Building Method Workbook and accompanying documentation by a qualified energy analyst at application and placed-in-service stages. Refer to Reg. Section 10325(c)(6), Checklist Item Tab 25, and the TCAC website for requirements related to the TCAC Sustainable Building Method Workbook. Refer to Reg. Section 10325(c)(6)(G) for specific Compliance and Verification requirements. Projects receiving points under this category that fail to meet the requirements of Reg. Section 10325(c)(6) will be subject to negative points under Section 10325(c)(3).

<b>Total Points For Sustainable Building Methods:</b>	<b>5</b>
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**F. Lowest Income**

**F(1) Lowest Income Restriction for All Units**

**50 Points**

The "Percent of Area Median Income" category may be used only once. For instance, 50% of Income Targeted Units to Total Tax Credit Units at 50% of Area Median Income (AMI) cannot be used twice for 100% at 50% and receive 50 points, nor can 50% of Income Targeted Units to Total Tax Credit Units at 50% of Area Median Income for 25 points and 40% of Income Targeted Units to Total Units at 50% of Area Median Income be used for an additional 20 points. However, the "Percent of Income Targeted Units" may be used multiple times. For example, 50% of Targeted Units at 50% of Area Median Income for 25 points may be combined with another 50% of Targeted Units at 45% of Area Median Income to achieve the maximum points. All projects must score at least 45 points in this category to be eligible for 9% Tax Credit.

**RESYNDICATION PROJECTS CHOOSING HOLD HARMLESS RENTS CANNOT RECEIVE LOWEST INCOME POINTS FOR HOLD HARMLESS RENTS. CURRENT RENT LIMITS MUST BE USED FOR LOWEST INCOME POINT SCORING.**

\*Only projects competing in the Rural Set-aside may use the 55% AMI column and selected targeting in the 50% AMI column.

\*\*60% AMI is included as a place-holder and will not receive any additional points.

		Percent of Area Median Income (AMI)						
		**60%	*55%	50%	45%	40%	35%	30%
Percent of Income Targeted Units to Total Tax Credit Units (exclusive of mgr.'s units)	80%	0				45	47.5	50
	75%	0				42.5	45	47.5
	70%	0				40	42.5	45
	65%	0			35	37.5	40	42.5
	60%	0			32.5	35	37.5	40
	55%	0			30	32.5	35	37.5
	50%	0		25*	27.5	30	32.5	35
	45%	0		22.5*	25	27.5	30	32.5
	40%	0	17.5	20	22.5	25	27.5	30
	35%	0	15	17.5	20	22.5	25	27.5
	30%	0	12.5	15	17.5	20	22.5	25
	25%	0	10	12.5	15	17.5	20	22.5
	20%	0	7.5	10	12.5	15	17.5	20
15%	0	5	7.5	10	12.5	15	17.5	
10%	0	2.5	5	7.5	10	12.5	15	

Consolidate your units before entering your information into the table Do not enter any non-qualifying units into the table				
Number of Targeted Tax Credit Units	Percent of Area Median Income (AMI) (30%- 55%)*	Percentage of Units to Total Units (before rounding down)	Percent of Income Targeted Units to Total Tax Credit Units (exclusive of mgr.'s units)	Points Earned
8	30	10.26	10	15
	35	0.00	0	0
62	40	79.49	75	42.5
	45	0.00	0	0
8	50	10.26	10	5
	0 -Rural only	0.00	0	0
	0 -Rural only	0.00	0	0
	60	0.00	0	0
78	<b>Total Points Requested:</b>			<b>62.5</b>

\*IF 60% AMI UNITS ARE LESS THAN 10% OF TOTAL UNITS, LEAVE CELL E660 BLANK.

**F(2) Lowest Income for 10% of Total Restricted Units at 30% AMI**

**2 Points**

A project that agrees to have at least 10% of its units available for tenants with incomes no greater than 30% AMI and agrees to restrict the rents on those units accordingly can receive two additional points. The 30% AMI units must be spread across the various bedroom sizes, starting with the largest bedroom count units (e.g. four bedroom units) and working down to the smaller bedroom count units, assuring that at least 10% of the larger units are proposed at 30% AMI. So long as the project meets the 10% standard as a whole, the 10% standard need not be met among all of the smaller units. TCAC may correct applicant errors in carrying out this largest-to-smallest unit protocol.

Bedroom Selection	Total Number of Tax Credit Units per Bedroom Size	Number of Targeted Tax Credit Units @ 30% AMI	Percentage of Units to Total Units (by bedroom size)
5 BR	0	0	0.0000
4 BR	0	0	0.0000
3 BR	6	1	0.1667
2 BR	34	4	0.1176
1 BR	32	3	0.0938
SRO	6	0	0.0000
<b>Total:</b>	78	8	-

**Lowest Income for 10% of Total Restricted Units at 30% AMI Points:** 2

**Total Points for Lowest Income:** 64.5

**G. Readiness to Proceed**

Points are available to applications documenting each of the categories below, up to a maximum of 15 points. Within the application the following must be delivered (see Regulation Section 10325(c)(8) and the Checklist Items for additional information):

**Readiness to Proceed**

**Maximum 15 Points**

- Yes** (i) Enforceable commitment for all construction financing, as evidenced by executed commitment and payment of commitment fees **5 points**
- Yes** (ii) Evidence, as verified by the appropriate officials, that all environmental review clearances (CEQA, NEPA, applicable tribal land environmental reviews) necessary to begin construction, except for clearances related to loans with must pay debt service for which the applicant is not seeking public funds points or tiebreaker benefit (except the Tranche B calculation), are either finally approved or unnecessary **5 points**
- Yes** (iii) All necessary public or tribal land use approvals subject to the discretion of local or tribal elected officials **5 points**

15 points will be available to projects that document all of the above and are able to begin construction within 180 days of the Credit Reservation, as evidenced by submission of the following within 180 days\* of the Credit Reservation: updated application form and explanation of changes, executed construction contract, breakdown of lender-approved construction costs, recorded deeds of trust for all construction financing, binding commitments for permanent financing and any other required financing, a limited partnership agreement executed by the general partner and the investor providing the equity, payment of all construction lender fees, issuance of building permits (see TCAC Regulation Section 10325(c)(8) for additional guidance), and notice to proceed delivered to the contractor. If no construction lender is involved, evidence must be submitted within 180 days after the Credit Reservation is made that the equity partner has been admitted to the ownership entity and that an initial disbursement of funds has occurred. Failure to meet this timeline will result in rescission of the Credit Reservation. In addition to the above, all applicants receiving any points under this subsection must provide an executed Letter of Intent (LOI) from the project's equity partner within 90 days of the credit reservation. The LOI must include those features called for in the CTCAC application (See Appendix for requirements).

In the event that one or more of the above criteria have NOT been met, 5 points may be awarded for each one that has been met. In such cases, the 180-day requirements shall not apply to projects that do not obtain the maximum points in this category. The 90-day requirements apply to all projects requesting any points under this category.

\*After the Credit Reservation date TCAC will randomly assign a 180 day deadline for half of the awarded projects and a 194 day deadline for the remaining half of the projects.

<b>Total Points for Readiness to Proceed:</b>	<b>15</b>
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**H. Miscellaneous Federal and State Policies**

**Maximum 2 Points**

- |            |   |                 |
|------------|---|-----------------|
| <b>Yes</b> | (i) For applicants that agree that the Committee may exchange Federal Tax Credits for State Tax Credits in an amount that will yield equal equity as if only Federal Tax Credits were awarded.  | <b>2 Points</b> |
| <b>N/A</b> | (ii) Enhanced Accessibility and Visitability. Project design incorporates California Building Code Chapter 11(B) and the principles of Universal Designed listed in Reg. Section 10325(c)(9)(B) in at least half of the project's units.  | <b>2 Points</b> |
| <b>N/A</b> | (iii) Smoke Free Residence. The proposed project will have at least 1 nonsmoking building and incorporate prohibition of smoking into the lease agreements for the affected units. If a single building project, the project will designate contiguous units as nonsmoking.   | <b>2 Points</b> |
| <b>N/A</b> | (iv) Historic Preservation. The project proposes to incorporate historic tax credits.   | <b>1 Point</b>  |
| <b>N/A</b> | (v) Revitalization Area Project. The project is located within a QCT, a census tract in which at least 50% of the households have an income of less than 60% AMI, or a federal Promise Zone. The development will contribute to a concerted community revitalization plan as demonstrated by a letter from a local government official. | <b>2 Points</b> |
| <b>N/A</b> | (vi) Eventual Tenant Ownership. The project proposes to make tax credit units available for eventual tenant ownership.  | <b>1 Point</b>  |

<b>Total Points for Miscellaneous Federal and State Policies:</b>	<b>2</b>
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## VI. POINTS SYSTEM - SECTION 2: POINTS SYSTEM SUMMARY

**Total Possible Points: 138, Minimum Point Threshold: 117**

	APPLICANT POINTS	MAXIMUM POINTS	TOTAL POINTS
<b>A. Cost Efficiency, Credit Reduction, &amp; Public Funds</b>	<b>20</b>	<b>20</b>	<b>20</b>
A(1) <i>Cost Efficiency</i>	0	20	
A(2) <i>Credit Reduction</i>	0	20	
A(3) <i>Public Funds</i>	31	20	
<b>B. General Partner &amp; Management Company Experience</b>	<b>9</b>	<b>9</b>	<b>9</b>
A(1) <i>General Partner Experience</i>	6	6	
A(2) <i>Management Company Experience</i>	3	3	
<b>C. Housing Needs</b>	<b>10</b>	<b>10</b>	<b>10</b>
<b>D. Site &amp; Service Amenities</b>	<b>25</b>	<b>25</b>	<b>25</b>
D(1) <i>Site Amenities</i>	22	15	
D(2) <i>Service Amenities</i>	10	10	
<b>E. Sustainable Building Methods</b>	<b>5</b>	<b>5</b>	<b>5</b>
<b>F. Lowest Income &amp; 10% of Units Restricted @ 30% AMI</b>	<b>52.0</b>	<b>52.0</b>	<b>52.0</b>
F(1) <i>Lowest Income</i>	62.5	50.0	
F(2) <i>10% of Units Restricted @ 30% AMI</i>	2	2	
<b>G. Readiness to Proceed</b>	<b>15</b>	<b>15</b>	<b>15</b>
<b>H. Miscellaneous Federal and State Policies</b>	<b>2</b>	<b>2</b>	<b>2</b>
<b>*Negative Points (if any, please enter amount:)</b>		NO MAX	<b>0</b>
<b>Total Points:</b>			<b>138.0</b>

\*Negative points given to general partners, co-developers, management agents, consultants, or any member or agent of the Development Team may remain in effect for up to two calendar years, but in no event shall be in effect for less than one funding round. Furthermore, negative points may be assigned to one or more Development Team members, but do not necessarily apply to the entire Team. Negative points assigned by the Executive Director may be appealed to the Committee under appeal procedures enumerated in the regulations.

**VII. TIE BREAKER SYSTEM - FINAL TIE BREAKER SELF-SCORE**

This section is included in the application for self-scoring. Be aware that TCAC will use self scores to determine which projects undergo further review in the competition, including the verification of self scores, for possible reservation of tax credits. TCAC will not verify or evaluate every project's self score. Project's that self score too low to successfully compete for a reservation of tax credits will not undergo any further review by TCAC.

Review TCAC Reg. Section 10325(c)(10). Provide evidence of committed permanent public funds in Tab 20 and evidence of public subsidies, if any, in Tab 17.

Projects with commercial/non-residential costs will have committed public funds discounted by the percentage of the project proposed to be commercial or non-residential.

Ineligible off-site costs should be excluded from both numerators and denominators. Enter a positive number for the "Ineligible Offsites" under the list of leveraged soft financing below. Ineligible Off-site costs will be automatically excluded from both the numerators and the denominators.

Evidence of land value is required (see Tab 1). The value of the land per TCAC Regulations must be included in "Total residential project development costs" below as evidenced in Tab 1 of the application. Donated land value must be included in Total Project Cost and the Sources and Uses Budget.

Final Tie Breaker Formula:

$$\frac{\text{Committed, permanent, leveraged soft financing defraying residential costs X size factor X subsidy percentage factor}}{\text{Total residential project development costs}} + \left( \left( 1 - \frac{\text{Requested unadjusted eligible basis + amount of basis reduction up to leveraged soft financing exclusive of donated land and fee waivers}}{\text{Total residential project development costs}} \right) / 3 \right)$$

**SOFT FINANCING**

Tranche B, if applicable (calculate below)	\$4,741,604
Total donated land value	
Total fee waivers	
List leveraged soft financing <b>excluding</b> donated land and fee waivers:	
SB County HOME/In-Lieu Funds	\$1,800,000
County of SB Dept PH MHSA	\$2,380,938
Residual Receipts Loan - HACSB	\$725,000
<b>Less: Ineligible Offsites</b>	
Total leveraged soft financing excluding donated land and fee waivers	\$4,905,938
<b>TOTAL</b>	\$9,647,542

**BASIS REDUCTION**

Total basis reduction	\$8,150,000
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**MIXED USE PROJECTS**

For mixed-use projects, the permanent public fund numerator must be discounted/reduced by the mixed-use ratio below.

**Mixed-use projects:** Total commercial cost / Total project cost:

**THE PRORATED COMMERCIAL COST DEDUCTION TO SOFT FUNDS MUST BE CALCULATED FIRST, BEFORE APPLYING ANY SUBSIDY ADJUSTMENT/INCREASE TO THE NUMERATOR (REGULATION SECTION 10325(c)(10)(A)). TCAC staff may adjust this ratio as deemed appropriate.**

Sample formula (commercial costs) for numerator *Committed permanent soft funds defraying residential costs* =(G44)\*(1-J49)

**SIZE FACTOR**

New construction  
 Tax credit units:   
 Size factor:

**RENTAL/OPERATING SUBSIDY BOOST**

For projects with public operating or rental subsidies listed in Reg. Section 10325(c)(10)(A), calculate the percentage increase below and increase the soft funds numerator by the adjustment percentage.

**Operating and rental subsidies:** % of subsidized units:

89.744%

22.436%

Subsidy adjustment/increase to permanent public funds numerator  
(This adjustment is calculated in the numerator after any commercial cost adjustment).

The number of rental subsidy units and the number of operating subsidy units are cumulative, up to 100%.

**FINAL TIE BREAKER CALCULATION**

Soft financing less commercial proration	<u>\$9,647,542</u>		Requested unadjusted eligible basis	<u>\$18,970,145</u>
Soft financing with size factor	<u>\$10,998,198</u>			
With rental/operating subsidy boost	<u>\$13,465,742</u>			
	\$13,465,742		\$23,876,083	
	<u>\$30,378,055</u>		<u>\$30,378,055</u>	

+ (( 1 -  $\frac{23,876,083}{30,378,055}$  ) / 3) = **51.462%**

**Tranche B calculation**

For purposes of the public funds points section and the final tie breaker, a Tranche B loan is the lesser of the actual commitment amount or the following. Please note, an application must include a private Tranche B loan supported by a public subsidy to utilize this calculation.

**Rental Income Differential:**

Unit Type	# of Units	<u>Rent Limit:</u>	Public Subsidy Contract Rent	Calculated Annual Rent
		40% AMI (SRO/SpN) OR 50% AMI (ALL OTHER)		
Studio	6	\$590	\$1,074	\$34,848
1 bedroom	32	\$632	\$1,256	\$239,616
2 bedroom	26	\$758	\$1,477	\$224,328
3 bedroom	6	\$876	\$2,021	\$82,440
SRO				\$0
SRO				\$0
			<b>TOTAL</b>	<u>\$581,232</u>

Rental Income Differential	\$581,232
Less Vacancy	<u>5.0%</u>
Net Rental Income	\$552,170
Available for debt service	
@ 1.15 DSC ratio:	\$480,148
Loan term (years)	15
Interest rate (annual)	6.0%
DSC ratio	1.15
Loan amount per TCAC underwriting standards:	<u>\$4,741,604</u>
Actual Tranche B loan amount:	<u>\$4,750,000</u>

**15 YEAR PROJECT CASH FLOW PROJECTIONS** - Refer to TCAC Regulation Sections 10322(h)(22), 10325(f)(5), 10326(g)(4), 10327(f) and (g).

REVENUE	MULTIPLIER	YEAR 1	YEAR 2	YEAR 3	YEAR 4	YEAR 5	YEAR 6	YEAR 7	YEAR 8	YEAR 9	YEAR 10	YEAR 11	YEAR 12	YEAR 13	YEAR 14	YEAR 15
Gross Rent	1.025	\$586,716	\$601,384	\$616,418	\$631,829	\$647,625	\$663,815	\$680,411	\$697,421	\$714,856	\$732,728	\$751,046	\$769,822	\$789,068	\$808,794	\$829,014
Less Vacancy	10.00%	-58,672	-60,138	-61,642	-63,183	-64,762	-66,382	-68,041	-69,742	-71,486	-73,273	-75,105	-76,982	-78,907	-80,879	-82,901
Rental Subsidy	1.025	585,528	600,166	615,170	630,550	646,313	662,471	679,033	696,009	713,409	731,244	749,525	768,263	787,470	807,157	827,336
Less Vacancy	10.00%	-58,553	-60,017	-61,517	-63,055	-64,631	-66,247	-67,903	-69,601	-71,341	-73,124	-74,953	-76,826	-78,747	-80,716	-82,734
Miscellaneous Income	1.025	9,600	9,840	10,086	10,338	10,597	10,862	11,133	11,411	11,697	11,989	12,289	12,596	12,911	13,234	13,565
Less Vacancy	10.00%	-960	-984	-1,009	-1,034	-1,060	-1,086	-1,113	-1,141	-1,170	-1,199	-1,229	-1,260	-1,291	-1,323	-1,356
<b>Total Revenue</b>		<b>\$1,063,660</b>	<b>\$1,090,251</b>	<b>\$1,117,507</b>	<b>\$1,145,445</b>	<b>\$1,174,081</b>	<b>\$1,203,433</b>	<b>\$1,233,519</b>	<b>\$1,264,357</b>	<b>\$1,295,966</b>	<b>\$1,328,365</b>	<b>\$1,361,574</b>	<b>\$1,395,614</b>	<b>\$1,430,504</b>	<b>\$1,466,267</b>	<b>\$1,502,923</b>
<b>EXPENSES</b>																
Operating Expenses:	1.035															
Administrative		\$51,450	\$53,251	\$55,115	\$57,044	\$59,040	\$61,106	\$63,245	\$65,459	\$67,750	\$70,121	\$72,575	\$75,115	\$77,744	\$80,466	\$83,282
Management		58,612	60,664	62,787	64,984	67,259	69,613	72,049	74,571	77,181	79,882	82,678	85,572	88,567	91,667	94,875
Utilities		122,240	126,518	130,947	135,530	140,273	145,183	150,264	155,523	160,967	166,601	172,432	178,467	184,713	191,178	197,869
Payroll & Payroll Taxes		160,650	166,273	172,092	178,116	184,350	190,802	197,480	204,392	211,545	218,949	226,613	234,544	242,753	251,250	260,043
Insurance		0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Maintenance		97,495	100,907	104,439	108,094	111,878	115,793	119,846	124,041	128,382	132,876	137,526	142,340	147,322	152,478	157,815
Other Operating Expenses (specify):		25,300	26,186	27,102	28,051	29,032	30,048	31,100	32,189	33,315	34,481	35,688	36,937	38,230	39,568	40,953
<b>Total Operating Expenses</b>		<b>\$515,747</b>	<b>\$533,798</b>	<b>\$552,481</b>	<b>\$571,818</b>	<b>\$591,832</b>	<b>\$612,546</b>	<b>\$633,985</b>	<b>\$656,174</b>	<b>\$679,141</b>	<b>\$702,910</b>	<b>\$727,512</b>	<b>\$752,975</b>	<b>\$779,329</b>	<b>\$806,606</b>	<b>\$834,837</b>
Tenant Internet Expense*	1.035	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Service Amenities	1.035	36,500	37,778	39,100	40,468	41,885	43,351	44,868	46,438	48,064	49,746	51,487	53,289	55,154	57,084	59,082
Replacement Reserve		24,000	24,000	24,000	24,000	24,000	24,000	24,000	24,000	24,000	24,000	24,000	24,000	24,000	24,000	24,000
Real Estate Taxes	1.020	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Other (Specify): MHSA Annual Adr	1.000	10,000	10,000	10,000	10,000	10,000	10,000	10,000	10,000	10,000	10,000	10,000	10,000	10,000	10,000	10,000
Other (Specify):	1.035	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
<b>Total Expenses</b>		<b>\$586,247</b>	<b>\$605,576</b>	<b>\$625,581</b>	<b>\$646,286</b>	<b>\$667,716</b>	<b>\$689,896</b>	<b>\$712,853</b>	<b>\$736,613</b>	<b>\$761,204</b>	<b>\$786,656</b>	<b>\$812,999</b>	<b>\$840,264</b>	<b>\$868,483</b>	<b>\$897,690</b>	<b>\$927,920</b>
<b>Cash Flow Prior to Debt Service</b>		<b>\$477,412</b>	<b>\$484,675</b>	<b>\$491,926</b>	<b>\$499,159</b>	<b>\$506,365</b>	<b>\$513,537</b>	<b>\$520,666</b>	<b>\$527,744</b>	<b>\$534,762</b>	<b>\$541,709</b>	<b>\$548,575</b>	<b>\$555,349</b>	<b>\$562,020</b>	<b>\$568,576</b>	<b>\$575,004</b>
<b>MUST PAY DEBT SERVICE</b>																
Berkeley Point - Tranche B Loan		411,816	411,816	411,816	411,816	411,816	411,816	411,816	411,816	411,816	411,816	411,816	411,816	411,816	411,816	411,816
		0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
		0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
<b>Total Debt Service</b>		<b>\$411,816</b>	<b>\$411,816</b>	<b>\$411,816</b>	<b>\$411,816</b>	<b>\$411,816</b>	<b>\$411,816</b>	<b>\$411,816</b>	<b>\$411,816</b>	<b>\$411,816</b>	<b>\$411,816</b>	<b>\$411,816</b>	<b>\$411,816</b>	<b>\$411,816</b>	<b>\$411,816</b>	<b>\$411,816</b>
<b>Cash Flow After Debt Service</b>		<b>\$65,596</b>	<b>\$72,859</b>	<b>\$80,110</b>	<b>\$87,343</b>	<b>\$94,549</b>	<b>\$101,721</b>	<b>\$108,850</b>	<b>\$115,928</b>	<b>\$122,946</b>	<b>\$129,893</b>	<b>\$136,759</b>	<b>\$143,533</b>	<b>\$150,204</b>	<b>\$156,760</b>	<b>\$163,188</b>
Percent of Gross Revenue		5.55%	6.01%	6.45%	6.86%	7.25%	7.61%	7.94%	8.25%	8.54%	8.80%	9.04%	9.26%	9.45%	9.62%	9.77%
25% Debt Service Test		15.93%	17.69%	19.45%	21.21%	22.96%	24.70%	26.43%	28.15%	29.85%	31.54%	33.21%	34.85%	36.47%	38.07%	39.63%
Debt Coverage Ratio		1.159	1.177	1.195	1.212	1.230	1.247	1.264	1.282	1.299	1.315	1.332	1.349	1.365	1.381	1.396
<b>OTHER FEES**</b>																
GP Partnership Management Fee		\$12,000	\$12,360	\$12,731	\$13,113	\$13,506	\$13,911	\$14,329	\$14,758	\$15,201	\$15,657	\$16,127	\$16,611	\$17,109	\$17,622	\$18,151
LP Asset Management Fee		7,500	7,725	7,957	8,195	8,441	8,695	8,955	9,224	9,501	9,786	10,079	10,382	10,693	11,014	11,344
Incentive Management Fee																
Non-Profit Partnership Management Fee		12,000	\$12,360	\$12,731	\$13,113	\$13,506	\$13,911	\$14,329	\$14,758	\$15,201	\$15,657	\$16,127	\$16,611	\$17,109	\$17,622	\$18,151
<b>Total Other Fees</b>		<b>31,500</b>	<b>32,445</b>	<b>33,418</b>	<b>34,421</b>	<b>35,454</b>	<b>36,517</b>	<b>37,613</b>	<b>38,741</b>	<b>39,903</b>	<b>41,100</b>	<b>42,333</b>	<b>43,603</b>	<b>44,911</b>	<b>46,259</b>	<b>47,647</b>
Remaining Cash Flow		\$34,096	\$40,414	\$46,692	\$52,922	\$59,095	\$65,204	\$71,238	\$77,187	\$83,043	\$88,792	\$94,426	\$99,930	\$105,293	\$110,501	\$115,541
Deferred Developer Fee**																
Residual or Soft Debt Payments**																
HACSB Carryback Note		\$17,048	\$20,207	\$23,346	\$26,461	\$29,548	\$32,602	\$35,619	\$38,594	\$41,522	\$44,396	\$47,213	\$49,965	\$52,647	\$55,251	\$57,771
Public Loans		17,048	\$20,207	\$23,346	\$26,461	\$29,548	\$32,602	\$35,619	\$38,594	\$41,522	\$44,396	\$47,213	\$49,965	\$52,647	\$55,251	\$57,771

\*9% and 4% + state credit applications should include the cost of tenant internet service if requested in the Points System site amenity section.

\*\*Other Fees and all payments made from cash flow after must pay debt should be completed according to the terms of the partnership agreement (or equivalent ownership entity terms). Please re-order line items consistent with any "order of priority" terms. **These items are to be completed when submitting an updated application for the Carryover, Readiness, Final Reservation, and Placed-in-Service deadlines.**