



**CALIFORNIA TAX CREDIT ALLOCATION COMMITTEE**  
**2017 COMPETITIVE 9% APPLICATION FOR LOW-INCOME HOUSING TAX CREDITS**  
June 1, 2017 Version

**II. APPLICATION - SECTION 1: APPLICANT STATEMENT, CERTIFICATION AND NOTARY**

**APPLICANT:** Sunnydale Parcel Q Housing Partners, LP

**PROJECT NAME:** Sunnydale Parcel Q

PLEASE INCLUDE APPLICATION FEE WITH APPLICATION SUBMISSION  
(CHECK ONLY)

The undersigned applicant hereby makes application to the California Tax Credit Allocation Committee ("TCAC") for a reservation of Federal, or Federal and State Low-Income Housing Tax Credits ("Credits") in the amount(s) of:

\$2,500,000 annual Federal Credits, and  
                     total State Credits

for the purpose of providing low-income rental housing as herein described. I understand that Credit amount(s) preliminarily reserved for this project, if any, may be adjusted over time based upon changing project costs and financial feasibility analyses which TCAC is required to perform on at least three occasions.

Election to sell ("certificate") state credits: No By selecting "Yes" or "No" in the box immediately before, I hereby make an irrevocable election to sell ("certificate") or not sell all or any portion of the state credit, as allowed pursuant to Revenue and Taxation Code Sections 12206(o), 17058(q), and 23610.5(r). I further certify that the applicant is a non-profit entity, and that the state credit pricing will be at least 80 cents per dollar.

I agree it is my responsibility to provide TCAC with the original complete application and the Local Reviewing Agency an exact copy of the application. I agree that I have included a letter from the local government and the appropriate Local Reviewing Agency of the jurisdiction in which the project is located identifying the agency designated as the Local Reviewing Agency for the Tax Credit Allocation Committee. I agree that it is also my responsibility to provide such other information as TCAC requests as necessary to evaluate my application. I represent that if a reservation or allocation of Credit is made as a result of this application, I will also furnish promptly such other supporting information and documents as may be requested. I understand that TCAC may verify information provided and analyze materials submitted as well as conduct its own investigation to evaluate the application. I recognize that I have an affirmative duty to inform TCAC when any information in the application or supplemental materials is no longer true and to supply TCAC with the latest and accurate information.

I acknowledge that if I receive a reservation of Tax Credits, I will be required to submit requisite documentation at each of the following stages: for a carryover allocation; for readiness to proceed requirements if applicable; and after the project is placed-in-service.

I represent I have read Section 42 of the Internal Revenue Code (IRC) pertaining to Federal Tax Credits, and if applying for State Tax Credits, I represent I have also read California Health and Safety Code Sections 50199.4 et seq. and California Revenue and Taxation Code Sections 12206, 17058, and 23610.5 pertaining to the State Tax Credit program. I understand that the Federal and State Tax Credit programs are complex and involve long-term maintenance of housing for qualified low-income households. I acknowledge that TCAC has recommended that I seek advice from my own tax attorney or tax advisor.

I represent that I have read and understand the requirements set forth in Regulation Section 10322(j) pertaining to re-applications for Credit.

I certify that I have read and understand the provisions of Sections 10322(a) through (h). No additional documents in support of the basic thresholds or point selection categories shall be accepted from the applicant beyond the application filing deadline, unless the Executive Director, at his or her sole discretion, determines that the deficiency is a clear reproduction or application assembly error, or an obviously transposed number. In such cases, applicants shall be given up to five (5) business days from the date of receipt of staff notification, to submit said documents to complete the application. For threshold omissions other than reproduction or assembly errors, the Executive Director may request additional clarifying information from other government entities.

I agree to hold TCAC, its members, officers, agents, and employees harmless from any matters arising out of or related to the Credit programs.

I agree that TCAC will determine the Credit amount to comply with requirements of IRC Section 42 but that TCAC in no way warrants the feasibility or viability of the project to anyone for any purpose. I acknowledge that TCAC makes no representation regarding the effect of any tax Credit which may be allocated and makes no representation regarding the ability to claim any Credit which may be allocated.

I acknowledge that all materials and requirements are subject to change by enactment of federal or state legislation or promulgation of regulations.

In carrying out the development and operation of the project, I agree to comply with all applicable federal and state laws regarding unlawful discrimination and will abide by all Credit program requirements, rules, and regulations.

I acknowledge that neither the Federal nor the State Tax Credit programs are entitlement programs and that my application will be evaluated based on the Credit statutes, regulations, and the Qualified Allocation Plan adopted by TCAC which identify the priorities and other standards which will be employed to evaluate applications.

I acknowledge that a reservation of Federal or State Tax Credits does not guarantee that the project will qualify for Tax Credits. Both Federal law and the state law require that various requirements be met on an ongoing basis. I agree that compliance with these requirements is the responsibility of the applicant.

I acknowledge that the information submitted to TCAC in this application or supplemental thereto may be subject to the Public Records Act or other disclosure. I understand that TCAC may make such information public.

I acknowledge that if I obtain an allocation of Federal and/or State Tax Credits, I will be required to enter into a regulatory agreement which will contain, among other things, all the conditions under which the Credits were provided including the selection criteria delineated in this application.

I declare under penalty of perjury that the information contained in the application, exhibits, attachments, and any further or supplemental documentation is true and correct to the best of my knowledge and belief. I certify and guarantee that each item identified in TCAC's minimum construction standards will be incorporated into the design of the project, unless a waiver has been approved by TCAC. I certify that, when requesting a threshold basis increase for development impact fees, the impact fee amounts are accurate as of the application date. In an application proposing rehabilitation work, I certify that all necessary work identified in the Capital Needs Assessment, including the immediate needs listed in the report, will be performed (unless a waiver is granted) prior to the project's rehabilitation completion. I certify and guarantee that the application meets each item of the applicable housing type requirement, as identified by TCAC regulation. I certify and guarantee that any tenant services proposed under TCAC Regulation Section 10325(c)(5)(B) will be available within 6 months of the project's placed in service date, will be of a regular and ongoing nature and provided to tenants for a period of at least 15 years, free of charge (except child care). I understand that any misrepresentation may result in cancellation of Tax Credit reservation, notification of the Internal Revenue Service and the Franchise Tax Board, and any other actions which TCAC is authorized to take pursuant to California Health and Safety Code Section 50199.22, issuance of fines pursuant to California Health and Safety Code Section 50199.10, and negative points per Regulation Section 10325(c)(3) or under general authority of state law.

I certify that I believe that the project can be completed within the development budget and the development timetable set forth (which timetable is in conformance with TCAC rules and regulations) and can be operated in the manner proposed within the operating budget set forth.

I further certify that more than 10% of the project's total reasonably expected basis cost will be incurred and the land acquired by the date specified in the reservation preliminary or final letter.

Dated this \_\_\_\_\_ day of \_\_\_\_\_, 2017 at \_\_\_\_\_, California.

By \_\_\_\_\_  
(Original Signature)

\_\_\_\_\_  
(Typed or printed name)

\_\_\_\_\_  
(Title)

ACKNOWLEDGMENT

A notary public or other officer completing this certificate verifies only the identity of the individual who signed the document to which this certificate is attached, and not the truthfulness, accuracy, or validity of that document.

STATE OF \_\_\_\_\_ )

COUNTY OF \_\_\_\_\_ )

On \_\_\_\_\_ before me, \_\_\_\_\_, personally appeared \_\_\_\_\_

\_\_\_\_\_, who proved to me on the basis of satisfactory evidence) to be the person(s) whose name(s) is/are subscribed to the within instrument and acknowledged to me that he/she/they executed the same in his/her/their authorized capacity(ies), and that by his/her/their signature(s) on the instrument the person(s), or the entity upon behalf of which the person(s) acted, executed the instrument.

I certify under PENALTY OF PERJURY under the laws of the State of California that the foregoing paragraph is true and correct.

WITNESS my hand and official seal.

Signature \_\_\_\_\_ (Seal)

Local Jurisdiction:	City of San Francisco
City Manager:	Naomi Kelly *
Title:	City Manager
Mailing Address:	1 Dr. Carlton B Goodlet Place
City:	San Francisco
Zip Code:	94102
Phone Number:	415-554-4851 Ext. _____
FAX Number:	415-554-4849
E-mail:	city.administrator@sfgov.org

\* For City Manager, please refer to the following the website below:  
<http://events.cacities.org/CGI-SHL/TWSERVER.EXE/RUN:MEMLOOK>



## II. APPLICATION - SECTION 3: APPLICANT INFORMATION

**A. Identify Applicant**

Applicant is the current owner and will retain ownership:	Yes
Applicant will be or is a general partner in the to be formed or formed final ownership entity:	Yes
Applicant is the project developer and will be part of the final ownership entity for the project:	Yes
Applicant is the project developer and will not be part of the final ownership entity for the project:	N/A

**B. Applicant Contact Information**

Applicant Name: Sunnydale Parcel Q Housing Partners, LP  
 Street Address: 18201 Von Karman Ave, Suite 900  
 City: Irvine State: CA Zip Code: 92612  
 Contact Person: Frank Cardone  
 Phone: 949-660-7272 Ext.: Fax: 949-660-7273  
 Email: fcardone@related.com

**C. Legal Status of Applicant:**

Limited Partnership Parent Company: The Related Companies of California  
 If Other, Specify:

**D. General Partner(s) Information**

**D(1)** General Partner Name: Related / Sunnydale Parcel Q Development Co., LLC Administrative GP  
 Street Address: 18201 Von Karman Ave, Suite 900  
 City: Irvine State: CA Zip Code: 92612  
 Contact Person: Frank Cardone  
 Phone: 949-660-7272 Ext.: Fax: 949-660-7273  
 Email: fcardone@related.com  
 Nonprofit/For Profit: For Profit Parent Company: The Related Companies of California

**D(2)** General Partner Name:\* Mercy Transformation, LLC Managing GP  
 Street Address: 1360 Mission Street, Suite 300  
 City: San Francisco State: CA Zip Code: 94103  
 Contact Person: Barbara Gualco  
 Phone: 415-355-7117 Ext.: Fax:  
 Email: bgualco@mercyhousing.org  
 Nonprofit/For Profit: Nonprofit Parent Company: Mercy Transformation LLC

**D(3)** General Partner Name: (select one)  
 Street Address:  
 City: State: Zip Code:  
 Contact Person:  
 Phone: Ext.: Fax:  
 Email:  
 Nonprofit/For Profit: (select one) Parent Company:

**E. General Partner(s) or Principal Owner(s) Type** Joint Venture

*\*If Joint Venture, 2nd GP must be included if applicant is pursuing a property tax exemption Reg. Section 10327(g)(2) - "TBD" not sufficient*

**F. Status of Ownership Entity**

currently exists If to be formed, enter date: N/A  
 \*(Federal I.D. No. must be obtained prior to submitting carryover allocation package)

**G. Contact Person During Application Process**

Company Name: Sunnydale Parcel Q Housing Partners, LP  
 Street Address: 18201 Von Karman Ave, Suite 900  
 City: Irvine State: CA Zip Code: 92612  
 Contact Person: Frank Cardone  
 Phone: 949-660-7272 Ext.: Fax: 949-660-7273  
 Email: fcardone@related.com  
 Participatory Role: General Partner

(e.g., General Partner, Consultant, etc.)

## II. APPLICATION - SECTION 4: DEVELOPMENT TEAM INFORMATION

### A. Indicate and List All Development Team Members

<p>Developer: <u>Related Development Company of</u>          Address: <u>18201 Von Karman Ave, Suite 900</u>          City, State, Zip: <u>Irvine, CA 92612</u>          Contact Person: <u>Frank Cardone</u>          Phone: <u>949-660-7272</u> Ext.: <u>        </u>          Fax: <u>949-660-7273</u>          Email: <u>fcardone@related.com</u></p>	<p>Architect: <u>HKIT Architects</u>          Address: <u>538 Ninth Street Suite 240</u>          City, State, Zip: <u>Oakland, CA 94607</u>          Contact Person: <u>Paul McElwee</u>          Phone: <u>510-625-9800</u> Ext.: <u>        </u>          Fax: <u>                        </u>          Email: <u>pmcelwee@hkit.com</u></p>
<p>Attorney: <u>Bocarsly Emden</u>          Address: <u>633 W. Fifth Street 64th Floor</u>          City, State, Zip: <u>Los Angeles, CA 90071</u>          Contact Person: <u>Lance Bocarsly</u>          Phone: <u>213-239-8088</u> Ext.: <u>        </u>          Fax: <u>213-559-0733</u>          Email: <u>lbocarsly@bocarsly.com</u></p>	<p>General Contractor: <u>Cahill Contractors</u>          Address: <u>425 California Street, Suite 2200</u>          City, State, Zip: <u>San Francisco, CA 94104</u>          Contact Person: <u>Alex Schiefer</u>          Phone: <u>415-677-0640</u> Ext.: <u>        </u>          Fax: <u>                        </u>          Email: <u>aschiefer@cahill-sf.com</u></p>
<p>Tax Professional: <u>Bocarsly Emden</u>          Address: <u>633 W. Fifth Street 64th Floor</u>          City, State, Zip: <u>Los Angeles, CA 90071</u>          Contact Person: <u>Lance Bocarsly</u>          Phone: <u>213-239-8088</u> Ext.: <u>        </u>          Fax: <u>213-559-0733</u>          Email: <u>lbocarsly@bocarsly.com</u></p>	<p>Energy Consultant: <u>Bright Green Strategies</u>          Address: <u>150 Felker Street, Suite H</u>          City, State, Zip: <u>Santa Cruz, CA 95060</u>          Contact Person: <u>Andrew Williams</u>          Phone: <u>831-454-9956</u> Ext.: <u>        </u>          Fax: <u>                        </u>          Email: <u>Andrew@brightgreenstrategies.com</u></p>
<p>CPA: <u>Dauby O'Connor &amp; Zaleski, LLC</u>          Address: <u>501 Congressional Blvd., Suite 300</u>          City, State, Zip: <u>Carmel, Indiana 46032</u>          Contact Person: <u>Nancy Morton</u>          Phone: <u>317-819-6141</u> Ext.: <u>        </u>          Fax: <u>317-815-6140</u>          Email: <u>nmorton@doz.net</u></p>	<p>Investor: <u>Union Bank</u>          Address: <u>200 Pringle Ave, Suite 355</u>          City, State, Zip: <u>Walnut Creek, CA 94596</u>          Contact Person: <u>Joshua Evju</u>          Phone: <u>925-947-2491</u> Ext.: <u>        </u>          Fax: <u>925-947-2455</u>          Email: <u>joshua.evju@unionbank.com</u></p>
<p>Consultant: <u>                                </u>          Address: <u>                                </u>          City, State, Zip: <u>                                </u>          Contact Person: <u>                                </u>          Phone: <u>                                </u> Ext.: <u>                                </u>          Fax: <u>                                </u>          Email: <u>                                </u></p>	<p>Market Analyst: <u>Laurin Associates</u>          Address: <u>1501 Sports Drive</u>          City, State, Zip: <u>Sacramento, CA, 95834</u>          Contact Person: <u>Stefanie Williams</u>          Phone: <u>916-372-6100</u> Ext.: <u>        </u>          Fax: <u>916-419-6108</u>          Email: <u>swilliams@laurinassociates.com</u></p>
<p>Appraiser: <u>Collier's International</u>          Address: <u>7485 North Palm, Ave, Suite 110</u>          City, State, Zip: <u>Fresno, CA 93711</u>          Contact Person: <u>John E. Larson</u>          Phone: <u>559-221-7391</u> Ext.: <u>        </u>          Fax: <u>559-222-8744</u>          Email: <u>john.larson@colliers.com</u></p>	<p>Prop. Mgmt. Co.: <u>Mercy Housing Management Group</u>          Address: <u>1999 Broadway, Suite 1000</u>          City, State, Zip: <u>Denver, CO, 80202</u>          Contact Person: <u>Jacquie Hoffman</u>          Phone: <u>415-355-7124</u> Ext.: <u>        </u>          Fax: <u>415-355-7101</u>          Email: <u>Jhoffman@mercyhousing.org</u></p>
<p>CNA Consultant: <u>                                </u>          Address: <u>                                </u>          City, State, Zip: <u>                                </u>          Contact Person: <u>                                </u>          Phone: <u>                                </u> Ext.: <u>                                </u>          Fax: <u>                                </u>          Email: <u>                                </u></p>	<p>2nd Prop. Mgmt Co.: <u>                                </u>          Address: <u>                                </u>          City, State, Zip: <u>                                </u>          Contact Person: <u>                                </u>          Phone: <u>                                </u> Ext.: <u>                                </u>          Fax: <u>                                </u>          Email: <u>                                </u></p>





**F. Building Information**

Total Number of Buildings: 1 Residential Buildings: 1  
 Community Buildings:        Commercial/ Retail Space: N/A

If Commercial/ Retail Space, explain: (include use, size, location, and purpose)

      

Are Buildings on a Contiguous Site? Yes

If not Contiguous, do buildings meet the requirements of IRC Sec. 42(g)(7)? N/A

Do any buildings have 4 or fewer units? No

If yes, are any of the units to be occupied by the owner or a person related to the owner (IRC Sec. 42(i)(3)(c))? N/A

**G. Project Unit Number and Square Footage**

Total number of units:	55
Total number of non-tax credit units (excluding managers' units) (i.e. market rate units):	
Total number of units (excluding managers' units):	54
Total number of low-income units:	54
Ratio of low-income units to total units (excluding managers' units):	100%
Total square footage of all residential units (excluding managers' units):	46,881
Total square footage of low-income units:	46,881
Ratio of low-income residential to total residential square footage (excluding managers' units):	100%
Applicable fraction, smaller of unit or square footage ratio (used on "Basis & Credits"):	100%
Total community room square footage:	775
Total commercial/ retail space square footage:	
Total common space square footage (including managers' units):	17,619
Total parking structure square footage (excludes car-ports and "tuck under" parking):	10,081
<b>**Total Square Footage of All Project Structures (excluding commercial/retail):</b>	<b>75,356</b>

\*equals: "total square footage of all residential units" + "total community room square footage" + "total common space" + "total parking structure square footage")

<b>Total Project Cost per Unit</b>	\$869,663
<b>Total Residential Project Cost per Unit</b>	\$869,663
<b>Total Eligible Basis per Unit</b>	\$729,296

**H. Tenant Population Data**

Completion of this section is required. **The information requested in this section is for national data collection purposes, and is not intended for threshold and competitive scoring use;** however, the completed table should be consistent with information provided in the application and attachments.

Indicate the number of units anticipated for the following populations:

Homeless/formerly homeless	N/A
Transitional housing	N/A
Persons with physical, mental, development disabilities	N/A
Persons with HIV/AIDS	N/A
Transition age youth	N/A
Farmworker	N/A
Family Reunification	N/A
Other:	N/A
Units w/ tenants of multiple disability type or subsidy layers (explain)	
For 4% federal applications only:	
Rural area consistent with TCAC methodology	N/A

**II. APPLICATION - SECTION 6: REQUIRED APPROVALS & DEVELOPMENT TIMETABLE**

**A. Required Approvals Necessary to Begin Construction**

	Approval Dates		
	Application Submittal	Estimated Approval	Actual Approval
Negative Declaration under CEQA			6/16/2016
NEPA			5/26/2016
Toxic Report			N/A
Soils Report			N/A
Coastal Commission Approval			N/A
Article 34 of State Constitution			4/6/2017
Site Plan			3/2/2017
Conditional Use Permit Approved or Required			N/A
Variance Approved or Required			N/A
Other Discretionary Reviews and Approvals			3/2/2017

	Project and Site Information	
Current Land Use Designation	RC-1 and Sunnydale Special Use District	
Current Zoning and Maximum Density	RC-1 and Sunnydale Special Use District	
Proposed Zoning and Maximum Density	RC-1 and Sunnydale Special Use District	
Does this site have Inclusionary Zoning?	No	
Occupancy restrictions that run with the land due to CUP's or density bonuses?	No	(if yes, explain here)
Building Height Requirements	65 feet	
Required Parking Ratio	0.5	
Is site in a Redevelopment Area?	No	

**B. Development Timetable**

		Actual or Scheduled		
		Month	/	Year
<b>SITE</b>	Environmental Review Completed	6	/	2016
	Site Acquired	12	/	2016
<b>LOCAL PERMITS</b>	Conditional Use Permit	N/A	/	
	Variance	N/A	/	
	Site Plan Review	3	/	2017
	Grading Permit	9	/	2017
	Building Permit	12	/	2017
<b>CONSTRUCTION FINANCING</b>	Loan Application	6	/	2017
	Enforceable Commitment	6	/	2017
	Closing and Disbursement	1	/	2018
<b>PERMANENT FINANCING</b>	Loan Application	6	/	2017
	Enforceable Commitment	6	/	2017
	Closing and Disbursement	1	/	2018
<b>OTHER LOANS AND GRANTS</b>	Type and Source: MOHCD Loan	6	/	2017
	Application	6	/	2017
	Closing or Award	1	/	2018
	Type and Source: (specify here)	N/A	/	
	Application	N/A	/	
	Closing or Award	N/A	/	
	Type and Source: (specify here)	N/A	/	
	Application	N/A	/	
	Closing or Award	N/A	/	
	Type and Source: (specify here)	N/A	/	
	Application	N/A	/	
	Closing or Award	N/A	/	
	Type and Source: (specify here)	N/A	/	
	Application	N/A	/	
	Closing or Award	N/A	/	
	Type and Source: (specify here)	N/A	/	
	Application	N/A	/	
	Closing or Award	N/A	/	
	10% of Costs Incurred	5	/	2018
Construction Start	1	/	2018	
Construction Completion	10	/	2019	
Placed In Service	10	/	2019	
Occupancy of All Low-Income Units	3	/	2020	

**III. PROJECT FINANCING - SECTION 1: CONSTRUCTION FINANCING**

**A. Construction Financing**

**List Below All Projected Sources Required To Complete Construction**

Name of Lender/Source	Term (months)	Interest Rate	Amount of Funds
1) MUFG Union Bank, N.A. Loan	24	4.000%	\$30,813,037
2) SFMOHCD Acquisition Loan	684		\$3,000,000
3) SFMOHCD Predevelopment Loan	684	3.000%	\$2,000,000
4) SFMOHCD Gap Loan	684	3.000%	\$7,466,847
5) MUFG Union Bank, N.A. Equity	N/A	N/A	\$2,374,763
6) Deferred Operating Reserve	N/A	N/A	\$750,990
7) Deferred Transition Reserve	N/A	N/A	\$425,835
8) Deferred Developer Fee	N/A	N/A	\$1,000,000
9)			
10)			
11)			
12)			
<b>Total Funds For Construction:</b>			<b>\$47,831,472</b>

1) Lender/Source: MUFG Union Bank, N.A. Loan  
 Street Address: 200 Pringle Ave, Suite 355  
 City: Walnut Creek  
 Contact Name: Joshua Evju  
 Phone Number: 925-947-2491 Ext.:   
 Type of Financing: Construction Loan  
 Is the Lender/Source Committed? Yes

2) Lender/Source: SFMOHCD Acquisition Loan  
 Street Address: 1 South Van Ness - 5th Floor  
 City: San Francisco  
 Contact Name: Kate Hartley  
 Phone Number: 415-704-5500 Ext.:   
 Type of Financing: Will be paid in full at closing  
 Is the Lender/Source Committed? Yes

3) Lender/Source: SFMOHCD Predevelopment Loan  
 Street Address: 1 South Van Ness - 5th Floor  
 City: San Francisco  
 Contact Name: Kate Hartley  
 Phone Number: 415-704-5500 Ext.:   
 Type of Financing: Residual Receipts  
 Is the Lender/Source Committed? Yes

4) Lender/Source: SFMOHCD Gap Loan  
 Street Address: 1 South Van Ness - 5th Floor  
 City: San Francisco  
 Contact Name: Kate Hartley  
 Phone Number: 415-704-5500 Ext.:   
 Type of Financing: Residual Receipts  
 Is the Lender/Source Committed? Yes

5) Lender/Source: MUFG Union Bank, N.A. Equity  
 Street Address: 200 Pringle Ave, Suite 355  
 City: Walnut Creek  
 Contact Name: Joshua Evju  
 Phone Number: 925-947-2491 Ext.:   
 Type of Financing: Equity  
 Is the Lender/Source Committed? Yes

6) Lender/Source: Deferred Operating Reserve  
 Street Address: 18201 Von Karman Ave, Suite 900  
 City: Irvine  
 Contact Name: Frank Cardone  
 Phone Number: 949-660-7272 Ext.:   
 Type of Financing: Deferred Reserve  
 Is the Lender/Source Committed? Yes

7) Lender/Source: Deferred Transition Reserve  
 Street Address: 18201 Von Karman Ave, Suite 900  
 City: Irvine  
 Contact Name: Frank Cardone  
 Phone Number: 949-660-7272 Ext.:   
 Type of Financing: Deferred Reserve  
 Is the Lender/Source Committed? Yes

8) Lender/Source: Deferred Developer Fee  
 Street Address: 18201 Von Karman Ave, Suite 900  
 City: Irvine  
 Contact Name: Frank Cardone  
 Phone Number: 949-660-7272 Ext.:   
 Type of Financing: Deferred Developer Fee  
 Is the Lender/Source Committed? Yes

9) Lender/Source:   
 Street Address:   
 City:   
 Contact Name:   
 Phone Number:  Ext.:   
 Type of Financing:   
 Is the Lender/Source Committed? No

10) Lender/Source:   
 Street Address:   
 City:   
 Contact Name:   
 Phone Number:  Ext.:   
 Type of Financing:   
 Is the Lender/Source Committed? No

11) Lender/Source: \_\_\_\_\_  
Street Address: \_\_\_\_\_  
City: \_\_\_\_\_  
Contact Name: \_\_\_\_\_  
Phone Number: \_\_\_\_\_ Ext.: \_\_\_\_\_  
Type of Financing: \_\_\_\_\_  
Is the Lender/Source Committed? No

12) Lender/Source: \_\_\_\_\_  
Street Address: \_\_\_\_\_  
City: \_\_\_\_\_  
Contact Name: \_\_\_\_\_  
Phone Number: \_\_\_\_\_ Ext.: \_\_\_\_\_  
Type of Financing: \_\_\_\_\_  
Is the Lender/Source Committed? No

**III. PROJECT FINANCING - SECTION 2: PERMANENT FINANCING**

**A. Permanent Financing**

**List Below All Projected Sources Required To Complete Construction**

Name of Lender/Source	Term (months)	Interest Rate	Residual Receipts / Deferred Pymt.	Annual Debt Service	Amount of Funds
1) MUFG Union Bank, N.A - Tranche A Loan	360	6.250%		\$6,974	\$99,000
2) MUFG Union Bank, N.A - Tranche B Loan	360	6.250%		\$811,452	\$11,518,000
3) SFMOHCD Acquisition Loan	684			N/A	\$3,000,000
4) SFMOHCD Predevelopment Loan	684	3.000%	Residual	N/A	\$2,000,000
5) SFMOHCD Gap Loan	684	3.000%	Residual	N/A	\$7,466,847
6)					
7)					
8)					
9)					
10)					
11)					
12)					
<b>Total Permanent Financing:</b>					\$24,083,847
<b>Total Tax Credit Equity:</b>					\$23,747,625
<b>Total Sources of Project Funds:</b>					\$47,831,472

1) Lender/Source: MUFG Union Bank, N.A - Tranche A Loan  
 Street Address: 200 Pringle Ave, Suite 355  
 City: Walnut Creek  
 Contact Name: Josh Evju  
 Phone Number: 925-947-2491 Ext.:  
 Type of Financing: Perm Loan  
 Is the Lender/Source Committed? Yes

2) Lender/Source: MUFG Union Bank, N.A - Tranche B Loan  
 Street Address: 200 Pringle Ave, Suite 355  
 City: Walnut Creek  
 Contact Name: Josh Evju  
 Phone Number: 925-947-2491 Ext.:  
 Type of Financing: Perm Loan  
 Is the Lender/Source Committed? Yes

3) Lender/Source: SFMOHCD Acquisition Loan  
 Street Address: 1 South Van Ness - 5th Floor  
 City: San Francisco  
 Contact Name: Kate Hartley  
 Phone Number: 415-704-5500 Ext.:  
 Type of Financing: To be paid in full at construction financing  
 Is the Lender/Source Committed? Yes

4) Lender/Source: SFMOHCD Predevelopment Loan  
 Street Address: 1 South Van Ness - 5th Floor  
 City: San Francisco  
 Contact Name: Kate Hartley  
 Phone Number: 415-704-5500 Ext.:  
 Type of Financing: Residual Receipts  
 Is the Lender/Source Committed? Yes

5) Lender/Source: SFMOHCD Gap Loan  
 Street Address: 1 South Van Ness - 5th Floor  
 City: San Francisco  
 Contact Name: Kate Hartley  
 Phone Number: 415-704-5500 Ext.:  
 Type of Financing: Residual Receipts  
 Is the Lender/Source Committed? Yes

6) Lender/Source:  
 Street Address:  
 City:  
 Contact Name:  
 Phone Number: Ext.:  
 Type of Financing:  
 Is the Lender/Source Committed? No

7) Lender/Source:  
 Street Address:  
 City:  
 Contact Name:  
 Phone Number: Ext.:  
 Type of Financing:  
 Is the Lender/Source Committed? No

8) Lender/Source:  
 Street Address:  
 City:  
 Contact Name:  
 Phone Number: Ext.:  
 Type of Financing:  
 Is the Lender/Source Committed? No

9) Lender/Source: \_\_\_\_\_  
Street Address: \_\_\_\_\_  
City: \_\_\_\_\_  
Contact Name: \_\_\_\_\_  
Phone Number: \_\_\_\_\_ Ext.: \_\_\_\_\_  
Type of Financing: \_\_\_\_\_  
Is the Lender/Source Committed? No

10) Lender/Source: \_\_\_\_\_  
Street Address: \_\_\_\_\_  
City: \_\_\_\_\_  
Contact Name: \_\_\_\_\_  
Phone Number: \_\_\_\_\_ Ext.: \_\_\_\_\_  
Type of Financing: \_\_\_\_\_  
Is the Lender/Source Committed? No

11) Lender/Source: \_\_\_\_\_  
Street Address: \_\_\_\_\_  
City: \_\_\_\_\_  
Contact Name: \_\_\_\_\_  
Phone Number: \_\_\_\_\_ Ext.: \_\_\_\_\_  
Type of Financing: \_\_\_\_\_  
Is the Lender/Source Committed? No

12) Lender/Source: \_\_\_\_\_  
Street Address: \_\_\_\_\_  
City: \_\_\_\_\_  
Contact Name: \_\_\_\_\_  
Phone Number: \_\_\_\_\_ Ext.: \_\_\_\_\_  
Type of Financing: \_\_\_\_\_  
Is the Lender/Source Committed? No





**C. Market Rate Units**

(a) Bedroom Type(s)	(b) Number of Units	(c) Proposed Monthly Rent (Less Utilities)	(d) Total Monthly Rents (b x c)
<b>Total # Units:</b>		<b>Total:</b>	

<b>Aggregate Monthly Rents For All Units:</b>	\$60,339
<b>Aggregate Annual Rents For All Units:</b>	\$724,068

**D. Rental Subsidy Income/Operating Subsidy**  
Complete spreadsheet "Subsidy Contract Calculation"

Number of Units Receiving Assistance:	41
Length of Contract (years):	20
Expiration Date of Contract:	2/1/2038
<b>Total Projected Annual Rental Subsidy:</b>	<b>\$982,284</b>

**E. Miscellaneous Income**

Annual Income from Laundry Facilities:	\$3,960
Annual Income from Vending Machines:	
Annual Interest Income:	
Other Annual Income: (specify here)	
<b>Total Miscellaneous Income:</b>	<b>\$3,960</b>
<b>Total Annual Potential Gross Income:</b>	<b>\$1,710,312</b>

**F. Monthly Resident Utility Allowance by Unit Size**  
(utility allowances must be itemized and must agree with the applicable utility allowance schedule)

	SRO / STUDIO	1 BR	2 BR	3 BR	4 BR	( ) BR
Space Heating:	\$19	\$22	\$28	\$34		
Water Heating:						
Cooking:	\$10	\$12	\$15	\$18		
Lighting:						
Electricity:	\$29	\$35	\$50	\$78		
Water:*						
Other: (specify here)						
<b>Total:</b>	<b>\$58</b>	<b>\$69</b>	<b>\$93</b>	<b>\$130</b>		

**\*PROJECTS PROPOSING UNITS WITH INDIVIDUAL WATER METERS MUST INCLUDE A WATER ALLOWANCE.**

**Name of PHA or California Energy Commission Providing Utility Allowances:**

San Francisco Housing Authority

At application, use of the CUAC is limited to new construction projects.

**G. Annual Residential Operating Expenses**

<b>Administrative</b>	Advertising:	\$550
	Legal:	
	Accounting/Audit:	\$13,915
	Security:	\$47,520
	Other: (specify here)	\$14,200
<b>Total Administrative:</b>		\$76,185

<b>Management</b>	<b>Total Management:</b>	\$50,160
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<b>Utilities</b>	Fuel:	
	Gas:	\$11,000
	Electricity:	\$11,385
	Water/Sewer:	\$86,900
	<b>Total Utilities:</b>	\$109,285

<b>Payroll / Payroll Taxes</b>	On-site Manager:	\$61,040
	Maintenance Personnel:	\$69,680
	Other: Benefits	\$41,830
	<b>Total Payroll / Payroll Taxes:</b>	\$172,550
<b>Total Insurance:</b>		\$81,484

<b>Maintenance</b>	Painting:	
	Repairs:	\$2,000
	Trash Removal:	\$35,741
	Exterminating:	
	Grounds:	\$5,500
	Elevator:	
	Other: (specify here)	\$22,000
	<b>Total Maintenance:</b>	\$65,241

<b>Other Expenses</b>	Other: MOHCD Admin Fee	\$19,750
	Other: Ground Rent	\$15,000
	Other: (specify here)	
	Other: (specify here)	
	Other: (specify here)	
<b>Total Other Expenses:</b>		\$34,750

**Total Expenses**

<b>Total Annual Residential Operating Expenses:</b>	\$589,655
<b>Total Number of Units in the Project:</b>	55
<b>Total Annual Operating Expenses Per Unit:</b>	\$10,721
<b>Total 3-Month Operating Reserve:</b>	\$750,990
<b>Total Annual Internet Expense (site amenity election):</b>	
<b>Total Annual Services Amenities Budget (from project expenses):</b>	\$70,400
<b>Total Annual Reserve for Replacement:</b>	\$22,000
<b>Total Annual Real Estate Taxes:</b>	\$1,500
<b>Other (Specify):</b>	
<b>Other (Specify):</b>	

**H. Commercial Income\***

Total Annual Commercial/Non-Residential Revenue:	
Total Annual Commercial/Non-Residential Expenses:	
Total Annual Commercial/Non-Residential Debt Service:	
<b>Total Annual Commercial/Non-Residential Net Income:</b>	

\*The Sources and Uses Budget must separately detail apportioned amounts for residential and commercial space. Separate cash flow projections shall be provided for residential and commercial space. Income from the residential portion of a project shall not be used to support any negative cash flow of a commercial portion, and commercial income should not support the residential portion (Sections 10322(h)(14), (22); 10327(g)(7)).

**III. PROJECT FINANCING - SECTION 4: LOAN AND GRANT SUBSIDIES**

**A. Inclusion/Exclusion From Eligible Basis**

Funding Sources If lender is not funding source, list source (HOME, CDBG, etc.) <u>NOT</u> lender.		Included in Eligible Basis Yes/No	Amount
HOME Investment Partnership Act (HOME)		N/A	
Community Development Block Grant (CDBG)		No	\$3,000,000
RHS 514		N/A	
RHS 515		N/A	
RHS 516		N/A	
RHS 538		N/A	
HOPE VI		N/A	
McKinney-Vento Homeless Assistance Program		N/A	
MHSA		N/A	
MHP		N/A	
Housing Successor Agency Funds		N/A	
Taxable bond financing		N/A	
FHA Risk Sharing loan?	No	N/A	
State:	(specify here)	N/A	
Local:	SF MOHCD Predevelopment and Gap Loan	Yes	\$9,466,847
Private:	(specify here)	N/A	
Other:	(specify here)	N/A	
Other:	(specify here)	N/A	
Other:	(specify here)	N/A	

**B. Rental Subsidy Anticipated**

Indicate By Percent Of Units Affected, Any Rental Subsidy Expected To Be Available To The Project.

Approval Date:	4/7/2017	Approval Date:	
Source:	SF Housing Authority	Source:	
If Section 8:	Project-based vouchers	If Section 8:	(select one)
Percentage:	75.00%	Percentage:	
Units Subsidized:	41	Units Subsidized:	
Amount Per Year:	\$982,284	Amount Per Year:	
Total Subsidy:	\$19,645,680	Total Subsidy:	
Term:	20	Term:	

**C. Pre-Existing Subsidies** (Acq./Rehab. or Rehab-Only projects)

Indicate The Subsidy Amount For Any Of The Following Currently Utilized By The Project.

Sec 221(d)(3) BMIR:		RHS 514:	
HUD Sec 236:		RHS 515:	
If Section 236, IRP?	N/A	RHS 521 (rent subsidy):	
RHS 538:		State / Local:	
HUD Section 8:		Rent Sup / RAP:	
If Section 8:	(select one)		
HUD SHP:			
Will the subsidy continue?:	No	Other:	(specify here)
If yes enter amount:		Other amount:	

**III. PROJECT FINANCING - SECTION 5: THRESHOLD BASIS LIMIT**

**A. Threshold Basis Limit**

<b>Unit Size</b>	<b>Unit Basis Limit</b>	<b>No. of Units</b>	<b>(Basis) X (No. of Units)</b>
SRO/STUDIO	\$296,803	3	\$890,409
1 Bedroom	\$342,211	19	\$6,502,009
2 Bedrooms	\$412,800	19	\$7,843,200
3 Bedrooms	\$528,384	14	\$7,397,376
4+ Bedrooms	\$588,653		
<b>TOTAL UNITS:</b>			55
<b>TOTAL UNADJUSTED THRESHOLD BASIS LIMIT:</b>			<b>\$22,632,994</b>
		<b>Yes/No</b>	
<b>(a)</b> Plus (+) 20% basis adjustment for projects paid in whole or part out of public funds subject to a legal requirement for the payment of state or federal prevailing wages or financed in part by a labor-affiliated organization requiring the employment of construction workers who are paid at least state or federal prevailing wages. List source(s) or labor-affiliated organization(s): City and County of San Francisco		Yes	\$4,526,599
Plus (+) 5% basis adjustment for projects that certify that (1) they are subject to a project labor agreement within the meaning of Section 2500(b)(1) of the Public Contract Code, or (2) they will use a skilled and trained workforce as defined by Section 25536.7 of the Health and Safety Code to perform all onsite work within an apprenticeable occupation in the building and construction trades.		No	
<b>(b)</b> Plus (+) 7% basis adjustment for new construction projects required to provide parking beneath residential units (not "tuck under" parking) or through construction of an on-site parking structure of two or more levels.		Yes	\$1,584,310
<b>(c)</b> Plus (+) 2% basis adjustment for projects where a day care center is part of the development.		No	
<b>(d)</b> Plus (+) 2% basis adjustment for projects where 100 percent of the units are for Special Needs populations.		No	
<b>(e)</b> Plus (+) up to 10% basis adjustment for projects applying under Section 10325 or Section 10326 of these regulations that include one or more of the features in the section: Item (e) Features.		Yes	\$905,320
<b>(f)</b> Plus (+) the lesser of the associated costs or up to a 15% basis adjustment for projects requiring seismic upgrading of existing structures, and/or projects requiring toxic or other environmental mitigation as certified by the project architect or seismic engineer. If Yes, select type: N/A		No	
<b>(g)</b> Plus (+) local development impact fees required to be paid to local government entities. Certification from local entities assessing fees also required. <b>WAIVED IMPACT FEES ARE INELIGIBLE.</b>		Yes <small>Please Enter Amount:</small>	\$151,129
<b>(h)</b> Plus (+) 10% basis adjustment for projects wherein at least 95% of the project's upper floor units are serviced by an elevator.		Yes	\$2,263,299
<b>(i)</b> Plus (+) 10% basis adjustment for projects located in an area that meets all of the following criteria: (i) is within a city with a population of at least 50,000 or that, when combined with abutting cities, has a population of at least 50,000; (ii) is within a county that has a 9% threshold basis limit for 2-bedroom units equal to or less than \$300,000; (iii) is deemed to have the highest opportunity by the UC Davis Regional Opportunity Index for Places.		No	
<b>TOTAL ADJUSTED THRESHOLD BASIS LIMIT:</b>			<b>\$32,063,651</b>

**HIGH COST TEST**

Total Eligible Basis \$40,111,303  
 Percentage of the Adjusted Threshold Basis Limit 125.099%

**Based on information presented in this application, this project is not held to TCAC regulation requirements for high cost projects.**

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**ITEM (e) Features**

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**REVIEW REGULATION SECTION 10327(c)(5)(B) PRIOR TO COMPLETING THIS SECTION.  
THE OPTIONS BELOW ARE PRESENTED WITH ABRIDGED LANGUAGE.**

- N/A** 1 Project shall have onsite renewable generation estimated to produce 50% or more of annual tenant electricity use. If combined available roof area is insufficient, project shall have onsite renewable generation based on at least 90% of the available solar accessible roof area. A project not availing itself of the 90% roof area exception may also receive an increase under paragraph (2) only if the renewable generation used to calculate each basis increase does not overlap. Threshold Basis Limit increase of 5%.
- N/A** 2 Project shall have onsite renewable generation estimated to produce 75% or more of annual common area electricity use. If combined available roof area is insufficient, project shall have onsite renewable generation based on at least 90% of the available solar accessible roof area. A project not availing itself of the 90% roof area exception may also receive an increase under paragraph (1) only if the renewable generation used to calculate each basis increase does not overlap. Threshold Basis Limit increase of 2%.
- Yes** 3 Newly constructed project buildings shall be 15% or more energy efficient than 2016 Energy Efficiency Standards (CA Code of Regulations, Title 24, Part 6), except that if the local department has determined that building permit applications submitted on or before December 31, 2016 are complete, then newly constructed project buildings shall be 15% or more energy efficiency than the 2013 Energy Efficiency Standards (CA Code of Regulations, Title 24, Part 6). Threshold Basis Limit increase of 4%.
- N/A** 4 Rehabilitated project buildings shall have an 80% decrease in estimated annual energy use (or improvement in energy efficiency) in the HERS II post rehabilitation. Threshold Basis Limit increase 4%.
- N/A** 5 Use no irrigation at all, irrigate only with reclaimed water, greywater, or rainwater (excluding water used for community gardens) or irrigate with reclaimed water, greywater, or rainwater in an amount that annually equals or exceeds 20,000 gallons or 300 gallons per unit, whichever is less. Threshold Basis Limit increase 1%.
- N/A** 6 Community gardens of at least 60 square feet per unit. Permanent site improvements that provide a viable growing space within the project. Threshold Basis Limit increase 1%.
- N/A** 7 Install bamboo, cork, salvaged or FSC-Certified wood, natural linoleum, natural rubber, or ceramic tile in all kitchens, living rooms, and bathrooms (where no VOC adhesives or backing is also used). Threshold Basis Limit increase 1%.
- N/A** 8 Install bamboo, stained concrete, cork, salvaged or FSC-Certified wood, ceramic tile, or natural linoleum in all common areas. Threshold Basis Limit increase 2%.
- N/A** 9 For new construction projects only, meet all requirements of the U.S. Environmental Protection Agency Indoor Air Plus Program. Threshold Basis Limit increase 2%.
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IV. SOURCES AND USES BUDGET - SECTION 1: SOURCES AND USES BUDGET					Permanent Sources														
	TOTAL PROJECT COST	RES. COST	COM'L. COST	TAX CREDIT EQUITY	1)MUGF Union Bank, N.A - Tranche A Loan	2)MUGF Union Bank, N.A - Tranche B Loan	3)SFMHCD Acquisition Loan	4)SFMHCD Predevelopment Loan	5)SFMHCD Gap Loan	6)	7)	8)	9)	10)	11)	12)	SUBTOTAL	70% PVC for New Const/Rehab	30% PVC for Acquisition
<b>LAND COST/ACQUISITION</b>																			
Land Cost or Value	\$3,000,000	\$3,000,000					\$3,000,000										\$3,000,000		
Demolition																			
Legal	\$20,000	\$20,000					\$20,000										\$20,000		
Land Lease Rent Prepayment																			
<b>1 Total Land Cost or Value</b>	<b>\$3,020,000</b>	<b>\$3,020,000</b>					<b>\$3,000,000</b>	<b>\$20,000</b>									<b>\$3,020,000</b>		
Existing Improvements Value																			
Off-Site Improvements	\$643,900	\$643,900						\$643,900									\$643,900	\$203,000	
<b>Total Acquisition Cost</b>	<b>\$643,900</b>	<b>\$643,900</b>						<b>\$643,900</b>									<b>\$643,900</b>		
<b>Total Land Cost / Acquisition Cost</b>	<b>\$3,663,900</b>	<b>\$3,663,900</b>					<b>\$3,000,000</b>	<b>\$20,000</b>	<b>\$643,900</b>								<b>\$3,663,900</b>		
Predevelopment Interest/Holding Cost																			
Assumed, Accrued Interest on Existing Debt (Rehab/Acq)																			
Other: (Specify)																			
<b>REHABILITATION</b>																			
Site Work																			
Structures																			
General Requirements																			
Contractor Overhead																			
Contractor Profit																			
Prevailing Wages																			
General Liability Insurance																			
Other: (Specify)																			
<b>Total Rehabilitation Costs</b>																			
<b>Total Relocation Expenses</b>																			
<b>NEW CONSTRUCTION</b>																			
Site Work	\$662,115	\$662,115				\$662,115											\$662,115	\$172,115	
Structures	\$20,995,007	\$20,995,007	\$15,349,226			\$1,720,823		\$3,924,958									\$20,995,007	\$20,995,007	
General Requirements	\$1,883,266	\$1,883,266				\$1,883,266											\$1,883,266	\$1,819,235	
Contractor Overhead	\$620,401	\$620,401				\$620,401											\$620,401	\$599,307	
Contractor Profit	\$620,401	\$620,401				\$620,401											\$620,401	\$599,307	
Prevailing Wages	\$5,248,752	\$5,248,752	\$5,248,752														\$5,248,752	\$5,248,752	
General Liability Insurance	\$557,286	\$557,286				\$557,286											\$557,286	\$538,338	
Other: (Specify)																			
<b>Total New Construction Costs</b>	<b>\$30,587,228</b>	<b>\$30,587,228</b>				<b>\$6,064,292</b>		<b>\$3,924,958</b>									<b>\$30,587,228</b>	<b>\$29,972,061</b>	
<b>ARCHITECTURAL FEES</b>																			
Design	\$1,024,863	\$1,024,863					\$1,024,863										\$1,024,863	\$990,018	
Supervision	\$508,130	\$508,130						\$508,130									\$508,130	\$490,854	
<b>Total Architectural Costs</b>	<b>\$1,532,993</b>	<b>\$1,532,993</b>					<b>\$1,024,863</b>	<b>\$508,130</b>									<b>\$1,532,993</b>	<b>\$1,480,872</b>	
<b>Total Survey &amp; Engineering</b>	<b>\$586,763</b>	<b>\$586,763</b>					<b>\$488,304</b>	<b>\$98,459</b>									<b>\$586,763</b>	<b>\$566,813</b>	
<b>CONSTRUCTION INTEREST &amp; FEES</b>																			
Construction Loan Interest	\$1,528,000	\$1,528,000				\$1,528,000											\$1,528,000	\$1,080,000	
Origination Fee	\$309,000	\$309,000						\$309,000									\$309,000	\$12,527	
Credit Enhancement/Application Fee																			
Bond Premium																			
Title & Recording	\$50,000	\$50,000						\$50,000									\$50,000	\$2,027	
Taxes	\$35,400	\$35,400					\$35,400										\$35,400		
Insurance	\$744,000	\$744,000						\$744,000									\$744,000	\$595,200	
Other: (Specify)																			
Other: (Specify)																			
<b>Total Construction Interest &amp; Fees</b>	<b>\$2,666,400</b>	<b>\$2,666,400</b>				<b>\$1,528,000</b>	<b>\$35,400</b>	<b>\$1,103,000</b>									<b>\$2,666,400</b>	<b>\$1,689,754</b>	
<b>PERMANENT FINANCING</b>																			
Loan Origination Fee																			
Credit Enhancement/Application Fee																			
Title & Recording																			
Taxes																			
Insurance																			
Other: (Specify)																			
Other: (Specify)																			
<b>Total Permanent Financing Costs</b>																			
<b>Subtotals Forward</b>	<b>\$39,037,284</b>	<b>\$39,037,284</b>				<b>\$7,592,292</b>	<b>\$3,000,000</b>	<b>\$1,568,567</b>	<b>\$6,278,447</b>								<b>\$39,037,284</b>	<b>\$33,912,500</b>	
<b>LEGAL FEES</b>																			
Lender Legal Paid by Applicant	\$75,000	\$75,000							\$75,000								\$75,000	\$3,041	
Other: (Specify)																			
<b>Total Attorney Costs</b>	<b>\$75,000</b>	<b>\$75,000</b>							<b>\$75,000</b>								<b>\$75,000</b>	<b>\$3,041</b>	
<b>RESERVES</b>																			
Rent Reserves																			
Capitalized Rent Reserves																			
Required Capitalized Replacement Reserve																			
3-Month Operating Reserve	\$750,990	\$750,990		\$750,990													\$750,990		
Other: Transition Reserve	\$425,835	\$425,835		\$425,835													\$425,835		
<b>Total Reserve Costs</b>	<b>\$1,176,825</b>	<b>\$1,176,825</b>		<b>\$1,176,825</b>													<b>\$1,176,825</b>		
<b>APPRAISAL</b>																			
<b>Total Appraisal Costs</b>	<b>\$20,000</b>	<b>\$20,000</b>						<b>\$15,000</b>	<b>\$5,000</b>								<b>\$20,000</b>	<b>\$19,320</b>	



IV. SOURCES AND USES BUDGET - SECTION 1: SOURCES AND USES BUDGET					Permanent Sources														
	TOTAL PROJECT COST	RES. COST	COM'L. COST	TAX CREDIT EQUITY	1)MUGF Union Bank, N.A - Tranche A Loan	2)MUGF Union Bank, N.A - Tranche B Loan	3)SFMHCD Acquisition Loan	4)SFMHCD Predevelopment Loan	5)SFMHCD Gap Loan	6)	7)	8)	9)	10)	11)	12)	SUBTOTAL	70% PVC for New Const/Rehab	30% PVC for Acquisition
<b>Total Contingency Cost</b>	\$3,123,113	\$3,123,113				\$3,123,113											\$3,123,113	\$3,016,927	
<b>OTHER PROJECT COSTS</b>																			
TCAC App/Allocation/Monitoring Fees	\$124,140	\$124,140					\$124,140										\$124,140		
Environmental Audit	\$72,293	\$72,293					\$72,293										\$72,293	\$69,835	
Local Development Impact Fees	\$151,130	\$151,130						\$151,130									\$151,130	\$151,130	
Permit Processing Fees	\$748,870	\$748,870						\$748,870									\$748,870	\$748,870	
Capital Fees																			
Marketing	\$325,000	\$325,000		\$325,000													\$325,000		
Furnishings	\$110,000	\$110,000		\$110,000													\$110,000	\$110,000	
Market Study	\$8,400	\$8,400						\$8,400									\$8,400	\$8,114	
Accounting/Reimbursable	\$90,000	\$90,000		\$90,000													\$90,000	\$72,000	
Soft Cost Contingency	\$521,595	\$521,595				\$521,595											\$521,595	\$391,196	
Other: Construction Inspection Reports	\$45,000	\$45,000				\$45,000											\$45,000	\$43,470	
Other: Borrower Legal	\$200,000	\$200,000						\$200,000									\$200,000	\$20,000	
Other: Third Party Construction Mgmt	\$150,000	\$150,000			\$99,000	\$31,000		\$20,000									\$150,000	\$144,900	
Other: Services	\$205,000	\$205,000				\$205,000											\$205,000		
Other: (Specify)																			
<b>Total Other Costs</b>	\$2,751,428	\$2,751,428		\$525,000	\$99,000	\$802,595		\$216,433	\$1,108,400								\$2,751,428	\$1,759,515	
<b>SUBTOTAL PROJECT COST</b>	\$46,183,650	\$46,183,650		\$22,299,803	\$99,000	\$11,518,000	\$3,000,000	\$1,800,000	\$7,466,847								\$46,183,650	\$38,711,303	
<b>DEVELOPER COSTS</b>																			
Developer Overhead/Profit	\$1,647,822	\$1,647,822		\$1,447,822				\$200,000									\$1,647,822	\$1,400,000	
Consultant/Processing Agent																			
Project Administration																			
Broker Fees Paid to a Related Party																			
Construction Oversight by Developer																			
Other: (Specify)																			
<b>Total Developer Costs</b>	\$1,647,822	\$1,647,822		\$1,447,822				\$200,000									\$1,647,822	\$1,400,000	
<b>TOTAL PROJECT COST</b>	\$47,831,472	\$47,831,472		\$23,747,625	\$99,000	\$11,518,000	\$3,000,000	\$2,000,000	\$7,466,847								\$47,831,472	\$40,111,303	

Note: Syndication Costs shall NOT be included as a project cost.

Calculate Maximum Developer Fee using the eligible basis subtotals.

DOUBLE CHECK AGAINST PERMANENT FINANCING TOTALS:

\$23,747,625	\$99,000	\$11,518,000	\$3,000,000	\$2,000,000	\$7,466,847														
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Bridge Loan Expense During Construction:

Total Eligible Basis:

\$40,111,303

Funding sources and costs should be aligned appropriately. For example, public funding sources for land purchase or construction costs should be shown as paying for these costs.

Do not randomly select funding sources for line item costs if they have a dedicated source of payment.

<sup>1</sup> Required: evidence of land value (see Tab 1). Land value must be included in Total Project Cost and Sources and Uses Budget (includes donated or leased land).

Except for non-competitive projects with donated land, TCAC will not accept a budget with a nominal land value. Please refer to the TCAC website for additional information and guidance.

<sup>2</sup> Required: include a detailed explanation of Demolition and Offsite Improvements requirements as well as a cost breakdown in Attachment 12, Construction and Design Description.

Note: The conditional formatting embedded in this Sources and Uses Budget workbook tests only for mathematical errors, i.e. whether sum total of Sources (Column R) matches Total Project Cost (Column B) and whether each source listed in the Sources and Uses Budget workbook (Row 103) matches that of Permanent Financing in the Application workbook (Row 106).

The conditional formatting does NOT test for any regulatory threshold or feasibility requirements.

Applicants are advised to conduct their own due diligence and not rely upon the conditional formatting in this workbook.

**FOR PLACED IN SERVICE APPLICATION SUBMISSIONS:**

SYNDICATION (Investor & General Partner)	
Organizational Fee	
Bridge Loan Fees/Exp.	
Legal Fees	
Consultant Fees	
Accountant Fees	
Tax Opinion	
Other	

**CERTIFICATION BY OWNER:**

As owner(s) of the above-referenced low-income housing project, I certify under penalty of perjury, that the project costs contained herein are, to the best of my knowledge, accurate and actual costs associated with the construction, acquisition and/or rehabilitation of this project and that the sources of funds shown are the only funds received by the Partnership for the development of the project. I authorize the California Tax Credit Allocation Committee to utilize this information to calculate the low-income housing tax credit.

\_\_\_\_\_  
Signature of Owner/General Partner

\_\_\_\_\_  
Date

**Total Syndication Costs** \_\_\_\_\_

\_\_\_\_\_  
Printed Name of Signatory

\_\_\_\_\_  
Title of Signatory

**CERTIFICATION OF CPA/TAX PROFESSIONAL:**

As the tax professional for the above-referenced low-income housing project, I certify under penalty of perjury, that the percentage of aggregate basis financed by tax-exempt bonds is: \_\_\_\_\_

\_\_\_\_\_  
Signature of Project CPA/Tax Professional

\_\_\_\_\_  
Date

## V. BASIS AND CREDITS - SECTION 1: BASIS AND CREDITS

### Determination of Eligible and Qualified Basis

#### A. Basis and Credits

	70% PVC for New Construction/ Rehabilitation	30% PVC for Acquisition
<b>Total Eligible Basis:</b>	\$40,111,303	
<b>Ineligible Amounts</b>		
Subtract All Grant Proceeds Used to Finance Costs in Eligible Basis:		
Subtract Non-Qualified Non-Recourse Financing:		
Subtract Non-Qualifying Portion of Higher Quality Units:		
Subtract Photovoltaic Credit (as applicable):		
Subtract Historic Credit (residential portion only):		
Subtract (specify other ineligible amounts):		
Subtract (specify other ineligible amounts):		
<b>Total Ineligible Amounts:</b>		
<b>Total Eligible Basis Amount Voluntarily Excluded:</b>	\$8,047,653	
<b>Total Basis Reduction:</b>	(\$8,047,653)	
<b>Total Requested Unadjusted Eligible Basis:</b>	\$32,063,650	
<b>Total Adjusted Threshold Basis Limit:</b>	\$32,063,651	
*Qualified Census Tract (QCT) or Difficult to Develop Area (DDA) Adjustment:	130%	100%
<b>Total Adjusted Eligible Basis:</b>	\$41,682,745	
Applicable Fraction:	100%	100%
<b>Qualified Basis:</b>	\$41,682,745	
<b>Total Qualified Basis:</b>	\$41,682,745	
<b>**Total Credit Reduction:</b>		
<b>Total Adjusted Qualified Basis:</b>	\$41,682,745	

\*130% boost if your project is located in a DDA or QCT, or Reg. Section 10317(d) as applicable.

(Boost is auto calculated from your selection in: II. APPLICATION - SECTION 2: GENERAL AND SUMMARY INFORMATION - B)

\*\*to be calculated in: "Points System". See Checklist.

#### B. Determination of Federal Credit

	New Construction /Rehabilitation	Acquisition
<b>Adjusted Qualified Basis, After Credit Reduction:</b>	\$41,682,745	
<b>*Applicable Percentage:</b>	9.00%	3.23%
<b>Subtotal Annual Federal Credit:</b>	\$3,751,447	
<b>Total Combined Annual Federal Credit:</b>	\$2,500,000	

\* Applicants are required to use these percentages in calculating credit at the application stage.



**C. Determination of Minimum Federal Credit Necessary For Feasibility**

<b>Total Project Cost</b>	\$47,831,472
<b>Permanent Financing</b>	\$24,083,847
<b>Funding Gap</b>	\$23,747,625
<b>Federal Tax Credit Factor</b>	\$0.94991

Federal tax credit factor must be at least \$1.00 for self-syndication projects or at least \$0.85 for all other projects.

<b>Total Credits Necessary for Feasibility</b>	\$25,000,000
<b>Annual Federal Credit Necessary for Feasibility</b>	\$2,500,000
<b>Maximum Annual Federal Credits</b>	\$2,500,000
<b>Equity Raised From Federal Credit</b>	\$23,747,625

<b>Remaining Funding Gap</b>	
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**If Applying For State Credit Complete Section (D) & (E)**

**D. Determination of State Credit**

<b>State Credit Basis</b>	<b>NC/Rehab</b>	<b>Acquisition</b>
	\$32,063,650	

Rehabilitation or new construction basis only (no acquisition basis), except in rare cases of At-Risk projects eligible for State Credit on the acquisition basis at the 0.13 factor when no 130% basis increase is used

<b>Factor Amount</b>	30%	13%
<b>Maximum Total State Credit</b>	\$9,619,095	\$0

**E. Determination of Minimum State Credit Necessary for Feasibility**

<b>State Tax Credit Factor</b>	
--------------------------------	--

State tax credit factor must be at least \$0.80 for "certified" state credits; at least \$0.65 for self-syndication projects; or at least \$0.60 for all other projects

<b>State Credit Necessary for Feasibility</b>	
---	--

<b>Maximum State Credit</b>	
-----------------------------	--

<b>Equity Raised from State Credit</b>	
--	--

<b>Remaining Funding Gap</b>	
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**VI. POINTS SYSTEM - SECTION 1: POINTS SYSTEM**

**A maximum of 20 points shall be available in combining the cost efficiency, credit reduction, and public funds categories.**

**A. Cost Efficiency/Credit Reduction/Public Funds Maximum 20 Points**

**A(1) Cost Efficiency 20 Points**

Make a selection: Not applying for Cost Efficiency points

Projects total eligible basis that is below the maximum calculated threshold basis limits, including permitted adjustments receives 1 point for each full % below the maximum permitted adjusted threshold basis limits.

- 1) Project's adjusted threshold basis limits: \_\_\_\_\_
- 2) Project's total eligible basis: \_\_\_\_\_
- 3) Difference in threshold basis limits: \_\_\_\_\_
- 4) Calculated percent below adjusted threshold basis limits: 0% (Rounded down to the nearest whole percent)

**Total Points for Cost Efficiency: 0**

**A(2) Credit Reduction 20 Points**

Credit Reduction:            (1 point for each full % that the qualified basis is reduced)

- 1) Total Qualified Basis: \$41,682,745
- 2) Credit Percent Reduction: 0%
- 3) Total Qualified Basis Reduction: \$0  
(This figure was rounded up to the nearest whole number on the worksheet "Basis & Credits")
- 4) Project's Total Adjusted Qualified Basis : \$41,682,745

**Total Points for Credit Reduction: 0**

**A(3) Public Funds Section 20 Points**

Total committed funds (including assumptions), fee waivers, or value of donated land **1 point** for each full % of Total Development Cost (TDC) **including the value of any donations or fee waivers**

<u>\$9,466,847</u>	<sup>1</sup> Federal, tribal, state or local funds
<u>                  </u>	<sup>2</sup> Outstanding principal balances of prior existing public or subsidized debt
<u>                  </u>	IRC 509(a)(1) local community foundation funds --does <b>NOT</b> include charitable foundations
<u>                  </u>	Awarded AHP funds
<u>                  </u>	Waiver of fees resulting in quantifiable cost savings and not required by federal or state law
<u>                  </u>	<sup>3</sup> Land donated by a public entity, or land leased from a public entity
<u>                  </u>	<sup>3</sup> Land donated as part of an inclusionary housing ordinance or other negotiated development agreements
<u>                  </u>	<sup>4</sup> Public contributions of off-site costs
<u>\$7,702,708</u>	<sup>5</sup> Private "tranche B" loan points value --calculated in "Final Tie Breaker Self-Score" spreadsheet
Total committed funds, fee waivers, or value of donated land:	<u>\$17,169,555</u>
***Total project cost:	<u>\$47,831,472</u>
Percentage of funds versus TDC:	<u>35%</u> (rounded down)

<sup>1</sup> All loans must be "soft," having terms (or remaining terms) in excess of 15 years, and below market interest rates, interest accruals, or residual receipts payments for at least the first 15 years of their terms. The maximum below-market interest rate allowed for scoring purposes is 4% simple, or the applicable federal rate if compounding. RHS Section 514 and 515 financing is considered soft debt for purposes of scoring under this category. There must be conclusive evidence presented in the application that any new public funds have been firmly committed as stated in Regulation Section 10325(c)(1)(C). Please see also Checklist Items, Tab 1.

<sup>2</sup> If the principal balances of prior publicly funded or subsidized loans are to be assumed, documented approval of the loan assumption or other required procedure by the public agency holding the promissory note must be provided. Accrued interest recast as principal under a new loan agreement will not be considered in scoring. See also Checklist Items, Tabs 1 and 20.

<sup>3</sup> To receive points in this category, land and building values must supported by an independent, third party appraisal consistent with Regulation Section 10322(h)(9). Donated land value must be included in Total Project Cost and the Sources and Uses Budget. Evidence of land value is required (see Tab 1).

<sup>4</sup> Off-site costs must be documented as waived fees pursuant to a nexus study or must be developed by a sponsor as a condition of local approval. Please review Regulation Section 10325(c)(1)(C) for a more complete description of requirements.

<sup>5</sup> Private "tranche B" loans underwritten based on rent differentials attributable to rent subsidies. Calculate in **Final Tie Breaker Self-Score**.

<b>Total Points for Public Funds:</b>	<b>35</b>
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<b>Total Points for Cost Efficiency, Credit Reduction, &amp; Public Funds:</b>	<b>35</b>
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**B. General Partner and Management Company Characteristics**

**Maximum 9 Points**

**B(1) General Partner Experience**

**6 Points**

**General Partner Name:**

The Related Companies of California, LLC

**Select from ONE of the following two options:**

5 or more projects in service more than 3 years, including 1 in service more than 5 years and 2 California LIHTC projects

**Special Needs housing type project opting for 5 project experience category:**

N/A

**For Special Needs housing type projects applying through the Nonprofit or Special Needs set-asides only:**

(select one if applicable)

**To qualify for this option, all projects must qualify as Special Needs. The California LIHTC project need not be one of the Special Needs projects.**

To receive points under this subsection for projects in existence for more than 3 years from the filing deadline date, the applicant must submit a certification from a 3rd party certified public accountant (CPA) that the projects for which points are requested have maintained a positive operating cash flow from typical residential income alone (e.g. rents, rental subsidies, late fees, forfeited deposits, etc.) for the year in which each development's last financial statement has been prepared and have funded reserves in accordance with the partnership agreement and any applicable loan documents. This certification must list the specific projects for which the points are being requested. The CPA certification may be in the form of an agreed upon procedure report that includes funded reserves as of the report date, which shall be within 60 days of the application deadline, unless the general partner or key person has no current projects which are eligible for points in which case the report date shall be after the date from which the general partner or key person separated from the last eligible project. To obtain points for projects previously owned by the proposed general partner, a similar certification must be submitted with respect to the last full year of ownership by the proposed general partner, along with verification of the number of years that the project was owned by that general partner. This certification must list the specific projects for which the points are being requested.

<b>Total Points for General Partner Experience:</b>	<b>6</b>
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**B(2) Management Company Experience**

**3 Points**

Select from ONE of the following two options:

11 or more projects managed more than 3 years, including 2 California LIHTC projects

Special Needs housing type project opting for 11 project experience category: N/A

For Special Needs housing type projects applying through the Nonprofit or Special Needs set-asides only: (select one if applicable)

To qualify for this option, all projects must qualify as Special Needs. The California LIHTC project need not be one of the Special Needs projects.

Management Company Name: Mercy Housing Management Group

Total Points for Management Company Experience: 3

Points in subsections (A) and (B) above will be awarded in the highest applicable category and are not cumulative. For maximum points in either subsection (A) or (B) above, a completed application attachment for the general partner or for the management agent, respectively, must be provided. For points to be awarded in subsection (B), an enforceable management agreement executed by both parties for the subject application must be submitted at the time of application. "Projects" as used in this subsections (A) and (B) means multifamily, rental, affordable developments of over 10 units that are subject to a recorded regulatory agreement or, in the case of housing on tribal lands, where federal HUD funds have been utilized in affordable rental developments. General Partner and Management Company experience points may be given based on the experience of the principals involved, or on the experience of municipalities or other nonprofit entities that have experience but have formed single-asset entities for each project in which they have participated, notwithstanding that the entity itself would not otherwise be eligible for such points. Alternatively, a management company may receive 2 points if it provides evidence that the management agent assigned to the project, either on-site or with management responsibilities for the site, has been certified, prior to application deadline, by a housing tax credit certification examination by a nationally recognized housing tax credit compliance entity and be on a list maintained by the Committee. These points may substitute for other management company experience but will not be awarded in addition to such points.

General partners and management companies with fewer than 2 active California LIHTC projects for more than 3 years, and general partners and management companies for projects requesting points under the special needs categories with no active California LIHTC projects for more than 3 years, should refer to Regulation Section 10325(c)(2) and Checklist Items Tabs 21 and 22 for additional requirements.

Total Points for General Partner & Management Company Experience: 9

**C. Housing Needs**

**Maximum 10 Points**

Large Family

**10 Points**

Select one if project is a scattered site acquisition and/or rehabilitation : N/A

Total Points for Housing Needs: 10

**D. Site & Service Amenities**

**D(1) Site Amenities**

**Maximum 15 Points**

Amenities must be appropriate to the tenant population served. To receive points the amenity must be in place at the time of application. TCAC Regulation Sections 10325(c)(5)(A), 10325(c)(5)(A)(1) and 10325(c)(5)(A)(5) provide information on the limited exceptions to this requirement. The application must include a map scaled for distance using a standardized radius from the development site as determined by the Committee. Measurement from the project to a site must not cross significant physical barriers. The map must show the distance of the site amenities from the development site. An application proposing a project located on multiple scattered sites shall be scored proportionately in the site and service amenities based upon (i) each site's score, and (ii) the percentage of units represented by each site, except that for scattered site projects of less than 20 units, service amenities shall be scored in the aggregate across all sites. Applicants must provide color photographs, a contact person and a contact telephone number for each requested site amenity. Any inaccurate information will be subject to negative points. No more than 15 points will be awarded in this category. Only one point award will be available in each of the subcategories (a-h) listed below. Site amenity points are not applicable to projects that apply and are awarded under the Native American apportionment. However, for those applicants unsuccessful in the apportionment and considered under the Rural set-aside, site amenity scoring will be applicable.

Amenities may include:

**a) Transit**

- (i) Located where there is a bus rapid transit station, light rail station, commuter rail station, ferry terminal, bus station, or public bus stop within 1/3 mile of the project site with service at least every 30 minutes during the hours of 7-9 a.m. and 4-6 p.m. Monday through Friday (or at least two departures during each peak period for the commuter rail station or ferry terminal), and the project's density exceeds 25 units per acre. **7 Points**
- (ii) The project site is within 1/3 mile of a bus rapid transit station, light rail station, commuter rail station, ferry terminal, bus station, or public bus stop with service at least every 30 minutes during the hours of 7-9 a.m. and 4-6 p.m. Monday through Friday (or at least two departures during each peak period for the commuter rail station or ferry terminal). **6 Points**
- (iii) The project site is within 1/2 mile of a bus rapid transit station, light rail station, commuter rail station, ferry terminal, bus station, or public bus stop with service at least every 30 minutes during the hours of 7-9 a.m. and 4-6 p.m. Monday through Friday (or at least two departures during each peak period for the commuter rail station or ferry terminal). **5 Points**
- (iv) The project site is within 1/3 mile of a bus rapid transit station, light rail station, commuter rail station, ferry terminal, bus station, or public bus stop. (For rural set-aside projects, these points may be awarded where van or dial-a-ride service is provided to tenants.) **4 Points**
- (v) The project site is within 1/2 mile of a bus rapid transit station, light rail station, commuter rail station, ferry terminal, bus station, or public bus stop. **3 Points**

Select one: (i)

In addition to meeting one of the categories above (i through v), points are available to applicants committing to provide residents free transit passes or discounted passes to each rent restricted unit for at least 15 years:

Select one: N/A

N/A A private bus or transit system providing free service may be substituted with prior approval from the CTCAC Executive Director. This prior approval must be received before the application deadline and the bus or transit system must meet the relevant headway and distance criteria stated above. If pre-approved, select applicable point category above.

<b>Total Points for Transit Amenity:</b>	<b>7</b>
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**b) Public Park**

- (i) The site is within 1/2 mile of a public park (1 mile for Rural set-aside projects) (not including school grounds unless there is a bona fide, formal joint-use agreement between the jurisdiction responsible for the park's/recreation facilities and the school district or private school providing availability to the general public of the school grounds and/or facilities) or a community center accessible to the general public. **3 Points**  

Joint-use agreement (if yes, please provide a copy) N/A
- (ii) The site is within 3/4 mile (1.5 miles for Rural set-aside). **2 Points**

Select one: (i)

<b>Total Points for Public Park Amenity:</b>	<b>3</b>
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**c) Book-Lending Public Library**

- (i) The site is within 1/2 mile of a book-lending public library that also allows for inter-branch lending when in a multi-branch system (1 mile for Rural set-aside projects). **3 Points**
- (ii) The site is within 1 mile of a book-lending public library that also allows for inter-branch lending when in a multi-branch system (2 miles for Rural set-aside projects). **2 Points**

Select one: (i)

<b>Total Points for Public Library Amenity:</b>	<b>3</b>
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**d) Full-Scale Grocery Store, Supermarket, Neighborhood Market, or Farmers' Market**

Please refer to Checklist Items for supporting documentation requirements

- (i) The site is within 1/2 mile of a full scale grocery store/supermarket of at least 25,000 gross interior square feet where staples, fresh meat, and fresh produce are sold (1 mile for Rural set-aside projects). **5 Points**
- (ii) The site is within 1 mile of a full scale grocery store/supermarket of at least 25,000 gross interior square feet where staples, fresh meat, and fresh produce are sold (2 miles for Rural set-aside projects). **4 Points**
- (iii) The site is within 1.5 miles of a full scale grocery store/supermarket of at least 25,000 gross interior square feet where staples, fresh meat, and fresh produce are sold (3 miles for Rural set-aside projects). **3 Points**
- (iv) The site is within 1/4 mile of a neighborhood market of 5,000 gross interior square feet or more where staples, fresh meat, and fresh produce are sold (1/2 mile for Rural set-aside projects). **4 Points**
- (v) The site is within 1/2 mile of a neighborhood market of 5,000 gross interior square feet or more where staples, fresh meat, and fresh produce are sold (1 mile for Rural set-aside projects). **3 Points**
- (vi) The site is within 1/2 mile of a weekly farmers' market certified by the California Federation of Certified Farmers' Markets, and operating at least 5 months in a calendar year. **2 Points**
- (vii) The site is within 1 mile of a weekly farmers' market certified by the California Federation of Certified Farmers' Markets, and operating at least 5 months in a calendar year. **1 Point**

Select one: N/A

<b>Total Points for Full-Scale Grocery Store/Supermarket or Convenience Market Amenity:</b>	<b>0</b>
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**e) Public Elementary, Middle, or High School**

- (i) For a qualifying development, the site is within 1/4 mile of a public elementary school; 1/2 mile of a public middle school; or 1 mile of a public high school (an additional 1/2 mile for each public school type for Rural set-aside projects), and the site is within the attendance area of that school. **3 Points**
  
- (ii) The site is within 3/4 mile of a public elementary school; 1 mile of a public middle school; or 1.5 miles of a public high school (an additional 1/2 mile for each public school type for Rural set-aside projects), and the site is within the attendance area of that school. **2 Points**

Select one: (i)

<b>Total Points for Public Elementary, Middle, or High School Amenity:</b>	<b>3</b>
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**f) Senior Developments: Daily Operated Senior Center**

- (i) For a **senior development** the project site is within 1/2 mile of a daily operated senior center or a facility offering daily services to seniors (not on the project site) (1 mile for Rural set-aside). **3 Points**
  
- (ii) The project site is within 3/4 mile of a daily operated senior center or a facility offering daily services to seniors (not on the project site) (1.5 miles for Rural Set-aside). **2 Points**

Select one: N/A

<b>Total Points for Daily Operated Senior Center Amenity:</b>	<b>0</b>
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**g) Special Needs or SRO Development: Population Specific Service Oriented Facility**

- (i) For a **special needs or SRO development**, the site is located within 1/2 mile of a facility that operates to serve the population living in the development. **3 Points**
  
- (ii) The project site is located within 1 mile of a facility that operates to serve the population living in the development. **2 Points**

Select one: N/A

<b>Total Points for Population Specific Service Oriented Facility Amenity:</b>	<b>0</b>
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**h) Medical Clinic or Hospital**

- (i) The site is within 1/2 mile (1 mile for Rural Set-aside) of a qualifying medical clinic with a physician, physician's assistant, or nurse practitioner onsite for a minimum of 40 hours each week, or hospital (not merely a private doctor's office). **3 Points**
  
- (ii) The site is within 1 mile (1.5 miles for Rural Set-aside) of a qualifying medical clinic with a physician, physician's assistant, or nurse practitioner onsite for a minimum of 40 hours each week, or hospital (not merely a private doctor's office). **2 Points**

Select one: N/A

<b>Total Points for Medical Clinic or Hospital Amenity:</b>	<b>0</b>
---	----------

**i) Pharmacy**

- (i) The site is within 1/2 mile of a pharmacy (1 mile for Rural Set-aside). (This category may be combined with the other site amenities above). **2 Points**
  
- (ii) The site is within 1 mile of a pharmacy (2 miles for Rural Set-aside). (This category may be combined with the other site amenities above). **1 Point**

Select one: (ii)

<b>Total Points for Pharmacy:</b>	<b>1</b>
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**j) In-unit High Speed Internet Service**

- (i) High speed internet service with a 768 kilobits/second capacity provided in each unit free of charge to the tenants for a minimum of 15 years, and available within 6 months of the project's placed-in-service date. If internet service is selected, it must be provided even if it is not needed for points. **2 Points**
  
- (ii) **Rural set-aside only:** High speed internet service with a 768 kilobits/second capacity provided in each unit free of charge to the tenants for a minimum of 15 years, and available within 6 months of the project's placed-in-service date. If internet service is selected, it must be provided even if it is not needed for points. **3 Points**

Select one: N/A

<b>Total Points for Internet Service:</b>	<b>0</b>
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<b>Total Points for Site Amenities:</b>	<b>17</b>
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**Site Amenity Contact List:**

Amenity Name: San Francisco Municipal Transit Agency  
 Address: Sunnysdale and Hahn  
 City, Zip: San Francisco 94134  
 Contact Person: Edward Reiskin  
 Phone: (415) 701-2311 Ext.:  
 Amenity Type: Transit Station/Transit Stop  
 Website: www.sfmta.com  
 Distance in miles: 0.01 miles (across Street)

Amenity Name: John McClaren Park  
 Address: 100 John F Shelley Dr,  
 City, Zip: San Francisco, 94134  
 Contact Person: Robert Watkins  
 Phone: (415) 831-2700 Ext.:  
 Amenity Type: Public Park  
 Website: http://sfrecpark.org/destination/john-mcclaren-park  
 Distance in miles: <.25 miles

Amenity Name: Visitacion Valley Library  
 Address: 201 Leland Avenue  
 City, Zip: San Francisco, 94134  
 Contact Person: Catherine Delneo  
 Phone: 415-557-4353 Ext.:  
 Amenity Type: Book-Lending Public Library  
 Website: https://sfpl.org/?pg=0100001901  
 Distance in miles: 0.45 miles

Amenity Name: Visitacion Valley Middle School  
 Address: 450 Raymond Avenue  
 City, Zip: San Francisco, 94134  
 Contact Person: Joseph Truss  
 Phone: (415) 469-4590 Ext.:  
 Amenity Type: Public Elementary/Middle/High School  
 Website: https://visitacion-sfusd-ca.schoolloop.com  
 Distance in miles: 0.26 miles

Amenity Name: Visitacion Valley Pharmacy  
 Address: 100 Leland Ave  
 City, Zip: San Francisco, 94134  
 Contact Person: Oliver Lee  
 Phone: (415) 239-5811 Ext.:  
 Amenity Type: Pharmacy  
 Website: N/A  
 Distance in miles: 0.56 miles

Amenity Name:  
 Address:  
 City, Zip:  
 Contact Person:  
 Phone: Ext.:  
 Amenity Type:  
 Website:  
 Distance in miles:

Amenity Name:  
 Address:  
 City, Zip:  
 Contact Person:  
 Phone: Ext.:  
 Amenity Type:  
 Website:  
 Distance in miles:

Amenity Name:  
 Address:  
 City, Zip:  
 Contact Person:  
 Phone: Ext.:  
 Amenity Type:  
 Website:  
 Distance in miles:

Amenity Name:  
 Address:  
 City, Zip:  
 Contact Person:  
 Phone: Ext.:  
 Amenity Type:  
 Website:  
 Distance in miles:

Amenity Name:  
 Address:  
 City, Zip:  
 Contact Person:  
 Phone: Ext.:  
 Amenity Type:  
 Website:  
 Distance in miles:

## D(2) Service Amenities

Maximum 10 Points

Projects that provide high-quality services designed to improve the quality of life for tenants are eligible to receive points for service amenities. Services must be appropriate to meet the needs of the tenant population served and designed to generate positive changes in the lives of tenants. An application proposing a project located on multiple scattered sites (all sites within a five-mile diameter range) shall be scored proportionately in the site and service amenities based upon (i) each site's score, and (ii) the percentage of units represented by each site, except that for scattered site projects of less than 20 units, service amenities shall be scored in the aggregate across all

Except as provided below and in Reg. Section 10325(c)(5)(B), in order to receive points in this category physical space for service amenities must be available when the development is placed-in-service. Services space must be located inside the project and provide sufficient square footage, accessibility and privacy to accommodate the proposed services. The amenities must be available within 6 months of the project's placed-in-service date. Applicants must commit that services will be provided for a period of 15 years.

All services must be of a regular and ongoing nature and provided to tenants free of charge (except for day care services or any charges required by law). Services must be provided on-site except that projects may use off-site services within 1/2 mile of the development (1 1/2 mile for Rural set-aside projects) provided that they have a written agreement with the service provider enabling the development's tenants to use the services free of charge (except for day care and any charges required by law) and that demonstrate that provision of on-site services would be duplicative. All organizations providing services for which the project is claiming service amenities points must have at least 24 months experience providing services to one of the target populations to be served by the project.

**Items 1 through 6 are applicable to Large Family, Senior, and At-Risk projects. Items 7 through 12 are applicable to Special Needs and SRO projects.** Items 1 through 12 are mutually exclusive. One proposed service may not receive points under two different categories.

Applications must include a services sources and uses budget clearly describing all anticipated income and expenses associated with the services program and that aligns with the services commitments provided (i.e. contracts, MOUs, letters, etc.) Applications shall receive points for services only if the proposed services budget adequately accounts for the level of service. The budgeted amount must reasonably be expected to cover the costs of the proposed level of service. **PLEASE REFER TO REGULATION SECTION 10325(c)(5)(B) FOR COMPLETE SERVICE AMENITY POINTS REQUIREMENTS.**

No more than 10 points will be awarded in this category. **The service budget spreadsheet must be completed.** Amenities may include, but are not limited to:

### **a) Large Family, Senior, At-Risk projects:**

- |            |  |                 |
|------------|--|-----------------|
| <b>Yes</b> | (1) <b>Service Coordinator.</b> Responsibilities must include, but are not limited to: (a) providing tenants with information about available services in the community, (b) assisting tenants to access services through referral and advocacy, and (c) organizing community-building and/or other enrichment activities for tenants (such as holiday events, tenant council, etc.). <b>Minimum ratio of 1 Full Time Equivalent (FTE) Service Coordinator to 600 bedrooms.</b>                                    | <b>5 points</b> |
| <b>N/A</b> | <b>Service Coordinator</b> as listed above, except:<br><b>Minimum ratio of 1 FTE Service Coordinator to 1,000 bedrooms.</b>  | <b>3 points</b> |
| <b>N/A</b> | (2) <b>Other Services Specialist.</b> Must provide individualized assistance, counseling and/or advocacy to tenants, such as to assist them to access education, secure employment, secure benefits, gain skills or improve health and wellness. Includes, but is not limited to: Vocational/Employment Counselor, ADL or Supported Living Specialist, Substance Abuse or Mental Health Counselor, Peer Counselor, Domestic Violence Counselor. <b>Minimum ratio of 1 FTE Services Specialist to 600 bedrooms.</b> | <b>5 points</b> |

N/A	<b>Other Services Specialist</b> as listed above, except: <b>Minimum ratio of 1 FTE Services Specialist to 1,000 bedrooms.</b>	<b>3 points</b>
N/A	(3) <b>Adult educational, health and wellness, or skill building classes.</b> Includes but is not limited to: financial literacy, computer training, home-buyer education, GED, resume building, ESL, nutrition, exercise, health information/awareness, art, parenting, on-site food cultivation and preparation, and smoking cessation classes. <b>Minimum of 84 hours instruction each year (42 hours for small developments of 20 units or less).</b>	<b>7 points</b>
N/A	<b>Adult educational, health &amp; wellness, or skill building classes</b> as listed above, except: <b>Minimum of 60 hours instruction each year (30 hours for small developments).</b>	<b>5 points</b>
N/A	<b>Adult educational, health &amp; wellness, or skill building classes</b> as listed above, except: <b>Minimum of 36 hours instruction each year (18 hours for small developments).</b>	<b>3 points</b>
N/A	(4) <b>Health and wellness services and programs.</b> Such services and programs shall provide individualized support to tenants (not group classes) and need not be provided by licensed individuals or organizations. Includes, but is not limited to visiting nurses programs, intergenerational visiting programs, or senior companion programs. <b>Minimum of 100 hours of services per year for each 100 bedrooms.</b>	<b>5 points</b>
N/A	<b>Health and wellness services and programs</b> as listed above, except: <b>Minimum of 60 hours of services per year for each 100 bedrooms.</b>	<b>3 points</b>
N/A	<b>Health and wellness services and programs</b> as listed above, except: <b>Minimum of 40 hours of services per year for each 100 bedrooms.</b>	<b>2 points</b>
N/A	(5) <b>Licensed child care.</b> Shall be available 20 hours or more per week, Monday through Friday, to residents of the development. (Only for large family projects or other projects in which at least 25% of units are 3 bedrooms or larger.)	<b>5 points</b>
N/A	(6) <b>After school program for school age children.</b> Includes, but is not limited to tutoring, mentoring, homework club, art and recreational activities. (Only for large family projects or other projects in which at least 25% of units are 3 bedrooms or larger). <b>Minimum of 10 hours per week, offered weekdays throughout the school year.</b>	<b>5 points</b>
N/A	<b>After school program for school age children</b> as listed above, except: <b>Minimum of 6 hours per week, offered weekdays throughout the school year.</b>	<b>3 points</b>
N/A	<b>After school program for school age children</b> as listed above, except: <b>Minimum of 4 hours per week, offered weekdays throughout the school year.</b>	<b>2 points</b>
<b><u>b) Special Needs and SRO projects:</u></b>		
N/A	(7) <b>Case Manager.</b> Responsibilities must include (but are not limited to) working with tenants to develop and implement an individualized service plan, goal plan or independent living plan. <b>Minimum ratio of 1 Full Time Equivalent (FTE) Case Manager to 100 bedrooms.</b>	<b>5 points</b>
N/A	<b>Case Manager</b> as listed above, except: <b>Minimum ratio of 1 FTE Case Manager to 160 bedrooms.</b>	<b>3 points</b>

- N/A** (8) **Service Coordinator or Other Services Specialist.** Service coordinator responsibilities shall include, but are not limited to: (a) providing tenants with information about available services in the community, (b) assisting tenants to access services through referral and advocacy, and (c) organizing community-building and/or other enrichment activities for tenants (such as holiday events, tenant council, etc.). Other services specialist must provide individualized assistance, counseling and/or advocacy to tenants, such as to assist them to access education, secure employment, secure benefits, gain skills or improve health and wellness. Includes, but is not limited to: Vocational/Employment Counselor, ADL or Supported Living Specialist, Substance Abuse or Mental Health Counselor, Peer Counselor, Domestic Violence Counselor. **Minimum ratio of 1 FTE Service Coordinator or Other Services Specialist to 360 bedrooms.** **5 points**
- N/A** **Service Coordinator or Other Services Specialist** as listed above, except:  
**Minimum ratio of 1 FTE Case Manager to 600 bedrooms.** **3 points**
- N/A** (9) **Adult educational, health and wellness, or skill building classes.** Includes but is not limited to: financial literacy, computer training, home-buyer education, GED, resume building, ESL, nutrition, exercise, health information/awareness, art, parenting, on-site food cultivation and preparation, and smoking cessation classes. **Minimum of 84 hours of instruction each year (42 hours for small developments of 20 units or less).** **5 points**
- N/A** **Adult educational, health & wellness, or skill building classes** as listed above, except:  
**Minimum of 60 hours of instruction each year (30 hours for small developments).** **3 points**
- N/A** **Adult educational, health & wellness, or skill building classes** as listed above, except:  
**Minimum of 36 hours of instruction each year (18 hours for small developments).** **2 points**
- N/A** (10) **Health or behavioral health services** provided by appropriately-licensed organization or individual. Includes but is not limited to: health clinic, adult day health center, medication management services, mental health services and treatment, substance abuse services and treatment. **5 points**
- N/A** (11) **Licensed child care.** Shall be available 20 hours or more per week, Monday through Friday, to residents of the development. (Only for large family projects or other projects in which at least 30% of units are 3 bedrooms or larger.) **5 points**
- N/A** (12) **After school program for school age children.** Includes, but is not limited to tutoring, mentoring, homework club, art and recreational activities. (Only for large family projects or other projects in which at least 30% of units are 3 bedrooms or larger). **Minimum of 10 hours per week, offered weekdays throughout the school year.** **5 points**
- N/A** **After school program for school age children** as listed above, except:  
**Minimum of 6 hours per week, offered weekdays throughout the school year.** **3 points**
- N/A** **After school program for school age children** as listed above, except:  
**Minimum of 4 hours per week, offered weekdays throughout the school year.** **2 points**

**The service budget spreadsheet must be completed.**

**Total Points for Service Amenities:**

**5**

**E. Sustainable Building Methods**

**Maximum 5 Points**

REVIEW REG. SECTION 10325(c)(6) BEFORE PROCEEDING  
**APPLICANTS WILL BE HELD TO REGULATORY REQUIREMENTS. THE APPLICATION MAY CONTAIN ABBREVIATED DESCRIPTIONS OF THE REQUIREMENTS FOR THIS SECTION.**

**E(1) New Construction and Adaptive Reuse projects select from the following features:**

**Yes** a. Develop the project in accordance with the minimum requirements with any one of the following programs:  
GreenPoint Rated Program **5 Points**

**Yes** b. **ENERGY EFFICIENCY**  
**EITHER:** Energy efficiency as indicated in Reg. Section 10325(c)(6)(B) beyond the requirements in the 2016 Title 24, Part 6 of the California Building Code (2016 Standards):  
Better than the 2016 Standards **N/A** **0 Points**

If the local building department has determined that building permit applications submitted on or before December 31, 2016 are complete, then energy efficiency beyond the requirements in the 2013 Title 24, Part 6 of the California Building Code (2013 Standards)  
Better than the 2013 Standards **15%** **5 Points**

**OR:** Energy efficiency with renewable energy that provides the following percentages of project tenants' energy loads:  
Low Rise (1-3 habitable stories) **N/A** **0 Points**

Multifamily of 4+ habitable stories **N/A** **0 Points**

**E(2) Rehabilitation projects select from the following features:**

**N/A** a. Develop the project in accordance with the minimum requirements with any one of the following programs:  
N/A **0 Points**

**N/A** b. Rehabilitate to improve energy efficiency; points awarded based on percentage decrease in estimated Time Dependent Valuation energy use post-rehabilitation:  
Improvement over current:  
N/A **0 Points**

**N/A** c. Additional rehabilitation project measures (chose one or more of the following three categories):  
 1. PHOTOVOLTAIC / SOLAR **0 Points**  
N/A

**N/A** 2. SUSTAINABLE BUILDING MANAGEMENT PRACTICES, INCLUDING BOTH OF THE FOLLOWING: **0 Points**  
 Develop project-specific maintenance manual, including information on all energy and green building features  
 Undertake formal building systems commissioning, retro-commissioning, or re-commissioning

**N/A** 3. INDIVIDUALLY METER (OR SUB-METER CURRENT MASTER-METERED) GAS, ELECTRICITY, OR CENTRAL HOT WATER SYSTEMS FOR ALL TENANTS **0 Points**

**E(3) New Construction and Rehabilitation projects:**

**N/A** d. WATER EFFICIENCY: **0 Points**  
N/A

To receive these points, the applicant and the project architect must certify in the application which of the above items will be included in the project's design and specifications, and further must certify at the project's placed-in-service date that the items were completed. In addition, certain point categories require completion of the TCAC Sustainable Building Method Workbook and accompanying documentation by a qualified energy analyst at application and placed-in-service stages. Refer to Reg. Section 10325(c)(6), Checklist Item Tab 25, and the TCAC website for requirements related to the TCAC Sustainable Building Method Workbook. Refer to Reg. Section 10325(c)(6)(G) for specific Compliance and Verification requirements. Projects receiving points under this category that fail to meet the requirements of Reg. Section 10325(c)(6) will be subject to negative points under Section 10325(c)(3).

<b>Total Points For Sustainable Building Methods:</b>	<b>10</b>
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**F. Lowest Income**

**F(1) Lowest Income Restriction for All Units**

**50 Points**

The "Percent of Area Median Income" category may be used only once. For instance, 50% of Income Targeted Units to Total Tax Credit Units at 50% of Area Median Income (AMI) cannot be used twice for 100% at 50% and receive 50 points, nor can 50% of Income Targeted Units to Total Tax Credit Units at 50% of Area Median Income for 25 points and 40% of Income Targeted Units to Total Units at 50% of Area Median Income be used for an additional 20 points. However, the "Percent of Income Targeted Units" may be used multiple times. For example, 50% of Targeted Units at 50% of Area Median Income for 25 points may be combined with another 50% of Targeted Units at 45% of Area Median Income to achieve the maximum points. All projects must score at least 45 points in this category to be eligible for 9% Tax Credit.

**RESYNDICATION PROJECTS CHOOSING HOLD HARMLESS RENTS CANNOT RECEIVE LOWEST INCOME POINTS FOR HOLD HARMLESS RENTS. CURRENT RENT LIMITS MUST BE USED FOR LOWEST INCOME POINT SCORING.**

**\*Only projects competing in the Rural Set-aside may use the 55% AMI column and selected targeting in the 50% AMI column.**

**\*\*60% AMI is included as a place-holder and will not receive any additional points.**

		Percent of Area Median Income (AMI)						
		**60%	*55%	50%	45%	40%	35%	30%
Percent of Income Targeted Units to Total Tax Credit Units (exclusive of mgr.'s units)	80%	0				45	47.5	50
	75%	0				42.5	45	47.5
	70%	0				40	42.5	45
	65%	0			35	37.5	40	42.5
	60%	0			32.5	35	37.5	40
	55%	0			30	32.5	35	37.5
	50%	0		25*	27.5	30	32.5	35
	45%	0		22.5*	25	27.5	30	32.5
	40%	0	17.5	20	22.5	25	27.5	30
	35%	0	15	17.5	20	22.5	25	27.5
	30%	0	12.5	15	17.5	20	22.5	25
	25%	0	10	12.5	15	17.5	20	22.5
	20%	0	7.5	10	12.5	15	17.5	20
	15%	0	5	7.5	10	12.5	15	17.5
10%	0	2.5	5	7.5	10	12.5	15	

Consolidate your units before entering your information into the table Do not enter any non-qualifying units into the table				
Number of Targeted Tax Credit Units	Percent of Area Median Income (AMI) (30%- 55%)*	Percentage of Units to Total Units (before rounding down)	Percent of Income Targeted Units to Total Tax Credit Units (exclusive of mgr.'s units)	Points Earned
	30	0.00	0	0
	35	0.00	0	0
	40	0.00	0	0
25	45	46.30	45	25
22	50	40.74	40	20
	0 -Rural only	0.00	0	0
	0 -Rural only	0.00	0	0
7	60	12.96	10	0
54	<b>Total Points Requested:</b>			<b>45</b>

**\*IF 60% AMI UNITS ARE LESS THAN 10% OF TOTAL UNITS, LEAVE CELL E660 BLANK.**

**F(2) Lowest Income for 10% of Total Restricted Units at 30% AMI**

**2 Points**

A project that agrees to have at least 10% of its units available for tenants with incomes no greater than 30% AMI and agrees to restrict the rents on those units accordingly can receive two additional points. The 30% AMI units must be spread across the various bedroom sizes, starting with the largest bedroom count units (e.g. four bedroom units) and working down to the smaller bedroom count units, assuring that at least 10% of the larger units are proposed at 30% AMI. So long as the project meets the 10% standard as a whole, the 10% standard need not be met among all of the smaller units. TCAC may correct applicant errors in carrying out this largest-to-smallest unit protocol.

Bedroom Selection	Total Number of Tax Credit Units per Bedroom Size	Number of Targeted Tax Credit Units @ 30% AMI	Percentage of Units to Total Units (by bedroom size)
5 BR	0	0	0.0000
4 BR	0	0	0.0000
3 BR	14	0	0.0000
2 BR	18	0	0.0000
1 BR	19	0	0.0000
SRO	3	0	0.0000
<b>Total:</b>	54	0	-

**Lowest Income for 10% of Total Restricted Units at 30% AMI Points:**

**Total Points for Lowest Income:**

**G. Readiness to Proceed**

Points are available to applications documenting each of the categories below, up to a maximum of 15 points. Within the application the following must be delivered (see Regulation Section 10325(c)(8) and the Checklist Items for additional information):

**Readiness to Proceed**

**Maximum 15 Points**

- Yes** (i) Enforceable commitment for all construction financing, as evidenced by executed commitment and payment of commitment fees **5 points**
- Yes** (ii) Evidence, as verified by the appropriate officials, that all environmental review clearances (CEQA, NEPA, applicable tribal land environmental reviews) necessary to begin construction, except for clearances related to loans with must pay debt service for which the applicant is not seeking public funds points or tiebreaker benefit (except the Tranche B calculation), are either finally approved or unnecessary **5 points**
- Yes** (iii) All necessary public or tribal land use approvals subject to the discretion of local or tribal elected officials **5 points**

15 points will be available to projects that document all of the above and are able to begin construction within 180 days of the Credit Reservation, as evidenced by submission of the following within 180 days\* of the Credit Reservation: updated application form and explanation of changes, executed construction contract, breakdown of lender-approved construction costs, recorded deeds of trust for all construction financing, binding commitments for permanent financing and any other required financing, a limited partnership agreement executed by the general partner and the investor providing the equity, payment of all construction lender fees, issuance of building permits (see TCAC Regulation Section 10325(c)(8) for additional guidance), and notice to proceed delivered to the contractor. If no construction lender is involved, evidence must be submitted within 180 days after the Credit Reservation is made that the equity partner has been admitted to the ownership entity and that an initial disbursement of funds has occurred. Failure to meet this timeline will result in rescission of the Credit Reservation. In addition to the above, all applicants receiving any points under this subsection must provide an executed Letter of Intent (LOI) from the project's equity partner within 90 days of the credit reservation. The LOI must include those features called for in the CTCAC application (See Appendix for requirements).

In the event that one or more of the above criteria have NOT been met, 5 points may be awarded for each one that has been met. In such cases, the 180-day requirements shall not apply to projects that do not obtain the maximum points in this category. The 90-day requirements apply to all projects requesting any points under this category.

\*After the Credit Reservation date TCAC will randomly assign a 180 day deadline for half of the awarded projects and a 194 day deadline for the remaining half of the projects.

<b>Total Points for Readiness to Proceed:</b>	<b>15</b>
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**H. Miscellaneous Federal and State Policies**

**Maximum 2 Points**

- |  |   |
|--|---|
| <p><b>Yes</b> (i) For applicants that agree that the Committee may exchange Federal Tax Credits for State Tax Credits in an amount that will yield equal equity as if only Federal Tax Credits were awarded.</p> <p><b>N/A</b> (ii) Enhanced Accessibility and Visitability. Project design incorporates California Building Code Chapter 11(B) and the principles of Universal Designed listed in Reg. Section 10325(c)(9)(B) in at least half of the project's units.</p> <p><b>N/A</b> (iii) Smoke Free Residence. The proposed project will have at least 1 nonsmoking building and incorporate prohibition of smoking into the lease agreements for the affected units. If a single building project, the project will designate contiguous units as nonsmoking.</p> <p><b>N/A</b> (iv) Historic Preservation. The project proposes to incorporate historic tax credits.</p> <p><b>Yes</b> (v) Revitalization Area Project. The project is located within a QCT, a census tract in which at least 50% of the households have an income of less than 60% AMI, or a federal Promise Zone. The development will contribute to a concerted community revitalization plan as demonstrated by a letter from a local government official.</p> <p><b>N/A</b> (vi) Eventual Tenant Ownership. The project proposes to make tax credit units available for eventual tenant ownership.</p> | <p><b>2 Points</b></p> <p><b>2 Points</b></p> <p><b>2 Points</b></p> <p><b>1 Point</b></p> <p><b>2 Points</b></p> <p><b>1 Point</b></p> |
|--|---|

<b>Total Points for Miscellaneous Federal and State Policies:</b>	<b>4</b>
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## VI. POINTS SYSTEM - SECTION 2: POINTS SYSTEM SUMMARY

**Total Possible Points: 138, Minimum Point Threshold: 117**

	APPLICANT POINTS	MAXIMUM POINTS	TOTAL POINTS
<b>A. Cost Efficiency, Credit Reduction, &amp; Public Funds</b>	<b>20</b>	<b>20</b>	<b>20</b>
<i>A(1) Cost Efficiency</i>	0	20	
<i>A(2) Credit Reduction</i>	0	20	
<i>A(3) Public Funds</i>	35	20	
<b>B. General Partner &amp; Management Company Experience</b>	<b>9</b>	<b>9</b>	<b>9</b>
<i>A(1) General Partner Experience</i>	6	6	
<i>A(2) Management Company Experience</i>	3	3	
<b>C. Housing Needs</b>	<b>10</b>	<b>10</b>	<b>10</b>
<b>D. Site &amp; Service Amenities</b>	<b>20</b>	<b>25</b>	<b>20</b>
<i>D(1) Site Amenities</i>	17	15	
<i>D(2) Service Amenities</i>	5	10	
<b>E. Sustainable Building Methods</b>	<b>5</b>	<b>5</b>	<b>5</b>
<b>F. Lowest Income &amp; 10% of Units Restricted @ 30% AMI</b>	<b>45.0</b>	<b>52.0</b>	<b>45.0</b>
<i>F(1) Lowest Income</i>	45.0	50.0	
<i>F(2) 10% of Units Restricted @ 30% AMI</i>	0	2	
<b>G. Readiness to Proceed</b>	<b>15</b>	<b>15</b>	<b>15</b>
<b>H. Miscellaneous Federal and State Policies</b>	<b>2</b>	<b>2</b>	<b>2</b>
<b>*Negative Points (if any, please enter amount:)</b>		NO MAX	<b>0</b>
<b>Total Points:</b>			<b>126.0</b>

\*Negative points given to general partners, co-developers, management agents, consultants, or any member or agent of the Development Team may remain in effect for up to two calendar years, but in no event shall be in effect for less than one funding round. Furthermore, negative points may be assigned to one or more Development Team members, but do not necessarily apply to the entire Team. Negative points assigned by the Executive Director may be appealed to the Committee under appeal procedures enumerated in the regulations.

**VII. TIE BREAKER SYSTEM - FINAL TIE BREAKER SELF-SCORE**

This section is included in the application for self-scoring. Be aware that TCAC will use self scores to determine which projects undergo further review in the competition, including the verification of self scores, for possible reservation of tax credits. TCAC will not verify or evaluate every project's self score. Project's that self score too low to successfully compete for a reservation of tax credits will not undergo any further review by TCAC.

Review TCAC Reg. Section 10325(c)(10). Provide evidence of committed permanent public funds in Tab 20 and evidence of public subsidies, if any, in Tab 17.

Projects with commercial/non-residential costs will have committed public funds discounted by the percentage of the project proposed to be commercial or non-residential.

Ineligible off-site costs should be excluded from both numerators and denominators. Enter a positive number for the "Ineligible Offsites" under the list of leveraged soft financing below. Ineligible Off-site costs will be automatically excluded from both the numerators and the denominators.

Evidence of land value is required (see Tab 1). The value of the land per TCAC Regulations must be included in "Total residential project development costs" below as evidenced in Tab 1 of the application. Donated land value must be included in Total Project Cost and the Sources and Uses Budget.

**Final Tie Breaker Formula:**

$$\frac{\text{Committed, permanent, leveraged soft financing defraying residential costs X size factor X subsidy percentage factor}}{\text{Total residential project development costs}} + \left( \left( 1 - \frac{\text{Requested unadjusted eligible basis + amount of basis reduction up to leveraged soft financing exclusive of donated land and fee waivers}}{\text{Total residential project development costs}} \right) / 3 \right)$$

**SOFT FINANCING**

Tranche B, if applicable (calculate below)	\$7,702,708
Total donated land value	
Total fee waivers	
List leveraged soft financing <b>excluding</b> donated land and fee waivers:	
SFMOHCD Predevelopment	\$2,000,000
SFMOHCD Gap	\$7,466,847
<b>Less: Ineligible Offsites</b>	<b>\$440,900</b>
Total leveraged soft financing excluding donated land and fee waivers	\$9,025,947
<b>TOTAL</b>	<b>\$16,728,655</b>

**BASIS REDUCTION**

Total basis reduction	\$8,047,653
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**MIXED USE PROJECTS**

For mixed-use projects, the permanent public fund numerator must be discounted/reduced by the mixed-use ratio below.

**Mixed-use projects:** Total commercial cost / Total project cost:

**THE PRORATED COMMERCIAL COST DEDUCTION TO SOFT FUNDS MUST BE CALCULATED FIRST, BEFORE APPLYING ANY SUBSIDY ADJUSTMENT/INCREASE TO THE NUMERATOR (REGULATION SECTION 10325(c)(10)(A)). TCAC staff may adjust this ratio as deemed appropriate.**

Sample formula (commercial costs) for numerator *Committed permanent soft funds defraying residential costs* =(G44)\*(1-J49)

**SIZE FACTOR**

New construction  
 Tax credit units:   
 Size factor:

**RENTAL/OPERATING SUBSIDY BOOST**

For projects with public operating or rental subsidies listed in Reg. Section 10325(c)(10)(A), calculate the percentage increase below and increase the soft funds numerator by the adjustment percentage.

**Operating and rental subsidies:** % of subsidized units:  
The number of rental subsidy units and the number of operating subsidy units are cumulative, up to 100%.

75.926%      18.981%

Subsidy adjustment/increase to permanent public funds numerator  
(This adjustment is calculated in the numerator after any commercial cost adjustment).

**FINAL TIE BREAKER CALCULATION**

Soft financing less commercial proration	\$16,728,655	Requested unadjusted eligible basis	\$32,063,650
Soft financing with size factor	\$17,063,228		
With rental/operating subsidy boost	\$20,302,081		
\$20,302,081		\$40,111,303	
47,390,572		\$47,390,572	
		+ (( 1 - $\frac{40,111,303}{47,390,572}$ ) / 3) = <span style="border: 1px solid black; padding: 2px;">47.960%</span>	

**Tranche B calculation**

For purposes of the public funds points section and the final tie breaker, a Tranche B loan is the lesser of the actual commitment amount or the following. Please note, an application must include a private Tranche B loan supported by a public subsidy to utilize this calculation.

**Rental Income Differential:**

Unit Type	# of Units	Rent Limit:		Public Subsidy Contract Rent	Calculated Annual Rent
		40% AMI (SRO/SpN) OR 50% AMI (ALL OTHER)			
Studio	1	\$951		\$2,048	\$13,164
1 bedroom	16	\$1,085		\$2,583	\$287,616
2 bedroom	13	\$1,205		\$3,226	\$315,276
3 bedroom	11	\$1,311		\$3,797	\$328,152
					\$0
					\$0
TOTAL					\$944,208

Rental Income Differential	\$944,208
Less Vacancy	5.0%
Net Rental Income	\$896,998
Available for debt service @ 1.15 DSC ratio:	\$779,998
Loan term (years)	15
Interest rate (annual)	6.0%
DSC ratio	1.15

Loan amount per TCAC underwriting standards: \$7,702,708

Actual Tranche B loan amount: \$11,518,000

**15 YEAR PROJECT CASH FLOW PROJECTIONS** - Refer to TCAC Regulation Sections 10322(h)(22), 10325(f)(5), 10326(g)(4), 10327(f) and (g).

REVENUE	MULTIPLIER	YEAR 1	YEAR 2	YEAR 3	YEAR 4	YEAR 5	YEAR 6	YEAR 7	YEAR 8	YEAR 9	YEAR 10	YEAR 11	YEAR 12	YEAR 13	YEAR 14	YEAR 15
Gross Rent	1.025	\$724,068	\$742,170	\$760,724	\$779,742	\$799,236	\$819,216	\$839,697	\$860,689	\$882,207	\$904,262	\$926,868	\$950,040	\$973,791	\$998,136	\$1,023,089
Less Vacancy	5.00%	-36,203	-37,108	-38,036	-38,987	-39,962	-40,961	-41,985	-43,034	-44,110	-45,213	-46,343	-47,502	-48,690	-49,907	-51,154
Rental Subsidy	1.025	982,284	1,006,841	1,032,012	1,057,812	1,084,258	1,111,364	1,139,148	1,167,627	1,196,818	1,226,738	1,257,407	1,288,842	1,321,063	1,354,089	1,387,942
Less Vacancy	5.00%	-49,114	-50,342	-51,601	-52,891	-54,213	-55,568	-56,957	-58,381	-59,841	-61,337	-62,870	-64,442	-66,053	-67,704	-69,397
Miscellaneous Income	1.025	3,960	4,059	4,160	4,264	4,371	4,480	4,592	4,707	4,825	4,945	5,069	5,196	5,326	5,459	5,595
Less Vacancy	5.00%	-198	-203	-208	-213	-219	-224	-230	-235	-241	-247	-253	-260	-266	-273	-280
<b>Total Revenue</b>		<b>\$1,624,796</b>	<b>\$1,665,416</b>	<b>\$1,707,052</b>	<b>\$1,749,728</b>	<b>\$1,793,471</b>	<b>\$1,838,308</b>	<b>\$1,884,266</b>	<b>\$1,931,372</b>	<b>\$1,979,657</b>	<b>\$2,029,148</b>	<b>\$2,079,877</b>	<b>\$2,131,874</b>	<b>\$2,185,171</b>	<b>\$2,239,800</b>	<b>\$2,295,795</b>
<b>EXPENSES</b>																
Operating Expenses:	1.035															
Administrative		\$76,185	\$78,851	\$81,611	\$84,468	\$87,424	\$90,484	\$93,651	\$96,929	\$100,321	\$103,832	\$107,466	\$111,228	\$115,121	\$119,150	\$123,320
Management		50,160	51,916	53,733	55,613	57,560	59,574	61,659	63,818	66,051	68,363	70,756	73,232	75,795	78,448	81,194
Utilities		109,285	113,110	117,069	121,166	125,407	129,796	134,339	139,041	143,907	148,944	154,157	159,553	165,137	170,917	176,899
Payroll & Payroll Taxes		172,550	178,589	184,840	191,309	198,005	204,935	212,108	219,532	227,215	235,168	243,399	251,918	260,735	269,861	279,306
Insurance		81,484	84,336	87,288	90,343	93,505	96,777	100,165	103,670	107,299	111,054	114,941	118,964	123,128	127,437	131,898
Maintenance		65,241	67,524	69,888	72,334	74,866	77,486	80,198	83,005	85,910	88,917	92,029	95,250	98,584	102,034	105,605
MOHCD Admin Fee		34,750	35,966	37,225	38,528	39,876	41,272	42,717	44,212	45,759	47,361	49,018	50,734	52,510	54,347	56,250
<b>Total Operating Expenses</b>		<b>\$589,655</b>	<b>\$610,293</b>	<b>\$631,653</b>	<b>\$653,761</b>	<b>\$676,643</b>	<b>\$700,325</b>	<b>\$724,837</b>	<b>\$750,206</b>	<b>\$776,463</b>	<b>\$803,639</b>	<b>\$831,767</b>	<b>\$860,878</b>	<b>\$891,009</b>	<b>\$922,195</b>	<b>\$954,471</b>
Transit Pass/Tenant Internet Expense*	1.035	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Service Amenities	1.035	70,400	72,864	75,414	78,054	80,786	83,613	86,540	89,568	92,703	95,948	99,306	102,782	106,379	110,103	113,956
Replacement Reserve		22,000	22,000	22,000	22,000	22,000	22,000	22,000	22,000	22,000	22,000	22,000	22,000	22,000	22,000	22,000
Real Estate Taxes	1.020	1,500	1,530	1,561	1,592	1,624	1,656	1,689	1,723	1,757	1,793	1,828	1,865	1,902	1,940	1,979
Other (Specify):	1.000	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Other (Specify):	1.035	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
<b>Total Expenses</b>		<b>\$683,555</b>	<b>\$706,687</b>	<b>\$730,628</b>	<b>\$755,407</b>	<b>\$781,052</b>	<b>\$807,594</b>	<b>\$835,065</b>	<b>\$863,497</b>	<b>\$892,924</b>	<b>\$923,380</b>	<b>\$954,901</b>	<b>\$987,525</b>	<b>\$1,021,291</b>	<b>\$1,056,237</b>	<b>\$1,092,407</b>
<b>Cash Flow Prior to Debt Service</b>		<b>\$941,241</b>	<b>\$958,729</b>	<b>\$976,424</b>	<b>\$994,321</b>	<b>\$1,012,419</b>	<b>\$1,030,714</b>	<b>\$1,049,200</b>	<b>\$1,067,875</b>	<b>\$1,086,733</b>	<b>\$1,105,768</b>	<b>\$1,124,976</b>	<b>\$1,144,348</b>	<b>\$1,163,880</b>	<b>\$1,183,562</b>	<b>\$1,203,388</b>
<b>MUST PAY DEBT SERVICE</b>																
MUFG Union Bank, N.A - Tranche A Loan		6,974	6,974	6,974	6,974	6,974	6,974	6,974	6,974	6,974	6,974	6,974	6,974	6,974	6,974	6,974
MUFG Union Bank, N.A - Tranche B Loan		811,452	811,452	811,452	811,452	811,452	811,452	811,452	811,452	811,452	811,452	811,452	811,452	811,452	811,452	811,452
		0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
<b>Total Debt Service</b>		<b>\$818,426</b>	<b>\$818,426</b>	<b>\$818,426</b>	<b>\$818,426</b>	<b>\$818,426</b>	<b>\$818,426</b>	<b>\$818,426</b>	<b>\$818,426</b>	<b>\$818,426</b>	<b>\$818,426</b>	<b>\$818,426</b>	<b>\$818,426</b>	<b>\$818,426</b>	<b>\$818,426</b>	<b>\$818,426</b>
<b>Cash Flow After Debt Service</b>		<b>\$122,815</b>	<b>\$140,303</b>	<b>\$157,998</b>	<b>\$175,895</b>	<b>\$193,993</b>	<b>\$212,288</b>	<b>\$230,774</b>	<b>\$249,449</b>	<b>\$268,307</b>	<b>\$287,342</b>	<b>\$306,550</b>	<b>\$325,922</b>	<b>\$345,454</b>	<b>\$365,136</b>	<b>\$384,962</b>
Percent of Gross Revenue		7.18%	8.00%	8.79%	9.55%	10.28%	10.97%	11.64%	12.27%	12.88%	13.45%	14.00%	14.52%	15.02%	15.49%	15.93%
25% Debt Service Test		15.01%	17.14%	19.31%	21.49%	23.70%	25.94%	28.20%	30.48%	32.78%	35.11%	37.46%	39.82%	42.21%	44.61%	47.04%
Debt Coverage Ratio		1.150	1.171	1.193	1.215	1.237	1.259	1.282	1.305	1.328	1.351	1.375	1.398	1.422	1.446	1.470
<b>OTHER FEES**</b>																
GP Partnership Management Fee		\$20,440	\$21,053	\$21,685	\$22,335	\$23,005	\$23,696	\$24,406	\$25,139	\$25,893	\$26,670	\$27,470	\$28,294	\$29,143	\$30,017	\$30,917
LP Asset Management Fee		5,000	\$5,150	5,305	5,464	5,628	5,796	5,970	6,149	6,334	6,524	6,720	6,921	7,129	7,343	7,563
Incentive Management Fee																
<b>Total Other Fees</b>		<b>25,440</b>	<b>26,203</b>	<b>26,989</b>	<b>27,799</b>	<b>28,633</b>	<b>29,492</b>	<b>30,377</b>	<b>31,288</b>	<b>32,227</b>	<b>33,193</b>	<b>34,189</b>	<b>35,215</b>	<b>36,271</b>	<b>37,359</b>	<b>38,480</b>
<b>Remaining Cash Flow</b>		<b>\$97,375</b>	<b>\$114,100</b>	<b>\$131,008</b>	<b>\$148,096</b>	<b>\$165,360</b>	<b>\$182,796</b>	<b>\$200,398</b>	<b>\$218,161</b>	<b>\$236,080</b>	<b>\$254,149</b>	<b>\$272,360</b>	<b>\$290,707</b>	<b>\$309,182</b>	<b>\$327,777</b>	<b>\$346,482</b>
Deferred Developer Fee**																
Residual or Soft Debt Payments**																
SFMOHCD		\$65,242	\$76,447	\$87,776	\$99,225	\$110,791	\$122,473	\$134,266	\$146,168	\$158,174	\$170,280	\$182,481	\$194,774	\$207,152	\$219,610	\$232,143

\*9% and 4% + state credit applications shall include the cost of transit passes and tenant internet service if requested in the Points System site amenity section.

\*\*Other Fees and all payments made from cash flow after must pay debt should be completed according to the terms of the partnership agreement (or equivalent ownership entity terms). Please re-order line items consistent with any "order of priority" terms. **These items are to be completed when submitting an updated application for the Carryover, Readiness, Final Reservation, and Placed-in-Service deadlines.**