

### CALIFORNIA TAX CREDIT ALLOCATION COMMITTEE

2018 COMPETITIVE 9% APPLICATION FOR LOW-INCOME HOUSING TAX CREDITS

January 29, 2018 Version (with 2018 Rent Limits)

II. APPLICATION - SECTION 1: APPLICANT STATEMENT, CERTIFICATION AND NOTARY

APPLICANT:

Bay Meadows Affordable Associates, L.P.

**PROJECT NAME: Bay Meadows Affordable** 

### PLEASE INCLUDE APPLICATION FEE WITH APPLICATION SUBMISSION (CHECK ONLY)

The undersigned applicant hereby makes application to the California Tax Credit Allocation Committee ("TCAC") for a reservation of Federal, or Federal and State Low-Income Housing Tax Credits ("Credits") in the amount(s) of:

\$2,500,000 annual Federal Credits, and

total State Credits

for the purpose of providing low-income rental housing as herein described. I understand that Credit amount(s) preliminarily reserved for this project, if any, may be adjusted over time based upon changing project costs and financial feasibility analyses which TCAC is required to perform on at least three occasions.

No By selecting "Yes" or "No" in the box immediately before, I hereby Election to sell ("certificate') state credits: make an irrevocable election to sell ("certificate") or not sell all or any portion of the state credit, as allowed pursuant to Revenue and Taxation Code Sections 12206(o), 17058(q), and 23610.5(r). I further certify that the applicant is a non-profit entity, and that the state credit pricing will be at least 80 cents per dollar.

I agree it is my responsibility to provide TCAC with the original complete application and the Local Reviewing Agency an exact copy of the application. I agree that I have included a letter from the local government and the appropriate Local Reviewing Agency of the jurisdiction in which the project is located identifying the agency designated as the Local Reviewing Agency for the Tax Credit Allocation Committee. I agree that it is also my responsibility to provide such other information as TCAC requests as necessary to evaluate my application. I represent that if a reservation or allocation of Credit is made as a result of this application, I will also furnish promptly such other supporting information and documents as may be requested. I understand that TCAC may verify information provided and analyze materials submitted as well as conduct its own investigation to evaluate the application. I recognize that I have an affirmative duty to inform TCAC when any information in the application or supplemental materials is no longer true and to supply TCAC with the latest and accurate information.

I acknowledge that if I receive a reservation of Tax Credits, I will be required to submit requisite documentation at each of the following stages: for a carryover allocation; for readiness to proceed requirements if applicable; and after the project is placed-in-service.

I represent I have read Section 42 of the Internal Revenue Code (IRC) pertaining to Federal Tax Credits, and if applying for State Tax Credits, I represent I have also read California Health and Safety Code Sections 50199.4 et seg. and California Revenue and Taxation Code Sections 12206, 17058, and 23610.5 pertaining to the State Tax Credit program. I understand that the Federal and State Tax Credit programs are complex and involve long-term maintenance of housing for qualified low-income households. I acknowledge that TCAC has recommended that I seek advice from my own tax attorney or tax advisor.

I represent that I have read and understand the requirements set forth in Regulation Section 10322(j) pertaining to re-applications for Credit.

I certify that I have read and understand the provisions of Sections 10322(a) through (h). No additional documents in support of the basic thresholds or point selection categories shall be accepted from the applicant beyond the application filing deadline, unless the Executive Director, at his or her sole discretion, determines that the deficiency is a clear reproduction or application assembly error, or an obviously transposed number. In such cases, applicants shall be given up to five (5) business days from the date of receipt of staff notification, to submit said documents to complete the application. For threshold omissions other than reproduction or assembly errors, the Executive Director may request additional clarifying information from other government entities.

I agree to hold TCAC, its members, officers, agents, and employees harmless from any matters arising out of or related to the Credit programs.

I agree that TCAC will determine the Credit amount to comply with requirements of IRC Section 42 but that TCAC in no way warrants the feasibility or viability of the project to anyone for any purpose. I acknowledge that TCAC makes no representation regarding the effect of any tax Credit which may be allocated and makes no representation regarding the ability to claim any Credit which may be allocated.

I acknowledge that all materials and requirements are subject to change by enactment of federal or state legislation or promulgation of regulations.

In carrying out the development and operation of the project, I agree to comply with all applicable federal and state laws regarding unlawful discrimination and will abide by all Credit program requirements, rules, and regulations.

I acknowledge that neither the Federal nor the State Tax Credit programs are entitlement programs and that my application will be evaluated based on the Credit statutes, regulations, and the Qualified Allocation Plan adopted by TCAC which identify the priorities and other standards which will be employed to evaluate applications.

I acknowledge that a reservation of Federal or State Tax Credits does not guarantee that the project will qualify for Tax Credits. Both Federal law and the state law require that various requirements be met on an ongoing basis. I agree that compliance with these requirements is the responsibility of the applicant.

I acknowledge that the information submitted to TCAC in this application or supplemental thereto may be subject to the Public Records Act or other disclosure. I understand that TCAC may make such information public.

I acknowledge that if I obtain an allocation of Federal and/or State Tax Credits, I will be required to enter into a regulatory agreement which will contain, among other things, all the conditions under which the Credits were provided including the selection criteria delineated in this application.

I declare under penalty of perjury that the information contained in the application, exhibits, attachments, and any further or supplemental documentation is true and correct to the best of my knowledge and belief. I certify and guarantee that each item identified in TCAC's minimum construction standards will be incorporated into the design of the project, unless a waiver has been approved by TCAC. I certify that, when requesting a threshold basis increase for development impact fees, the impact fee amounts are accurate as of the application date. In an application proposing rehabilitation work, I certify that all necessary work identified in the Capital Needs Assessment, including the immediate needs listed in the report, will be performed (unless a waiver is granted) prior to the project's rehabilitation completion. I certify and guarantee that the application meets each item of the applicable housing type requirement, as identified by TCAC regulation. I certify and guarantee that any tenant services proposed under TCAC Regulation Section 10325(c)(5)(B) will be available within 6 months of the project's placed in service date, will be of a regular and ongoing nature and provided to tenants for a period of at least 15 years, free of charge (except child care). I understand that any misrepresentation may result in cancellation of Tax Credit reservation, notification of the Internal Revenue Service and the Franchise Tax Board, and any other actions which TCAC is authorized to take pursuant to California Health and Safety Code Section 50199.22, issuance of fines pursuant to California Health and Safety Code Section 50199.22, issuance of fines pursuant to California Health and Safety Code

I certify that I believe that the project can be completed within the development budget and the development timetable set forth (which timetable is in conformance with TCAC rules and regulations) and can be operated in the manner proposed within the operating budget set forth.

I further certify that more than 10% of the project's total reasonably expected basis cost will be incurred and the land acquired by the date specified in the reservation preliminary or final letter.

Dated this	day of	, 2017 at	By	
				(Original Signature)
	, C	California.		
				(Typed or printed name)
				(Title)
		ACKNOWLE	DGMENT	
A notary public or of	ber officer comp	leting this certificate verific	e only the identity	of the individual who signed the
		0		, or validity of that document.
STATE OF		)		
COUNTY OF		)		
On	he	fore me,		,
personally appeared		iore me,		,
porconally appound				
		, wh	o proved to me or	n the basis of satisfactory evidence)
• • • • • •	. ,			d acknowledged to me that
		•		t by his/her/their signature(s)
on the instrument th	e person(s), or the	ne entity upon behalf of wh	nich the person(s)	acted, executed the instrument.
L certify under DEN/		PV under the laws of the 9	State of California	that the foregoing paragraph is
true and correct.	LII OI FERJU			that the foregoing paragraph is

WITNESS my hand and official seal.

Signature

(Seal)

Local Jurisdiction:	City of San Mateo	
City Manager:	Larry Patterson	*
Title:	City Manager	
Mailing Address:	330 W. 20th Avenue	
City:	San Mateo	
Zip Code:	94403	
Phone Number:	650-522-7000 Ext.	
FAX Number:	650-522-7001	
E-mail:	citymanager@cityofsanmateo.org	

\* For City Manager, please refer to the following the website below: <u>http://www.treasurer.ca.gov/ctcac/2018/lra/contact.pdf</u>

# II. APPLICATION - SECTION 2: GENERAL AND SUMMARY INFORMATION

Α.	Application Type
	Application type: Preliminary Reservation
	Prior application was submitted but not selected? No
	If yes, enter application number: TCAC # CA
	Has credit previously been awarded? No
	If re-applying and returning credit, enter the current application number and the amount being returned:
	TCAC # CA
	Returned Federal Credit:
	Is this project a Re-syndication of a current TCAC project? <u>No</u> If a Resyndication Project, complete the <b>Resyndication Projects</b> section below.
	Is State Farmworker Credit requested? No
в.	Project Information
	Project Name: Bay Meadows Affordable
	Site Address: 2775 S. Delaware Street
	If address is not established, enter detailed description (i.e. NW corner of 26th and Elm)
	City: San Mateo County: San Mateo
	Zip Code: 94403 Census Tract:
	Assessor's Parcel Number(s): 040-030-880-5
	Project is located in a DDA:
	Project is located in a Qualified Census Tract: No *Federal Congressional District: 14
	Project is DDA/QCT but requesting State Credits: No *State Assembly District: 22
	Special Needs with 130% basis & State Credits: No *State Senate District: 13
	Project is a Scattered Site Project: No
	If yes, all sites within a 5-mile diameter range: N/A
	*Accurate information is essential; the following website is provided for reference:
	https://www.govtrack.us/congress/members/map http://findyourrep.legislature.ca.gov/
C.	Credit Amount Requested (If State Credit Request, Reg. Sects. 10317 & 10322(h)(33))
	Federal Only \$2,500,000
	(federal) (state)
	*Applicants that selected the option for State credit substitution can still elect to mark Federal only Credits.
D.	Federal Minimum Set-Aside Election (IRC Section 42(g)(1))
	40%/60%
E.	Set-Aside Selection (Reg. Section 10315(a)-(e))
	Nonprofit (qualified nonprofit organization)
F.	Housing Type Selection (Reg. Sections 10315(h) & 10325(g))
••	Large Family
	If Special Needs housing type, list the percentage of Special Needs Units:
	If less than 75% special needs units, specify the standards the non-special needs units will meet:
	Ν/Α
G.	Geographic Area (Reg. Section 10315(h))
Э.	Please select your geographic area:
	South and West Bay Region: San Mateo and Santa Clara Counties

# **II. APPLICATION - SECTION 3: APPLICANT INFORMATION**

Α.	Applicant will be or is a gen Applicant is the project dev	ner and will retain ownershi neral partner in the to be for reloper and will be part of th reloper and will not be part of	med or formed final owners	hip entity	for the p	project:	N/A N/A Yes
в.	Applicant Contact Informatio						
2.	Applicant Name:	Bay Meadows Affordab	le Associates	ΙP			
	Street Address:	600 California Street, S		<u> </u>			
	City:	San Francisco	State: CA	Zip C	ode:	94108	
	Contact Person:	Smitha Seshadri				000	
	Phone:	(415) 321-3516 Ex	t.:	Fax:			
	Email:	sseshadri@bridgehous					
C.	Legal Status of Applicant:	Limited Partnership	Parent Co	mpany:	BRIDG	E Housin	g Corporation
	If Other, Specify:			1 1			Ŭ .
							_
D.	General Partner(s) Informati						
	D(1) General Partner Name:	Bay Meadows Affordab		LLC			Managing GP
	Street Address:	600 California Street St					
	City:	San Francisco	State: CA	Zip C	ode:	94108	
	Contact Person:	Smitha Seshadri					
	Phone:	<mark>(415) 321-3516</mark> Ex		Fax:			
	Email:	sseshadri@bridgehous					
	Nonprofit/For Profit:	Nonprofit	Parent Co	mpany:	BRIDG	E Housin	g Corporation
	D(2) General Partner Name:*						(select one)
	Street Address:						
	City:		State:	Zip C	ode:		
	Contact Person:		Olule.		000.		-
	Phone:	Ex	t.t	Fax:			
	Email:						
	Nonprofit/For Profit:	(select one)	Parent Co	mpany:			
	D(3) General Partner Name:						(select one)
	Street Address:		0	= 0			
	City:		State:	Zip C	ode:		_
	Contact Person:			_			
	Phone:	Ex	t.:	Fax:			_
	Email:		Dentil				
	Nonprofit/For Profit:	(select one)	Parent Co	mpany:			
E.	General Partner(s) or Princi	oal Owner(s) Type	Nonprofit				P must be included if
F.	Status of Ownership Entity						roperty tax exemption ) - "TBD" not sufficient
		e formed, enter date:					
	*(Federal I.D. No. must be obtain	ed prior to submitting carryover allo	ocation package)				
~							
G.	Contact Person During Appl						
	Company Name:	BRIDGE Housing Corporat	tion				
	Street Address:	600 California Street	Otatas OA	7-0		00	
	City:	San Francisco	State: CA	Zip Code	e: <u>941</u>	08	
	Contact Person:	Allie Stein	<b>F</b>				
	Phone:	(415) 321-4036 Ext.:	Fax	с.			
	Email: Participatory Role:	astein@bridgehousing.con Developer					
	r antioipatory Role.	Deteloper					

Developer (e.g., General Partner, Consultant, etc.)

# **II. APPLICATION - SECTION 4: DEVELOPMENT TEAM INFORMATION**

### A. Indicate and List All Development Team Members

Developer: Address: City, State, Zip Contact Person: Phone: Fax: Email:

Attorney: Address: City, State, Zip Contact Person: Phone: Fax: Email:

Tax Professional: Address: City, State, Zip Contact Person: Phone: Fax: Email:

CPA: Address: City, State, Zip Contact Person: Phone: Fax: Email:

Consultant: Address: City, State, Zip Contact Person: Phone: Fax: Email:

Appraiser: Address: City, State, Zip Contact Person: Phone: Fax: Email:

CNA Consultant: Address: City, State, Zip Contact Person: Phone: Fax: Email: BRIDGE Housing Corporation 600 California Street, Suite 900 San Francisco, CA 94108-2706 Allie Stein (415) 989-1111 Ext.: 4036 (415) 495-4898 astein@bridgehousing.com

Goldfarb & Lipman 1300 Clay Street, 11th Floor Oakland, CA 94612 Rafael Yaquian (510) 836-6336 Ext.: (510) 836-1035 ryaquian@goldfarblipman.com

Gubb & Barshay 505 14th Street, Suite 450 Oakland, CA 94612 Scott Barshay (415) 781-6600 Ext.: (415) 781-6967 sbarshay@gubbandbarshay.com

Cohn Reznick 400 Capitol Mall, Suite 1200 Sacramento, CA 95814 Brian Brewer (916) 442-9100 Ext.: (916) 442-9103 Brian.Brewer@cohnreznick.com

California Housing Partnership Corp. 369 Pine Street, Suite 300 San Francisco, CA 94104 Meg McGraw-Scherer (415) 433-6804 (415) 433-6805 mmcfraw-scherer@chpc.net

Valbridge Property Advisors 3160 Crow Canyon Place, #245 San Ramon, CA 94583 Guido Villanueva (925) 327-1660 (925) 327-1696 gvillanueva@valbridge.com

N/A

Architect: Address: City, State, Zip: Contact Person: Phone: Fax: Email:

General Contractor: Address: City, State, Zip: Contact Person: Phone: Fax: Email:

Energy Consultant: Address: City, State, Zip: Contact Person: Phone: Fax: Email:

Investor: Address: City, State, Zip: Contact Person: Phone: Fax: Email:

Market Analyst: Address: City, State, Zip: Contact Person: Phone: Fax: Email:

Prop. Mgmt. Co.: Address: City, State, Zip: Contact Person: Phone: Fax: Email:

. .

2nd Prop. Mgmt Co.:
Address:
City, State, Zip:
Contact Person:
Phone:
Fax:
Email:

. .

Leddy Maytum Stacy Architects 677 Harrison Street San Francisco, CA 94107 Aaron Thornton (415) 495-1700 Ext.: (415) 495-1717 athornton@Imsarch.com

Cahill Contractors425 California Street, Suite 2200San Francisco, CA 94104Christine Smith(415) 986-0600Ext.:(415) 986-4406csmith@cahill-sf.com

Association for Energy Affordability, Ii 5900 Hollis Street, Suite R2 Emeryville, CA 94608 Nick Young (510) 270-2373 Ext.:

nyoung@aea.us.org

TBD		
	Ext.:	

Laurin Associates 1501 Sports Drive, Suite A Sacramento, CA 95834 Stefanie Williams (916) 372-6100 Ext.: (916) 419-6108 swilliams@laurinassociates.com

BRIDGE Property Management Co. 600 California Street, Suite 900 San Francisco, CA 94108 Susan Johnson (415) 989-1111 (415) 495-4898 sjohnson@bridgehousing.com

o.: <mark>N/A</mark>

\_\_\_\_\_Ext.: \_\_\_\_\_

January 29, 2018 Version

	II. APPLICATION - SECTION 5: PROJECT INFORMATION
A.	Type of Credit Requested         New Construction       Yes         If yes, will demolition of an existing structure be involved?       No
	(may include Adaptive Reuse)If yes, will relocation of existing tenants be involved?N/ARehabilitation-OnlyN/AIs this an Adaptive Reuse project?NoAcquisition & RehabilitationN/AIf yes, please consult TCAC staff to determine the applicable regulatory requirements (new construction or rehabilitation).No
В.	Acquisition and Rehabilitation/Rehabilitation-only Projects         If requesting Acquisition Credit, will the acquisition meet the 10-year placed in service rule as required by IRC Sec. 42(d)(2)(B)(ii)?         If no, will it meet the waiver conditions of IRC Sec. 42(d)(6)?         Will the rehabilitation and/or the income and rent restrictions of Sec. 42 cause relocation of existing tenants?         N/A         If yes, applicants must submit an explanation of relocation requirements, a detailed relocation plan including a budget with an identified funding source (see Checklist).         Age of Existing Structures       N/A         No. of Cocupied Buildings       N/A         No. of Stories       N/A         Current Use:       N/A
	Resyndication Projects         Current/original TCAC ID:       TCAC # CA - N/A       N/A       TCAC # CA - N/A       N/A         First year of credit:       N/A       N/A       TCAC # CA - N/A       N/A         Are Transfer Event provisions applicable? See questionnaire on TCAC website.       N/A       N/A         Is the project currently under a Capital Needs Agreement with TCAC?       N/A         If so, has the Short Term Work been completed?       N/A       See Checklist, Tab 8 for documentation requirements         Is the project subject to hold harmless rent limits?       N/A       See page 18 and Checklist, Tab 8.
C.	Purchase Information         Name of Seller:       N/A - Ground Lease         Date of Purchase Contract or Option:       Purchased from Affiliate:         Expiration Date of Option:       If yes, broker fee amount to affiliate?         Purchase Price:       Special Assessment(s):         Phone:       Ext.:         Holding Costs per Month:       Total Projected Holding Costs:         Real Estate Tax Rate:       Purchase price over appraisal         Amount of SOFT perm financing covering the excess purchase price over appraisal
D.	Project, Land, Building and Unit Information         Project Type         Single Room Occupancy:       N/A         Detached 2, 3, or 4 Family:       N/A         Housing Cooperative:       N/A         Tenant Homeownership:       N/A         Townhouse/Row House:       N/A         Inner City Infill Site:       N/A         Two or More Story With an Elevator:       Yes         More or More Story Without an Elevator:       N/A         One or More Levels of Subterranean Parking:       Yes         Other:       (specify here)
E.	Land       Density:         x       Feet or       1.00       Acres       43,560       Square Feet       68.00         If irregular, specify measurements in feet, acres, and square feet:

# F. Building Information

Total Number of Buildings:	1	Residential Buildings:		1
Community Buildings:	N/A	Commercial/ Retail Space	e:	N/A
If Commercial/ Retail Space, explain: (inc	lude use, s	size, location, and purpose)		
Are Buildings on a Contiguous Site?				
If not Contiguous, do buildings m	eet the r	equirements of IRC Sec. 42	(g)(7)?	N/A
Do any buildings have 4 or fewer un	its?		No	
If yes, are any of the units to be o	occupied	by the owner or		
a person related to the owner (IR	C Sec. 4	12(i)(3)(c))?	N/A	

# G. Project Unit Number and Square Footage

Total number of units:	68
Total number of non-Tax Credit Units (excluding managers' units) (i.e. market rate units):	1
Total number of units (excluding managers' units):	67
Total number of Low Income Units:	67
Ratio of Low Income Units to total units (excluding managers' units):	100%
Total square footage of all residential units (excluding managers' units):	58,325
Total square footage of Low Income Units:	58,325
Ratio of low-income residential to total residential square footage (excluding managers' units):	100%
Applicable fraction, smaller of unit or square footage ratio (used on "Basis & Credits"):	100%
Total community room square footage:	1,794
Total commercial/ retail space square footage:	
Total common space square footage (including managers' units):	21,091
Total parking structure square footage (excludes car-ports and "tuck under" parking):	31,029
*Total square footage of all project structures (excluding commercial/retail):	112,239
*aguale: "total square featage of all residential units" + "total community room square featage" + "total commo	20 20200" +

\*equals: "total square footage of all residential units" + "total community room square footage" + "total common space" + "total parking structure square footage")

## Total Project Cost per Unit Total Residential Project Cost per Unit Total Eligible Basis per Unit

\$885,874
\$885,874

### H. Tenant Population Data

Completion of this section is required. The information requested in this section is for national data collection purposes, and is not intended for threshold and competitive scoring use; however, the completed table should be consistent with information provided in the application and attachments.

Indicate the number of units anticipated for the following populations:

N/A
N/A
12
ain)
N/A

# II. APPLICATION - SECTION 6: REQUIRED APPROVALS & DEVELOPMENT TIMETABLE

# A. Required Approvals Necessary to Begin Construction

	Approval Dates			
	Application Estimated Actual			
	Submittal	Approval	Approval	
Negative Declaration under CEQA	1/2/2018	N/A	2/7/2018	
NEPA	2/9/2018	N/A	2/26/2018	
Toxic Report	9/18/2017	N/A	1/2/2018	
Soils Report	9/18/2017	N/A	1/2/2018	
Coastal Commission Approval	N/A	N/A	N/A	
Article 34 of State Constitution	N/A	N/A	N/A	
Site Plan	9/18/2017	N/A	1/2/2018	
Conditional Use Permit Approved or Required	N/A	N/A	N/A	
Variance Approved or Required	N/A	N/A	N/A	
Other Discretionary Reviews and Approvals	N/A	N/A	N/A	

	Project and Site Information
Current Land Use Designation	Bay Meadows Specific Plan
Current Zoning and Maximum Density	MU 1: Residential / mixed use; 50 units/acre
Proposed Zoning and Maximum Density	MU 1: Residential / mixed use + State Density Bonus; 68 units/acre
Does this site have Inclusionary Zoning?	No
Occupancy restrictions that run with the land due	
to CUP's or density bonuses?	Yes State Dansity Bonus. 30% of units designated for low income ho
Building Height Requirements	55 Feet
Required Parking Ratio	1.25:1
Is site in a Redevelopment Area?	No

# B. Development Timetable

		Actual or Scheduled		heduled
		Month	1	Year
SITE	Environmental Review Completed	1	1	2018
SILE	Site Acquired	5	1	2017
	Conditional Use Permit	N/A	1	N/A
	Variance	N/A	1	N/A
LOCAL PERMITS	Site Plan Review	1	1	2018
	Grading Permit	N/A	1	N/A
	Building Permit	12	1	2018
CONSTRUCTION	Loan Application	6	1	2018
FINANCING	Enforceable Commitment	6	1	2018
FINANCING	Closing and Disbursement	12	1	2018
PERMANENT	Loan Application	6	1	2018
FINANCING	Enforceable Commitment	6	1	2018
FINANCING	Closing and Disbursement	12	1	2020
	Type and Source: County of San Mateo AHF	N/A	1	N/A
	Application	8	1	2017
	Closing or Award	12	1	2017
	Type and Source: County of San Mateo CDBG/HOME	N/A	1	N/A
	Application	3	1	2017
	Closing or Award	4	1	2017
	Type and Source: City of San Mateo Loan 1	N/A	1	N/A
	Application	5	1	2016
	Closing or Award	5	1	2017
	Type and Source: City of San Mateo Loan 2	N/A	1	N/A
OTHER LOANS AND	Application	1	1	2018
GRANTS	Closing or Award	2	1	2018
GRANIC	Type and Source: (specify here)	N/A	/	N/A
	Application	N/A	1	N/A
	Closing or Award	N/A	1	N/A
	Type and Source: (specify here)	N/A	1	N/A
	Application	N/A	/	N/A
	Closing or Award	N/A	1	N/A
	10% of Costs Incurred	10	1	2019
	Construction Start	12	/	2018
	Construction Completion	6	1	2020
	Placed In Service	6	1	2020
	Occupancy of All Tax Credit Units	10	1	2020

# III. PROJECT FINANCING - SECTION 1: CONSTRUCTION FINANCING

# A. Construction Financing

List Below All Projected Sources Required To Complete Construction

	Name of Lender/Source	Term (months)	Interest Rate	Amount of Funds
1)	Silicon Valley Bank Construction Loan	26	5.540%	\$37,801,000
2)	City of San Mateo	26	3.000%	\$2,000,000
3)	San Mateo County AHF	26	3.000%	\$7,000,000
4)	San Mateo CDBG / HOME	26	3.000%	\$1,738,413
5)	Donated Land Value (land lease)	-		\$8,020,000
6)	Costs Deferred Until Perm			\$1,304,339
7)	LP Equity	-		\$2,375,661
8)				
9)				
10)				
11)				
12)				
		Total Fu	inds For Construction:	\$60,239,413

1)	Lender/Source:	Silicon Valley Bank Construction Loan					
	Street Address:	505 Howard Street, 3rd Floor					
	City:	San Francisco					
	Contact Name:	Fiona Hsu					
	Phone Number:	(415) 764-3125 Ext.:					
	Type of Financin	g: Construction Loan					
	Is the Lender/So	urce Committed? Yes					

3)	Lender/Source:	San Mateo County AHF					
	Street Address:	264 Harbor Blvd., Building A					
	City:	Belmont					
	Contact Name:	Barbara Deffenderfer					
	Phone Number:	(650) 802	-3354	Ext.:			
	Type of Financin	g: Resid	ual Receipt	ts Loan			
	Is the Lender/So	urce Com	mitted?	Yes			

5)	Lender/Source:	Donated Land Value (land lease)				
	Street Address:	330 West 20th Avenue				
	City:	San Mateo				
	Contact Name:	Sandra Council				
	Phone Number:	(650) 522-7223	Ext.:			
	Type of Financin	g: Land Value				
	Is the Lender/So	urce Committed?	Yes			

7)	Lender/Source:	LP Equity	
	Street Address:	TBD	
	City:	TBD	
	Contact Name:	TBD	
	Phone Number:	TBD	Ext.: TBD
	Type of Financin	g: LP Equity	
	Is the Lender/So	No	

9)	Lender/Source:		
	Street Address:		
	City:		
	Contact Name:		
	Phone Number:		Ext.:
	Type of Financin	g:	
	Is the Lender/So	urce Committed?	No

2) Lender/Source:	City of San Mateo				
Street Address:	330 West 20th Avenue				
City:	San Mateo				
Contact Name:	Sandra Council				
Phone Number:	(650) 522-7223 Ext.:				
Type of Financin	g: Residual Receipts Loan				
Is the Lender/So	urce Committed? Yes				

4) Lender/Source:	San Mateo CDBG / HOME				
Street Address:	264 Harbor Blvd., Building A				
City:	Belmont				
Contact Name:	Barbara Deffenderfer				
Phone Number:	(650) 802-3354	Ext.:			
Type of Financin	g: Residual Receip	ts Loan			
Is the Lender/So	urce Committed?	Yes			

6)	Lender/Source:	Со	sts Deferred Until Pe	erm	
	Street Address:				
	City:				
	Contact Name:				
	Phone Number:			Ext.:	
	Type of Financin	g: Costs Deferred Until Perr			
	Is the Lender/So	urc	e Committed?	Yes	

8)	Lender/Source:			
	Street Address:			
	City:			
	Contact Name:			
	Phone Number:		Ext.:	
	Type of Financin	g:		
	Is the Lender/So	urce Committed?	No	

10) Lender/Source:			
Street Address:			
City:			
Contact Name:			
Phone Number:		Ext.:	
Type of Financing	):		
Is the Lender/Sou	rce Committed?	No	

11) Lender/Source: Street Address:		
City:		
Contact Name:		
Phone Number:		Ext.:
Type of Financin	g:	
Is the Lender/So	urce Committed?	No

12) Lender/Source:		
Street Address:		
City:		
Contact Name:		
Phone Number:		Ext.:
Type of Financin	g:	
Is the Lender/So	urce Committed?	No

# III. PROJECT FINANCING - SECTION 2: PERMANENT FINANCING

# A. Permanent Financing

List Below All Projected Sources Required To Complete Construction

	Name of Lender/Source	Term (months)	Interest Rate	Residual Receipts / Deferred Pymt.	Annual Debt Service	Amount of Funds
1)	CCRC NOI Loan	420	5.800%		\$273,623	\$4,095,000
2)	CCRC S8 Increment Loan	420	5.800%		\$809,909	\$12,121,000
3)	City of San Mateo	660	3.000%	Residual		\$2,670,000
4)	San Mateo County AHF	660	3.000%	Residual		\$7,000,000
5)	San Mateo CDBG / HOME	660	3.000%	Residual		\$1,738,413
6)	Donated Land Value (land lease)	-				\$8,020,000
7)						
8)						
9)						
10)						
11)						
12)						
				Total Perma	nent Financing:	\$35,644,413
				Total Ta	ax Credit Equity:	\$24,595,000
				Total Sources o	f Project Funds:	\$60,239,413
Lender/Source:       CCRC NOI Loan         Street Address:       100 West Broadway Suite 1000         City:       Glendale         Contact Name:       Mark R. Rasmussen         Phone Number:       (818) 550-9807       Ext.:         Type of Financing:       NOI Permanent Loan         Is the Lender/Source Committed?       Yes			Stı Cit Cc Ph Ty	nder/Source: CCRC reet Address: 100 W ty: Glend ontact Name: Mark one Number: (818) pe of Financing: <u>Se</u> the Lender/Source C	/est Broadway Su ale R. Rasmussen 550-9807 Increment Perma	Ext.:

3)	Lender/Source:	City of San Mateo			
	Street Address:	330 West 20th Avenue			
	City:	Sa	San Mateo		
	Contact Name:	Sandra Council			
	Phone Number:	(65	0) 522-7223	Ext.:	
	Type of Financin	g:	<b>Residual Receipt</b>	ts Loan	
	Is the Lender/So	urc	e Committed?	Yes	

5)	Lender/Source:	San Mateo CDBG / HOME			
	Street Address:	264 Harbor Blvd., Building A			
	City:	Be	Imont		
	Contact Name:	Barbara Deffenderfer			
	Phone Number:	(65	(650) 802-3354		
	Type of Financin	g:	<b>Residual Receipt</b>	s Loan	
	Is the Lender/So	urc	e Committed?	Yes	

7)	Lender/Source:			
	Street Address:			
	City:			
	Contact Name:			
	Phone Number:		Ext.:	
	Type of Financin	g:		
	Is the Lender/So	urce Committed?	No	

4)	Lender/Source:	San Mateo County AHF			
	Street Address:	264 Harbor Blvd., Building A			
	City:	Be	lmont		
	Contact Name:	Barbara Deffenderfer			
	Phone Number:	(650) 802-3354 Ext.:			
	Type of Financin	ng: Residual Receipts Loan			
	Is the Lender/So	ource Committed? Yes			

6)	Lender/Source:	Donated Land Value (land lease)			
	Street Address:	330 West 20th Aven	ue		
	City:	San Mateo			
	Contact Name:	Sandra Council			
	Phone Number:	(650) 522-7223	Ext.:		
	Type of Financin	g: Land Value			
	Is the Lender/So	urce Committed?	Yes		

8)	Lender/Source:			
	Street Address:			
	City:			
	Contact Name:			
	Phone Number:		Ext.:	
	Type of Financin	g:		
	Is the Lender/So	urce Committed?	No	

9)	Lender/Source:		
	Street Address:		
	City:		
	Contact Name:		
	Phone Number:		Ext.:
	Type of Financin	g:	
	Is the Lender/So	urce Committed?	No

11) Lender/Source:		
Street Address:		
City:		
Contact Name:		
Phone Number:		Ext.:
Type of Financin	g:	
Is the Lender/So	urce Committed?	No

10) Lender/Source:		
Street Address:		
City:		
Contact Name:		
Phone Number:		Ext.:
Type of Financin	g:	
Is the Lender/So	urce Committed?	No

12) Lender/Source:

Lender/Source:					
Street Address:					
City:					
Contact Name:					
Phone Number:		Ext.:			
Type of Financing:					
Is the Lender/So	urce Committed?	No			

# III. PROJECT FINANCING - SECTION 3: INCOME INFORMATION

### A. Low Income Units

()	(1.)	( )	( 1)	( )	(1)	( )	(1)
(a)	(b)	(c)	(d)	(e)	(f)	(g)	(h)
		Proposed	Total Monthly		Monthly Rent	% of Targeted	% of
Bedroom	Number of	Monthly Rent	Rents	Monthly	Plus Utilities	Area Median	Actual
Type(s)	Units	(Less Utilities)	(b x c)	Utility	(c + e)	Income	AMI
1 Bedroom	5	\$784	\$3,920	\$41	\$825	30%	30.0%
2 Bedrooms	3	\$932	\$2,796	\$58	\$990	30%	30.0%
3 Bedrooms	3	\$1,066	\$3,198	\$77	\$1,143	30%	30.0%
1 Bedroom	3	\$1,059	\$3,177	\$41	\$1,100	40%	40.0%
2 Bedrooms	1	\$1,262	\$1,262	\$58	\$1,320	40%	40.0%
2 Bedrooms	1	\$1,262	\$1,262	\$58	\$1,320	40%	40.0%
3 Bedrooms	2	\$1,448	\$2,896	\$77	\$1,525	40%	40.0%
1 Bedroom	17	\$1,334	\$22,678	\$41	\$1,375	50%	50.0%
2 Bedrooms	7	\$1,592	\$11,144	\$58	\$1,650	50%	50.0%
3 Bedrooms	5	\$1,829	\$9,145	\$77	\$1,906	50%	50.0%
1 Bedroom	7	\$1,609	\$11,263	\$41	\$1,650	60%	60.0%
2 Bedrooms	7	\$1,922	\$13,454	\$58	\$1,980	60%	60.0%
3 Bedrooms	6	\$2,210	\$13,260	\$77	\$2,287	60%	60.0%
Total # Units:	67	Total:	\$99,455		Average:	48.7%	

Is this a resyndication project using hold harmless rent limits in the above table? Hold harmless rents cannot exceed the federal set-aside current tax credit rent limits. Must use current rent limits for units included in the lowest income point category. N/A

# B. Manager Units

Projects with 16 or more Low-Income and Market-Rate Units must have one on-site manager's unit. Projects with at least 161 Low-Income and Market-Rate Units must provide a second on-site manager's unit, and one additional on-site manager's unit for each 80 Low-Income and Market-Rate Units beyond 161 units, up to a maximum of four on-site manager's units. Scattered site projects of 16 or more Low-Income and Market-Rate Units must have at least one manager's unit for the entire project, and at one manager's unit at each site consisting of 16 or more Low-Income and Market-Rate Units. Projects may employ full-time property management staff and provide an equivalent number of desk or security staff for the hours when the property management staff are not working.

(a)	(b)	(C)	(d)
		Proposed	Total Monthly
Bedroom	Number of	Monthly Rent	Rents
Type(s)	Units	(Less Utilities)	(b x c)
3 Bedrooms	1		
Total # Units:	1	Total:	

No

Project with desk or security staff in lieu of on-site manager unit(s) See TCAC Regulation Section 10325(f)(7)(J) for complete requirements.

#### Market Rate Units C.

(a)	(b)	(C)	(d)	
		Proposed	Total Monthly	
Bedroom	Number of	Monthly Rent	Rents	
Type(s)	Units	(Less Utilities)	(b x c)	
Total # Units:		Total:		
······································				
Aggregate Monthly Rents For All Units: \$99,455				

# Aggregate Annual Rents For All Units: \$1,193,460

#### D. Rental Subsidy Income/Operating Subsidy

Complete spreadsheet "Subsidy Contract Calculation"

Number of Units Receiving Assistance:	46
Length of Contract (years):	20 +20
Expiration Date of Contract:	20 years from PIS
Total Projected Annual Rental Subsidy:	\$980,436

#### Е. Miscellaneous Income

Annual Income from Laur	\$6,202		
Annual Income from Ven	ding Machines:		
Annual Interest Income:	Annual Interest Income:		
Other Annual Income:			
	\$6,202		
Tota	Annual Potential Gross Income:	\$2,180,098	

#### Monthly Resident Utility Allowance by Unit Size F.

(utility allowances must be itemized and must agree with the applicable utility allowance schedule)

	SRO /					
	STUDIO	1 BR	2 BR	3 BR	4 BR	() BR
Space Heating:		\$15	\$19	\$23		
Water Heating:						
Cooking:		\$6	\$9	\$12		
Lighting:						
Electricity:						
Water:*						
Other: (specify here)		\$20	\$30	\$42		
Total:		\$41	\$58	\$77		

\*PROJECTS PROPOSING UNITS WITH INDIVIDUAL WATER METERS MUST INCLUDE A WATER ALLOWANCE.

# Name of PHA or California Energy Commission Providing Utility Allowances: Housing Authority of San Mateo County

See Regulation Section 10322(h)(21) for type of projects that are allowed to use CUAC.

# G. Annual Residential Operating Expenses

Administrative	Advertising:		\$700
	Legal:		\$1,500
	Accounting/	Audit:	\$22,983
	Security:		+,
		pecify here)	\$22,641
		Total Administrative:	\$47,824
			<u>,</u>
Management		Total Management:	\$44,880
Utilities	Fuel:		
	Gas:		\$12,240
	Electricity:		\$36,720
	Water/Sewe		\$61,200
		Total Utilities:	\$110,160
			<b>*</b> == = = +
Payroll /	On-site Man	ě	\$73,254
Payroll Taxes		e Personnel:	\$41,600
	Other: Pa	ayroll Taxes & Benefits	\$51,549
		Total Payroll / Payroll Taxes:	\$166,403
		Total Insurance:	\$75,186
Maintenance	Painting:		
Maintenance	Repairs:		\$27,000
	Trash Remo	wal	\$24,810
	Exterminatin		\$3,040
	Grounds:	·g.	\$7,000
	Elevator:		\$7,120
	Other: (s	pecify here)	\$2,744
		Total Maintenance:	\$71,714
			φ,
Other Expenses	Other: Se	ecurity/Front Desk	\$224,360
		sc. Tax/License	\$1,400
		ansit Mgmt Assoc Fee	\$2,908
		pecify here)	+= <b>j</b> 000
		pecify here)	
	(0	Total Other Expenses:	\$228,668

# **Total Expenses**

Total Annual Residential Operating Expenses:	\$744,835
Total Number of Units in the Project:	68
Total Annual Operating Expenses Per Unit:	\$10,953
Total 3-Month Operating Reserve:	\$477,122
Total Annual Transit Pass / Internet Expense (site amenity election):	
Total Annual Services Amenities Budget (from project expenses):	
Total Annual Reserve for Replacement:	
Total Annual Real Estate Taxes:	\$2,000
Other: Annual Issuer Fee	
Other (Specify):	

## H. Commercial Income\*

Total Annual Commercial/Non-Residential Revenue:	
Total Annual Commercial/Non-Residential Expenses:	
Total Annual Commercial/Non-Residential Debt Service:	
Total Annual Commercial/Non-Residential Net Income:	

\*The Sources and Uses Budget must separately detail apportioned amounts for residential and commercial space. Separate cash flow projections shall be provided for residential and commercial space. Income from the residential portion of a project shall not be used to support any negative cash flow of a commercial portion, and commercial income should not support the residential portion (Sections 10322(h)(14), (22); 10327(g)(7)).

# III. PROJECT FINANCING - SECTION 4: LOAN AND GRANT SUBSIDIES

# A. Inclusion/Exclusion From Eligible Basis

Funding Sources If lender is not funding source, list source (HOME, CDBG, etc.) NOT lender.			Included in Eligible Basis Yes/No	Amount
HOME In	vestment Partnership Ac	t (HOME)	Yes	\$721,622
Communi	ty Development Block C	Grant (CDBG)	Yes	\$1,016,791
RHS 514	•		N/A	
RHS 515			N/A	
RHS 516			N/A	
RHS 538			N/A	
HOPE VI			N/A	
McKinney-	Vento Homeless Assistanc	e Program	N/A	
MHSA			N/A	
MHP			N/A	
Housing S	Successor Agency Fund	S	Yes	\$2,670,000
Taxable b	ond financing		N/A	
FHA Risk	Sharing loan?	No	N/A	
State:	(specify here)		N/A	
Local:	San Mateo County		Yes	\$7,000,000
Private:	ate: (specify here)		N/A	
Other:	her: (specify here)		N/A	
Other:	(specify here)		N/A	
Other:	(specify here)		N/A	

# B. Rental Subsidy Anticipated

Indicate By Percent Of Units Affected, Any Rental Subsidy Expected To Be Available To The Project.

Approval Date:	6/12/2018	Approval Date:	6/12/2018
Source:	PB S8 VASH	Source:	PB S8
If Section 8:	Project-based vouchers	If Section 8:	Project-based vouchers
Percentage:	17.91%	Percentage:	50.75%
Units Subsidized:	12	Units Subsidized:	34
Amount Per Year:	\$189,612	Amount Per Year:	\$790,824
Total Subsidy:	\$3,792,240	Total Subsidy:	\$15,816,480
Term:	20	Term:	20

# C. Pre-Existing Subsidies (Acq./Rehab. or Rehab-Only projects)

Indicate The Subsidy Amount For Any Of The Following Currently Utilized By The Project.

Sec 221(d)(3) BMIR:		RHS 514:	
HUD Sec 236:		RHS 515:	
If Section 236, IRP?	N/A	RHS 521 (rent subsidy):	
RHS 538:		State / Local:	
HUD Section 8:		Rent Sup / RAP:	
If Section 8:	(select one)		
HUD SHP:			
Will the subsidy continu	ue?: No	Other: (specify here)	
If yes enter amount:		Other amount:	

# III. PROJECT FINANCING - SECTION 5: THRESHOLD BASIS LIMIT

### A. Threshold Basis Limit

Unit Size	Unit Basis Limit	No. of Units	(Basis) X (No. of Units)						
SRO/STUDIO	\$284,724	<u> </u>							
1 Bedroom	\$328,284	32	\$10,505,088						
2 Bedrooms	\$396,000	19	\$7,524,000						
3 Bedrooms	\$506,880	17	\$8,616,960						
4+ Bedrooms	\$564,696								
	TOTAL UNITS								
	TOTAL UNADJUSTED	THRESHOLD BASIS LIM	IT: \$26,646,048						
		Yes/No							
(a) Plus (+) 20% basis adjustr public funds subject to a le federal prevailing wages o organization requiring the paid at least state or feder List source(s) or labor-affil	\$5,329,210								
subject to a project labor a 2500(b)(1) of the Public Co trained workforce as define	ent for projects that certify that (1) greement within the meaning of S ontract Code, or (2) they will use a ed by Section 25536.7 of the Heal work within an apprenticeable occ rades.	ection skilled and th and Safety	\$1,332,302						
provide parking beneath re through construction of an	ent for new construction projects r sidential units (not "tuck under" p on-site parking structure of two or	arking) or r more levels.	\$1,865,223						
of the development.	ent for projects where a day care								
Income Units are for Spec									
	djustment for projects applying ur these regulations that include on Item (e) Features.								
adjustment for projects rec and/or on-site toxic or othe project architect or seismic If Yes, select type: N/A		ng structures, ified by the							
government entities. Certi required. WAIVED IMPAC	impact fees required to be paid t fication from local entities assessi TFEES ARE INELIGIBLE.	ng fees also	\$639,715						
project's upper floor units a			\$1,865,223						
an unadjusted 9% thresho less than \$400,000; <u>AND</u> (	project's upper floor units are serviced by an elevator.         (i) Plus (+) 10% basis adjustment for a project that is: (i) in a county that has an unadjusted 9% threshold basis limit for a 2-bedroom unit equal to or less than \$400,000; <u>AND</u> (ii) located in a census tract designated on the TCAC/HCD Opportunity Area Map as Highest or High Resource.								
· · · · · · · · · · · · · · · · · · ·	TOTAL ADJUSTED	THRESHOLD BASIS LIM	IT: \$37,677,721						

# HIGH COST TEST

Total Eligible Basis Percentage of the Adjusted Threshold Basis Limit \$48,967,972 129.965%

Based on information presented in this application, this project is not held to TCAC regulation requirements for high cost projects.

If items (a)-(d) and (h) are selected, the total of these boosts cannot exceed 39% percentage of the Unadjusted Threshold Basis Limit

	REGULATION SECTION 10327(c)(5)(B) PRIOR TO COMPLETING THIS SECTION.
_	<b>TIONS BELOW ARE PRESENTED WITH ABRIDGED LANGUAGE.</b> Project shall have onsite renewable generation estimated to produce 50% or more of annual tenant electricity use. If combined available roof area is insufficient, project shall have onsite renewable generation based on at least 90% of the available solar accessible roof area. A project not availing itself of the 90% roof area exception may also receive an increase under paragraph (2) only if the renewable generation used to calculate each basis increase does not overlap. Threshold Basis Limit increase of 5%.
<u>N/A</u> 2	Project shall have onsite renewable generation estimated to produce 75% or more of annual common area electricity use. If combined available roof area is insufficient, project shall have onsite renewable generation based on at least 90% of the available solar accessible roof area. A project not availing itself of the 90% roof area exception may also receive an increase under paragraph (1) only if the renewable generation used to calculate each basis increase does not overlap. Threshold Basis Limit increase of 2%.
<u>N/A</u> 3	Newly constructed project buildings shall be 15% or more energy efficient than 2016 Energy Efficiency Standards (CA Code of Regulations, Title 24, Part 6), except that if the local department has determined that building permit applications submitted on or before December 31, 2016 are complete, then newly constructed project buildings shall be 15% or more energy efficiency than the 2013 Energy Efficiency Standards (CA Code of Regulations, Title 24, Part 6). Threshold Basis Limit increase of 4%.
<mark>N/A</mark> 4	Rehabilitated project buildings shall have an 80% decrease in estimated annual energy use (or improvement in energy efficiency) in the HERS II post rehabilitation. Threshold Basis Limit increase 4%.
<mark>N/A</mark> 5	Use no irrigation at all, irrigate only with reclaimed water, greywater, or rainwater (excluding water used for community gardens), or irrigate with reclaimed water, greywater, or rainwater in an amount that annually equals or exceeds 20,000 gallons or 300 gallons per unit, whichever is less. Threshold Basis Limit increase 1%.
<mark>N/A</mark> 6	Community gardens of at least 60 square feet per unit. Permanent site improvements that provide a viable growing space within the project. Threshold Basis Limit increase 1%.
<u>N/A</u> 7	Install bamboo, stained concrete, cork, salvaged or FSC-Certified wood, natural linoleum, natural rubber, or ceramic tile in all kitchens, living rooms, and bathrooms (where no VOC adhesives or backing is also used). Threshold Basis Limit increase 1%.

- N/A 8 Install bamboo, stained concrete, cork, salvaged or FSC-Certified wood, natural linoleum, natural rubber, or ceramic tile in all common areas (where no VOC adhesives or backing is also used). Threshold Basis Limit increase 2%.
- N/A 9 For new construction projects only, meet all requirements of the U.S. Environmental Protection Agency Indoor Air Plus Program. Threshold Basis Limit increase 2%.

IV. SOURCES AND USES BUDGET - S	ECTION 4. SO			F						D									
IV. SOURCES AND USES BUDGET - S	SECTION 1: SC	JURGES AND	USES BUDGE		1)CCRC NOI	2)CCRC S8	3)City of San	4)San Mateo	5)San Mateo	6)Donated	nanent Sources 7)	8)	9)	10)	11)	12)	1		
					Loan	Increment	Mateo		CDBG / HOME		-,	-,	-,	,	,	,			1
	TOTAL					Loan		-		(land lease)								70% PVC for	i
	PROJECT			TAX CREDIT														New	30% PVC for
	COST	RES. COST	COM'L. COST	EQUITY													SUBTOTAL	Const/Rehab	Acquisition
LAND COST/ACQUISITION	\$8,020,000	\$9,020,000								\$8,020,000							\$8,020,000		
<sup>1</sup> Land Cost or Value	\$8,020,000	\$8,020,000	)							\$8,020,000							\$8,020,000		
<sup>2</sup> Demolition																	<b>\$</b> 50,000		
Legal Land Lease Rent Prepayment	\$50,000	\$50,000	)				\$50,000										\$50,000		
<sup>1</sup> Total Land Cost or Value	\$8,070,000	\$8,070,000					\$50,000			\$8,020,000							\$8,070,000		
Existing Improvements Value	\$0,010,000	\$0,010,000					400,000			\$0,020,000							\$0,010,000		
<sup>2</sup> Off-Site Improvements	\$601,149	\$601,149	9				\$601,149										\$601,149	\$601,149	
Total Acquisition Cost	\$601,149		9				\$601,149										\$601,149		
Total Land Cost / Acquisition Cost	\$8,671,149						\$651,149			\$8,020,000							\$8,671,149		
Predevelopment Interest/Holding Cost																			
Assumed, Accrued Interest on Existing Debt																			i .
(Rehab/Acq)															-				
Excess Purchase Price Over Appraisal REHABILITATION																			
Site Work																			
Structures																			
General Requirements	<u> </u>																		
Contractor Overhead																			
Contractor Profit																			
Prevailing Wages																			
General Liability Insurance Other: (Specify)																			
Total Rehabilitation Costs																			
Total Relocation Expenses																			
NEW CONSTRUCTION																			
Site Work	\$311,004	\$311,004	1	\$311,004													\$311,004	\$311,004	
Structures	\$32,480,009		9	\$5,506,745	\$4,095,000	\$12,121,000	\$2,018,851	\$7,000,000	\$1,738,413								\$32,480,009	\$32,480,009	L
General Requirements	\$1,645,442			\$1,645,442													\$1,645,442	\$1,645,442	<b></b>
Contractor Overhead Contractor Profit	\$1,482,503	\$1,482,503	3	\$1,482,503													\$1,482,503	\$1,482,503	<u> </u>
Prevailing Wages																			
General Liability Insurance	\$551,125	\$551,125	5	\$551,125													\$551,125	\$551,125	
Other: (Specify)	+++++++++++++++++++++++++++++++++++++++																	+	
Total New Construction Costs	\$36,470,083	\$36,470,083	3	\$9,496,819	\$4,095,000	\$12,121,000	\$2,018,851	\$7,000,000	\$1,738,413								\$36,470,083	\$36,470,083	
ARCHITECTURAL FEES	•																		
Design	\$1,648,883	\$1,648,883	3	\$1,648,883													\$1,648,883	\$1,648,883	<b> </b>
Supervision Total Architectural Costs	\$1,648,883	\$1,648,883	2	\$1,648,883													\$1,648,883	\$1,648,883	<b> </b>
Total Survey & Engineering	\$359,700			\$359,700													\$359,700	\$359,700	
CONSTRUCTION INTEREST & FEES	40001.00																	10001/00	
Construction Loan Interest	\$2,966,748	\$2,966,748	3	\$2,966,748													\$2,966,748	\$1,570,631	
Origination Fee	\$386,023	\$386,023	3	\$386,023													\$386,023	\$15,579	L
Credit Enhancement/Application Fee																			<b></b>
Bond Premium Title & Recording	\$35,000	\$35,000		\$35,000													\$35,000	\$35,000	<u> </u>
Taxes	\$33,000	\$33,000	,	\$35,000													\$35,000	\$35,000	
Insurance	\$775,000	\$775,000	þ	\$775,000													\$775,000	\$775,000	
Other: Predevelopment Loan Interest	\$30,000		)	\$30,000													\$30,000	\$30,000	
Other: Prevailing Wage Monitor	\$50,000	\$50,000	)	\$50,000													\$50,000	\$50,000	
Total Construction Interest & Fees	\$4,242,771	\$4,242,771		\$4,242,771													\$4,242,771	\$2,476,210	L
PERMANENT FINANCING	¢470.400	C470 100		6470.400													6470 400		
Loan Origination Fee Credit Enhancement/Application Fee	\$172,160	\$172,160		\$172,160													\$172,160		
Title & Recording	\$29,365	\$29,365	5	\$29,365													\$29,365		
Taxes	\$20,000	¢20,000		<i>\$20,000</i>													<i>\$</i> 20,000		
Insurance																			
Other: (Specify)																			
Other: (Specify)																			
Total Permanent Financing Costs	\$201,525	\$201,525		\$201,525				+									\$201,525		
Subtotals Forward	\$51,594,111	\$51,594,111	l	\$15,949,698	\$4,095,000	\$12,121,000	\$2,670,000	\$7,000,000	\$1,738,413	\$8,020,000							\$51,594,111	\$41,556,025	<b></b>
LEGAL FEES Lender Legal Paid by Applicant	\$90,000	\$90,000		\$90,000													\$90,000	\$75,000	
Other: (Specify)	ຈອບ,000	ຈອບ,ບບເ		φ <del>9</del> 0,000													ູ <del>ຈອ</del> ປ,000	φr5,000	
Total Attorney Costs	\$90,000	\$90,000	0	\$90,000													\$90,000	\$75,000	
RESERVES	<i>\$</i> 00,000	\$55,500		\$00,000													\$55,500	\$. 5,500	
Rent Reserves																			
Capitalized Rent Reserves																			
Required Capitalized Replacement Reserve																			(
3-Month Operating Reserve	\$477,122	\$477,122	2	\$477,122													\$477,122		
Other: (Specify) Total Reserve Costs	\$477,122	\$477,122	0	\$477,122													\$477,122	•	(
I otal Reserve Costs	φ4/7,122	φ477,122	-1	φ477,122	I	I	I	I		l	l	I	I	ļ		I	φ4//,122		

V. SOURCES AND USES BUDGET - S	ECTION 1: SC	URCES AND	USES BUDGET							Perr	nanent Sources								
					1)CCRC NOI	2)CCRC S8	3)City of San	4)San Mateo		6)Donated	7)	8)	9)	10)	11)	12)			
					Loan	Increment	Mateo	County AHF	CDBG / HOME	Land Value									
	TOTAL					Loan				(land lease)								70% PVC for	
	PROJECT			TAX CREDIT														New	30% PVC
	COST	RES. COST	COM'L. COST	EQUITY													SUBTOTAL	Const/Rehab	Acquisitio
PPRAISAL																			
Total Appraisal Costs	\$10,000	\$10,000		\$10,000													\$10,000	\$10,000	
Total Contingency Cost	\$2,598,014	\$2,598,014		\$2,598,014													\$2,598,014	\$2,598,014	
THER PROJECT COSTS																			
TCAC App/Allocation/Monitoring Fees	\$129,470	\$129,470	)	\$129,470													\$129,470		
Environmental Audit	\$78,900	\$78,900	)	\$78,900													\$78,900	\$78,900	
Local Development Impact Fees	\$639,715	\$639,715	5	\$639,715													\$639,715	\$639,715	
Permit Processing Fees	\$1,378,503	\$1,378,503	6	\$1,378,503													\$1,378,503	\$1,378,503	
Capital Fees																			
Marketing	\$421,000	\$421,000	)	\$421,000													\$421,000		
Furnishings	\$115,000	\$115,000	)	\$115,000													\$115,000	\$115,000	
Market Study	\$10,000	\$10,000	)	\$10,000													\$10,000		
Accounting/Reimbursable																			
Soft Cost Contingency	\$330,588	\$330,588	8	\$330,588													\$330,588	\$330,588	
Other: Other Consultants	\$507,497	\$507,497	•	\$507,497													\$507,497	\$507,497	
Other: Green Certifications & Building	\$62,410	\$62,410	)	\$62,410													\$62,410	\$62,410	
Maintenance																			
Other: Construction Supervision	\$166,320	\$166,320		\$166,320													\$166,320	\$166,320	
Other: Construction Testing	\$50,000	\$50,000		\$50,000													\$50,000	\$50,000	
Other: Community Outreach	\$40,000	\$40,000		\$40,000													\$40,000		
Total Other Costs	\$3,929,403	\$3,929,403	3	\$3,929,403													\$3,929,403	\$3,328,933	
SUBTOTAL PROJECT COST	\$58,698,650	\$58,698,650	)	\$23,054,237	\$4,095,000	\$12,121,000	\$2,670,000	\$7,000,000	\$1,738,413	\$8,020,000							\$58,698,650	\$47,567,972	
EVELOPER COSTS																			
Developer Overhead/Profit	\$1,540,763	\$1,540,763	3	\$1,540,763													\$1,540,763	\$1,400,000	
Consultant/Processing Agent																			
Project Administration																			
Broker Fees Paid to a Related Party																			
Construction Oversight by Developer																			
Other: (Specify)																			
Total Developer Costs	\$1,540,763	\$1,540,763	8	\$1,540,763													\$1,540,763	\$1,400,000	
TOTAL PROJECT COST	\$60,239,413	\$60,239,413	6	\$24,595,000	\$4,095,000	\$12,121,000	\$2,670,000	\$7,000,000	\$1,738,413	\$8,020,000							\$60,239,413	\$48,967,972	
ote: Syndication Costs shall NOT be inc	luded as a proj	ect cost.													Bridge Loan	Expense Duri	ng Construction:		
Iculate Maximum Developer Fee using the	eligible basis su	btotals.													2		al Eligible Basis:	\$48,967,972	
UBLE CHECK AGAINST PERMANENT I	INANCING TOT	ALS:		\$24,595,000	\$4,095,000	\$12,121,000	\$2.670.000	\$7,000,000	\$1,738,413	\$8,020,000									

Funding sources and costs should be aligned appropriately. For example, public funding sources for land purchase or construction costs should be shown as paying for these costs. Do not randomly select funding sources for line item costs if they have a dedicated source of payment.

<sup>1</sup> Required: evidence of land value (see Tab 1). Land value must be included in Total Project Cost and Sources and Uses Budget (includes donated or leased land). Except for non-competitive projects with donated land, TCAC will not accept a budget with a nominal land value. Please refer to the TCAC website for additional information and guidance.
<sup>2</sup> Required: include a detailed explanation of *Demolition* and *Offsite Improvements* requirements as well as a cost breakdown in Attachment 12, Construction and Design Description.

Note: The conditional formatting embedded in this Sources and Uses Budget workbook tests only for mathematical errors, i.e. whether sum total of Sources (Column R) matches Total Project Cost (Column B) and whether each source listed in the Sources and Uses Budget workbook (Row 103) matches that of Permanent Financing in the Application workbook (Row 106). The conditional formatting does NOT test for any regulatory threshold or feasibility requirements. Applicants are advised to conduct their own due diligence and not rely upon the conditional formatting in this workbook.

#### FOR PLACED IN SERVICE APPLICATION SUBMISSIONS:

SYNDICATION (Investor & General Partner)		CERTIFICATION BY OWNER:	
Organizational Fee		As owner(s) of the above-referenced low-income housing project, I certify under	penalty of perjury, that the project costs contained herein are, to the best of my knowledge, accurate and actual costs associated with the construction,
Bridge Loan Fees/Exp.		acquisition and/or rehabilitation of this project and that the sources of funds sho	own are the only funds received by the Partnership for the development of the project. I authorize the California Tax Credit Allocation Committee to utilize this
Legal Fees	\$52,500	information to calculate the low-income housing tax credit.	
Consultant Fees	\$52,500		
Accountant Fees	\$50,000		
Tax Opinion			
Other		Signature of Owner/General Partner	Date
Total Syndication Costs	\$155,000		
		Printed Name of Signatory	Title of Signatory
CERTIFICATION OF CPA/TAX PROFES	SSIONAL:		

As the tax professional for the above-referenced low-income housing project, I certify under penalty of perjury, that the percentage of aggregate basis financed by tax-exempt bonds is:

Signature of Project CPA/Tax Professional

Date

# V. BASIS AND CREDITS - SECTION 1: BASIS AND CREDITS

# **Determination of Eligible and Qualified Basis**

# A. Basis and Credits

	70% PVC for New Const/ Rehab	30% PVC for Acquisition
Total Eligible Basis:	\$48,967,972	
Ineligible Amounts		
Subtract All Grant Proceeds Used to Finance Costs in Eligible Basis:		
Subtract Non-Qualified Non-Recourse Financing:		
Subtract Non-Qualifying Portion of Higher Quality Units:		
Subtract Photovoltaic Credit (as applicable):		
Subtract Historic Credit (residential portion only):		
Subtract Ineligible Basis related to Excess Parking:	\$506,889	
Subtract (specify other ineligible amounts):		
Total Ineligible Amounts:	\$506,889	
Total Eligible Basis Amount Voluntarily Excluded:	\$27,066,889	
Total Basis Reduction:	(\$27,573,778)	
Total Requested Unadjusted Eligible Basis:	\$21,394,194	
Total Adjusted Threshold Basis Limit:	\$37,67	77,721
*Qualified Census Tract or Difficult to Develop Area Adjustment:	130%	100%
Total Adjusted Eligible Basis:	\$27,812,452	
Applicable Fraction:	100%	100%
Qualified Basis:	\$27,812,452	
Total Qualified Basis:	\$27,8 <sup>-</sup>	12,452

\*130% boost if your project is located in a DDA or QCT, or Reg. Section 10317(d) as applicable. (Boost is auto calculated from your selection in: II. APPLICATION - SECTION 2: GENERAL AND SUMMARY INFORMATION - B)

# B. Determination of Federal Credit

	New Const/ Rehab	Acquisition
Qualified Basis:	\$27,812,452	
*Applicable Percentage:	9.00%	3.25%
Subtotal Annual Federal Credit:	\$2,503,121	
Total Combined Annual Federal Credit:	\$2,50	0,000

\* Applicants are required to use these percentages in calculating credit at the application stage.

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C.	Determination	of Minimum	Fodoral Crodit	Nocosary	/ For Feasibility
Ο.	Determination		i cuciai oicuit	neccosar	i or i casibility

Determination of Minimum Federal Credit Necessary F	or Feasibility	
Total Project Cost	\$	60,239,413
Permanent Financing	\$	35,644,413
Funding Gap	\$	24,595,000
Federal Tax Credit Factor		<b>\$0.98380</b>
Federal tax credit factor must be at least \$1.00 for self-synd projects or at least \$0.85 for all other projects.	dication_	
Total Credits Necessary for Feasibility	\$	25,000,000
Annual Federal Credit Necessary for Feasibility		\$2,500,000
Maximum Annual Federal Credits		\$2,500,000
Equity Raised From Federal Credit		24,595,000
		, ,
Remaining Funding Gap		
If Applying For State Credit Complete	$P_{\text{continue}}(D) \circ (E)$	
	Section (D) & (E)	
Determination of State Credit	NC/Rehab	Acquisition
	.,,.,	Acquisition
Determination of State Credit	NC/Rehab \$21,394,194 n basis except for At-R	isk projects
Determination of State Credit State Credit Basis New construction or rehabilitation basis only; No acquisition eligible for State Credit on the acquisition basis at the 0.13	NC/Rehab \$21,394,194 n basis except for At-R	isk projects
Determination of State Credit State Credit Basis New construction or rehabilitation basis only; No acquisition eligible for State Credit on the acquisition basis at the 0.13 used	NC/Rehab \$21,394,194 n basis except for At-R factor when no 130%	lisk projects basis increase is
Determination of State Credit State Credit Basis New construction or rehabilitation basis only; No acquisition eligible for State Credit on the acquisition basis at the 0.13 used Factor Amount	NC/Rehab \$21,394,194 n basis except for At-R factor when no 130% 30% \$6,418,258 Feasibility state credits;	iisk projects basis increase is 13%

Maximum State Credit Equity Raised from State Credit

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**Remaining Funding Gap** 

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D.

Ε.

Constal Destance and Management Commence Objection	
General Partner and Management Company Characteristics	Maximum 9 Point
A(1) General Partner Experience General Partner Name:	6 Points
Bay Meadows Affordable LLC	
Select from ONE of the following two options:	
5 or more projects in service more than 3 years, including 1 in service more than 5 years and 2 Calil	fornia LIHTC projects
Special Needs housing type project opting for 5 project experience category:	N/A
For Special Needs housing type projects applying through the Nonprofit or Special Needs se	et-asides only:
(select one if applicable)	
To qualify for this option, all projects must qualify as Special Needs. The California LIHTC pr Special Needs projects.	roject need not be one of the
submit a certification from a 3rd party certified public accountant (CPA) that the projects for which por maintained a positive operating cash flow from typical residential income alone (e.g. rents, rental su deposits, etc.) for the year in which each development's last financial statement has been prepared accordance with the partnership agreement and any applicable loan documents. This certification m	bsidies, late fees, forfeited and have funded reserves in sust list the specific projects for
maintained a positive operating cash flow from typical residential income alone (e.g. rents, rental su deposits, etc.) for the year in which each development's last financial statement has been prepared accordance with the partnership agreement and any applicable loan documents. This certification m which the points are being requested. The CPA certification may be in the form of an agreed upon p funded reserves as of the report date, which shall be within 60 days of the application deadline, unle person has no current projects which are eligible for points in which case the report date shall be aft partner or key person separated from the last eligible project. To obtain points for projects previously partner, a similar certification must be submitted with respect to the last full year of ownership by the with verification of the number of years that the project was owned by that general partner. This cert projects for which the points are being requested. For tribal applicants contracting with a developer or receive points, see Reg. Section 10325(c)(1) and Checklist Tab 21.	Ibsidies, late fees, forfeited and have funded reserves in nust list the specific projects for procedure report that includes ass the general partner or key ter the date from which the general y owned by the proposed general e proposed general partner, along tification must list the specific who will not be a general partner
maintained a positive operating cash flow from typical residential income alone (e.g. rents, rental su deposits, etc.) for the year in which each development's last financial statement has been prepared accordance with the partnership agreement and any applicable loan documents. This certification m which the points are being requested. The CPA certification may be in the form of an agreed upon p funded reserves as of the report date, which shall be within 60 days of the application deadline, unle person has no current projects which are eligible for points in which case the report date shall be aft partner or key person separated from the last eligible project. To obtain points for projects previousl partner, a similar certification must be submitted with respect to the last full year of ownership by the with verification of the number of years that the project was owned by that general partner. This cert projects for which the points are being requested. For tribal applicants contracting with a developer of the set of the number of years that the project was owned by that general partner.	Ibsidies, late fees, forfeited and have funded reserves in nust list the specific projects for procedure report that includes ass the general partner or key ter the date from which the general y owned by the proposed general e proposed general partner, along tification must list the specific who will not be a general partner
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maintained a positive operating cash flow from typical residential income alone (e.g. rents, rental su deposits, etc.) for the year in which each development's last financial statement has been prepared accordance with the partnership agreement and any applicable loan documents. This certification m which the points are being requested. The CPA certification may be in the form of an agreed upon p funded reserves as of the report date, which shall be within 60 days of the application deadline, unle person has no current projects which are eligible for points in which case the report date shall be aft partner or key person separated from the last eligible project. To obtain points for projects previously partner, a similar certification must be submitted with respect to the last full year of ownership by the with verification of the number of years that the project was owned by that general partner. This cert projects for which the points are being requested. For tribal applicants contracting with a developer receive points, see Reg. Section 10325(c)(1) and Checklist Tab 21. <b>Total Points for General</b> <b>A(2) Management Company Experience</b>	Ibsidies, late fees, forfeited and have funded reserves in nust list the specific projects for procedure report that includes ass the general partner or key ter the date from which the general y owned by the proposed general e proposed general partner, along tification must list the specific who will not be a general partner
maintained a positive operating cash flow from typical residential income alone (e.g. rents, rental su deposits, etc.) for the year in which each development's last financial statement has been prepared accordance with the partnership agreement and any applicable loan documents. This certification m which the points are being requested. The CPA certification may be in the form of an agreed upon p funded reserves as of the report date, which shall be within 60 days of the application deadline, unle berson has no current projects which are eligible for points in which case the report date shall be aft partner or key person separated from the last eligible project. To obtain points for projects previously partner, a similar certification must be submitted with respect to the last full year of ownership by the with verification of the number of years that the project was owned by that general partner. This cert projects for which the points are being requested. For tribal applicants contracting with a developer receive points, see Reg. Section 10325(c)(1) and Checklist Tab 21. <b>Total Points for General</b> A(2) Management Company Experience	Ibsidies, late fees, forfeited and have funded reserves in nust list the specific projects for rocedure report that includes ass the general partner or key ter the date from which the general y owned by the proposed general e proposed general partner, along ification must list the specific who will not be a general partner
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maintained a positive operating cash flow from typical residential income alone (e.g. rents, rental su deposits, etc.) for the year in which each development's last financial statement has been prepared accordance with the partnership agreement and any applicable loan documents. This certification m which the points are being requested. The CPA certification may be in the form of an agreed upon p funded reserves as of the report date, which shall be within 60 days of the application deadline, unle berson has no current projects which are eligible for points in which case the report date shall be aft partner or key person separated from the last eligible project. To obtain points for projects previously partner, a similar certification must be submitted with respect to the last full year of ownership by the with verification of the number of years that the project was owned by that general partner. This cert projects for which the points are being requested. For tribal applicants contracting with a developer or receive points, see Reg. Section 10325(c)(1) and Checklist Tab 21. <b>Total Points for General</b> A(2) Management Company Experience Select from ONE of the following two options: 11 or more projects managed more than 3 years, including 2 California LIHTC projects Special Needs housing type project opting for 11 project experience category:	Ibsidies, late fees, forfeited and have funded reserves in nust list the specific projects for procedure report that includes ass the general partner or key ter the date from which the general y owned by the proposed genera e proposed general partner, along tification must list the specific who will not be a general partner I Partner Experience: 6 3 Points
maintained a positive operating cash flow from typical residential income alone (e.g. rents, rental su deposits, etc.) for the year in which each development's last financial statement has been prepared accordance with the partnership agreement and any applicable loan documents. This certification m which the points are being requested. The CPA certification may be in the form of an agreed upon p funded reserves as of the report date, which shall be within 60 days of the application deadline, unle person has no current projects which are eligible for points in which case the report date shall be aft partner or key person separated from the last eligible project. To obtain points for projects previousl partner, a similar certification must be submitted with respect to the last full year of ownership by the with verification of the number of years that the project was owned by that general partner. This cert projects for which the points are being requested. For tribal applicants contracting with a developer or receive points, see Reg. Section 10325(c)(1) and Checklist Tab 21. <b>Total Points for General</b> <b>A(2) Management Company Experience</b> Select from ONE of the following two options: <u>11 or more projects managed more than 3 years, including 2 California LIHTC projects</u> Special Needs housing type project opting for 11 project experience category: For Special Needs housing type projects applying through the Nonprofit or Special Needs (select one if applicable) To qualify for this option, all projects must qualify as Special Needs. The California LIHTC	Ibsidies, late fees, forfeited and have funded reserves in nust list the specific projects for procedure report that includes ass the general partner or key ter the date from which the general y owned by the proposed genera e proposed general partner, along tification must list the specific who will not be a general partner I Partner Experience: 6 3 Points
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maintained a positive operating cash flow from typical residential income alone (e.g. rents, rental su deposits, etc.) for the year in which each development's last financial statement has been prepared accordance with the partnership agreement and any applicable loan documents. This certification m which the points are being requested. The CPA certification may be in the form of an agreed upon p funded reserves as of the report date, which shall be within 60 days of the application deadline, unle person has no current projects which are eligible for points in which case the report date shall be aft partner or key person separated from the last eligible project. To obtain points for projects previousl partner, a similar certification must be submitted with respect to the last full year of ownership by the with verification of the number of years that the project was owned by that general partner. This cert projects for which the points are being requested. For tribal applicants contracting with a developer or receive points, see Reg. Section 10325(c)(1) and Checklist Tab 21. <b>Total Points for General</b> <b>A(2) Management Company Experience</b> Select from ONE of the following two options: <u>11 or more projects managed more than 3 years, including 2 California LIHTC projects</u> Special Needs housing type project opting for 11 project experience category: For Special Needs housing type projects applying through the Nonprofit or Special Needs (select one if applicable) To qualify for this option, all projects must qualify as Special Needs. The California LIHTC	Ibsidies, late fees, forfeited and have funded reserves in nust list the specific projects for procedure report that includes ass the general partner or key ter the date from which the general y owned by the proposed general e proposed general partner, along tification must list the specific who will not be a general partner I Partner Experience: 6 3 Points

Points in subsections (A) and (B) above will be awarded in the highest applicable category and are not cumulative. For maximum points in either subsection (A) or (B) above, a completed application attachment for the general partner or for the management agent, respectively, must be provided. For points to be awarded in subsection (B), an enforceable management agreement executed by both parties for the subject application must be submitted at the time of application. "Projects" as used in this subsections (A) and (B) means multifamily, rental, affordable developments of over 10 affordable units that are subject to a recorded regulatory agreement or, in the case of housing on tribal lands, where federal HUD funds have been utilized in affordable rental developments. General Partner and Management Company experience points may be given based on the experience of the principals involved, or on the experience of municipalities or other nonprofit entities that have experience but have formed single-asset entities for each project in which they have participated, notwithstanding that the entity itself would not otherwise be eligible for such points.

Alternatively, a management company may receive 2 points if it provides evidence that the management agent assigned to the project, either on-site or with management responsibilities for the site, has been certified, prior to application deadline, by a housing tax credit certification examination by a nationally recognized housing tax credit compliance entity and be on a list maintained by the Committee. These points may substitute for other management company experience but will not be awarded in addition to such points.

General partners and management companies with fewer than 2 active California LIHTC projects for more than 3 years, and general partners and management companies for projects requesting points under the special needs categories with no active California LIHTC projects for more than 3 years, should refer to Regulation Section 10325(c)(1) and Checklist Items Tabs 21 and 22 for additional requirements.

Total Points for General Partner & Management Company Experience: 9

# B. Housing Needs

# Maximum 10 Points

Large Family Select one if project is a scattered site acquisition and/or rehabilitat N/A

10 Points

Total Points for Housing Needs: 10

### C. Site & Service Amenities

#### C(1) Site Amenities

#### **Maximum 15 Points**

Amenities must be appropriate to the tenant population served. To receive points the amenity must be in place at the time of application. TCAC Regulation Sections 10325(c)(4)(A), 10325(c)(4)(A)(1) and 10325(c)(4)(A)(5) provide information on the limited exceptions to this requirement. The application must include a map scaled for distance using a standardized radius from the development site as determined by the Committee. Measurement from the project to a site must not cross significant physical barriers. The map must show the distance of the site amenities from the development site. An application proposing a project located on multiple scattered sites shall be scored proportionately in the site and service amenities based upon (i) each site's score, and (ii) the percentage of units represented by each site, except that for scattered site projects of less than 20 units, service amenities shall be scored in the aggregate across all sites. Applicants must provide color photographs, a contact person and a contact telephone number for each requested site amenity. Any inaccurate information will be subject to negative points. No more than 15 points will be available in each of the subcategories (a-h) listed below. Site amenity points are not applicable to projects that apply and are awarded under the Native American apportionment. However, for those applicants unsuccessful in the apportionment and considered under the Rural set-aside, site amenity scoring will be applicable.

#### Amenities may include:

### a) Transit

- (i) Located where there is a bus rapid transit station, light rail station, commuter rail station, ferry ter station, or public bus stop within 1/3 mile of the project site with service at least every 30 minutes during the hours of 7-9 a.m. and 4-6 p.m. Monday through Friday (or at least two departures during each peak period for the commuter rail station or ferry terminal), and the project's density exceeds 25 units per acre.
- (ii) The project site is within 1/3 mile of a bus rapid transit station, light rail station, commuter rail stat ferry terminal, bus station, or public bus stop with service at least every 30 minutes during the hours of 7-9 a.m. and 4-6 p.m. Monday through Friday (or at least two departures during each peak period for the commuter rail station or ferry terminal).
- (iii) The project site is within 1/2 mile of a bus rapid transit station, light rail station, commuter rail stat ferry terminal, bus station, or public bus stop with service at least every 30 minutes during the hours of 7-9 a.m. and 4-6 p.m. Monday through Friday (or at least two departures during each peak period for the commuter rail station or ferry terminal).
- (iv) The project site is within 1/3 mile of a bus rapid transit station, light rail station, commuter rail stat ferry terminal, bus station, or public bus stop. (For rural set-aside projects, these points may be awarded where van or dial-a-ride service is provided to tenants.)
- (v) The project site is within 1/2 mile of a bus rapid transit station, light rail station, commuter rail stat ferry terminal, bus station, or public bus stop. 3 Points

Select one: (iii)

In addition to meeting one of the categories above (i through v), points are available to applicants committing to provide residents free transit passes or discounted passes to each rent restricted unit for at least 15 years:

Select one: N/A

N/A A private bus or transit system providing free service may be substituted with prior approval from the CTCAC Executive Director. This prior approval must be received before the application deadline and the bus or transit system must meet the relevant headway and distance criteria stated above. If pre-approved, select applicable point category above.

Total Points for Transit Amenity: 5

# b) Public Park

	The site is within 1/2 mile of a public park (1 mile for Rural set-aside projects) (not including school grounds unless there is a bona fide, formal joint-use agreement between the jurisdiction responsible for the park's/recreation facilities and the school district or private school providing availability to the general public of the school grounds and/or facilities) or a community center accessible to the general public.	3 Points
	Joint-use agreement (if yes, please provide a copy) N/A	
(ii)	The site is within 3/4 mile (1.5 miles for Rural set-aside).	2 Points
Se	lect one: (i)	
	Total Points for Public F	Park Amenity:
c) Bo	ook-Lending Public Library	
(i)	The site is within 1/2 mile of a book-lending public library that also allows for inter-branch lending when in a multi-branch system (1 mile for Rural set-aside projects).	3 Points
(ii)	The site is within 1 mile of a book-lending public library that also allows for inter-branch lending when in a multi-branch system (2 miles for Rural set-aside projects).	2 Points
Se	lect one: (ii)	
	Total Points for Public Lib	orary Amenity:
	III-Scale Grocery Store, Supermarket, Neighborhood Market, or Farmers' I ease refer to Checklist Items for supporting documentation requirements	market
(i)	The site is within 1/2 mile of a full scale grocery store/supermarket of at least 25,000 gross interior square feet where staples, fresh meat, and fresh produce are sold (1 mile for Rural set-aside projects).	5 Points
(i) (ii)	interior square feet where staples, fresh meat, and fresh produce are sold (1 mile for Rural set-aside projects).	
(ii)	interior square feet where staples, fresh meat, and fresh produce are sold (1 mile for Rural set-aside projects). The site is within 1 mile of a full scale grocery store/supermarket of at least 25,000 gross interior square feet where staples, fresh meat, and fresh produce are sold (2 mile for Rural	4 Points
(ii) (iii)	<ul> <li>interior square feet where staples, fresh meat, and fresh produce are sold (1 mile for Rural set-aside projects).</li> <li>The site is within 1 mile of a full scale grocery store/supermarket of at least 25,000 gross interior square feet where staples, fresh meat, and fresh produce are sold (2 mile for Rural set-aside projects).</li> <li>The site is within 1.5 mile of a full scale grocery store/supermarket of at least 25,000 gross interior square feet where staples, fresh meat, and fresh produce are sold (2 mile for Rural set-aside projects).</li> </ul>	4 Points 3 Points
(ii) (iii) (iv)	<ul> <li>interior square feet where staples, fresh meat, and fresh produce are sold (1 mile for Rural set-aside projects).</li> <li>The site is within 1 mile of a full scale grocery store/supermarket of at least 25,000 gross interior square feet where staples, fresh meat, and fresh produce are sold (2 mile for Rural set-aside projects).</li> <li>The site is within 1.5 mile of a full scale grocery store/supermarket of at least 25,000 gross interior square feet where staples, fresh meat, and fresh produce are sold (2 mile for Rural set-aside projects).</li> <li>The site is within 1.5 mile of a full scale grocery store/supermarket of at least 25,000 gross interior square feet where staples, fresh meat, and fresh produce are sold (3 mile for Rural set-aside projects).</li> <li>The site is within 1/4 mile of a neighborhood market of 5,000 gross interior square feet or more where staples, fresh meat, and fresh produce are sold (1/2 mile for Rural set-aside</li> </ul>	5 Points 4 Points 3 Points 4 Points 3 Points
(ii) (iii) (iv) (v)	<ul> <li>interior square feet where staples, fresh meat, and fresh produce are sold (1 mile for Rural set-aside projects).</li> <li>The site is within 1 mile of a full scale grocery store/supermarket of at least 25,000 gross interior square feet where staples, fresh meat, and fresh produce are sold (2 mile for Rural set-aside projects).</li> <li>The site is within 1.5 mile of a full scale grocery store/supermarket of at least 25,000 gross interior square feet where staples, fresh meat, and fresh produce are sold (3 mile for Rural set-aside projects).</li> <li>The site is within 1/4 mile of a neighborhood market of 5,000 gross interior square feet or more where staples, fresh meat, and fresh produce are sold (1/2 mile for Rural set-aside projects).</li> <li>The site is within 1/2 mile of a neighborhood market of 5,000 gross interior square feet or more where staples, fresh meat, and fresh produce are sold (1/2 mile for Rural set-aside projects).</li> </ul>	4 Points 3 Points 4 Points 3 Points
(ii) (iii) (iv, (v) (vi	<ul> <li>interior square feet where staples, fresh meat, and fresh produce are sold (1 mile for Rural set-aside projects).</li> <li>The site is within 1 mile of a full scale grocery store/supermarket of at least 25,000 gross interior square feet where staples, fresh meat, and fresh produce are sold (2 mile for Rural set-aside projects).</li> <li>The site is within 1.5 mile of a full scale grocery store/supermarket of at least 25,000 gross interior square feet where staples, fresh meat, and fresh produce are sold (3 mile for Rural set-aside projects).</li> <li>The site is within 1/4 mile of a neighborhood market of 5,000 gross interior square feet or more where staples, fresh meat, and fresh produce are sold (1/2 mile for Rural set-aside projects).</li> <li>The site is within 1/2 mile of a neighborhood market of 5,000 gross interior square feet or more where staples, fresh meat, and fresh produce are sold (1/2 mile for Rural set-aside projects).</li> <li>The site is within 1/2 mile of a neighborhood market of 5,000 gross interior square feet or more where staples, fresh meat, and fresh produce are sold (1 mile for Rural set-aside projects).</li> <li>The site is within 1/2 mile of a neighborhood market of 5,000 gross interior square feet or more where staples, fresh meat, and fresh produce are sold (1 mile for Rural set-aside projects).</li> <li>The site is within 1/2 mile of a neighborhood market of 5,000 gross interior square feet or more where staples, fresh meat, and fresh produce are sold (1 mile for Rural set-aside projects).</li> <li>The site is within 1/2 mile of a weekly farmers' market on the list of Certified Farmers' Markets by the California Department of Food and Agriculture and operating at least 5</li> </ul>	4 Points 3 Points 4 Points

e) Put	lic Elementary, Middle, or High School	
(i)	For a qualifying development, the site is within 1/4 mile of a public elementary school; 1/2 mile of a public middle school; or 1 mile of a public high school (an additional 1/2 mile for each public school type for Rural set-aside projects), and the site is within the attendance area of that school.	3 Points
(ii)	The site is within 3/4 mile of a public elementary school; 1 mile of a public middle school; or 1.5 miles of a public high school (an additional 1/2 mile for each public school type for Rural set-aside projects), and the site is within the attendance area of that school.	2 Points
Sele	ct one: (ii)	
	Total Points for Public Elementary, Middle, or Higl	h School Amenity:
f) Sen	ior Developments: Daily Operated Senior Center	
(i)	For a <b>senior development</b> the project site is within 1/2 mile of a daily operated senior center or a facility offering daily services to seniors (not on the project site) (1 mile for Rural set-aside).	3 Points
(ii)	The project site is within 3/4 mile of a daily operated senior center or a facility offering daily services to seniors (not on the project site) (1.5 miles for Rural Set-aside).	2 Points
Sele	ct one: N/A	
	Total Points for Daily Operated Senio	or Center Amenity:
g) Spe	cial Needs Development: Population Specific Service Oriented Fac	ility
(i)	For a <b>special needs development</b> , the site is located within 1/2 mile of a facility that operates to serve the population living in the development.	3 Points
(ii)	The project site is located within 1 mile of a facility that operates to serve the population living in the development.	2 Points
Sele	ct one: N/A	
	Total Points for Population Specific Service Oriented	d Facility Amenity:
h) Me	dical Clinic or Hospital	
(i)	The site is within 1/2 mile (1 mile for Rural Set-aside) of a qualifying medical clinic with a physician, physician's assistant, or nurse practitioner onsite for a minimum of 40 hours each week, or hospital (not merely a private doctor's office).	3 Points
(ii)	The site is within 1 mile (1.5 miles for Rural Set-aside) of a qualifying medical clinic with a physician, physician's assistant, or nurse practitioner onsite for a minimum of 40 hours each week, or hospital (not merely a private doctor's office).	2 Points
Sele	ct one: (ii)	
	Total Points for Medical Clinic or	Hospital Amenity:
	rmacy	
i) Pha		
-	The site is within 1/2 mile of a pharmacy (1 mile for Rural Set-aside). (This category may be combined with the other site amenities above).	2 Points
(i)		2 Points 1 Point

# j) In-unit High Speed Internet Service

(i) High speed internet service with a 1.5 megabits/second capacity provided in each Low-Incon Unit free of charge to the tenants for a minimum of 15 years, and available within 6 months o the project's placed-in-service date. If internet service is selected, it must be provided even i is not needed for points.	f	
(ii) Rural set-aside only: High speed internet service with a 1.5 megabits/second capacity provided in each unit free of charge to the tenants for a minimum of 15 years, and available within 6 months of the project's placed-in-service date. If internet service is selected, it must provided even if it is not needed for points.	3 Points	
Select one: N/A		
Total Points for	Internet Service:	0
k) Highest or High Resources Area		
(i) The project is a new construction large family project, except for an inclusionary project as defined in Section 10325(c)(9)(C), and the site is located in a census tract designated on the TCAC/HCD Opportunity Area Map as Highest or High Resource	8 Points	
Select one: N/A		
Total Points for	Internet Service:	0
Terri Debra de		
I I I I I I I I I I I I I I I I I I I	or Site Amenities:	20

# Site Amenity Contact List:

Amenity Name:	CalTrain: Hillsdale Station	Amenity Name:	Bay Meadows Park
Address:	Hillsdale Station	Address:	301 E 28th Avenue
City, Zip	San Mateo, 94403	City, Zip	San Mateo, 94403
Contact Person:	Brian Fitzpatrick	Contact Person:	Lily Lim
Phone:	650-508-6353 Ext.:	Phone:	650-522-7217 Ext.:
Amenity Type:	Transit Station/Transit Stop	Amenity Type:	Public Park
Website:	http://www.caltrain.com/station	Website:	https://www.cityofsanmateo.org/33
Distance in miles:	0.4	Distance in miles:	0.2
Amenity Name:	Hillsdale Branch - San Mateo	Amenity Name:	Whole Foods Market
Address:	205 W Hillsdale Blvd	Address:	1010 Park Pl
City, Zip	San Mateo, 94403	City, Zip	San Mateo, 94403
Contact Person:	Jane Busa	Contact Person:	R. Adam Smith
Phone:	(650) 522-7842 Ext.:	Phone:	510-428-7400 Ext.:
Amenity Type:	Book-Lending Public Library	Amenity Type:	Grocery/Farmers' Market
Website:	https://www.cityofsanmateo.or	Website:	https://www.wholefoodsmarket.com
Distance in miles:	1	Distance in miles:	0.6
Amenity Name:	George Hall Elementary Schoo	Amenity Name:	Ted's Village Health Mart Pharmac
Address:	130 San Miguel Way	Address:	29 W 25th Ave
City, Zip	San Mateo, 94403	City, Zip	San Mateo, 94403
Contact Person:	Nancy Lesley	Contact Person:	Steven Pham
Phone:	(650) 312-7533 Ext.:	Phone:	650-349-1373 Ext.:
Amenity Type:	Public Elementary/Middle/High	Amenity Type:	Pharmacy
Website:	http://george-hall.smfcsd.net/	Website:	https://stores.healthmart.com/tedsy
Distance in miles:	0.7	Distance in miles:	0.5
Amenity Name:	San Mateo Medical Center	Amenity Name:	
Address:	222 W 39th Ave	Address:	
City, Zip	San Mateo, 94403	City, Zip	
Contact Person:	Kathryn Calafato	Contact Person:	
Phone:	(650) 372-3242 Ext.:	Phone:	Ext.:
Amenity Type:	Medical Clinic/Hospital	Amenity Type:	
Website:	https://www.smchealth.org/sar	Website:	
Distance in miles:	1	Distance in miles:	
Amenity Name:		Amenity Name:	
Address:		Address:	
City, Zip		City, Zip	
Contact Person:		Contact Person:	
Phone:	Ext.:	Phone:	Ext.:
Amenity Type:		Amenity Type:	
Website:		Website:	
Distance in miles:		Distance in miles:	

#### C(2) Service Amenities

Projects that provide high-quality services designed to improve the quality of life for tenants are eligible to receive points for service amenities. Services must be appropriate to meet the needs of the tenant population served and designed to generate positive changes in the lives of tenants. An application proposing a project located on multiple scattered sites (all sites within a five-mile diameter range) shall be scored proportionately in the site and service amenities based upon (i) each site's score, and (ii) the percentage of units represented by each site, except that for scattered site projects of less than 20 units, service amenities shall be scored in the aggregate across all sites.

Except as provided below and in Reg. Section 10325(c)(4)(B), in order to receive points in this category physical space for service amenities must be available when the development is placed-in-service. Services space must be located inside the project and provide sufficient square footage, accessibility and privacy to accommodate the proposed services. The amenities must be available within 6 months of the project's placed-in-service date. Applicants must commit that services will be provided for a period of 15 years.

All services must be of a regular and ongoing nature and provided to tenants free of charge (except for day care services or any charges required by law). Services must be provided on-site except that projects may use off-site services within 1/2 mile of the development (1 1/2 mile for Rural set-aside projects) provided that they have a written agreement with the service provider enabling the development's tenants to use the services free of charge (except for day care and any charges required by law) and that demonstrate that provision of on-site services would be duplicative. All organizations providing services for which the project is claiming service amenities points must have at least 24 months experience providing services to one of the target populations to be served by the project.

Items 1 through 6 are applicable to Large Family, Senior, and At-Risk projects. Items 7 through 12 are applicable to Special Needs projects. Special needs projects with 75% or more but less than 100% special needs units must demonstrate that all tenants will receive an appropriate level of services. Special needs projects with less than 75% special needs units will be scored proportionately in the service amenity category based upon (i) the services provided to special needs and non-special needs units, respectively; and (ii) the percentage of units represented by special needs and non-special needs units, respectively. Items 1 through 12 are mutually exclusive. One proposed service may not receive points under two different categories, except in the case of proportionately-scored services for special needs projects.

Applications must include a services sources and uses budget clearly describing all anticipated income and expenses associated with the services program and that aligns with the services commitments provided (i.e. contracts, MOUs, letters, etc.) Applications shall receive points for services only if the proposed services budget adequately accounts for the level of service. The budgeted amount must reasonably be expected to cover the costs of the proposed level of service. **PLEASE REFER TO REGULATION SECTION 10325(c)(5)(B) FOR COMPLETE SERVICE AMENITY POINTS REQUIREMENTS.** 

No more than 10 points will be awarded in this category. **The service budget spreadsheet must be completed.** Amenities may include, but are not limited to:

		Family, Senior, At-Risk projects:	5 nainta
Yes	(1)	Service Coordinator. Responsibilities must include, but are not limited to: (a) providing tenants with information about available services in the community, (b) assisting tenants to access services through referral and advocacy, and (c) organizing community-building and/or other enrichment activities for tenants (such as holiday events, tenant council, etc.). Minimum ratio of 1 Full Time Equivalent (FTE) Service Coordinator to 600 bedrooms.	5 points
N/A		Service Coordinator as listed above, except: Minimum ratio of 1 FTE Service Coordinator to 1,000 bedrooms.	3 points
N/A	(2)	Other Services Specialist. Must provide individualized assistance, counseling and/or advocacy to tenants, such as to assist them to access education, secure employment, secure benefits, gain skills or improve health and wellness. Includes, but is not limited to: Vocational/Employment Counselor, ADL or Supported Living Specialist, Substance Abuse or Mental Health Counselor, Peer Counselor, Domestic Violence Counselor. Minimum ratio of 1 FTE Services Specialist to 600 bedrooms.	5 points
N/A		Other Services Specialist as listed above, except: Minimum ratio of 1 FTE Services Specialist to 1,000 bedrooms.	3 points
N/A	(3)	Adult educational, health and wellness, or skill building classes. Includes but is not limited to: financial literacy, computer training, home-buyer education, GED, resume building, ESL, nutrition, exercise, health information/awareness, art, parenting, on-site food cultivation and preparation, and smoking cessation classes. Minimum of 84 hours instruction each year (42 hours for small developments of 20 units or less).	7 points
Yes		Adult educational, health & wellness, or skill building classes as listed above, except: Minimum of 60 hours instruction each year (30 hours for small developments).	5 points
N/A		Adult educational, health & wellness, or skill building classes as listed above, except: Minimum of 36 hours instruction each year (18 hours for small developments).	3 points
N/A	(4)	Health and wellness services and programs. Such services and programs shall provide individualized support to tenants (not group classes) and need not be provided by licensed individuals or organizations. Includes, but is not limited to visiting nurses programs, intergenerational visiting programs, or senior companion programs. Minimum of 100 hours of services per year for each 100 bedrooms.	5 points
N/A		Health and wellness services and programs as listed above, except: Minimum of 60 hours of services per year for each 100 bedrooms.	3 points
N/A		Health and wellness services and programs as listed above, except: Minimum of 40 hours of services per year for each 100 bedrooms.	2 points
N/A	(5)	Licensed child care. Shall be available 20 hours or more per week, Monday through Friday, to residents of the development. (Only for large family projects or other projects in which at least 25% of Low-Income Units are 3 bedrooms or larger.)	5 points
N/A	(6)	After school program for school age children. Includes, but is not limited to tutoring, mentoring, homework club, art and recreational activities. (Only for large family projects or other projects in which at least 25% of Low-Income Units are 3 bedrooms or larger). Minimum of 10 hours per week, offered weekdays throughout the school year.	5 points
N/A		After school program for school age children as listed above, except: Minimum of 6 hours per week, offered weekdays throughout the school year.	3 points
N/A		After school program for school age children as listed above, except: Minimum of 4 hours per week, offered weekdays throughout the school year.	2 points

N/A	(7)	<b>Case Manager.</b> Responsibilities must include (but are not limited to) working with tenants to develop and implement an individualized service plan, goal plan or independent living plan. <b>Minimum ratio of 1 Full Time Equivalent (FTE) Case Manager to 100 bedrooms.</b>	5 points
N/A		Case Manager as listed above, except: Minimum ratio of 1 FTE Case Manager to 160 bedrooms.	3 points
N/A	(8)	Service Coordinator or Other Services Specialist. Service coordinator responsibilities shall include, but are not limited to: (a) providing tenants with information about available services in the community, (b) assisting tenants to access services through referral and advocacy, and (c) organizing community-building and/or other enrichment activities for tenants (such as holiday events, tenant council, etc.). Other services specialist must provide individualized assistance, counseling and/or advocacy to tenants, such as to assist them to access education, secure employment, secure benefits, gain skills or improve health and wellness. Includes, but is not limited to: Vocational/Employment Counselor, ADL or Supported Living Specialist, Substance Abuse or Mental Health Counselor, Peer Counselor, Domestic Violence Counselor. Minimum ratio of 1 FTE Service Coordinator or Other Services Specialist to 360 bedrooms.	5 points
N/A		Service Coordinator or Other Services Specialist as listed above, except: Minimum ratio of 1 FTE Case Manager to 600 bedrooms.	3 points
N/A	(9)	Adult educational, health and wellness, or skill building classes. Includes but is not limited to: financial literacy, computer training, home-buyer education, GED, resume building, ESL, nutrition, exercise, health information/awareness, art, parenting, on-site food cultivation and preparation, and smoking cessation classes. Minimum of 84 hours of instruction each year (42 hours for small developments of 20 units or less).	5 points
N/A		Adult educational, health & wellness, or skill building classes as listed above, except: Minimum of 60 hours of instruction each year (30 hours for small developments).	3 points
N/A		Adult educational, health & wellness, or skill building classes as listed above, except: Minimum of 36 hours of instruction each year (18 hours for small developments).	2 points
N/A	(10)	<b>Health or behavioral health services</b> provided by appropriately-licensed organization or individual. Includes but is not limited to: health clinic, adult day health center, medication management services, mental health services and treatment, substance abuse services and treatment.	5 points
N/A	(11)	Licensed child care. Shall be available 20 hours or more per week, Monday through Friday, to residents of the development. (Only for large family projects or other projects in which at least 25% of Low-Income Units are 3 bedrooms or larger.)	5 points
N/A	(12)	After school program for school age children. Includes, but is not limited to tutoring, mentoring, homework club, art and recreational activities. (Only for large family projects or other projects in which at least 25% of Low-Income Units are 3 bedrooms or larger). Minimum of 10 hours per week, offered weekdays throughout the school year.	5 points
N/A		After school program for school age children as listed above, except: Minimum of 6 hours per week, offered weekdays throughout the school year.	3 points
		After school program for school age children as listed above, except:	2 points

	BBREVIATED DESCRIPTIONS OF THE		
	v Construction and Adaptive Reuse pr Develop the project in accordance with the r the following programs:		
	GreenPoint Rated Program		5 Points
	ENERGY EFFICIENCY Energy efficiency as indicated in Reg. Section the 2016 Title 24 Bart 6 of the California Ru		equirements in
	the 2016 Title 24, Part 6 of the California Bu Better than the 2016 Standards	N/A	0 Points
	If the local building department has determine on or before December 31, 2016 are comple- requirements in the 2013 Title 24, Part 6 of the Better than the 2013 Standards	ete, then energy efficiency beyo	nd the
OR:	Energy efficiency with renewable energy tha project tenants' energy loads:	t provides the following percent	ages of
	Low Rise (1-3 habitable stories)	N/A	0 Points
	Multifamily of 4+ habitable stories	N/A	0 Points
D(2) Reh	abilitation projects select from the fo	llowing features:	
	Develop the project in accordance with the r the following programs:		one of
	N/A		0 Points
N/A b.	Rehabilitate to improve energy efficiency; po decrease in estimated Time Dependent Value	-	-
	Improvement over current: N/A		0 Point
N/A c.	Additional rehabilitation project measures (c	hose one or more of the following	ng three categories):
	1. PHOTOVOLTAIC / SOLAR N/A		0 Points
N/A	<ol> <li>SUSTAINABLE BUILDING MANAGEMENT PF Develop project-specific maintenance manua Undertake formal building systems commission</li> </ol>	I, including information on all energy	and green building feature
N/A	3. INDIVIDUALLY METER (OR SUB-METER C ELECTRICITY, OR CENTRAL HOT WATER	,	S, <b>0 Point</b> s
<u>E(3) New</u>	Construction and Rehabilitation proj	ects:	
N/A d.	WATER EFFICIENCY:		0 Points
	N/A		

In addition, certain point categories require completion of the TCAC Sustainable Building Method Workbook and accompanying documentation by a qualified energy analyst at application and placed-in-service stages. Refer to Reg. Section 10325(c)(5), Checklist Item Tab 25, and the TCAC website for requirements related to the TCAC Sustainable Building Method Workbook. Refer to Reg. Section 10325(c)(5)(G) for specific Compliance and Verification requirements. Projects receiving points under this category that fail to meet the requirements of Reg. Section 10325(c)(5) will be subject to negative points under Section 10325(c)(2).

Total Points For Sustainable Building Methods: 5

#### E. Lowest Income

### E(1) Lowest Income Restriction for All Units

Maximum 52 Points

The "Percent of Area Median Income" category may be used only once. For instance, 50% of Low-Income Units at 50% of Area Median Income (AMI) cannot be used twice for 100% at 50% and receive 50 points, nor can 50% of Low-Income Units at 50% of Area Median Income for 25 points and 40% of Low-IncomeUnits at 50% of Area Median Income for 25 points and 40% of Low-IncomeUnits at 50% of Area Median Income be used for an additional 20 points. However, the "Percent of Low-Income Units" may be used multiple times. For example, 50% of Low-Income Units at 45% of Area Median Income to achieve the maximum points. All projects must score at least 45 points in this category to be eligible for 9% Tax Credit.

RESYNDICATION PROJECTS CHOOSING HOLD HARMLESS RENTS CANNOT RECEIVE LOWEST INCOME POINTS FOR HOLD HARMLESS RENTS. CURRENT RENT LIMITS MUST BE USED FOR LOWEST INCOME POINT

#### \*Available to Rural set-aside projects only.

\*\*60% AMI is included as a place-holder and will not receive any points.

		I	Percent of Area Median Income (AMI)					
		**60%	*55%	50%	45%	40%	35%	30%
	50%			25.0*	37.5			
	45%			22.5*	33.8			
	40%		10.0*	20.0	30.0			
Percent of Low-	35%		8.8	17.5	26.3	35.0		50.0
Income Units (exclusive of	30%		7.5	15.0	22.5	30.0	37.5	45.0
manager's units)	25%		6.3	12.5	18.8	25.0	31.3	37.5
- ,	20%		5.0	10.0	15.0	20.0	18.8	30.0
	15%		3.8	7.5	11.3	15.0	18.8	22.5
	10%		2.5	5.0	7.5	10.0	12.5	15.0

#### 50 Points

	•	•••	ur information inf units into the tab	
<u>Number</u> of Targeted Low-Income Units	Percent of Area Median Income (AMI) (30% - 55%)*	Percentage of Low- Income Units (before rounding down)	Percent of Low- Income Units (exclusive of manager's units)	Points Earned
11	30	16.42	15	22.5
	35	0.00	0	0
7	40	10.45	10	10
	45	0.00	0	0
29	50	43.28	40	20
	0 -Rural only	0.00	0	0
	0 -Rural only	0.00	0	0
20	60	29.85	25	0
67	Total Points Requested: 52.5			

<sup>\*</sup>If 60% AMI Units are less than 10% of Total Low-Income Units, Leave Cell E660 Blank.

### E(2) Lowest Income for 10% of Total Low-Income Units at 30% AMI

2 Points

A project that agrees to have at least 10% of its Low-Income Units available for tenants with incomes no greater than 30% AMI and agrees to restrict the rents on those units accordingly can receive two additional points. The 30% AMI units must be spread across the various bedroom sizes, starting with the largest bedroom count units (e.g. four bedroom units) and working down to the smaller bedroom count units, assuring that at least 10% of the larger units are proposed at 30% AMI. So long as the project meets the 10% standard as a whole, the 10% standard need not be met among all of the smaller units. TCAC may correct applicant errors in carrying out this largest-to-smallest unit protocol.

Bedroom Selection	Total Number of Low-Income Units per Bedroom Size	Number of Low- Income Units @ 30% AMI	Percentage of Low-Income Units (by bedroom size)
5 BR	0	0	0.0000
4 BR	0	0	0.0000
3 BR	16	3	0.1875
2 BR	19	3	0.1579
1 BR	32	5	0.1563
SRO	0	0	0.0000
Total:	67	11	-

Lowest Income for 10% of Total Low-Income Units at 30% AMI Points: 2

Total Points for Lowest Income: 54.5

### F. Readiness to Proceed

Points are available to applications documenting each of the categories below, up to a maximum of 10 points. Within the application the following must be delivered (see Regulation Section 10325(c)(7) and the Checklist Items for additional information):

Readiness to Proceed	Maximum 10 Points
Yes (i) Enforceable financing commitment, as defined in Section financing	10325(f)(3), for all construction <b>5 Points</b>
Yes (ii) Evidence, as verified by the appropriate officials, that all (CEQA, NEPA, applicable tribal land environmental revier construction, except for clearances related to loans with right the applicant is not seeking tiebreaker benefit (except the finally approved or unnecessary	ws) necessary to begin nust pay debt service for which
<ul> <li>10 points will be available to projects that document all of the above and a the Credit Reservation, as evidenced by submission of the following within</li> <li>a completed updated application form along with a detailed explanation</li> <li>an executed construction contract,</li> <li>a construction lender trade payment breakdown of approved constructi</li> <li>recorded deeds of trust for all construction financing (unless a project's binding commitments for permanent financing,</li> <li>binding commitments for any other financing required to complete projet a limited partnership agreement executed by the general partner and tt</li> <li>payment of all construction lender fees, issuance of building permits (siguidance)</li> <li>notice to proceed delivered to the contractor.</li> </ul>	a 180 days of the Credit Reservation: a of any changes from the initial application, on costs, location on tribal trust land precludes this) ect construction, ne investor providing the equity,
If no construction lender is involved, evidence must be submitted within 18 the equity partner has been admitted to the ownership entity and that an in to meet this timeline will result in rescission of the Tax Credit Reservation	itial disbursement of funds has occurred. Failure
In addition to the above, all applicants receiving any points under this subs (LOI) from the project's equity partner within 90 days of the credit reservat for in the CTCAC application. The 90-day requirements apply to all project Appendix for requirements.	ion. The LOI must include those features called
	and a second of the discount of the second

In the event that one of the above criteria have NOT been met, 5 points may be awarded for the one that has been met. In such cases, the 180-day requirements will not apply to projects that do not obtain the maximum points in this category.

\*After the Credit Reservation date TCAC will randomly assign a 180 day deadline for half of the awarded projects and a 194 day deadline for the remaining half of the projects.

Total Points for Readiness to Proceed: 10

G. Miscellaneous Federal and State Policies	Maximum 2 Points
Yes (i) For applicants that agree that the Committee may exchange Federal Tax Credits for State Tax Credits in an amount that will yield equal equity as if only Federal Tax Credits were awarded.	2 Points
N/A (ii) Enhanced Accessibility and Visitability. Project design incorporates California Building Code Chapter 11(B) and the principles of Universal Designed listed in Reg. Section 10325(c)(9)(B in at least half of the project's units.	
N/A (iii) Smoke Free Residence. The proposed project will have at least 1 nonsmoking building and incorporate prohibition of smoking into the lease agreements for the affected units. If a single building project, the project will designate contiguous units as nonsmoking.	
N/A (iv) Historic Preservation. The project proposes to incorporate historic tax credits.	1 Point
N/A (v) Revitalization Area Project. The project is located within a QCT, a census tract in which at least 50% of the households have an income of less than 60% AMI, or a federal Promise 3 The development will contribute to a concerted community revitalization plan as demonstrat a letter from a local government official.	
N/A (vi) Eventual Tenant Ownership. The project proposes to make tax credit units available for eventual tenant ownership.	1 Point
Total Points for Miscellaneous Federal and S	State Policies: 2

## VI. POINTS SYSTEM - SECTION 2: POINTS SYSTEM SUMMARY

Native American Apportionment: Total Poss	sible Points: 98,	<b>Minimum Point Th</b>	reshold: 83
	APPLICANT POINTS	MAXIMUM POINTS	TOTAL POINTS
A. General Partner & Management Company Experience	9	9	9
A(1) General Partner Experience	6	6	
A(2) Management Company Experience	3	3	
B. Housing Needs	10	10	10
C. Site & Service Amenities	25	25	25
C(1) Site Amenities	20	15	
C(2) Service Amenities	10	10	
D. Sustainable Building Methods	5	5	5
E. Lowest Income & 10% of Units Restricted @ 30% AMI	52.0	52.0	52.0
E(1) Lowest Income	52.5	50.0	
E(2) 10% of Units Restricted @ 30% AMI	2	2	
F. Readiness to Proceed	10	10	10
G. Miscellaneous Federal and State Policies	2	2	2
*Negative Points (if any, please enter amount:)	0	NO MAX	0
		<b>Total Points:</b>	113.0

Total Possible Points: 113, Minimum Point Threshold: 96

\*Negative points given to general partners, co-developers, management agents, consultants, or any member or agent of the Development Team may remain in effect for up to two calendar years, but in no event shall be in effect for less than one funding round. Furthermore, negative points may be assigned to one or more Development Team members, but do not necessarily apply to the entire Team. Negative points assigned by the Executive Director may be appealed to the Committee under appeal procedures enumerated in the regulations.

#### VII. TIE BREAKER SYSTEM - FINAL TIE BREAKER SELF-SCORE

This section is included in the application for self-scoring. Note that TCAC will use the tie-breaker self-scores to determine which projects will undergo further review in the competition, including verifying the self-scores for possible reservation of tax credits. TCAC will not evaluate or verify every project's self-scoring. Projects with too low of a self-score to successfully compete for a reservation of tax credits will not undergo any further review by TCAC.

Provide evidence of committed permanent leveraged soft financing in Tab 20 and evidence of public rent or public operating subsidies in Tab 17.

Evidence of land value is required (see Tab 1). The value of the land must be included in "Total Residential Project Development Costs" below as evidenced in Tab 1. Donated land value must be included in Total Project Cost and the Sources and Uses Budget.

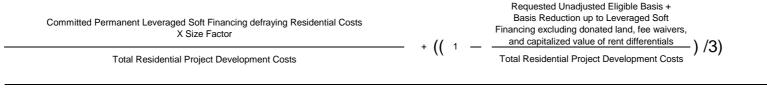
Seller carryback financing and any portion of a loan from a public seller or related party that is less than or equal to sale proceeds due the seller, except for a public land loan to a new construction project, must be excluded from Leveraged Soft Financing.

For projects with purchase price in excess of the appraised value, unless a waiver is granted, the purchase price in excess of the appraised value must be excluded from the Leveraged Soft Financing. Enter a positive number for the "Purchase Price Over Appraised Value" under the list of Leveraged Soft Financing below. Purchase Price Over Appraised Value will be automatically excluded from the Total Leveraged Soft Financing.

Ineligible off-site costs must be excluded from both numerators and denominators. Enter a positive number for the "Ineligible Offsites" under the list of Leveraged Soft Financing below. Ineligible Off-site costs will be automatically excluded from both the numerators and the denominators.

For projects with commercial/non-residential costs, the committed public funds will be discounted by the percentage of the commercial/non-residential portion.

Final Tie Breaker Formula:



BASIS REDUCTION

#### LEVERAGED SOFT FINANCING

LEVERAGED SOFT FINANCING		DAGIG REDUCTION	
Capitalized Value of Rent Differentials of Public	\$8,847,874	Total Basis Reduction	
Total donated land value		\$8,020,000	
Total fee waivers			
List Leveraged Soft Financing excluding donate	ed land and fee waivers:		
City of San Mateo	\$2,670,000		
San Mateo County AHF	\$7,000,000		
San Mateo CDBG / HOME	\$1,738,413		
Less: Excess Purchase Price Over Appraised V	alue \$0		
Less: Ineligible Offsites	\$110,400		
Total Leveraged Soft Financing excluding donat	ed land and fee waivers	\$11,298,013	
- × ×	TOTAL	\$28,165,887	

\$27,573,778

### MIXED USE PROJECTS

For mixed-use projects, the permanent Leveraged Soft Financing numerator must be discounted/reduced by the Mixed-Use Ratio below.

Mixed-Use Ratio = Total Commercial Cost / Total Project Cost:

D.0%

The Prorated Commercial Cost Deduction To Leveraged Soft Financing Must Be Calculated Fist Before Applying Any Subsidy Adjustment/Increase To The
Numerator. TCAC staff may adjust this ratio as deemed appropriate.

Sample formula (commercial costs) for numerator Committed Permanent Leveraged Soft Financing defraying residential costs = G44\*(1-J49)

SIZE FACTOR CALCU	JLATION		
New Construction:	Yes		
Tax Credit Units:	67		
Size Factor:	1.09		
FINALTIE BREAKER ( Leveraged Soft Financi Leveraged Soft Financi	ing less commercial proration	\$28,165,887       Requested Unadjusted Eligible Basis         30559987.71       Basis Reduction add-back	\$21,394,194 \$11,298,013
	\$30,559,988 60,129,013	+ <b>((</b> 1 - \$32,692,207 \$60,129,013	)/3) = 66.034%

#### CAPITALIZED VALUE OF RENT DIFFERENTIALS ATTRIBUTABLE TO PUBLIC RENT OR PUBLIC OPERATING SUBSIDIES CALCULATION

Annual Rental Income Differential for Public Rent Subsidies:										
	<u>Rent Limit:</u> Use 30% AMI for									
		OR	Public	Calculated						
		Use 40% AMI for	Subsidy	Annual						
Unit Type	# of Units	ALL OTHERS	Contract Rent	Rent						
1 bedroom	12	\$784	\$2,582	\$258,912						
1 bedroom	13	\$1,059	\$2,582	\$237,588						
2 bedroom	11	\$1,262	\$3,219	\$258,324						
3 bedroom	10	\$1,448	\$4,196	\$329,760						
SRO				\$0						
SRO				\$0						
	c Rent Subsidies:	\$1,084,584								
Total Rent Differentials	6	\$1,084,584								
Less Vacancy		5.0%								
Net Rental Income		\$1,030,355								
Available for Debt Serv	/ice									
@ 1.15 Debt Coverage Ratio:		\$895,961								
Loan Term (years)		15								
Interest Rate (annual)		6.0%								
Debt Coverage Ratio		1.15								
Capitalized Value of R	ent Differentia	ls \$8,847,874								

#### Annual Rental Income Differential for Public Operating Subsidies:

If annual operating subsidy amount are similar in each year, enter:	
Annual Operating Subsidy Amount in Year 1:	
OR	
If the contract does not specify an annual subsidy amount, enter:	
Aggregate Subsidy Amount:	
Number of Years in the Subsidy Contract:	1
Average Annual Operating Subsidy Amount:	\$0
	<u>.</u>
Annual Public Operating Subsidies:	\$0

### 15 YEAR PROJECT CASH FLOW PROJECTIONS - Refer to TCAC Regulation Sections 10322(h)(22), 10325(f)(5), 10326(g)(4), 10327(f) and (g).

REVENUE	MULTIPLIER	YEAR 1	YEAR 2	YEAR 3	YEAR 4	YEAR 5	YEAR 6	YEAR 7	YEAR 8	YEAR 9	YEAR 10	YEAR 11	YEAR 12	YEAR 13	YEAR 14	YEAR 15
Gross Rent	1.025	\$1,193,460	\$1,223,297	\$1,253,879	\$1,285,226	\$1,317,357	\$1,350,290	\$1,384,048	\$1,418,649	\$1,454,115	\$1,490,468	\$1,527,730	\$1,565,923	\$1,605,071	\$1,645,198	\$1,686,328
Less Vacancy	5.00%	-59,673	-61,165	-62,694	-64,261	-65,868	-67,515	-69,202	-70,932	-72,706	-74,523	-76,386	-78,296	-80,254	-82,260	-84,316
Rental Subsidy	1.020	980,436	1,000,045	1,020,046	1,040,447	1,061,255	1,082,481	1,104,130	1,126,213	1,148,737	1,171,712	1,195,146	1,219,049	1,243,430	1,268,299	1,293,664
Less Vacancy	5.00%	-49,022	-50,002	-51,002	-52,022	-53,063	-54,124	-55,207	-56,311	-57,437	-58,586	-59,757	-60,952	-62,171	-63,415	-64,683
Miscellaneous Income	1.025	6,202	6,357	6,516	6,679	6,846	7,017	7,192	7,372	7,557	7,745	7,939	8,138	8,341	8,550	8,763
Less Vacancy	5.00%	-310	-318	-326	-334	-342	-351	-360	-369	-378	-387	-397	-407	-417	-427	-438
Total Revenue		\$2,071,093	\$2,118,213	\$2,166,418	\$2,215,734	\$2,266,185	\$2,317,799	\$2,370,602	\$2,424,622	\$2,479,888	\$2,536,429	\$2,594,274	\$2,653,454	\$2,714,000	\$2,775,944	\$2,839,318
EXPENSES																
Operating Expenses:	1.035	<b>•</b> -= • • •														· · · · ·
Administrative		\$47,824	\$49,498	\$51,230	\$53,023	\$54,879	\$56,800	\$58,788	\$60,845	\$62,975	\$65,179	\$67,460	\$69,822	\$72,265	\$74,795	\$77,412
Management		44,880	46,451	48,077	49,759	51,501	53,303	55,169	57,100	59,098	61,167	63,308	65,523	67,817	70,190	72,647
Utilities		110,160 166,403	114,016	118,006 178,255	122,136 184,494	126,411 190,951	130,836 197,635	135,415 204,552	140,154 211,711	145,060 219,121	150,137	155,392	160,830 242,943	166,459 251,446	172,285 260,247	178,315 269,356
Payroll & Payroll Taxes Insurance		75,186	172,227 77,818	80,541	83,360	86,278	89,297	204,552 92,423	95,658	219,121 99,006	226,790 102,471	234,728 106,057	242,943 109,769	251,446 113,611	260,247 117,588	209,350
Maintenance		71,714	74,224	76,822	79,511	82,293	85,174	92,423 88,155	91,240	99,008 94,434	97,739	101,160	104,700	108,365	112,158	116,083
Other Operating Expenses (specify):		228,668	236,671	244,955	253,528	262,402	271,586	281,091	290,930	301,112	311,651	322,559	333,848	345,533	357,627	370,144
Total Operating Expenses		\$744,835	\$770,904	\$797,886	\$825,812	\$854,715	\$884,630	\$915,592	\$947,638	\$980,805	\$1,015,134	\$1,050,663	\$1,087,437	\$1,125,497	\$1,164,889	\$1,205,660
						-										
Transit Pass/Tenant Internet Expens		0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Service Amenities	1.035	47,520	49,183	50,905 32,464 (	52,686 33,437 0	54,530	56,439	58,414 0 36,538 0	60,459 37,634 0	62,575 38,763 (	64,765	67,032	69,378 0 42,358 0	71,806 43,628 (	74,319 ) 44,937 (	76,920 0 46,285
Replacement Reserve Real Estate Taxes	1.030 1.035	30,600 2,000	31,518 0 2,070	2,142	2,217	34,441 ( 2,295	0 35,474 ( 2,375	2,459	2,545	2,634	) 39,926 ( 2,726	) 41,124 2,821	0 42,358 0 2,920	43,628 (	3,128	3,237
Other: Annual Issuer Fee	1.035	2,000	2,070	2,142	2,217	2,295	2,375	2,459	2,545	2,034	2,720	2,021	2,920	3,022	3,120	3,237
Other (Specify):	1.035	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
		-			-	-					-	-	-	-	-	-
Total Expenses		\$824,955	\$853,675	\$883,396	\$914,153	\$945,981	\$978,918	\$1,013,003	\$1,048,276	\$1,084,777	\$1,122,550	\$1,161,640	\$1,202,092	\$1,243,953	\$1,287,273	\$1,332,103
Cash Flow Prior to Debt Service		\$1,246,138	\$1,264,538	\$1,283,022	\$1,301,581	\$1,320,204	\$1,338,880	\$1,357,599	\$1,376,347	\$1,395,111	\$1,413,879	\$1,432,634	\$1,451,362	\$1,470,047	\$1,488,670	\$1,507,214
MUST PAY DEBT SERVICE																
CCRC NOI Loan		273,623	273,623	273,623	273,623	273,623	273,623	273,623	273,623	273,623	273,623	273,623	273,623	273,623	273,623	273,623
CCRC S8 Increment Loan		809,909	809,909	809,909	809,909	809,909	809,909	809,909	809,909	809,909	809,909	809,909	809,909	809,909	809,909	809,909
			0	0	0	0	0	0	0	0	0	0	0	0	0	0
Total Debt Service		\$1,083,532	\$1,083,532	\$1,083,532	\$1,083,532	\$1,083,532	\$1,083,532	\$1,083,532	\$1,083,532	\$1,083,532	\$1,083,532	\$1,083,532	\$1,083,532	\$1,083,532	\$1,083,532	\$1,083,532
Cash Flow After Debt Service		\$162,606	\$181,006	\$199,490	\$218,049	\$236,672	\$255,348	\$274,067	\$292,815	\$311,579	\$330,347	\$349,102	\$367,830	\$386,515	\$405,138	\$423,682
Percent of Gross Revenue		7.46%	8.12%	8.75%	9.35%	9.92%	10.47%	10.98%	11.47%	11.94%	12.37%	12.78%	13.17%	13.53%	13.86%	14.18%
25% Debt Service Test		15.01%	16.71%	18.41%	20.12%	21.84%	23.57%	25.29%	27.02%	28.76%	30.49%	32.22%	33.95%	35.67%	37.39%	39.10%
Debt Coverage Ratio		1.150	1.167	1.184	1.201	1.218	1.236	1.253	1.270	1.288	1.305	1.322	1.339	1.357	1.374	1.391
OTHER FEES** GP Partnership Management Fee																
LP Asset Management Fee																
Incentive Management Fee																
Total Other Fees		0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Remaining Cash Flow		\$162,606	\$181,006	\$199,490	\$218,049	\$236,672	\$255,348	\$274,067	\$292,815	\$311,579	\$330,347	\$349,102	\$367,830	\$386,515	\$405,138	\$423,682
Deferred Developer Fee**		\$10 <u>2</u> ,000	<i><i><i>q</i></i> 101,000</i>	¢100,100	\$2.10,0 M	\$200,072	\$200,040	<i>Q</i> 21 1,007	\$202,010	<i><b>Q</b></i> <b>1</b> ,070	\$000,0 H	\$0.0,10 <u>2</u>	\$001,000	\$000,010	÷100,100	¥ 120,002
·																
Residual or Soft Debt Payments**																

\*9% and 4% + state credit applications shall include the cost of transit passes and tenant internet service if requested in the Points System site amenity section.

\*\*Other Fees and all payments made from cash flow after must pay debt should be completed according to the terms of the partnership agreement (or equivalent ownership entity terms). Please re-order line items consistent with any "order of priority" terms. These items are to be completed when submitting an <u>updated</u> application for the Carryover, Readiness, Final Reservation, and Placed-in-Service deadlines.