

CALIFORNIA TAX CREDIT ALLOCATION COMMITTEE

2018 COMPETITIVE 9% APPLICATION FOR LOW-INCOME HOUSING TAX CREDITS May 31, 2018 Version

II. APPLICATION - SECTION 1: APPLICANT STATEMENT, CERTIFICATION AND NOTARY

APPLICANT: Villa De Vida Poway, L.P.

PROJECT NAME: Villa de Vida Poway

PLEASE INCLUDE APPLICATION FEE WITH APPLICATION SUBMISSION

(CHECK ONLY)

The undersigned applicant hereby makes application to the California Tax Credit Allocation Committee ("TCAC") for a reservation of Federal, or Federal and State Low-Income Housing Tax Credits ("Credits") in the amount(s) of:

\$1,973,234 annual Federal Credits, and

total State Credits

for the purpose of providing low-income rental housing as herein described. I understand that Credit amount(s) preliminarily reserved for this project, if any, may be adjusted over time based upon changing project costs and financial feasibility analyses which TCAC is required to perform on at least three occasions.

Election to sell ("certificate') state credits: No By selecting "Yes" or "No" in the box immediately before, I hereby make an irrevocable election to sell ("certificate") or not sell all or any portion of the state credit, as allowed pursuant to Revenue and Taxation Code Sections 12206(o), 17058(q), and 23610.5(r). I further certify that the applicant is a non-profit entity, and that the state credit pricing will be at least 80 cents per dollar.

I agree it is my responsibility to provide TCAC with the original complete application and the Local Reviewing Agency an exact copy of the application. I agree that I have included a letter from the local government and the appropriate Local Reviewing Agency of the jurisdiction in which the project is located identifying the agency designated as the Local Reviewing Agency for the Tax Credit Allocation Committee. I agree that it is also my responsibility to provide such other information as TCAC requests as necessary to evaluate my application. I represent that if a reservation or allocation of Credit is made as a result of this application, I will also furnish promptly such other supporting information and documents as may be requested. I understand that TCAC may verify information provided and analyze materials submitted as well as conduct its own investigation to evaluate the application. I recognize that I have an affirmative duty to inform TCAC when any information in the application or supplemental materials is no longer true and to supply TCAC with the latest and accurate information.

I acknowledge that if I receive a reservation of Tax Credits, I will be required to submit requisite documentation at each of the following stages: for a carryover allocation; for readiness to proceed requirements if applicable; and after the project is placed-in-service.

I represent I have read Section 42 of the Internal Revenue Code (IRC) pertaining to Federal Tax Credits, and if applying for State Tax Credits, I represent I have also read California Health and Safety Code Sections 50199.4 et seq. and California Revenue and Taxation Code Sections 12206, 17058, and 23610.5 pertaining to the State Tax Credit program. I understand that the Federal and State Tax Credit programs are complex and involve long-term maintenance of housing for qualified low-income households. I acknowledge that TCAC has recommended that I seek advice from my own tax attorney or tax advisor.

I represent that I have read and understand the requirements set forth in Regulation Section 10322(j) pertaining to re-applications for Credit.

I certify that I have read and understand the provisions of Sections 10322(a) through (h). No additional documents in support of the basic thresholds or point selection categories shall be accepted from the applicant beyond the application filing deadline, unless the Executive Director, at his or her sole discretion, determines that the deficiency is a clear reproduction or application assembly error, or an obviously transposed number. In such cases, applicants shall be given up to five (5) business days from the date of receipt of staff notification, to submit said documents to complete the application. For threshold omissions other than reproduction or assembly errors, the Executive Director may request additional clarifying information from other government entities.

I agree to hold TCAC, its members, officers, agents, and employees harmless from any matters arising out of or related to the Credit programs.

I agree that TCAC will determine the Credit amount to comply with requirements of IRC Section 42 but that TCAC in no way warrants the feasibility or viability of the project to anyone for any purpose. I acknowledge that TCAC makes no representation regarding the effect of any tax Credit which may be allocated and makes no representation regarding the ability to claim any Credit which may be allocated.

I acknowledge that all materials and requirements are subject to change by enactment of federal or state legislation or promulgation of regulations.

In carrying out the development and operation of the project, I agree to comply with all applicable federal and state laws regarding unlawful discrimination and will abide by all Credit program requirements, rules, and regulations.

I acknowledge that neither the Federal nor the State Tax Credit programs are entitlement programs and that my application will be evaluated based on the Credit statutes, regulations, and the Qualified Allocation Plan adopted by TCAC which identify the priorities and other standards which will be employed to evaluate applications.

I acknowledge that a reservation of Federal or State Tax Credits does not guarantee that the project will qualify for Tax Credits. Both Federal law and the state law require that various requirements be met on an ongoing basis. I agree that compliance with these requirements is the responsibility of the applicant.

I acknowledge that the information submitted to TCAC in this application or supplemental thereto may be subject to the Public Records Act or other disclosure. I understand that TCAC may make such information public.

I acknowledge that if I obtain an allocation of Federal and/or State Tax Credits, I will be required to enter into a regulatory agreement which will contain, among other things, all the conditions under which the Credits were provided including the selection criteria delineated in this application.

I declare under penalty of perjury that the information contained in the application, exhibits, attachments, and any further or supplemental documentation is true and correct to the best of my knowledge and belief. I certify and guarantee that each item identified in TCAC's minimum construction standards will be incorporated into the design of the project, unless a waiver has been approved by TCAC. I certify that, when requesting a threshold basis increase for development impact fees, the impact fee amounts are accurate as of the application date. In an application proposing rehabilitation work, I certify that all necessary work identified in the Capital Needs Assessment, including the immediate needs listed in the report, will be performed (unless a waiver is granted) prior to the project's rehabilitation completion. I certify and guarantee that the application meets each item of the applicable housing type requirement, as identified by TCAC regulation. I certify and guarantee that any tenant services proposed under TCAC Regulation Section 10325(c)(5)(B) will be available within 6 months of the project's placed in service date, will be of a regular and ongoing nature and provided to tenants for a period of at least 15 years, free of charge (except child care). I understand that any misrepresentation may result in cancellation of Tax Credit reservation, notification of the Internal Revenue Service and the Franchise Tax Board, and any other actions which TCAC is authorized to take pursuant to California Health and Safety Code Section 50199.22, issuance of fines pursuant to California Health and Safety Code

I certify that I believe that the project can be completed within the development budget and the development timetable set forth (which timetable is in conformance with TCAC rules and regulations) and can be operated in the manner proposed within the operating budget set forth.

I further certify that more than 10% of the project's total reasonably expected basis cost will be incurred and the land acquired by the date specified in the reservation preliminary or final letter.

Dated this	day of	, 2018 at	By	
	, Ca	lifornia.		(Original Signature)
			-	(Typed or printed name)
			-	(Title)
		ACKNOWL	EDGMENT	
				entity of the individual who signed the rracy, or validity of that document.
STATE OF		_)		
COUNTY OF)		
On personally appeared		re me,		, ,
		. W	ho proved to me	on the basis of satisfactory evidence)
he/she/they execute	ed the same in his	/are subscribed to the /her/their authorized of	e within instrumer capacity(ies), and	that acknowledged to me that that by his/her/their signature(s) on(s) acted, executed the instrument.
I certify under PENA true and correct.	ALTY OF PERJUF	RY under the laws of t	he State of Califo	rnia that the foregoing paragraph is

WITNESS my hand and official seal.

Signature		(Seal)
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Local Jurisdiction:	City of Poway		
City Manager:	Tina White		*
Title:	City Manager		-
Mailing Address:	PO Box 789		
City:	Poway		-
Zip Code:	92074-078		
Phone Number:	858-668-4501	Ext.	
FAX Number:	858-668-1205		
E-mail:	twhite@poway.org		

* For City Manager, please refer to the following the website below: <u>http://www.treasurer.ca.gov/ctcac/2018/lra/contact.pdf</u>

	II. APPLICATION - SECTION 2: GENERAL AND SUMMARY INFORMATION
A.	Application Type
	Application type: Preliminary Reservation
	Prior application was submitted but not selected? Yes
	If yes, enter application number: TCAC # CA - 18 - 050
	Has credit previously been awarded? No
	If re-applying and returning credit, enter the current application number and the amount being returned:
	TCAC # CA
	Returned Federal Credit:
	Is this project a Re-syndication of a current TCAC project? <u>No</u> If a Resyndication Project, complete the Resyndication Projects section below.
	Is State Farmworker Credit requested? No
3.	Project Information
	Project Name: Villa de Vida Poway
	Site Address: 12341 Oak Knoll Road, No. 50
	If address is not established, enter detailed description (i.e. NW corner of 26th and Elm)
	City Devery County Con Diago
	City: Poway County: San Diego Zip Code: 92064 Census Tract: 0170.42
	Assessor's Parcel Number(s): 3171521400
	Project is located in a DDA: Yes
	Project is located in a Qualified Census Tract: No *Federal Congressional District: 52
	Project is DDA/QCT but requesting State Credits: No *State Assembly District: 77
	Special Needs with 130% basis & State Credits: No *State Senate District: 38
	Project is a Scattered Site Project: No
	If yes, all sites within a 5-mile diameter range: N/A
	*Accurate information is essential; the following website is provided for reference:
	https://www.govtrack.us/congress/members/map http://findyourrep.legislature.ca.gov/
	Credit Amount Requested (If State Credit Request, Reg. Sects. 10317 & 10322(h)(33))
•	Federal Only \$1,973,234
	(federal) (state)
	*Applicants that selected the option for State credit substitution can still elect to mark Federal only Credits.
-	Federal Minimum Set-Aside Election (IRC Section 42(g)(1))
	<mark>40%/60%</mark>
	Set-Aside Selection (Reg. Section 10315(a)-(e))
•	Nonprofit (qualified nonprofit organization)
	Nonprone (qualified horiprone organization)
	Housing Type Selection (Reg. Sections 10315(h) & 10325(g))
	Special Needs
	If Special Needs housing type, list the percentage of Special Needs Units: 75%
	If less than 75% special needs units, specify the standards the non-special needs units will meet:
	N/A
.	Geographic Area (Reg. Section 10315(h))
	Please select your geographic area:
	San Diego County

II. APPLICATION - SECTION 3: APPLICANT INFORMATION

A. Identify Applicant

Applicant is the current owner and will retain ownership:

Applicant will be or is a general partner in the to be formed or formed final ownership entity: Applicant is the project developer and will be part of the final ownership entity for the project: Applicant is the project developer and will not be part of the final ownership entity for the project:

N/A	
N/A	
Yes	
N/A	

B. Applicant Contact Information

Applicant Name:	Villa De Vida Poway, L.P.						
Street Address:	1500 S. Grand Avenue						
City:	Los Angeles		State: CA	🔪 Zip	o Code:	90015	
Contact Person:	Erika Villablanca						
Phone:	213-743-5826	Ext.:		Fax:	213-743	-5828	
Email:	evillablanca@mercyhousing.org						
egal Status of Applicant:	Limited Partnership)	Parent Co	ompar	ıy:		

Legal Status of Appl If Other, Specify:

C.

D.	General Partner(s) Information	ı						
	D(1) General Partner Name:	Mercy Housing Ca	alwest					Managing GP
	Street Address:	1500 S. Grand Av	enue					
	City:	Los Angeles		State: C	<mark>a</mark> Zi	ip Code:	90015	
	Contact Person:	Erika Villablanca						
	Phone:	213-743-5826	Ext.:		Fax:	213-743	-5828	
	Email:	evillablanca@mer	cyhous	ing.org	_			
	Nonprofit/For Profit:	Nonprofit		Parent C	Compa	ny: Merc	y Housing	California
	D(2) General Partner Name:*	Villa de Vida Inc						Administrative GP
	Street Address:	10620 Treena Str	eet, Sui	te 230				
	City:	San Diego		State: C	A Z	ip Code:	92131	
	Contact Person:	Hunter Christian						
	Phone:	760-445-4789	Ext.:		Fax:			
	Email:	Hchristian@villad	evida.or	g				
	Nonprofit/For Profit:	Nonprofit		Parent C	Compa	ny: <mark>N/A</mark>		
	D(3) General Partner Name:							(select one)
	Street Address:							(Select Offe)
	City:			State:	7	ip Code:		
	Contact Person:			State.	Z	ip Code.		
	Phone:		Ext.:		Fax:			
	Email:				Гах.			
	Nonprofit/For Profit:	(select one)		Parent C	`ompa	nv:		
	Nonproner of Front.			I alciit c	ompa	iiy.		
E.	General Partner(s) or Principa	l Owner(s) Type	No	onprofit		*If Joint Ve	enture, 2nd Gl	P must be included if
						applicant i	s pursuing a p	roperty tax exemption
F.	Status of Ownership Entity					Reg. Secti	ion 10327(g)(2	?) - "TBD" not sufficient
		ormed, enter date:						
	*(Federal I.D. No. must be obtained	prior to submitting carry	over allo	cation packa	age)			
~		- ('						
G.	Contact Person During Applic							

Company Name:	Mercy Housing California						
Street Address:	1500 S. Grand Avenue, Suite 100						
City:	Los Angeles State: CA Zip Code: 90015						
Contact Person:	Erika Villablanca						
Phone:	213-743-5826 Ext.: Fax: 213-743-5828						
Email:	evillablanca@mercyhousing.org						
Participatory Role:	Sole Member of General Partner						
	(e.g., General Partner, Consultant, etc.)						

II. APPLICATION - SECTION 4: DEVELOPMENT TEAM INFORMATION

Α. Indicate and List All Development Team Members

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Developer: Address: City, State, Zip Contact Person: Phone: Fax: Email:

Attorney: Address: City, State, Zip Contact Person: Phone: Fax: Email:

Tax Professional: Address: City, State, Zip Contact Person: Phone: Fax: Email:

CPA: Address: City, State, Zip Contact Person: Phone: Fax: Email:

Consultant: Address: City, State, Zip Contact Person: Phone: Fax: Email:

Appraiser: Address: City, State, Zip Contact Person: Phone: Fax: Email:

CNA Consultant: Address: City, State, Zip Contact Person: Phone: Fax: Email:

Mercy Housing California 1500 S. Grand Avenue, Suite 100 Los Angeles, CA 90015 Erika Villablanca 213-743-5826 Ext.: 213-743-5828 evillablanca@mercyhousing.org

Gubb and Barshay 505 14th Street, #1050 Oakland, CA 94612 Scott Barshay 415-781-6600 Ext.: 415-781-6967 sbarshay@gubbandbarshay.com

Gubb and Barshay						
505 14th Street, #450						
Oakland, CA 94612						
Scott Barshay						
415-781-6600	Ext.:					
415-781-6967						
sbarshay@gubban	dbarsh	ay.com				

Cohn Reznick					
525 North Tyron St	525 North Tyron Street, Suite 100				
Charlotte, NC 2820	Charlotte, NC 28202				
Nick Mathias					
(704)900-2013	Ext.:				
(704)332-6444					
nic.mathias@Cohn	Reznick.com				

California Housing Partnership Corp					
600 Wilshire Blvd, #890					
Los Angeles, CA 90017					
Sherin Bennett					
213-892-8775	Ext.:				
213-892-8776					
sbennett@chpc.net	t				

Joseph I. Napoliello, MAI					
716 Southwood Drive,					
South San Francisco, CA 94080					
Joseph Napoliello					
415-309-6728	Ext.:				
joe@inval.com					

N/A		
	Ext.:	

Architect: Address: City, State, Zip: Contact Person: Phone: Fax: Email:

General Contractor: Address: City, State, Zip: Contact Person: Phone: Fax: Email:

Energy Consultant: Address: City, State, Zip: Contact Person: Phone: Fax: Email:

Investor: Address: City, State, Zip: Contact Person: Phone: Fax: Email:

Market Analyst: Address: City, State, Zip: Contact Person: Phone: Fax: Email:

Prop. Mgmt. Co.: Address: City, State, Zip: Contact Person: Phone: Fax: Email:

2nd Prop. Mgmt Co.:
Address:
City, State, Zip:
Contact Person:
Phone:
Fax:
Email:

Rodriguez Associates Architects & I 4080 Centre Street, Suite 104 San Diego, CA 92103 Carlos Rodriguez, AIA 619-544-8951 Ext.: 619-544-8941 carlosr@ra-architects.net

Sun Country Builde	ers	
138 Civic Center D	rive, S	uite 204
Vista, CA 92084		
Peter Bridge		
(760)630-8042	Ext.:	305
		-

Pbridge@suncountrybuilders.net

Partner Energy			
680 Knox Street Suite 150			
Torrance, CA 90502			
Lance A. Collins			
(310)356-2193	Ext.:		
(310)862-2339			
Lcollins@ptrenergy.com			

TBD Ext.:

The Concord Group 369 San Miguel Drive, Suite 265 Newport Beach, CA 92660 Michael Reynolds 949-717-6450 Ext.: 949-717-6444 mdr@theconcordgroup.com

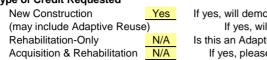
Mercy Housing Management Group 1360 Mission Street, Suite 300 San Francisco, CA 94103 Jacquie Hoffman 415-355-7124 Ext.: 415-355-7101 jhoffman@mercyhousing.org

 NI/Δ

Ext.:	

II. APPLICATION - SECTION 5: PROJECT INFORMATION

A. Type of Credit Requested



If yes, will demolition of an existing structure be involved? If yes, will relocation of existing tenants be involved? Is this an Adaptive Reuse project?



If yes, please consult TCAC staff to determine the applicable regulatory requirements (new construction or rehabilitation).

B. Acquisition and Rehabilitation/Rehabilitation-only Projects

Acquisition and remain an only international only integrated
If requesting Acquisition Credit, will the acquisition meet the 10-year placed in service rule as required
by IRC Sec. 42(d)(2)(B)(ii)?
If no, will it meet the waiver conditions of IRC Sec. 42(d)(6)? <u>N/A</u>
Will the rehabilitation and/or the income and rent restrictions of Sec. 42 cause relocation of
existing tenants? <u>N/A</u>
If yes, applicants must submit an explanation of relocation requirements, a detailed relocation
plan including a budget with an identified funding source (see Checklist).
Age of Existing Structures No. of Existing Buildings
No. of Occupied Buildings No. of Existing Units
No. of Stories
Current Use:
Design disation Designed
Resyndication Projects
Current/original TCAC ID: TCAC # CA TCAC # CA
First year of credit:
Are Transfer Event provisions applicable? See questionnaire on TCAC website.
Is the project currently under a Capital Needs Agreement with TCAC? <u>N/A</u>
If so, has the Short Term Work been completed? N/A See Checklist, Tab 8 for documentation requirements.
Is the project subject to hold harmless rent limits? <u>N/A</u> If yes, see page 18 and Checklist, Tab 8.
Purchase Information
Name of Seller: Poway Housing Authority Signatory of Seller: Tina White
Date of Purchase Contract or Option: 10/14/2016 Purchased from Affiliate: No
Expiration Date of Option: <u>3/1/2019</u> If yes, broker fee amount to affiliate?
Purchase Price: \$2,700,000 Special Assessment(s): No
Phone: (858)668-4551 Ext.: Historical Property/Site: No
Holding Costs per Month: Total Projected Holding Costs:
Real Estate Tax Rate: 1.01% Purchase price over appraisal
Amount of SOFT perm financing covering the excess purchase price over appraisal
Project, Land, Building and Unit Information
Project Type
Single Room Occupancy: N/A Single Family Home: N/A
Detached 2, 3, or 4 Family: N/A Housing Cooperative: N/A
Tenant Homeownership: <u>N/A</u> One or Two Story Garden: <u>N/A</u> Townhouse/Row House: <u>N/A</u> Condominium: <u>N/A</u>
Inner City Infill Site: <u>N/A</u> Two or More Stopy With on Eleverter: Yee, if yee, enter number of stories: 2
Two or More Story With an Elevator: <u>Yes</u> if yes, enter number of stories: <u>2</u> Two or More Story Without an Elevator: N/A if yes, enter number of stories:
One or More Levels of Subterranean Parking: N/A
Other: (specify here)
Land Density:
x Feet or 2.91 Acres 126,760 Square Feet 18.56
If irregular, specify measurements in feet, acres, and square feet:

C.

D.

Ε.

F. Building Information

Total Number of Buildings:1 Community Buildings:	Residential Buildings: Commercial/ Retail Space:	1 N/A		
If Commercial/ Retail Space, explain: (include	e use, size, location, and purpose)			
Are Buildings on a Contiguous Site? No				
If not Contiguous, do buildings meet the requirements of IRC Sec. 42(g)(7)? <u>N/A</u>				
Do any buildings have 4 or fewer units?	No			
If yes, are any of the units to be occupied by the owner or				

a person related to the owner (IRC Sec. 42(i)(3)(c))?

G. Project Unit Number and Square Footage

Total number of units:	54
Total number of non-Tax Credit Units (excluding managers' units) (i.e. market rate units):	
Total number of units (excluding managers' units):	53
Total number of Low Income Units:	53
Ratio of Low Income Units to total units (excluding managers' units):	100%
Total square footage of all residential units (excluding managers' units):	40,396
Total square footage of Low Income Units:	
Ratio of low-income residential to total residential square footage (excluding managers' units):	
Applicable fraction, smaller of unit or square footage ratio (used on "Basis & Credits"):	
Total community room square footage:	
Total commercial/ retail space square footage:	
Total common space square footage (including managers' units):	
Total parking structure square footage (excludes car-ports and "tuck under" parking):	
*Total square footage of all project structures (excluding commercial/retail):	

*equals: "total square footage of all residential units" + "total community room square footage" + "total common space" + "total parking structure square footage")

Total Project Cost per Unit	
Total Residential Project Cost per Unit	
Total Eligible Basis per Unit	

\$494,885
\$494,885
\$383,107

N/A

H. Tenant Population Data

Completion of this section is required. The information requested in this section is for national data collection purposes, and is not intended for threshold and competitive scoring use; however, the completed table should be consistent with information provided in the application and attachments.

Indicate the number of units anticipated for the following populations:

Homeles	s/formerly homeless	N/A	
Transitio	nal housing	N/A	
Persons	with physical, mental, development disabilities	N/A	
Persons	with HIV/AIDS	N/A	
Transitio	n age youth	N/A	
Farmworker		N/A	
Family Reunification		N/A	
Other:	developmentally disabled	40	
Units w/ tenants of multiple disability type or subsidy layers (explain)			
For 4% federal applications only:			
Rural are	Rural area consistent with TCAC methodology N/A		

II. APPLICATION - SECTION 6: REQUIRED APPROVALS & DEVELOPMENT TIMETABLE

A. Required Approvals Necessary to Begin Construction

	Approval Dates		
	Application	Estimated	Actual
	Submittal	Approval	Approval
Negative Declaration under CEQA	10/14/2016		2/21/2017
NEPA	8/26/2014		6/27/2017
Toxic Report	N/A		
Soils Report	N/A		
Coastal Commission Approval	N/A		
Article 34 of State Constitution	6/1/2017		6/27/2017
Site Plan	10/14/2016		2/21/2017
Conditional Use Permit Approved or Required	N/A		
Variance Approved or Required	N/A		
Other Discretionary Reviews and Approvals	N/A		

	Project and Site Information
Current Land Use Designation	Community Business with Affordable Housing Overlay
Current Zoning and Maximum Density	CB with overlay permits up to 60 units per acre
Proposed Zoning and Maximum Density	N/A
Does this site have Inclusionary Zoning?	No
Occupancy restrictions that run with the land	
due to CUP's or density bonuses?	No (if yes, explain here)
Building Height Requirements	35 feet max
Required Parking Ratio	1.5: 1 bdrm and 2.25: 2 bdrm
Is site in a Redevelopment Area?	Yes

B. Development Timetable

		Actual c	r Sc	heduled
		Month	1	Year
SITE	Environmental Review Completed	2	1	2017
SILE	Site Acquired	2	1	2018
	Conditional Use Permit	N/A	1	
	Variance	N/A	1	
LOCAL PERMITS	Site Plan Review	2	1	2017
	Grading Permit	3	1	2019
	Building Permit	3	1	2019
CONSTRUCTION	Loan Application	6	1	2018
FINANCING	Enforceable Commitment	6	1	2018
FINANCING	Closing and Disbursement	3	1	2019
PERMANENT	Loan Application	6	1	2018
FINANCING	Enforceable Commitment	6	1	2018
FINANCING	Closing and Disbursement	3	1	2019
	Type and Source: City Land Loan	10	1	2016
	Application	N/A	1	
	Closing or Award	10	1	2016
	Type and Source: City of Poway	2	1	2018
	Application	N/A	1	
	Closing or Award	3	1	2019
	Type and Source: GP Loan (Villa de Vida fundraising)	2	1	2018
	Application	N/A	1	
	Closing or Award	3	1	2019
	Type and Source: (specify here)	N/A	1	
OTHER LOANS AND	Application	N/A	1	
GRANTS	Closing or Award	N/A	1	
GRANTS	Type and Source: (specify here)	N/A	1	
	Application	N/A	1	
	Closing or Award	N/A	1	
	Type and Source: (specify here)	N/A	1	
	Application	N/A	1	
	Closing or Award	N/A	1	
	10% of Costs Incurred	9	1	2019
	Construction Start	3	1	2019
	Construction Completion	9	1	2020
	Placed In Service	9	1	2020
	Occupancy of All Tax Credit Units	12	1	2020

III. PROJECT FINANCING - SECTION 1: CONSTRUCTION FINANCING

A. Construction Financing

List Below All Projected Sources Required To Complete Construction

	Name of Lender/Source	Term (months)	Interest Rate	Amount of Funds
1)	Citibank - Construction Loan	20	5.500%	\$18,398,842
2)	City of Poway Housing Authority - Land Lo	20	3.000%	\$2,700,000
3)	City of Poway Housing Authority - Redeve	20	3.000%	\$700,000
4)	GP Loan - Villa de Vida Fundraising	20		\$1,702,592
5)	Deferred Development Costs			\$922,235
6)	Deferred Developer Fee			\$600,000
7)	Tax Credit Equity			\$1,700,000
8)	GP Equity Contribution			\$100
9)				
10)				
11)				
12)				
		\$26,723,769		

Lender/Source:	Citibank - Construction Loan					
Street Address:	1 Sansome Street,	27th Floor				
City:	San Francisco, CA 94104					
Contact Name:	Merle Malakoff					
Phone Number:	415-658-4309	Ext.:				
Type of Financin	ing: Conventional					
Is the Lender/So	ource Committed?	Yes				
	Street Address: City: Contact Name: Phone Number: Type of Financin	Lender/Source: Citibank - Construct Street Address: 1 Sansome Street, City: San Francisco, CA Contact Name: Merle Malakoff Phone Number: 415-658-4309 Type of Financing: Conventional Is the Lender/Source Committed?				

3)	Lender/Source:	City of Poway Housing Authority - Rede					
	Street Address:	13325 Civic Center Drive					
	City:	Poway, CA					
	Contact Name:	Bob Manis					
	Phone Number:	: 858-668-4601 Ext.:					
	Type of Financir	ing: Risidual Receipts					
	Is the Lender/So	ource Committed?	Yes				

5)	Lender/Source:	Deferred Development Costs					
	Street Address:	1500 S. Grand Avenue					
	City:	Los Angeles					
	Contact Name:	Erika Vilablanca					
	Phone Number:	: 213-743-5826 Ext.:					
	Type of Financi	ing: Deferred					
	Is the Lender/So	ource Committed?	Yes				

7)	Lender/Source:	Tax Credit Equity		
	Street Address:	TBD		
	City:			
	Contact Name:			
	Phone Number:		Ext.:	
	Type of Financir	ng: LP Equity		
	Is the Lender/So	ource Committed?	No	

9) Lender/Source: Street Address: City: Contact Name: Phone Number: Type of Financing: Is the Lender/Source Committed? No

- 2) Lender/Source: City of Poway Housing Authority Land Street Address: 13325 Civic Center Drive City: Poway, CA Contact Name: Bob Manis Phone Number: 858-668-4601 Ext.: Type of Financing: Risidual Receipts Is the Lender/Source Committed? Yes
- 4) Lender/Source: GP Loan Villa de Vida Fundraising Street Address: 10620 Treena Street, Suite 230 City: San Diego Contact Name: Hunter Christian Phone Number: 858-935-6023 Ext.: Type of Financing: GP Equity Is the Lender/Source Committed? Yes
- 6) Lender/Source: Deferred Developer Fee Street Address: 1500 S. Grand Avenue City: Los Angeles Contact Name: Erika Villablanca Phone Number: 213-743-5826 Ext.: Type of Financing: Deferred Is the Lender/Source Committed? Yes

8)	Lender/Source:	GP Equity Contribution					
	Street Address:	1500 S. Grand Avenue					
	City:	Los Angeles					
	Contact Name:	Erika Villablanca					
	Phone Number:	213-743-5826		Ext.:			
	Type of Financi	ng: GP Equity					
	Is the Lender/So	ource Committed?		Yes			

 10) Lender/Source:

 Street Address:

 City:

 Contact Name:

 Phone Number:

 Type of Financing:

 Is the Lender/Source Committed?

11) Lender/Source:		
Street Address:		
City:		
Contact Name:		
Phone Number:		Ext.:
Type of Financir	ng:	
Is the Lender/So	ource Committed?	No

12) Lender/Source:

Lenuel/Source.		
Street Address:		
City:		
Contact Name:		
Phone Number:		Ext.:
Type of Financi	ng:	
Is the Lender/So	ource Committed?	No

III. PROJECT FINANCING - SECTION 2: PERMANENT FINANCING

A. Permanent Financing

List Below All Projected Sources Required To Complete Construction

	Name of Lender/Source	Term	Interest	Residual	Annual Debt	Amount of
		(months)	Rate	Receipts /	Service	Funds
				Deferred Pymt.		
1)	Citibank - Permanent Loan	240	6.000%		\$225,236	\$2,620,000
2)	City of Poway Housing Authority - Land Lo	684	3.000%	Residual		\$2,700,000
3)	City of Poway Housing Authority - Redeve	684	3.000%	Residual		\$750,000
4)	GP Loan - Villa de Vida Fundraising	180		Deferred		\$1,702,592
5)	Deferred Developer Fee			Deferred		\$600,000
6)	Capital Contributions: General Partner					\$100
7)						
8)						
9)						
10)						
11)						
12)						
	Total Permanent Financing:					\$8,372,692
Total Tax Credit Equity:					\$18,351,076	
				Total Sources of	Project Funds:	\$26,723,768

1)	Lender/Source:	Citibank - Permanent Loan				
	Street Address:	1 Sansome Street, 27th Floor				
	City:	San Francisco				
	Contact Name:	Merle Malakoff				
	Phone Number:	415-648-4309	Ext.:			
	Type of Financin	ng: Conventional				
	Is the Lender/So	ource Committed?	Yes			

3)	Lender/Source:	City of Poway Hous	ing Authority - Rede
	Street Address:	13325 Civic Center	Drive
	City:	Poway, CA	
	Contact Name:	Bob Manis	
	Phone Number:	858-668-4601	Ext.:
	Type of Financir	ng: Residual Receip	ots
	Is the Lender/So	ource Committed?	Yes

5)	Lender/Source:	Deferred Developer Fee			
	Street Address:	1500 S. Grand Avenue			
	City:	Los Angeles			
	Contact Name:	Erika Villablanca			
	Phone Number:	213-743-5826	Ext.:		
	Type of Financing: Deferred				
	Is the Lender/So	Yes			

7) Lender/Source:		
Street Address:		
City:		
Contact Name:		
Phone Number:		Ext.:
Type of Financi	ng:	
Is the Lender/So	ource Committed?	No

2)	Lender/Source:	City of Poway Hous	ing Authority - Land
	Street Address:	13325 Civic Center	Drive
	City:	Poway, CA	
	Contact Name:	Bob Manis	
	Phone Number:	858-668-4601	Ext.:
	Type of Financin	ng: Residual Receip	ots
	Is the Lender/So	ource Committed?	Yes

4) Lender/Source:	GP Loan - Villa de	Vida Fundraising		
Street Address:	10620 Treena Street, Suite 230			
City:	San Diego			
Contact Name:	Hunter Christian			
Phone Number:	858-935-6023	Ext.:		
Type of Financir	ng: Deferred			
Is the Lender/So	ource Committed?	Yes		

Lender/Source:	Capital Contribution	Capital Contributions: General Partner				
Street Address:	1500 S. Grand Avenue					
City:	Los Angeles					
Contact Name:	Erika Villablanca					
Phone Number:	213-743-5826	Ext.:				
Type of Financir	ng: GP Equity					
Is the Lender/So	ource Committed?	Yes				
	Street Address: City: Contact Name: Phone Number: Type of Financin	Lender/Source: Capital Contribution Street Address: 1500 S. Grand Aver City: Los Angeles Contact Name: Erika Villablanca Phone Number: 213-743-5826 Type of Financing: GP Equity Is the Lender/Source Committed?				

8)	Lender/Source:		
	Street Address:		
	City:		
	Contact Name:		
	Phone Number:		Ext.:
	Type of Financir	ng:	
	Is the Lender/So	ource Committed?	No

9)	Lender/Source:		
	Street Address:		
	City:		
	Contact Name:		
	Phone Number:		Ext.:
	Type of Financir	ng:	
	Is the Lender/So	ource Committed?	No

10) Lender/Source:		
Street Address:		
City:		
Contact Name:		
Phone Number:		Ext.:
Type of Financin	g:	
Is the Lender/So	urce Committed?	No

11) Lender/Source:

Street Address:			
City:			
Contact Name:			
Phone Number:		Ext.:	
Type of Financi	ng:		
Is the Lender/So	ource Committed?	No	

12) Lender/Source:		
Street Address:		
City:		
Contact Name:		
Phone Number:		Ext.:
Type of Financii	ng:	
Is the Lender/So	ource Committed?	No

III. PROJECT FINANCING - SECTION 3: INCOME INFORMATION

A. Low Income Units

(a)	(b)	(C)	(d)	(e)	(f)	(g)	(h)
(a)	(0)	Proposed	Total Monthly	(8)	Monthly Rent	(9) % of Targeted	(II) % of
Bedroom	Number of	Monthly Rent	Rents	Monthly	Plus Utilities	Area Median	Actual
Type(s)	Units	(Less Utilities)		Utility	(c + e)	Income	Actual
1 Bedroom	6	\$512	(b x c) \$3,072	\$35	<u>(C + e)</u> \$547	30%	30.0%
	-		. ,		÷ -		
2 Bedrooms	1	\$612	\$612	\$45	\$657	30%	30.0%
1 Bedroom	25	\$695	\$17,375	\$35	\$730	40%	40.0%
2 Bedrooms	1	\$831	\$831	\$45	\$876	40%	40.0%
1 Bedroom	6	\$878	\$5,268	\$35	\$913	50%	50.0%
2 Bedrooms	1	\$875	\$875	\$45	\$920	50%	42.0%
1 Bedroom	2	\$878	\$1,756	\$35	\$913	50%	50.0%
1 Bedroom	11	\$947	\$10,417	\$35	\$982	60%	53.8%
Total # Units:	53	Total:	\$40,206		Average:	44.5%	

Is this a resyndication project using hold harmless rent limits in the above table? Hold harmless rents cannot exceed the federal set-aside current tax credit rent limits. Must use current rent limits for units included in the lowest income point category.

N/A

B. Manager Units

Projects with 16 or more Low-Income and Market-Rate Units must have one on-site manager's unit. Projects with at least 161 Low-Income and Market-Rate Units must provide a second on-site manager's unit, and one additional on-site manager's unit for each 80 Low-Income and Market-Rate Units beyond 161 units, up to a maximum of four on-site manager's units. Scattered site projects of 16 or more Low-Income and Market-Rate Units must have at least one manager's unit for the entire project, and at one manager's unit at each site consisting of 16 or more Low-Income and Market-Rate Units. Projects may employ fulltime property management staff and provide an equivalent number of desk or security staff for the hours when the property management staff are not working.

(a)	(b)	(C)	(d)
		Proposed	Total Monthly
Bedroom	Number of	Monthly Rent	Rents
Type(s)	Units	(Less Utilities)	(b x c)
1 Bedroom	1		
Total # Units:	1	Total:	



Project with desk or security staff in lieu of on-site manager unit(s) See TCAC Regulation Section 10325(f)(7)(J) for complete requirements.

C. Market Rate Units

(a)	(b)	(c)	(d)
		Proposed	Total Monthly
Bedroom	Number of	Monthly Rent	Rents
Type(s)	Units	(Less Utilities)	(b x c)
Total # Units:		Total:	

Aggregate Monthly Rents For All Units:	\$40,206
Aggregate Annual Rents For All Units:	\$482,472

D. Rental Subsidy Income/Operating Subsidy Complete spreadsheet "Subsidy Contract Calculation"

Number of Units Receiving Assistance:	53
Length of Contract (years):	20
Expiration Date of Contract:	12/1/2038
Total Projected Annual Rental Subsidy:	\$309,768

E. Miscellaneous Income

Annual Income from Lau	\$3,240
Annual Income from Ven	
Annual Interest Income:	
Other Annual Income:	
	\$3,240
Total A	\$795,480

F. Monthly Resident Utility Allowance by Unit Size

(utility allowances must be itemized and must agree with the applicable utility allowance schedule)

	SRO /					
	STUDIO	1 BR	2 BR	3 BR	4 BR	() BR
Space Heating:		\$7	\$9			
Water Heating:						
Cooking:		\$4	\$5			
Lighting:						
Electricity:		\$23	\$30			
Water:*						
Other: air conditioning		\$1	\$1			
Total:		\$35	\$45			

*PROJECTS PROPOSING UNITS WITH INDIVIDUAL WATER METERS MUST INCLUDE A WATER ALLOWANCE.

Name of PHA or California Energy Commission Providing Utility Allowances:

Housing Authority of the County of San Diego

See Regulation Section 10322(h)(21) for type of projects that are allowed to use CUAC.

G. Annual Residential Operating Expenses

Administrative	Advertising:	\$540
Aummisulative		
	Legal:	\$5,500
	Accounting/Audit:	\$8,100
	Security:	#10.000
	Other: Telephone, Office Expenses	\$16,823 \$20,000
	Total Administrative:	\$30,963
Management	Total Management:	\$47,952
Utilities	Fuel:	
	Gas:	\$8,586
	Electricity:	\$12,420
	Water/Sewer:	\$21,492
	Total Utilities:	\$42,498
Payroll /	On-site Manager:	\$52,000
Payroll Taxes	Maintenance Personnel:	\$68,640
	Other: Payroll Tax and Benefits	\$38,604
	Total Payroll / Payroll Taxes:	\$159,244
	Total Insurance:	\$18,500
Maintenance	Painting:	
	Repairs:	
	Trash Removal:	\$16,902
	Exterminating:	\$5,000
	Grounds:	\$9,600
	Elevator:	
	Other: Contracts / Supplies	\$37,144
	Total Maintenance:	\$68,646
Other Expenses	Other: Cable	\$1,300
	Other: (specify here)	
	Other: (specify here)	

Total Expenses

Other:

Other:

(specify here)

(specify here)

Total Annual Residential Operating Expenses:	\$369,103
Total Number of Units in the Project:	54
Total Annual Operating Expenses Per Unit:	\$6,835
Total 3-Month Operating Reserve:	\$180,503
Total Annual Transit Pass / Internet Expense (site amenity election):	\$5,832
Total Annual Services Amenities Budget (from project expenses):	\$95,000
Total Annual Reserve for Replacement:	
Total Annual Real Estate Taxes:	\$2,500
Other: Annual Monitoring Fee - SD HCD	\$4,000
Other (Specify):	

Total Other Expenses:

\$1,300

H. Commercial Income*

Total Annual Commercial/Non-Residential Revenue:	
Total Annual Commercial/Non-Residential Expenses:	
Total Annual Commercial/Non-Residential Debt Service:	
Total Annual Commercial/Non-Residential Net Income:	

*The Sources and Uses Budget must separately detail apportioned amounts for residential and commercial space. Separate cash flow projections shall be provided for residential and commercial space. Income from the residential portion of a project shall not be used to support any negative cash flow of a commercial portion, and commercial income should not support the residential portion (Sections 10322(h)(14), (22); 10327(g)(7)).

III. PROJECT FINANCING - SECTION 4: LOAN AND GRANT SUBSIDIES

A. Inclusion/Exclusion From Eligible Basis

Funding Sources If lender is not funding source, list source (HOME, CDBG, etc.) <u>NOT</u> lender.			Included in Eligible Basis Yes/No	Amount
HOME Ir	vestment Partnership A	Ct (HOME)	N/A	
Commur	ity Development Block (Grant (CDBG)	N/A	
RHS 514	ļ		N/A	
RHS 515	5		N/A	
RHS 516	5		N/A	
RHS 538	}		N/A	
HOPE V			N/A	
McKinney	-Vento Homeless Assistan	ce Program	N/A	
MHSA			N/A	
MHP		N/A		
Housing	Successor Agency Fund	ds	Yes	\$750,000
Taxable	bond financing		N/A	
FHA Ris	k Sharing loan?	No	N/A	
State:	(specify here)		N/A	
Local:	Poway Housing Authority Land Loan		No	\$2,700,000
Private:	GP Loan (Villa de Vida Fundraising)		No	\$1,702,592
Other:	(specify here)		N/A	
Other:	(specify here)		N/A	
Other:	(specify here)		N/A	

B. Rental Subsidy Anticipated

Indicate By Percent Of Units Affected, Any Rental Subsidy Expected To Be Available To The Project.

Approval Date:	4/25/2017
Source:	Hsg Authority of SD City
If Section 8:	Project-based vouchers
Percentage:	100.00%
Units Subsidized:	53
Amount Per Year:	\$792,240
Total Subsidy:	\$15,844,800
Term:	20

Approval Date:	
Source:	
If Section 8:	(select one)
Percentage:	
Units Subsidized:	
Amount Per Year:	
Total Subsidy:	
Term:	

C. **Pre-Existing Subsidies** (Acq./Rehab. or Rehab-Only projects)

Indicate The Subsidy Amount For Any Of The Following Currently Utilized By The Project.

Sec 221(d)(3) BMIR:				RHS 514	:	
HUD Sec 236:				RHS 515	:	
If Section 236, IRP?	N/A			RHS 521	(rent subsidy):	
RHS 538:				State / Lo	ocal:	
HUD Section 8:				Rent Sup	/ RAP:	
If Section 8:		(select	one)			
HUD SHP:						
Will the subsidy contin	Will the subsidy continue?: No		Other: (specify here)			
If yes enter amount:				C	ther amount:	

III. PROJECT FINANCING - SECTION 5: THRESHOLD BASIS LIMIT

Α. Threshold Basis Limit

	Unit Size	Unit Basis Limit	No. of	Units	(Basis) X (No. of Units)
	SRO/STUDIO	\$196,718	10101	Unite	
	1 Bedroom	\$226,814	5	1	\$11,567,514
	2 Bedrooms	\$273.600			\$820,800
	3 Bedrooms	\$350,208			+0=0,000
	4+ Bedrooms	\$390,154			
		TOTAL UNITS:	5	4	
		TOTAL UNADJUSTED TH	RESHOLD B	ASIS LIMIT:	\$12,388,314
				Yes/No	
(a)	public funds subject to a lefederal prevailing wages or organization requiring the paid at least state or feder List source(s) or labor-affi PBV Plus (+) 5% basis adjustmesubject to a project labor a 2500(b)(1) of the Public C		c of state or ated kers who are l) they are Section a skilled	Yes No	\$2,477,663
()	occupation in the building Plus (+) 7% basis adjustm provide parking beneath r through construction of ar levels.	I onsite work within an apprentice and construction trades. The tor new construction projects esidential units (not "tuck under" on-site parking structure of two ment for projects where a day care	required to parking) or or more	No	
	part of the development.	ent for projects where 100 perce		No	
	Low-Income Units are for Plus (+) up to 10% basis a Section 10325 or Section	Special Needs populations. adjustment for projects applying u 10326 of these regulations that i the section: Item (e) Features.	ınder	Yes	\$867,182
(f)	Plus (+) the lesser of the a adjustment for projects re- structures, and/or on-site	associated costs or up to a 15% I quiring seismic upgrading of exis toxic or other environmental mitig hitect or seismic engineer.	ting	No	
	government entities. Cert also required. WAIVED I	t impact fees required to be paid ification from local entities asses IPACT FEES ARE INELIGIBLE	sing fees	Yes Please Enter Amount:	\$786,481
	project's upper floor units	ment for projects wherein at leas are serviced by an elevator.		Yes	\$1,238,831
(i)	has an unadjusted 9% thr to or less than \$400,000;	ment for a project that is: (i) in a eshold basis limit for a 2-bedroor <u>AND</u> (ii) located in a census tract unity Area Map as Highest or High	n unit equal designated	Yes	\$1,238,831
	1	TOTAL ADJUSTED TH	RESHOLD B		\$18,997,302

HIGH COST TEST Total Eligible Basis

Percentage of the Adjusted Threshold Basis Limit

\$20,687,799 108.899%

Based on information presented in this application, this project is not held to TCAC regulation requirements for high cost projects.

REVIEW REGULATION SECTION 10327(c)(5)(B) PRIOR TO COMPLETING THIS SECTION. THE OPTIONS BELOW ARE PRESENTED WITH ABRIDGED LANGUAGE.

- N/A 1 Project shall have onsite renewable generation estimated to produce 50% or more of annual tenant electricity use. If combined available roof area is insufficient, project shall have onsite renewable generation based on at least 90% of the available solar accessible roof area. A project not availing itself of the 90% roof area exception may also receive an increase under paragraph (2) only if the renewable generation used to calculate each basis increase does not overlap. Threshold Basis Limit increase of 5%.
- N/A 2 Project shall have onsite renewable generation estimated to produce 75% or more of annual common area electricity use. If combined available roof area is insufficient, project shall have onsite renewable generation based on at least 90% of the available solar accessible roof area. A project not availing itself of the 90% roof area exception may also receive an increase under paragraph (1) only if the renewable generation used to calculate each basis increase does not overlap. Threshold Basis Limit increase of 2%.
- Yes 3 Newly constructed project buildings shall be 15% or more energy efficient than 2016 Energy Efficiency Standards (CA Code of Regulations, Title 24, Part 6), except that if the local department has determined that building permit applications submitted on or before December 31, 2016 are complete, then newly constructed project buildings shall be 15% or more energy efficiency than the 2013 Energy Efficiency Standards (CA Code of Regulations, Title 24, Part 6). Threshold Basis Limit increase of 4%.
- N/A 4 Rehabilitated project buildings shall have an 80% decrease in estimated annual energy use (or improvement in energy efficiency) in the HERS II post rehabilitation. Threshold Basis Limit increase 4%.
- N/A 5 Use no irrigation at all, irrigate only with reclaimed water, greywater, or rainwater (excluding water used for community gardens), or irrigate with reclaimed water, greywater, or rainwater in an amount that annually equals or exceeds 20,000 gallons or 300 gallons per unit, whichever is less. Threshold Basis Limit increase 1%.
- N/A 6 Community gardens of at least 60 square feet per unit. Permanent site improvements that provide a viable growing space within the project. Threshold Basis Limit increase 1%.
- Yes 7 Install bamboo, stained concrete, cork, salvaged or FSC-Certified wood, natural linoleum, natural rubber, or ceramic tile in all kitchens, living rooms, and bathrooms (where no VOC adhesives or backing is also used). Threshold Basis Limit increase 1%.
- Yes 8 Install bamboo, stained concrete, cork, salvaged or FSC-Certified wood, natural linoleum, natural rubber, or ceramic tile in all common areas (where no VOC adhesives or backing is also used). Threshold Basis Limit increase 2%.
- N/A 9 For new construction projects only, meet all requirements of the U.S. Environmental Protection Agency Indoor Air Plus Program. Threshold Basis Limit increase 2%.

											. 0								
IV. SOURCES AND USES BUDGET - S	SECTION 1: SO	URCES AND U	JSES BUDGET		1)Citibank -	2)City of	3)City of	4)GP Loan -	5)Deferred	6)Capital	rmanent Sources 7)	8)	9)	10)	11)	12)	1		
					Permanent	Poway	Poway	Villa de Vida	Developer Fee	Contributions:	''	8)	5)	10)	,	12)			
	TOTAL				Loan	Housing	Housing	Fundraising		General								70% PVC for	
	PROJECT			TAX CREDIT		Authority -	Authority -	•		Partner								New	30% PVC for
	COST	RES. COST	COM'L. COST	EQUITY		Land Loan	Redevelopme										SUBTOTAL	Const/Rehab	Acquisition
LAND COST/ACQUISITION	A 0 7 00 000	6 0 3 00 000				0 0 7 00 000											A 0 3 00 000		
¹ Land Cost or Value	\$2,700,000	\$2,700,000		A 100 0 17		\$2,700,000											\$2,700,000		
² Demolition	\$133,947	\$133,947		\$133,947									-				\$133,947		
Legal Land Lease Rent Prepayment													-						
¹ Total Land Cost or Value	\$2,833,947	\$2,833,947		\$133,947		\$2,700,000											\$2,833,947	•	
Existing Improvements Cost of Value		+=,===,=				+=,,											+=,,-		
² Off-Site Improvements																			
Total Acquisition Cost																			
Total Land Cost / Acquisition Cost		\$2,833,947		\$133,947		\$2,700,000											\$2,833,947	•	
Predevelopment Interest/Holding Cost	\$25,000	\$25,000		\$25,000													\$25,000		l
Assumed, Accrued Interest on Existing Debt (Rehab/Acg)																			
Excess Purchase Price Over Appraisal																			
REHABILITATION																			
Site Work																			
Structures General Requirements																			
Contractor Overhead																			
Contractor Overhead																			
Prevailing Wages																			
General Liability Insurance																			
Other: (Specify)																			
Total Rehabilitation Costs Total Relocation Expenses																			
NEW CONSTRUCTION																			
Site Work	\$740,375	\$740,375		\$740,375													\$740,375	\$740,375	
Structures		\$10,902,396	i	\$7,532,396	\$2,620,000		\$750,000										\$10,902,396	\$10,902,396	
General Requirements	\$935,562	\$935,562		\$935,562									-				\$935,562	\$935,562	ļ
Contractor Overhead Contractor Profit	\$350,000 \$350,000	\$350,000 \$350,000		\$350,000 \$350,000													\$350,000 \$350,000	\$350,000 \$350,000	<u> </u>
Prevailing Wages	\$330,000	\$330,000		\$330,000													\$330,000	\$350,000	
General Liability Insurance	\$402,541	\$402,541		\$402,541													\$402,541	\$402,541	
Other: Parking	\$55,867	\$55,867	•	\$55,867													\$55,867	\$55,867	
Total New Construction Costs ARCHITECTURAL FEES	\$13,736,741	\$13,736,741		\$10,366,741	\$2,620,000		\$750,000										\$13,736,741	\$13,736,741	L
Design	\$584,163	\$584,163		\$584,163													\$584,163	\$584,163	
Supervision		Q OO 1,100		¢001,100									1				¢001,100	¢001,100	
Total Architectural Costs	\$584,163	\$584,163		\$584,163													\$584,163	\$584,163 \$300,000	
Total Survey & Engineering	\$300,000	\$300,000		\$300,000													\$300,000	\$300,000	
CONSTRUCTION INTEREST & FEES Construction Loan Interest	\$1,096,300	\$1,096,300		\$1,096,300													\$1,096,300	\$822,225	
Origination Fee	\$1,096,300	\$1,096,300		\$1,096,300													\$1,090,300	\$022,223	
Credit Enhancement/Application Fee	\$184,000	\$184,000	1	\$184,000													\$184,000	\$184,000	
Bond Premium																			
Title & Recording	\$50,000	\$50,000		\$50,000									_				\$50,000	\$50,000	
Taxes	\$50,889 \$75,000	\$50,889		\$50,889 \$75,000													\$50,889 \$75,000	\$50,889 \$75,000	<u> </u>
Other: Lender Expenses	\$15,000	\$75,000 \$15,000		\$15,000													\$15,000	\$75,000	
Other: Legal Construction Closing	\$60,000	\$60,000		\$60,000													\$60,000	\$60,000	
Total Construction Interest & Fees	\$1,531,189	\$1,531,189		\$1,531,189													\$1,531,189	\$1,242,114	
PERMANENT FINANCING																			
Loan Origination Fee Credit Enhancement/Application Fee	\$26,200	\$26,200		\$26,200													\$26,200		
Title & Recording	\$20,000	\$20,000		\$20,200													\$20,200		
Taxes	,																		
Insurance																			
Other: Perm Legal Other: (Specify)	\$20,000	\$20,000		\$20,000													\$20,000		
Total Permanent Financing Costs	\$66,200	\$66,200		\$66,200													\$66,200		
Subtotals Forward	\$19,077,240	\$19,077,240	1	\$13,007,240	\$2,620,000	\$2,700,000	\$750,000				1		+	1	1		\$19,077,240	\$15,863,018	
LEGAL FEES	<i>,</i>	¢.0,077,240	1	\$10,007,240	\$2,520,000	<i>\$2,700,000</i>	\$100,000										¢.0,017,240	÷10,000,010	
Lender Legal Paid by Applicant	\$60,000	\$60,000		\$60,000													\$60,000		
Other: (Specify)																			
Total Attorney Costs	\$60,000	\$60,000	-	\$60,000							-	<u> </u>					\$60,000		L
RESERVES Rent Reserves																			
Capitalized Rent Reserves																			
Required Capitalized Replacement Reserve	\$20,250	\$20,250		\$20,250													\$20,250		
3-Month Operating Reserve	\$180,505	\$180,505		\$180,505													\$180,505		
Other: Supportive Services Reserve	\$1,702,592	\$1,702,592		6000 F				\$1,702,592 \$1,702,592									\$1,702,592		
Total Reserve Costs APPRAISAL	\$1,903,347	\$1,903,347		\$200,755				\$1,702,592									\$1,903,347		
Total Appraisal Costs	\$15.000	\$15,000		\$15,000													\$15.000	\$15.000	
Total Contingency Cost	\$1,387,069	\$1,387,069		\$1,387,069													\$1,387,069	\$1,387,069	
																			-

IV. SOURCES AND USES BUDGET - SE	ECTION 1: SO	URCES AND	USES BUDGET							Per	manent Sources								
	TOTAL PROJECT			TAX CREDIT	1)Citibank - Permanent Loan	2)City of Poway Housing Authority - Land Loan	3)City of Poway Housing Authority - Redevelopme	4)GP Loan - Villa de Vida Fundraising	5)Deferred Developer Fee	6)Capital	7)	8)	9)	10)	11)	12)		70% PVC for New	30% PVC for
OTHER PROJECT COSTS	COST	RES. COST	COM'L. COST	EQUITY		Land Loan	Redevelopme										SUBTOTAL	Const/Rehab	Acquisition
TCAC App/Allocation/Monitoring Fees	\$103,400	\$103,400		\$103,400													\$103.400		
Environmental Audit	\$25,000	\$25.000		\$25,000													\$25,000	\$25,000	
Local Development Impact Fees	\$786.481	\$786,481		\$786.481													\$786.481	\$786.481	
Permit Processing Fees	\$500,000	\$500,000		\$500.000													\$500.000	\$500.000	
Capital Fees	4000,000	\$500,000	,	\$300,000													\$300,000	\$300,000	
Marketing	\$135.000	\$135.000)	\$135.000													\$135.000		
Furnishinas	\$150.000	\$150,000)	\$150.000													\$150.000	\$150,000	
Market Study	\$10,000	\$10,000)	\$10,000													\$10,000	\$10,000	
Accounting/Reimbursable																			
Soft Cost Contingency	\$201,231	\$201,231		\$201,131						\$100							\$201,231	\$201,231	
Other: 3rd Party Construction Management	\$200,000	\$200,000)	\$200,000													\$200,000	\$200,000	
Other: Utility Connection Fee	\$150,000	\$150,000)	\$150,000													\$150,000	\$150,000	
Other: Title & Recording (Acquisition)	\$20,000	\$20,000)	\$20,000													\$20,000		
Other: (Specify)																			
Other: (Specify)																			
Total Other Costs	\$2,281,112	\$2,281,112	2	\$2,281,012						\$100							\$2,281,112	\$2,022,712	
SUBTOTAL PROJECT COST	\$24,723,768	\$24,723,768	3	\$16,951,076	\$2,620,000	\$2,700,000	\$750,000	\$1,702,592		\$100							\$24,723,768	\$19,287,799	
DEVELOPER COSTS																			
Developer Overhead/Profit	\$2,000,000	\$2,000,000)	\$1,400,000					\$600,000								\$2,000,000	\$1,400,000	
Consultant/Processing Agent																			
Project Administration																			
Broker Fees Paid to a Related Party																			
Construction Oversight by Developer																			
Other: (Specify)	••• •••																		
Total Developer Costs	\$2,000,000	\$2,000,000		\$1,400,000	AA AAA	A	Amera	A1 800	\$600,000	A · · · ·							\$2,000,000	\$1,400,000	<u></u>
TOTAL PROJECT COST	\$26,723,768		3	\$18,351,076	\$2,620,000	\$2,700,000	\$750,000	\$1,702,592	\$600,000	\$100		1	1	1	1	<u> </u>	\$26,723,768	\$20,687,799	
Note: Syndication Costs shall NOT be incl Calculate Maximum Developer Fee using the															Bridge Loan		ng Construction:	\$20.687.799	
				\$18.351.076	\$2,620,000	\$2,700.000	\$750.000	\$1,702,592	\$600.000	\$100		1	1	1	1	Tot	al Eligible Basis:	\$20,687,799	L
DOUBLE CHECK AGAINST PERMANENT F	INANCING TOT	ALS:		\$18,351,076	\$2,620,000	\$∠,700,000	\$750,000	\$1,702,592	200,000 20	\$100		1			1				

Funding sources and costs should be aligned appropriately. For example, public funding sources for land purchase or construction costs should be shown as paying for these costs. Do not randomly select funding sources for line item costs if they have a dedicated source of payment.

¹ Required: evidence of land value (see Tab 1). Land value must be included in Total Project Cost and Sources and Uses Budget (includes donated or leased land). Except for non-competitive projects with donated land, TCAC will not accept a budget with a nominal land value. Please refer to the TCAC website for additional information and guidance.

² Required: include a detailed explanation of Demolition and Offsite Improvements requirements as well as a cost breakdown in Attachment 12, Construction and Design Description.

Note: The conditional formatting embedded in this Sources and Uses Budget workbook tests only for mathematical errors, i.e. whether sum total of Sources (Column R) matches Total Project Cost (Column B) and whether each source listed in the Sources and Uses Budget workbook (Row 103) matches that of Permanent Financing in the Application workbook (Row 106). The conditional formatting does NOT test for any regulatory threshold or feasibility requirements. Applicants are advised to conduct their own due diligence and not rely upon the conditional formatting in this workbook.

FOR PLACED IN SERVICE APPLICATION SUBMISSIONS:

	EIGHTION OG		
SYNDICATION (Investor & General Partner)	CERTIFICATION BY OWNER:	
Organizational Fee		As owner(s) of the above-referenced low-income housing project, I certify und	ler penalty of perjury, that the project costs contained herein are, to the best of my knowledge, accurate and actual costs associated with the construction,
Bridge Loan Fees/Exp.		acquisition and/or rehabilitation of this project and that the sources of funds	shown are the only funds received by the Partnership for the development of the project. I authorize the California Tax Credit Allocation Committee to utilize this
Legal Fees	\$50,000	information to calculate the low-income housing tax credit.	
Consultant Fees	\$50,000		
Accountant Fees			
Tax Opinion			
Other	\$50,000	Signature of Owner/General Partner	Date
Total Syndication Costs	\$150,000		
		Printed Name of Signatory	Title of Signatory

CERTIFICATION OF CPA/TAX PROFESSIONAL:

As the tax professional for the above-referenced low-income housing project, I certify under penalty of perjury, that the percentage of aggregate basis financed by tax-exempt bonds is:

Signature of Project CPA/Tax Professional

Date

Determination of Eligible and Qualified Basis

A. Basis and Credits

	70% PVC for New Const/ Rehab	30% PVC for Acquisition
Total Eligible Basis:	\$20,687,799	
Ineligible Amounts		
Subtract All Grant Proceeds Used to Finance Costs in Eligible Basis:		
Subtract Non-Qualified Non-Recourse Financing:		
Subtract Non-Qualifying Portion of Higher Quality Units:		
Subtract Photovoltaic Credit (as applicable):		
Subtract Historic Credit (residential portion only):		
Subtract Ineligible Basis related to Excess Parking:	\$11,851	
Subtract (specify other ineligible amounts):		
Total Ineligible Amounts:	\$11,851	
Total Eligible Basis Amount Voluntarily Excluded:	\$3,671,146	
Total Basis Reduction:	(\$3,682,997)	
Total Requested Unadjusted Eligible Basis:	\$17,004,802	
Total Adjusted Threshold Basis Limit:	\$18,99	97,302
*Qualified Census Tract or Difficult to Develop Area Adjustment:	130%	100%
Total Adjusted Eligible Basis:	\$22,106,243	
Applicable Fraction:	100%	100%
Qualified Basis:	\$22,106,243	
Total Qualified Basis:	\$22,10	06,243

*130% boost if your project is located in a DDA or QCT, or Reg. Section 10317(d) as applicable.

(Boost is auto calculated from your selection in: II. APPLICATION - SECTION 2: GENERAL AND SUMMARY INFORMATION - B)

B. Determination of Federal Credit

	New Const/ Rehab	Acquisition
Qualified Basis:	\$22,106,243	
*Applicable Percentage:	9.00%	3.25%
Subtotal Annual Federal Credit:	\$1,989,562	
Total Combined Annual Federal Credit:	\$1,98	9,562

* Applicants are required to use these percentages in calculating credit at the application stage.

C.	Determination of Minimum Federal Credit Necessary For Fe	easibility		
	Total Project Cost		26,723,768	
	Permanent Financing	<u>·</u>	\$8,372,692	
	Funding Gap	\$	18,351,076	
	Federal Tax Credit Factor		\$0.93000	
	Federal tax credit factor must be at least \$1.00 for self-syndicat projects or at least \$0.85 for all other projects.	ion		
	Total Credits Necessary for Feasibility	\$	19,732,340	
	Annual Federal Credit Necessary for Feasibility		\$1,973,234	
	Maximum Annual Federal Credits		\$1,973,234	
	Equity Raised From Federal Credit		18,351,076	
	Remaining Funding Gap			
	If Applying For State Credit Complete S	ection (D) & (E)		
	Determination of State Credit		Acquisition	
D.		NC/Rehab \$17,004,802	Acquisition	
	State Credit Basis	\$17,004,002		
	New construction or rehabilitation basis only; No acquisition bas State Credit on the acquisition basis at the 0.13 factor when no			
	Factor Amount	30%	13%	
	Maximum Total State Credit	\$5,101,441	\$0	
Е.	Determination of Minimum State Credit Necessary for Feas	ibility		
	State Tax Credit Factor	· ·		
	State tax credit factor must be at least \$0.80 for "certified" state	credits; at		
	least \$0.65 for self-syndication projects; or at least \$0.60 for all	other		
	projects			
	State Credit Necessary for Feasibility			
	Maximum State Credit			
	Equity Raised from State Credit			
	Remaining Funding Gap			

A. General Partner and Management Company Characteristics

Maximum 9 Points

A(1) General Partner Experience General Partner Name:	6 Points
Mercy Housing Calwest	
Select from ONE of the following two options:	
5 or more projects in service more than 3 years, including 1 in service more than 5 years and 2 California LII	HTC projects
Special Needs housing type project opting for 5 project experience category: Yes	
For Special Needs housing type projects applying through the Nonprofit or Special Needs set-asides	only:

To qualify for this option, all projects must qualify as Special Needs. The California LIHTC project need not be one of the Special Needs projects.

To receive points under this subsection for projects in existence for more than 3 years from the filing deadline date, the applicant must submit a certification from a 3rd party certified public accountant (CPA) that the projects for which points are requested have maintained a positive operating cash flow from typical residential income alone (e.g. rents, rental subsidies, late fees, forfeited deposits, etc.) for the year in which each development's last financial statement has been prepared and have funded reserves in accordance with the partnership agreement and any applicable loan documents. This certification must list the specific projects for which the points are being requested. The CPA certification may be in the form of an agreed upon procedure report that includes funded reserves as of the report date, which shall be within 60 days of the application deadline, unless the general partner or key person has no current projects which are eligible for points in which case the report date shall be after the date from which the general partner or key person separated from the last eligible project. To obtain points for projects previously owned by the proposed general partner, a similar certification must be submitted with respect to the last full year of ownership by the proposed general partner, along with verification of the number of years that the project was owned by that general partner. This certification must list the specific projects for which the points are being requested. For tribal applicants contracting with a developer who will not be a general partner to receive points, see Reg. Section 10325(c)(1) and Checklist Tab 21.

2) Management Company Experience	3 Points
ect from ONE of the following two options:	
11 or more projects managed more than 3 years, including 2 California LIHTC projects	
Special Needs housing type project opting for 11 project experience category:	Yes
For Special Needs housing type projects applying through the Nonprofit or Special Need	ds set-asides only:
(select one if applicable)	
To qualify for this option, all projects must qualify as Special Needs. The California LIH	TC project need not be one of th
Special Needs projects.	
Management Company Name:	
Mercy Housing Management Group	

Points in subsections (A) and (B) above will be awarded in the highest applicable category and are not cumulative. For maximum points in either subsection (A) or (B) above, a completed application attachment for the general partner or for the management agent, respectively, must be provided. For points to be awarded in subsection (B), an enforceable management agreement executed by both parties for the subject application must be submitted at the time of application. "Projects" as used in this subsections (A) and (B) means multifamily, rental, affordable developments of over 10 affordable units that are subject to a recorded regulatory agreement or, in the case of housing on tribal lands, where federal HUD funds have been utilized in affordable rental developments. General Partner and Management Company experience points may be given based on the experience of the principals involved, or on the experience of municipalities or other nonprofit entities that have experience but have formed single-asset entities for each project in which they have participated, notwithstanding that the entity itself would not otherwise be eligible for such points.

Alternatively, a management company may receive 2 points if it provides evidence that the management agent assigned to the project, either on-site or with management responsibilities for the site, has been certified, prior to application deadline, by a housing tax credit certification examination by a nationally recognized housing tax credit compliance entity and be on a list maintained by the Committee. These points may substitute for other management company experience but will not be awarded in addition to such points.

General partners and management companies with fewer than 2 active California LIHTC projects for more than 3 years, and general partners and management companies for projects requesting points under the special needs categories with no active California LIHTC projects for more than 3 years, should refer to Regulation Section 10325(c)(1) and Checklist Items Tabs 21 and 22 for additional requirements.

Total Points for General Partner & Management Company Experience: 9

B. Housing Needs

Maximum 10 Points

Special Needs		10 Points
Select one if project is a scattered site acquisition and/or rehabilitation N/A		
	Total Points fo	r Housing Needs: 10

C. Site & Service Amenities

C(1) Site Amenities

Amenities must be appropriate to the tenant population served. To receive points the amenity must be in place at the time of application. TCAC Regulation Sections 10325(c)(4)(A), 10325(c)(4)(A)(1) and 10325(c)(4)(A)(5) provide information on the limited exceptions to this requirement. The application must include a map scaled for distance using a standardized radius from the development site as determined by the Committee. Measurement from the project to a site must not cross significant physical barriers. The map must show the distance of the site amenities from the development site. An application proposing a project located on multiple scattered sites shall be scored proportionately in the site and service amenities based upon (i) each site's score, and (ii) the percentage of units represented by each site, except that for scattered site projects of less than 20 units, service amenities shall be scored in the aggregate across all sites. Proportional scoring means, for a project to score the maximum 15 points, each site must independently score 15 points for site amenities. Include a table in Tab 23 identifying each site's point categories and site amenity. Any inaccurate information will be subject to negative points. No more than 15 points will be awarded in this category. Only one point award will be available in each of the subcategories (a-h) listed below. Site amenity points are not applicable to projects that apply and are awarded under the Native American apportionment. However, for those applicants unsuccessful in the apportionment and considered under the Rural set-aside, site amenity must applicable.

Amenities may include:

a) Transit

	(i)	Located where there is a bus rapid transit station, light rail station, commuter rail station, ferry termir station, or public bus stop within 1/3 mile of the project site with service at least every 30 minutes during the hours of 7-9 a.m. and 4-6 p.m. Monday through Friday (or at least two departures during each peak period for the commuter rail station or ferry terminal), and the project's density exceeds 25 units per acre.	7 Points
	(ii)	The project site is within 1/3 mile of a bus rapid transit station, light rail station, commuter rail statior ferry terminal, bus station, or public bus stop with service at least every 30 minutes during the hours of 7-9 a.m. and 4-6 p.m. Monday through Friday (or at least two departures during each peak period for the commuter rail station or ferry terminal).	6 Points
	(iii)	The project site is within 1/2 mile of a bus rapid transit station, light rail station, commuter rail station ferry terminal, bus station, or public bus stop with service at least every 30 minutes during the hours of 7-9 a.m. and 4-6 p.m. Monday through Friday (or at least two departures during each peak period for the commuter rail station or ferry terminal).	5 Points
	(iv)	The project site is within 1/3 mile of a bus rapid transit station, light rail station, commuter rail station ferry terminal, bus station, or public bus stop. (For rural set-aside projects, these points may be awarded where van or dial-a-ride service is provided to tenants.)	4 Points
	(v)	The project site is within 1/2 mile of a bus rapid transit station, light rail station, commuter rail station ferry terminal, bus station, or public bus stop.	3 Points
	Sele	ect one: (ii)	
		ddition to meeting one of the categories above (i through v), points are available to applicants committing rovide residents free transit passes or discounted passes to each rent restricted unit for at least 15 years:	
		Select one: At least one pass per each 2 Low-Income Units (2 points)	
N/A		A private bus or transit system providing free service may be substituted with prior approval from the CTCAC Executive Director. This prior approval must be received before the application deadline and the bus or transit system must meet the relevant headway and distance criteria stated above. If pre- approved, select applicable point category above.	

Total Points for Transit Amenity: 8

Maximum 15 Points

b) Public Park

(i)	The site is within 1/2 mile of a public park (1 mile for Rural set-aside projects) (not including school grounds unless there is a bona fide, formal joint-use agreement between the jurisdiction responsible for the park's/recreation facilities and the school district or private school providing availability to the general public of the school grounds and/or facilities) or a community center accessible to the general public.	3 Points	
	Joint-use agreement (if yes, please provide a copy) <u>N/A</u>		
(ii)	The site is within 3/4 mile (1.5 miles for Rural set-aside).	2 Points	
Sel	ect one: N/A		
	Total Points for Public P	ark Amenity:	0
c) Bo	ok-Lending Public Library		
(i)	The site is within 1/2 mile of a book-lending public library that also allows for inter-branch lending when in a multi-branch system (1 mile for Rural set-aside projects).	3 Points	
(ii)	The site is within 1 mile of a book-lending public library that also allows for inter-branch lending when in a multi-branch system (2 miles for Rural set-aside projects).	2 Points	
Sel	ect one: N/A		
	Total Points for Public Libr	ary Amenity:	0
,	II-Scale Grocery Store, Supermarket, Neighborhood Market, or Farmers' Market ease refer to Checklist Items for supporting documentation requirements	et	
(i)	The site is within 1/2 mile of a full scale grocery store/supermarket of at least 25,000 gross interior square feet where staples, fresh meat, and fresh produce are sold (1 mile for Rural set-aside projects).	5 Points	
(ii)	The site is within 1 mile of a full scale grocery store/supermarket of at least 25,000 gross interior square feet where staples, fresh meat, and fresh produce are sold (2 mile for Rural set-aside projects).	4 Points	
(iii)	The site is within 1.5 mile of a full scale grocery store/supermarket of at least 25,000 gross interior square feet where staples, fresh meat, and fresh produce are sold (3 mile for Rural set-aside projects).	3 Points	
(iv)	The site is within 1/4 mile of a neighborhood market of 5,000 gross interior square feet or more where staples, fresh meat, and fresh produce are sold (1/2 mile for Rural set-aside projects).	4 Points	
(v)	The site is within 1/2 mile of a neighborhood market of 5,000 gross interior square feet or more where staples, fresh meat, and fresh produce are sold (1 mile for Rural set-aside projects).	3 Points	
(vi)	The site is within 1/2 mile of a weekly farmers' market on the list of Certified Farmers' Markets by the California Department of Food and Agriculture and operating at least 5 months in a calendar year.	2 Points	
(vii)	The site is within 1 mile of a weekly farmers' market on the list of Certified Farmers' Markets by the California Department of Food and Agriculture and operating at least 5 months in a calendar year.	1 Point	
Sel	ect one: (i)		
	Total Points for Full-Scale Grocery Store/Supermarket or Convenience Mar	ket Amenity:	5

e) Public Elementary, Middle, or High School	
(i) For a qualifying development, the site is within 1/4 mile of a public elementary school; 1/2 mile of a public middle school; or 1 mile of a public high school (an additional 1/2 mile for each public school type for Rural set-aside projects), and the site is within the attendance area of that school.	3 Points
(ii) The site is within 3/4 mile of a public elementary school; 1 mile of a public middle school; or 1.5 miles of a public high school (an additional 1 mile for each public school type for Rural set-aside projects), and the site is within the attendance area of that school.	2 Points
Select one: N/A	
Total Points for Public Elementary, Middle, or High	School Amenity:
f) Senior Developments: Daily Operated Senior Center	
(i) For a senior development the project site is within 1/2 mile of a daily operated senior center or a facility offering daily services to seniors (not on the project site) (1 mile for Rural set-aside).	3 Points
(ii) The project site is within 3/4 mile of a daily operated senior center or a facility offering daily services to seniors (not on the project site) (1.5 miles for Rural Set-aside).	2 Points
Select one: N/A	
Total Points for Daily Operated Senior	Center Amenity:
g) Special Needs Development: Population Specific Service Oriented Facility	
(i) For a special needs development, the site is located within 1/2 mile of a facility that operates to serve the population living in the development.	3 Points
(ii) The project site is located within 1 mile of a facility that operates to serve the population living in the development.	2 Points
Select one: N/A	
Total Points for Population Specific Service Oriented	Facility Amenity:
h) Medical Clinic or Hospital	
(i) The site is within 1/2 mile (1 mile for Rural Set-aside) of a qualifying medical clinic with a physician, physician's assistant, or nurse practitioner onsite for a minimum of 40 hours each week, or hospital (not merely a private doctor's office).	3 Points
(ii) The site is within 1 mile (1.5 miles for Rural Set-aside) of a qualifying medical clinic with a physician, physician's assistant, or nurse practitioner onsite for a minimum of 40 hours each week, or hospital (not merely a private doctor's office).	2 Points
Select one: N/A	
	ospital Amenity:

i) Pharmacy	
(i) The site is within 1/2 mile of a pharmacy (1 mile for Rural Set-aside). (This category may be combined with the other site amenities above).	2 Points
(ii) The site is within 1 mile of a pharmacy (2 miles for Rural Set-aside). (This category may be combined with the other site amenities above).	1 Point
Select one: (i)	
Total Poin	nts for Pharmacy: 2
j) In-unit High Speed Internet Service	
(i) High speed internet service with a 1.5 megabits/second capacity provided in each Low-Income U free of charge to the tenants for a minimum of 15 years, and available within 6 months of the project's placed-in-service date. If internet service is selected, it must be provided even if it is no needed for points.	210000
(ii) Rural set-aside only: High speed internet service with a 1.5 megabits/second capacity provided in each unit free of charge to the tenants for a minimum of 15 years, and available within 6 month of the project's placed-in-service date. If internet service is selected, it must be provided even if is not needed for points.	hs
Select one: N/A	
Total Points for	Internet Service: 0
k) Highest or High Resources Area	
(i) The project is a new construction large family project, except for an inclusionary project as define in Section 10325(c)(9)(C), and the site is located in a census tract designated on the TCAC/HCD Opportunity Area Map as Highest or High Resource	
Select one: N/A	
Total Points for	Internet Service: 0
Total Points fo	or Site Amenities: 15

Site Amenity Contact List:

Amenity Name:	Smart and Final Extra	Amenity Name:	CVS Pharmacy
Address:	12399 Poway Road	Address:	12358 Poway Road
City, Zip	Poway, 92064	City, Zip	Poway, 92064
Contact Person:		Contact Person:	Nancy Tran
Phone:	(858) 748-0101 Ext.:	Phone:	(858) 748-9220 Ext.:
Amenity Type:	Grocery/Farmers' Market	Amenity Type:	Pharmacy
Website:	smartandfinal.com	Website:	cvs.com
Distance in miles:	0.05 miles	Distance in miles:	0.2 miles
Amenity Name:	San Diego Metropolitan Transit S	Amenity Name:	North Park Produce
Address:	1255 Imperial Avenue	Address:	12342 Poway Rd.
City, Zip	San Diego, 92101	City, Zip	Poway, CA 92064
Contact Person:	Paul Jablonski	Contact Person:	Marvin Alayase
Phone:	619 233 3004 Ext.:	Phone:	858 391 9100 Ext.:
Amenity Type:	Transit Station/Transit Stop	Amenity Type:	Grocery/Farmers' Market
Website:	sdmts.com	Website:	northparkproducepoway.com
Distance in miles:	0.01 miles	Distance in miles:	0.2 miles
Amerity Menney		Amerity Manag	
Amenity Name:		Amenity Name:	
Address:		Address:	
City, Zip		City, Zip	
Contact Person:		Contact Person:	E (C)
Phone:	Ext.:	Phone:	Ext.:
Amenity Type:		Amenity Type:	
Website:		Website:	
Distance in miles:		Distance in miles:	
Amenity Name:		Amenity Name:	
Address:		Address:	
City, Zip		City, Zip	
Contact Person:		Contact Person:	
Phone:	Ext.:	Phone:	Ext.:
Amenity Type:		Amenity Type:	
Website:		Website:	
Distance in miles:		Distance in miles:	
Amenity Name:		Amenity Name:	
Address:		Address:	
City, Zip		City, Zip	
Contact Person:		Contact Person:	
Phone:	Ext.:	Phone:	Ext.:
Amenity Type:	EA	Amenity Type:	EA.
Website:		Website:	
Distance in miles:		Distance in miles:	

C(2) Service Amenities

mprove the quality of life for tenants are eligible to

Maximum 10 Points

Projects that provide high-quality services designed to improve the quality of life for tenants are eligible to receive points for service amenities. Services must be appropriate to meet the needs of the tenant population served and designed to generate positive changes in the lives of tenants. An application proposing a project located on multiple scattered sites (all sites within a five-mile diameter range) shall be scored proportionately in the site and service amenities based upon (i) each site's score, and (ii) the percentage of units represented by each site, except that for scattered site projects of less than 20 units, service amenities shall be scored in the aggregate across all sites.

Except as provided below and in Reg. Section 10325(c)(4)(B), in order to receive points in this category physical space for service amenities must be available when the development is placed-in-service. Services space must be located inside the project and provide sufficient square footage, accessibility and privacy to accommodate the proposed services. The amenities must be available within 6 months of the project's placed-in-service date. Applicants must commit that services will be provided for a period of 15 years.

All services must be of a regular and ongoing nature and provided to tenants free of charge (except for day care services or any charges required by law). Services must be provided on-site except that projects may use off-site services within 1/2 mile of the development (1 1/2 mile for Rural set-aside projects) provided that they have a written agreement with the service provider enabling the development's tenants to use the services free of charge (except for day care and any charges required by law) and that demonstrate that provision of on-site services would be duplicative. All organizations providing services for which the project is claiming service amenities points must have at least 24 months experience providing services to one of the target populations to be served by the project.

Items 1 through 6 are applicable to Large Family, Senior, and At-Risk projects. Items 7 through 12 are applicable to Special Needs projects. Special needs projects with 75% or more but less than 100% special needs units must demonstrate that all tenants will receive an appropriate level of services. Special needs projects with less than 75% special needs units will be scored proportionately in the service amenity category based upon (i) the services provided to special needs and non-special needs units, respectively; and (ii) the percentage of units represented by special needs and non-special needs units, respectively. Proportional scoring means, for a project to score the maximum 10 points, the units of each housing type (nonspecial needs units and special needs units) must independently score 10 points for service amenities (Items 1 through 6 are applicable to Large Family, Senior, and At-Risk projects; Items 7 through 12 are applicable to Special Needs projects. Items 1 through 12 are mutually exclusive. One proposed service may not receive points under two different categories, except in the case of proportionately-scored services for special needs projects.

Applications must include a services sources and uses budget clearly describing all anticipated income and expenses associated with the services program and that aligns with the services commitments provided (i.e. contracts, MOUs, letters, etc.) Applications shall receive points for services only if the proposed services budget adequately accounts for the level of service. The budgeted amount must reasonably be expected to cover the costs of the proposed level of service. **PLEASE REFER TO REGULATION SECTION 10325(c)(5)(B) FOR COMPLETE SERVICE AMENITY POINTS REQUIREMENTS.**

No more than 10 points will be awarded in this category. **The service budget spreadsheet must be completed.** Amenities may include, but are not limited to:

		Family, Senior, At-Risk projects: Service Coordinator. Responsibilities must include, but are not limited to: (a) providing	5 points
	(1)	tenants with information about available services in the community, (b) assisting tenants to access services through referral and advocacy, and (c) organizing community-building and/or other enrichment activities for tenants (such as holiday events, tenant council, etc.). Minimum ratio of 1 Full Time Equivalent (FTE) Service Coordinator to 600 bedrooms.	5 points
N/A		Service Coordinator as listed above, except: Minimum ratio of 1 FTE Service Coordinator to 1,000 bedrooms.	3 points
N/A	(2)	Other Services Specialist. Must provide individualized assistance, counseling and/or advocacy to tenants, such as to assist them to access education, secure employment, secure benefits, gain skills or improve health and wellness. Includes, but is not limited to: Vocational/Employment Counselor, ADL or Supported Living Specialist, Substance Abuse or Mental Health Counselor, Peer Counselor, Domestic Violence Counselor. Minimum ratio of 1 FTE Services Specialist to 600 bedrooms.	5 points
N/A		Other Services Specialist as listed above, except: Minimum ratio of 1 FTE Services Specialist to 1,000 bedrooms.	3 points
N/A	(3)	Adult educational, health and wellness, or skill building classes. Includes but is not limited to: financial literacy, computer training, home-buyer education, GED, resume building, ESL, nutrition, exercise, health information/awareness, art, parenting, on-site food cultivation and preparation, and smoking cessation classes. Minimum of 84 hours instruction each year (42 hours for small developments of 20 units or less).	7 points
N/A		Adult educational, health & wellness, or skill building classes as listed above, except: Minimum of 60 hours instruction each year (30 hours for small developments).	5 points
N/A		Adult educational, health & wellness, or skill building classes as listed above, except: Minimum of 36 hours instruction each year (18 hours for small developments).	3 points
N/A	(4)	Health and wellness services and programs. Such services and programs shall provide individualized support to tenants (not group classes) and need not be provided by licensed individuals or organizations. Includes, but is not limited to visiting nurses programs, intergenerational visiting programs, or senior companion programs. Minimum of 100 hours of services per year for each 100 bedrooms.	5 points
N/A		Health and wellness services and programs as listed above, except: Minimum of 60 hours of services per year for each 100 bedrooms.	3 points
N/A		Health and wellness services and programs as listed above, except: Minimum of 40 hours of services per year for each 100 bedrooms.	2 points
N/A	(5)	Licensed child care. Shall be available 20 hours or more per week, Monday through Friday, to residents of the development. (Only for large family projects or other projects in which at least 25% of Low-Income Units are 3 bedrooms or larger.)	5 points
N/A	(6)	After school program for school age children. Includes, but is not limited to tutoring, mentoring, homework club, art and recreational activities. (Only for large family projects or other projects in which at least 25% of Low-Income Units are 3 bedrooms or larger). Minimum of 10 hours per week, offered weekdays throughout the school year.	5 points
N/A		After school program for school age children as listed above, except: Minimum of 6 hours per week, offered weekdays throughout the school year.	3 points
N/A		After school program for school age children as listed above, except: Minimum of 4 hours per week, offered weekdays throughout the school year.	2 points

<mark>N/A</mark> (al Needs projects: (r) Case Manager. Responsibilities must include (but are not limited to) working with tenants to develop and implement an individualized service plan, goal plan or independent living plan. 	5 points
	Minimum ratio of 1 Full Time Equivalent (FTE) Case Manager to 100 bedrooms.	
N/A	Case Manager as listed above, except:	3 points
	Minimum ratio of 1 FTE Case Manager to 160 bedrooms.	
Yes (B) Service Coordinator or Other Services Specialist. Service coordinator responsibilities shall include, but are not limited to: (a) providing tenants with information about available services in the community, (b) assisting tenants to access services through referral and advocacy, and (c) organizing community-building and/or other enrichment activities for tenants (such as holiday events, tenant council, etc.). Other services specialist must provide individualized assistance, counseling and/or advocacy to tenants, such as to assist them to access education, secure employment, secure benefits, gain skills or improve health and wellness. Includes, but is not limited to: Vocational/Employment Counselor, ADL or Supported Living Specialist, Substance Abuse or Mental Health Counselor, Peer Counselor, Domestic Violence Counselor. Minimum ratio of 1 FTE Service Coordinator or Other Services Specialist to 360 bedrooms.	5 points
N/A	Service Coordinator or Other Services Specialist as listed above, except: Minimum ratio of 1 FTE Case Manager to 600 bedrooms.	3 points
Yes (Adult educational, health and wellness, or skill building classes. Includes but is not limited to: financial literacy, computer training, home-buyer education, GED, resume building, ESL, nutrition, exercise, health information/awareness, art, parenting, on-site food cultivation and preparation, and smoking cessation classes. Minimum of 84 hours of instruction each year (42 hours for small developments of 20 units or less).	5 points
N/A	Adult educational, health & wellness, or skill building classes as listed above, except: Minimum of 60 hours of instruction each year (30 hours for small developments).	3 points
N/A	Adult educational, health & wellness, or skill building classes as listed above, except: Minimum of 36 hours of instruction each year (18 hours for small developments).	2 points
<mark>N/A</mark> (1	0) Health or behavioral health services provided by appropriately-licensed organization or individual. Includes but is not limited to: health clinic, adult day health center, medication management services, mental health services and treatment, substance abuse services and treatment.	5 points
<mark>N/A</mark> (1	 Licensed child care. Shall be available 20 hours or more per week, Monday through Friday, to residents of the development. (Only for large family projects or other projects in which at least 25% of Low-Income Units are 3 bedrooms or larger.) 	5 points
<mark>N/A</mark> (1	2) After school program for school age children. Includes, but is not limited to tutoring, mentoring, homework club, art and recreational activities. (Only for large family projects or other projects in which at least 25% of Low-Income Units are 3 bedrooms or larger). Minimum of 10 hours per week, offered weekdays throughout the school year.	5 points
N/A	After school program for school age children as listed above, except: Minimum of 6 hours per week, offered weekdays throughout the school year.	3 points
N/A	After school program for school age children as listed above, except: Minimum of 4 hours per week, offered weekdays throughout the school year.	2 points

		ximum 5 Points
	G. SECTION 10325(c)(5) BEFORE PROCEEDING S WILL BE HELD TO REGULATORY REQUIREMENTS. THE APPLICATION I	MAY
CONTAIN AI	BBREVIATED DESCRIPTIONS OF THE REQUIREMENTS FOR THIS SECTION	l.
<u>D(1) New</u>	Construction and Adaptive Reuse projects select from the following feature	es:
Yes a.	Develop the project in accordance with the minimum requirements with any one of the following programs:	
	LEED	5 Points
N/A b.	ENERGY EFFICIENCY	
EITHER:	Energy efficiency as indicated in Reg. Section 10325(c)(5)(B) beyond the requirements in	ı
	the 2016 Title 24, Part 6 of the California Building Code (2016 Standards): Better than the 2016 Standards	0 Points
	If the local building department has determined that building permit applications submitte on or before December 31, 2016 are complete, then energy efficiency beyond the	d
	requirements in the 2013 Title 24, Part 6 of the California Building Code (2013 Standards	•
	Better than the 2013 Standards N/A	0 Points
OR:	Energy efficiency with renewable energy that provides the following percentages of project tenants' energy loads:	
	Low Rise (1-3 habitable stories) N/A	0 Points
	Multifamily of 4+ habitable stories N/A	0 Points
		0 T Olinta
	abilitation projects select from the following features: Develop the project in accordance with the minimum requirements with any one of the	
	following programs:	
	N/A	0 Points
N/A b.	Rehabilitate to improve energy efficiency; points awarded based on percentage decrease in estimated Time Dependent Valuation energy use post-rehabilitation:	
	Improvement over current:	
	N/A	0 Points
N/A c.	Additional rehabilitation project measures (chose one or more of the following three cates	gories):
	1. PHOTOVOLTAIC / SOLAR	0 Points
	N/A	
N/A	2. SUSTAINABLE BUILDING MANAGEMENT PRACTICES, INCLUDING BOTH OF THE FOLLOW	IN 0 Points
	Develop project-specific maintenance manual, including information on all energy and green built	•••••••
	Undertake formal building systems commissioning, retro-commissioning, or re-commissioning	
N/A	3. INDIVIDUALLY METER (OR SUB-METER CURRENT MASTER-METERED) GAS, ELECTRICITY, OR CENTRAL HOT WATER SYSTEMS FOR ALL TENANTS	0 Points
	Construction and Rehabilitation projects:	
<mark>N/A</mark> d.	WATER EFFICIENCY: N/A	0 Points

To receive these points, the applicant and the project architect must certify in the application which of the above items will be included in the project's design and specifications, and further must certify at the project's placed-in-service date that the items were completed. In addition, certain point categories require completion of the TCAC Sustainable Building Method Workbook and accompanying documentation by a qualified energy analyst at application and placed-in-service stages. Refer to Reg. Section 10325(c)(5), Checklist Item Tab 25, and the TCAC website for requirements related to the TCAC Sustainable Building Method Workbook. Refer to Reg. Section 10325(c)(5)(G) for specific Compliance and Verification requirements. Projects receiving points under this category that fail to meet the requirements of Reg. Section 10325(c)(5) will be subject to negative points under Section 10325(c)(2).

Total Points For Sustainable Building Methods: 5

D.

E. Lowest Income

E(1) Lowest Income Restriction for All Units

Maximum 52 Points 50 Points

The "Percent of Area Median Income" category may be used only once. For instance, 50% of Low-Income Units at 50% of Area Median Income (AMI) cannot be used twice for 100% at 50% and receive 50 points, nor can 50% of Low-Income Units at 50% of Area Median Income for 25 points and 40% of Low-Income Units at 50% of Area Median Income for 25 points and 40% of Low-Income Units at 50% of Area Median Income be used for an additional 20 points. However, the "Percent of Low-Income Units" may be used multiple times. For example, 50% of Low-Income Units at 50% of Area Median Income for 25 points may be combined with another 50% of Low-Income Units at 45% of Area Median Income to achieve the maximum points. All projects must score at least 45 points in this category to be eligible for 9% Tax Credit.

RESYNDICATION PROJECTS CHOOSING HOLD HARMLESS RENTS CANNOT RECEIVE LOWEST INCOME POINTS FOR HOLD HARMLESS RENTS. CURRENT RENT LIMITS MUST BE USED FOR LOWEST INCOME POINT SCORING.

*Available to Rural set-aside projects only.

**60% AMI is included as a place-holder and will not receive any points.

		Percent of Area Median Income (AMI)				I)		
		**60%	*55%	50%	45%	40%	35%	30%
	50%			25.0*	37.5			
	45%			22.5*	33.8			
_	40%		10.0*	20.0	30.0			
Percent of Low- Income Units	35%		8.8	17.5	26.3	35.0		50.0
(exclusive of	30%		7.5	15.0	22.5	30.0	37.5	45.0
manager's units)	25%		6.3	12.5	18.8	25.0	31.3	37.5
	20%		5.0	10.0	15.0	20.0	18.8	30.0
	15%		3.8	7.5	11.3	15.0	18.8	22.5
	1 0 %		2.5	5.0	7.5	10.0	12.5	15.0

Consolidate your units before entering your information into the table Do not enter any non-qualifying units into the table						
<u>Number</u> of Targeted Low-Income Units	Percent of Area Median Income (AMI) (30% - 55%)*	Percentage of Low- Income Units (before rounding down)	Percent of Low- Income Units (exclusive of manager's units)	Points Earned		
7	30	13.21	10	15		
	35	0.00	0	0		
26	40	49.06	45	35		
	45	0.00	0	0		
9	50	16.98	15	7.5		
	0 -Rural only	0.00	0	0		
	0 -Rural only	0.00	0	0		
11	60	20.75	20	0		
53	Total Points Requested: 57.5					

E(2) Lowest Income for 10% of Total Low-Income Units at 30% AMI

2 Points

A project that agrees to have at least 10% of its Low-Income Units available for tenants with incomes no greater than 30% AMI and agrees to restrict the rents on those units accordingly can receive two additional points. The 30% AMI units must be spread across the various bedroom sizes, starting with the largest bedroom count units (e.g. four bedroom units) and working down to the smaller bedroom count units, assuring that at least 10% of the larger units are proposed at 30% AMI. So long as the project meets the 10% standard as a whole, the 10% standard need not be met among all of the smaller units. TCAC may correct applicant errors in carrying out this largest-to-smallest unit protocol.

Bedroom Selection	Total Number of Low-Income Units per Bedroom Size	Number of Low- Income Units @ 30% AMI	Percentage of Low-Income Units (by bedroom size)
5 BR	0	0	0.0000
4 BR	0	0	0.0000
3 BR	0	0	0.0000
2 BR	3	1	0.3333
1 BR	50	6	0.1200
SRO	0	0	0.0000
Total:	53	7	-

Lowest Income for 10% of Total Low-Income Units at 30% AMI Points: 2

Total Points for Lowest Income: 59.5

F. Readiness to Proceed

Points are available to applications documenting each of the categories below, up to a maximum of 10 points. Within the application the following must be delivered (see Regulation Section 10325(c)(7) and the Checklist Items for additional information):

Readines	Maximum 10 Points	
Yes (i)	Enforceable financing commitment, as defined in Section 10325(f)(3), for all construction financing	5 Points
<mark>Yes</mark> (ii)	Evidence, as verified by the appropriate officials, that all environmental review clearances (CEQA, NEPA, applicable tribal land environmental reviews) necessary to begin construction, except for clearances related to loans with must pay debt service for which the applicant is not seeking tiebreaker benefit (except the Tranche B calculation), are either finally approved or unnecessary	5 Points
Credit Reservation a completed of an executed of a construction recorded dee binding comm binding comm a limited partu payment of al guidance)	available to projects that document all of the above and are able to begin construction within 180 on, as evidenced by submission of the following within 180 days of the Credit Reservation: updated application form along with a detailed explanation of any changes from the initial applicat construction contract, n lender trade payment breakdown of approved construction costs, ds of trust for all construction financing (unless a project's location on tribal trust land precludes in nitments for permanent financing, nitments for any other financing required to complete project construction, nership agreement executed by the general partner and the investor providing the equity, Il construction lender fees, issuance of building permits (see Regulation Section 10325(c)(7) for a ceed delivered to the contractor.	tion,
equity partner ha	n lender is involved, evidence must be submitted within 180 days after the Credit Reservation is as been admitted to the ownership entity and that an initial disbursement of funds has occurred. result in rescission of the Tax Credit Reservation or negative points.	
(LOI) from the pr	e above, all applicants receiving any points under this subsection must provide an executed Letter roject's equity partner within 90 days of the credit reservation. The LOI must include those featur ication. The 90-day requirements apply to all projects requesting any points under this category.	es called for in
	one of the above criteria have NOT been met, 5 points may be awarded for the one that has be lay requirements will not apply to projects that do not obtain the maximum points in this category	
	Reservation date TCAC will randomly assign a 180 day deadline for half of the awarded projects remaining half of the projects.	and a 194 day

Total Points for Readiness to Proceed: 10

G. Miscellane	ous Federal and State Policies	Maximum 2 Points
<mark>N/A</mark> (i)	For applicants that agree that the Committee may exchange Federal Tax Credits for State Tax Credits in an amount that will yield equal equity as if only Federal Tax Credits were awarded.	2 Points
<mark>N/A</mark> (ii)	Enhanced Accessibility and Visitability. Project design incorporates California Building Code Chapter 11(B) and the principles of Universal Designed listed in Reg. Section 10325(c)(9)(B) in at least half of the project's units.	2 Points
<mark>Yes</mark> (iii)	Smoke Free Residence. The proposed project will have at least 1 nonsmoking building and incorporate prohibition of smoking into the lease agreements for the affected units. If a single building project, the project will designate contiguous units as nonsmoking.	2 Points
N/A (iv)	Historic Preservation. The project proposes to incorporate historic tax credits.	1 Point
<mark>N/A</mark> (v)	Revitalization Area Project. The project is located within a QCT, a census tract in which at least 50% of the households have an income of less than 60% AMI, or a federal Promise Zon The development will contribute to a concerted community revitalization plan as demonstrated to a letter from a local government official.	
N/A (vi)	Eventual Tenant Ownership. The project proposes to make tax credit units available for eventual tenant ownership.	1 Point
	Total Points for Miscellaneous Federal and S	State Policies: 2

VI. POINTS SYSTEM - SECTION 2: POINTS SYSTEM SUMMARY

	APPLICANT POINTS	MAXIMUM POINTS	TOTAL POINTS
A. General Partner & Management Company Experience	9	9	9
A(1) General Partner Experience	6	6	
A(2) Management Company Experience	3	3	
B. Housing Needs	10	10	10
C. Site & Service Amenities	25	25	25
C(1) Site Amenities	15	15	
C(2) Service Amenities	10	10	
D. Sustainable Building Methods	5	5	5
E. Lowest Income & 10% of Units Restricted @ 30% AMI	52.0	52.0	52.0
E(1) Lowest Income	57.5	50.0	
E(2) 10% of Units Restricted @ 30% AMI	2	2	
F. Readiness to Proceed	10	10	10
G. Miscellaneous Federal and State Policies	2	2	2
*Negative Points (if any, please enter amount:)	0	NO MAX	0
		Total Points:	113.0

Total Possible Points: 113, Minimum Point Threshold: 96 Native American Apportionment: Total Possible Points: 98, Minimum Point Threshold: 83

*Negative points given to general partners, co-developers, management agents, consultants, or any member or agent of the Development Team may remain in effect for up to two calendar years, but in no event shall be in effect for less than one funding round. Furthermore, negative points may be assigned to one or more Development Team members, but do not necessarily apply to the entire Team. Negative points assigned by the Executive Director may be appealed to the Committee under appeal procedures enumerated in the regulations.

VII. TIE BREAKER SYSTEM - FINAL TIE BREAKER SELF-SCORE

This section is included in the application for self-scoring. Note that TCAC will use the tie-breaker self-scores to determine which projects will undergo further review in the competition, including verifying the self-scores for possible reservation of tax credits. TCAC will not evaluate or verify every project's self-scoring. Projects with too low of a self-score to successfully compete for a reservation of tax credits will not undergo any further review by TCAC.

Provide evidence of committed permanent leveraged soft financing in Tab 20 and evidence of public rent or public operating subsidies in Tab 17.

Evidence of land value is required (see Tab 1). The value of the land must be included in "Total Residential Project Development Costs" below as evidenced in Tab 1. Donated land value must be included in Total Project Cost and the Sources and Uses Budget.

Seller carryback financing and any portion of a loan from a public seller or related party that is less than or equal to sale proceeds due the seller, except for a public land loan to a new construction project, must be excluded from Leveraged Soft Financing.

For projects with purchase price in excess of the appraised value, unless a waiver is granted, the purchase price in excess of the appraised value must be excluded from the Leveraged Soft Financing. Enter a positive number for the "Purchase Price Over Appraised Value" under the list of Leveraged Soft Financing below. Purchase Price Over Appraised Value will be automatically excluded from the Total Leveraged Soft Financing.

Ineligible off-site costs must be excluded from both numerators and denominators. Enter a positive number for the "Ineligible Offsites" under the list of Leveraged Soft Financing below. Ineligible Off-site costs will be automatically excluded from both the numerators and the denominators.

For projects with commercial/non-residential costs, the committed public funds will be discounted by the percentage of the commercial/non-residential portion.

Final Tie Breaker Formula:

Committed Permanent Leveraged Soft Financing defraying Residential Costs X Size Factor	+ ((1	Basis Reduction up to Leveraged Soft Financing excluding donated land, fee waivers, and capitalized value of rent) /3)	
Total Residential Project Development Costs		Total Residential Project Development Costs	

Requested Unadjusted Eligible Basis +

LEVERAGED SOFT FINANCING			BASIS REDUCTION	
Capitalized Value of Rent Differentials of Public Rent/op	erating Subsidies	\$3,777,150	Total Basis Reduction	\$3,682,997
Total donated land value				
Total fee waivers				
List Leveraged Soft Financing excluding donated land a	ind fee waivers:			
City Land Loan	\$2,700,000			
City of Poway	\$750,000			
GP Loan (Villa de Vida Fundraising)	\$1,702,592			
Less: Excess Purchase Price Over Appraised Value				
Less: Ineligible Offsites				
Total Leveraged Soft Financing excluding donated land	and fee waivers	\$5,152,592		
τοτ/	AL.	\$8,929,742		

MIXED USE PROJECTS

For mixed-use projects, the permanent Leveraged Soft Financing numerator must be discounted/reduced by the Mixed-Use Ratio below.

Mixed-Use Ratio = Total Commercial Cost / Total Project Cost:

D.0%

The Prorated Commercial Cost Deduction To Leveraged Soft Financing Must Be Calculated Fist Before Applying Any Subsidy Adjustment/Increase To
The Numerator. TCAC staff may adjust this ratio as deemed appropriate.

Sample formula (commercial costs) for numerator Committed Permanent Leveraged Soft Financing defraying residential costs = G44*(1-J49)

SIZE FACTOR CALCU	JLATION		
New Construction:	Yes		
Tax Credit Units:	54		
Size Factor:	1.02		
FINALTIE BREAKER Leveraged Soft Finance Leveraged Soft Finance	cing less commercial proration	\$8,929,742 Requested Unadjusted Eligible Basis \$9,108,337 Basis Reduction add-back	\$17,004,802 \$3,682,997
	\$9,108,337 26,723,768	+ ((1 - <u>\$20,687,799</u>)/3)) = 41.612%

CAPITALIZED VALUE OF RENT DIFFERENTIALS ATTRIBUTABLE TO PUBLIC RENT OR PUBLIC OPERATING SUBSIDIES CALCULATION

Annual Rental Income Differential for Public Rent Subsidies:											
		Rent Limit:									
Use 30% AMI for											
		Special Needs Projec	ts								
		<u>OR</u>	Public	Calculated							
		Use 40% AMI for	Subsidy	Annual							
Unit Type	# of Units	ALL OTHERS	Contract Rent	Rent							
1 bedroom	50	\$512	\$1,225	\$427,800							
2 bedroom	3	\$612	\$1,590	\$35,208							
1 bedroom			\$1,225	\$0							
SRO				\$0							
SRO				\$0							
SRO				\$0							
	Annual Re	nt Differential for Public	Rent Subsidies:	\$463,008							
Total Rent Differentials	5	\$463,008									
Less Vacancy		5.0%									
Net Rental Income		\$439,858									
Available for Debt Serv	/ice										
@ 1.15 Debt Coverag	e Ratio:	\$382,485									
Loan Term (years)		15									
Interest Rate (annual)		6.0%									
Debt Coverage Ratio		1.15									
Capitalized Value of R	ent Differentia	als \$3,777,150									

Annual Rental Income Differential for Public Operating Subsidies:

If annual operating subsidy amount are similar in each year, enter: Annual Operating Subsidy Amount in Year 1:	
<u>OR</u>	
If the contract does not specify an annual subsidy amount, enter:	
Aggregate Subsidy Amount:	
Number of Years in the Subsidy Contract:	1
Average Annual Operating Subsidy Amount:	\$0
Annual Public Operating Subsidies:	\$0

15 YEAR PROJECT CASH FLOW PROJECTIONS - Refer to TCAC Regulation Sections 10322(h)(22), 10325(f)(5), 10326(g)(4), 10327(f) and (g).

REVENUE	MULTIPLIER	YEAR 1	YEAR 2	YEAR 3	YEAR 4	YEAR 5	YEAR 6	YEAR 7	YEAR 8	YEAR 9	YEAR 10	YEAR 11	YEAR 12	YEAR 13	YEAR 14	YEAR 15
Gross Rent	1.025	\$482,472	\$494,534	\$506,897	\$519,570	\$532,559	\$545,873	\$559,520	\$573,508	\$587,845	\$602,541	\$617,605	\$633,045	\$648,871	\$665,093	\$681,720
Less Vacancy	5.00%	-24,124	-24,727	-25,345	-25,978	-26,628	-27,294	-27,976	-28,675	-29,392	-30,127	-30,880	-31,652	-32,444	-33,255	-34,086
Rental Subsidy	1.025	309,768	317,512	325,450	333,586	341,926	350,474	359,236	368,217	377,422	386,858	396,529	406,442	416,604	427,019	437,694
Less Vacancy	5.00%	-15,488	-15,876	-16,273	-16,679	-17,096	-17,524	-17,962	-18,411	-18,871	-19,343	-19,826	-20,322	-20,830	-21,351	-21,885
Miscellaneous Income	1.025	3,240	3,321	3,404	3,489	3,576	3,666	3,757	3,851	3,948	4,046	4,147	4,251	4,357	4,466	4,578
Less Vacancy Total Revenue	5.00%	<u>-162</u> \$755,706	- <u>166</u> \$774,599	<u>-170</u> \$793,964	<u>-174</u> \$813,813	- <u>179</u> \$834,158	<u>-183</u> \$855,012	<u>-188</u> \$876,387	- <u>193</u> \$898,297	-197 \$920,754	<u>-202</u> \$943,773	<u>-207</u> \$967,368	<u>-213</u> \$991,552	<u>-218</u> \$1,016,341	-223 \$1,041,749	-229 \$1,067,793
Total Revenue		\$755,700	\$774,599	\$795,904	\$013,013	\$034,130	\$655,012	\$070,307	4090,29 <i>1</i>	\$920,754	\$943,773	\$907,300	\$991,55Z	\$1,010,341	\$1,041,749	\$1,007,795
EXPENSES																
Operating Expenses:	1.035															
Administrative		\$30,963	\$32,047	\$33,168	\$34,329	\$35,531	\$36,774	\$38,061	\$39,394	\$40,772	\$42,199	\$43,676	\$45,205	\$46,787	\$48,425	\$50,120
Management		47,952	49,630	51,367	53,165	55,026	56,952	58,945	61,008	63,144	65,354	67,641	70,008	72,459	74,995	77,620
Utilities		42,498	43,985	45,525	47,118	48,767	50,474	52,241	54,069	55,962	57,920	59,948	62,046	64,217	66,465	68,791
Payroll & Payroll Taxes		159,244	164,818	170,586	176,557	182,736	189,132	195,752	202,603	209,694	217,033	224,629	232,491	240,629	249,051	257,767
Insurance Maintenance		18,500 68,646	19,148 71,049	19,818 73,535	20,511 76,109	21,229 78,773	21,972 81,530	22,741 84,383	23,537 87,337	24,361 90,394	25,214 93,557	26,096 96,832	27,009 100,221	27,955 103,729	28,933 107,359	29,946 111,117
Other Operating Expenses: Cable		1,300	1,346	1,393	1,441	1,492	1,544	1,598	1,654	1,712	1,772	1,834	1,898	1,964	2,033	2,104
Total Operating Expenses		\$369,103	\$382,022	\$395,392	\$409,231	\$423,554	\$438,379	\$453,722	\$469,602	\$486,038	\$503,050	\$520,656	\$538,879	\$557,740	\$577,261	\$597,465
		4000,100	+	\$000,00 L	÷,=51	÷0,004	÷,	÷	\$,.JL	÷,	4000,000	<i>4020,000</i>	<i></i>	<i>v</i>	<i>****</i> , = 01	<i></i>
Transit Pass/Tenant Internet Exper		5,832	6,036	6,247	6,466	6,692	6,927	7,169	7,420	7,680	7,948	8,227	8,515	8,813	9,121	9,440
Service Amenities	1.035	95,000	98,325	101,766	105,328	109,015	112,830	116,779	120,867	125,097	129,475	134,007	138,697	143,552	148,576	153,776
Replacement Reserve		20,250	20,250	20,250	20,250	20,250	20,250	20,250	20,250	20,250	20,250	20,250	20,250	20,250	20,250	20,250
Real Estate Taxes	1.020	2,500	2,550	2,601	2,653	2,706	2,760	2,815	2,872	2,929	2,988	3,047	3,108	3,171	3,234	3,299
Other: Annual Monitoring Fee - SD		4,000	4,040	4,080	4,121	4,162	4,204	4,246	4,289	4,331	4,375	4,418	4,463	4,507	4,552	4,598
Other (Specify):	1.035	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Total Expenses		\$496,685	\$513,223	\$530,338	\$548,050	\$566,380	\$585,350	\$604,982	\$625,299	\$646,325	\$668,086	\$690,606	\$713,912	\$738,032	\$762,994	\$788,828
Cash Flow Prior to Debt Service		\$259,021	\$261,376	\$263,626	\$265,763	\$267,778	\$269,662	\$271,406	\$272,998	\$274,429	\$275,688	\$276,762	\$277,640	\$278,309	\$278,755	\$278,965
MUST PAY DEBT SERVICE																
Citibank - Permanent Loan		225,236	225,236	225,236	225,236	225,236	225,236	225,236	225,236	225,236	225,236	225,236	225,236	225,236	225,236	225,236
		-,	0	0	0	0	0	0	0	0	0	0	0	0	0	0
			0	0	0	0	0	0	0	0	0	0	0	0	0	0
Total Debt Service		\$225,236	\$225,236	\$225,236	\$225,236	\$225,236	\$225,236	\$225,236	\$225,236	\$225,236	\$225,236	\$225,236	\$225,236	\$225,236	\$225,236	\$225,236
Cash Flow After Debt Service		\$33,785	\$36,140	\$38,390	\$40,527	\$42,542	\$44,426	\$46,170	\$47,762	\$49,193	\$50,452	\$51,526	\$52,404	\$53,073	\$53,519	\$53,729
Percent of Gross Revenue		4.25%	4.43%	4.59%	4.73%	4.85%	4.94%	5.00%	5.05%	5.08%	5.08%	5.06%	5.02%	4.96%	4.88%	4.78%
25% Debt Service Test		15.00%	16.05%	17.04%	17.99%	18.89%	19.72%	20.50%	21.21%	21.84%	22.40%	22.88%	23.27%	23.56%	23.76%	23.85%
Debt Coverage Ratio		1.150	1.160	1.170	1.180	1.189	1.197	1.205	1.212	1.218	1.224	1.229	1.233	1.236	1.238	1.239
OTHER FEES**																
GP Partnership Management Fee LP Asset Management Fee																
Incentive Management Fee																
Total Other Fees		0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Remaining Cash Flow		\$33,785	\$36,140	\$38,390	\$40,527	\$42,542	\$44,426	\$46,170	\$47,762	\$49,193	\$50,452	\$51,526	\$52,404	\$53,073	\$53,519	\$53,729
Deferred Developer Fee**																
Residual or Soft Debt Payments**																

*9% and 4% + state credit applications shall include the cost of transit passes and tenant internet service if requested in the Points System site amenity section.

**Other Fees and all payments made from cash flow after must pay debt should be completed according to the terms of the partnership agreement (or equivalent ownership entity terms). Please re-order line items consistent with any "order of priority" terms. These items are to be completed when submitting an <u>updated</u> application for the Carryover, Readiness, Final Reservation, and Placed-in-Service deadlines.