

CALIFORNIA TAX CREDIT ALLOCATION COMMITTEE

2018 COMPETITIVE 9% APPLICATION FOR LOW-INCOME HOUSING TAX CREDITS April 9, 2018 Version

II. APPLICATION - SECTION 1: APPLICANT STATEMENT, CERTIFICATION AND NOTARY

APPLICANT:	Tegeler SRO Associates, LP
PROJECT NAME:	Tegeler Hotel
PLEAS	SE INCLUDE APPLICATION FEE WITH APPLICATION SUBMISSION (CHECK ONLY)

The undersigned applicant hereby makes application to the California Tax Credit Allocation Committee ("TCAC") for a reservation of Federal, or Federal and State Low-Income Housing Tax Credits ("Credits") in the amount(s) of:

\$791,700 annual Federal Credits, and

total State Credits

for the purpose of providing low-income rental housing as herein described. I understand that Credit amount(s) preliminarily reserved for this project, if any, may be adjusted over time based upon changing project costs and financial feasibility analyses which TCAC is required to perform on at least three occasions.

Election to sell ("certificate') state credits: <u>N/A</u> By selecting "Yes" or "No" in the box immediately before, I hereby make an irrevocable election to sell ("certificate") or not sell all or any portion of the state credit, as allowed pursuant to Revenue and Taxation Code Sections 12206(o), 17058(q), and 23610.5(r). I further certify that the applicant is a non-profit entity, and that the state credit pricing will be at least 80 cents per dollar.

I agree it is my responsibility to provide TCAC with the original complete application and the Local Reviewing Agency an exact copy of the application. I agree that I have included a letter from the local government and the appropriate Local Reviewing Agency of the jurisdiction in which the project is located identifying the agency designated as the Local Reviewing Agency for the Tax Credit Allocation Committee. I agree that it is also my responsibility to provide such other information as TCAC requests as necessary to evaluate my application. I represent that if a reservation or allocation of Credit is made as a result of this application, I will also furnish promptly such other supporting information and documents as may be requested. I understand that TCAC may verify information provided and analyze materials submitted as well as conduct its own investigation to evaluate the application. I recognize that I have an affirmative duty to inform TCAC when any information in the application or supplemental materials is no longer true and to supply TCAC with the latest and accurate information.

I acknowledge that if I receive a reservation of Tax Credits, I will be required to submit requisite documentation at each of the following stages: for a carryover allocation; for readiness to proceed requirements if applicable; and after the project is placed-in-service.

I represent I have read Section 42 of the Internal Revenue Code (IRC) pertaining to Federal Tax Credits, and if applying for State Tax Credits, I represent I have also read California Health and Safety Code Sections 50199.4 et seq. and California Revenue and Taxation Code Sections 12206, 17058, and 23610.5 pertaining to the State Tax Credit program. I understand that the Federal and State Tax Credit programs are complex and involve long-term maintenance of housing for qualified low-income households. I acknowledge that TCAC has recommended that I seek advice from my own tax attorney or tax advisor.

I represent that I have read and understand the requirements set forth in Regulation Section 10322(j) pertaining to re-applications for Credit.

I certify that I have read and understand the provisions of Sections 10322(a) through (h). No additional documents in support of the basic thresholds or point selection categories shall be accepted from the applicant beyond the application filing deadline, unless the Executive Director, at his or her sole discretion, determines that the deficiency is a clear reproduction or application assembly error, or an obviously transposed number. In such cases, applicants shall be given up to five (5) business days from the date of receipt of staff notification, to submit said documents to complete the application. For threshold omissions other than reproduction or assembly errors, the Executive Director may request additional clarifying information from other government entities.

I agree to hold TCAC, its members, officers, agents, and employees harmless from any matters arising out of or related to the Credit programs.

I agree that TCAC will determine the Credit amount to comply with requirements of IRC Section 42 but that TCAC in no way warrants the feasibility or viability of the project to anyone for any purpose. I acknowledge that TCAC makes no representation regarding the effect of any tax Credit which may be allocated and makes no representation regarding the ability to claim any Credit which may be allocated.

I acknowledge that all materials and requirements are subject to change by enactment of federal or state legislation or promulgation of regulations.

In carrying out the development and operation of the project, I agree to comply with all applicable federal and state laws regarding unlawful discrimination and will abide by all Credit program requirements, rules, and regulations.

I acknowledge that neither the Federal nor the State Tax Credit programs are entitlement programs and that my application will be evaluated based on the Credit statutes, regulations, and the Qualified Allocation Plan adopted by TCAC which identify the priorities and other standards which will be employed to evaluate applications.

I acknowledge that a reservation of Federal or State Tax Credits does not guarantee that the project will qualify for Tax Credits. Both Federal law and the state law require that various requirements be met on an ongoing basis. I agree that compliance with these requirements is the responsibility of the applicant.

I acknowledge that the information submitted to TCAC in this application or supplemental thereto may be subject to the Public Records Act or other disclosure. I understand that TCAC may make such information public.

I acknowledge that if I obtain an allocation of Federal and/or State Tax Credits, I will be required to enter into a regulatory agreement which will contain, among other things, all the conditions under which the Credits were provided including the selection criteria delineated in this application.

I declare under penalty of perjury that the information contained in the application, exhibits, attachments, and any further or supplemental documentation is true and correct to the best of my knowledge and belief. I certify and guarantee that each item identified in TCAC's minimum construction standards will be incorporated into the design of the project, unless a waiver has been approved by TCAC. I certify that, when requesting a threshold basis increase for development impact fees, the impact fee amounts are accurate as of the application date. In an application proposing rehabilitation work, I certify that all necessary work identified in the Capital Needs Assessment, including the immediate needs listed in the report, will be performed (unless a waiver is granted) prior to the project's rehabilitation completion. I certify and guarantee that the application meets each item of the applicable housing type requirement, as identified by TCAC regulation. I certify and guarantee that any tenant services proposed under TCAC Regulation Section 10325(c)(5)(B) will be available within 6 months of the project's placed in service date, will be of a regular and ongoing nature and provided to tenants for a period of at least 15 years, free of charge (except child care). I understand that any misrepresentation may result in cancellation of Tax Credit reservation, notification of the Internal Revenue Service and the Franchise Tax Board, and any other actions which TCAC is authorized to take pursuant to California Health and Safety Code Section 50199.22, issuance of fines pursuant to California Health and Safety Code Section 50199.22, issuance of fines pursuant to California Health and Safety Code Section 50199.25(c)(3) or under general authority of state law.

I certify that I believe that the project can be completed within the development budget and the development timetable set forth (which timetable is in conformance with TCAC rules and regulations) and can be operated in the manner proposed within the operating budget set forth.

I further certify that more than 10% of the project's total reasonably expected basis cost will be incurred and the land acquired by the date specified in the reservation preliminary or final letter.

Dated this day of, 2018 at	By (Original Signature)
, California.	(Original Signature)
	(Typed or printed name)
	(Title)
ACKN	IOWLEDGMENT
	ificate verifies only the identity of the individual who signed the not the truthfulness, accuracy, or validity of that document.
STATE OF)	
COUNTY OF)	
Onbefore me, personally appeared	, ,
to be the person(s) whose name(s) is/are subscrib he/she/they executed the same in his/her/their auti on the instrument the person(s), or the entity upon	, who proved to me on the basis of satisfactory evidence) ed to the within instrument and acknowledged to me that horized capacity(ies), and that by his/her/their signature(s) behalf of which the person(s) acted, executed the instrument. laws of the State of California that the foregoing paragraph is

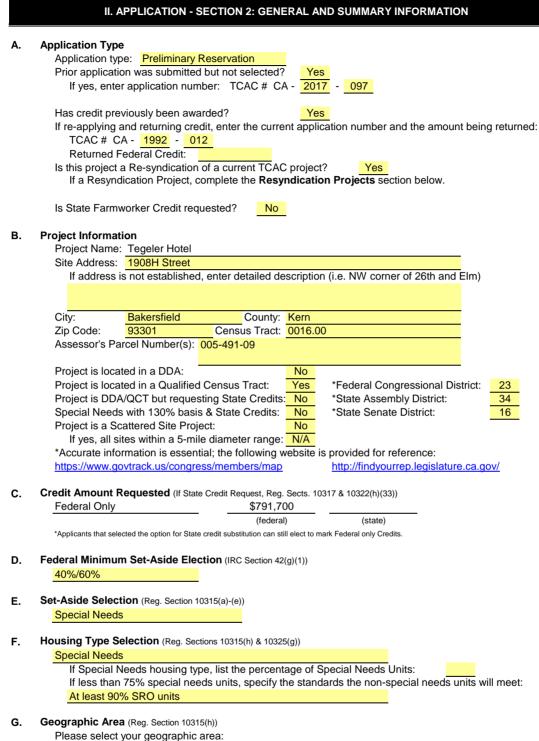
I certify under PENALTY OF PERJURY under the laws of the State of California that the foregoing paragraph is true and correct.

WITNESS my hand and official seal.

Signature _____(Seal)

Local Jurisdiction:	City of Bakersfield	
City Manager:	Alan Tandy	*
Title:	City Manager	
Mailing Address:	1600 Truxtun Ave.	
City:	Bakersfield	
Zip Code:	93301	
Phone Number:	(661) 852-7508 Ext.	
FAX Number:	NA	
E-mail:	admmgr@bakersfieldcity.us	

* For City Manager, please refer to the following the website below: <u>http://www.treasurer.ca.gov/ctcac/2018/lra/contact.pdf</u>



Central Valley Region: Fresno, Kern, Kings, Madera, Merced, San Joaquin, Stanislaus, and Tulare

	Yes
al ownership	entity: N/A
entity for the	project: N/A
nip entity for	the project: N/A
de: 95811	
6) 446-4044	
	Administrative
de: 95811	
) 446-4044	
Corporation	Managing GP
oorporation	
de: <u>96001</u>	-
00001	-
) 241-7831	
,	
	(select one)
de:	-
	-
	-
	-
	-
	d GP must be included il
	a property tax exemption
Section 10327((g)(2) - "TBD" not sufficie
95811	
95811	
<u>95811</u> 44-3408	

Attorney/Consultant (e.g., General Partner, Consultant, etc.)

II. APPLICATION - SECTION 4: DEVELOPMENT TEAM INFORMATION

A. Indicate and List All Development Team Members

CFY Development, Inc. Architect: Bruce Keith Developer: Address: 1724 10th Street, Suite 120 Address: 1610-20th Street Sacramento, CA 95811 City, State, Zip City, State, Zip: Bakersfield, CA 93301 Cyrus Youssefi Contact Person: Contact Person: Bruce Keith (916) 446-4040 (661) 330-2529 Phone: Ext.: Phone: Ext.: Fax: (916) 446-4044 Fax: N/A brucekeith@aol.com Email: cfyinc@yahoo.com Email: Attorney: Law Office of Patrick Sabelhaus General Contractor: 1724 10th Street, Suite 110 Address: Address: City, State, Zip Sacramento, CA 95811 City, State, Zip; Contact Person: Patrick Sabelhaus Contact Person: Phone: (916) 444-0286 Phone: Ext.: 267 Ext.: (916) 444-3408 Fax: Fax: Email: pat@sabelhauslaw.com Email: Tax Professional: Bernie Rea, CPA **Energy Consultant:** Gilleran Energy Management, Inc 122 West Knoles Way 750 A Davis Street Address: Address: City, State, Zip Stockton, CA 95204 City, State, Zip: Santa Rosa, CA 95401 Contact Person: Bernie Rea Contact Person: Kevin P. Gilleran (707) 258-7318 (209) 933-9113 Phone: Phone: Ext.: Ext.: Fax: (209) 933-9115 Fax: (707) 978-3906 Email: breacpa@aol.com Email: kevin@gilleranenergy.com CPA: Bernie Rea, CPA Investor: WNC & Associates Address: 122 West Knoles Way Address: 17782 Sky Park Circle Stockton, CA 95204 Irvine, CA 92614 City, State, Zip City, State, Zip: Contact Person: Bernie Rea Contact Person: Anil Advani Phone: (209) 933-9113 Phone: (714) 662-5565 Fxt · Fxt · Fax: (209) 933-9115 Fax: (714) 662-4412 aadvani@wncinc.com breacpa@aol.com Email: Email: Consultant: Law Office of Patrick Sabelhaus Market Analyst: Laurin Associates, a Division of R 1724 10th Street, Suite 110 Address: Address: 151 Sports Drive Sacramento, CA 95834 City, State, Zip Sacramento, CA 95811 City, State, Zip: Contact Person: Patrick Sabelhaus Contact Person: Stefanie Williams (916) 444-0286 Ext.: 267 Phone: Phone: (916) 372-6100 Ext.: (916) 444-3408 (916) 419-6108 Fax: Fax: pat@sabelhauslaw.com Email: Email: swilliams@laurinassociates.com Appraiser: Gregg J. Palmer - Appraisal, Inc. Prop. Mgmt. Co.: CFY Development, Inc. 5132 N Palm Ave., #86 1724 10th Street, Suite 120 Address: Address: City, State, Zip Fresno, CA 93704 City, State, Zip: Sacramento, CA 95811 Gregg Palmer Contact Person: Contact Person: Cyrus Youssefi Phone: (559) 549-7320 Phone: (916) 446-4040 Ext.: Ext.: (916) 446-4044 Fax: N/A Fax: Email: gregg@jgpinc.com Email: cfyinc@yahoo.com CNA Consultant: Real Property Reporting Services 2nd Prop. Mgmt Co.: Address: 1132 Lincoln Way, #2 Address: Auburn, CA 95603 City, State, Zip City, State, Zip: Contact Person: Tracy Hanson Contact Person: Phone: (916) 802-8844 Ext.: Phone: Ext.: N/A Fax: Fax: Email: rprsinc@gmail.com Email:

II. APPLICATION - SECTION 5: PROJECT INFORMATION

A. T

A.	Type of Credit Requested New Construction N/A If yes, will demolition of an existing structure be involved? N/A
	(may include Adaptive Reuse) If yes, will relocation of existing tenants be involved? N/A
	Rehabilitation-Only N/A Is this an Adaptive Reuse project? N/A Acquisition & Rehabilitation Yes If yes, please consult TCAC staff to determine the applicable
	Acquisition & Rehabilitation Yes If yes, please consult TCAC staff to determine the applicable regulatory requirements (new construction or rehabilitation).
В.	Acquisition and Rehabilitation/Rehabilitation-only Projects If requesting Acquisition Credit, will the acquisition meet the 10-year placed in service rule as required by IRC Sec. 42(d)(2)(B)(ii)? <u>Yes</u> If no, will it meet the waiver conditions of IRC Sec. 42(d)(6)? <u>N/A</u> Will the rehabilitation and/or the income and rent restrictions of Sec. 42 cause relocation of existing tenants? <u>Yes</u> If yes, applicants must submit an explanation of relocation requirements, a detailed relocation plan including a budget with an identified funding source (see Checklist).
	Age of Existing Structures 102+ No. of Existing Buildings 1
	No. of Occupied Buildings 1 No. of Existing Units 53
	No. of Stories
	Current Use: Existing SRO
	Resyndication Projects
	Current/original TCAC ID: TCAC # CA - <u>1992</u> - <u>12</u> TCAC # CA
	First year of credit: <u>1992</u>
	Are Transfer Event provisions applicable? See questionnaire on TCAC website. Is the project currently under a Capital Needs Agreement with TCAC? N/A
	If so, has the Short Term Work been completed? N/A See Checklist, Tab 8 for documentation requirements
	Is the project subject to hold harmless rent limits? No If yes, see page 18 and Checklist, Tab 8.
C.	Purchase Information
	Name of Seller: Tegeler Hotel Investors, a California Signatory of Seller: Cyrus Youssefi
	Date of Purchase Contract or Option: <u>2/20/2018</u> Purchased from Affiliate: <u>Yes</u>
	Expiration Date of Option: <u>6/30/2019</u> If yes, broker fee amount to affiliate? <u>N/A</u>
	Purchase Price: \$3,055,000 Special Assessment(s): N/A
	Phone: (916) 446-4040 Ext.: Historical Property/Site: No Holding Costs per Month: Total Projected Holding Costs: Zero
	Real Estate Tax Rate: 1.00% Purchase price over appraisal
	Amount of SOFT perm financing covering the excess purchase price over appraisal
D.	Project, Land, Building and Unit Information Project Type
	Single Room Occupancy: Yes Single Family Home: N/A
	Detached 2, 3, or 4 Family: N/A Housing Cooperative: N/A
	Tenant Homeownership: N/A One or Two Story Garden: N/A Townhouse/Row House: N/A Condominium: N/A
	Inner City Infill Site: N/A
	Two or More Story With an Elevator: Yes if yes, enter number of stories 4
	Two or More Story Without an Elevator: N/A if yes, enter number of stories
	One or More Levels of Subterranean Parking: N/A
	Other: (specify here)
Е.	Land Density:
	x Feet or 0.14 Acres 6,098 Square Feet 378.57

If irregular, specify measurements in feet, acres, and square feet:

F. Building Information

Residential Buildings: Commercial/ Retail Space:	1 N/A
(include use, size, location, and purpose)	
s meet the requirements of IRC Sec. 42(g)(7)? N/A
i	

Do any buildings have 4 or fewer units?

If yes, are any of the units to be occupied by the owner or a person related to the owner (IRC Sec. 42(i)(3)(c))?



G. Project Unit Number and Square Footage

Total number of units:	53
Total number of non-Tax Credit Units (excluding managers' units) (i.e. market rate units):	
Total number of units (excluding managers' units):	52
Total number of Low Income Units:	52
Ratio of Low Income Units to total units (excluding managers' units):	100%
Total square footage of all residential units (excluding managers' units):	12,740
Total square footage of Low Income Units:	12,740
Ratio of low-income residential to total residential square footage (excluding managers' units	100%
Applicable fraction, smaller of unit or square footage ratio (used on "Basis & Credits"):	100%
Total community room square footage:	1,252
Total commercial/ retail space square footage:	
Total common space square footage (including managers' units):	10,674
Total parking structure square footage (excludes car-ports and "tuck under" parking):	
*Total square footage of all project structures (excluding commercial/retail):	24,666
· + · · · · · · · · · · · · · · · · · ·	L

*equals: "total square footage of all residential units" + "total community room square footage" + "total common space" + "total parking structure square footage")

Total Project Cost per Unit Total Residential Project Cost per Unit Total Eligible Basis per Unit

\$227,981
\$227,981
\$152,773

H. Tenant Population Data

Completion of this section is required. The information requested in this section is for national data collection purposes, and is not intended for threshold and competitive scoring use; however, the completed table should be consistent with information provided in the application and attachments.

Indicate the number of units anticipated for the following Homeless/formerly homeless	N/A	
Transitional housing	N/A	
Persons with physical, mental, development disabilities	N/A	
Persons with HIV/AIDS	N/A	
Transition age youth	N/A	
Farmworker		
Family Reunification		
Other:	N/A	
Units w/ tenants of multiple disability type or subsidy layers (explain)		
For 4% federal applications only:		
Rural area consistent with TCAC methodology	N/A	

II. APPLICATION - SECTION 6: REQUIRED APPROVALS & DEVELOPMENT TIMETABLE

A. Required Approvals Necessary to Begin Construction

	Approval Dates		
	Application Estimated Actua		Actual
	Submittal	Approval	Approval
Negative Declaration under CEQA	N/A	N/A	N/A
NEPA	N/A	N/A	N/A
Toxic Report	N/A	N/A	N/A
Soils Report	N/A	N/A	N/A
Coastal Commission Approval	N/A	N/A	N/A
Article 34 of State Constitution	N/A	N/A	N/A
Site Plan	N/A	N/A	N/A
Conditional Use Permit Approved or Required	N/A	N/A	N/A
Variance Approved or Required	N/A	N/A	N/A
Other Discretionary Reviews and Approvals	N/A	N/A	N/A

	Project and Site Information			
Current Land Use Designation	C-B (Central Business)			
Current Zoning and Maximum Density	C-B (Central Bus) Density N/A - Legal Non Conforming Use			
Proposed Zoning and Maximum Density	C-B (Central Bus) Density N/A - Legal Non Conforming Use			
Does this site have Inclusionary Zoning?	No			
Occupancy restrictions that run with the land				
due to CUP's or density bonuses?	No (if yes, explain here)			
Building Height Requirements	N/A Legal Non Conforming Use			
Required Parking Ratio	N/A Legal Non Conforming Use			
Is site in a Redevelopment Area?	No			

B. Development Timetable

		Actual or Scheduled		
		Month	1	Year
SITE	Environmental Review Completed	N/A	1	N/A
SILE	Site Acquired	11	1	2018
	Conditional Use Permit	N/A	1	N/A
	Variance	N/A	1	N/A
LOCAL PERMITS	Site Plan Review	N/A	1	N/A
	Grading Permit	N/A	1	N/A
	Building Permit	11	1	2018
CONSTRUCTION	Loan Application	6	1	2018
FINANCING	Enforceable Commitment	6	1	2018
FINANCING	Closing and Disbursement	11	1	2018
PERMANENT	Loan Application	N/A	1	N/A
FINANCING	Enforceable Commitment	N/A	1	N/A
FINANCING	Closing and Disbursement	N/A	1	N/A
	Type and Source: HCD Loan Assumption	N/A	1	N/A
	Application	6	1	2018
	Closing or Award	11	1	2018
	Type and Source: City HOME Loan	N/A	1	N/A
	Application	6	1	2018
	Closing or Award	11	1	2018
	Type and Source: (specify here)	N/A	1	N/A
	Application	N/A	1	N/A
	Closing or Award	N/A	1	N/A
	Type and Source: (specify here)	N/A	1	N/A
OTHER LOANS	Application	N/A	1	N/A
AND GRANTS	Closing or Award	N/A	1	N/A
AND GRANTS	Type and Source: (specify here)	N/A	1	N/A
	Application	N/A	1	N/A
	Closing or Award	N/A	1	N/A
	Type and Source: (specify here)	N/A	1	N/A
	Application	N/A	1	N/A
	Closing or Award	N/A	1	N/A
	10% of Costs Incurred	11	1	2018
	Construction Start	12	1	2018
	Construction Completion	12	1	2019
	Placed In Service	12	1	2019
	Occupancy of All Tax Credit Units	2	1	2020

III. PROJECT FINANCING - SECTION 1: CONSTRUCTION FINANCING

A. Construction Financing

List Below All Projected Sources Required To Complete Construction

	Name of Lender/Source	Term (months)	Interest Rate	Amount of Funds
1)	Rabobank, N.A	24	4.000%	\$2,472,502
2)	City of Bakersfield-HOME	24		\$1,500,000
3)	Assume HCD Loan	24		\$1,855,000
4)	Assume HCD accrued interest	24		\$1,291,633
5)	Existing Operating Reserve			\$147,407
6)	Existing Replacement Reserve			\$84,475
7)	Deferred Operating Subsidy/Reserves			\$2,200,000
8)	Deferred Devloper Fee			\$903,584
9)	WNC-Investor's Equity			\$1,628,384
10)				
11)				
12)				
		Total Fun	ds For Construction:	\$12,082,985

1)	Lender/Source	Rabobank, N.A			
	Street Address	Street Address 618 W. Main Street			
	City:	City: Visalia			
	Contact Name: Debi Engelbrecht				
	Phone Number	(559) 735-2265	Ext.:		
	Type of Financing Construction Loan				
	Is the Lender/S	ource Committed?	Yes		

3)	Lender/Source Assume HCD Loan				
	Street Address	Street Address 2020 W. El Camino Ave., Suite 500			
	City:	Sacramento			
	Contact Name: Steven Marshall				
	Phone Number (916) 263-6115 Ext.:				
	Type of Financing Assumed HCD Loan				
	Is the Lender/Source Committed? Yes				

5)	Lender/Source	Existing Operating	Res	serve	
	Street Address	1724 10th Street, Stre	Suite	e 120	
	City: Sacramento				
	Contact Name: Cyrus Youssefi				
	Phone Number (916) 446-4040 Ext.:				
	Type of Financing Existing Reserve				
	Is the Lender/Source Committed? Yes				

- 7) Lender/Source Deferred Operating Subsidy/Reserve Street Address 1724 10th Street, Suite 120 City: Sacramento Contact Name: Cyrus Youssefi Phone Number (916) 446-4040 Ext.: Type of Financing Deferred Reserves Is the Lender/Source Committed? Yes
- 9) Lender/Source WNC-Investor's Equity Street Address 17782 Sky Park Circle City: Irvine Contact Name: Anil Advani Phone Number (714) 662-5565 Ext.: Type of Financing Investor Equity Is the Lender/Source Committed? Yes

2)	Lender/Source	City of Bakersfield-I	HOME	
	Street Address	1600 Truxton Aven	ue	
	City:	Bakersfield		
	Contact Name:	Hayward Cox		
	Phone Number	(661) 852-7508	Ext.:	
	Type of Financi	ing HOME Loan		
	Is the Lender/S	ource Committed?	Yes	

- 4) Lender/Source Assume HCD accrued interest Street Address 2020 W. El Camino Ave., Suite 500 City: Sacramento Contact Name: Steven Marshall Phone Number (916) 263-6115 Ext.: Type of Financing Assumed HCD Loan Interest Is the Lender/Source Committed? Yes
- 6) Lender/Source Existing Replacement Reserve Street Address 1724 10th Street, Suite 120 City: Sacramento Contact Name: Cyrus Youssefi Phone Number (916) 446-4040 Ext.: Type of Financing Existing Reserve Is the Lender/Source Committed? Yes

8)	Lender/Source	Deferred Devloper Fee			
	Street Address	1724 10th Street, S	Suite 120		
	City:	Sacramento			
	Contact Name:	Cyrus Youssefi			
	Phone Number	(916) 446-4040	Ext.:		
	Type of Financi	ing Deferred Develo	oper Fee		
	Is the Lender/S	ource Committed?	Yes		

10) Lender/Source			
Street Address			
City:			
Contact Name:			
Phone Number		Ext.:	
Type of Financ	ing		
Is the Lender/S	ource Committed?	No	

1

11) Lender/Source			
Street Address			
City:			
Contact Name:			
Phone Number		Ext.:	
Type of Financ	ing		
Is the Lender/S	Source Committed?	No	

12) Lender/Source

Street Address			
City:			
Contact Name:			
Phone Number		Ext.:	
Type of Financ	ing		
Is the Lender/S	Source Committed?	No	

III. PROJECT FINANCING - SECTION 2: PERMANENT FINANCING

A. Permanent Financing

List Below All Projected Sources Required To Complete Construction

	Name of Lender/Source	Term	Interest	Residual	Annual Debt	Amount of
		(months)	Rate	Receipts /	Service	Funds
				Deferred Pymt.		
1)	Assume HCD Loan	660	3.000%	Residual		\$1,855,000
2)	Assume HCD Accrued Interest	660		Residual		\$1,291,633
3)	Existing Operating Reserve					\$147,407
4)	Existing Replacement Reserve					\$84,475
5)	City of Bakersfield HOME	660	1.000%	Residual		\$1,500,000
6)						
7)						
8)						
9)						
10)						
11)						
12)						
Total Permanent Financing:					\$4,878,515	
				Total Tax	Credit Equity:	\$7,204,470
				Total Sources of I	Project Funds:	\$12,082,985

1)	Lender/Source	ce Assume HCD Loan			
	Street Address	2020 W. El Camino Ave., Suite 500			
	City:	Sacramento			
	Contact Name:	Steven Marshall			
	Phone Number	(916) 263-6115		Ext.:	
	Type of Financing Assumed HCD Loan				
	Is the Lender/Source Committed? Yes				

3)	Lender/Source Existing Operating Reserve				
	Street Address	Street Address 1724 10th Street, Suite 120			
	City:	Sacramento			
	Contact Name: Cyrus Youssefi				
	Phone Number (916) 446-4040 Ext.:				
	Type of Financing Existing Reserve				
	Is the Lender/S	Source Committed?	Yes		

5)	Lender/Source City of Bakersfield HOME					
	Street Address	1600 Truxton Aven	ue			
	City:	Bakersfield, CA				
	Contact Name:	Hayward Cox				
	Phone Number	(662) 852-7508		Ext.:		
	Type of Financ	ing HOME Loan				
	Is the Lender/S	ource Committed?		Yes		

7)	Lender/Source			
	Street Address			
	City:			
	Contact Name:			
	Phone Number		Ext.:	
	Type of Financ	ing		
	Is the Lender/S	ource Committed?	No	

- 2) Lender/Source Assume HCD Accrued Interest Street Address 2020 W. El Camino Ave., Suite 500 City: Sacramento Contact Name: Steven Marshall Phone Number (916) 263-6115 Ext.: Type of Financing Assumed HCD Loan Interest Is the Lender/Source Committed? Yes
- 4) Lender/Source Existing Replacement Reserve Street Address 1724 10th Street, Suite 120 City: Sacramento Contact Name: Cyrus Youssefi Phone Number (916) 446-4040 Ext.: Type of Financing Existing Reserve Is the Lender/Source Committed? Yes

6)	Lender/Source		
	Street Address		
	City:		
	Contact Name:		
	Phone Number		Ext.:
	Type of Financi	ing	
	Is the Lender/S	ource Committed?	No

8)	Lender/Source		
	Street Address		
	City:		
	Contact Name:		
	Phone Number		Ext.:
	Type of Financi	ing	
	Is the Lender/S	ource Committed?	No

9)	Lender/Source			
	Street Address			
	City:			
	Contact Name:			
	Phone Number		Ext.:	
	Type of Financ	ing		
	Is the Lender/S	ource Committed?	No	

10) Lender/Source		
Street Address		
City:		
Contact Name:		
Phone Number		Ext.:
Type of Financ	ing	
Is the Lender/S	ource Committed?	No

11) Lender/Source

Street Address	
City:	
Contact Name:	
Phone Number	Ext.:
Type of Financing	
Is the Lender/Source Committe	d? No

е

_,			
Street Address			
City:			
Contact Name:			
Phone Number		Ext.:	
Type of Financ	ing		
Is the Lender/S	ource Committed?	No	

III. PROJECT FINANCING - SECTION 3: INCOME INFORMATION

A. Low Income Units

(a)	(b)	(C)	(d)	(e)	(f)	(g)	(h)
	. ,	Proposed	Total Monthly		Monthly Rent		% of
Bedroom	Number of	Monthly Rent	Rents	Monthly	Plus Utilities	Area Median	Actual
Type(s)	Units	(Less Utilities)	(b x c)	Utility	(c + e)	Income	AMI
SRO/Studio	6	\$273	\$1,638	\$40	\$313	30%	30.0%
SRO/Studio	18	\$325	\$5,850	\$40	\$365	35%	35.0%
SRO/Studio	28	\$360	\$10,080	\$40	\$400	45%	38.3%
Total # Units:	52	Total:	\$17,568		Average:	39.8%	

Is this a resyndication project using hold harmless rent limits in the above table? <u>N/A</u> Hold harmless rents cannot exceed the federal set-aside current tax credit rent limits. Must use current rent limits for units included in the lowest income point category.

B. Manager Units

Projects with 16 or more Low-Income and Market-Rate Units must have one on-site manager's unit. Projects with at least 161 Low-Income and Market-Rate Units must provide a second on-site manager's unit, and one additional on-site manager's unit for each 80 Low-Income and Market-Rate Units beyond 161 units, up to a maximum of four on-site manager's units. Scattered site projects of 16 or more Low-Income and Market-Rate Units must have at least one manager's unit for the entire project, and at one manager's unit at each site consisting of 16 or more Low-Income and Market-Rate Units. Projects may employ full-time property management staff and provide an equivalent number of desk or security staff for the hours when the property management staff are not working.

(a)	(b)	(C)	(d)
		Proposed	Total Monthly
Bedroom	Number of	Monthly Rent	Rents
Type(s)	Units	(Less Utilities)	(b x c)
SRO/Studio	1		
Total # Units:	1	Total:	

No Project with desk or security staff in lieu of on-site manager unit(s) See TCAC Regulation Section 10325(f)(7)(J) for complete requirements.

C. Market Rate Units

(a)	(b)	(c)	(d)
		Proposed	Total Monthly
Bedroom	Number of	Monthly Rent	Rents
Type(s)	Units	(Less Utilities)	(b x c)
Total # Units:		Total:	

Aggregate Monthly Rents For All Units:	\$17,568
Aggregate Annual Rents For All Units:	\$210,816

D. Rental Subsidy Income/Operating Subsidy Complete spreadsheet "Subsidy Contract Calculation"

Number of Units Receiving Assistance:	
Length of Contract (years):	
Expiration Date of Contract:	
Total Projected Annual Rental Subsidy:	

E. Miscellaneous Income

Annual Income from La	\$5,724
Annual Income from Ve	\$3,180
Annual Interest Income:	
Other Annual Income:	
	\$8,904
Total An	\$219,720

F. Monthly Resident Utility Allowance by Unit Size

(utility allowances must be itemized and must agree with the applicable utility allowance schedule)

	SRO /					
	STUDIO	1 BR	2 BR	3 BR	4 BR	() BR
Space Heating:	\$11					
Water Heating:	\$6					
Cooking:	\$4					
Lighting:						
Electricity:						
Water:*						
Other: Electric	\$19					
Total:	\$40					

*PROJECTS PROPOSING UNITS WITH INDIVIDUAL WATER METERS MUST INCLUDE A WATER ALLOWANCE.

Name of PHA or California Energy Commission Providing Utility Allowances:

Housing Authority of the County of Kern

See Regulation Section 10322(h)(21) for type of projects that are allowed to use CUAC.

G. Annual Residential Operating Expenses

Administrative	Advertising:	\$2,500
	Legal:	\$1,000
	Accounting/Audit:	\$5,500
	Security:	\$2,500
	Other: Office	\$14,500
	Total Administrative:	\$26,000
		• • • • • • •
Management	Total Management:	\$28,620
Utilities	Fuel:	.
	Gas:	\$6,000
	Electricity:	\$12,000
	Water/Sewer:	\$37,000
	Total Utilities:	\$55,000
Payroll /	On-site Manager:	\$33,000
Payroll Taxes	Maintenance Personnel:	\$28,000
	Other: Taxes/Benefits	\$15,000
	Total Payroll / Payroll Taxes:	\$76,000
	Total Insurance:	\$12,000
Maintenance	Painting:	\$3,500
	Repairs:	\$16,000
	Trash Removal:	\$3,500
	Exterminating:	\$1,000
	Grounds:	\$8,000
	Elevator:	\$2,000
	Other: Supplies	\$7,640
	Total Maintenance:	\$41,640
Other Expenses	Other:	
	Other:	
	Other: (specify here)	

	Total Other Expenses:	
Other:	(specify here)	
Other:	(specify here)	
Other:	(specify here)	
Other:		
Other:		

Total Expenses

Total Annual Residential Operating Expenses:	\$239,260
Total Number of Units in the Project:	53
Total Annual Operating Expenses Per Unit:	\$4,514
Total 3-Month Operating Reserve:	\$163,458
Total Annual Transit Pass / Internet Expense (site amenity election):	
Total Annual Services Amenities Budget (from project expenses):	\$26,400
Total Annual Reserve for Replacement:	\$15,900
Total Annual Real Estate Taxes:	
Other (Specify):	
Other (Specify):	

H. Commercial Income*

Total Annual Commercial/Non-Residential Revenue:	
Total Annual Commercial/Non-Residential Expenses:	
Total Annual Commercial/Non-Residential Debt Service	
Total Annual Commercial/Non-Residential Net Income:	

*The Sources and Uses Budget must separately detail apportioned amounts for residential and commercial space. Separate cash flow projections shall be provided for residential and commercial space. Income from the residential portion of a project shall not be used to support any negative cash flow of a commercial portion, and commercial income should not support the residential portion (Sections 10322(h)(14), (22); 10327(g)(7)).

III. PROJECT FINANCING - SECTION 4: LOAN AND GRANT SUBSIDIES

A. Inclusion/Exclusion From Eligible Basis

Funding Sources If lender is not funding source, list source			Included in Eligible Basis	
	DME, CDBG, etc.) <u>NO</u>		Yes/No	Amount
	vestment Partnership	, ,	Yes	\$1,500,000
Commur	nity Development Bloc	k Grant (CDBG)	N/A	
RHS 514	ļ		N/A	
RHS 515	5		N/A	
RHS 516	5		N/A	
RHS 538	}		N/A	
HOPE V			N/A	
McKinney	-Vento Homeless Assista	ance Program	N/A	
MHSA			N/A	
MHP			N/A	
Housing	Successor Agency Fu	inds	N/A	
Taxable	bond financing		N/A	
FHA Ris	k Sharing loan?	No	N/A	
State:	HCD Loan Assumption		Yes	\$1,855,000
Local:	(specify here)		N/A	
Private:	(specify here)		N/A	
Other:	HCD Accrued Interest		No	\$1,291,633
Other:	(specify here)		N/A	
Other:	(specify here)		N/A	

B. Rental Subsidy Anticipated

Indicate By Percent Of Units Affected, Any Rental Subsidy Expected To Be Available To The Project.

Approval Date:	
Source:	
If Section 8:	(select one)
Percentage:	
Units Subsidized:	
Amount Per Year:	
Total Subsidy:	
Term:	

Approval Date:	
Source:	
If Section 8:	(select one)
Percentage:	
Units Subsidized:	
Amount Per Year:	
Total Subsidy:	
Term:	

C. Pre-Existing Subsidies (Acq./Rehab. or Rehab-Only projects)

Indicate The Subsidy Amount For Any Of The Following Currently Utilized By The Project.

Sec 221(d)(3) BMIR:		RHS 5	14:	
HUD Sec 236:		RHS 5	15:	
If Section 236, IRP?	N/A	RHS 5	21 (rent subsidy):	
RHS 538:		State /	Local:	
HUD Section 8:		Rent S	Sup / RAP:	
If Section 8:	(select one)		
HUD SHP:				
Will the subsidy continue?: No		Other:	(specify here)	
If yes enter amount:			Other amount:	

III. PROJECT FINANCING - SECTION 5: THRESHOLD BASIS LIMIT

A. Threshold Basis Limit

	Unit Size	Unit Basis Limit	No. of	Units	(Basis) X (No. of Units)
	SRO/STUDIO	\$196,718		3	\$10,426,054
	1 Bedroom	\$226,814		0	¢:0;:20;00 !
	2 Bedrooms	\$273,600			
	3 Bedrooms	\$350,208			
	4+ Bedrooms	\$390.154			
		TOTAL UNITS:	5	3	
		TOTAL UNADJUSTED THR	-	-	\$10,426,054
				Yes/No	····
(a)	Plus (+) 20% basis adius	stment for projects paid in whole	e or part out	No	
		a legal requirement for the pa		· · · · ·	
	state or federal prevailin				
	affiliated organization re				
	workers who are paid at	least state or federal prevailing	wages.		
	List source(s) or labor-at	filiated organization(s):			
<u> </u>	Plus (+) 5% basis adjust	ment for projects that certify that	at (1) they	No	
		abor agreement within the mea			
		e Public Contract Code, or (2) th			
		kforce as defined by Section 25	,		
		ode to perform all onsite work w			
		on in the building and construct			
(h)		ment for new construction proje		No	
(5)	required to provide parki	ng beneath residential units (no	ot "tuck	NO	
	under" parking) or throug				
	structure of two or more		5		
(c)	Plus (+) 2% basis adjust	ment for projects where a day of	are center	No	
(-)	is part of the developme				
(d)		ment for projects where 100 pe	rcent of the	No	
. ,		r Special Needs populations.			
(e)		adjustment for projects applyir	a under	No	
. ,		n 10326 of these regulations the			
	one or more of the featu	res in the section: Item (e) Feat	ures.		
(f)	Plus (+) the lesser of the	associated costs or up to a 15	% basis	No	
	adjustment for projects r	equiring seismic upgrading of e	xisting	<u>_</u>	
		e toxic or other environmental m	nitigation as		
	certified by the project a	rchitect or seismic engineer.			
	If Yes, select type: N/A				
(g)		ent impact fees required to be p		No	
	0	rtification from local entities as	0		
		IMPACT FEES ARE INELIGIB			
(h)		stment for projects wherein at le		No	
		units are serviced by an elevate			
(i)		stment for a project that is: (i) in		No	
		% threshold basis limit for a 2-			
		\$400,000; <u>AND</u> (ii) located in a			
		CAC/HCD Opportunity Area M	ap as		
	Highest or High Resource	ce.			
	1	TOTAL ADJUSTED THR	ESHOLD B		\$10,426,054
L					,,

HIGH COST TEST

Total Eligible Basis

Percentage of the Adjusted Threshold Basis Limit

\$8,096,974 77.661%

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Based on information presented in this application, this project is not held to TCAC regulation requirements for high cost projects.

	ITEM (e) Features
	/ REGULATION SECTION 10327(c)(5)(B) PRIOR TO COMPLETING THIS SECTION. TIONS BELOW ARE PRESENTED WITH ABRIDGED LANGUAGE.
<u>N/A</u> 1	Project shall have onsite renewable generation estimated to produce 50% or more of annual tenant electricity use. If combined available roof area is insufficient, project shall have onsite renewable generation based on at least 90% of the available solar accessible roof area. A project not availing itself of the 90% roof area exception may also receive an increase under paragraph (2) only if the renewable generation used to calculate each basis increase does not overlap. Threshold Basis Limit increase of 5%.
<u>N/A</u> 2	Project shall have onsite renewable generation estimated to produce 75% or more of annual common area electricity use. If combined available roof area is insufficient, project shall have onsite renewable generation based on at least 90% of the available solar accessible roof area. A project not availing itself of the 90% roof area exception may also receive an increase under paragraph (1) only if the renewable generation used to calculate each basis increase does not overlap. Threshold Basis Limit increase of 2%.
<u>N/A</u> 3	Newly constructed project buildings shall be 15% or more energy efficient than 2016 Energy Efficiency Standards (CA Code of Regulations, Title 24, Part 6), except that if the local department has determined that building permit applications submitted on or before December 31, 2016 are complete, then newly constructed project buildings shall be 15% or more energy efficiency than the 2013 Energy Efficiency Standards (CA Code of Regulations, Title 24, Part 6). Threshold Basis Limit increase of 4%.
<mark>N/A</mark> 4	Rehabilitated project buildings shall have an 80% decrease in estimated annual energy use (or improvement in energy efficiency) in the HERS II post rehabilitation. Threshold Basis Limit increase 4%.
<u>N/A</u> 5	Use no irrigation at all, irrigate only with reclaimed water, greywater, or rainwater (excluding water used for community gardens), or irrigate with reclaimed water, greywater, or rainwater in an amount that annually equals or exceeds 20,000 gallons or 300 gallons per unit, whichever is less. Threshold Basis Limit increase 1%.
<mark>N/A</mark> 6	Community gardens of at least 60 square feet per unit. Permanent site improvements that provide a viable growing space within the project. Threshold Basis Limit increase 1%.
<mark>N/A</mark> 7	Install bamboo, stained concrete, cork, salvaged or FSC-Certified wood, natural linoleum, natural rubber, or ceramic tile in all kitchens, living rooms, and bathrooms (where no VOC adhesives or backing is also used). Threshold Basis Limit increase 1%.
<mark>N/A</mark> 8	Install bamboo, stained concrete, cork, salvaged or FSC-Certified wood, natural linoleum, natural rubber, or ceramic tile in all common areas (where no VOC adhesives or backing is also used). Threshold Basis Limit increase 2%.
<mark>N/A</mark> 9	For new construction projects only, meet all requirements of the U.S. Environmental Protection Agency Indoor Air Plus Program. Threshold Basis Limit increase 2%.

IV SOURCES AND USES BUDGET -	RCES AND USES BUDGET - SECTION 1: SOURCES AND USES BUDGET																		
	CLOTION I. O				1)Assume	2)Assume	3)Existing	4)Existing	5)City of	6)	7)	8)	9)	10)	11)	12)			
					HCD Loan	HCD Accrued	Operating	Replacement	Bakersfield										
	TOTAL			TAX CREDIT		Interest	Reserve	Reserve	HOME									70% PVC for	30% PVC for
	PROJECT COST	RES. COST	COM'L. COST	EQUITY													SUBTOTAL	New Const/Rehab	30% PVC for Acquisition
LAND COST/ACQUISITION																			
¹ Land Cost or Value	\$45,750	\$45,750)		\$45,750												\$45,750		
² Demolition																			
Lega Land Lease Rent Prepaymen																			
¹ Total Land Cost or Value		\$45,750)		\$45,750												\$45,750		
Existing Improvements Value		\$1,809,250)		\$1,809,250												\$1,809,250		\$1,754,250
² Off-Site Improvements																			
Total Acquisition Cos	t \$1,809,250	\$1,809,250			\$1,809,250												\$1,809,250		\$1,754,250
Total Land Cost / Acquisition Cost Predevelopment Interest/Holding Cost		\$1,855,000)		\$1,855,000												\$1,855,000		
Assumed, Accrued Interest on Existing Deb		\$1,291,633	3			\$1,291,633											\$1,291,633		
(Rehab/Acq)		••••••				••••											••••••		
Excess Purchase Price Over Appraisa	1																		
REHABILITATION Site Work	\$150,512	\$150,512		\$150,512													\$150,512	\$150,512	
Structures		\$3,350,222		\$1,850,222					\$1,500,000								\$3,350,222	\$3,350,222	
General Requirements				\$210,044					• ••••••								\$210,044	\$210,044	
Contractor Overhead		\$74,216		\$74,216													\$74,216	\$74,216	
Contractor Profi Prevailing Wages		\$222,647		\$222,647													\$222,647	\$222,647	
General Liability Insurance		\$25,000		\$25,000													\$25,000	\$25,000	
Other: Construction Insurance	2																		
Total Rehabilitation Costs		\$4,032,640		\$2,532,640					\$1,500,000								\$4,032,640	\$4,032,640	
Total Relocation Expenses	\$400,000	\$400,000		\$400,000													\$400,000	\$400,000	
Site Work	<																		
Structures	6																		
General Requirements																			
Contractor Overhead Contractor Profi																	-		
Prevailing Wages																			
General Liability Insurance																			
Other: (Specify)																		
Total New Construction Costs ARCHITECTURAL FEES	6																		
Desigr	\$100,000	\$100,000	0	\$100,000													\$100,000	\$100,000	
Supervision																			
Total Architectural Costs		\$100,000		\$100,000													\$100,000	\$100,000	
Total Survey & Engineering CONSTRUCTION INTEREST & FEES	\$25,000	\$25,000	,	\$25,000													\$25,000	\$25,000	
Construction Loan Interest		\$85,000		\$85,000													\$85,000	\$85,000	
Origination Fee		\$36,000)	\$36,000													\$36,000	\$36,000	
Credit Enhancement/Application Fee Bond Premium																	-		
Title & Recording		\$35,000)	\$35,000													\$35,000	\$35,000	
Taxes	\$10,000	\$10,000)	\$10,000													\$10,000	\$10,000	
Insurance	\$20,000	\$20,000	0	\$20,000													\$20,000	\$20,000	
Other: (Specify) Other: (Specify)																			
Total Construction Interest & Fees	\$186,000	\$186,000		\$186,000													\$186,000	\$186,000	
PERMANENT FINANCING																			
Loan Origination Fee																			
Credit Enhancement/Application Fee Title & Recording																			
Taxes																			
Insurance																			
Other: (Specify) Other: (Specify)																			
Total Permanent Financing Costs	6																		
Subtotals Forward		\$7,890,273	3	\$3,243,640	\$1,855,000	\$1,291,633		1	\$1,500,000		-	t			1		\$7,890,273	\$4,743,640	\$1,754,250
LEGAL FEES																			
Lender Legal Paid by Applican				\$40,000													\$40,000	\$40,000	
Other: (Specify) Total Attorney Costs				\$100,000 \$140,000													\$100,000 \$140,000	\$75,000 \$115,000	
RESERVES	\$140,000	\$140,000		\$140,000													\$140,000	\$110,000	
Rent Reserves																			
Capitalized Rent Reserves		60.4 (T						804 4==									004		
Required Capitalized Replacement Reserve 3-Month Operating Reserve		\$84,475 \$163,458		\$163,458				\$84,475									\$84,475 \$163,458		
Other: Capitalized Operating Subsidy	\$2,200,000	\$2,200,000)	\$2,052,593			\$147,407										\$2,200,000		
Total Reserve Costs				\$2,216,051			\$147,407	\$84,475									\$2,447,933		
APPRAISAL	60.000	#C COO		60.000													RC 000	RC 000	
Total Appraisal Costs Total Contingency Cost				\$6,000 \$344,500													\$6,000 \$344,500	\$6,000 \$344,500	
	φ υττ ,300	9044,000		ψ344,300													φ044,000	\$344,300	

IV. SOURCES AND USES BUDGET - S	SECTION 1: SC	OURCES AND	USES BUDGE	Г	Permanent Sources							-							
					1)Assume	2)Assume	3)Existing	4)Existing	5)City of	6)	7)	8)	9)	10)	11)	12)			
					HCD Loan	HCD Accrued	Operating	Replacement	Bakersfield										
	TOTAL					Interest	Reserve	Reserve	HOME									70% PVC for	
	PROJECT			TAX CREDIT														New	30% PVC for
	COST	RES. COST	COM'L. COST	EQUITY													SUBTOTAL	Const/Rehab	Acquisition
OTHER PROJECT COSTS																			
TCAC App/Allocation/Monitoring Fees	\$57,380	\$57,380	1	\$57,380													\$57,380		
Environmental Audit	\$30,000	\$30,000		\$30,000													\$30,000	\$30,000	
Local Development Impact Fees																			
Permit Processing Fees	\$50,000	\$50,000		\$50,000													\$50,000	\$50,000	
Capital Fees																			
Marketing	\$63,315			\$63,315													\$63,315		
Furnishings	\$20,000	\$20,000		\$20,000													\$20,000	\$20,000	
Market Study	\$10,000	\$10,000		\$10,000													\$10,000	\$10,000	
Accounting/Reimbursable																			
Soft Cost Contingency	\$100,000	\$100,000		\$100,000													\$100,000	\$100,000	
Other: Construction Audit	\$20,000	\$20,000		\$20,000													\$20,000	\$20,000	
Other: (Specify)																			
Other: (Specify)																			
Other: (Specify)																			
Other: (Specify)																			
Total Other Costs	\$350,695	\$350,695		\$350,695													\$350,695	\$230,000	
SUBTOTAL PROJECT COST	\$11,179,401	\$11,179,401		\$6,300,886	\$1,855,000	\$1,291,633	\$147,407	\$84,475	\$1,500,000								\$11,179,401	\$5,439,140	\$1,754,250
DEVELOPER COSTS																			
Developer Overhead/Profit	\$903,584	\$903,584		\$903,584													\$903,584	\$815,871	\$87,713
Consultant/Processing Agent																			
Project Administration																			
Broker Fees Paid to a Related Party																			
Construction Oversight by Developer																			
Other: (Specify)																			
Total Developer Costs	\$903,584	\$903,584		\$903,584			-										\$903,584	\$815,871	\$87,713
TOTAL PROJECT COST				\$7,204,470	\$1,855,000	\$1,291,633	\$147,407	\$84,475	\$1,500,000								\$12,082,985	\$6,255,011	\$1,841,963
Note: Syndication Costs shall NOT be inc						-		-							Bridge Loan		g Construction:		
Calculate Maximum Developer Fee using the												-				Tota	al Eligible Basis:	\$6,255,011	\$1,841,963
DOUBLE CHECK AGAINST PERMANENT	FINANCING TO	TALS:		\$7,204,470	\$1,855,000	\$1,291,633	\$147,407	\$84,475	\$1,500,000										

Funding sources and costs should be aligned appropriately. For example, public funding sources for land purchase or construction costs should be shown as paying for these costs. Do not randomly select funding sources for line item costs if they have a dedicated source of payment.

¹ Required: evidence of land value (see Tab 1). Land value must be included in Total Project Cost and Sources and Uses Budget (includes donated or leased land). Except for non-competitive projects with donated land, TCAC will not accept a budget with a nominal land value. Please refer to the TCAC website for additional information and guidance.
² Required: include a detailed explanation of *Demolition* and *Offsite Improvements* requirements as well as a cost breakdown in Attachment 12, Construction and Design Description.

Note: The conditional formatting embedded in this Sources and Uses Budget workbook tests only for mathematical errors, i.e. whether sum total of Sources (Column R) matches Total Project Cost (Column B) and whether each source listed in the Sources and Uses Budget workbook (Row 103) matches that of Permanent Financing in the Application workbook (Row 106). The conditional formatting does NOT test for any regulatory threshold or feasibility requirements. Applicants are advised to conduct their own due diligence and not rely upon the conditional formatting in this workbook.

FOR PLACED IN SERVICE APPLICATION SUBMISSIONS:

SYNDICATION (Investor & General Partner))	CERTIFICATION BY OWNER:							
Organizational Fee		As owner(s) of the above-referenced low-income housing project, I certify under penalty	of perjury, that the project costs contained herein are, to the bes	t of my knowledge, accurate and actual costs associated with the construction, acquisition					
Bridge Loan Fees/Exp.		and/or rehabilitation of this project and that the sources of funds shown are the only fun	ds received by the Partnership for the development of the project	. I authorize the California Tax Credit Allocation Committee to utilize this information to					
Legal Fees		calculate the low-income housing tax credit.							
Consultant Fees									
Accountant Fees									
Tax Opinion									
Other		Signature of Owner/General Partner	Date						
Total Syndication Costs									
		Printed Name of Signatory	Title of Signatory	_					
CERTIFICATION OF CPA/TAX PROFE		and the second	Laste Barrier III. An an anna Laste Iata						
As the tax professional for the above	As the tax professional for the above-referenced low-income housing project, I certify under penalty of perjury, that the percentage of aggregate basis financed by tax-exempt bonds is:								

Signature of Project CPA/Tax Professional

Date

V. BASIS AND CREDITS - SECTION 1: BASIS AND CREDITS

Determination of Eligible and Qualified Basis

A. Basis and Credits

	70% PVC for New Const/ Rehab	30% PVC for Acquisition
Total Eligible Basis:	\$6,255,011	\$1,841,963
Ineligible Amounts		
Subtract All Grant Proceeds Used to Finance Costs in Eligible Basis:		
Subtract Non-Qualified Non-Recourse Financing:		
Subtract Non-Qualifying Portion of Higher Quality Units:		
Subtract Photovoltaic Credit (as applicable):		
Subtract Historic Credit (residential portion only):		
Subtract Ineligible Basis related to Excess Parking:		
Subtract (specify other ineligible amounts):		
Total Ineligible Amounts:		
Total Eligible Basis Amount Voluntarily Excluded:		
Total Basis Reduction:		
Total Requested Unadjusted Eligible Basis:	\$6,255,011	\$1,841,963
Total Adjusted Threshold Basis Limit:	\$10,42	26,054
*Qualified Census Tract or Difficult to Develop Area Adjustment:	130%	100%
Total Adjusted Eligible Basis:	\$8,131,515	\$1,841,963
Applicable Fraction:	100%	100%
Qualified Basis:	\$8,131,515	\$1,841,963
Total Qualified Basis:	\$9,97	3,477

*130% boost if your project is located in a DDA or QCT, or Reg. Section 10317(d) as applicable.

(Boost is auto calculated from your selection in: II. APPLICATION - SECTION 2: GENERAL AND SUMMARY INFORMATION - B)

B. Determination of Federal Credit

	New Const/ Rehab	Acquisition	
Qualified Basis:	\$8,131,515	\$1,841,963	
*Applicable Percentage:	9.00% 3.25%		
Subtotal Annual Federal Credit:	\$731,836 \$59,864		
Total Combined Annual Federal Credit:	\$791	1,700	

* Applicants are required to use these percentages in calculating credit at the application stage.

Determination of Minimum Federal Credit Necessary For Feasibi Total Project Cost Permanent Financing Funding Gap Federal Tax Credit Factor		\$12,082,985 \$4,878,515 \$7,204,470 \$0.91000	
Federal tax credit factor must be at least \$1.00 for self-syndication pro at least \$0.85 for all other projects.	jects or		
Total Credits Necessary for Feasibility Annual Federal Credit Necessary for Feasibility Maximum Annual Federal Credits Equity Raised From Federal Credit		\$7,917,000 \$791,700 \$791,700 \$7,204,470	
Remaining Funding Gap		\$0	
If Applying For State Credit Complete Sect	ion (D) & (E)		_
Determination of State Credit State Credit Basis	NC/Rehab \$6,255,011	Acquisition \$1,841,963	

New construction or rehabilitation basis only; No acquisition basis except for At-Risk projects eligible for State Credit on the acquisition basis at the 0.13 factor when no 130% basis increase is used

Factor Amount Maximum Total State Credit

C.

D.

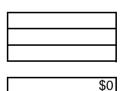
30%	13%
\$1,876,503	\$0

E. Determination of Minimum State Credit Necessary for Feasibility State Tax Credit Factor

State tax credit factor must be at least \$0.80 for "certified" state credits; at least \$0.65 for self-syndication projects; or at least \$0.60 for all other projects

State Credit Necessary for Feasibility Maximum State Credit Equity Raised from State Credit

Remaining Funding Gap



VI. POINTS SYSTEM - SECTION 1: POINTS SYSTEM
--

A.

Α.	General Partner and Management Company Characteristics	Maximum 9 Points
	A(1) General Partner Experience General Partner Name:	6 Points
	Cyrus Youssefi, Individually	
	Select from ONE of the following two options:	
	5 or more projects in service more than 3 years, including 1 in service more than 5 years and 2 California LIHTC	projects
	Special Needs housing type project opting for 5 project experience category: N/A	
	For Special Needs housing type projects applying through the Nonprofit or Special Needs set-asides on	ly:
	(select one if applicable)	
	To qualify for this option, all projects must qualify as Special Needs. The California LIHTC project need special Needs projects.	not be one of the
	To receive points under this subsection for projects in existence for more than 3 years from the filing deadline da certification from a 3rd party certified public accountant (CPA) that the projects for which points are requested has operating cash flow from typical residential income alone (e.g. rents, rental subsidies, late fees, forfeited deposit each development's last financial statement has been prepared and have funded reserves in accordance with the any applicable loan documents. This certification must list the specific projects for which the points are being rec may be in the form of an agreed upon procedure report that includes funded reserves as of the report date, which application deadline, unless the general partner or key person has no current projects which are eligible for point shall be after the date from which the general partner, a similar certification must be submitted with respect to the last proposed general partner, along with verification of the number of years that the project was owned by that gene must list the specific projects for which the points are being requested. For tribal applicants contracting with a de general partner to receive points, see Reg. Section 10325(c)(1) and Checklist Tab 21.	we maintained a positive s, etc.) for the year in which e partnership agreement and juested. The CPA certification n shall be within 60 days of the is in which case the report date btain points for projects ast full year of ownership by the ral partner. This certification
	Total Points for General Pa	artner Experience: 6
	A(2) Management Company Experience	3 Points
	Select from ONE of the following two options:	
	11 or more projects managed more than 3 years, including 2 California LIHTC projects	
	Special Needs housing type project opting for 11 project experience category:	/ <mark>A_</mark>

For Special Needs housing type projects applying through the Nonprofit or Special Needs set-asides only: (select one if applicable)

To qualify for this option, all projects must qualify as Special Needs. The California LIHTC project need not be one of the Special Needs projects.

Management Company Name:

CFY Development, Inc.

Total Points for Management Company Experience: 3

Points in subsections (A) and (B) above will be awarded in the highest applicable category and are not cumulative. For maximum points in either subsection (A) or (B) above, a completed application attachment for the general partner or for the management agent, respectively, must be provided. For points to be awarded in subsection (B), an enforceable management agreement executed by both parties for the subject application must be submitted at the time of application. "Projects" as used in this subsections (A) and (B) means multifamily, rental, affordable developments of over 10 affordable units that are subject to a recorded regulatory agreement or, in the case of housing on tribal lands, where federal HUD funds have been utilized in affordable rental developments. General Partner and Management Company experience points may be given based on the experience of the principals involved, or on the experience of municipalities or other nonprofit entities that have experience but have formed single-asset entities for each project in which they have participated, notwithstanding that the entity itself would not otherwise be eligible for such points.

Alternatively, a management company may receive 2 points if it provides evidence that the management agent assigned to the project, either onsite or with management responsibilities for the site, has been certified, prior to application deadline, by a housing tax credit certification examination by a nationally recognized housing tax credit compliance entity and be on a list maintained by the Committee. These points may substitute for other management company experience but will not be awarded in addition to such points.

General partners and management companies with fewer than 2 active California LIHTC projects for more than 3 years, and general partners and management companies for projects requesting points under the special needs categories with no active California LIHTC projects for more than 3 years, should refer to Regulation Section 10325(c)(1) and Checklist Items Tabs 21 and 22 for additional requirements.

Total Points for General Partner & Management Company Experience: 9

B. Housing Needs

Maximum 10 Points

Special Needs Select one if project is a scattered site acquisition and/or rehabilitation : N/A 10 Points

Total Points for Housing Needs: 10

C. Site & Service Amenities

C(1) Site Amenities

Amenities must be appropriate to the tenant population served. To receive points the amenity must be in place at the time of application. TCAC Regulation Sections 10325(c)(4)(A), 10325(c)(4)(A)(1) and 10325(c)(4)(A)(5) provide information on the limited exceptions to this requirement. The application must include a map scaled for distance using a standardized radius from the development site as determined by the Committee. Measurement from the project to a site must not cross significant physical barriers. The map must show the distance of the site amenities from the development site. An application proposing a project located on multiple scattered sites shall be scored proportionately in the site and service amenities based upon (i) each site's score, and (ii) the percentage of units represented by each site, except that for scattered site projects of less than 20 units, service amenities shall be scored in the aggregate across all sites. Applicants must provide color photographs, a contact person and a contact telephone number for each requested site amenity. Any inaccurate information will be subject to negative points. No more than 15 points will be awarded in this category. Only one point award will be available in each of the subcategories (a-h) listed below. Site amenity points are not applicable to projects that apply and are awarded under the Native American apportionment. However, for those applicates unsuccessful in the apportionment and considered under the Rural set-aside, site amenity scoring will be applicable.

Amenities may include:

a) Transit

	(i)	Located where there is a bus rapid transit station, light rail station, commuter rail station, ferry terminal, station, or public bus stop within 1/3 mile of the project site with service at least every 30 minutes during the hours of 7-9 a.m. and 4-6 p.m. Monday through Friday (or at least two departures during each peak period for the commuter rail station or ferry terminal), and the project's density exceeds 25 units per acre.	7 Points
	(ii)	The project site is within 1/3 mile of a bus rapid transit station, light rail station, commuter rail station, ferry terminal, bus station, or public bus stop with service at least every 30 minutes during the hours of 7-9 a.m. and 4-6 p.m. Monday through Friday (or at least two departures during each peak period for the commuter rail station or ferry terminal).	6 Points
	(iii)	The project site is within 1/2 mile of a bus rapid transit station, light rail station, commuter rail station, ferry terminal, bus station, or public bus stop with service at least every 30 minutes during the hours of 7-9 a.m. and 4-6 p.m. Monday through Friday (or at least two departures during each peak period for the commuter rail station or ferry terminal).	5 Points
	(iv)	The project site is within 1/3 mile of a bus rapid transit station, light rail station, commuter rail station, ferry terminal, bus station, or public bus stop. (For rural set-aside projects, these points may be awarded where van or dial-a-ride service is provided to tenants.)	4 Points
	(v)	The project site is within 1/2 mile of a bus rapid transit station, light rail station, commuter rail station, ferry terminal, bus station, or public bus stop.	3 Points
	Sele	ect one: (i)	
		ddition to meeting one of the categories above (i through v), points are available to applicants committing rovide residents free transit passes or discounted passes to each rent restricted unit for at least 15 years:	
		Select one: N/A	
N/A		A private bus or transit system providing free service may be substituted with prior approval from the CTCAC Executive Director. This prior approval must be received before the application deadline and the bus or transit system must meet the relevant headway and distance criteria stated above. If pre-approved,	

select applicable point category above.

Total Points for Transit Amenity: 7

	The site is within 1/2 mile of a public park (1 mile for Rural set-aside projects) (not including school grounds unless there is a bona fide, formal joint-use agreement between the jurisdiction responsible for the park's/recreation facilities and the school district or private school providing availability to the general public of the school grounds and/or facilities) or a community center accessible to the general public.	3 Points
	Joint-use agreement (if yes, please provide a copy) <u>N/A</u>	
(ii)	The site is within 3/4 mile (1.5 miles for Rural set-aside).	2 Points
Sel	ect one: (ii)	
	Total Points for Public P	ark Amenity:
c) Bo	ok-Lending Public Library	
(i)	The site is within 1/2 mile of a book-lending public library that also allows for inter-branch lending when in a multi-branch system (1 mile for Rural set-aside projects).	3 Points
(ii)	The site is within 1 mile of a book-lending public library that also allows for inter-branch lending when in a multi-branch system (2 miles for Rural set-aside projects).	2 Points
Sel	ect one: (ii)	
	Total Points for Public Libr	ary Amenity:
(i)	The site is within 1/2 mile of a full scale grocery store/supermarket of at least 25,000 gross interior square feet where staples, fresh meat, and fresh produce are sold (1 mile for Rural set-aside projects).	5 Points
(ii)	The site is within 1 mile of a full scale grocery store/supermarket of at least 25,000 gross interior square feet where staples, fresh meat, and fresh produce are sold (2 mile for Rural set-aside projects).	4 Points
(iiii)	The site is within 1.5 mile of a full scale grocery store/supermarket of at least 25,000 gross interior square feet where staples, fresh meat, and fresh produce are sold (3 mile for Rural set-aside projects).	3 Points
()		
	The site is within 1/4 mile of a neighborhood market of 5,000 gross interior square feet or more where staples, fresh meat, and fresh produce are sold (1/2 mile for Rural set-aside projects).	4 Points
(iv)	The site is within 1/4 mile of a neighborhood market of 5,000 gross interior square feet or more	4 Points 3 Points
(iv) (v)	The site is within 1/4 mile of a neighborhood market of 5,000 gross interior square feet or more where staples, fresh meat, and fresh produce are sold (1/2 mile for Rural set-aside projects). The site is within 1/2 mile of a neighborhood market of 5,000 gross interior square feet or more	
(iv) (v) (vi)	The site is within 1/4 mile of a neighborhood market of 5,000 gross interior square feet or more where staples, fresh meat, and fresh produce are sold (1/2 mile for Rural set-aside projects). The site is within 1/2 mile of a neighborhood market of 5,000 gross interior square feet or more where staples, fresh meat, and fresh produce are sold (1 mile for Rural set-aside projects). The site is within 1/2 mile of a neighborhood market of 5,000 gross interior square feet or more where staples, fresh meat, and fresh produce are sold (1 mile for Rural set-aside projects).	3 Points

e) Public Elementary, Middle, or High School	
(i) For a qualifying development, the site is within 1/4 mile of a public elementary school; 1/2 mile of a public middle school; or 1 mile of a public high school (an additional 1/2 mile for each public school type for Rural set-aside projects), and the site is within the attendance area of that school.	3 Points
(ii) The site is within 3/4 mile of a public elementary school; 1 mile of a public middle school; or 1.5 miles of a public high school (an additional 1 mile for each public school type for Rural set- aside projects), and the site is within the attendance area of that school.	2 Points
Select one: N/A	
Total Points for Public Elementary, Middle, or High S	chool Amenity:
f) Senior Developments: Daily Operated Senior Center	· · · ·
 (i) For a senior development the project site is within 1/2 mile of a daily operated senior center or a facility offering daily services to seniors (not on the project site) (1 mile for Rural set- aside). 	3 Points
(ii) The project site is within 3/4 mile of a daily operated senior center or a facility offering daily services to seniors (not on the project site) (1.5 miles for Rural Set-aside).	2 Points
Select one: N/A	
Total Points for Daily Operated Senior C	Center Amenity:
g) Special Needs Development: Population Specific Service Oriented Facility	
(i) For a special needs development , the site is located within 1/2 mile of a facility that operates to serve the population living in the development.	3 Points
(ii) The project site is located within 1 mile of a facility that operates to serve the population living in the development.	2 Points
Select one: (i)	
Total Points for Population Specific Service Oriented Fa	acility Amenity:
h) Medical Clinic or Hospital	
(i) The site is within 1/2 mile (1 mile for Rural Set-aside) of a qualifying medical clinic with a physician, physician's assistant, or nurse practitioner onsite for a minimum of 40 hours each week, or hospital (not merely a private doctor's office).	3 Points
(ii) The site is within 1 mile (1.5 miles for Rural Set-aside) of a qualifying medical clinic with a physician, physician's assistant, or nurse practitioner onsite for a minimum of 40 hours each week, or hospital (not merely a private doctor's office).	2 Points
Select one: (i)	
Total Points for Medical Clinic or Ho	spital Amenity:
i) Pharmacy	
(i) The site is within 1/2 mile of a pharmacy (1 mile for Rural Set-aside). (This category may be combined with the other site amenities above).	2 Points
(ii) The site is within 1 mile of a pharmacy (2 miles for Rural Set-aside). (This category may be combined with the other site amenities above).	1 Point
Select one:(i)	

(i)	High speed internet service with a 1.5 megabits/second capacity provided in each Low-Income Unit free of charge to the tenants for a minimum of 15 years, and available within 6 months of the project's placed-in-service date. If internet service is selected, it must be provided even if it is not needed for points.	2 Points
(ii)	Rural set-aside only: High speed internet service with a 1.5 megabits/second capacity provided in each unit free of charge to the tenants for a minimum of 15 years, and available within 6 months of the project's placed-in-service date. If internet service is selected, it must be provided even if it is not needed for points.	3 Points
0.4	ect one: N/A	
Sei	Total Points for Inter	rnet Service:
		rnet Service:
	Total Points for Intel	
k) Hiç (i)	Total Points for Inter phest or High Resources Area The project is a new construction large family project, except for an inclusionary project as defined in Section 10325(c)(9)(C), and the site is located in a census tract designated on the TCAC/HCD	rnet Service: 8 Points

Site Amenity Contact List:

Amenity Name:
Address:
City, Zip
Contact Person:
Phone:
Amenity Type:
Website:
Distance in miles:

Amenity Name: Address: City, Zip Contact Person: Phone: Amenity Type: Website: Distance in miles:

Amenity Name: Address: City, Zip Contact Person: Phone: Amenity Type: Website: Distance in miles:

Amenity Name: Address: City, Zip Contact Person: Phone: Amenity Type: Website: Distance in miles:

Amenity Name: Address:

City, Zip Contact Person: Phone: Amenity Type: Website: Distance in miles: Transit Center & Bus Stops Chester Ave., & 1st Street Bakersfield 93301 Operator (661) 869-2438 Ext.: Transit Station/Transit Stop www.getbus.org .25 mile

Central Park 21st & 19th Street Bakersfield 93301 Diana Hoover, Director (661) 326-3600 Ext.: Public Park http://www.bakersfieldcity.us/gov/v .75 mile

Jastro Park 2900 Truxtun Ave. Bakersfield 93301 Diana Hoover, Director (661) 326-3600 Ext.: Public Park http://www.bakersfieldcity.us/gov/w. .75 mile

Beale Library 701 Truxtun Ave. Bakersfield 93301 http://www.kerncountylibrary.org/ (661) 868-0701 Ext.: Book-Lending Public Library http://www.kerncountylibrary.org/f 1 mile

Smart & Final Grocery Store 1725 Golden State Hwy.

Bakersfield 93301 Store Manager (661) 326-7945 Ext.: Grocery/Farmers' Market https://locations.smartandfinal.com Amenity Name: Address: City, Zip Contact Person: Phone: Amenity Type: Website: Distance in miles:

Amenity Name: Address: City, Zip Contact Person: Phone: Amenity Type: Website: Distance in miles:

Amenity Name: Address: City, Zip Contact Person: Phone: Amenity Type: Website: Distance in miles:

Amenity Name: Address: City, Zip Contact Person: Phone: Amenity Type: Website: Distance in miles:

Amenity Name: Address:

City, Zip Contact Person: Phone: Amenity Type: Website: Distance in miles: City of Bakersfield Human Resours 1600 Truxtun Ave. Bakersfield 93301 adminhrs@bakersfieldcity.us (661) 326-3773 Ext.: Specific Service Oriented Facility http://www.bakersfieldcity.us/gov/di .5 mile

Salvation Army Family Store & Dor 190 19th Street Bakersfield 93301 Ray.McGonigle@usw.salvationarn (661) 325-8626 Ext.: Specific Service Oriented Facility http://bakersfield.satruck.org/ .5 mile

Salvation Army Adult Rehab Cente 200 19th Street bakersfield 93301 Ray.McGonigle@usw.salvationarm (661) 325-8626 Ext.: Specific Service Oriented Facility https://bakersfieldarc.salvationarmy .5 mile

Mercy Hospital of Downtown 2215 Truxtun Ave. Bakersfield 93301 Operator (661) 632-5000 Ext.: Medical Clinic/Hospital https://locations.dignityhealth.org/m .5 mile

Rite Aid Pharmacy 1601 23rd Street

Bakersfield 93301 Pharmacist (661) 324-8974 Ext.: Pharmacy https://locations.riteaid.com/locatio .5 mile

C(2) Service Amenities

Projects that provide high-quality services designed to improve the quality of life for tenants are eligible to receive points for service amenities. Services must be appropriate to meet the needs of the tenant population served and designed to generate positive changes in the lives of tenants. An application proposing a project located on multiple scattered sites (all sites within a five-mile diameter range) shall be scored proportionately in the site and service amenities based upon (i) each site's score, and (ii) the percentage of units represented by each site, except that for scattered site projects of less than 20 units, service amenities shall be scored in the aggregate across all sites.

Except as provided below and in Reg. Section 10325(c)(4)(B), in order to receive points in this category physical space for service amenities must be available when the development is placed-in-service. Services space must be located inside the project and provide sufficient square footage, accessibility and privacy to accommodate the proposed services. The amenities must be available within 6 months of the project's placed-in-service date. Applicants must commit that services will be provided for a period of 15 years.

All services must be of a regular and ongoing nature and provided to tenants free of charge (except for day care services or any charges required by law). Services must be provided on-site except that projects may use off-site services within 1/2 mile of the development (1 1/2 mile for Rural set-aside projects) provided that they have a written agreement with the service provider enabling the development's tenants to use the services free of charge (except for day care and any charges required by law) and that demonstrate that provision of on-site services would be duplicative. All organizations providing services for which the project is claiming service amenities points must have at least 24 months experience providing services to one of the target populations to be served by the project.

Items 1 through 6 are applicable to Large Family, Senior, and At-Risk projects. Items 7 through 12 are applicable to Special Needs projects. Special needs projects with 75% or more but less than 100% special needs units must demonstrate that all tenants will receive an appropriate level of services. Special needs projects with less than 75% special needs units will be scored proportionately in the service amenity category based upon (i) the services provided to special needs and non-special needs units, respectively; and (ii) the percentage of units represented by special needs and non-special needs units, respectively. Items 1 through 12 are mutually exclusive. One proposed services may not receive points under two different categories, except in the case of proportionately-scred services for special needs projects.

Applications must include a services sources and uses budget clearly describing all anticipated income and expenses associated with the services program and that aligns with the services commitments provided (i.e. contracts, MOUs, letters, etc.) Applications shall receive points for services only if the proposed services budget adequately accounts for the level of service. The budgeted amount must reasonably be expected to cover the costs of the proposed level of service. **PLEASE REFER TO REGULATION SECTION 10325(c)(5)(B) FOR COMPLETE SERVICE AMENITY POINTS REQUIREMENTS.**

No more than 10 points will be awarded in this category. **The service budget spreadsheet must be completed.** Amenities may include, but are not limited to:

April 9, 2018 Version

a) Larg	e F	amily, Senior, At-Risk projects:	
		Service Coordinator. Responsibilities must include, but are not limited to: (a) providing tenants with information about available services in the community, (b) assisting tenants to access services through referral and advocacy, and (c) organizing community-building and/or other enrichment activities for tenants (such as holiday events, tenant council, etc.). Minimum ratio of 1 Full Time Equivalent (FTE) Service Coordinator to 600 bedrooms.	5 points
N/A		Service Coordinator as listed above, except: Minimum ratio of 1 FTE Service Coordinator to 1,000 bedrooms.	3 points
N/A	(2)	Other Services Specialist. Must provide individualized assistance, counseling and/or advocacy to tenants, such as to assist them to access education, secure employment, secure benefits, gain skills or improve health and wellness. Includes, but is not limited to: Vocational/Employment Counselor, ADL or Supported Living Specialist, Substance Abuse or Mental Health Counselor, Peer Counselor, Domestic Violence Counselor. Minimum ratio of 1 FTE Services Specialist to 600 bedrooms.	5 points
N/A		Other Services Specialist as listed above, except: Minimum ratio of 1 FTE Services Specialist to 1,000 bedrooms.	3 points
N/A	(3)	Adult educational, health and wellness, or skill building classes. Includes but is not limited to: financial literacy, computer training, home-buyer education, GED, resume building, ESL, nutrition, exercise, health information/awareness, art, parenting, on-site food cultivation and preparation, and smoking cessation classes. Minimum of 84 hours instruction each year (42 hours for small developments of 20 units or less).	7 points
N/A		Adult educational, health & wellness, or skill building classes as listed above, except: Minimum of 60 hours instruction each year (30 hours for small developments).	5 points
N/A		Adult educational, health & wellness, or skill building classes as listed above, except: Minimum of 36 hours instruction each year (18 hours for small developments).	3 points
N/A	(4)	Health and wellness services and programs. Such services and programs shall provide individualized support to tenants (not group classes) and need not be provided by licensed individuals or organizations. Includes, but is not limited to visiting nurses programs, intergenerational visiting programs, or senior companion programs. Minimum of 100 hours of services per year for each 100 bedrooms.	5 points
N/A		Health and wellness services and programs as listed above, except: Minimum of 60 hours of services per year for each 100 bedrooms.	3 points
N/A		Health and wellness services and programs as listed above, except: Minimum of 40 hours of services per year for each 100 bedrooms.	2 points
N/A	(5)	Licensed child care. Shall be available 20 hours or more per week, Monday through Friday, to residents of the development. (Only for large family projects or other projects in which at least 25% of Low-Income Units are 3 bedrooms or larger.)	5 points
N/A	(6)	After school program for school age children. Includes, but is not limited to tutoring, mentoring, homework club, art and recreational activities. (Only for large family projects or other projects in which at least 25% of Low-Income Units are 3 bedrooms or larger). Minimum of 10 hours per week, offered weekdays throughout the school year.	5 points
N/A		After school program for school age children as listed above, except: Minimum of 6 hours per week, offered weekdays throughout the school year.	3 points
N/A		After school program for school age children as listed above, except: Minimum of 4 hours per week, offered weekdays throughout the school year.	2 points

		Needs projects:	
N/A	(7)	Case Manager. Responsibilities must include (but are not limited to) working with tenants to develop and implement an individualized service plan, goal plan or independent living plan. Minimum ratio of 1 Full Time Equivalent (FTE) Case Manager to 100 bedrooms.	5 points
N/A		Case Manager as listed above, except: Minimum ratio of 1 FTE Case Manager to 160 bedrooms.	3 points
Yes	(8)	Service Coordinator or Other Services Specialist. Service coordinator responsibilities shall include, but are not limited to: (a) providing tenants with information about available services in the community, (b) assisting tenants to access services through referral and advocacy, and (c) organizing community-building and/or other enrichment activities for tenants (such as holiday events, tenant council, etc.). Other services specialist must provide individualized assistance, counseling and/or advocacy to tenants, such as to assist them to access education, secure employment, secure benefits, gain skills or improve health and wellness. Includes, but is not limited to: Vocational/Employment Counselor, Domestic Violence Counselor. Minimum ratio of 1 FTE Service Coordinator or Other Services Specialist to 360 bedrooms.	5 points
N/A		Service Coordinator or Other Services Specialist as listed above, except: Minimum ratio of 1 FTE Case Manager to 600 bedrooms.	3 points
Yes	(9)	Adult educational, health and wellness, or skill building classes. Includes but is not limited to: financial literacy, computer training, home-buyer education, GED, resume building, ESL, nutrition, exercise, health information/awareness, art, parenting, on-site food cultivation and preparation, and smoking cessation classes. Minimum of 84 hours of instruction each year (42 hours for small developments of 20 units or less).	5 points
N/A		Adult educational, health & wellness, or skill building classes as listed above, except: Minimum of 60 hours of instruction each year (30 hours for small developments).	3 points
N/A		Adult educational, health & wellness, or skill building classes as listed above, except: Minimum of 36 hours of instruction each year (18 hours for small developments).	2 points
N/A	(10)	Health or behavioral health services provided by appropriately-licensed organization or individual. Includes but is not limited to: health clinic, adult day health center, medication management services, mental health services and treatment, substance abuse services and treatment.	5 points
N/A	(11)	Licensed child care. Shall be available 20 hours or more per week, Monday through Friday, to residents of the development. (Only for large family projects or other projects in which at least 25% of Low-Income Units are 3 bedrooms or larger.)	5 points
N/A	(12)	After school program for school age children. Includes, but is not limited to tutoring, mentoring, homework club, art and recreational activities. (Only for large family projects or other projects in which at least 25% of Low-Income Units are 3 bedrooms or larger). Minimum of 10 hours per week, offered weekdays throughout the school year.	5 points
N/A		After school program for school age children as listed above, except: Minimum of 6 hours per week, offered weekdays throughout the school year.	3 points
N/A		After school program for school age children as listed above, except: Minimum of 4 hours per week, offered weekdays throughout the school year.	2 points

N/A a	v Construction and Adaptive Reuse projects select from the following features: Develop the project in accordance with the minimum requirements with any one of the	
	following programs: N/A	0 Point
N/A b		
EITHER:	Energy efficiency as indicated in Reg. Section 10325(c)(5)(B) beyond the requirements in	
	the 2016 Title 24, Part 6 of the California Building Code (2016 Standards):	
	Better than the 2016 Standards N/A	0 Point
	If the local building department has determined that building permit applications submitted	
	on or before December 31, 2016 are complete, then energy efficiency beyond the	
	requirements in the 2013 Title 24, Part 6 of the California Building Code (2013 Standards)	
	Better than the 2013 Standards N/A	0 Point
OR:	Energy efficiency with renewable energy that provides the following percentages of	
UR:	project tenants' energy loads:	
	Low Rise (1-3 habitable stories) N/A	0 Point
	Multifamily of 4+ habitable stories N/A	0 Point
	nabilitation projects select from the following features:	
N.1./A	. Develop the project in accordance with the minimum requirements with any one of the	
<u> </u>	following programs:	
	N/A	0 Point
	- • • • • • • • • • • • • • • • • • • •	
Yes b	 Rehabilitate to improve energy efficiency; points awarded based on percentage decrease in estimated Time Dependent Valuation energy use post-rehabilitation: 	
	Improvement over current:	
	20%	5 Point
N/A c	Additional rehabilitation project measures (chose one or more of the following three categorie	es):
	1. PHOTOVOLTAIC / SOLAR	0 Point
	N/A	0 Folin
		-
N/A	2. SUSTAINABLE BUILDING MANAGEMENT PRACTICES, INCLUDING BOTH OF THE FOLLOWING:	• • •
	Develop project-specific maintenance manual, including information on all energy and green building	features
	Undertake formal building systems commissioning, retro-commissioning, or re-commissioning	
N/A	3. INDIVIDUALLY METER (OR SUB-METER CURRENT MASTER-METERED) GAS, ELECTRICITY, OR CENTRAL HOT WATER SYSTEMS FOR ALL TENANTS	0 Point
	v Construction and Rehabilitation projects:	
N/A d	WATER EFFICIENCY:	0 Point
	N/A	

category that fail to meet the requirements of Reg. Section 10325(c)(5) will be subject to negative points under Section 10325(c)(2).

Total Points For Sustainable Building Methods: 5

E. Lowest Income

E(1) Lowest Income Restriction for All Units

The "Percent of Area Median Income" category may be used only once. For instance, 50% of Low-Income Units at 50% of Area Median Income (AMI) cannot be used twice for 100% at 50% and receive 50 points, nor can 50% of Low-Income Units at 50% of Area Median Income for 25 points and 40% of Low-Income Units at 50% of Area Median Income for 25 points and 40% of Low-Income Units at 50% of Area Median Income for 25 points and 40% of Low-Income Units at 50% of Area Median Income for 25 points and 40% of Low-Income Units at 50% of Area Median Income for 25 points may be combined with another 50% of Low-Income Units at 50% of Area Median Income for 25 points may be combined with another 50% of Low-Income Units at 45% of Area Median Income for 25 points must score at least 45 points in this category to be eligible for 9% Tax Credit.

RESYNDICATION PROJECTS CHOOSING HOLD HARMLESS RENTS CANNOT RECEIVE LOWEST INCOME POINTS FOR HOLD HARMLESS RENTS. CURRENT RENT LIMITS MUST BE USED FOR LOWEST INCOME POINT SCORING.

*Available to Rural set-aside projects only.

**60% AMI is included as a place-holder and will not receive any points.

		l	Percent of Area Median Income (AMI)					
		**60%	*55%	50%	45%	40%	35%	30%
	50%			25.0*	37.5			
	45%			22.5*	33.8			
	40%		10.0*	20.0	30.0			
Percent of Low- Income Units	35%		8.8	17.5	26.3	35.0		50.0
(exclusive of	30%		7.5	15.0	22.5	30.0	37.5	45.0
manager's units)	25%		6.3	12.5	18.8	25.0	31.3	37.5
- /	20%		5.0	10.0	15.0	20.0	18.8	30.0
	15%		3.8	7.5	11.3	15.0	18.8	22.5
	10%		2.5	5.0	7.5	10.0	12.5	15.0

Maximum 52 Points 50 Points

	ate your units bef Do not enter any	•••		the table	
<u>Number</u> of Targeted Low-Income Units	Percent of Area Median Income (AMI) (30% - 55%)*	(before rounding * down) (exclusive of manager's units)		Points Earned	
6	30	11.54	10	15	
18	35	34.62	30	37.5	
	40	0.00	0	0	
28	45	53.85	50	37.5	
	50	0.00	0	0	
	0 -Rural only	0.00	0	0	
	0 -Rural only	0.00	0	0	
	60	0.00	0	0	
52		Total Points Requested: 90			

*If 60% AMI Units are less than 10% of Total Low-Income Units, Leave Cell E660 Blank.

E(2) Lowest Income for 10% of Total Low-Income Units at 30% AMI

2 Points

A project that agrees to have at least 10% of its Low-Income Units available for tenants with incomes no greater than 30% AMI and agrees to restrict the rents on those units accordingly can receive two additional points. The 30% AMI units must be spread across the various bedroom sizes, starting with the largest bedroom count units (e.g. four bedroom units) and working down to the smaller bedroom count units, assuring that at least 10% of the larger units are proposed at 30% AMI. So long as the project meets the 10% standard as a whole, the 10% standard need not be met among all of the smaller units. TCAC may correct applicant errors in carrying out this largest-to-smallest unit protocol.

Bedroom Selection	Total Number of Low-Income Units per Bedroom Size	Number of Low- Income Units @ 30% AMI	Percentage of Low-Income Units (by bedroom size)
5 BR	0	0	0.0000
4 BR	0	0	0.0000
3 BR	0	0	0.0000
2 BR	0	0	0.0000
1 BR	0	0	0.0000
SRO	52	6	0.1154
Total:	52	6	-

Lowest Income for 10% of Total Low-Income Units at 30% AMI Points: 2

Total Points for Lowest Income: 92

F. Readiness to Proceed

Points are available to applications documenting each of the categories below, up to a maximum of 10 points. Within the application the following must be delivered (see Regulation Section 10325(c)(7) and the Checklist Items for additional information):

Readines	s to Proceed	Maximum 10 Points
Yes (i)	Enforceable financing commitment, as defined in Section 10325(f)(3), for all construction financing	5 Points
Yes (ii)	Evidence, as verified by the appropriate officials, that all environmental review clearances (CEQA, NEPA, applicable tribal land environmental reviews) necessary to begin construction, except for clearances related to loans with must pay debt service for which the applicant is not seeking tiebreaker benefit (except the Tranche B calculation), are either finally approved or unnecessary	5 Points
Credit Reservation • a completed of • an executed of • a construction • recorded dee • binding comm • binding comm • a limited partur • payment of al	available to projects that document all of the above and are able to begin construction within 180 da on, as evidenced by submission of the following within 180 days of the Credit Reservation: updated application form along with a detailed explanation of any changes from the initial application construction contract, I lender trade payment breakdown of approved construction costs, ds of trust for all construction financing (unless a project's location on tribal trust land precludes this) itiments for permanent financing, itiments for any other financing required to complete project construction, hership agreement executed by the general partner and the investor providing the equity, I construction lender fees, issuance of building permits (see Regulation Section 10325(c)(7) for addi eed delivered to the contractor.	, ,
equity partner ha	I lender is involved, evidence must be submitted within 180 days after the Credit Reservation is mad s been admitted to the ownership entity and that an initial disbursement of funds has occurred. Failu It in rescission of the Tax Credit Reservation or negative points.	
from the project's	above, all applicants receiving any points under this subsection must provide an executed Letter of s equity partner within 90 days of the credit reservation. The LOI must include those features called f on. The 90-day requirements apply to all projects requesting any points under this category. See Ap	or in the
	one of the above criteria have NOT been met, 5 points may be awarded for the one that has been m ay requirements will not apply to projects that do not obtain the maximum points in this category.	et. In such
	Reservation date TCAC will randomly assign a 180 day deadline for half of the awarded projects an emaining half of the projects.	d a 194 day

or Readiness to Proceed: 10	Fotal Points for
-----------------------------	-------------------------

G. Miscellar	eous Federal and State Policies	Maximum 2 Points
Yes	 For applicants that agree that the Committee may exchange Federal Tax Credits for State Tax Credits in an amount that will yield equal equity as if only Federal Tax Credits were awarded. 	2 Points
N/A	 Enhanced Accessibility and Visitability. Project design incorporates California Building Code Chapter 11(B) and the principles of Universal Designed listed in Reg. Section 10325(c)(9)(B) in at least half of the project's units. 	2 Points
N/A	iii) Smoke Free Residence. The proposed project will have at least 1 nonsmoking building and incorporate prohibition of smoking into the lease agreements for the affected units. If a single building project, the project will designate contiguous units as nonsmoking.	2 Points
N/A	iv) Historic Preservation. The project proposes to incorporate historic tax credits.	1 Point
N/A	 Revitalization Area Project. The project is located within a QCT, a census tract in which at least 50% of the households have an income of less than 60% AMI, or a federal Promise Zone. The development will contribute to a concerted community revitalization plan as demonstrated by a letter from a local government official. 	
N/A	 Eventual Tenant Ownership. The project proposes to make tax credit units available for eventual tenant ownership. 	1 Point
	Total Points for Miscellaneous Federal and	State Policies: 2

VI. POINTS SYSTEM - SECTION 2: POINTS SYSTEM SUMMARY

	APPLICANT POINTS	MAXIMUM POINTS	TOTAL POINTS
A. General Partner & Management Company Experience	9	9	9
A(1) General Partner Experience	6	6	
A(2) Management Company Experience	3	3	
B. Housing Needs	10	10	10
C. Site & Service Amenities	25	25	25
C(1) Site Amenities	23	15	
C(2) Service Amenities	10	10	
D. Sustainable Building Methods	5	5	5
E. Lowest Income & 10% of Units Restricted @ 30% AMI	52.0	52.0	52.0
E(1) Lowest Income	90.0	50.0	
E(2) 10% of Units Restricted @ 30% AMI	2	2	
F. Readiness to Proceed	10	10	10
G. Miscellaneous Federal and State Policies	2	2	2
*Negative Points (if any, please enter amount:)		NO MAX	0
		Total Points:	113.0

Total Possible Points: 113, Minimum Point Threshold: 96 lative American Apportionment: Total Possible Points: 98, Minimum Point Threshold: 83

*Negative points given to general partners, co-developers, management agents, consultants, or any member or agent of the Development Team may remain in effect for up to two calendar years, but in no event shall be in effect for less than one funding round. Furthermore, negative points may be assigned to one or more Development Team members, but do not necessarily apply to the entire Team. Negative points assigned by the Executive Director may be appealed to the Committee under appeal procedures enumerated in the regulations.

VII. TIE BREAKER SYSTEM - FINAL TIE BREAKER SELF-SCORE

This section is included in the application for self-scoring. Note that TCAC will use the tie-breaker self-scores to determine which projects will undergo further review in the competition, including verifying the self-scores for possible reservation of tax credits. TCAC will not evaluate or verify every project's self-scoring. Projects with too low of a self-score to successfully compete for a reservation of tax credits will not undergo any further review by TCAC.

Provide evidence of committed permanent leveraged soft financing in Tab 20 and evidence of public rent or public operating subsidies in Tab 17.

Evidence of land value is required (see Tab 1). The value of the land must be included in "Total Residential Project Development Costs" below as evidenced in Tab 1. Donated land value must be included in Total Project Cost and the Sources and Uses Budget.

Seller carryback financing and any portion of a loan from a public seller or related party that is less than or equal to sale proceeds due the seller, except for a public land loan to a new construction project, must be excluded from Leveraged Soft Financing.

For projects with purchase price in excess of the appraised value, unless a waiver is granted, the purchase price in excess of the appraised value must be excluded from the Leveraged Soft Financing. Enter a positive number for the "Purchase Price Over Appraised Value" under the list of Leveraged Soft Financing below. Purchase Price Over Appraised Value will be automatically excluded from the Total Leveraged Soft Financing.

Ineligible off-site costs must be excluded from both numerators and denominators. Enter a positive number for the "Ineligible Offsites" under the list of Leveraged Soft Financing below. Ineligible Off-site costs will be automatically excluded from both the numerators and the denominators.

For projects with commercial/non-residential costs, the committed public funds will be discounted by the percentage of the commercial/non-residential portion.

Final Tie Breaker Formula:

Committed Permanent Leveraged Soft Financing defraying Residential Costs X Size Factor	+ ((1	Basis Reduction up to Leveraged Soft Financing excluding donated land, fee waivers, and capitalized value of rent differentials	(3)
Total Residential Project Development Costs		Total Residential Project Development Costs	,

Requested Unadjusted Eligible Basis +

LEVERAGED SOFT FINANCING		BASIS REDUCTION	
Capitalized Value of Rent Differentials of Public Rent/operating Subsidies	\$0	Total Basis Reduction	\$0
Total donated land value			
Total fee waivers			
List Leveraged Soft Financing excluding donated land and fee waivers:			
Assumed HCD Loan \$1,855,000)		
City HOME Loan Residual \$1,500,000)		
Less: Excess Purchase Price Over Appraised Value \$0)		
Less: Ineligible Offsites			
Total Leveraged Soft Financing excluding donated land and fee waivers	\$3,355,000		
TOTAL	\$3,355,000		

MIXED USE PROJECTS

For mixed-use projects, the permanent Leveraged Soft Financing numerator must be discounted/reduced by the Mixed-Use Ratio below.

Mixed-Use Ratio = Total Commercial Cost / Total Project Cost:

D.0%

The Prorated Commercial Cost Deduction To Leveraged Soft Financing Must Be Calculated Fist Before Applying Any Subsidy Adjustment/Increase To

The Numerator. TCAC staff may adjust this ratio as deemed appropriate.

Sample formula (commercial costs) for numerator Committed Permanent Leveraged Soft Financing defraying residential costs = G44*(1-J49)

New Construction:	No		
Tax Credit Units:	53		
Size Factor:	1.00		
v	cing less commercial prorati	\$3,355,000 Requested Unadjusted Eligible Basis	\$8,096,974
	cing less commercial prorati	\$3,355,000 Requested Unadjusted Eligible Basis \$3,355,000 Basis Reduction add-back	\$8,096,974 \$0
Leveraged Soft Finance	cing less commercial prorati	\$3,355,000 Basis Reduction add-back	

CAPITALIZED VALUE OF RENT DIFFERENTIALS ATTRIBUTABLE TO PUBLIC RENT OR PUBLIC OPERATING SUBSIDIES CALCULATION

Annual Rental Income Differential for Public Rent Subsidies:											
		Rent Limit: Use 30% AMI for									
		Special Needs Project	te								
		OR	Public	Calculated							
		Use 40% AMI for	Subsidy	Annual							
Unit Type	# of Units	ALL OTHERS	Contract Rent	Rent							
SRO	# 01 011113	ALL OTHERO	Contract Rent	\$0							
SRO				\$0 \$0							
SRO				\$0							
SRO				\$0							
SRO				\$0							
SRO				\$0							
	Annual Re	nt Differential for Public	Rent Subsidies:	\$0							
Total Rent Differentia	als	\$0									
Less Vacancy		5.0%									
Net Rental Income		\$0									
Available for Debt Se	ervice	• •									
@ 1.15 Debt Covera	age Ratio:	\$0									
	0										
Loan Term (years)		15									
Interest Rate (annua	I)	6.0%									
Debt Coverage Ratio	,	1.15									
Ū											
Capitalized Value of	Rent Differentia	als \$0									
		· · · · ·									

Annual Rental Income Differential for Public Operating Subsidies:

If annual operating subsidy amount are similar in each year, enter: Annual Operating Subsidy Amount in Year 1:	
<u>OR</u>	
If the contract does not specify an annual subsidy amount, enter:	
Aggregate Subsidy Amount:	
Number of Years in the Subsidy Contract:	
Average Annual Operating Subsidy Amount:	\$0
Annual Public Operating Subsidies:	\$0

15 YEAR PROJECT CASH FLOW PROJECTIONS - Refer to TCAC Regulation Sections 10322(h)(22), 10325(f)(5), 10326(g)(4), 10327(f) and (g).

REVENUE	MULTIPLIER	YEAR 1	YEAR 2	YEAR 3	YEAR 4	YEAR 5	YEAR 6	YEAR 7	YEAR 8	YEAR 9	YEAR 10	YEAR 11	YEAR 12	YEAR 13	YEAR 14	YEAR 15	
Gross Rent	1.025	\$210,816	\$216,086	\$221,489	\$227,026	\$232,701	\$238,519	\$244,482	\$250,594	\$256,859	\$263,280	\$269,862	\$276,609	\$283,524	\$290,612	\$297,877	
Less Vacancy	10.00%	-21,082	-21,609	-22,149	-22,703	-23,270	-23,852	-24,448	-25,059	-25,686	-26,328	-26,986	-27,661	-28,352	-29,061	-29,788	
Rental Subsidy	1.025	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	
Less Vacancy	10.00%	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	
Miscellaneous Income	1.025	8,904	9,127	9,355	9,589	9,828	10,074	10,326	10,584	10,849	11,120	11,398	11,683	11,975	12,274	12,581	
Less Vacancy	10.00%	-890	-913	-935	-959	-983	-1,007	-1,033	-1,058	-1,085	-1,112	-1,140	-1,168	-1,197	-1,227	-1,258	
Total Revenue		\$197,748	\$202,692	\$207,759	\$212,953	\$218,277	\$223,734	\$229,327	\$235,060	\$240,937	\$246,960	\$253,134	\$259,463	\$265,949	\$272,598	\$279,413	
EXPENSES																	
Operating Expenses:	1.035																
Administrative		\$26,000	\$26,910	\$27,852	\$28,827	\$29,836	\$30,880	\$31,961	\$33,079	\$34,237	\$35,435	\$36,676	\$37,959	\$39,288	\$40,663	\$42,086	
Management		28,620	29,622	30,658	31,732	32,842	33,992	35,181	36,413	37,687	39,006	40,371	41,784	43,247	44,760	46,327	
Utilities		55,000	56,925	58,917	60,979	63,114	65,323	67,609	69,975	72,424	74,959	77,583	80,298	83,109	86,018	89,028	
Payroll & Payroll Taxes		76,000	78,660	81,413	84,263	87,212	90,264	93,423	96,693	100,077	103,580	107,206	110,958	114,841	118,861	123,021	
Insurance		12,000	12,420	12,855	13,305	13,770	14,252	14,751	15,267	15,802	16,355	16,927	17,520	18,133	18,767	19,424	
Maintenance		41,640	43,097	44,606	46,167	47,783	49,455	51,186	52,978	54,832	56,751	58,737	60,793	62,921	65,123	67,402	
		0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	
Total Operating Expenses		\$239,260	\$247,634	\$256,301	\$265,272	\$274,556	\$284,166	\$294,112	\$304,406	\$315,060	\$326,087	\$337,500	\$349,312	\$361,538	\$374,192	\$387,289	
Transit Pass/Tenant Internet Expense	e* 1.035	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	
Service Amenities	1.035	26,400	27,324	28,280	29,270	30,295	31,355	32,452	33,588	34,764	35,980	37,240	38,543	39,892	41,288	42,734	
Replacement Reserve	1.055	15,900	15.900	15,900	15.900	15,900	15,900	15,900	15,900	15,900	15,900	15,900	15,900	15,900	15,900	15,900	
Real Estate Taxes	1.020	13,300	13,300	13,300	13,300	13,300	13,300	15,500	10,000	13,300	13,300	15,500	13,300	13,300	13,300	13,300	
Other (Specify):	1.020	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	
Other (Specify):	1.035	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	
Other (Specify).	1.035	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	
Total Expenses		\$281,560	\$290,858	\$300,482	\$310,442	\$320,751	\$331,421	\$342,464	\$353,894	\$365,723	\$377,967	\$390,640	\$403,756	\$417,330	\$431,381	\$445,922	
Cash Flow Prior to Debt Service		-\$83,812	-\$88,166	-\$92,723	-\$97,489	-\$102,474	-\$107,687	-\$113,137	-\$118,833	-\$124,787	-\$131,007	-\$137,506	-\$144,293	-\$151,381	-\$158,783	-\$166,510	
MUST PAY DEBT SERVICE																	
Assume HCD Loan		7,791	7,791	7,791	7,791	7,791	7,791	7,791	7,791	7,791	7,791	7,791	7,791	7,791	7,791	7,791	
			0	0	0	0	0	0	0	0	0	0	0	0	0	0	
			0	0	0	0	0	0	0	0	0	0	0	0	0	0	
Total Debt Service		\$7,791	\$7,791	\$7,791	\$7,791	\$7,791	\$7,791	\$7,791	\$7,791	\$7,791	\$7,791	\$7,791	\$7,791	\$7,791	\$7,791	\$7,791	
Operating Subsidy Capitalized	1.025%	135,000	138,375 0	141,834 0	145,380 0	149,015 0	152,740 0	156,559 0	160,473 0	164,484 0	168,597 0	172,811 0	177,132 0	181,560 0	186,099 0	190,751	2,420,810
Cash Flow After Debt Service		\$43,397 #	\$42,418 #	\$41,321 #	\$40,100 #	\$38,750 #	\$37,262 #	\$35,631 #	\$33,848 #	\$31,907 #	\$29,798 #	\$27,515 #	\$25,048 #	\$22,388 #	\$19,525 #	\$16,451	
Percent of Gross Revenue		19.75%	18.83%	17.90%	16.95%	15.98%	14.99%	13.98%	12.96%	11.92%	10.86%	9.78%	8.69%	7.58%	6.45%	5.30%	
25% Debt Service Test		557.01%	544.44%	530.36%	514.70%	497.36%	478.27%	457.33%	434.45%	409.53%	382.47%	353.16%	321.49%	287.35%	250.61%	211.15%	
Debt Coverage Ratio		-10.758	-11.316	-11.901	-12.513	-13.153	-13.822	-14.521	-15.253	-16.017	-16.815	-17.649	-18.520	-19.430	-20.380	-21.372	
OTHER FEES**																	
GP Partnership Management Fee		\$5,000 #	\$5,000 #	\$5,000 #	\$5,000 #	\$5,000 #	\$5,000 #	\$5,000 #	\$5,000 #	\$5,000 #	\$5,000 #	\$5,000 #	\$5,000 #	\$5,000 #	\$5,000 #	\$5,000	
LP Asset Management Fee		3,000 #	3,000 #	3,000 #	3,000 #	3,000 #	3,000 #	3,000 #	3,000 #	3,000 #	3,000 #	3,000 #	3,000 #	3,000 #	3,000 #	3,000	
Incentive Management Fee																	
Nonprofit Fee		3,000 #	3,000 #	3,000 #	3,000 #	3,000 #	3,000 #	3,000 #	3,000 #	3,000 #	3,000 #	3,000 #	3,000 #	3,000 #	3,000 #	3,000	
Total Other Fees		11,000	11,000	11,000	11,000	11,000	11,000	11,000	11,000	11,000	11,000	11,000	11,000	11,000	11,000	11,000	
Remaining Cash Flow		\$32,397	\$31,418	\$30,321	\$29,100	\$27,750	\$26,262	\$24,631	\$22,848	\$20,907	\$18,798	\$16,515	\$14,048	\$11,388	\$8,525	\$5,451	\$320,357
Deferred Developer Fee**																	
Residual or Soft Debt Payments** Cummulative Cash Flow deposited into Operating Reserve as needed		\$32,397	\$63,815	\$94,135	\$123,236	\$150,985 #	\$177,247 #	\$201,878 #	\$224,726 #	\$245,633 #	\$264,431 #	\$280,946 #	\$294,994 #	\$306,381 #	\$314,906 #	\$320,357	

*9% and 4% + state credit applications shall include the cost of transit passes and tenant internet service if requested in the Points System site amenity section.

**Other Fees and all payments made from cash flow after must pay debt should be completed according to the terms of the partnership agreement (or equivalent ownership entity terms). Please re-order line items consistent with any "order of priority" terms. These items are to be completed when submitting an <u>updated</u> application for the Carryover, Readiness, Final Reservation, and Placed-in-Service deadlines.